

MIRA INFORM REPORT

Report No. :	522027
Report Date :	07.08.2018

IDENTIFICATION DETAILS

Name :	IASY SOLUTIONS
Registered Office :	569/4, 1 st Floor, 24 th Main 7 th Cross, Agara Village, HSR Layout Sector 1, Bengaluru - 560102, Karnataka
Tel. No.:	91-80-42027264
Country :	India
Financials (as on) :	31.03.2017
Year of Establishment:	2014
Capital Investment / Paid-up Capital :	INR 6.436 Million
PAN No.: [Permanent Account No.]	BJTPS0887C
GSTN : [Goods & Service Tax Registration No.]	29BJTPS0887C1ZJ
Legal Form :	Sole Proprietary Concern
Line of Business :	Subject is engaged into Providing Logistic Services (Confirmed By Management)
No. of Employees :	07 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD 18000
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Status :	Satisfactory
Payment Behaviour :	Slow but Correct
Litigation :	Clear
Comments :	<p>Subject is a proprietorship concern established in the year 2014 and it is engaged in providing logistics services.</p> <p>As per financials of March 2017, the subject has registered healthy growth in its revenue and has reported good profit margin.</p> <p>Rating takes into consideration the subject's sound financial risk profile along with strong debt coverage indicators and average liquidity position.</p> <p>Payments seems to be slow but correct.</p> <p>In view of aforesaid, the subject can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available

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Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 07.08.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Raghavendra
Designation :	Accounts Department
Contact No.:	91-9108015084
Date :	30.07.2018

LOCATIONS

Registered Office / Factory :	569/4, 1 st Floor, 24 th Main 7 th Cross, Agara Village, HSR Layout Sector 1, Bengaluru - 560102, Karnataka, India
Tel. No.:	91-80-42027264 / 46505600
Mobile No.:	91-9108015084 (Mr. Raghavendra)
Fax No.:	Not Available
E-Mail :	sushma@lasyaolutions.com accounts@lasyaolutions.com info@lasyaolutions.com
Website :	http://www.lasyaolutions.com
Area :	800 Sq. Ft.

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Location :	Rented
Locality :	Residential
Mumbai Office :	Shop No. 4B 25 A, 4 th Floor, Highland Corporate Centre, Kapur Bavadi Junction, Majiwade, Thane West, Mumbai – 400601, Maharashtra, India
Tel. No.:	91-22-49718641
Delhi Office :	Office No. 204, First Floor, 190-191, Neelkanth Palace, Sant Sagar, East of Kailash, New Delhi – 110065, India
Tel No.:	91-11-49872343

SOLE PROPRIETOR

Name :	Mrs. Sushma Devanga Nagaraja
Designation :	Proprietor
Address :	H-303, Concorde Manhattans, Opposite Wipro Gate 16, Electronic City, Phase – I, Bangalore – 560100, Karnataka, India
Date of Birth/Age :	26.01.1978
Aadhaar No.:	361607735675
PAN No.:	BJTPS0887C

KEY EXECUTIVES

Name :	Mr. Raghavendra
Designation :	Accounts Department

BUSINESS DETAILS

Line of Business :	Subject is engaged into Providing Logistic Services (Confirmed By Management)
Brand Names :	Not Divulged
Agencies Held :	Not Divulged
Exports :	Not Divulged
Imports :	Not Divulged
Terms :	
Selling :	Cash and Credit
Purchasing :	Cash and Credit

