

## MIRA INFORM REPORT

<b>Report No. :</b>	523029
<b>Report Date :</b>	07.08.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	K.P.R. AGROCHEM LIMITED (w.e.f. 21.09.2015)
<b>Formerly Known As :</b>	K.P.R. FERTILISERS LIMITED (w.e.f. 19.12.2008) K.P.R. FERTILISERS PRIVATE LIMITED
<b>Registered Office :</b>	Door No. 8-256, Tata Nagar, Balabhadrapuram, Guntur-533343, Andhra Pradesh
<b>Tel. No.:</b>	91-8857-237177
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2017
<b>Date of Incorporation :</b>	02.01.2007
<b>CIN No.:</b> [Company Identification No.]	U24129AP2007PLC052216
<b>Capital Investment / Paid-up Capital :</b>	INR 854.640 Million
<b>PAN No.:</b> [Permanent Account No.]	AADCK0257B
<b>GSTN :</b> [Goods & Service Tax Registration No.]	37AADCK0257B1ZZ
<b>Legal Form :</b>	A Closely Held Public Limited Liability Company
<b>Line of Business :</b>	The Company is engaged in manufacture and sale of Crop Protection, Crop Nutrients, and Chemicals like, Pesticides, NPK Mixture Fertilisers, SSP, DCP, Sulphuric Acid etc. along with Co-Generation of Power and Trading of Fertilizers and seeds. (Registered activity and also confirmed by management)
<b>No. of Employees :</b>	750 (Approximately)

### RATING & COMMENTS

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(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :**

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Usually correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject was incorporated in the year 2007 and it is a manufacturer of fertilizers and sulphuric acid along with cogeneration of power and trading of imported fertilizers.</p> <p>For the financial year 2017, the company has reported a marginal growth in its revenue as compared to its previous year but it has been able to maintain fair profitability margin during the year.</p> <p>Rating takes into consideration, healthy financial risk profile marked by adequate net worth base and comfortable debt protection metrics.</p> <p>Rating continues to derive strength from its established track record of business operations backed by well experienced management team.</p> <p>Payment seems to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1

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Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

<b>Rating Agency Name</b>	Not Available
<b>Rating</b>	Not Available
<b>Rating Explanation</b>	Not Available
<b>Date</b>	Not Available

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 07.08.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY (GENERAL DETAILS)**

<b>Name :</b>	Mr. Chandrashekar Reddy
<b>Designation :</b>	In-charge
<b>Contact No.:</b>	91-9963476234
<b>Date :</b>	03.08.2018

**Tel. No.:91-8857-237177 / 237367 – Ringing**

**Mobile No.: 91-99634762234 – (Continuously ringing)**

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**LOCATIONS**

<b>Registered Office/ Factory 1 :</b>	Door No. 8-256, Tata Nagar, Balabhadrapuram, Guntur-533343, Andhra Pradesh, India
<b>Tel. No.:</b>	91-8857-237177/ 8857-237367
<b>Mobile No.:</b>	91-9963476234 (Mr. Bhavani Prasad)
<b>Fax No.:</b>	91-8857-237332 / 237333
<b>E-Mail :</b>	<a href="mailto:act_seeds@kprgroup.in">act_seeds@kprgroup.in</a> <a href="mailto:ipo@kprgroup.net">ipo@kprgroup.net</a> <a href="mailto:fertilisers@kprgroup.in">fertilisers@kprgroup.in</a>
<b>Website :</b>	<a href="http://www.kpragrochem.com">www.kpragrochem.com</a>
<b>Factory 2 :</b>	Survey No.108 & 109, Near Alavarti Village, Near Kulikeri Tanga, Koppal - 583231, Karnataka , India
<b>Tel. No.:</b>	91-853-9289992
<b>Fax No.:</b>	91-853-9289994
<b>Factory 3 :</b>	Sy. No. 24/2, Nallamilli Road, East Godavari, Biccavolu - 533 343, Andhra Pradesh, India
<b>Factory 4 :</b>	3-128/5, Nallamilli Rod, Biccavolu – 533343, East Godavari District Andhra Pradesh, India
<b>Tel. No.:</b>	91-8857-237177
<b>Fax No.:</b>	91-8857-237332

