

MIRA INFORM REPORT

Report No. :	522146
Report Date :	01.08.2018

IDENTIFICATION DETAILS

Name :	NTPS CO., LTD.
Registered Office :	56/38 Moo 4, Theparak Road, T. Bangpleeyai, A. Bangplee, Samutprakarn 10540
Country :	Thailand
Financials (as on) :	31.12.2017
Date of Incorporation :	19.06.2013
Com. Reg. No.:	0115556012503
Legal Form :	Private Limited Company
Line of Business :	Service Provider and Distributor of Forklifts, Equipment and Spare Parts.
No. of Employees :	8

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	Slow but Correct
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Thailand	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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THAILAND - ECONOMIC OVERVIEW

With a relatively well-developed infrastructure, a free-enterprise economy, and generally pro-investment policies, Thailand is highly dependent on international trade, with exports accounting for about two-thirds of GDP. Thailand's exports include electronics, agricultural commodities, automobiles and parts, and processed foods. The industry and service sectors produce about 90% of GDP. The agricultural sector, comprised mostly of small-scale farms, contributes only 10% of GDP but employs about one-third of the labor force. Thailand has attracted an estimated 3.0-4.5 million migrant workers, mostly from neighboring countries.

Over the last few decades, Thailand has reduced poverty substantially. In 2013, the Thai Government implemented a nationwide 300 baht (roughly \$10) per day minimum wage policy and deployed new tax reforms designed to lower rates on middle-income earners.

Thailand's economy is recovering from slow growth during the years since the 2014 coup. Thailand's economic fundamentals are sound, with low inflation, low unemployment, and reasonable public and external debt levels. Tourism and government spending - mostly on infrastructure and short-term stimulus measures – have helped to boost the economy, and The Bank of Thailand has been supportive, with several interest rate reductions. Over the longer-term, household debt levels, political uncertainty, and an aging population pose risks to growth.

Source : CIA

COMPANY NAME

NTPS CO., LTD.

SUMMARY

BUSINESS ADDRESS : 56/38 MOO 4, THEPARAK ROAD, T. BANGPLEEYAI,
A. BANGPLEE, SAMUTPRAKARN 10540, THAILAND
TELEPHONE : [66] 2182-5169
FAX : [66] 2182-5170
E-MAIL ADDRESS : -
REGISTRATION ADDRESS : SAME AS BUSINESS ADDRESS

ESTABLISHED : 2013
REGISTRATION / TAX ID NO. : 0115556012503
CAPITAL REGISTERED : BHT. 2,000,000
CAPITAL PAID-UP : BHT. 2,000,000
SHAREHOLDER'S PROPORTION : THAI : 100%
FISCAL YEAR CLOSING DATE : DECEMBER 31
LEGAL STATUS : PRIVATE LIMITED COMPANY
EXECUTIVE : MRS. WANNA SAESIM, THAI
MANAGING DIRECTOR

NO. OF STAFF : 8
LINES OF BUSINESS : FORKLIFTS, EQUIPMENT AND SPARE PARTS
SERVICE PROVIDER AND DISTRIBUTOR

CORPORATE PROFILE

OPERATING TREND : STABLE
PRESENT SITUATION : OPERATING NORMALLY
REPUTATION : FAIR WITH NORMAL BUSINESS ENGAGEMENT
MANAGEMENT STANDARD : MANAGEMENT WITH FAIR PERFORMANCE

HISTORY

The subject was established on June 19, 2013 as a private limited company under the registered name NTPS CO., LTD., by Thai groups, with the business objective to supply product and service for forklifts. It currently employs 8 staff.

The subject's registered address is 56/38 Moo 4, Theparak Road, T. Bangpleeyai, A. Bangplee, Samutprakarn 10540, and this is the subject's current operation address.

THE BOARD OF DIRECTOR

<u>Name</u>	<u>Nationality</u>	<u>Age</u>
Mrs. Wanna Saesim	Thai	76

AUTHORIZED PERSON

The above director signs on behalf of the subject with company's affixed.

MANAGEMENT

Mrs. Wanna Saesim is the Managing Director.
She is Thai nationality with the age of 76 years old.

BUSINESS OPERATIONS

The subject is engaged in providing repair, inspection and maintenance services of forklifts, as well as distributing electric forklifts, diesel forklifts, related equipments and spare parts.

PURCHASE

100% of the products is purchased from local suppliers.

SALES

100% of the products is sold and serviced locally to retailers and end-users.

RELATED AND AFFILIATED COMPANY

T.S. Commercial Trade Co., Ltd.

