

MIRA INFORM REPORT

Report No. :	522634
Report Date :	01.08.2018

IDENTIFICATION DETAILS

Name :	SUJATA ELECTRIC PRIVATE LIMITED
Registered Office :	66, Chandital Branch Road, Kolkata – 700053, West Bengal
Tel. No.:	91-33-24036880/ 33333333
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	28.06.1993
CIN No.: [Company Identification No.]	U31501WB1993PTC059278
Capital Investment / Paid-up Capital :	INR 2.307 Million
IEC No.: [Import-Export Code No.]	Not Applicable (As informed by the management that firm does not have export and import)
PAN No.: [Permanent Account No.]	AAECS3368J
GSTN : [Goods & Service Tax Registration No.]	19AAECS3368J1ZX
Legal Form :	Private Limited Liability Company
Line of Business :	Manufacturer and Dealer of Industrial Components Such as Lamp, Electrical Bulbs, Tube Lights Hash Lights etc. (Registered activity and also Confirmed by management)
No. of Employees :	70 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A

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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Subject was incorporated in the year 1993 and it is engaged as manufacturer, dealer and assemblers of all kinds of lamps, electric bulbs, miniature bulb, tube light, flood lights, flash lights, mercury vapour bulb, solar lighting appliances, etc.</p> <p>For the financial year 2017, the company has reported a marginal decline in its revenue as compared to its previous year but has maintained average profit margin during the year.</p> <p>Rating takes into consideration, the satisfactory financial risk profile marked by adequate net worth base and strong debt protection metrics.</p> <p>Rating continues to derive strength from its established track record of its business operation backed by its well experienced management team.</p> <p>However, these rating strengths get partially offset by vulnerability of its operating margin to volatility in raw material prices and working capital intensive nature of operation.</p> <p>Payment seems to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealing at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1

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Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 01.08.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Manoj Kumar Agarwal
Designation :	Director
Contact No.:	91-9874355596
Date :	30.07.2018

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LOCATIONS

Registered Office / Factory :	66, Chandital Branch Road, Kolkata – 700053, West Bengal, India
Tel. No.:	91-33-24036880/ 33333333
Mobile No.:	91-9874355596 (Mr. Manoj Kumar Agarwal)
Fax No.:	Not Available
E-Mail :	kr.ghai@gmail.com mkagarwal2005@yahoo.co.in
Location:	Owned
Locality:	Industrial

DIRECTORS

As on 31.03.2018

Name :	Mr. Sharad Ghai
Designation :	Director
Address :	Alka Apartment, B-34 59/2B, Pratapditya Road, Kolkata – 700026, West Bengal, India
Date of Birth/Age :	23.08.1973
Date of Appointment :	05.05.2014
DIN No.:	00967821
Name :	Ms. Sujata Ghai
Designation :	Director
Address :	Alka Apartment, B-34 59/2B, Pratapditya Road, Kolkata – 700026, West Bengal, India
Date of Birth/Age :	15.12.1979
Date of Appointment :	24.01.2000
DIN No.:	00982881
Name :	Mr. Kuldip Roy Ghai
Designation :	Director
Address :	Akshara Eden-5B, 8/6A Alipore Park Road. Kolkata – 700027, West Bengal, India
Date of Birth/Age :	12.04.1944
Date of Appointment :	28.06.1993
DIN No.:	01001568
Name :	Mrs. Neena Ghai
Designation :	Director
Address :	B-34 Aloka Coop, 59/2B Pratap Adatiya Road, Kolkata – 700026, West Bengal, India
Date of Birth/Age :	20.12.1950
Date of Appointment :	05.05.2004

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SUJATA ELECTRIC PRIVATE LIMITED - 522634

PAGE NO. : 5

DIN No.:	01493577
Name :	Mr. Manoj Kumar Agarwal
Designation :	Director
Address :	P-115, Senhati Colony, Behala, Kolkata - 700034, West Bengal, India
Date of Birth/Age :	10.01.1965
Date of Appointment :	29.07.2016
PAN No.:	AFRPA1275M
DIN No.:	07571210