**DIRECTORS**

**As on 31.03.2018**

<b>Name :</b>	Mr. Muralikrishna Waddiparthi
<b>Designation :</b>	Director
<b>Address :</b>	Plot - 8, Sriram Nagar Mansoorabad, Near L B Nagar, Hyderabad-500068, Telangana, India
<b>Date of Birth/Age :</b>	15.06.1950
<b>Qualification :</b>	Bachelor's degree in Commerce from the Andhra University and a Bachelor's degree in Law from the
<b>Date of Appointment :</b>	14.08.2015
<b>PAN No.:</b>	AAHPW3188J
<b>DIN No.:</b>	01271559
<b>Name :</b>	Kovvuri Papa Reddy
<b>Designation :</b>	Wholetime Director
<b>Address :</b>	Door No 3-29, Kacheri Vari Street, Komaripalem-533346, Andhra Pradesh, India
<b>Date of Appointment :</b>	25.09.2008
<b>PAN No.:</b>	AERPK2593R

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<b>DIN No.:</b>	01375140		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U01119AP2009PTC062869	SRI SAI SWARUPA SEEDS PRIVATE LIMITED	01/10/2014	-
U01210KA2008PLC047852	KPR EGG PRODUCTS LIMITED	25/09/2008	-
U01403AP2012PTC082341	SRI LAKSHMI EGG FARMING PRIVATE LIMITED	07/08/2012	-
U05005AP1994PLC017426	ANDHRA SEA PRODUCTS LTD	30/09/2008	-
U24233AP2011PLC076877	K.P.R.INDUSTRIES (INDIA) LIMITED	31/10/2012	-
U74900AP2012PTC078596	K.P.R UNIVERSAL HOLDINGS PRIVATE LIMITED	16/01/2012	-
<b>Name :</b>	Mr. Venkata Mukunda Reddy Karri		
<b>Designation :</b>	Managing Director		
<b>Address :</b>	2-1/1 Ramannapeta, Komaripalem-533346, Andhra Pradesh, India		
<b>Date of Birth/Age :</b>	21.05.1961		
<b>Qualification :</b>	Graduate		
<b>Date of Appointment :</b>	02.01.2007		
<b>PAN No.:</b>	AHUPK8438P		
<b>DIN No.:</b>	01574312		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U01210KA2008PLC047852	KPR EGG PRODUCTS LIMITED	25/09/2008	-
U01403AP2012PTC082341	SRI LAKSHMI EGG FARMING PRIVATE LIMITED	31/03/2015	-
U05005AP1994PLC017426	ANDHRA SEA PRODUCTS LTD	30/09/2008	-
U15144AP2007PTC055839	SRI CHAKRA OILS & EXTRACTION PRIVATE LIMITED	29/09/2016	-
U24233AP2011PLC076877	K.P.R.INDUSTRIES (INDIA) LIMITED	31/10/2012	-
U74900AP2012PTC078596	K.P.R UNIVERSAL HOLDINGS PRIVATE LIMITED	16/01/2012	-
<b>Name :</b>	Kovvuri Rajasekhar Reddy		
<b>Designation :</b>	Wholetime Director		
<b>Address :</b>	Door No: 2-2/3A, Bhagyanagar, Biccavaolu Mandal, Komaripalem (East), Godavari-533346, Andhra Pradesh, India		
<b>Date of Birth/Age :</b>	28.03.1977		
<b>Qualification :</b>	B.Sc (Computers) from Madras University		
<b>Date of Appointment :</b>	28.09.2008		
<b>PAN No.:</b>	AERPK2589M		
<b>DIN No.:</b>	01808276		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U01119AP2009PTC062869	SRI SAI SWARUPA SEEDS PRIVATE LIMITED	25/02/2009	-
U01210KA2008PLC047852	KPR EGG PRODUCTS LIMITED	05/09/2016	-
U01403AP2012PTC082341	SRI LAKSHMI EGG FARMING PRIVATE LIMITED	07/08/2012	-
U24233AP2011PLC076877	K.P.R.INDUSTRIES (INDIA) LIMITED	31/10/2012	-
U74900AP2012PTC078596	K.P.R UNIVERSAL HOLDINGS PRIVATE LIMITED	16/01/2012	-

<b>Name :</b>	Mr. Gannamani Rao Venkateswara		
<b>Designation :</b>	Director		
<b>Address :</b>	9-29-17/C, Flat No.402 Sitalakshmi Towers, Balaji Nagar, Visakhapatnam 530003, Andhra Pradesh, India		
<b>Date of Appointment :</b>	29.09.2017		
<b>DIN No.:</b>	00624612		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U01403AP2014PTC092235	GANNAMANI PUSHPA AGRO FARMS PRIVATE LIMITED	08/01/2014	-
U70200AP2006PTC051296	SUKSHETRA PROMOTERS PRIVATE LIMITED	29/09/2006	-
<b>Name :</b>	Mr. Vakala Madhavi		
<b>Designation :</b>	Additional Director		
<b>Address :</b>	40-5-8C, Silpa Abhisheks Apartments, 1st Floor, Vijayawada – 520010, Andhra Pradesh, India		
<b>Date of Appointment :</b>	20.11.2017		
<b>DIN No.:</b>	07982029		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U01119AP2009PTC062869	SRI SAI SWARUPA SEEDS PRIVATE LIMITED	20/11/2017	-

