

MIRA INFORM REPORT

Report No. :	522384
Report Date :	01.08.2018

IDENTIFICATION DETAILS

Name :	C. D. DISTRIBUTORS
Registered Office :	16, Parshwanath Dawa Bazar, Hazareshwar Colony, Madhuban, Udaipur-313001, Rajasthan
Mobile No.:	91-9829041999 (Mr. Surender Godawat)
Country :	India
Financials (as on) :	31.03.2018 (Provisional)
Year of Establishment :	2009
Capital Investment :	INR 0.774 Million
IEC No.: [Import-Export Code No.]	Not Divulged
GSTN : [Goods & Service Tax Registration No.]	08AAGFC4933L1Z7
PAN No.: [Permanent Account No.]	AAGFC4933L
Legal Form :	Partnership Concern with an unlimited liability of the partners
Line of Business :	Trader and Supplier of Medicine and Drugs Pharmaceutical Product, Surgical Equipments, etc. [Confirmed by management]
No. of Employees :	10 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

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Maximum Credit Limit :	USD 3170
Status :	Satisfactory
Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Subject is a partnership firm established in the year 2009. It is a trader and supplier of medicines and drugs pharmaceutical products, surgical equipments, etc.</p> <p>As per the financial records of 2017, the firm has achieved a favorable growth of 21.13% in its revenue as compared to the previous year and has reported a minimal profitability margin of 0.32%.</p> <p>The satisfactory financial position of the firm is marked by average capital base and negligible debt balance sheet profile.</p> <p>As per the provisional financial records of 2018, the firm has earned revenue of INR 35.02 million along with low net profit margin of 0.96%.</p> <p>Subject's customer (Royal Medical Private Limited) has provided positive feedback and is satisfied with the subject's product quality. Supplier (Newtect India Private Limited) has also provided positive feedback and is satisfied with the subject's payment behaviour.</p> <p>Payment seems to be slow but correct.</p> <p>In view of aforesaid, the firm can be considered for business dealings at usual trade terms and condition.</p> <p>Note 1: Site visit was conducted at the address which you have provided and our executive has successfully traced the subject on the given address but the door was found locked.</p> <p>During the visit our executive inquired with the neighbour companies- M G Distributor and Paras Drug and they both claimed that the subject exists on the given address.</p> <p>As per our executive's observation, it is 3 storey building and subject is situated on the 3rd floor of the building. Location was easy to find. Locality appears to be commercial. Area seems to be neutral. Name board of the subject was not sighted at the given address.</p> <p>Note 2: After the visit our executive contacted Mr. Surender (Partner) and he claimed that as they were on a business trip for 2 days, door was found locked. He also claimed that the name board of the subject was under construction as it could not be sighted.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 01.08.2018.

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

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Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Surender Godawat
Designation :	Partner
Contact No.:	91-9829041999
Date :	30.07.2018

LOCATIONS

Registered Office / Warehouse :	16, Parshwanath Dawa Bazar, Hazareshwar Colony, Madhuban, Udaipur-313001, Rajasthan, India
Tel. No.:	Not Available
Mobile No.:	91-9829041999 (Mr. Surender Godawat)
Fax No.:	Not Available
E-Mail :	godawat9@yahoo.co.in
Area :	900 Sq. ft.
Location :	Owned
Locality :	Commercial
Factory :	15-A, Parshwanath Dawa Bazar, Hazareshwar Colony, Madhuban, Udaipur-313001, Rajasthan, India

PARTNERS

Name :	Mr. Surender Godawat
Designation :	Partner
Name :	Mr. Sunil Godawat
Designation :	Partner

BUSINESS DETAILS

Line of Business :	Trader and Supplier of Medicine and Drugs Pharmaceutical Product, Surgical Equipments, etc. [Confirmed by management]
Products :	<ul style="list-style-type: none"> • Medicine • Drugs pharmaceutical product • Surgical equipments, etc.
Brand Names :	Not Available

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Agencies Held :	Not Available
Exports :	Not Available
Imports :	Not Available
Terms :	
Selling :	Advance Payment, Cheque and Credit [30,60 Days]
Purchasing :	Advance Payment, Cheque and Credit [30,60 Days]

