

MIRA INFORM REPORT

Report No. :	523609
Report Date :	07.08.2018

IDENTIFICATION DETAILS

Name :	OPTIMAS OE SOLUTIONS INDIA PRIVATE LIMITED
Registered Office :	Office No. 101, Pentagon- P4, Magarpatta City, Pune – 411013, Maharashtra
Tel. No.:	91-20-65216465/ 65216464
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	01.07.2015
CIN No.: [Company Identification No.]	U74999PN2015FTC167658
Capital Investment / Paid-up Capital :	INR 100.600 Million
PAN No.: [Permanent Account No.]	AACCO1954A
GSTN : [Goods & Service Tax Registration No.]	Not Divulged
Legal Form :	Private Limited Liability Company
Line of Business :	Manufacturing and Trading of Bolts, Nuts, Assortments of Screws, Plastics, Technical Articles, sets of tools and Machine Tools, and to provide other value added services in relation thereto. (Registered Activity)
No. of Employees :	Information denied by the management

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

B

Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

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Status :	Moderate
Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Subject is a wholly owned subsidiary of "Optimas OE Solutions Ltd, UK" and was incorporated in 2015.</p> <p>For the financial year 2017, the company has achieved decent revenue from its 1st year of business operations but reported low profitability margin of 0.73%.</p> <p>Rating takes into consideration moderate financial risk profile of the company marked by modest reserve position and short track records of business operations.</p> <p>Further, rating is constrained on account of low earnings per share and risk associated with nature of its operations.</p> <p>However, rating weakness is partially offset by financial support received to the company from its holding entity.</p> <p>Business is active. Payment terms are slow but correct.</p> <p>In view of the aforesaid, the company can be considered for business dealings with some caution.</p>

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

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BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 07.08.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED BY

Name :	Mr. Somnath Sen
Designation :	Manager
Contact No.:	91-8698209414
Date :	04.08.2018

(91-20-65216465/ 65216464 (Incorrect Number))

LOCATIONS

Registered Office :	Office No. 101, Pentagon- P4, Magarpatta City, Pune – 411013, Maharashtra, India
Tel. No.:	Not Available
Fax No.:	Not Available
E-Mail :	rishi.kaushik@optimas.com
Website :	http://www.optimas.com

DIRECTORS

As on 31.03.2018

Name :	Mr. Rishi Kesh Kaushik
Designation :	Director
Address :	K-601, Trillium Park, Magarpatta City, Hadapsar, Pune – 411013, Maharashtra, India
Date of Birth:	29.08.1984
Graduate:	Graduate
Date of Appointment :	27.04.2016
DIN No.:	07488752
Name :	Mr. Philip Terence Ballard
Designation :	Director
Address :	114 Lichfield Road, Sutton COLDFIELD B742TA GB
Date of Birth:	09.05.1973
Graduate:	Graduate

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Date of Appointment :	27.04.2016
DIN No.:	07496722

KEY EXECUTIVES

Name :	Mr. Somnath Sen
Designation :	Manager

MAJOR SHAREHOLDERS

As on 31.03.2017

Names of Shareholders	No. of Shares	Percentage
Optimas OE Solutions Limited, United Kingdom	995949	99.00
Optimas OE Solutions (Acquisition) LLC, United States	10051	1.00
Total	1006000	100.00

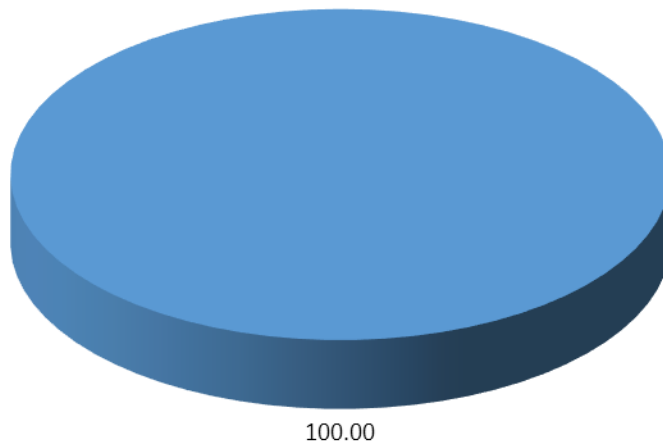
Equity Share Break up (Percentage of Total Equity)