**KEY EXECUTIVES**

<b>Name :</b>	Mr. Narayana Rao Poluri
<b>Designation :</b>	Company Secretary
<b>Address :</b>	47-1-14/9, Danavai Peta, Rajamandry-533103, Andhra Pradesh, India
<b>Date of Birth/Age :</b>	05.10.1938
<b>Qualification :</b>	BA, M.COM, LLB, FCMA, FCS
<b>Date of Appointment :</b>	30.09.2010
<b>PAN No.:</b>	AEEPP6218B
<b>Name :</b>	Mr. Kishan Gopal Tivari
<b>Designation :</b>	Chief Finance Officer
<b>Address :</b>	68-9--49/1A Green Park Road, Kakinada - 533004, Andhra Pradesh, India
<b>Date of Appointment :</b>	09.09.2017
<b>PAN No.:</b>	AKOPT6872F

**MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN**

As on 31.03.2017

**NOTE: SHAREHOLDERS DETAILS FILE ATTCHED**

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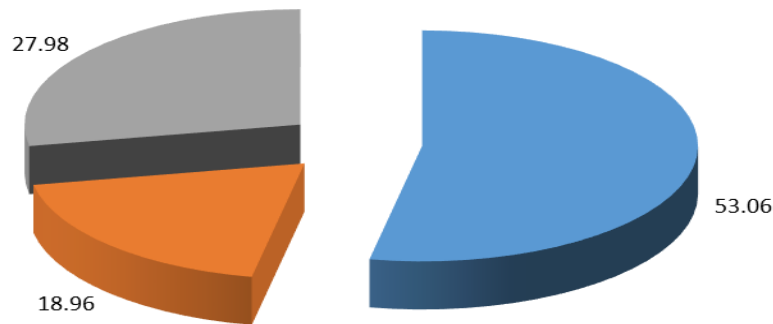
**Equity Share Break up (Percentage of Total Equity)**

As on 29.09.2017

Category	Percentage
Promoter - (Individual/ Hindu Undivided Family – Indian)	53.06
Promoter - Body corporate	18.96
Public - Other than Promoters - (Individual/ Hindu Undivided Family – Indian)	27.98
<b>Total</b>	<b>100.00</b>

**Share holding pattern**

- Promoter - (Individual/ Hindu Undivided Family – Indian)
- Promoter - Body corporate
- Public - Other than Promoters - (Individual/ Hindu Undivided Family – Indian)



**BUSINESS DETAILS**

<b>Line of Business :</b>	The Company is engaged in manufacture and sale of Crop Protection, Crop Nutrients, and Chemicals like, Pesticides, NPK Mixture Fertilisers, SSP, DCP, Sulphuric Acid etc. along with Co-Generation of Power and Trading of Fertilizers and seeds. (Registered activity and also confirmed by management)	
<b>Products :</b>	<b>ITC Code No.</b>	<b>Product Descriptions</b>
	31020122	NPK MIXTURES
	23099010	DCP(Animal feed)

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***K.P.R. AGROCHEM LIMITED - 523029***

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	38089910	Pesticides
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Divulged	
<b>Imports :</b>		
<b>Products :</b>	Raw Material	
<b>Countries :</b>	<ul style="list-style-type: none"> <li>• Singapore</li> <li>• Korea</li> <li>• Egypt</li> <li>• Jordan</li> </ul>	
<b>Terms :</b>		
<b>Selling :</b>	Advance Payment, L/C and Cheque	
<b>Purchasing :</b>	Advance Payment, L/C and Cheque	

**PRODUCTION STATUS NOT AVAILABLE**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>Customers :</b>	Wholesalers	
	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
<b>Remark:</b>	--	
<b>No. of Employees :</b>	750 (Approximately)	
<b>Bankers :</b>	<b>Bank Name</b>	Andhra Bank
	<b>Branch</b>	Rayavaram Branch, Mainroad,

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		Biccavole Mandal, Biccavole Mandal - 533346, Andhra Pradesh, India
<b>Person Name (With Designation)</b>		--
<b>Contact Number</b>		91-8857-235228 (Continuously ringing)
<b>Name of Account Holder</b>		--
<b>Account Number</b>		--
<b>Account Since (Date/Year of Account Opening)</b>		--
<b>Average Balance Maintained (If Possible)</b>		--
<b>Credit Facilities Enjoyed (If any)</b>		--
<b>Account Operation</b>		--
<b>Remarks (If any)</b>		--

