

## MIRA INFORM REPORT

Report No. :	524206
Report Date :	08.08.2018

### IDENTIFICATION DETAILS

Name :	TOTAL SHIPPING AND LOGISTICS PRIVATE LIMITED (w.e.f. 04.09.2009)
Formerly Known As :	TOTAL SHIPPING (INDIA) PRIVATE LIMITED
Registered Office :	Viraj Impex House, 47, P. D'Mello Road, Mumbai – 400007, Maharashtra
Tel. No.:	91-22 - 4076 7676 / 4076 1800
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	20.09.1984
CIN No.: [Company Identification No.]	U63090MH1984PTC034075
Capital Investment / Paid-up Capital :	INR 10.000 Million
PAN No.: [Permanent Account No.]	AABCT9850B
GSTN : [Goods & Service Tax Registration No.]	27AABCT9850B1ZC
Legal Form :	Private Limited Liability Company
Line of Business :	<ul style="list-style-type: none"> <li>The company has CHA license operative at all major ports of India. Network of the freight forwarding agents in all continents has helped in at all major ports of India. Network of the freight forwarding agents in all continents has helped in freight forwarding business. The company's long term objective is to established itself in the top bracket of the logistics industry.</li> <li>The company is engaged in providing warehousing and logistics services.</li> </ul> (Registered Activity)
No. of Employees :	Information denied by the management

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :**

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Maximum Credit Limit :</b>	USD 410000
<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	Usually correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject was incorporated in the year 1984. The company is engaged in providing warehousing and logistics services.</p> <p>As per the financial records of 2017, the company has achieved a fair growth of 8.09% in its revenue as compared to the previous year's revenue and has gained an average net profit margin of 3.98%.</p> <p>The company possesses satisfactory financial position marked by above average net worth base along with low debt balance sheet profile and fair liquidity position.</p> <p>Rating takes into consideration the company's favourable Earnings Per Share (EPS) of INR 154.15 as against its face value (FV) of INR 100.</p> <p>Business is active. Payment seems to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and condition.</p>

**NOTES:**

Any query related to this report can be made on e-mail: [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

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<b>Risk Category</b>	<b>ECGC Classification</b>
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

<b>Rating Agency Name</b>	Not Available
<b>Rating</b>	Not Available
<b>Rating Explanation</b>	Not Available
<b>Date</b>	Not Available

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 08.08.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION DENIED**

**Management non-cooperative (Tel No.:91-22 – 67959595/ 40767676)**

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91-22-23480595 (Continuously Ringing)

**LOCATIONS**

<b>Registered Office :</b>	Viraj Impex House, 47, P. D'Mello Road, Mumbai – 400007, Maharashtra, India
<b>Tel. No.:</b>	91-22 - 4076 7676 / 4076 1800
<b>Fax No.:</b>	91-22-2348 1155
<b>E-Mail :</b>	<a href="mailto:haresh_sanghvi@rediffmail.com">haresh_sanghvi@rediffmail.com</a> <a href="mailto:info@totalgroup.in">info@totalgroup.in</a> <a href="mailto:rashmi.gala@totalgroup.in">rashmi.gala@totalgroup.in</a>
<b>Website :</b>	<a href="http://www.totalgroup.in">http://www.totalgroup.in</a>
<b>Branch Office :</b>	<b>Also located at:</b> <ul style="list-style-type: none"> <li>• Mumbai</li> <li>• Pune</li> <li>• Ahmedabad</li> <li>• New Delhi</li> <li>• Bangalore</li> <li>• Belgaum</li> <li>• Chennai</li> <li>• Cochin</li> <li>• Coimbatore</li> <li>• Goa</li> <li>• Gurgaon</li> <li>• Hubli</li> <li>• Hyderabad</li> <li>• Indore</li> <li>• Jammu</li> <li>• Mysore</li> <li>• Nasik</li> </ul>

**DIRECTORS**

As on 31.03.2018

<b>Name :</b>	Mr. Vishal Vijay Gupta
<b>Designation :</b>	Director
<b>Address :</b>	2A, Sarswati Sadan, 47, Bhulabhai Desai Road, Mumbai-400026, Maharashtra, India
<b>Date of Appointment :</b>	25.06.2007
<b>DIN No:</b>	00191141
<b>Other Directorship:</b>	