GENERAL INFORMATION

Suppliers :	Reference :	Mouser Electronic Private Limited	
	Name of the Person :	--	
	Contact No.:	--	
	Since How Long Known :	--	
	Maximum Limit Dealt :	--	
	Experience :	--	
	Remark:	--	
Customers :	Reference :	Pralccon Inter Connection System Private Limited	
	Name of the Person :	--	
	Contact No.:	--	
	Since How Long Known :	--	
	Maximum Limit Dealt :	--	
	Experience :	--	
	Remark:	--	
No. of Employees :	07 (Approximately)		
Bankers :	Bank Name	State Bank of India	
	Branch	Electronic City, Bangalore, Karnataka, India	
	Person Name (With Designation)	--	
	Contact Number	91-80-28520405 (Number does not exist)	
	Name of Account Holder	--	
	Account Number	34488690096	
	Account Since (Date/Year of Account Opening)	--	
	Average Balance Maintained (If Possible)	--	
	Credit Facilities Enjoyed (If any)	--	
	Account Operation	--	
	Remarks (If any)	--	
	<ul style="list-style-type: none"> Axis Bank Limited: A/c No.: 916020083713910 		
Facilities :	SECURED LOAN	31.03.2017	31.03.2016
	Cash Credit Facility from SBI A/c 332	(INR in Million) 2.095	(INR in Million) 0.000

	Loan from Amit Goel	0.000	0.100
	Total	2.095	0.100

Auditors :	
Name :	Madagala and Company Chartered Accountants
Memberships No.:	236600
Memberships :	Not Available
Collaborators :	Not Available
Sister Concern:	Not Available

CAPITAL STRUCTURE

As on 31.03.2017

Capital Account	INR In Million
Opening Balance	4.389
Add: Additional Capital Introduced	1.473
Add: Adjustment for Immovable Property	4.088
Add: Net profit transferred from Profit and Loss A/c	3.153
	13.103
Less: Drawings	(5.884)
Less: Income Tax	(0.783)
Closing Balance	6.436

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FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS		31.03.2017	31.03.2016
SHAREHOLDERS FUNDS			
1] Capital Account		6.436	0.342
2] Share Application Money		0.000	0.000
3] Reserves & Surplus		0.000	0.585
4] (Accumulated Losses)		0.000	0.000
NETWORTH		6.436	0.927
LOAN FUNDS			
1] Secured Loans		2.095	0.100
2] Unsecured Loans		0.677	3.662
TOTAL BORROWING		2.772	3.762
DEFERRED TAX LIABILITIES			
		0.000	0.000
TOTAL		9.208	4.689
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]			
Capital work-in-progress		6.492	0.727
		0.000	0.000
INVESTMENT			
DEFERREX TAX ASSETS		0.000	0.000
		0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories		0.000	0.000
Sundry Debtors		4.259	2.552
Cash & Bank Balances		0.299	0.456
Other Current Assets		0.000	0.363
Loans & Advances		2.571	0.865
Total Current Assets		7.129	4.236
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors		2.443	0.035
Other Current Liabilities		1.970	0.046
Provisions		0.000	0.193
Total Current Liabilities		4.413	0.274
Net Current Assets		2.716	3.962
MISCELLANEOUS EXPENSES			
		0.000	0.000
TOTAL		9.208	4.689

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PROFIT & LOSS ACCOUNT

	PARTICULARS		31.03.2017	31.03.2016
	SALES			
	Income		38.772	4.950
	Other Income		0.001	0.109
	TOTAL		38.773	5.059
Less	EXPENSES			
	Purchases of Stock-in-Trade		0.000	0.297
	Subcontract Charges		2.862	2.821
	Transportation Expenses		13.413	0.191
	Handling Charges Paid		0.000	0.043
	Labour and Packing Charges Paid		0.000	0.035
	Freight Charges		0.685	0.000
	Service Charges		12.114	0.000
	Salary Expenses A/c		0.000	0.452
	Accounting Charges		0.276	0.000
	Administrative Charges		0.037	0.000
	Audit Fees		0.060	0.043
	Bad debts		0.016	0.030
	Business Promotion Expenses		0.103	0.054
	Consultancy Charges		0.000	0.073
	Consumables		0.064	0.000
	Conveyance Expenses		0.063	0.028
	Discount Given		0.000	0.023
	Donation		0.000	0.012
	Electricity Charges		0.010	0.002
	Insurance Charges		0.097	0.000
	Housing Keeping Expenses		0.000	0.011
	Loss Due to Damage		0.000	0.006
	Marketing Expenses		0.000	0.043
	Office Maintenance Expenses		0.000	0.011
	Office Rent A/c		0.000	0.121
	Other expenses		0.133	0.000
	Petrol and Diesel Expenses		0.124	0.027
	Postage and Courier Charges		0.010	0.009
	Pooja Expenses		0.000	0.003
	Printing and Stationery		0.134	0.018
	Registration Charges		0.063	0.000
	Rates and Taxes		0.000	0.028
	Rental expenses		0.345	0.000

