

## MIRA INFORM REPORT

<b>Report No. :</b>	523536
<b>Report Date :</b>	07.08.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	IMI FUELS, LLC
<b>Registered Office :</b>	251 Little Falls Drive City: Wilmington County: New Castle State: De Postal Code: 19808
<b>Country :</b>	United States
<b>Financials (as on) :</b>	2017 (Summarized)
<b>Date of Incorporation :</b>	05.02.2013
<b>Legal Form :</b>	Limited Liability Company
<b>Line of Business :</b>	Subject is Privately-Owned, Independent, Bulk Raw Materials Trading Firm. along with its Partners and Affiliates, Sells and Ships Over 15 Million Metric Tons per Year of Natural Gypsum, Bauxite, Iron Ore and By-Products, Cement, Clinker, Coal, Petcoke, and Slag.
<b>No. of Employees :</b>	5

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :**

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	No Complaints
<b>Litigation :</b>	Clear

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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**UNITED STATES – ECONOMIC OVERVIEW**

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program (TARP) in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

In December 2012, the Federal Reserve Board (Fed) announced plans to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

## **STATUTORY INFORMATION**

<b>Legal Name</b>	IMI FUELS, LLC
<b>Trade Name</b>	IMI / INTERNATIONAL MATERIALS
<b>ID</b>	ID
<b>ID Details</b>	5328581
<b>Creation Date</b>	1987
<b>Incorporation Date</b>	05/02/2013
<b>Legal Address</b>	REGISTERED AGENT Name: CORPORATION SERVICE COMPANY Address: 251 LITTLE FALLS DRIVE City: WILMINGTON County: New Castle State: DE Postal Code: 19808
<b>Operative Address</b>	327 PLAZA REAL STE 320 BOCA RATON, FL, 33432-3901 United States
<b>Telephone</b>	+1-561-705-0350
<b>Fax</b>	+1-561-391-0546
<b>Legal Form</b>	Limited Liability Company
<b>E-Mail</b>	operations@imius.com
<b>Registered In</b>	DELAWARE
<b>Website</b>	www.imius.com
<b>Contact</b>	TRUJILLO, GERMAN, Manager
<b>Staff</b>	5 employees
<b>Activity</b>	Commodity Trader / International trading house

## **BANKS**

<b>Name of Bank</b>	<b>Reported Amount</b>
There are not informed banks	
<b>Description</b>	The company does not make its banking data public.

## **HISTORY**

<b>History</b>	The company was established in the United States in 1987.
<b>Key Developments</b>	1996 Introduced stock-and-sell operations in Ecuador and Colombia 1999 Expanded delivery options to customers to include stock-and-sell and "door-to-door" logistics solutions 2004

<b>Parent Company</b>	<p>Opened the Anchor Cement brand cement terminal in Montego Bay to import bulk and bagged cement to the Jamaican market</p> <p>2005  Joint venture with Diproinduca to export iron fines from Trinidad, Venezuela, North America, Peru and the Middle East</p> <p>2012  Opened offices in Madrid and Bogota to better support customer needs in EMEA and South America</p> <p>2013  Formation of IMI Fuels business</p> <p>2014  Joint venture with Millinton Coal International to source and stock coal from Colombia and Venezuela</p> <p>2016  Opened new offices in Singapore, Shanghai and Dubai</p> <p>NA</p>
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## **PRINCIPAL ACTIVITY**

<b>General Description</b>	IMI FUELS, LLC is privately-owned, independent, bulk raw materials trading firm. IMI, along with its partners and affiliates, sells and ships over 15 million metric tons per year of natural gypsum, bauxite, iron ore and by-products, cement, clinker, coal, petcoke, and slag.
<b>Service/Product Description</b>	<b>BULK MATERIALS SHIPPED WORLDWIDE:</b> GYPSUM BAUXITE IRON ORE CEMENT CLINKER PETCOKE COAL SLAG
<b>Sales</b>	Wholesale and Retail
<b>Operations Area</b>	National and International
<b>Imports From</b>	Peru and Panama
<b>Export To</b>	Worldwide
<b>Employees</b>	5 employees
<b>Payments With Suppliers</b>	No Complaints
<b>BRANDS</b>	
<b>Brand</b>	<b>Comments</b>
There are not informed brands	
<b>CLIENTS</b>	

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Name of Client	Country	Comments
Indnacional Del Cemento	PARAGUAY	NA
<b>Comments</b>		The company serves the global needs of customers in cement, construction and steel markets  IMI sources and ships to over 45 countries around the globe.