Business Type : Importer and distributor of forklifts

LITIGATION

Bankruptcy and Receivership

There are no litigation on bankruptcy and receivership cases filed against the subject found at Legal Execution Department for the past five years.

Others

There are no legal suits filed against the subject according to IRICO'S DATABASE for the past two years.

CREDIT

Sales / services are by cash or on the credits term of 30-60 days.
Local bills are paid by cash or on the credits term of 30-60 days.

BANKING

Bangkok Bank Public Company Limited

EMPLOYMENT

The subject currently employs 8 staff.

LOCATION DETAILS

The premise is owned for administrative office at the heading address. Premise is located in provincial, on the outskirts of Bangkok.

COMMENT

Despite a decrease in both sales or service income and net profit in 2017 comparing to the previous year, it operates a moderate business and remains profitable.

FINANCIAL INFORMATION

The capital was registered at Bht. 1,000,000 divided into 100,000 shares of Bht. 10 each with fully paid.

On January 15, 2016 the registered capital was increased to Bht. 2,000,000 divided into 200,000 shares of Bht. 10 each with fully paid-up.

THE SHAREHOLDERS LISTED WERE

[As at April 30, 2018]

<u>NAME</u>	<u>HOLDING</u>	<u>%</u>
Mrs. Wanna Saesim Nationality: Thai Address : 89/446 Moo 5, T. Lamlukka, A. Lamlukka, Pathumthani	199,998	100.00
Mr. Thitisorn Vibulyasake Nationality: Thai Address : 89/446 Moo 5, T. Lamlukka, A. Lamlukka, Pathumthani	1	-
Mr. Sirichai Chawna Nationality: Thai Address : 1 Moo 2, T. U-Loke, A. Lamduan, Surin	1	-

Total Shareholders : 3

SHARE STRUCTURE

[as at April 30, 2018]

<u>Nationality</u>	<u>Shareholders</u>	<u>No. of Share</u>	<u>% Shares</u>
Thai	3	200,000	100.00
Foreign	-	-	-
Total	3	200,000	100.00

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NAME OF AUDITOR & CERTIFIED PUBLIC ACCOUNTANT NO.

Mr. Sinthorn Lakvidhaya No. 9664

BALANCE SHEET [BAHT]

The latest financial figures published for December 31, 2017, 2016 and 2015 were:

	<u>ASSETS</u>		
Current Assets	2017	2016	2015
Cash and Cash Equivalents	2,801,769.31	2,313,350.27	2,314,206.92
Short-term Investment	-	3,463,261.77	-
Trade Accounts and Other Receivable	2,903,105.98	-	798,949.95
Inventories	3,941,379.93	-	-
Other Current Assets	903,264.94	558,795.64	135,138.92
Total Current Assets	10,549,520.16	6,335,407.68	3,248,295.79
Property, Plant and Equipment	650,133.52	921,215.91	691,824.38
Other Non-current Assets	7,227.32	7,227.32	7,227.32
Total Assets	11,206,881.00	7,263,850.91	3,947,347.49

LIABILITIES & SHAREHOLDERS' EQUITY [BAHT]

Current Liabilities	2017	2016	2015
Trade Accounts and Other Payable	6,962,053.83	3,132,249.25	703,720.09
Short-term Loans	-	200,000.00	-
Accrued Income Tax	43,564.49	104,051.79	-
Other Current Liabilities	24,417.69	61,696.13	935,336.34
Total Current Liabilities	7,030,036.01	3,497,997.17	1,639,056.43
Total Liabilities	7,030,036.01	3,497,997.17	1,639,056.43

Shareholders' Equity

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Share capital : Baht 10 par value authorized, and issued share capital 200,000 shares in 2017 & 2016 100,000 shares in 2015	2,000,000.00	2,000,000.00	1,000,000.00
Capital Paid	2,000,000.00	2,000,000.00	1,000,000.00
Retained Earning -Unappropriated [Deficit]	2,176,844.99	1,765,853.74	1,308,291.06
Total Shareholders' Equity	4,176,844.99	3,765,853.74	2,308,291.06
Total Liabilities and Shareholders' Equity	11,206,881.00	7,263,850.91	3,947,347.49