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	Repairs and Maintenance		0.057	0.007
	Salaries and Wages A/c		2.890	0.000
	Staff Welfare expenses		0.090	0.018
	Telephone and Internet Charges		0.376	0.067
	Travelling expense		0.396	0.000
	Water Bill		0.000	0.005
	Website Maintenance expenses		0.417	0.000
	TOTAL		34.835	4.478
	PROFIT/ (LOSS) BEFORE INTEREST DEPRECIATION AND AMORTISATION		3.938	0.581
Less	FINANCIAL EXPENSES		0.317	0.003
	PROFIT / (LOSS) BEFORE, DEPRECIATION AND AMORTISATION		3.621	0.578
Less/ Add	DEPRECIATION/ AMORTISATION		0.467	0.088
	NET PROFIT		3.154	0.490

Particulars			31.03.2018
Sales Turnover (Approximately)			30.000

Expected Sales (2018-2019) : INR 30.000 Million

The above information has been part by Mr. Raghavendra (Accounts Department)

Note : Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS		31.03.2017	31.03.2016
Average Collection Days (Sundry Debtors / Income * 365 Days)		40.09	188.18
Account Receivables Turnover		9.10	1.94

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(Income / Sundry Debtors)			
Average Payment Days (Sundry Creditors / Purchases * 365 Days)		0.00	43.01
Inventory Turnover (Operating Income / Inventories)		0.00	0.00
Asset Turnover (Operating Income / Net Fixed Assets)		0.61	0.80

LEVERAGE RATIOS

PARTICULARS		31.03.2017	31.03.2016
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)		0.53	0.81
Debt Equity Ratio (Total Liability / Networth)		0.43	4.06
Current Liabilities to Networth (Current Liabilities / Net Worth)		0.79	4.25
Fixed Assets to Networth (Net Fixed Assets / Networth)		1.01	0.78
Interest Coverage Ratio (PBIT / Financial Charges)		12.42	193.67

PROFITABILITY RATIOS

PARTICULARS			31.03.2017	31.03.2016
Net Profit Margin ((PAT / Sales) * 100)	%		8.13	9.90
Return on Total Assets ((PAT / Total Assets) * 100)	%		23.16	9.87
Return on Investment (ROI) ((PAT / Networth) * 100)	%		49.01	52.86

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SOLVENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016
Current Ratio (Current Assets / Current Liabilities)	1.40	1.08
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	1.40	1.08
G-Score Ratio Financial (Networth / Total Assets)	0.47	0.19
G-Score Ratio Debt (Debts / Equity Capital)	0.43	11.00
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	1.40	1.08

