

MIRA INFORM REPORT

Report No. :	515926
Report Date :	04.08.2018

IDENTIFICATION DETAILS

Name :	UNIQUE BUSINESS SOLUTIONS
Registered Office :	Door 2B/85, KSR Nagar, MWP 2nd Street, Ambattur, Chennai – 600053, Tamilnadu
Mobile No.:	91-9894740013 (Mr. Balaji Ramalingam)
Website :	Not Available
Country :	India
Financials (as on) :	31.03.2017
Date of Establishment :	09.03.2015
Capital Investment / Paid-up Capital :	INR 36.409 Lacs
IEC No.: [Import-Export Code No.]	Not Applicable
PAN No.: [Permanent Account No.]	AAEFU2205K
GSTN : [Goods & Service Tax Registration No.]	33AAEFU2205K1ZF
Udyog Aadhaar No.:	TN24E0016631
Legal Form :	Partnership Concern with an Unlimited Liability of the Partners
Line of Business :	Trading of Industrial Consumables
No. of Employees :	4 (Approximately)

RATING & COMMENTS

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
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A	Acceptable Risk	Business dealings permissible with moderate risk of default
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Status :	Satisfactory
Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Unique Business Solutions is engaged in trading of Industrial Consumables. The concern was started in the year 2015 and is based in Chennai, Tamil Nadu. It is an established partnership concern having satisfactory track record.</p> <p>For the financial year ended 2017, the concern has witnessed a growth in its revenue and has achieved profit margin at 1.05% (approximately)</p> <p>The concern possesses an acceptable financial profile marked by satisfactory capital base along with debt free balance sheet of the concern.</p> <p>However, the rating strength is partially offset by concern's short track record of business operation</p> <p>Trade relations are reported as fair. Business is active. Payment terms are seems to be slow but correct.</p> <p>The concern can be considered for business dealings at usual trade terms and condition</p> <p>Note: Site visit was conducted at the Registered address of the concern. Our executive has successfully traced the concern at the address.</p> <p>At the premises, our executive met Mr. R. Balaji (Partner) confirmed existence of the concern at the given address.</p> <p>As per our executive observation, it is a one storey building and concern is situated on the ground floor of the building. Locality of the premises appears to be industrial, area seems to be neutral and area of the premises is 1200 (sq. ft.) (approx.)</p> <p>Name board of the concern was sighted at the given premises. Landmark of the area is "Behind Indian Oil Petrol Pump" and 4 (approx.) employees were sighted at the premises.</p> <p>Our executive also had a word with the neighbour of the concern i.e., "Infant Engineering" and "Yantracon Systems and Solutions LLP" who confirmed that concern exists at the given address.</p>

NOTES:

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Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31.03.2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 04.08.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

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Name :	Mr. Balaji Ramalingam
Designation :	Partner
Contact No.:	91-9894740013
Date :	24.07.2018

LOCATIONS

Registered Office :	Door 2B/85, KSR Nagar, MWP 2nd Street, Ambattur, Chennai – 600053, Tamilnadu, India
Tel. No.:	91-44-48585013
Mobile No.:	91-9894740013 (Mr. Balaji Ramalingam) 91-9791747746 (Mrs. Uthra Devi Balaji Ramalingam)
Fax No.:	Not Available
E-Mail :	balajiubs@gmail.com
Area :	1200 (sq. Ft.)
Locality :	Industrial

PARTNERS

Name :	Mr. Balaji Ramalingam
Designation :	Partner
Address :	DABC, Mithilam Apartments, 3D, 11, 3rd Floor, Sri Ram Nagar, Main Road, Nolambur, Maduravoyal, Ambattur, Tiruvallur-600095, Tamilnadu, India
Date of Birth/Age :	27.07.1971
Aadhaar No.:	6493 1640 4961
Mobile No.:	91-9894740013
E-Mail :	balajiubs@gmail.com
PAN No.:	AFKPB5626C
Name :	Mrs. Uthra Devi Balaji Ramalingam
Designation :	Partner
Address :	DABC, Mithilam Apartments, 3D, 11, 3rd Floor, Sri Ram Nagar, Main Road, Nolambur, Maduravoyal, Ambattur, Tiruvallur-600095, Tamilnadu, India
Date of Birth/Age :	09.03.1974
Aadhaar No.:	2556 1341 8475
Mobile No.:	91-9791747746
PAN No.:	AEUPU7581A

