

POONA CONSTRUCTION MACHINERY AND PRODUCTS PRIVATE LIMITED - 523408 PAGE NO. :

MIRA INFORM REPORT

Report No. :	523408
Report Date :	07.08.2018

IDENTIFICATION DETAILS

Name :	POONA CONSTRUCTION MACHINERY AND PRODUCTS PRIVATE LIMITED (w.e.f. 12.04.2006)
Formerly known as:	POONA CLAY PRODUCTS PRIVATE LIMITED
Registered Office :	Universal House, Old Warje Naka, Pune – 411038, Maharashtra
Tel. No.:	91-20-25230777
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	17.05.2002
CIN No.: [Company Identification No.]	U26922PN2002PTC016999
Capital Investment / Paid-up Capital :	INR 40.000 Million
PAN No.: [Permanent Account No.]	AADCP2679L
GSTN : [Goods & Service Tax Registration No.]	Not Divulged
Legal Form :	Private Limited Liability Company
Line of Business :	Manufacturing of Construction Materials and machinery. (Registered activity)
No. of Employees :	Information declined by the management

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	B
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Credit Rating	Explanation	Rating Comments
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B	Medium Risk	Business dealings permissible on a regular monitoring basis
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Status :	Moderate
Payment Behaviour :	Slow and Delayed
Litigation :	Clear
Comments :	<p>Subject was incorporated in the year 2002. It is a manufacturer of construction machinery.</p> <p>For the financial year 2017, the company has achieved revenue growth of 18.72% as compared to the previous year but has incurred operational loss.</p> <p>The moderate financial profile of the company is marked by negative reserve base along with high debt balance sheet profile.</p> <p>Payment seems to be slow and delayed.</p> <p>In view of aforesaid, the company can be considered for business dealings with some caution.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

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Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 07.08.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED BY

MANAGEMENT NON-COOPERATIVE – Tel. No.: 91-20-25230777

LOCATIONS

Registered Office:	Universal House, Old Warjenaka, Pune – 411038, Maharashtra, India
Tel. No.:	91-20-25230777
Fax No.:	91-20-25231777
E-Mail :	ucmcs@uceindia.com
Head office :	Universal House, Warje Naka, Pune – 411029, Maharashtra, India
Tel. No.:	91-20-25230777
E-Mail :	sales@uceindia.com marketing@uceindia.com jobs@uceindia.com

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Factory :	Gat No. 577, At/Post Shindewadi, Tal. Khandala, District – Satara – 412801, Maharashtra, India
E-Mail :	pcmadmin@uceindia.com
Mumbai Office :	Plot No.82, Jawahar Industries Estate Limited, Near MGM Hospital, Kamote, Parwel, Mumbai -410209, Maharashtra, India
New Delhi Office :	A 24, Sector 5,Noida-201301
Nagpur Office :	2nd Floor, 303, “Shashwat”, Abhyankar Road, Near Dhanoli Park, Dhanoli, Nagpur – 440 002, Maharashtra, India
Kolkata Office :	Block 4C Siddharth Apartment, Sahapur Colony, New Alipur, Kolkata-700017, West Bengal, India
Bangalore Office :	Office No. 713, 7th Floor, Barton Centre, M.G. Road, Bangalore – 560001
Hyderabad Office :	#6-3-24 8/3/ABC, Flat No. 4A, Maruthi Heights, Near Care Hospital, Road No.1, Banjara Hills, Hyderabad – 500034, Telangana, India

DIRECTORS

As on 31.03.2018

Name :	Mr. Abhijeet Rohidas More
Designation :	Director
Address :	302, Building. No. A2, Karishma Society, Near Sangam Press, Kothrud, Pune – 411029, Maharashtra, India
Date of Birth/Age :	15.04.1977
Date of Appointment :	17.05.2002
DIN No.:	00265286

Other Directorship:

CIN/FCRN	Company Name	Begin Date	End Date
U01400PN2008PTC132872	PARAMOUNT AGRO DEVELOPMENT CORPORATION PRIVATE LIMITED	30/09/2009	-
U29150PN2007PTC130508	SKY ELEVATORS PRIVATE LIMITED	31/07/2015	-
U29150PN2015PTC156360	UNIVERSAL AXIS LIFTING SOLUTIONS PRIVATE LIMITED	31/08/2015	-
U29248PN2005PLC021271	UNIVERSAL CONSTRUCTION MACHINERY AND EQUIPMENT LIMITED	01/12/2006	-
U29253PN2015PTC156399	UNIVERSAL INTERNATIONAL BUSINESS PRIVATE LIMITED	04/09/2015	-
U29256PN2016PTC165972	UNIVERSAL HEAVY CONSTRUCTION MACHINERY PRIVATE LIMITED	12/08/2016	-
U45203PN2007PTC130447	UNIVERSAL CIVIL INFRACON PRIVATE LIMITED	01/12/2008	-

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U65910PN2010PTC135306	MORE UNIVERSAL FIN-VEST PRIVATE LIMITED	12/01/2010	-
Name :	Mr. Rohidas Haribhau More		
Designation :	Director		
Address :	Karishma Apartment, So.No. 17/2, Near Sangam Press, Kothrud, Pune - 411029, Maharashtra, India		
Date of Birth/Age :	15.11.1948		
Date of Appointment :	17.05.2002		
DIN No.:	00265339		
Other Directorship:			
CIN/FCRN	Company Name	Begin Date	End Date
U01400PN2008PTC132872	PARAMOUNT AGRO DEVELOPMENT CORPORATION PRIVATE LIMITED	30/09/2009	-
U29150PN2015PTC156360	UNIVERSAL AXIS LIFTING SOLUTIONS PRIVATE LIMITED	31/08/2015	-
U29248PN2005PLC021271	UNIVERSAL CONSTRUCTION MACHINERY AND EQUIPMENT LIMITED	09/09/2005	-
U29253PN2015PTC156399	UNIVERSAL INTERNATIONAL BUSINESS PRIVATE LIMITED	04/09/2015	-
U29256PN2016PTC165972	UNIVERSAL HEAVY CONSTRUCTION MACHINERY PRIVATE LIMITED	12/08/2016	-
U45203PN2007PTC130447	UNIVERSAL CIVIL INFRACON PRIVATE LIMITED	16/07/2007	-
U65910PN2010PTC135306	MORE UNIVERSAL FIN-VEST PRIVATE LIMITED	12/01/2010	-