SUPPLIERS		
Supplier Name	Country	Comments
MINERA ANDINA FOR S A C	PERU	NA
MILLINTON COAL INTERNATIONAL INC.	PANAMA	NA
<b>Comments</b>		-

## **LOCATION**

<b>Headquarters</b>	327 PLAZA REAL STE 320 BOCA RATON, FL, 33432-3901 United States
<b>Branches</b>	No branches found
<b>Industries</b>	NA

## **GROUP STRUCTURE AND SUBDIARY COMPANIES**

<b>Listed at the stock exchange</b>	NO
<b>Capital</b>	NA
<b>Shareholders (%)</b>	This is a private company. The company does not disclose information on shareholders. Despite our long search, we could not confirm major holders.
<b>Management</b>	TRUJILLO, GERMAN, Manager WALSH, ROBERT K, Manager WARREN, MARK, Manager COLGAN, SEAN, Manager
<b>Subsidiary Companies</b>	NA
<b>Related Companies</b>	INTERNATIONAL MATERIALS, INC. 327 PLAZA REAL SUITE 320 BOCA RATON, FL 33432 USA  Diproinduca Group Under a Cooperation Agreement, IMI partners with the Diproinduca Group of companies for the sourcing and exporting of iron ore, iron fines and other related materials.

Millinton Coal International  
IMI has a long-term cooperation agreement with Millinton Coal International to source, handle, export and market various coal qualities from Colombia and Venezuela to many end users, primarily in the Americas and European regions.

## **FINANCIAL INFORMATION**

### **General Description**

The company does not make its financial statements public. The following information has been provided by private sources:

### **Year/Currency**

2017 USD

### **Sales**

670,000

### **Money Flow**

Normal

IMPORT FOB DOLLAR

### **Year**

**Amount**

There are not Import Fob Dollar informed

EXPORT FOB DOLLAR

### **Year**

**Amount**

There are not Export Fob Dollar informed

## **LEGAL FILINGS**

### **Lawsuits**

IMI Fuels, LLC v. Insurance Company of the State of Pennsylvania  
Florida Southern District Court  
Judge: Donald M Middlebrooks  
Referred: Dave Lee Brannon  
Case #: 9:15-cv-81760  
Nature of Suit 110 Contract - Insurance  
Cause 28:1332 Diversity-Breach of Contract  
Case Filed: dic 22, 2015  
Terminated: feb 11, 2016

### **Trademarks**

No records found

### **Patents Registered**

No records found

### **Renewals**

No records found

### **UCC (Uniform Commercial Code)**

No records found

### **OFAC Sanctions List Search**

The company is not listed in the OFAC list.

## **SUMMARY**

### **Summary**

Founded in 1987, IMI FUELS, LLC is privately-owned, independent, bulk raw materials trading firm. IMI, along with its partners and affiliates, sells and ships over 15 million metric tons per year of natural gypsum, bauxite, iron ore and by-products, cement, clinker, coal, petcoke, and slag.

The company has 5 employees and generates an estimated USD 0.67 million in annual revenue.

It exports worldwide and imports from Peru and Panama, operating within national and international markets.

This has been an ACTIVE company incorporated in DELAWARE in 2013.

## **RISK INFORMATION**

**Debts**  
**Payments**  
**Cash Flow**  
**State**

**Controlled**  
**No Complaints**  
**Normal**  
**ACTIVE**

## **INTERVIEW**

**First Name**  
**Position**  
**Comments**

**Alex**  
**Operator**  
The person contacted was reluctant to provide any information about the company, explaining that she was not allowed to do so through the phone.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.68
UK Pound	1	INR 89.26
Euro	1	INR 79.38
USD	1	INR 68.68

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	NIY
<b>Report Prepared by :</b>	PRN

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)