DETAILS OF GROUP COMPANIES

NIL

BUSINESS DETAILS

Line of Business :	Trading of Industrial Consumables
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Products/ Services :	Industrial Consumables
Agencies Held :	--
Exports :	Not Available
Imports :	Not Available
Terms :	
Selling :	L/C, Cash and Credit
Purchasing :	L/C, Cash and Credit

GENERAL INFORMATION

Suppliers :	<ul style="list-style-type: none"> Ador Fontech Limited, Bangalore Lubrilog India Private Limited, Bangalore Senor Metals Private Limited, Jamnagar(Gujarat) 																						
Customers :	Wholesalers, Retailers and End Users <ul style="list-style-type: none"> Flow Serve India Controls Private Limited, Bangalore Severn Glocon India Private Limited, Bangalore Mekins Industries Limited, Chennai 																						
No. of Employees :	4 (Approximately)																						
Bankers :	<table border="1"> <tr> <td>Banker Name :</td> <td>Indian Bank</td> </tr> <tr> <td>Branch :</td> <td>97, 1st Main Road, Opp. Aiema Towers, Ambattur Industrial Estate, Chennai-600058, Tamilnadu, India</td> </tr> <tr> <td>Name of the Relationship Manager :</td> <td>Mrs. Fathima</td> </tr> <tr> <td>Mobile No.:</td> <td>91-9444391009</td> </tr> <tr> <td>Tel. No.:</td> <td>91-44-26254559 /26252641</td> </tr> <tr> <td>Fax No.:</td> <td>91-44-26258097</td> </tr> <tr> <td>Account No.:</td> <td>6323492163</td> </tr> <tr> <td>E-Mail :</td> <td>padi@indianbank.co.in</td> </tr> <tr> <td>Type of Account :</td> <td>Cash Credit</td> </tr> <tr> <td>IFSC Code :</td> <td>IDIB000P001</td> </tr> <tr> <td>MICR Code :</td> <td>600019040</td> </tr> </table>	Banker Name :	Indian Bank	Branch :	97, 1st Main Road, Opp. Aiema Towers, Ambattur Industrial Estate, Chennai-600058, Tamilnadu, India	Name of the Relationship Manager :	Mrs. Fathima	Mobile No.:	91-9444391009	Tel. No.:	91-44-26254559 /26252641	Fax No.:	91-44-26258097	Account No.:	6323492163	E-Mail :	padi@indianbank.co.in	Type of Account :	Cash Credit	IFSC Code :	IDIB000P001	MICR Code :	600019040
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Account No.:	6323492163																						
E-Mail :	padi@indianbank.co.in																						
Type of Account :	Cash Credit																						
IFSC Code :	IDIB000P001																						
MICR Code :	600019040																						
Auditors :																							
Name :	Umavalli and Company Chartered Accountants																						

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Address :	T3, III Floor, Devi Meenakshi Homes, Ambattur, Chennai, Tamilnadu, India
Mobile No.:	91-9841503695
Membership No.:	217196

CAPITAL STRUCTURE
[INR in Lacs]

AS ON 31.03.2017

PARTNERS' CAPITAL ACCOUNT (MR. BALAJI RAMALINGAM)

Particular	As on 2017 (INR in Million)
Opening	
Add Credits	23.682
Add Profit	1.156
Less: Drawings	(0.921)
Total	23.917

PARTNERS' CAPITAL ACCOUNT (MRS. UTHRA DEVI BALAJI RAMALINGAM)

Particular	As on 2017 (INR in Million)
Opening	
Add Credits	12.062
Add Profit	1.155
Less: Drawings	(0.725)
Total	12.492