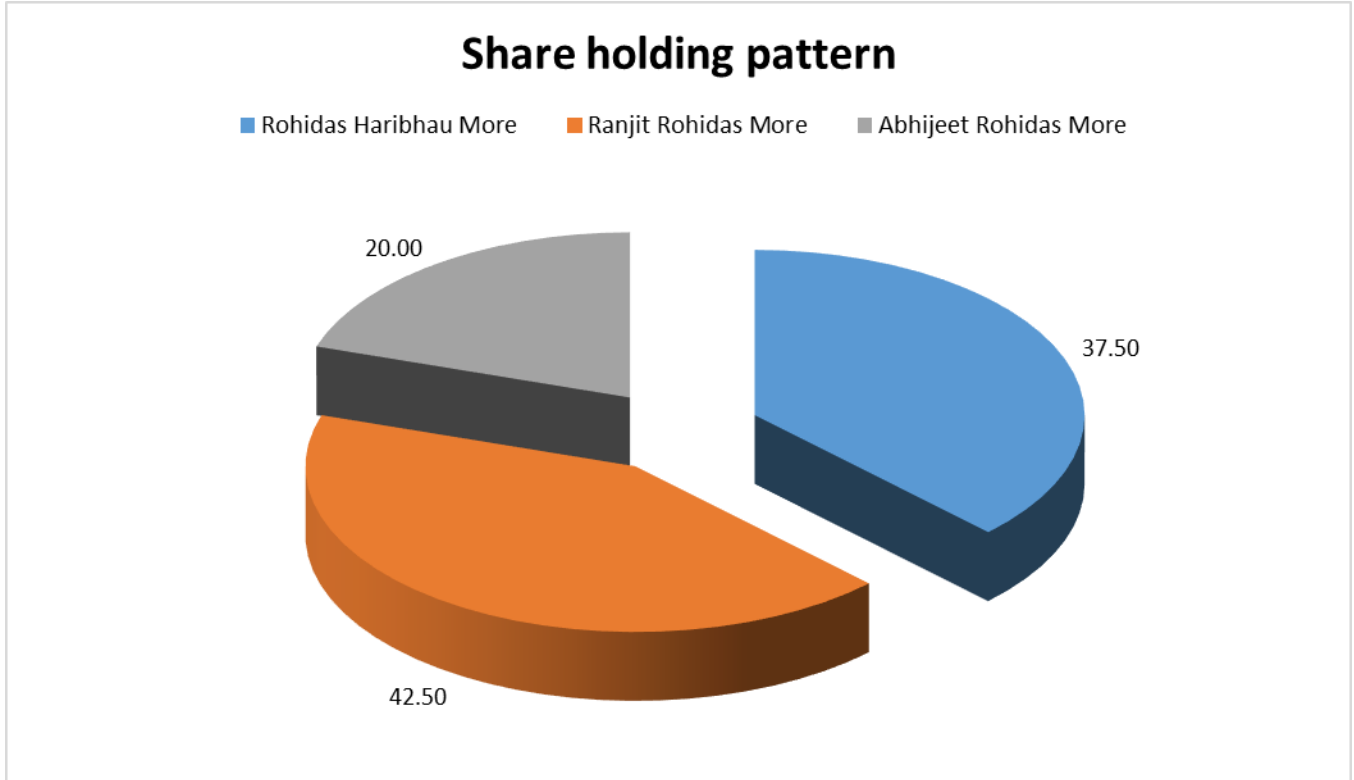
MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

As on 31.03.2017

Names of Shareholders	No. of Shares	%age
Rohidas Haribhau More	150000	37.50
Ranjit Rohidas More	170000	42.50
Abhijeet Rohidas More	80000	20.00
Total	400000	100.00

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Equity Share Break up (Percentage of Total Equity)

As on 29.09.2017

Category	Percentage
Promoter - (Individual/ Hindu Undivided Family – Indian)	100.00
Total	100.00

BUSINESS DETAILS

Line of Business :	Manufacturing of Construction Materials and machinery. (Registered activity)	
Products :	Item Code No.	Product Description
	2924	Construction Materials and machinery
Brand Names :	Not Available	
Agencies Held :	Not Available	

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Exports :	Not Divulged
Imports :	Not Divulged
Terms :	Not Divulged

PRODUCTION STATUS NOT AVAILABLE

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	Information declined by the management	
Bankers :	Bank Name	The Shamrao Vithal Co-Operative Bank Limited
	Branch	Narmada Heights, New D. P. Road, Kothrud, Pune – 411038, Maharashtra, India
	Person Name (With Designation)	--
	Contact Number	--
	Name of Account Holder	--
	Account Number	--
	Account Since (Date/Year of Account Opening)	--
	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
	Remarks (If any)	--

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Facilities :	SECURED LOAN	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
	Short-term Borrowings		
	Over Draft – From Banks	72.989	73.001
	Total	72.989	73.001

NOTE:

SHORT-TERM BORROWINGS

Cash Credit facility from The Shamrao Vitthal Co-Operative bank Limited was secured by way of hypothecation of the company's entire of raw materials, semi-finished, consumable stores and spare and such other movable including book-debts. The company has converted this cash credit facility in to an Overdraft facility, which is secured against Land at Shindwadi as primary security and hypothecation of stock of raw material, finished goods, consumables stores, and book debts as collateral security.