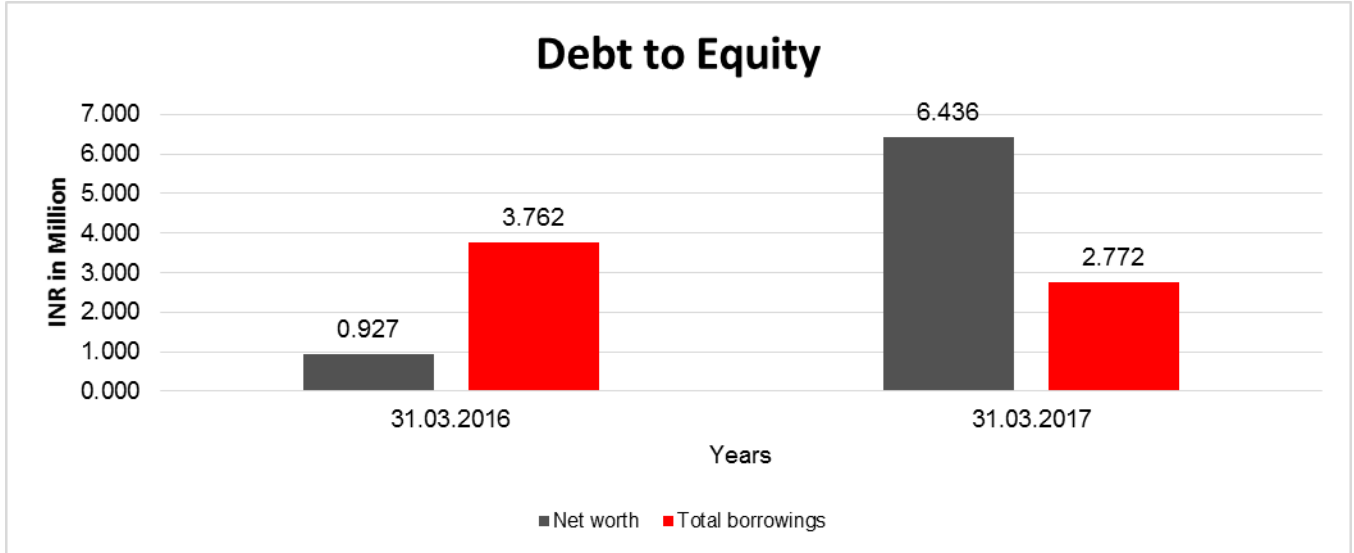
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

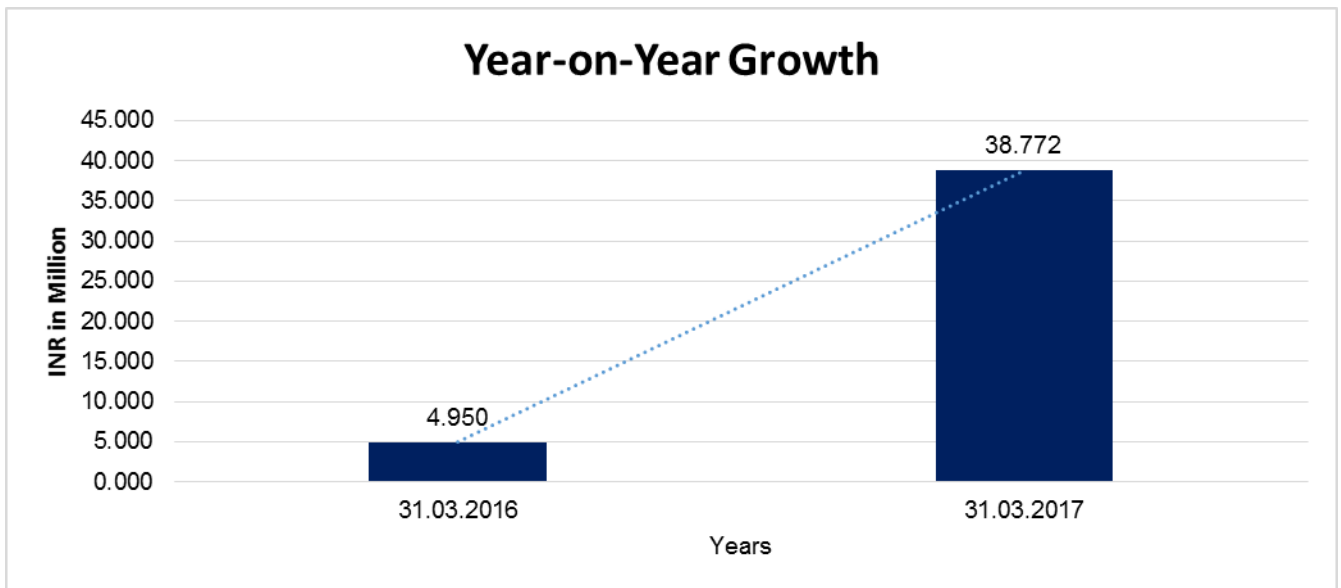
Particular	31.03.2016 INR In Million	31.03.2017 INR In Million
Capital Account	0.342	6.436
Reserves & Surplus	0.585	0.000
Net worth	0.927	6.436
Secured Loan	0.100	2.095
Unsecured Loan	3.662	0.677
Total borrowings	3.762	2.772
Debt/Equity ratio	4.058	0.431