FINANCIAL DATA
[all figures are INR Lacs]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS		31.03.2017	31.03.2016
EQUITY AND LIABILITIES			
1] Partners Capital		36.409	35.744
2] Share Application Money		0.000	0.000
3] Reserves & Surplus		0.000	0.000
4] (Accumulated Losses)		0.000	0.000
NETWORTH		36.409	35.744
LOAN FUNDS			
1] Secured Loans		0.000	0.000
2] Unsecured Loans		0.000	0.000
TOTAL BORROWING		0.000	0.000
DEFERRED TAX LIABILITIES		0.000	0.000
TOTAL		36.409	35.744
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]			
Capital work-in-progress		1.494	1.660
		0.000	0.000
INVESTMENT			
DEFERREX TAX ASSETS		0.000	0.000
		0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories		27.337	5.591
Sundry Debtors		52.641	32.279
Cash & Bank Balances		6.426	0.210
Other Current Assets		0.000	0.000
Loans & Advances / Deposits		6.392	2.257
Total Current Assets		92.796	40.337
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors		57.881	6.253
Other Current Liabilities		0.000	0.000
Provisions		0.000	0.000
Total Current Liabilities		57.881	6.253
Net Current Assets		34.915	34.084
MISCELLANEOUS EXPENSES			
		0.000	0.000
TOTAL		36.409	35.744

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PROFIT & LOSS ACCOUNT

	PARTICULARS		31.03.2017	31.03.2016
	SALES			
	Income		219.240	121.871
	Other Income		0.068	0.110
	TOTAL		219.308	121.981
Less	EXPENSES			
	Cost of goods sold		194.422	107.503
	Electricity Charges		0.073	0.061
	Rent		1.200	1.050
	Conveyance		2.008	0.800
	Travelling Expenses		0.547	0.049
	Staff Welfare		0.783	1.125
	Repair And Maintenance		0.014	0.215
	Electrical Maintenance		0.034	0.000
	Telephone Charges		0.540	0.382
	Postage And Stationary		0.025	0.148
	Printing And Stationary		0.181	0.300
	Bonus		0.688	0.000
	Audit Fees		0.050	0.050
	Pooja Expenses		0.033	0.010
	Donations		0.020	0.000
	Transport Charges		0.936	0.628
	Miscellaneous Expense		0.019	0.003
	Rates And Taxes		0.176	0.000
	Office Maintenance		0.154	0.085
	Consultancy Fees		0.257	0.118
	Partners Remuneration		5.700	3.600
	Interest On Partners Capital		3.600	0.720
	Service Charges		0.150	0.000
	Computer Maintenance		0.028	0.046
	Salaries		4.038	3.841
	Processing Charges		0.190	0.000
	Sales Promotion		0.817	0.073
	Advertisement Expense		0.016	0.018
	TOTAL		216.699	120.825

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	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION		2.609	1.156
Less	FINANCIAL EXPENSES		0.132	0.028
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION		2.477	1.128
Less/ Add	DEPRECIATION/ AMORTISATION		0.166	0.184
	PROFIT/ (LOSS) BEFORE TAX		2.311	0.944

Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS		31.03.2017	31.03.2016
Average Collection Days (Sundry Debtors / Income * 365 Days)		87.64	96.67
Account Receivables Turnover (Income / Sundry Debtors)		4.16	3.78
Average Payment Days (Sundry Creditors / Purchases * 365 Days)		108.66	21.23
Inventory Turnover (Operating Income / Inventories)		0.10	0.21
Asset Turnover (Operating Income / Net Fixed Assets)		1.75	0.70

LEVERAGE RATIOS

PARTICULARS		31.03.2017	31.03.2016
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)		0.61	0.15
Debt Equity Ratio (Total Liability / Networth)		0.00	0.00

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Current Liabilities to Networth (Current Liabilities / Net Worth)		1.59	0.17
Fixed Assets to Networth (Net Fixed Assets / Networth)		0.04	0.05
Interest Coverage Ratio (PBIT / Financial Charges)		19.77	41.29

PROFITABILITY RATIOS

PARTICULARS			31.03.2017	31.03.2016
Net Profit Margin [(PAT / Sales) * 100]	%		1.05	0.77
Return on Total Assets ((PAT / Total Assets) * 100)	%		2.45	2.25
Return on Investment (ROI) ((PAT / Networth) * 100)	%		6.35	2.64