As on 30.09.2017

Category	Percentage
Promoters (Body corporate)	100.00
Total	100.00

Share holding pattern

■ Promoters (Body corporate)



BUSINESS DETAILS

Line of Business :	Manufacturing and Trading of Bolts, Nuts, Assortments of Screws, Plastics, Technical Articles, sets of tools and Machine Tools, and to provide other value added services in relation thereto. (Registered Activity)	
Products / Services :	Item Code No.	Products/Services Description
	00008708	Manufacturing and Trading in Bolts, Nuts, Assortments of Screws, Plastics, Technical Articles, sets of tools and Machine Tools, and to provide other value added services in relation thereto
Brand Names :	Not Available	
Agencies Held :	Not Available	
Exports :	Not Divulged	
Imports :	Not Divulged	

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Terms :	Not Divulged
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PRODUCTION STATUS – (NOT AVAILABLE)

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	Information declined by the management	
Bankers :	Banker Name :	Not Divulged
	Branch :	Not Divulged
	Person Name (With Designation) :	--
	Contact Number :	--
	Name of Account Holder :	--
	Account Number :	--
	Account Since (Date/Year of Account Opening) :	--
	Average Balance Maintained :	--
	Credit Facilities Enjoyed (CC/OD/Term Loan) :	--
	Account Operation :	--
	Remark :	--

Auditors :	
Name :	Suresh Surana and Associates LLP Chartered Accountants
Address :	13th Floor, Bakhtawar, 299, Nariman Point, Mumbai – 400021, Maharashtra, India
Income-tax PAN of auditor or auditor's firm :	ACLFS1562L

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Memberships No:	013912
Memberships :	Not Available
Collaborators :	Not Available
Holding Company:	<ul style="list-style-type: none"> • Optimas OE Solutions Limited, United Kingdom •
Fellow Subsidiary Company:	<ul style="list-style-type: none"> • Optimas OE Solutions France, France • Optimas (Suzhou) Trading Co. Limited, China
Ultimate Holding Company:	<ul style="list-style-type: none"> • Optimas OE Solutions LLC, United States

CAPITAL STRUCTURE

AS ON: 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
1006000	Equity Shares	INR 100/- each	INR 100.600 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
1006000	Equity Shares	INR 100/- each	INR 100.600 Million

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FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016
I. EQUITY AND LIABILITIES		
(1) Shareholders' Funds		
(a) Share Capital	100.600	0.100
(b) Reserves and Surplus	0.785	(0.058)
(c) Money received against share warrants	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000
Total Shareholders' Funds (1) + (2)	101.385	0.042
(3) Non-Current Liabilities		
(a) long-term borrowings	0.000	0.000
(b) Deferred tax liabilities (Net)	0.152	0.000
(c) Other long-term liabilities	0.000	0.000
(d) long-term provisions	0.300	0.000
Total Non-current Liabilities (3)	0.452	0.000
(4) Current Liabilities		
(a) Short-term borrowings	0.000	0.000
(b) Trade payables	31.450	0.000
(c) Other current liabilities	1.369	0.058
(d) Short-term provisions	0.006	0.000
Total Current Liabilities (4)	32.825	0.058
TOTAL	134.662	0.100
II. ASSETS		
(1) Non-current assets		
(a) Fixed Assets		
(i) Tangible assets	1.108	0.000
(ii) Intangible Assets	7.309	0.000
(iii) Tangible assets capital work-in-progress	0.000	0.000
(iv) Intangible assets under development	0.000	0.000
(b) Non-current Investments	0.000	0.000
(c) Deferred tax assets (net)	0.000	0.000
(d) Long-term loans and advances	3.138	0.000
(e) Other Non-current assets	0.000	0.000
Total Non-Current Assets	11.555	0.000

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(2) Current assets			
(a) Current investments		0.000	0.000
(b) Inventories		61.227	0.000
(c) Trade receivables		34.347	0.000
(d) Cash and bank balances		26.531	0.100
(e) Short-term loans and advances		1.002	0.000
(f) Other current assets		0.000	0.000
Total Current Assets		123.107	0.100
TOTAL		134.662	0.100