PROFIT & LOSS ACCOUNT

Revenue	2017	2016	2015
Sales or Services Income	26,850,666.70	32,354,634.07	15,348,442.82
Interest Income	1,808.63	3,732.15	-
Other Income	466,148.89	184,818.44	203,378.68
Total Revenues	27,318,624.22	32,543,184.66	15,551,821.50
Expenses			
Cost of Goods Sold or Services	20,326,223.24	24,086,244.23	8,496,838.61
Selling Expenses	3,861,664.38	5,262,670.69	3,689,938.56
Administrative Expenses	2,613,036.88	2,610,852.78	2,974,300.66
Total Expenses	26,800,924.50	31,959,767.70	15,161,077.83
Profit /[Loss] before Financial Cost and Income Tax	517,699.72	583,416.96	390,743.67
Financial Cost	-	-	-
Profit /[Loss] before Income Tax	517,699.72	583,416.96	390,743.67
Income Tax	[106,708.47]	[125,854.28]	[39,493.14]
Net Profit / [Loss]	410,991.25	457,562.68	351,250.53

FINANCIAL ANALYSIS

ITEM	UNIT	2017	2016	2015
LIQUIDITY RATIO				
CURRENT RATIO	TIMES	1.50	1.81	1.98
QUICK RATIO	TIMES	0.81	1.65	1.90
ACTIVITY RATIO				
FIXED ASSETS TURNOVER	TIMES	41.30	35.12	22.19
TOTAL ASSETS TURNOVER	TIMES	2.40	4.45	3.89
INVENTORY CONVERSION PERIOD	DAYS	70.78	-	-
INVENTORY TURNOVER	TIMES	5.16	-	-
RECEIVABLES CONVERSION PERIOD	DAYS	39.46	-	19.00
RECEIVABLES TURNOVER	TIMES	9.25	-	19.21
PAYABLES CONVERSION PERIOD	DAYS	125.02	47.47	30.23
CASH CONVERSION CYCLE	DAYS	(14.78)	(47.47)	(11.23)
PROFITABILITY RATIO				
COST OF GOODS SOLD	%	75.70	74.44	55.36
SELLING & ADMINISTRATION INTEREST	%	24.11	24.34	43.42
GROSS PROFIT MARGIN	%	-	0.39	-
NET PROFIT MARGIN BEFORE EX. ITEM	%	26.04	26.14	45.97
NET PROFIT MARGIN	%	1.93	1.80	2.55
RETURN ON EQUITY	%	1.53	1.41	2.29
RETURN ON ASSET	%	9.84	12.15	15.22
EARNING PER SHARE	BAHT	3.67	6.30	8.90
		2.05	2.29	3.51
LEVERAGE RATIO				
DEBT RATIO	TIMES	0.63	0.48	0.42
DEBT TO EQUITY RATIO	TIMES	1.68	0.93	0.71
TIME INTEREST EARNED	TIMES	-	4.64	-
ANNUAL GROWTH				
SALES GROWTH	%	(17.01)	110.80	
OPERATING PROFIT	%	(11.26)	49.31	
NET PROFIT	%	(10.18)	30.27	
FIXED ASSETS	%	(29.43)	33.16	
TOTAL ASSETS	%	54.28	84.02	

ANNUAL GROWTH : RISKY

An annual sales growth is -17.01%. Sales Income has decreased from THB 32,354,634.07 in 2016 to THB 26,850,666.70 in 2017. While net profit has decreased from THB 457,562.68 in 2016 to THB 410,991.25 in 2017. And total assets has increased from THB 7,263,850.91 in 2016 to THB 11,206,881.00 in 2017.

PROFITABILITY : IMPRESSIVE



PROFITABILITY RATIO

Gross Profit Margin	26.04	Impressive	Industrial Average	17.25
Net Profit Margin	1.53	Acceptable	Industrial Average	3.60
Return on Assets	3.67	Satisfactory	Industrial Average	3.86
Return on Equity	9.84	Impressive	Industrial Average	8.00

Gross Profit Margin used to assess a firm's financial health by revealing the proportion of money left over from revenues after accounting for the cost of goods sold. Gross profit margin serves as the source for paying additional expenses and future savings. Gross Profit Margin is 26.04%. When compared with the industry average, the ratio of the company was higher, indicated that company was more profitable than the same industry.

Net Profit Margin is the indicator of the company's efficiency in that net profit takes into consideration all expenses of the company. A low profit margin indicates a low margin of safety, higher risk that a decline in sales will erase

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profits and result in a net loss. The company's figure is 1.53%. When compared with the industry average, the ratio of the company was lower.