SOLVENCY RATIOS

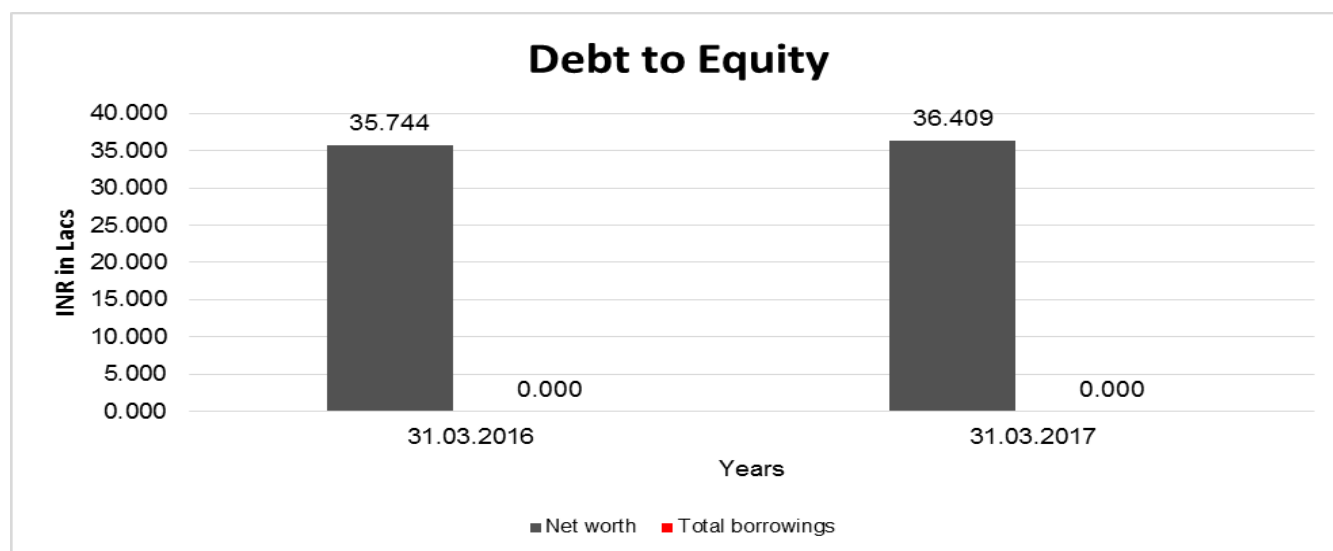
PARTICULARS			31.03.2017	31.03.2016
Current Ratio (Current Assets / Current Liabilities)			1.60	6.45
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)			1.13	5.56
G-Score Ratio Financial (Networth / Total Assets)			0.39	0.85
G-Score Ratio Debt (Debts / Equity Capital)			0.00	0.00
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)			1.60	6.45

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Lacs]

