

## MIRA INFORM REPORT

Report No. :	523068
Report Date :	01.08.2018

### IDENTIFICATION DETAILS

Name :	NEC CORPORATION
Registered Office :	5-7-1 Shiba Minatoku Tokyo 108-8001
Country :	Japan
Financials (as on) :	31.03.2018
Date of Incorporation :	Jul 1899
Com. Reg. No.:	0104-01-022916
Legal Form :	Limited Company
Line of Business :	Manufactures communications/IT equipment, offering solutions services: Public,enterprise, telecom carrier, system platform, others
No. of Employees :	21,010

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Maximum Credit Limit :	Yen 51,539.4 Million
Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

### NOTES :

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Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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## JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program

Source : CIA

## **COMPANY NAME AND ADDRESS**

### **NEC CORPORATION**

**REGD NAME:** Nihon Denki KK

**MAIN OFFICE:** 5-7-1 Shiba Minatoku Tokyo 108-8001 JAPAN

Tel: 03-3454-1111 Fax: 03-3457-7249

**URL:** <http://www.nec.co.jp/>

**E-Mail address:** info@nec.co.jp

**ACTIVITIES:** Mfg of communications/IT equipment; offers IT/Networking solutions

**BRANCHES:** Sapporo, Sendai, Fuchu, Kawasaki, Yokohama, Abiko, Saitama, Shizuoka, Nagoya, Kanazawa, Osaka, Hiroshima, Takamatsu Fukuoka, other (Tot 78)  
Consolidated subsidiaries 303 firm.

**OVERSEAS:** USA, Europe (20), Latin America (6), Africa (4), Asia (14), Russia, other (Tot 48)

**FACTORIES:** NEC subsidiary mfrs (4)

**CHIEF EXEC:** NOBUHIRO ENDO, PRES

Yen Amount: In million Yen, unless otherwise stated

## **SUMMARY**

FINANCES	FAIR	A/SALES	Yen 2,844,447 M
PAYMENTS	REGULAR	CAPITAL	Yen 397,199 M
TREND	STEADY	WORTH	Yen 880,833 M
STARTED	1899	EMPLOYES	21,010

## **COMMENT**

PROVIDER OF COMMUNICATIONS/IT EQUIPMENT & SOLUTIONS.  
FINANCIAL SITUATION COSIDERED FAIR AND GOOD FOR ORDINARY  
BUSINESS ENGAGEMENTS.

MAX CREDIT LIMIT: YEN 51,539.4 MILLION, 30 DAYS NORMAL TERMS.

## **HIGHLIGHTS**

The subject company is one of representative high-tech power houses, and top-ranked player in communications infrastructure facilities in Japan. Focusing emphasis on IT services. Carried out integration between NEC Electronics and Renesas Technology in 2010, and shifted semiconductor and PC businesses to

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equity-applied firm. In the unprofitable mobile phone businesses, the firm intends to streamline the production system in the domestic market. It will shift focus to expansion of the cloud and big data businesses. Exploring opportunities for regrowth in overseas markets of the energy business & IT services.

## **FINANCIAL INFORMATION**

The sales volume for Mar/2018 fiscal term amounted to Yen 2,844,447 million, a 6.73% up from Yen 2,665.035 million in the previous term. The recurring profit was posted at Yen 86,941 million and the net profit at Yen 45,870 million, respectively, compared with Yen 68,058 million recurring profit and Yen 27,310 million net losses, respectively, a year ago.

For the current term ending Mar 2019 the recurring profit is projected at Yen 55,000 million and the net profit at Yen 25,000 million, respectively, on a 0.51% fall in turnover, to Yen 2,830,000 million.

The financial situation is considered FAIR and good for ORDINARY business engagements. Max credit limit is estimated at Yen 51,539.4 million, on 30 days normal terms.

## **REGISTRATION**

**Date Registered:** Jul 1899  
**Regd No.:** 0104-01-022916 (Tokyo-Minatoku)  
**Legal Status:** Limited Company (Kabushiki Kaisha)  
**Authorized:** 7,500 million shares  
**Issued:** 2,604,732,635 shares  
**Sum:** Yen 397,199 million

**Major shareholders (%):** Master Trust Bank of Japan T (5.2), Japan Trustee Services T (4.9), Nomura Ins (HK) (2.9), BNYM Sanvas Agent (2.8), Japan Trustee Services T (2.7), Sumitomo Life Ins (2.1), Employees' S/Holding Assn (1.9), Japan Trustee Services T5 (1.8), other; foreign owners (36.0)

**No. of shareholders:** 191,384 (about)

**Listed on the S/Exchange (s) of:** Tokyo

**Managements:** Nouhiro Endo, ch; Takashi Nino, pres; Takayuki Morita v pres; Norihiko Ishiguro, v pres; Katsumi Emura, mgn dir; Hajime Matsukura, mgn dir

Nothing detrimental is known as to the commercial morality of executives.

**Related companies:** NEC Electronics, NEC Personal Products, NEC Fields, other

## **OPERATION**

**Activities:** Manufactures communications/IT equipment, offering solutions services:  
Public (33%), enterprise (14%), telecom carrier (20%), system platform (25%), others (7%)

### **Overseas Sales Ratio (26%)**

**Clients:** [Governments, telecommunications carriers, business firms, wholesalers] NTT Corp, KDDI Corp, Defense Ministry, JR group firms, other  
No. of accounts: 2,000

Domestic areas of activities: Nationwide

**Suppliers:** [Mfrs, wholesalers] Supplied from group subsidiary firms: NEC Saitama, NEC Personal Products, NEC Fielding, NEC Communication Systems, NEC Computer Techno, NEC Soft, NEC System Technology, NEC Infrontia, NEC Networks & System Integration Services, NEC Engineering, other. .

**Payment record:** Regular

Location: Business area in Tokyo. Office premises at the caption address are owned and maintained satisfactorily.

### **Bank References:**

SMBC (Tokyo)

MUFG (H/O)

Relations: Satisfactory

## **FINANCIALS**

(in Million Yen)

Terms Ending:	31/03/2019	31/03/2018	31/03/2017	31/03/2016
Annual Sales	2,830,000	2,844,447	2,665,035	2,824,833
Recur. Profit	55,000	86,941	68,058	86,553
Net Profit	25,000	45,870	27,310	75,923
Total Assets		2,821,351	2,683,996	2,493,441
Net Worth		880,833	854,264	792,092
Capital, Paid-Up		397,199	397,199	397,199
Div.P.Share(¥)		60.00	6.00	6.00
<b>&lt;Analytical Data&gt;</b>	(%)	(%)	(%)	(%)
S.Growth Rate	-0.51	6.73	-5.66	-3.77
Current Ratio		..	..	..
N.Worth Ratio		31.22	31.83	31.77

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N.Profit/Sales	0.88	1.61	1.02	2.69
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Notes: Forecast (or estimated) figures for the 31/03/2019 fiscal term.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.61
UK Pound	1	INR 90.07
Euro	1	INR 80.37
YEN	1	INR 0.61

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	DIV
<b>Report Prepared by :</b>	KET

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)