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YEAR-ON-YEAR GROWTH

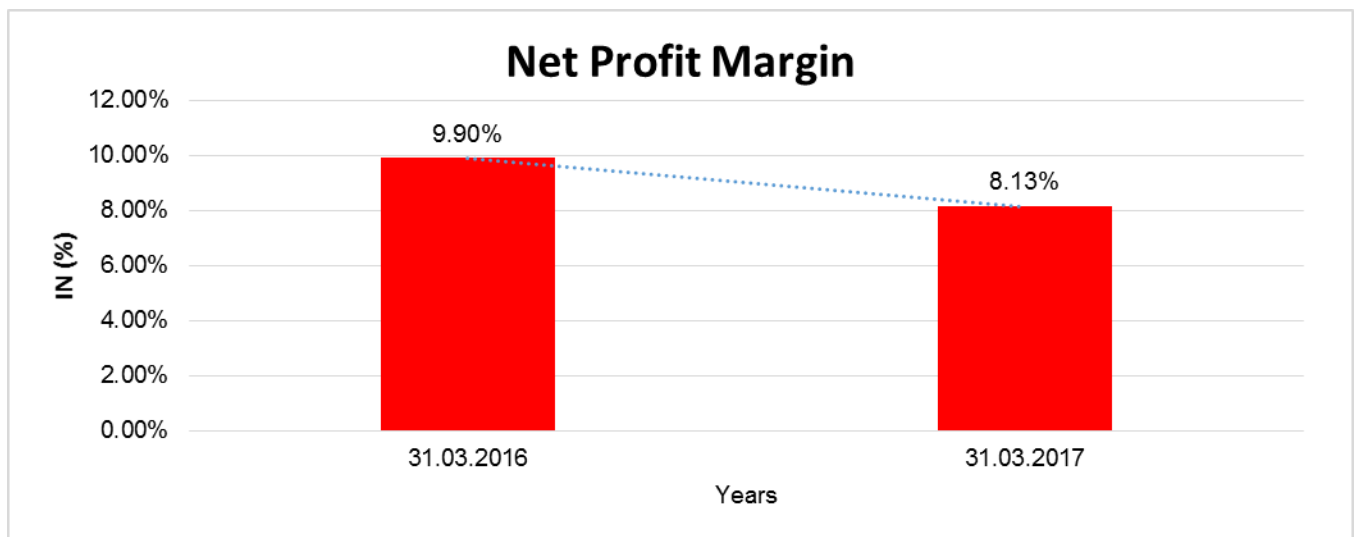
Year on Year Growth	31.03.2016	31.03.2017
	INR In Million	INR In Million
Sales	4.950	38.772
		683.273



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NET PROFIT MARGIN

Net Profit Margin	31.03.2016	31.03.2017
	INR In Million	INR In Million
Sales	4.950	38.772
Profit	0.490	3.154
	9.90%	8.13%



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity – Legal Form	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No

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16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	Yes
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	Yes
29	Profitability for last two years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

UNSECURED LOAN

UNSECURED LOAN	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
Car Loan –SBI A/c 35765829392	0.677	0.000
Loan – Unsecured Loan	0.000	3.662
Total	0.677	3.662

FIXED ASSETS

- Computer and Printer
- Laptop
- Software Purchase
- Car
- Activa Honda
- Air Conditioner
- Mobile
- Office Equipment
- Printer
- Weighing Machine
- Furniture and Fixture
- Electrical Fitting
- Concorde Manhattents

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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.68
UK Pound	1	INR 89.25
Euro	1	INR 79.38

INFORMATION DETAILS

Information Gathered by :	SWE
Analysis Done by :	VIV
Report Prepared by :	SUJ

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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