

MIRA INFORM REPORT

Report No. :	523145
Report Date :	04.08.2018

IDENTIFICATION DETAILS

Name :	GESTRA AG
Registered Office :	Münchener Str. 77, D 28215 Bremen, Post Box: 10 54 60, D 28054 Bremen
Country :	Germany
Financials (as on) :	31.12.2016
Date of Incorporation :	31.10.1902
Com. Reg. No.:	HRB 22141 HB
Legal Form :	Public Limited Company
Line of Business :	<ul style="list-style-type: none"> • Manufacture of instruments and appliances for measuring, testing and navigation • Manufacture of taps and valves n.e.c.
No. of Employees :	386

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Germany	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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GERMANY - ECONOMIC OVERVIEW

The German economy - the fifth largest economy in the world in PPP terms and Europe's largest - is a leading exporter of machinery, vehicles, chemicals, and household equipment and benefits from a highly skilled labor force. Like its Western European neighbors, Germany faces significant demographic challenges to sustained long-term growth. Low fertility rates and a large increase in net immigration are increasing pressure on the country's social welfare system and necessitate structural reforms.

Reforms launched by the government of Chancellor Gerhard SCHROEDER (1998-2005), deemed necessary to address chronically high unemployment and low average growth, contributed to strong economic growth and falling unemployment. These advances, as well as a government subsidized, reduced working hour scheme, help explain the relatively modest increase in unemployment during the 2008-09 recession - the deepest since World War II. The German Government introduced a minimum wage in 2015 that increased to \$9.79 (8.84 euros) in January 2017.

Stimulus and stabilization efforts initiated in 2008 and 2009 and tax cuts introduced in Chancellor Angela MERKEL's second term increased Germany's total budget deficit - including federal, state, and municipal - to 4.1% in 2010, but slower spending and higher tax revenues reduced the deficit to 0.8% in 2011 and in 2017 Germany reached a budget surplus of 0.7%. A constitutional amendment approved in 2009 limits the federal government to structural deficits of no more than 0.35% of GDP per annum as of 2016, though the target was already reached in 2012.

The German economy suffers from low levels of investment, and a government plan to invest 15 billion euros during 2016-18, largely in infrastructure, is intended to spur needed private investment. Following the March 2011 Fukushima nuclear disaster, Chancellor Angela MERKEL announced in May 2011 that eight of the country's 17 nuclear reactors would be shut down immediately and the remaining plants would close by 2022. Germany plans to replace nuclear power largely with renewable energy, which accounted for 29.5% of gross electricity consumption in 2016, up from 9% in 2000. Before the shutdown of the eight reactors, Germany relied on nuclear power for 23% of its electricity generating capacity and 46% of its base-load electricity production. Domestic consumption, investment, and exports are likely to drive German GDP growth in 2018, and the country's budget and trade surpluses are likely to remain high.

Source : CIA

COMPANY NAME

GESTRA AG

Company Status: Active
Münchener Str. 77
D 28215 Bremen
Post Box:
10 54 60, D 28054 Bremen
Telephone: 0421/3503-0
Telefax: 0421/3503-393
Homepage: www.gestra.de
E-mail: gestra.ag@flowserve.com

VAT no.: DE114397357
Tax ID number: 60 102 01584

COMPANY SUMMARY

LEGAL FORM: Public limited company
Date of foundation: 31.10.1902
Registered on: 27.05.2004
Commercial Register: Local court 28195 Bremen
under: HRB 22141 HB

SHARE CAPITAL

EUR 11,248,421.39

President of the Board of Directors:
Lutz Hermann Paul Oelsner
Panzenlaake 1c
D 28279 Bremen
having sole power of representation
born: 05.10.1962
Profession: Solicitor
Marital status: married

Member of the Board of Directors:
Friedhelm Lefting
Hans-Mohrmann-Str. 3
D 28357 Bremen
having sole power of representation
born: 19.09.1962

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Marital status: married
President of the Supervisory Board:

Maurizio Preziosa
I Cassina de Pechhi
born: 15.12.1969
Nationality: Italian
Marital status: unknown

Vice-president of the Supervisory Board:

Neil Harvey Daws
GB Cheltenham
born: 01.07.1962
Nationality: British

Member of the Supervisory Board:

Nicholas John Anderson
GB Cheltenham
born: 16.01.1961
Nationality: British

Member of the Supervisory Board:

Andy Robson
GB - Oxfordshire
born: 07.01.1963
Nationality: British
Marital status: unknown

Further functions/participations of Lutz Hermann Paul Oelsner
(President of the Board of Directors)

Member of the Board of Directors:

NORDMETALL Verband der Metall- und
Elektro-Industrie e.V.
Kapstadtring 10
D 22297 Hamburg
Post Box:
60 20 49, D 22220 Hamburg
Legal form: Registered association
Registered
on: 19.05.1949
Reg. data: 20355 Hamburg, VR 4394

Vice-president of the Supervisory Board:

Freese AG
Carl-Benz-Str. 29
D 28237 Bremen
Post Box:
21 01 46, D 28221 Bremen
Legal form: Public limited company
Share capital: EUR 5,000,000.00
Registered
on: 25.06.2003
Reg. data: 28195 Bremen, HRB 21549 HB

President:

Die Unternehmensverbände im Lande Bremen
e.V.
Schillerstr. 10
D 28195 Bremen
Legal form: Registered association
Registered
on: 19.12.1962
Reg. data: 28195 Bremen, VR 2091

COMPANY HISTORY

Company name and legal form
15.07.1997 - 27.05.2004 GESTRA GmbH
Münchener Str. 77
D 28215 Bremen
Private limited company
02.01.1983 - 15.07.1997 GESTRA Aktiengesellschaft
Hemmstr. 130
D 28215 Bremen
Public limited company

RESIGNED ACTING PERSONS AND SHAREHOLDERS

05.10.2016 - 16.06.2017 Member of the Supervisory Board
Andreas Fink
D 76689 Karlsdorf-Neuthard
06.08.2013 - 16.06.2017 President of the Supervisory Board
Dr. Norbert Meister
Lindenring 46
D 60431 Frankfurt
28.05.2013 - 16.06.2017 Member of the Supervisory Board
Andreas von Kiparski
D 76776 Neuburg

BUSINESS ACTIVITIES

Main industrial sector
26512 Manufacture of instruments and appliances for measuring, testing and navigation
28140 Manufacture of taps and valves n.e.c.

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FINANCIAL INFORMATION

Payment experience: within agreed terms

Negative information: We have no negative information at hand.

Balance sheet year: 2016

REAL ESTATE

Type of ownership: Proprietor
Share: 100.00 %
Address: Münchener Str. 77
D 28215 Bremen
Type of real estate: Commercial premises
Size: 16,000.00 sq.m

Land register documents were not available.

BANKERS

Principal bank
COMMERZBANK, 28079 BREMEN
Sort. code: 29040090, Account no.: 101067700
BIC: COBADEFFXXX, IBAN: DE94290400900101067700

FINANCIAL FIGURES

Turnover:	2016	EUR	75,548,653.00
Profit:	2016	EUR	11,230,910.00
Equipment:		EUR	3,265,303.00
Ac/ts receivable:		EUR	26,740,030.00
Liabilities:		EUR	6,986,348.00
Employees:			386
- thereof permanent staff:			367
- Trainees:			19

BALANCE SHEETS

Balance sheet ratios 01.01.2016 - 31.12.2016
Equity ratio [%]: 72.69
Liquidity ratio: 5.10
Return on total capital [%]: 22.83

Balance sheet ratios 01.01.2015 - 31.12.2015
Equity ratio [%]: 64.33
Liquidity ratio: 2.92
Return on total capital [%]: 16.66

Balance sheet ratios 01.01.2014 - 31.12.2014
Equity ratio [%]: 62.24
Liquidity ratio: 2.20
Return on total capital [%]: 19.57

Balance sheet ratios 01.01.2013 - 31.12.2013
Equity ratio [%]: 61.29
Liquidity ratio: 2.24
Return on total capital [%]: 19.31

Equity ratio

The equity ratio indicates the portion of the equity as compared to the total capital. The higher the equity ratio, the better the economic stability (solvency) and thus the financial autonomy of a company.

