

MIRA INFORM REPORT

Report No. :	523244.2
Report Date :	07.08.2018

IDENTIFICATION DETAILS

Name :	TERRA ELASTOMERS LLP
Registered Office :	House No. 29, Plot No. 28, Paarijat Apartment, Sector-4, Dwarka, South West Delhi-110075
Mobile No.:	91-9899502034 (Mr. Ruchin Srivastav)
Country :	India
Financials (as on) :	31.03.2018 (Provisional)
Year of Establishment :	12.05.2017
Company Reg. No:	AAJ 3703
Total Obligation of Contribution:	INR 6.185 Million
LLPIN No:	AAJ-3703
GSTN : [Goods & Service Tax Registration No.]	09AAMFT4300Q1ZN
IEC No. / PAN No.: [Permanent Account No.]	AAMFT4300Q
Legal Form :	Limited Liability Partnership
Line of Business :	Manufacturer, Importer and Trader of Chemicals and Chemicals Products. (Registered Activity and also Confirmed by management)
No. of Employees :	11 (Approximately) (In Office = 5 + In Factory = 6)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : C

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TERRA ELASTOMERS LLP - 523244.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 2

Credit Rating	Explanation	Rating Comments
C	Medium High Risk	Business dealings permissible preferably on secured basis

Status :	Relatively New Business
Payment Behaviour :	Slow
Litigation :	Clear
Comments :	<p>Subject is a relatively new partnership concern established in May 2017 and it is engaged as a manufacturer, trader and importer of chemicals and chemical products.</p> <p>Mr. Rahit Kapoor (Partner) provided information and claimed that the subject has started its business operations from September 2017.</p> <p>As per available provisional financials for the year 2018, concern has achieved a revenue of INR 52.000 million and has clocked a net profit margin of 1.16%.</p> <p>Rating gets constrained on account of the subject's short track record of its business operations.</p> <p>Payment seems to be slow.</p> <p>In view of aforesaid, the concern can be considered for business dealings at fully safe and secured terms and conditions.</p>

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 07.08.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Ruchin Srivastav
Designation :	Head of Operations
Contact No.:	91-9899502034
Date :	02.08.2018

Name :	Mr. Rohit Kapoor
Designation :	Designated Partner
Contact No.:	91-9873160104
Date :	02.08.2018

LOCATIONS

Registered Office :	House No. 29, Plot No. 28, Paarijat Apartment, Sector-4, Dwarka, South West Delhi-110075, India
Tel. No.:	Not Available
Mobile No.:	91-9899502034 (Mr. Ruchin Srivastav) 91-9873160104 (Mr. Rohit Kapoor)
Fax No.:	Not Available
E-Mail :	Rohit.kapoor@terraelastomers.com info@terraelastomers.com Ruchin.srivastav@terraelastomers.com kap_rohit@rediffmail.com
Website :	http://www.terraelastomers.com
Area :	1000 Sq. Ft.
Location :	Rented

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TERRA ELASTOMERS LLP - 523244.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 4

Locality :	Residential
Factory 1:	Plot No.21, Udyog Kendra, Phase – II, Sector Ecotech 3, Greater Noida – 201306, Uttar Pradesh, India
Area :	8500 Sq. Ft.
Location :	Rented
Factory 2:	B-100, Phase – 2, Noida – 201305, Uttar Pradesh, India
Tel. No.:	91-120-4559212
Fax No.:	91-120-4324818
Area :	8500 Sq. Ft.
Location :	Rented

PARTNERS

As on: 31.03.2018

Name :	Mr. Rohit Kapoor
Designation :	Designated Partner
Address :	164, Samrat Apartments, B - 11, Vasundhra Enclave, East Delhi -110096, India
Date of Birth	12.04.1979
Qualification:	MBA, BSc. (Industrial Chemistry)
Date of Appointment :	12.05.2017
DPIN No.:	07781862
Name :	Mrs. Aparna Parvatikar
Designation :	Designated Partner
Address :	A-42, Sector-33, Noida, District Gautam Budh Nagar, Noida-201301, Uttar Pradesh, India
Date of Birth	29.06.1975
Date of Appointment :	12.05.2017
Qualification:	M.Sc. (Microbiology), MBA, MFT (Master in Footwar Technology)
DPIN No.:	06941396

KEY EXECUTIVES

Name :	Mr. Ruchin Srivastav
Designation :	Head of Operations

CONTRIBUTION DETAILS

As on 31.03.2018 (Provisional)

Names of Person	Obligation of
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	Contribution (INR In Million)
Rohit Kapoor	0.025
Aparna Parvatikar	0.025
Total	0.050