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

As on 31.03.2017

Names of Shareholders	No. of Shares
Kuldip Roy Ghai	1462
Neena Ghai	150
Sujata Ghai	6920
Sharad Ghai	14532
Dipankar Senapati	1
Manoj Agarwal	2
Total	23067

Equity Share Break up (Percentage of Total Equity)

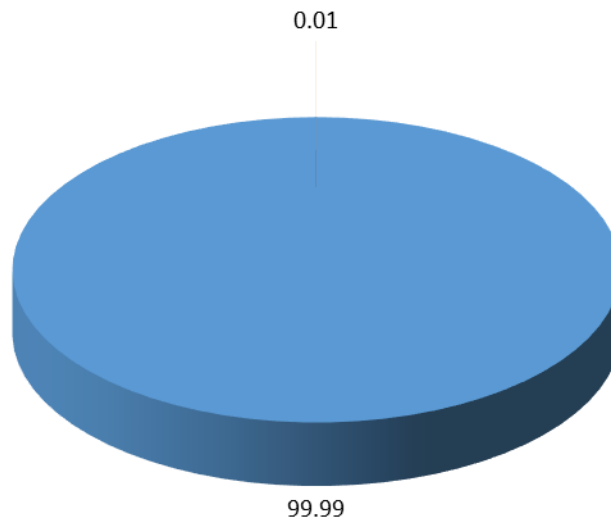
As on 30.09.2017

Category	Percentage
Promoter - (Individual/ Hindu Undivided Family – Indian)	99.99
Public - Other than Promoters - (Individual/ Hindu Undivided Family – Indian)	0.01
Total	100.00

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Share holding pattern

- Promoter - (Individual/ Hindu Undivided Family – Indian)
- Public - Other than Promoters - (Individual/ Hindu Undivided Family – Indian)



BUSINESS DETAILS

Line of Business :	Manufacturer and Dealer of Industrial Components Such as Lamp, Electrical Bulbs, Tube Lights Hash Lights etc. (Registered activity and also Confirmed by management)	
Products :	Item Code No.	Product Description
	99833220	Manufacturer of Industrial Components
Brand Names :	Not Available	
Agencies Held :	Not Available	
Exports :	Not Divulged	
Imports :	Not Divulged	
Terms :		
Selling :	Cheque and RTGS	

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SUJATA ELECTRIC PRIVATE LIMITED - 522634

PAGE NO. : 7

Purchasing : Cheque and RTGS

PRODUCTION STATUS NOT AVAILABLE

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	70 (Approximately)	
Bankers :	Bank Name	Axis Bank
	Branch	City High 85, Prince Anwar Shah Road, Kolkata, West Bengal, India
	Person Name (With Designation)	--
	Contact Number	91-33-24226755 (Continuously ringing)
	Name of Account Holder	--
	Account Number	--
	Account Since (Date/Year of Account Opening)	--
	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
Remarks (If any)	--	
Auditors :	Name :	Lalit Mohan Tyagi and Company Chartered Accountants

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Address :	Lords-511, 7/1 Lord Sinha Road, Kolkata – 700071, West Bengal, India
Tel. No.:	91-33-22823838 / 3839
E-Mail :	Lmtc84@gmail.com
Income-tax PAN of auditor or auditor's firm :	AAAFI9904A
Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	Not Available

CAPITAL STRUCTURE

As on 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
25000	Equity Shares	INR 100/- each	INR 2.500 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
23067	Equity Shares	INR 100/- each	INR 2.307 Million

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	2.307	2.307	2.307
(b) Reserves & Surplus	48.433	44.231	41.288
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	50.740	46.538	43.595
(3) Non-Current Liabilities			
(a) long-term borrowings	8.222	6.757	9.039
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	0.000	0.000	0.000
Total Non-current Liabilities (3)	8.222	6.757	9.039
(4) Current Liabilities			
(a) Short term borrowings	0.000	0.000	0.000
(b) Trade payables	21.173	26.039	29.571
(c) Other current liabilities	0.000	0.000	0.000
(d) Short-term provisions	0.000	0.000	0.000
Total Current Liabilities (4)	21.173	26.039	29.571
TOTAL	80.135	79.334	82.205
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	23.194	25.315	27.355
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term Loan and Advances	2.155	1.871	1.428