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016
	SALES		
	Total Revenue from operations	115.926	0.000
	Other Income	1.122	0.000
	TOTAL	117.048	0.000
Less	EXPENSES		
	Purchases of Stock-in-Trade	151.530	0.000
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(61.227)	0.000
	Employee benefit expense	4.825	0.000
	Other expenses	18.823	0.058
	TOTAL	113.951	0.058
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	3.097	(0.058)
Less	FINANCIAL EXPENSES	0.007	0.000
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	3.090	(0.058)
Less	DEPRECIATION/ AMORTISATION	1.854	0.000
	PROFIT/ (LOSS) BEFORE TAX	1.236	(0.058)
Less	TAX	0.394	0.000
	PROFIT/ (LOSS) AFTER TAX	0.842	(0.058)
	Earnings / (Loss) Per Share (INR)	0.91	(57.50)

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CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars		31.03.2017	31.03.2016
Current Maturities of Long term debt		NA	NA
Net cash flows from (used in) operations		(61.093)	(0.058)
Net cash flows from (used in) operating activities		(63.794)	(0.058)

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS		31.03.2017	31.03.2016
Average Collection Days [Sundry Debtors / Income * 365]		108.14	0.00
Account Receivables Turnover [Income / Sunday Debtors]		3.38	0.00
Average Payment Days [Sundry Creditors / Purchases * 365]		75.76	0.00
Inventory Turnover [Operating Income / Inventories]		0.05	0.00
Asset Turnover [Operating Income / Net Fixed Assets]		0.37	0.00

LEVERAGE RATIOS

PARTICULARS		31.03.2017	31.03.2016
Debt Ratio [(Borrowing + Current Liabilities) / Total Assets]		0.24	0.58
Debt Equity Ratio (Borrowings / NetWorth)		0.00	0.00
Current Liabilities to Networth (Current Liabilities / NetWorth)		0.32	1.38
Fixed Assets to NetWorth (Net Fixed Assets / NetWorth)		0.08	0.00

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Interest Coverage Ratio [PBIT / Financial Charges]			442.43	0.00
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PROFITABILITY RATIOS

PARTICULARS			31.03.2017	31.03.2016
Net Profit Margin [(PAT / Sales) * 100]	(%)		0.73	0.00
Return on Total Assets [(PAT / Total Assets) * 100]	(%)		0.63	(58.00)
Return on Investment (ROI) [(PAT / NetWorth) * 100]	(%)		0.83	(138.10)

SOLVENCY RATIO

PARTICULARS			31.03.2017	31.03.2016
Current Ratio [Current Assets / Current Liabilities]			3.75	1.72
Quick Ratio [(Current Assets - Inventories) / Current Liabilities]			1.89	1.72
G-Score Ratio Financial [NetWorth / Total Assets]			0.75	0.42
G-Score Ratio Debt [Debts / Equity Capital]			0.00	0.00
G-Score Ratio Liquidity [Total Current Assets / Total Current Liabilities]			3.75	1.72