BUSINESS DETAILS

Line of Business :	Manufacturer, Importer and Trader of Chemicals and Chemicals Products. (Registered Activity and also Confirmed by management)
Products :	Polyurethanes Chemicals <ul style="list-style-type: none"> • Polyurethane Systems • Terranate • Terraol • TerraXlinker
Brand Names :	Not Available
Agencies Held :	Not Available
Exports :	Not Available
Imports :	
Products :	Polyurethane Raw Material
Country:	<ul style="list-style-type: none"> • Japan • Korea • China
Terms :	
Selling :	Cash, Advance Payment, L/C, Cheque and Credit (30/60/90/ 120 Days)
Purchasing :	Cash, Advance Payment, L/C, Cheque and Credit (30/60/90 Days)

PRODUCTION DETAILS:

Products	Installed Capacity	Actual production
Polyurethane Products	7000 MT / Annum	60 MT/Annum

GENERAL INFORMATION

Suppliers :	International <ul style="list-style-type: none"> • Kukdo
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	<ul style="list-style-type: none"> • Shandong Inov • Kumho Mitsui • Tsusho Corporation • Wanhua • BASF <p>Local</p> <ul style="list-style-type: none"> • Paracot Products Limited • Hicon Engg. Limited • Epack Polymers Private Limited • Manya International • Gentle Footcare • Anand Footwares • Mitaso Comtel 																						
Customers :	Wholesalers, OEMs and End Users																						
	<table border="1"> <tr> <td>Reference :</td> <td>Not Divulged</td> </tr> <tr> <td>Name of the Person :</td> <td>--</td> </tr> <tr> <td>Contact No.:</td> <td>--</td> </tr> <tr> <td>Since How Long Known :</td> <td>--</td> </tr> <tr> <td>Maximum Limit Dealt :</td> <td>--</td> </tr> <tr> <td>Experience :</td> <td>--</td> </tr> <tr> <td>Remark:</td> <td>--</td> </tr> </table>	Reference :	Not Divulged	Name of the Person :	--	Contact No.:	--	Since How Long Known :	--	Maximum Limit Dealt :	--	Experience :	--	Remark:	--								
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Maximum Limit Dealt :	--																						
Experience :	--																						
Remark:	--																						
No. of Employees :	11 (Approximately) (In Office = 5 + In Factory = 6)																						
Bankers :	<table border="1"> <tr> <td>Banker Name :</td> <td>Union Bank of India</td> </tr> <tr> <td>Branch :</td> <td>Mayur Vihar, Phase – 3, Delhi – 110096, India</td> </tr> <tr> <td>Person Name (With Designation) :</td> <td>--</td> </tr> <tr> <td>Contact Number :</td> <td>91-11-22610550/ 22610551</td> </tr> <tr> <td>Name of Account Holder :</td> <td>--</td> </tr> <tr> <td>Account Number :</td> <td>--</td> </tr> <tr> <td>Account Since (Date/Year of Account Opening) :</td> <td>--</td> </tr> <tr> <td>Average Balance Maintained :</td> <td>--</td> </tr> <tr> <td>Credit Facilities Enjoyed (CC/OD/Term Loan) :</td> <td>--</td> </tr> <tr> <td>Account Operation :</td> <td>--</td> </tr> <tr> <td>Remark :</td> <td>Continuously Ringing</td> </tr> </table>	Banker Name :	Union Bank of India	Branch :	Mayur Vihar, Phase – 3, Delhi – 110096, India	Person Name (With Designation) :	--	Contact Number :	91-11-22610550/ 22610551	Name of Account Holder :	--	Account Number :	--	Account Since (Date/Year of Account Opening) :	--	Average Balance Maintained :	--	Credit Facilities Enjoyed (CC/OD/Term Loan) :	--	Account Operation :	--	Remark :	Continuously Ringing
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Account Operation :	--																						
Remark :	Continuously Ringing																						
Auditors 1:																							
Name :	Anil Sharma and Associates Chartered Accountants																						

Auditors 1:	
Name :	Jain R. and Company Chartered Accountants
Address:	B-4/286A, Keshav Puram, Delhi – 110035, India
Mobile No:	91-9999250081
Email:	jain_co@yahoo.in
Collaborators :	
Not Available	
Membership :	
Not Available	
Sister Concern :	
Name:	Atharva Labs Private Limited
Address:	B-100, Phase II, Noida – 201305, Uttar Pradesh, India
Line of Business:	NABL Certified Testing Laboratory

CAPITAL STRUCTURE

As on: 31.03.2018 (Provisional)

CAPITAL ACCOUNT

Particulars	Amount (INR in million)
Rohit Kapoor Capital Account	0.025
Rohit Kapoor Current Account	2.945
Aparna Parvatikar Capital Account	0.025
Aparna Parvatikar Current Account	3.190
Total	6.185

FINANCIAL DATA
[all figures are INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS			31.03.2018 (Provisional)
SHAREHOLDERS FUNDS			
1] Share Capital			6.185
2] Share Application Money			0.000

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TERRA ELASTOMERS LLP - 523244.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 8