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SUJATA ELECTRIC PRIVATE LIMITED - 522634

PAGE NO. : 10

(e) Other Non-current assets	0.000	0.000	0.000
Total Non-Current Assets	25.349	27.186	28.783
(2) Current assets			
(a) Current investments	4.517	4.220	0.000
(b) Inventories	4.983	4.470	3.915
(c) Trade receivables	28.752	30.802	9.097
(d) Cash and cash equivalents	13.499	10.295	30.835
(e) Short-term loans and advances	3.035	2.361	5.507
(f) Other current assets	0.000	0.000	4.068
Total Current Assets	54.786	52.148	53.422
TOTAL	80.135	79.334	82.205

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Income	133.748	139.152	123.918
	Other Income	2.348	1.244	0.624
	TOTAL	136.096	140.396	124.542
Less	EXPENSES			
	Cost of Materials Consumed	74.335	80.394	74.783
	Direct Expenses	27.713	28.048	23.060
	Employees benefits expense	15.475	14.426	11.322
	Other expenses	7.477	7.042	5.795
	TOTAL	125.000	129.910	114.960
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	11.096	10.486	9.582
Less	FINANCIAL EXPENSES	0.982	1.085	1.176
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	10.114	9.401	8.406
Less/ Add	DEPRECIATION/ AMORTISATION	4.195	4.800	5.268
	PROFIT/ (LOSS) BEFORE TAX	5.919	4.601	3.138
Less	TAX	1.717	1.658	1.224

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SUJATA ELECTRIC PRIVATE LIMITED - 522634

PAGE NO. : 11

	PROFIT/ (LOSS) AFTER TAX	4.202	2.943	1.914
Add	PREVIOUS YEARS' BALANCE BROUGHT FORWARD	40.477	37.534	35.620
	Balance Carried to the B/S	44.679	40.477	37.534
	Earnings / (Loss) Per Share (INR)	182.15	127.59	83.00

Particulars			31.03.2018
Sales Turnover (Approximately)			150.000

The above information has been parted by Mr. Manoj Kumar Agarwal (Director)

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	NA	NA
Net cash flow from operating activity	NA	NA	NA

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	78.46	80.79	26.80
Account Receivables Turnover (Income / Sundry Debtors)	4.65	4.52	13.62
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	103.96	118.22	144.33
Inventory Turnover (Operating Income / Inventories)	2.23	2.35	2.45
Asset Turnover (Operating Income / Net Fixed Assets)	0.48	0.41	0.35

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LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.37	0.41	0.47
Debt Equity Ratio (Total Liability / Networth)	0.16	0.15	0.21
Current Liabilities to Networth (Current Liabilities / Net Worth)	0.42	0.56	0.68
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.46	0.54	0.63
Interest Coverage Ratio (PBIT / Financial Charges)	11.30	9.66	8.15

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	3.14	2.11	1.54
Return on Total Assets ((PAT / Total Assets) * 100)	%	5.24	3.71	2.33
Return on Investment (ROI) ((PAT / Networth) * 100)	%	8.28	6.32	4.39

SOLVENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)	2.59	2.00	1.81
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	2.35	1.83	1.67
G-Score Ratio Financial (Networth / Total Assets)	0.63	0.59	0.53