Facilities :	Secured Loan	31.03.2017	31.03.2016
		(INR in Million)	(INR in Million)
	<b>Long-term Borrowings</b>		
	Rupee term loans from banks	460.232	612.612
	Loans taken for fixed assets (primarily secured by vehicle acquired with sanctioned loan and personal guarantee of executive)	0.091	2.855
	<b>Short-term Borrowings</b>		
	Loans repayable on demand from banks	2612.302	2203.110
	<b>Total</b>	<b>3072.625</b>	<b>2818.577</b>

<b>Auditors :</b>	
<b>Name :</b>	M M Reddy and Company Chartered Accountants
<b>Address :</b>	G-8 Amrutha Ville Apartments, Right Wing Opposite Yashoda Hospital, Rajbhavan Road, Somajiguda-500082, Hyderabad, India
<b>Income-tax PAN of auditor or auditor's firm :</b>	AASFM5440N
<b>Secretarial Audit Report:</b>	
<b>Name :</b>	Sambhu Prasad Hanumath Venkata Srinaga Mukkamala
<b>Address :</b>	49-9-10, Lalitha Nagar, Akkayyapalem Visakhapatnam-530016, Andhra Pradesh, India
<b>PAN No.:</b>	BLBPS9700A
<b>Memberships :</b>	Not Available

<b>Collaborators :</b>	Not Available
<b>Subsidiary company</b>	<ul style="list-style-type: none"> <li>Sri Sai Swarupa Seeds Private Limited, India U01119AP2009PTC062869</li> </ul>
<b>Other Related Parties:</b>	<ul style="list-style-type: none"> <li>Cresco Technology LLP, India</li> <li>KPR Foundation, India</li> <li>Sri Lakshmi EGG Farming Private Limited, India U01403AP2012PTC082341</li> <li>K.P.R. India Private Limited, India U36912AP2009PTC063028</li> <li>K.P.R. Industries (India) Limited, India U24233AP2011PLC076877</li> </ul>

**CAPITAL STRUCTURE**

As on 31.03.2017

**Authorised Capital:**

No. of Shares	Type	Value	Amount
125000000	Equity Shares	INR 10/- each	INR 1250.000 Million

**Issued, Subscribed & Paid-up Capital:**

No. of Shares	Type	Value	Amount
85464000	Equity Shares	INR 10/- each	INR 854.640 Million

**FINANCIAL DATA**  
*[all figures are in INR Million]*

**ABRIDGED BALANCE SHEET - STANDALONE**

<b>SOURCES OF FUNDS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	854.640	854.640	854.640
(b) Reserves and Surplus	1057.772	841.424	721.495
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>1912.412</b>	<b>1696.064</b>	<b>1576.135</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	520.723	672.049	1087.112
(b) Deferred tax liabilities (Net)	314.542	325.218	308.149
(c) Other long-term liabilities	0.000	0.000	0.000
(d) long-term provisions	13.579	11.452	6.812
<b>Total Non-current Liabilities (3)</b>	<b>848.844</b>	<b>1008.719</b>	<b>1402.073</b>
(4) Current Liabilities			
(a) Short-term borrowings	2631.302	2508.151	2368.227
(b) Trade payables	2736.407	2035.862	1388.066
(c) Other current liabilities	357.853	574.559	446.744
(d) Short-term provisions	92.452	155.293	141.638
<b>Total Current Liabilities (4)</b>	<b>5818.014</b>	<b>5273.865</b>	<b>4344.675</b>
<b>TOTAL</b>	<b>8579.270</b>	<b>7978.648</b>	<b>7322.883</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	2425.291	2431.277	2166.343
(ii) Intangible Assets	0.550	0.611	0.000
(iii) Tangible assets capital work-in-progress	1.433	4.380	35.762
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	117.986	117.986	117.986
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term loans and advances	73.468	71.971	14.479
(e) Other Non-current assets	0.000	0.000	0.000
<b>Total Non-Current Assets</b>	<b>2618.728</b>	<b>2626.225</b>	<b>2334.570</b>

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	3142.497	2527.212	1891.783
(c) Trade receivables	2492.742	2320.997	2707.450
(d) Cash and bank balances	158.065	185.679	183.036
(e) Short-term loans and advances	144.624	291.579	199.622
(f) Other current assets	22.614	26.956	6.422
<b>Total Current Assets</b>	<b>5960.542</b>	<b>5352.423</b>	<b>4988.313</b>
<b>TOTAL</b>	<b>8579.270</b>	<b>7978.648</b>	<b>7322.883</b>