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CIN/FCRN	Company Name	Begin Date	End Date
U63090MH1985PTC036357	EXCELLENT TRANSPORT PRIVATE LIMITED	26/05/1999	-
U45209MH1985PTC036355	LANDMINE DEVELOPERS PRIVATE LIMITED	26/05/1999	-
U51109MH2007PTC176129	VEDANT IMPEX PRIVATE LIMITED	23/11/2007	-
U63000MH2008PTC180629	TOTAL AGRO SERVICES PRIVATE LIMITED	31/03/2008	-
U62100MH2009PTC197715	TOTAL AVIATION SERVICES PRIVATE LIMITED	09/12/2009	-
U99999MH1979PTC021300	INTER FREIGHT (FORWARDERS) PRIVATE LIMITED	30/09/2017	-
U01403MH2014PTC255411	SEHORE AGRI SERVICES PRIVATE LIMITED	07/06/2014	-
U99999MH1977PTC020049	SURAT GOODS TRANSPORT PRIVATE LIMITED	10/11/1998	-
U63010MH2004PTC148881	TOTAL DISTRI PARKS PRIVATE LIMITED	15/03/2005	-
U01100DL2017PTC321713	JIND AGRI SERVICES PRIVATE LIMITED	09/01/2017	-
U01110DL2017PTC321714	TOTAL AGRI SERVICES AHMEDABAD PRIVATE LIMITED	10/01/2017	-
U01100MH2017PTC289682	JAGRAON AGRI SERVICES PRIVATE LIMITED	17/01/2017	-
U01110MH2017PTC289694	KHANNA AGRI SERVICES PRIVATE LIMITED	18/01/2017	-
<b>Name :</b> Mr. Vijay Rajendraprasad Gupta			
<b>Designation :</b> Director			
<b>Address :</b> 2A, Sarswati Sadan, 47, Bhulabhai Desai Road, Mumbai-400026, Maharashtra, India			
<b>Date of Appointment :</b> 21.11.2002			
<b>DIN No.:</b> 00190962			
<b>Other Directorship:</b>			
CIN/FCRN	Company Name	Begin Date	End Date
U70100MH1991PTC063333	VEDA PROPERTIES PVT LTD	19/09/2000	-

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U63090MH1985PTC036357	EXCELLENT TRANSPORT PRIVATE LIMITED	27/05/1985	-
U45209MH1985PTC036355	LANDMINE DEVELOPERS PRIVATE LIMITED	27/05/1985	-
U70100MH1996PTC097672	SAHARA PROPERTIES PRIVATE LIMITED	25/03/2013	-
U99999MH1979PTC021300	INTER FREIGHT (FORWARDERS) PRIVATE LIMITED	30/09/2017	-
U99999MH1977PTC020049	SURAT GOODS TRANSPORT PRIVATE LIMITED	21/03/1993	-
U51109MH2007PTC176129	VEDANT IMPEX PRIVATE LIMITED	23/11/2007	-
U45202MH2008PTC178648	TOTAL INFRASTRUCTURE PRIVATE LIMITED	08/02/2008	-
U63000MH2008PTC180629	TOTAL AGRO SERVICES PRIVATE LIMITED	31/03/2008	-
U62100MH2009PTC197715	TOTAL AVIATION SERVICES PRIVATE LIMITED	09/12/2009	-
U01403MH2014PTC255411	SEHORE AGRI SERVICES PRIVATE LIMITED	07/06/2014	-
U63010MH2004PTC148881	TOTAL DISTRI PARKS PRIVATE LIMITED	21/09/2012	-
U01100DL2017PTC321713	JIND AGRI SERVICES PRIVATE LIMITED	09/01/2017	-
U01110DL2017PTC321714	TOTAL AGRI SERVICES AHMEDABAD PRIVATE LIMITED	10/01/2017	-
U01100MH2017PTC289682	JAGRAON AGRI SERVICES PRIVATE LIMITED	17/01/2017	-
U01110MH2017PTC289694	KHANNA AGRI SERVICES PRIVATE LIMITED	18/01/2017	-