Liquidity ratio

The liquidity ratio shows the proportion between adjusted receivables and net liabilities. The higher the ratio, the lower the company's financial dependancy from external creditors.

Return on total capital

The return on total capital shows the efficiency and return on the total capital employed in the company. The higher the return on total capital, the more economically does the company work with the invested capital.

Type of balance sheet:

Company balance sheet

Origin of the present

balance sheet: electronic German Federal Gazette

Financial year: 01.01.2016 - 31.12.2016

ASSETS	EUR	49,193,164.03
Fixed assets	EUR	10,942,703.72
Intangible assets	EUR	202,724.00
Concessions, licences, rights	EUR	202,724.00
Tangible assets	EUR	10,396,871.00
Land / similar rights	EUR	3,030,805.81

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Plant / machinery	EUR	4,095,647.00
Other tangible assets / fixtures and fittings	EUR	3,265,302.65
Advance payments made / construction in progress	EUR	5,115.54
Financial assets	EUR	343,108.72
Shares in participations / subsidiaries and the like	EUR	343,108.72
Shares in related companies	EUR	343,107.72
Shares in investee companies	EUR	1.00
Current assets	EUR	38,213,960.31
Stocks	EUR	9,731,634.71
Raw materials, consumables and supplies	EUR	3,933,651.24
Finished goods / work in progress	EUR	5,764,172.24
Advance payments made	EUR	33,811.23
Accounts receivable	EUR	26,740,029.62
Trade debtors	EUR	6,532,678.87
Amounts due from related companies	EUR	19,745,736.47
Other debtors and assets	EUR	461,614.28
Liquid means	EUR	1,742,295.98
Remaining other assets	EUR	36,500.00
Accruals (assets)	EUR	36,500.00
LIABILITIES	EUR	49,193,164.03
Shareholders' equity	EUR	35,759,664.83
Capital	EUR	11,248,421.39
Subscribed capital (share capital)	EUR	11,248,421.39
Reserves	EUR	24,511,243.44
Capital reserves	EUR	11,583,000.00
Retained earnings / revenue reserves	EUR	12,928,243.44
Provisions	EUR	6,447,150.82
Pension provisions and comparable provisions	EUR	1,983,816.00
Provisions for taxes	EUR	9,503.18
Other / unspecified provisions	EUR	4,453,831.64
Liabilities	EUR	6,986,348.38
Other liabilities	EUR	6,986,348.38
Trade creditors (for IAS incl. bills of exchange)	EUR	1,313,714.29
Liabilities from received advance payments	EUR	75,864.53
Liabilities due to related companies	EUR	4,929,299.91
Unspecified other liabilities	EUR	667,469.65
PROFIT AND LOSS ACCOUNT (cost-summary method) according to Comm. Code (HGB)		
Sales	EUR	75,548,652.59
Inventory change + own costs (+/-)	EUR	-1,046,038.33
Inventory change (+/-)	EUR	-1,046,038.33

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Other operating income	EUR	163,804.87
Cost of materials	EUR	22,966,624.72
Raw materials and supplies, purchased goods	EUR	20,689,477.36
Purchased services	EUR	2,277,147.36
Gross result (+/-)	EUR	51,699,794.41
Staff expenses	EUR	29,728,702.19
Wages and salaries	EUR	25,394,255.55
Social security contributions and expenses for pension plans and benefits	EUR	4,334,446.64
Total depreciation	EUR	1,357,179.62
Depreciation on tangible / intangible assets (incl. start-up and exp. of bus.	EUR	1,357,179.62
Other operating expenses	EUR	9,274,300.82
Operating result from continuing operations	EUR	11,339,611.78
Interest result (+/-)	EUR	14,282.24
Interest and similar income	EUR	173,188.35
thereof from related companies	EUR	296,685.50
Interest and similar expenses	EUR	158,906.11
Financial result (+/-)	EUR	14,282.24
Result from ordinary operations (+/-)	EUR	11,353,894.02
Expenses for transfer of profits to a parent company	EUR	11,230,909.92
Income tax / refund of income tax (+/-)	EUR	-670.96
Other taxes / refund of taxes	EUR	-122,313.14
Tax (+/-)	EUR	-122,984.10
Annual surplus / annual deficit	EUR	0.00