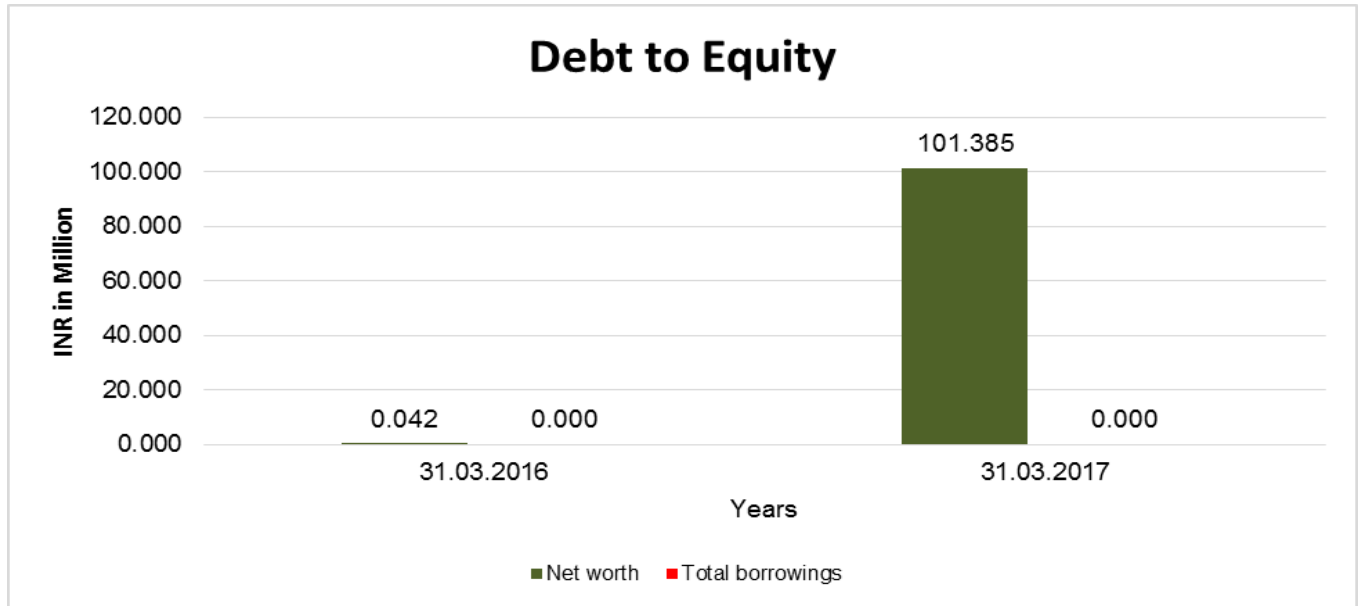
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

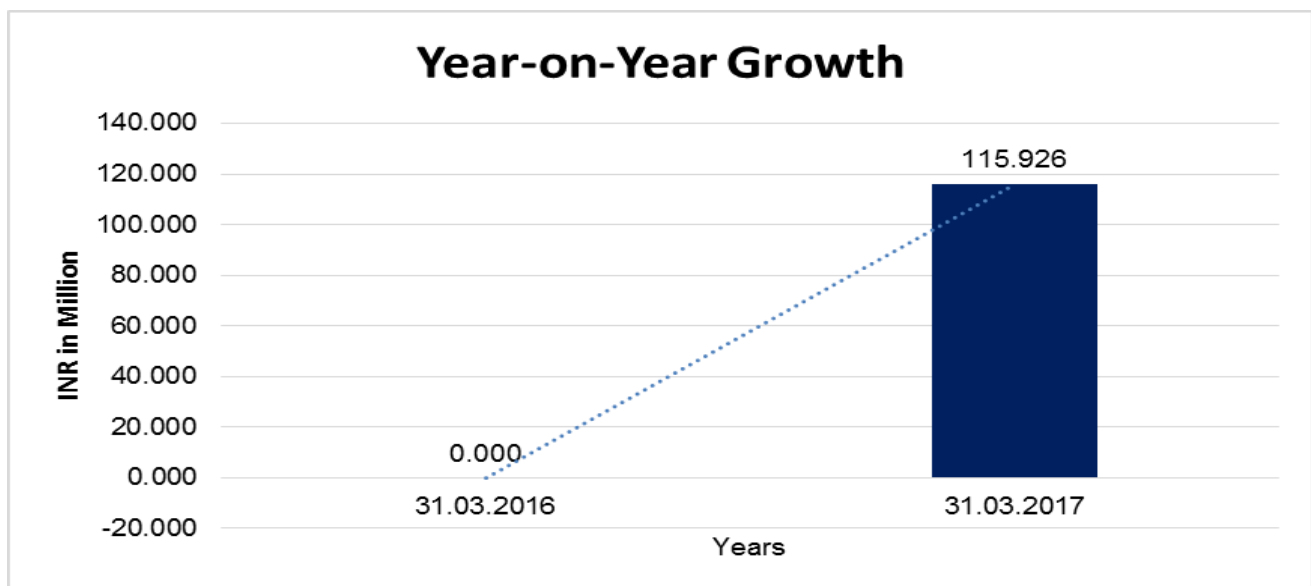
Particular	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Share Capital	0.100	100.600
Reserves & Surplus	(0.058)	0.785
Net worth	0.042	101.385
Long-term borrowings	0.000	0.000
Short term borrowings	0.000	0.000
Total borrowings	0.000	0.000
Debt/Equity ratio	0.000	0.000