DEBT EQUITY RATIO

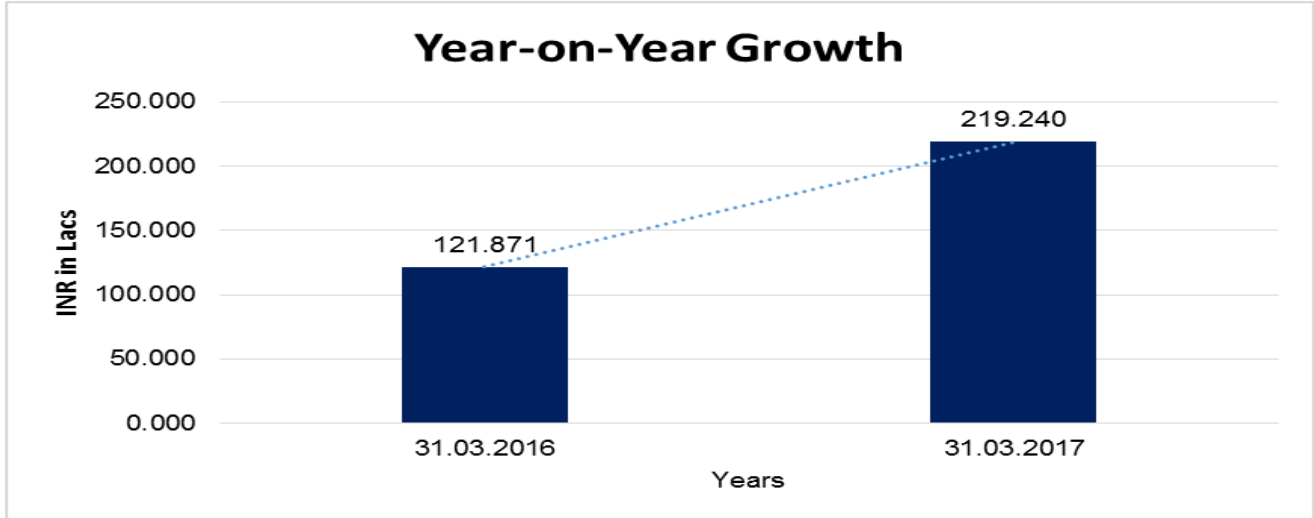
Particular	31.03.2016	31.03.2017
	INR In lacs	INR In lacs
Proprietor's Capital	35.744	36.409
Reserves & Surplus	0.000	0.000
Net worth	35.744	36.409
Secured Loans	0.000	0.000
Unsecured Loans	0.000	0.000
Total borrowings	0.000	0.000
Debt/Equity ratio	0.000	0.000



YEAR-ON-YEAR GROWTH

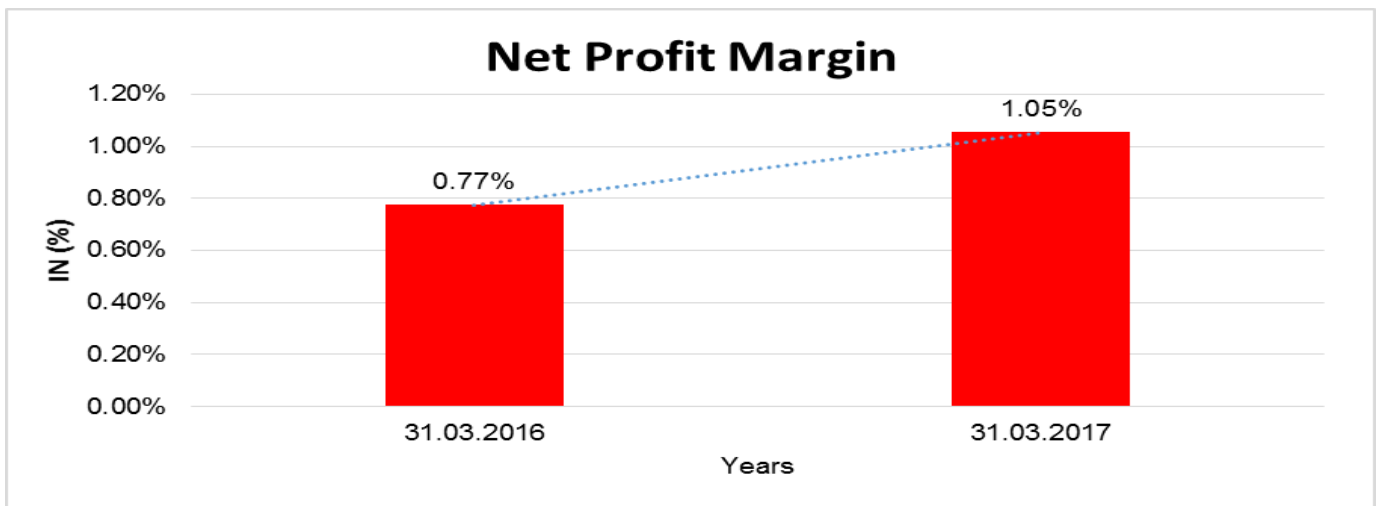
Year on Year Growth	31.03.2016	31.03.2017
	INR In lacs	INR In lacs
Sales	121.871	219.240
		79.895