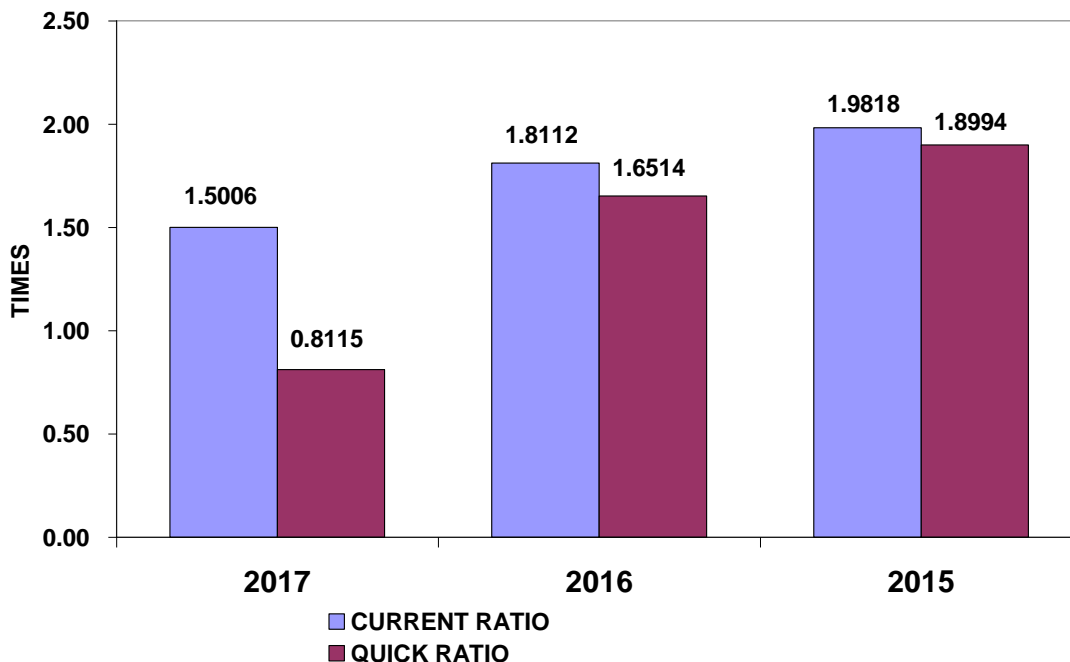
Return on Assets measures how efficiently profits are being generated from the assets employed in the business when compared with the ratios of firms in a similar business. A low ratio in comparison with industry averages indicates an inefficient use of business assets. When compared with the industry average, it was lower, the company's figure is 3.67%.

Return on Equity indicates how profitable a company is by comparing its net income to its average shareholders' equity, ROE measures how much the shareholders earned for their investment in the company. Return on Equity ratio is 9.84%, higher figure when compared with those of its average competitors in the same industry, indicated that business was an efficient profit in a dominant position within its industry.

Trend of the average competitors in the same industry for last 5 years

Return on Assets Downtrend
 Return on Equity Downtrend

LIQUIDITY : SATISFACTORY



LIQUIDITY RATIO

Current Ratio	1.50	Satisfactory	Industrial Average	1.66
Quick Ratio	0.81			
Cash Conversion Cycle	(14.78)			

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The Current Ratio is to ascertain whether a company's short-term assets are readily available to pay off its short-term liabilities. The company's figure is 1.5 times in 2017, decrease from 1.81 times, then it is generally considered to have good short-term financial strength. When compared with the industry average, the ratio of the company was lower.