Auditors :	
Name :	S K Kulkarni and Associates Chartered Accountants
Address :	1616, Sadashiv Peth, 5 Parshuram Apartment, Pune – 411030, Maharashtra, India
Income-tax PAN of auditor or auditor's firm :	ACYFS4959G
Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	Not Available

CAPITAL STRUCTURE

As on 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
400000	Equity Shares	INR 100/- each	INR 40.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
400000	Equity Shares	INR 100/- each	INR 40.000 Million

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FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	40.000	34.000	34.000
(b) Reserves & Surplus	(37.299)	(33.816)	(20.387)
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	2.701	0.184	13.613
(3) Non-Current Liabilities			
(a) long-term borrowings	0.000	0.000	14.122
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.191	3.975
(d) long-term provisions	0.000	0.000	0.402
Total Non-current Liabilities (3)	0.000	0.191	18.499
(4) Current Liabilities			
(a) Short term borrowings	72.989	73.001	74.958
(b) Trade payables	169.583	194.609	176.444
(c) Other current liabilities	9.161	19.310	24.880
(d) Short-term provisions	4.233	5.004	2.951
Total Current Liabilities (4)	255.966	291.924	279.233
TOTAL	258.667	292.299	311.345
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	81.740	83.885	87.324
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	10.002	10.002	10.002
(c) Deferred tax assets (net)	13.636	14.703	9.672
(d) Long-term Loan and Advances	0.000	0.000	0.000

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(e) Other Non-current assets	0.376	0.376	2.377
Total Non-Current Assets	105.754	108.966	109.375
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	62.057	57.950	57.668
(c) Trade receivables	34.489	21.934	39.137
(d) Cash and cash equivalents	0.637	0.129	0.303
(e) Short-term loans and advances	50.770	98.360	104.772
(f) Other current assets	4.960	4.960	0.090
Total Current Assets	152.913	183.333	201.970
TOTAL	258.667	292.299	311.345

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Income	101.961	86.119	126.944
	Other Income	6.318	4.659	2.876
	TOTAL	108.279	90.778	129.820
Less	EXPENSES			
	Cost of Materials Consumed	66.526	66.639	108.936
	Purchases of Stock-in-Trade	0.000	0.000	0.000
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(0.750)	3.335	4.021
	Employees benefits expense	6.993	4.537	4.779
	Exceptional Items	0.000	(0.605)	(29.154)
	Other expenses	19.986	19.426	22.556
	TOTAL	92.755	93.332	111.138
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	15.524	(2.554)	18.682
Less	FINANCIAL EXPENSES			
		13.568	11.542	19.908
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	1.956	(14.096)	(1.226)
Less/ Add	DEPRECIATION/ AMORTISATION			
		4.372	4.365	4.129

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	PROFIT/ (LOSS) BEFORE TAX	(2.416)	(18.461)	(5.355)
Less	TAX	1.067	(5.032)	(8.720)
	PROFIT/ (LOSS) AFTER TAX	(3.483)	(13.429)	3.365
Add	PREVIOUS YEARS' BALANCE BROUGHT FORWARD	(33.816)	(20.387)	(23.752)
	Balance Carried to the B/S	(37.299)	(33.816)	(20.387)
	Earnings / (Loss) Per Share (INR)	(8.71)	(39.50)	10.00

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	(5.018)	32.106	41.179
Net cash flow from operating activity	6.833	26.120	34.384

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	123.46	92.96	112.53
Account Receivables Turnover (Income / Sundry Debtors)	2.96	3.93	3.24
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	930.43	1065.93	591.19
Inventory Turnover (Operating Income / Inventories)	0.25	(0.04)	0.32
Asset Turnover (Operating Income / Net Fixed Assets)	0.19	(0.03)	0.21

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LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.99	1.00	0.94
Debt Equity Ratio (Total Liability / Networth)	27.02	396.74	6.54
Current Liabilities to Networth (Current Liabilities / Net Worth)	94.77	1586.54	20.51
Fixed Assets to Networth (Net Fixed Assets / Networth)	30.26	455.90	6.41
Interest Coverage Ratio (PBIT / Financial Charges)	1.14	(0.22)	0.94