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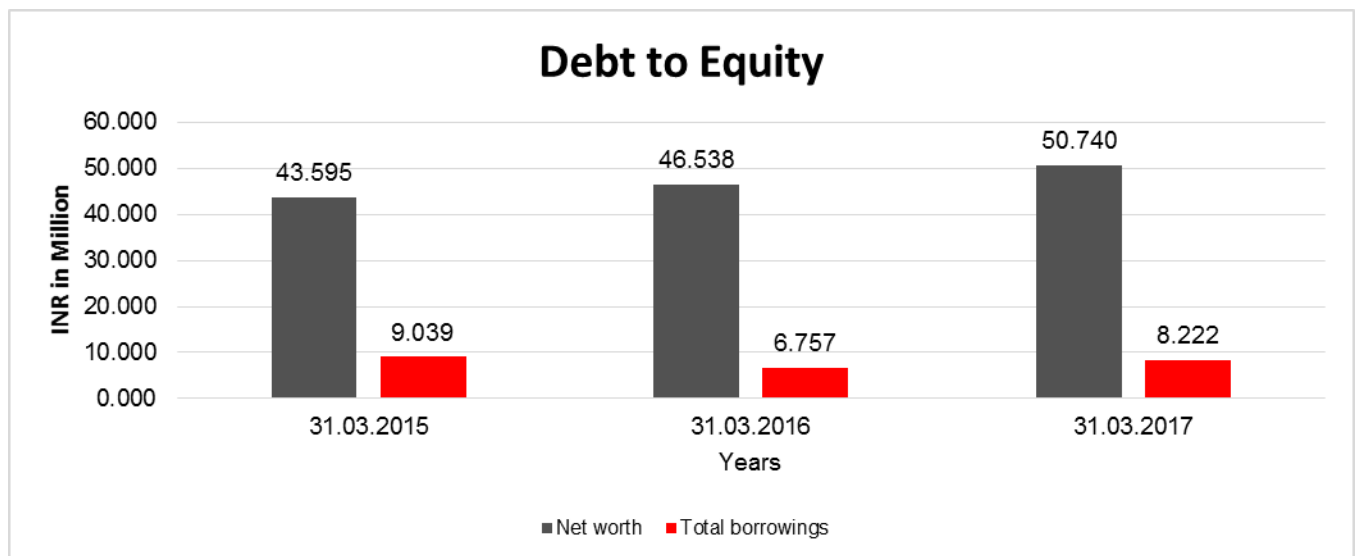
G-Score Ratio Debt (Debts / Equity Capital)	3.56	2.93	3.92
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	2.59	2.00	1.81

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	2.307	2.307	2.307
Reserves & Surplus	41.288	44.231	48.433
Net worth	43.595	46.538	50.740
Long Term borrowings	9.039	6.757	8.222
Short Term borrowings	0.000	0.000	0.000
Total borrowings	9.039	6.757	8.222
Debt/Equity ratio	0.207	0.145	0.162