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NET PROFIT MARGIN

Net Profit Margin	31.03.2016	31.03.2017
	INR In lacs	INR In lacs
Sales	121.871	219.240
Profit/(Loss)	0.944	2.311
	0.77%	1.05%



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity –Legal Form	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	Yes
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	Yes
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last two years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last two years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

FIXED ASSETS:

- Furniture and Fitting
- Computer
- Printer
- Software

OBSERVATION POINTS

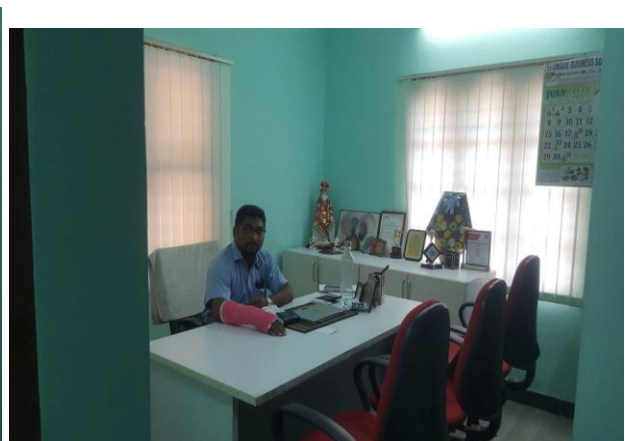
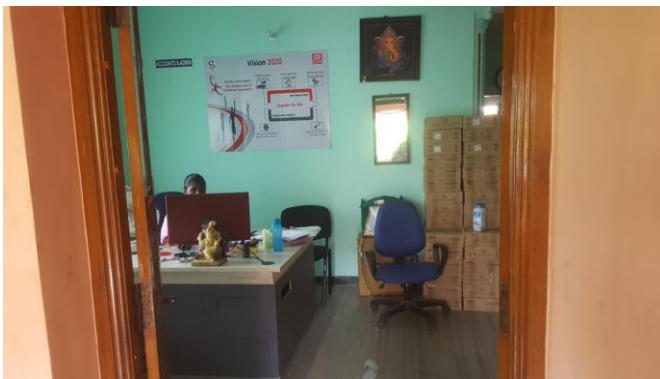
Company Name :	UNIQUE BUSINESS SOLUTIONS
Address :	Door 2B/85, KSR Nagar, MWP 2nd Street, Ambattur, Chennai – 600053, Tamilnadu, India
Contact No.:	91-9894740013
E-Mail :	balajiubs@gmail.com
Person to whom we met :	Mr. Balaji Ramalingam Designation: Partner
Name Board :	Sighted
Location :	Easy
Landmark (If any) :	Behind Indian Oil Petrol Pump
Total floors of the building :	1 Storey
Subject situated on :	Ground Floor
Locality:	Industrial
Area of premises :	1200 Sq. Ft.
Area :	Neutral
Level of operation :	Medium
DETAILS OF HYPOTHECATION SIGNBOARD (IF ANY) (AS DISPLAYED IN FACTORY / WORK) :	
No. of employees seen at premises :	4
Visibility Items :	<ul style="list-style-type: none"> • Telephone • Computer • Air Conditioner • Office Equipment

	• Xerox Machine	
Furniture items sighted :	Yes	
Neighbour's Interview :	Name of company: Infant Engineering Person name: Mr. Thomas Name of company: Yantracon Systems and Solutions LLP Person name: Mr. Krishna Moorthy Neighbor overview: Existence confirmed	
Proof of visit :	Photograph Photograph: Exterior with name board/Interior/Shop Floor/Stock	
Details of the person conducting visit:	Name :	Vijay Viknesh P
	Designation :	Branch Coordinator
	Contact No.:	91-8072844173

PICTURES



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NEIGHBOUR



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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report (as on 04.08.2018 (date of report)) :

No press reports / filings exists on the subject.

INFORMATION DETAILS

Information Gathered by :	SHI
Analysis Done by :	DIV
Report Prepared by :	RKI

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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