**PROFIT & LOSS ACCOUNT - STANDALONE**

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	<b>SALES</b>			
	Total Revenue from operations	5564.838	5529.207	5738.268
	Other Income	75.336	15.714	31.306
	<b>TOTAL</b>	<b>5640.174</b>	<b>5544.921</b>	<b>5769.574</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	2748.650	3598.700	3797.645
	Purchases of Stock-in-Trade	986.863	227.647	2.639
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	86.550	(134.318)	163.649
	Employee benefit expense	281.063	279.042	211.357
	CSR expenditure	1.419	1.394	0.313
	Other expenses	539.493	580.202	570.527
	Extraordinary items before tax	0.000	0.000	6.644
	<b>TOTAL</b>	<b>4644.038</b>	<b>4552.667</b>	<b>4752.774</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>996.136</b>	<b>992.254</b>	<b>1016.800</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	538.480	497.927	483.813
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>457.656</b>	<b>494.327</b>	<b>532.987</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	196.180	172.686	140.358
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>261.476</b>	<b>321.641</b>	<b>392.629</b>
<b>Less</b>	<b>TAX</b>	45.127	99.181	114.307
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>216.349</b>	<b>222.460</b>	<b>278.322</b>

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	<b>Earnings / (Loss) Per Share (INR)</b>	<b>2.53</b>	<b>2.60</b>
			<b>3.26</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	224.348	413.938	314.123
Net cash flows from (used in) operations	963.930	1219.393	1117.861
Net cash flows from (used in) operating activities	942.090	1120.651	939.228

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	163.50	153.22	172.22
Account Receivables Turnover (Income / Sundry Debtors)	2.23	2.38	2.12
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	267.38	194.20	133.32
Inventory Turnover (Operating Income / Inventories)	0.32	0.39	0.54
Asset Turnover (Operating Income / Net Fixed Assets)	0.41	0.41	0.46

**LEVERAGE RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.76	0.80	0.78
Debt Equity Ratio (Total Liability / Networth)	1.77	2.12	2.39
Current Liabilities to Networth (Current Liabilities / Net Worth)	3.04	3.11	2.76

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Fixed Assets to Networth (Net Fixed Assets / Networth)	1.27	1.44	1.40
Interest Coverage Ratio (PBIT / Financial Charges)	1.85	1.99	2.10

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	3.89	4.02	4.85
Return on Total Assets ((PAT / Total Assets) * 100)	%	2.52	2.79	3.80
Return on Investment (ROI) ((PAT / Networth) * 100)	%	11.31	13.12	17.66

**SOLVENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)	1.02	1.01	1.15
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	0.48	0.54	0.71
G-Score Ratio Financial (Networth / Total Assets)	0.22	0.21	0.22
G-Score Ratio Debt (Debts / Equity Capital)	3.95	4.21	4.41
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	1.02	1.01	1.15

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

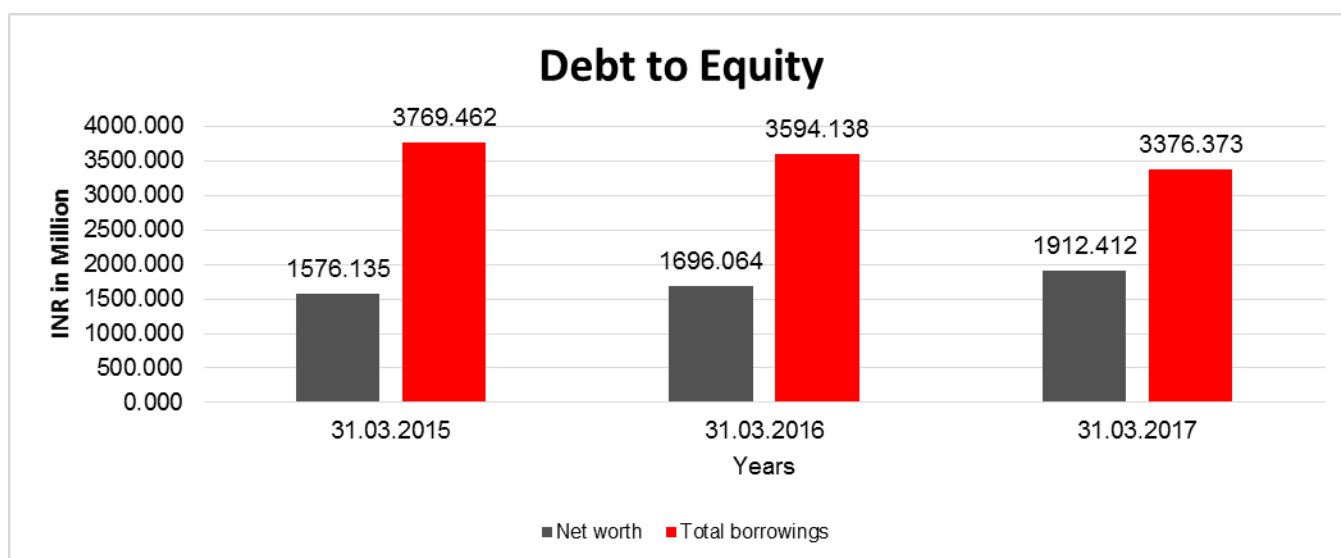
**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