3] Reserves & Surplus			0.809
4] (Accumulated Losses)			0.000
NETWORTH			6.994
LOAN FUNDS			
1] Secured Loans			(0.502)
2] Unsecured Loans			7.172
TOTAL BORROWING			6.670
DEFERRED TAX LIABILITIES			0.000
TOTAL			13.664
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]			0.296
Capital work-in-progress			0.000
INVESTMENT			0.000
DEFERREX TAX ASSETS			0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories			17.644
Sundry Debtors			22.156
Cash & Bank Balances			5.579
Other Current Assets			0.000
Loans & Advances			0.239
Total Current Assets			45.618
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors			35.201
Other Current Liabilities			(2.993)
Provisions			0.042
Total Current Liabilities			32.250
Net Current Assets			13.368
MISCELLANEOUS EXPENSES			0.000
TOTAL			13.664

PROFIT & LOSS ACCOUNT

PARTICULARS			31.03.2018 (Provisional)
SALES			
Income			52.824
Other Income			0.238
TOTAL			53.062

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Less	EXPENSES		
	Cost of Good Sold		46.218
	Additional Cost		1.929
	Chemical for Lab Use		0.003
	Material Clearance Charges		0.391
	Salaries and Wages Expenses		0.789
	Accounting Expenses		0.025
	Building Rent		0.125
	Building Repair and Maintenance Charges		0.015
	Consultancy Charges		1.270
	Conveyance Expenses		0.058
	DG set and Diesel Expenses		0.025
	Electricity Expenses		0.026
	Electric Repair and Expenses		0.078
	High Seas Commission Expenses		0.171
	Late Fees Charges		0.000
	Loan and Unloading Charges		0.049
	Packing Material		0.060
	Printing and Stationery		0.030
	Repairing Charges Furniture and Fixture Charges		0.135
	Short and Excess		0.000
	Telephone Charges		0.020
	Transportation Charges		0.604
	Website and Trademark Making Expenses		0.043
	TOTAL		52.064
Less	PROFIT/ (LOSS) BEFORE INTEREST, DEPRECIATION AND AMORTISATION		0.998
Less	FINANCIAL EXPENSES		0.163
	PROFIT / (LOSS) BEFORE DEPRECIATION AND AMORTISATION		0.835
Less/ Add	DEPRECIATION/ AMORTISATION		0.026
	NET PROFIT		0.809

Expected Sales (2018-2019): INR 180.000 Million

The above information has been parted by Mr. Rohit Kapoor (Partner)

KEY RATIOS

EFFICIENCY RATIOS

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TERRA ELASTOMERS LLP - 523244.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 10

PARTICULARS			31.03.2018 (Provisional)
Average Collection Days (Sundry Debtors / Income * 365 Days)			153.09
Account Receivables Turnover (Income / Sundry Debtors)			2.38
Average Payment Days (Sundry Creditors / Purchases * 365 Days)			277.99
Inventory Turnover (Operating Income / Inventories)			0.06
Asset Turnover (Operating Income / Net Fixed Assets)			3.37

LEVERAGE RATIOS

PARTICULARS			31.03.2018 (Provisional)
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)			0.85
Debt Equity Ratio (Total Liability / Networth)			0.95
Current Liabilities to Networth (Current Liabilities / Net Worth)			5.64
Fixed Assets to Networth (Net Fixed Assets / Networth)			0.04
Interest Coverage Ratio (PBIT / Financial Charges)			6.12

PROFITABILITY RATIOS

PARTICULARS				31.03.2018 (Provisional)
Net Profit Margin ((PAT / Sales) * 100)	%			1.53
Return on Total Assets ((PAT / Total Assets) * 100)	%			1.76
Return on Investment (ROI)	%			11.57

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((PAT / Networth) * 100)				
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SOLVENCY RATIOS

PARTICULARS			31.03.2018 (Provisional)
Current Ratio (Current Assets / Current Liabilities)			1.16
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)			0.71
G-Score Ratio Financial (Networth / Total Assets)			0.15
G-Score Ratio Debt (Debts / Equity Capital)			1.08
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)			1.16

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity –Legal Form	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	Yes

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TERRA ELASTOMERS LLP - 523244.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 12

19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last one year	Yes
27	Reasons for variation <> 20%	Yes
28	Estimation for coming financial year	Yes
29	Profitability for last one year	Yes
30	Major shareholders, if available	No
31	Litigations that the firm/promoter involved in	--
32	Market information	--
33	Payments terms	Yes
34	Negative Reporting by Auditors in the Annual Report	No

INDEX OF CAHREGS: NO CHARGES EXISTS FOR COMPANY

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CMT REPORT (Corruption, Money Laundering & Terrorism)

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.05
UK Pound	1	INR 90.30
Euro	1	INR 80.54

INFORMATION DETAILS

Information Gathered by :	AKY
Analysis Done by :	VVK
Report Prepared by :	MTN

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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