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	(3.42)	(15.59)	2.65)
Return on Total Assets ((PAT / Total Assets) * 100)	%	(1.35)	(4.59)	1.08)
Return on Investment (ROI) ((PAT / Networth) * 100)	%	(128.95)	(7298.37)	24.72)

SOLVENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)	0.60	0.63	0.72
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	0.35	0.43	0.52
G-Score Ratio Financial (Networth / Total Assets)	0.01	0.00	0.04
G-Score Ratio Debt	1.82	2.15	2.62

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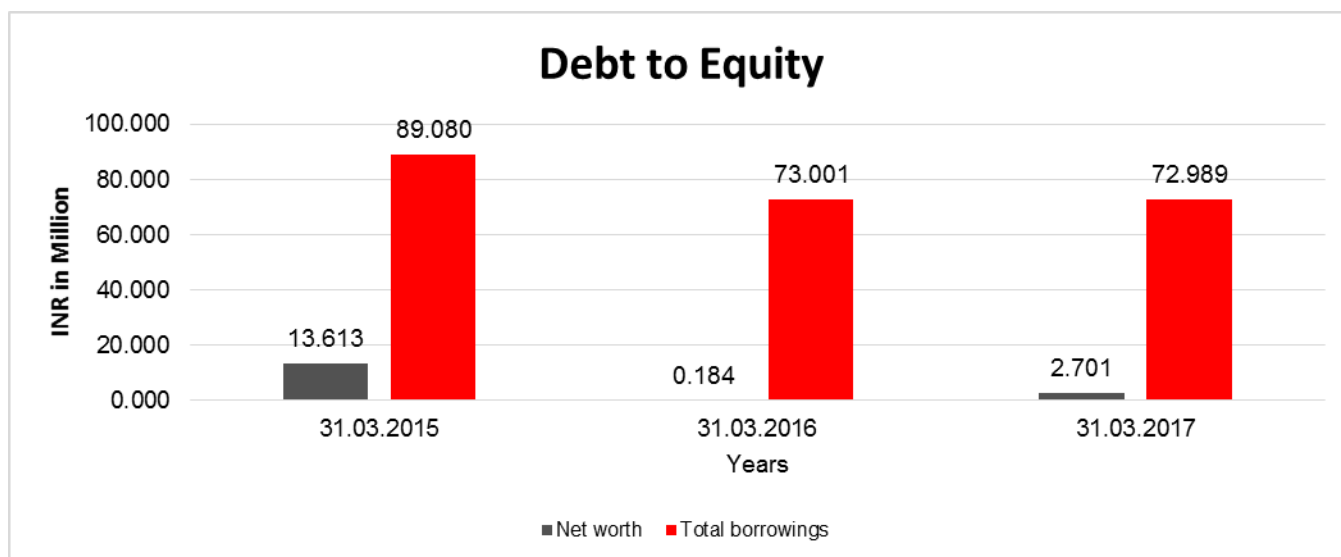
(Debts / Equity Capital)			
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	0.60	0.63	0.72

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	34.000	34.000	40.000
Reserves & Surplus	(20.387)	(33.816)	(37.299)
Net worth	13.613	0.184	2.701
Long Term borrowings	14.122	0.000	0.000
Short Term borrowings	74.958	73.001	72.989
Total borrowings	89.080	73.001	72.989
Debt/Equity ratio	6.544	396.745	27.023