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YEAR-ON-YEAR GROWTH

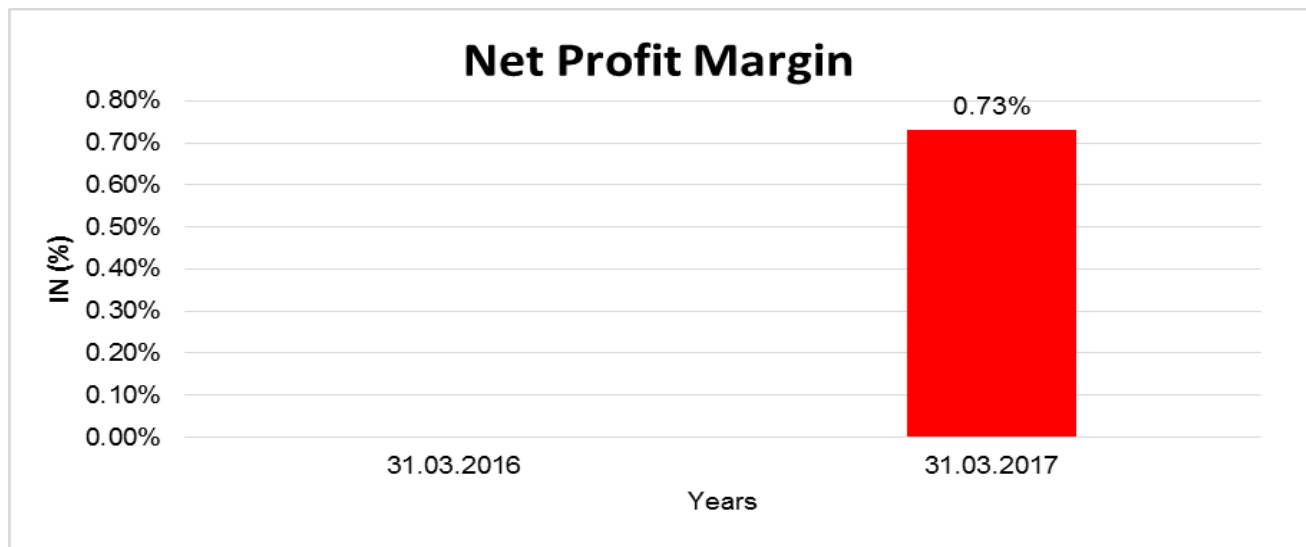
Year on Year Growth	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Sales	0.000	115.926
		0.000



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NET PROFIT MARGIN

Net Profit Margin	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Sales	0.000	115.926
Profit/ (Loss)	(0.058)	0.842
	0.000	0.73 %



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes

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14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last two years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

REVIEW OF OPERATIONS:

OPTIMAS is a major global partner for industry leading manufacturers and their suppliers, which provides the world-class customers with integrated supply chain management solutions and engineering support. Moreover, OPTIMAS focuses on keeping customers at the cutting edge of their industries by delivering both industry standard and highly engineered fasteners on time wherever they're needed around the world.

The Company is an Indian Subsidiary of OPTIMAS OE SOLUTIONS LIMITED, United Kingdom, incorporated under the provisions of the Companies Act 2013, and Rules made thereunder on 01st July 2015, vide CIN U74999MH2015FTC266160.

The company is mainly engaged in the business of Manufacturing and Trading in Bolts, Nuts, Assortments of Screws, Plastics, Technical Articles, sets of tools and Machine Tools, and to provide other value added services in relation thereto

GENERAL INFORMATION:

The Company is a private company domiciled in India. The Company was incorporated on July 01, 2015, having registered office situated at 701, P-3 Pentagon Towers, Magarpatta City, Hadapsar, Pune 411028, Maharashtra. The Company is the subsidiary of Optimas OE Solutions Limited The Company is a distributor of fasteners and c-class products.

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INDEX OF CHARGES

No Charges Exists for Company

FIXED ASSETS

Tangible Assets

- Plant and equipment
- Factory equipments
- Computer equipments

Intangible Assets

- Goodwill

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.05
UK Pound	1	INR 90.30
Euro	1	INR 80.54

INFORMATION DETAILS

Information Gathered by :	AKY
Analysis Done by :	PSD
Report Prepared by :	MTN

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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