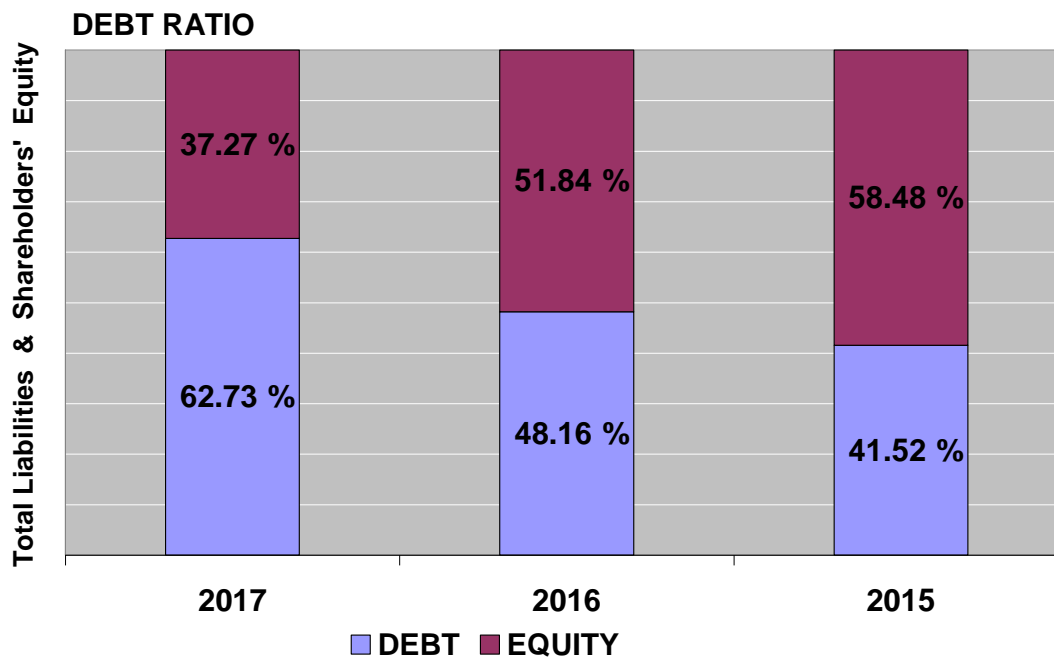
The Quick Ratio is a liquidity indicator that further refines the current ratio by measuring the amount of the most liquid current assets there are to cover current liabilities. The company's figure is 0.81 times in 2017, decrease from 1.65 times, by excluding inventory, the company may have problems meeting current liabilities.

The Cash Conversion Cycle measures the number of days a company's cash is tied up in the production and sales process of its operations and the benefit from payment terms from its creditors. It meant the company could survive when no cash inflow was received from sale for -15 days.

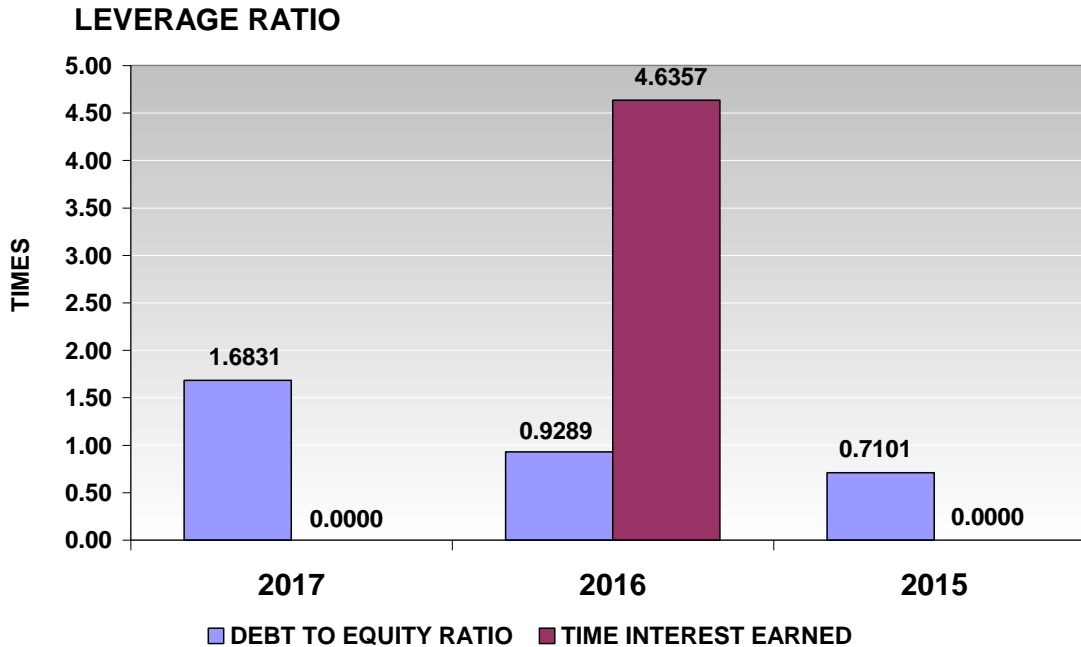
Trend of the average competitors in the same industry for last 5 years

Current Ratio Downtrend

LEVERAGE : RISKY



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LEVERAGE RATIO

Debt Ratio	0.63	Acceptable	Industrial Average	0.60
Debt to Equity Ratio	1.68	Risky	Industrial Average	1.52
Times Interest Earned	-		Industrial Average	-