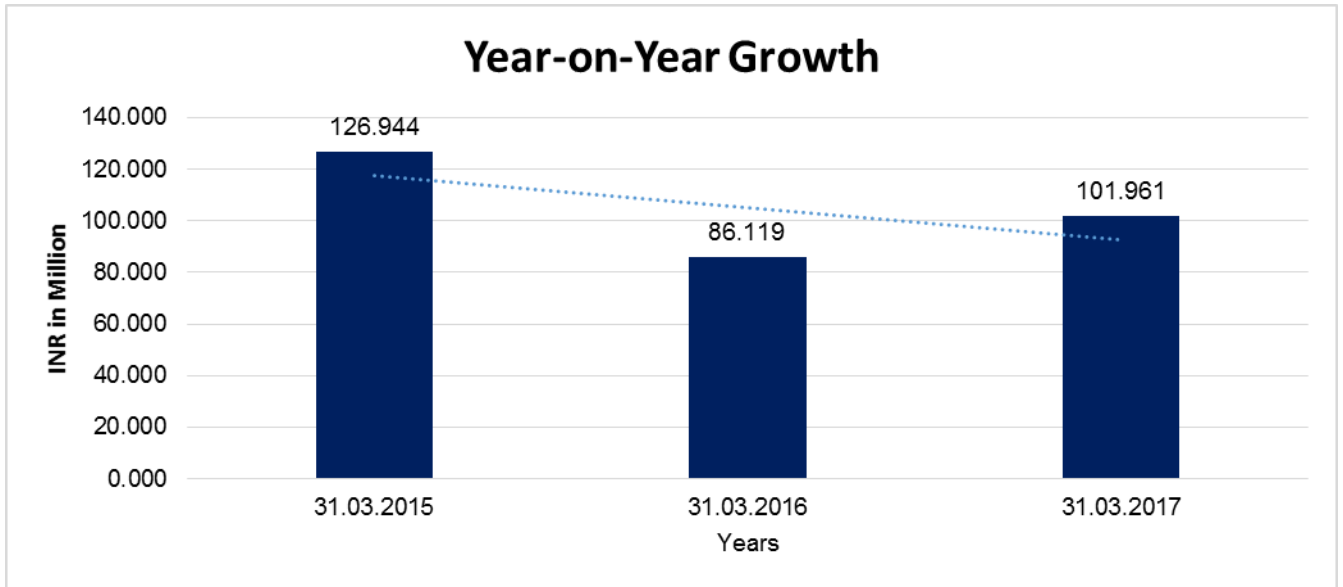
YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	126.944	86.119	101.961

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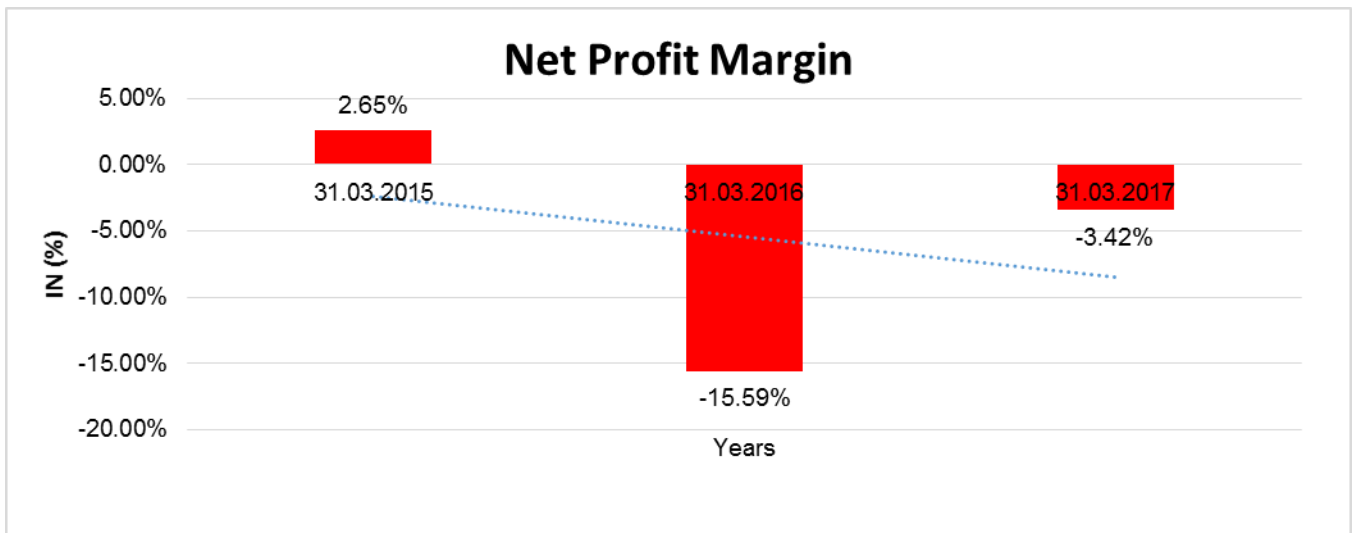
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		(32.160)	18.395
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NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	126.944	86.119	101.961
Profit/(loss)	3.365	(13.429)	(3.483)
	2.65%	(15.59%)	(3.42%)