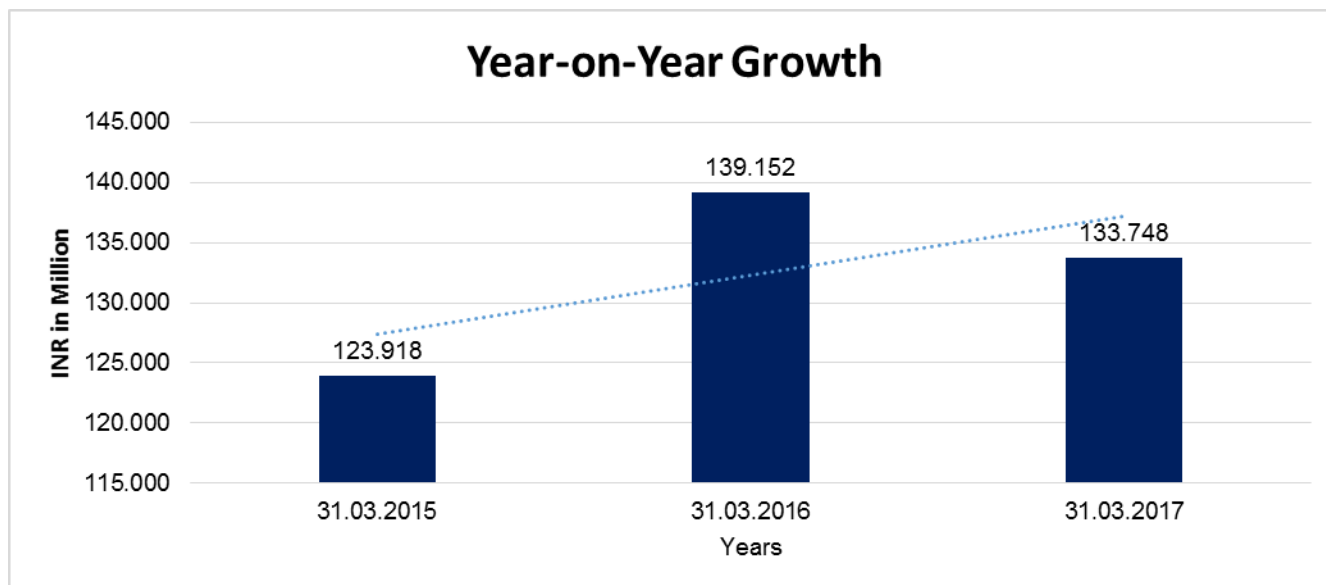


YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
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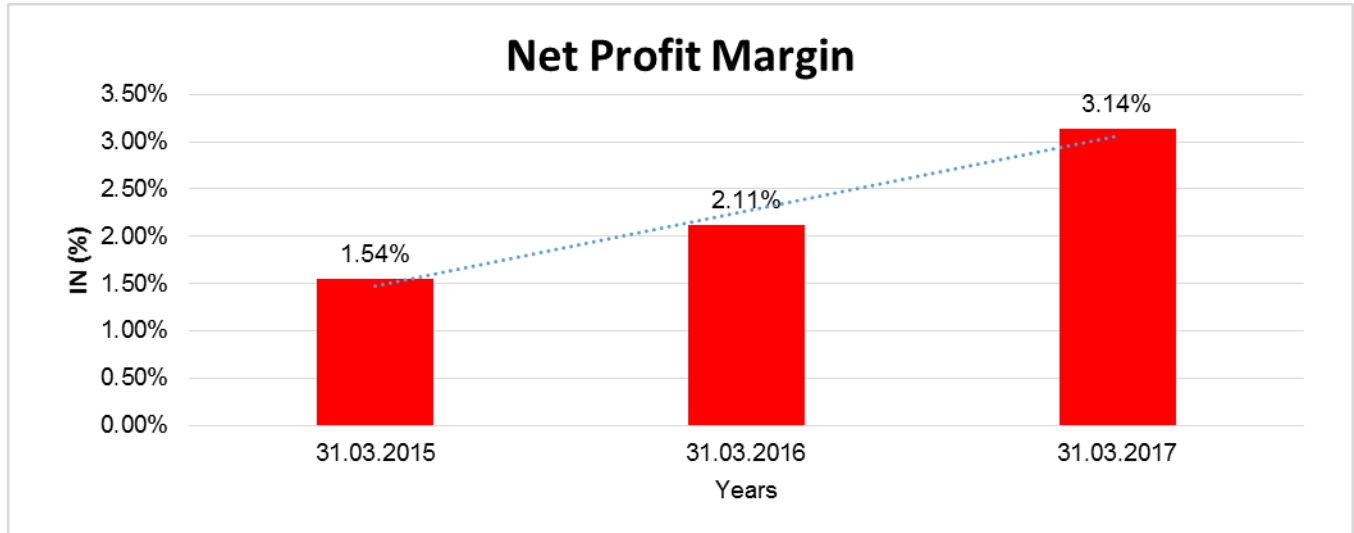
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	INR In Million	INR In Million	INR In Million
Sales	123.918	139.152	133.748
		12.294	(3.884)



NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	123.918	139.152	133.748
Profit	1.914	2.943	4.202
	1.54%	2.11%	3.14%



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes

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SUJATA ELECTRIC PRIVATE LIMITED - 522634

PAGE NO. : 16

22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last four years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

FUTURE OUTLOOK:

The business is expected to develop along with general economic growth.

UNSECURED LOAN

Unsecured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
Long-term Borrowings		
Loans and Advances from Related parties:		
From Directors	8.222	6.757
Total	8.222	6.757

INDEX OF CHARGES: NO CHARGES EXIST FOR THE COMPANY

FIXED ASSETS

- Furniture and Fitting
- Factory Shed
- Plant and Machinery
- Vehicle
- Mobile
- Motor Vehicle
- Air Conditioner

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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.60
UK Pound	1	INR 90.08
Euro	1	INR 80.36

INFORMATION DETAILS

Information Gathered by :	SRU
Analysis Done by :	NIS
Report Prepared by :	SUJ

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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