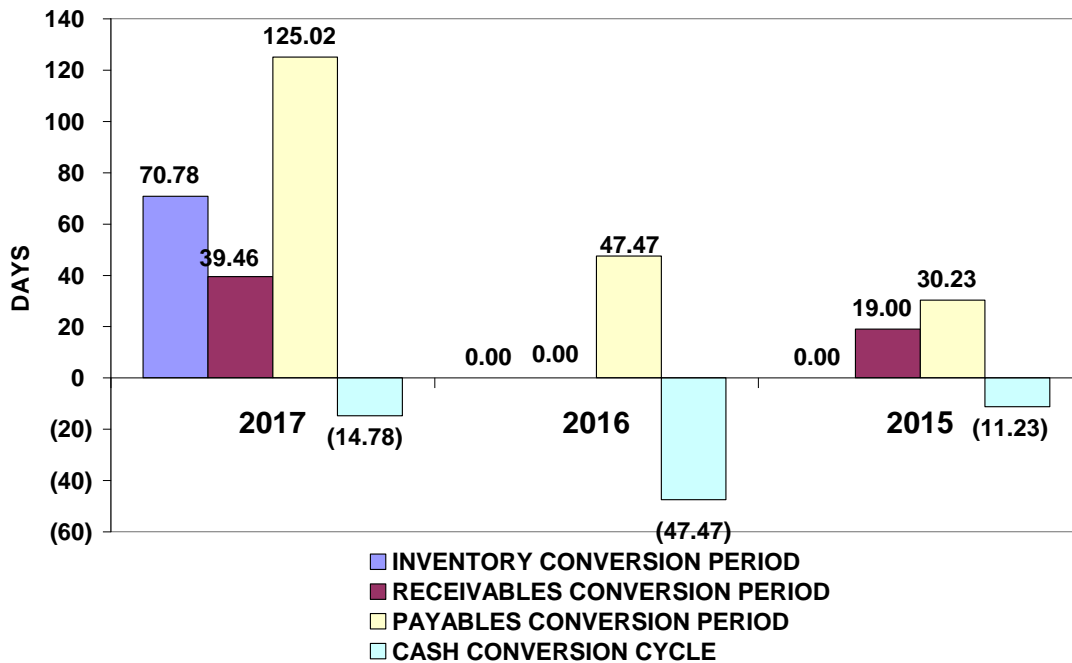
Debt to Equity Ratio a measurement of how much suppliers, lenders, creditors and obligors have committed to the company versus what the shareholders have committed. A higher the percentage means that the company is using less equity and has stronger leverage position.

Debt Ratio shows the proportion of a company's assets which are financed through debt. The company's figure is 0.63 greater than 0.5, most of the company's assets are financed through debt.

Trend of the average competitors in the same industry for last 5 years

Debt Ratio	Uptrend
Times Interest Earned	Stable

ACTIVITY : EXCELLENT



ACTIVITY RATIO

Fixed Assets Turnover	41.30	Impressive	Industrial Average	-
Total Assets Turnover	2.40	Impressive	Industrial Average	1.07
Inventory Conversion Period	70.78			
Inventory Turnover	5.16	Impressive	Industrial Average	2.14
Receivables Conversion Period	39.46			
Receivables Turnover	9.25	Impressive	Industrial Average	4.08
Payables Conversion Period	125.02			

The company's Account Receivable Ratio is calculated as 9.25 and 0.00 in 2017 and 2016 respectively. This ratio measures the efficiency of the company in managing its trade debtors to generate revenue. A lower ratio may indicate over extension and collection problems. Conversely, a higher ratio may indicate an overly stringent policy. In this case, the company's A/R ratio in 2017 increased from 2016. This would suggest the company had good performance in the management of its debt collections.

Inventory Turnover in Days Ratio indicates the liquidity of inventory. It estimates the number of days that it will take to sell the current inventory. Inventory is particularly sensitive to change in business activities. The inventory turnover in days has increased from 0 days at the end of 2016 to 71 days at the end of 2017. This represents a negative trend. And Inventory turnover has increased from 0 times in year 2016 to 5.16 times in year 2017.

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The company's Total Asset Turnover is calculated as 2.4 times and 4.45 times in 2017 and 2016 respectively. This ratio is determined by dividing total assets into total sales turnover. The ratio measures the activity of the assets and the ability of the firm to generate sales through the use of the assets.

Trend of the average competitors in the same industry for last 5 years

Fixed Assets Turnover	Stable
Total Assets Turnover	Downtrend
Inventory Turnover	Uptrend
Receivables Turnover	Uptrend

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.61
UK Pound	1	INR 90.07
Euro	1	INR 80.37
Thai Baht	1	INR 2.07

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIS
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)