GENERAL INFORMATION

Suppliers :	Reference :	Newtect India Private Limited		
	Name of the Person :	Mrs. Rinky (Marketing Head)		
	Contact No.:	91-8447750610		
	Since How Long Known :	More than 5 years		
	Experience :	Payment Behaviour	Market Goodwill	Overall
		Good	Good	Good
	Maximum Limit Dealt :	--		
Remark :	They gave us positive response about subject company and they are satisfied with their market goodwill and payment behaviour.			
Customers :	Others (Government Medical Colleges)			
	Reference :	Royal Medical Private Limited		
	Name of the Person :	Mr. Assan Ali (Manager)		
	Contact No.:	91-9820344456		
	Since How Long Known :	More than 6 years		
	Experience :	Product Quality	Delivery Behaviour	Overall
		Good	Good	Good
Maximum Limit Dealt :	--			
Remark :	They gave us positive response about subject company and they are satisfied with their product quality and delivery behaviours.			
No. of Employees :	10 (Approximately)			
Bankers :	Bank Name	State Bank of India		
	Branch	2 nd Floor, Chetak Circle, Udaipur-313001, Rajasthan, India		
	Person Name (With Designation)	--		

	Contact Number	91-294-2425850 (Number is continuously ringing)
	Name of Account Holder	--
	Account Number	--
	Account Since (Date/Year of Account Opening)	--
	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
	Remarks (If any)	--

Auditors :	
Name :	Vikas Jain and Associates (Mr. Vikas Jain) Chartered Accountants
Membership No.:	402554
Collaborators :	Not Available
Membership :	Not Available
Sister Concern :	Chetan Medicos

CAPITAL STRUCTURE

AS ON 31.03.2018 (Provisional)

Partners' Capital Account :	
Owned :	INR 0.774 Million
Borrowed :	--
Total :	INR 0.774 Million

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FINANCIAL DATA
[all figures are INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2018 (Provisional)	31.03.2017	31.03.2016
SHAREHOLDERS FUNDS			
1] Partner's Capital	0.774	0.774	0.615
2] Reserves & Surplus	0.335	0.000	0.000
3] (Accumulated Losses)	0.000	0.000	0.000
NETWORTH	1.109	0.774	0.615
LOAN FUNDS			
1] Secured Loans	0.000	0.000	0.000
2] Unsecured Loans	0.040	0.040	0.989
TOTAL BORROWING	0.040	0.040	0.989
DEFERRED TAX LIABILITIES	0.000	0.000	0.000
TOTAL	1.149	0.814	1.604
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]	2.920	2.920	3.369
Capital work-in-progress	0.000	0.000	0.000
INVESTMENT	0.117	0.000	0.000
DEFERRED TAX ASSETS	0.000	0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories	1.165	0.945	1.261
Sundry Debtors	15.186	14.418	10.118
Cash & Bank Balances	0.857	1.651	0.481
Other Current Assets	0.000	0.200	0.231
Loans & Advances	2.368	2.368	1.985
Total Current Assets	19.576	19.582	14.076
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors	20.901	20.925	15.615
Other Current Liabilities	0.563	0.763	0.226
Provisions	0.000	0.000	0.000
Total Current Liabilities	21.464	21.688	15.841
Net Current Assets	(1.888)	(2.106)	(1.765)
MISCELLANEOUS EXPENSES	0.000	0.000	0.000

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TOTAL	1.149	0.814	1.604
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PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2018 (Provisional)	31.03.2017	31.03.2016
	SALES			
	Income	35.025	34.289	28.307
	Other Income	0.000	0.001	0.008
	TOTAL	35.025	34.290	28.315
Less	EXPENSES			
	Cost of Goods sold	32.353	32.167	26.543
	Audit fee	0.015	0.015	0.015
	Discount given	0.318	0.311	0.055
	Interest on capital	0.093	0.083	0.000
	Freight expenses	0.056	0.054	0.028
	Tender fee	0.002	0.002	0.002
	Insurance	0.056	0.056	0.000
	Office expenses	0.019	0.012	0.010
	Postage expenses	0.003	0.001	0.001
	Printing and stationery	0.003	0.000	0.001
	Repair and maintenance	0.052	0.000	0.000
	Rent - Godan	0.072	0.072	0.072
	Salary	0.456	0.420	0.432
	Telephone and internet	0.010	0.010	0.008
	Salary to partner	0.727	0.392	0.000
	Interest and late fees on VAT	0.000	0.009	0.010
	Vehicle repair maintenance	0.000	0.048	0.120
	Salaries and wages	0.000	0.000	0.312
	Other expenses	0.000	0.000	0.000
	TOTAL	34.235	33.652	27.609
	PROFIT / (LOSS) BEFORE INTEREST, DEPRECIATION AND AMORTISATION	0.790	0.638	0.706
Less	FINANCIAL EXPENSES	0.017	0.018	0.054
	PROFIT / (LOSS) BEFORE DEPRECIATION AND AMORTISATION	0.773	0.620	0.652
Less	DEPRECIATION/ AMORTISATION	0.438	0.509	0.594
	NET PROFIT	0.335	0.111	0.058