Type of balance

sheet: Company balance sheet

Origin of the present

balance sheet: electronic German Federal Gazette

Financial year: 01.01.2015 - 31.12.2015

ASSETS	EUR	55,588,389.83
Fixed assets	EUR	11,273,256.53
Intangible assets	EUR	124,604.00
Concessions, licences, rights	EUR	124,604.00
Tangible assets	EUR	10,805,543.81
Land / similar rights	EUR	3,128,331.81
Plant / machinery	EUR	3,847,783.00
Other tangible assets / fixtures and fittings	EUR	3,536,929.00
Advance payments made / construction in progress	EUR	292,500.00
Financial assets	EUR	343,108.72

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Shares in participations / subsidiaries and the like	EUR	343,108.72
Shares in related companies	EUR	343,107.72
Shares in investee companies	EUR	1.00
Current assets	EUR	44,302,333.30
Stocks	EUR	11,515,763.42
Raw materials, consumables and supplies	EUR	4,346,311.95
Finished goods / work in progress	EUR	7,082,643.82
Advance payments made	EUR	86,807.65
Accounts receivable	EUR	31,167,677.90
Trade debtors	EUR	6,806,713.39
Amounts due from related companies	EUR	23,829,101.03
Other debtors and assets	EUR	531,863.48
Liquid means	EUR	1,618,891.98
Remaining other assets	EUR	12,800.00
Accruals (assets)	EUR	12,800.00
LIABILITIES	EUR	55,588,389.83
Shareholders' equity	EUR	35,759,664.83
Capital	EUR	11,248,421.39
Subscribed capital (share capital)	EUR	11,248,421.39
Reserves	EUR	24,511,243.44
Capital reserves	EUR	11,583,000.00
Retained earnings / revenue reserves	EUR	12,928,243.44
Provisions	EUR	7,536,273.45
Pension provisions and comparable provisions	EUR	2,082,514.00
Provisions for taxes	EUR	6.36
Other / unspecified provisions	EUR	5,453,753.09
Liabilities	EUR	12,292,451.55
Other liabilities	EUR	12,292,451.55
Trade creditors (for IAS incl. bills of exchange)	EUR	1,200,658.35
Liabilities from received advance payments	EUR	177,347.26
Liabilities due to related companies	EUR	10,046,757.21
Unspecified other liabilities	EUR	867,688.73
PROFIT AND LOSS ACCOUNT (cost-summary method) according to Comm.		
Code (HGB)		
Sales	EUR	77,376,163.91
Inventory change + own costs (+/-)	EUR	-673,702.11
Inventory change (+/-)	EUR	-673,702.11
Other operating income	EUR	1,397,860.56
Cost of materials	EUR	24,665,474.99
Raw materials and supplies, purchased goods	EUR	22,439,568.36
Purchased services	EUR	2,225,906.63
Gross result (+/-)	EUR	53,434,847.37

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Staff expenses	EUR	32,727,620.32
Wages and salaries	EUR	28,194,677.24
Social security contributions and expenses for pension plans and benefits	EUR	4,532,943.08
Total depreciation	EUR	1,436,661.64
Depreciation on tangible / intangible assets (incl. start-up and exp. of bus.	EUR	1,436,661.64
Other operating expenses	EUR	9,938,816.60
Operating result from continuing operations	EUR	9,331,748.81
Interest result (+/-)	EUR	43,851.52
Interest and similar income	EUR	301,493.51
thereof from related companies	EUR	296,685.50
Interest and similar expenses	EUR	257,641.99
Financial result (+/-)	EUR	43,851.52
Result from ordinary operations (+/-)	EUR	9,375,600.33
Expenses for transfer of profits to a parent company	EUR	9,261,653.61
Income tax / refund of income tax (+/-)	EUR	-674.14
Other taxes / refund of taxes	EUR	-113,272.58
Tax (+/-)	EUR	-113,946.72
Annual surplus / annual deficit	EUR	0.00

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.79
UK Pound	1	INR 89.52
Euro	1	INR 79.67
EUR	1	INR 79.36

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRA
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)