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

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OPERATING REVIEW:

In the year 2016-17, the Company posted a Revenue from operations of INR 101.961 Million and registered loss before tax (LBT) of INR 2.416 Million as compare to the previous year Revenue from operations of INR 86.119 Million and registered loss before tax of INR 18.461 Million. The Board hope for better results next year.

INDEX OF CHARGES:

SN o	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	C03545258	10493674	THE SHAMRAO VITHAL CO-OPERATIVE BANK LIMITED	26/03/2014	-	-	150000000.0	NARMADA HEIGHTS, NEW D. P. ROAD, KOTHRUDPUNEMH411038IN
2	C03544236	10181300	THE SHAMRAO VITHAL CO-OPERATIVE BANK LIMITED	03/09/2009	28/03/2014	-	75000000.0	NARMADA HEIGHTS, NEW D. P. ROAD, KOTHRUDPUNEMH411038IN
3	C07559339	10181329	THE SHAMRAO VITHAL CO-OPERATIVE BANK LIMITED	11/09/2009	24/01/2012	05/06/2014	157500000.0	SHOP NO.2,3,4, GROUND FLOOR, SURVEY NO.51, NARMADAHEIGHTS, D.P.ROAD, KOTHRUDPUNEMH411038IN
4	C07561665	10181301	THE SHAMRAO VITHAL CO-OPERATIVE BANK LIMITED	03/09/2009	-	05/06/2014	75000000.0	NANDITA, JANGLI MAHARAJ ROADDECCAN GYMKHANAPUNEMH411004IN
5	A72269376	90092566	JANASEVA SAHAKARI BANK LIMITED	27/03/2004	-	09/10/2009	1020000.0	WARAJEE BRANCHPUNEMH411052IN
6	A72269095	90092705	JANASEVA SAHAKARI BANK LIMITED	23/07/2004	-	09/10/2009	4500000.0	WARAJEE BRANCHPUNEMH411029IN
7	A72268279	90086894	JANASEVA SAHAKARI BANK LIMITED	23/07/2004	23/07/2004	09/10/2009	4500000.0	WARAJEE BRANCHPUNEMH411029IN

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8	A722 7031 7	90088 832	JANASEVA SAHAKARI BANK LIMITED	17/09/2 004	17/09/2 004	09/10/2 009	800000.0	WARAJEE BRANCHPUNEMH4110 29IN
9	A722 7007 7	90092 214	JANASEVA SAHAKARI BANK LIMITED	03/07/2 003	-	09/10/2 009	6200000.0	WARAJE BRANCHPUNEMH4110 52IN
10	A722 6983 0	90092 072	JANASEVA SAHAKARI BANK LIMITED	19/02/2 003	-	09/10/2 009	1540000.0	WARAJEE BRANCHPUNEMH4110 52IN

FIXED ASSETS

- Freehold Land
- Building
- Factory Building
- Furniture and Fixture
- Plant and Machinery
- Patterns
- Electrical Installations
- Vehicle
- Office Equipment
- Factory Equipment
- Computer

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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: *The Courts, India Prisons Service, Interpol, etc.*

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

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CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.79
UK Pound	1	INR 89.51
Euro	1	INR 79.67

INFORMATION DETAILS

Information Gathered by :	GAY
Analysis Done by :	PRI
Report Prepared by :	SUJ

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SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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