Expected Sales (2018-2019): INR 50.000 Million (Due to business growth)

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The above information has been parted by Mr. Surender Godawat (Partner)

Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2018 (Provisional)	31.03.2017	31.03.2016
Average Collection Days <i>(Sundry Debtors / Income * 365)</i>	158.26	153.48	130.46
Account Receivables Turnover <i>(Income / Sundry Debtors)</i>	2.31	2.38	2.80
Average Payment Days <i>(Sundry Creditors / Purchases * 365 Days)</i>	235.80	237.44	214.73
Inventory Turnover <i>(Operating Income / Inventories)</i>	0.68	0.68	0.56
Asset Turnover <i>(Operating Income / Net Fixed Assets)</i>	0.27	0.22	0.21

LEVERAGE RATIOS

PARTICULARS	31.03.2018 (Provisional)	31.03.2017	31.03.2016
Debt Ratio <i>((Borrowing + Current Liabilities) / Total Assets)</i>	0.95	0.97	0.96
Debt Equity Ratio <i>(Total Liability / Networth)</i>	0.04	0.05	1.61
Current Liabilities to Networth <i>(Current Liabilities / Net Worth)</i>	19.39	28.07	27.37
Fixed Assets to Networth <i>(Net Fixed Assets / Networth)</i>	2.63	3.77	5.48
Interest Coverage Ratio <i>(PBIT / Financial Charges)</i>	46.47	35.44	13.07

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PROFITABILITY RATIOS

PARTICULARS		31.03.2018 (Provisional)	31.03.2017	31.03.2016
Net Profit Margin $[(PAT / Sales) * 100]$	%	0.96	0.32	0.20
Return on Total Assets $((PAT / Total Assets) * 100)$	%	1.48	0.49	0.33
Return on Investment (ROI) $((PAT / Networth) * 100)$	%	30.21	14.34	9.43

SOLVENCY RATIOS

PARTICULARS	31.03.2018 (Provisional)	31.03.2017	31.03.2016
Current Ratio $(Current Assets / Current Liabilities)$	0.91	0.90	0.84
Quick Ratio $((Current Assets - Inventories) / Current Liabilities)$	0.86	0.86	0.76
G-Score Ratio Financial $(Networth / Total Assets)$	0.05	0.03	0.04
G-Score Ratio Debt $(Debts / Equity Capital)$	0.05	0.05	1.61
G-Score Ratio Liquidity $(Total Current Assets / Total Current Liabilities)$	0.91	0.90	0.84