**DEBT EQUITY RATIO**

Particular	31.03.2015	31.03.2016	31.03.2017
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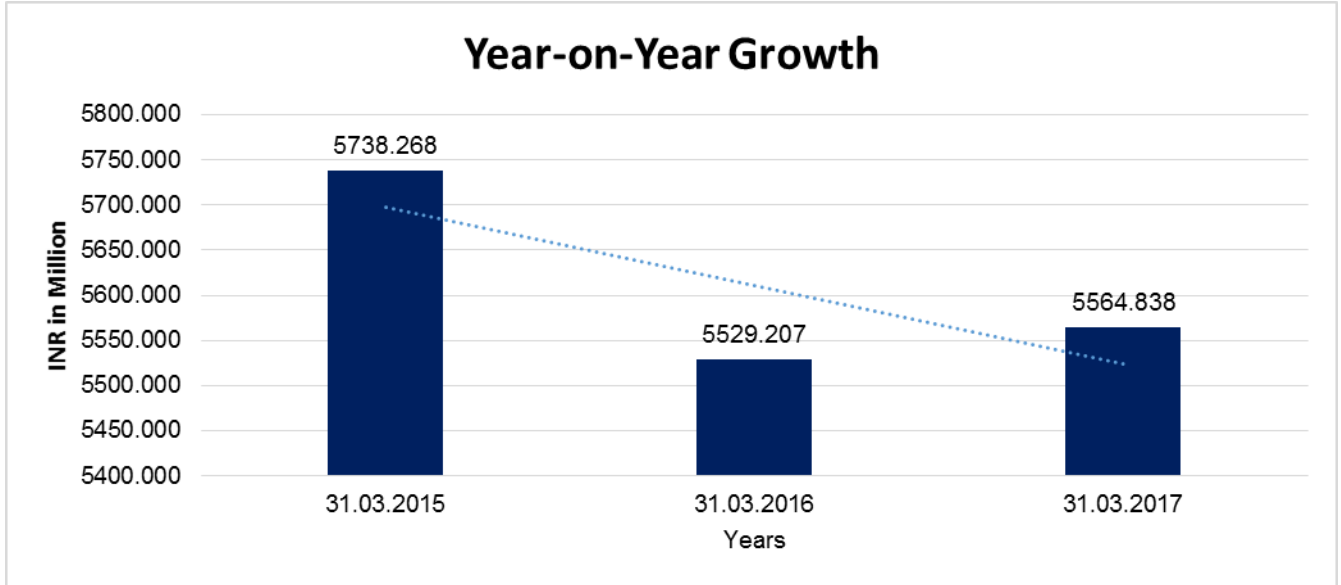
	(INR In Million)	(INR In Million)	(INR In Million)
Share Capital	854.640	854.640	854.640
Reserves & Surplus	721.495	841.424	1057.772
<b>Net worth</b>	<b>1576.135</b>	<b>1696.064</b>	<b>1912.412</b>
Long-term borrowings	1087.112	672.049	520.723
Short term borrowings	2368.227	2508.151	2631.302
Current maturities of long-term debts	314.123	413.938	224.348
<b>Total borrowings</b>	<b>3769.462</b>	<b>3594.138</b>	<b>3376.373</b>
<b>Debt/Equity ratio</b>	<b>2.392</b>	<b>2.119</b>	<b>1.766</b>