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

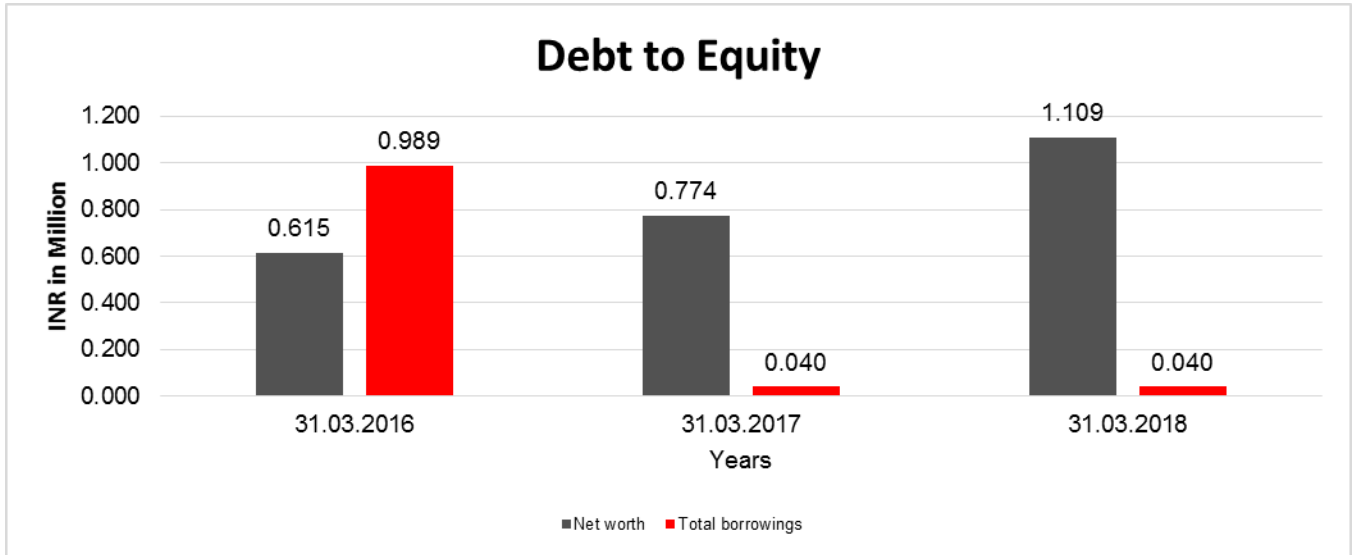
FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

Particular	31.03.2016	31.03.2017	31.03.2018 (Provisional)
	INR In Million	INR In Million	INR In Million
Partner's Capital	0.615	0.774	0.774
Reserves & Surplus	0.000	0.000	0.335
Net worth	0.615	0.774	1.109
Secured Loans	0.000	0.000	0.000
Unsecured Loans	0.989	0.040	0.040
Total borrowings	0.989	0.040	0.040

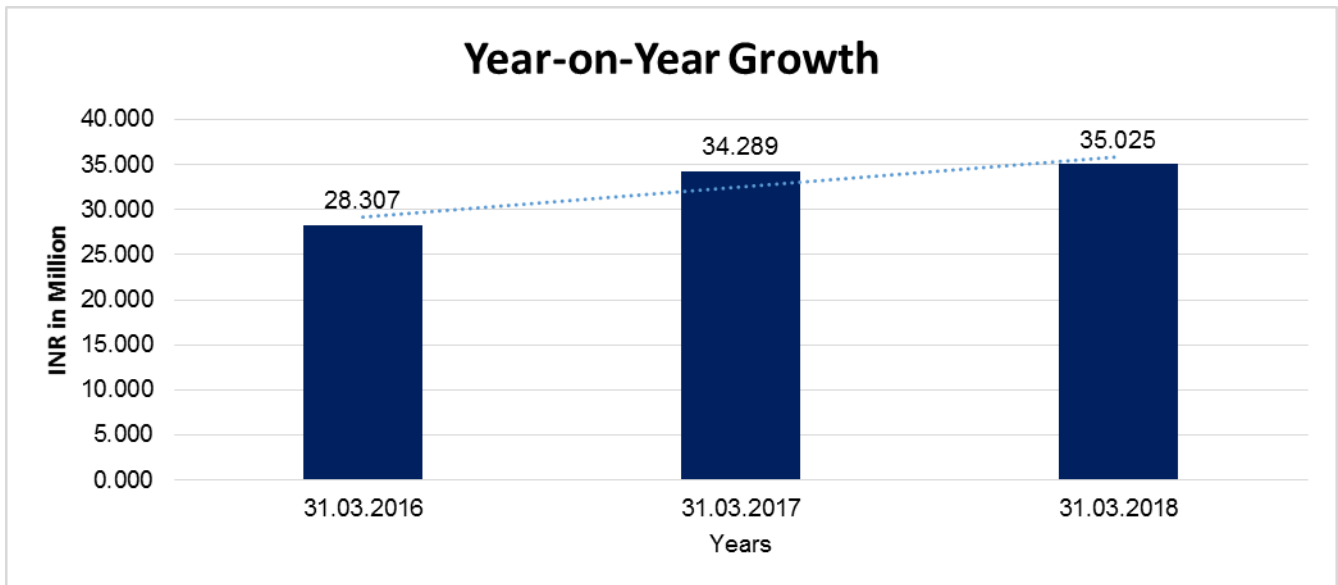
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Debt/Equity ratio	1.608	0.052	0.036
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YEAR-ON-YEAR GROWTH