**YEAR-ON-YEAR GROWTH**

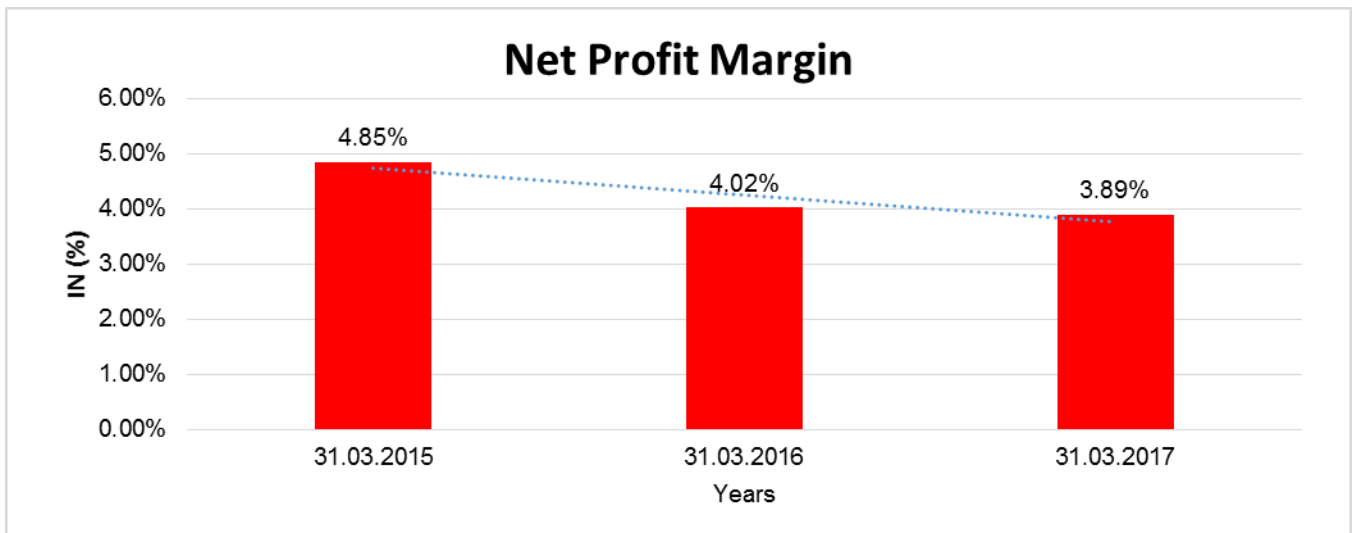
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	(INR In Million)	(INR In Million)	(INR In Million)
Sales	5738.268	5529.207	5564.838
	0.000	(3.643)	0.644

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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	(INR In Million)	(INR In Million)	(INR In Million)
Sales	5738.268	5529.207	5564.838
Profit/ (Loss)	278.322	222.460	216.349
	<b>4.85 %</b>	<b>4.02 %</b>	<b>3.89 %</b>



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**ABRIDGED BALANCE SHEET – (CONSOLIDATED)**

SOURCES OF FUNDS		31.03.2017	31.03.2016
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital		854.640	854.640
(b) Reserves and Surplus		1111.283	884.587
(c) Money received against share warrants		0.000	0.000
(d) Minority interest		0.000	0.000
(2) Share Application money pending allotment		0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>		<b>1965.923</b>	<b>1739.227</b>
(3) Non-Current Liabilities			
(a) long-term borrowings		520.723	672.049
(b) Deferred tax liabilities (Net)		318.518	329.199
(c) Other long-term liabilities		0.000	0.000
(d) long-term provisions		13.857	11.762
<b>Total Non-current Liabilities (3)</b>		<b>853.098</b>	<b>1013.010</b>
(4) Current Liabilities			
(a) Short-term borrowings		2712.204	2588.155
(b) Trade payables		2741.754	2042.067
(c) Other current liabilities		371.336	596.214
(d) Short-term provisions		95.612	159.583
<b>Total Current Liabilities (4)</b>		<b>5920.906</b>	<b>5386.019</b>
<b>TOTAL</b>		<b>8739.927</b>	<b>8138.256</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets		2458.262	2466.969
(ii) Intangible Assets		4.150	4.211
(iii) Tangible assets capital work-in-progress		1.433	4.380
(iv) Intangible assets under development		0.000	0.000
(b) Non-current Investments		105.386	105.386
(c) Deferred tax assets (net)		0.000	0.000
(d) Long-term loans and advances		73.802	72.452
(e) Other Non-current assets		0.000	0.000
<b>Total Non-Current Assets</b>		<b>2643.033</b>	<b>2653.398</b>
(2) Current assets			
(a) Current investments		0.000	0.000
(b) Inventories		3237.919	2634.432

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(c) Trade receivables		2560.264	2379.618
(d) Cash and bank balances		159.613	187.665
(e) Short-term loans and advances		116.458	256.187
(f) Other current assets		22.640	26.956
<b>Total Current Assets</b>		<b>6096.894</b>	<b>5484.858</b>
<b>TOTAL</b>		<b>8739.927</b>	<b>8138.256</b>

**PROFIT & LOSS ACCOUNT- (CONSOLIDATED)**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
	<b>SALES</b>		
	Revenue from operations	5837.382	5800.871
	Other Income	69.621	13.227
	<b>TOTAL</b>	<b>5907.003</b>	<b>5814.098</b>
<b>Less</b>	<b>EXPENSES</b>		
	Cost of Materials Consumed	2963.475	3792.898
	Purchases of Stock-in-Trade	971.789	234.115
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	85.155	(140.574)
	Employee benefit expense	286.550	287.803
	CSR expenditure	1.419	1.394
	Other expenses	575.678	619.756
	<b>TOTAL</b>	<b>4884.066</b>	<b>4795.392</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>1022.937</b>	<b>1018.706</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	549.866	509.063
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>473.071</b>	<b>509.643</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	198.952	175.489
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>274.119</b>	<b>334.154</b>
<b>Less</b>	<b>TAX</b>	47.926	103.390
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>226.193</b>	<b>230.764</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>2.647</b>	<b>2.700</b>

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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

**CORPORATE INFORMATION:**

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Subject (the Company) is a closely held Public Limited Company and the name of the company changed from K.P.R. Fertilisers Limited vide a fresh Certificate of Incorporation consequent to change of name dated 21st September, 2015 issued by Registrar of Companies, Andhra Pradesh and Telangana., Hyderabad. The Corporate Identification Number of our Company is U24129AP2007PLC052216. The Company is engaged in manufacture and sale of crop protection, crop nutrients, and chemicals like, pesticides, NPK mixture Fertilisers, SSP, DCP, Sulphuric Acid etc. along with co-generation of Power and trading of fertilizers & seeds. The company caters to domestic market only.

**UNSECURED LOAN**

Unsecured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
<b>Long-term Borrowings</b>		
Loans and advances from related parties	60.400	0.000
Other loans and advances, others	0.000	56.582
<b>Short-term Borrowings</b>		
Loans and advances from related parties	19.000	132.346
Other loans and advances, others	0.000	172.695
<b>Total</b>	<b>79.400</b>	<b>361.623</b>

**INDEX OF CHARGES:**

SN o	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	G00874792	100017642	Axis Bank Limited	04/03/2016	-	-	2848000.0	"Trishul", 3rd Floor, Opp to Samartheshwar TempleLaw Garden, Ellis BridgeAhmedabadGJ380006IN
2	C81003436	10624203	STATE BANK OF INDIA	20/01/2016	-	-	45000000.0	SME BRANCHMAIN ROADKAKINADAAP533004IN
3	G02273605	10598137	ANDHRA BANK	30/09/2015	23/12/2015	-	346000000.0	RAYAVARAM BRANCHRAYAVARAMAP533472IN
4	C46443008	10554659	ANDHRA BANK	01/12/2014	-	-	145000000.0	RAYAVARAM BRANCHRAYAVARAMAP533347IN
5	G45276151	10052517	ANDHRA BANK	29/03/2007	30/05/2017	-	6485800000.0	RAYAVARAM BRANCHRAYAVARAMAP533346IN
6	G70464995	10438476	HDFC BANK LIMITED	01/07/2013	-	11/12/2017	2298864.0	HDFC BANK HOUSESENAPATI BAPAT MARGLOWER PAREL

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								WMUMBAIMH400013IN
7	G70 8602 59	1044 3452	HDFC BANK LIMITED	28/06/2 013	-	11/12/2 017	2146000.0	HDFC BANK HOUSEENAPATI BAPAT MARGLOWER PAREL WMUMBAIMH400013IN
8	G70 4651 90	1000 2300 1	HDFC BANK LIMITED	30/09/2 015	-	29/11/2 017	2580000.0	HDFC BANK HOUSEENAPATI BAPAT MARGLOWER PAREL WMUMBAIMH400013IN
9	G70 6279 71	1000 2300 3	HDFC BANK LIMITED	08/07/2 015	-	29/11/2 017	3664000.0	HDFC BANK HOUSEENAPATI BAPAT MARGLOWER PAREL WMUMBAIMH400013IN
10	G70 8328 86	1062 4162	STATE BANK OF INDIA	05/02/2 016	-	26/11/2 017	75000000.0	SME BRANCHMAIN ROADKAKINADAAP533004IN

**CONTINGENT LIABILITIES:**

(INR in million)

<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
Claims against company not acknowledged as debt	213.045	211.500
Guarantees	126.021	138.903

**FIXED ASSETS**

- Land
- Building
- Office Building
- Furniture and Fixture
- Plant and Machinery
- Vehicle
- Motor Vehicle
- Computer Equipments

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**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: ***The Courts, India Prisons Service, Interpol, etc.***

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 68.68
UK Pound	1	INR 89.25
Euro	1	INR 79.38

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	SRU
<b>Analysis Done by :</b>	VIVR
<b>Report Prepared by :</b>	SUJ

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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