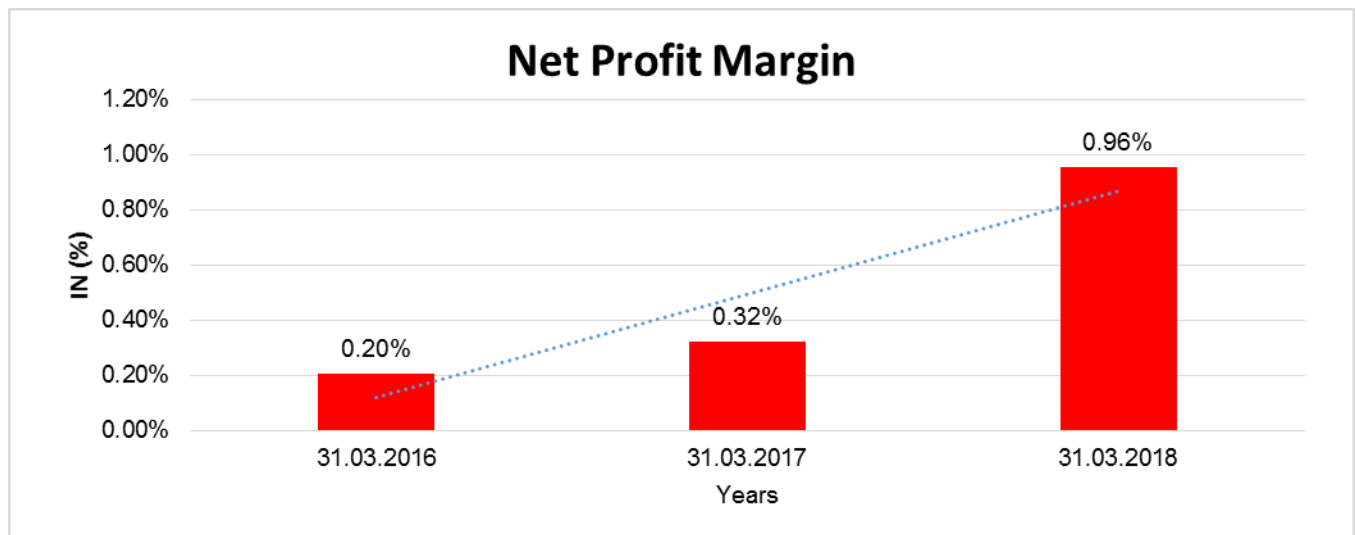
Year on Year Growth	31.03.2016	31.03.2017	31.03.2018 (Provisional)
	INR In Million	INR In Million	INR In Million
Sales	28.307	34.289	35.025
		21.133	2.146



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NET PROFIT MARGIN

Net Profit Margin	31.03.2016	31.03.2017	31.03.2018 (Provisional)
	INR In Million	INR In Million	INR In Million
Sales	28.307	34.289	35.025
Profit	0.058	0.111	0.335
	0.20%	0.32%	0.96%



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	No
10	Date of Birth of Proprietor / Partners / Directors	No
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes

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14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	Yes
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	Yes
28	Estimation for coming financial year	Yes
29	Profitability for last three years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

OBSERVATION POINTS

Name of Company :	C. D. DISTRIBUTORS
Address :	16, Parshwanath Dawa Bazar, Hazareshwar Colony, Madhuban, Udaipur-313001, Rajasthan, India
Mobile No.:	91-9829041999
Name Board:	Not Sighted
Location:	Easy
Landmark (If Any):	Near Bapng Palace
Total Floors of the building:	3 Floors
Subject situated on :	3 rd Floor
Locality:	Commercial

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Area :	Neutral
Neighbour's Interview :	
Name of company :	M G Distributor
Name of person :	Mr. Manish Jain
Name of company :	
Name of person :	Mr. Balchand
Neighbour's Overview :	
Existence Confirmed	
Proof of visit:	Photograph

CMT REPORT (Corruption, Money Laundering & Terrorism)

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.54
UK Pound	1	INR 89.82
Euro	1	INR 80.03

INFORMATION DETAILS

Information Gathered by :	NYT
Analysis Done by :	RUB
Report Prepared by :	BHG

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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