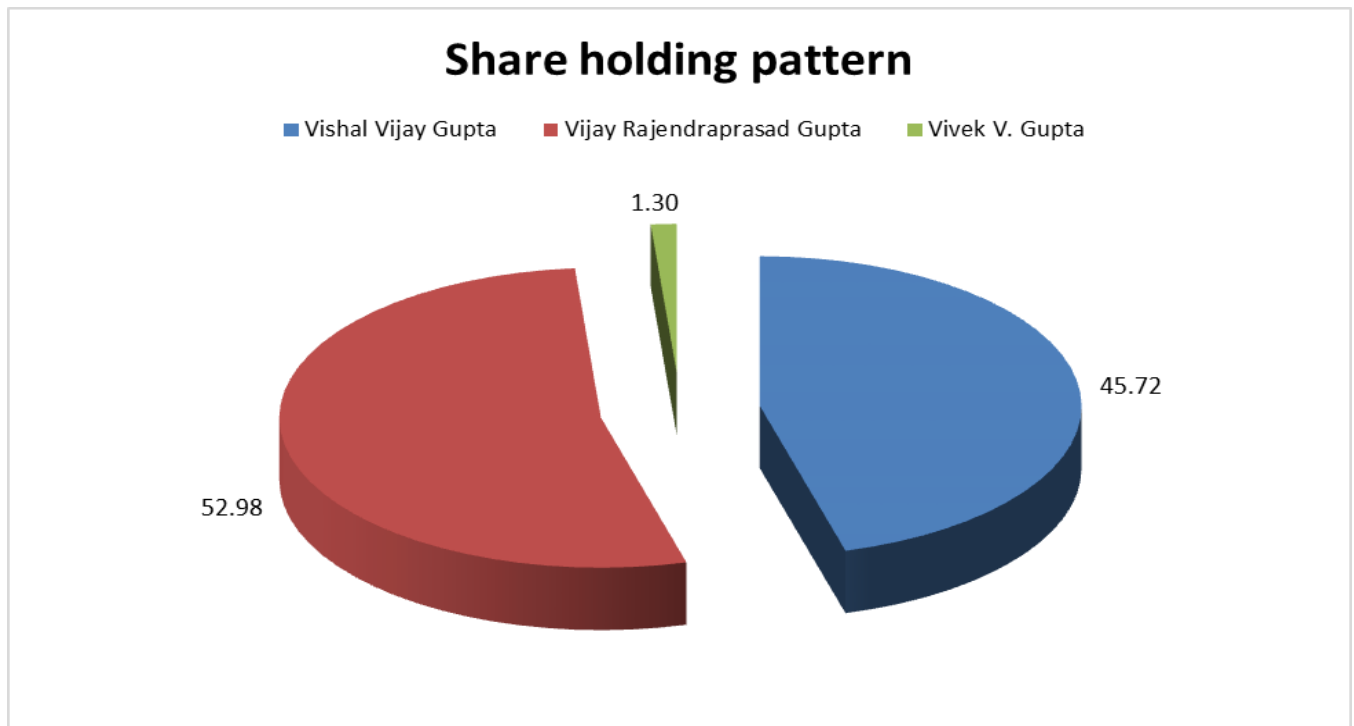
**MAJOR SHAREHOLDERS**

**As on 31.03.2017**

Names of Shareholders	No. of Shares
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Vishal Vijay Gupta		45720
Vijay Rajendraprasad Gupta		52980
Vivek V. Gupta		1300
<b>Total</b>		<b>100000</b>



**Equity Share Break up (Percentage of Total Equity)**

As on: 30.09.2017

Category	Percentage
Promoters (Individual/Hindu Undivided Family – Indian)	100.00
<b>Total</b>	<b>100.00</b>

**BUSINESS DETAILS**

<b>Line of Business :</b>	<ul style="list-style-type: none"> <li>The company has CHA license operative at all major ports of India. Network of the freight forwarding agents in all continents has helped in at all major ports of India. Network of the freight forwarding agents in all continues has helped in freight forwarding business. The company's long term objective is to established itself in the top bracket of the logistics industry.</li> </ul>
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	<ul style="list-style-type: none"> <li>The company is engaged in providing warehousing and logistics services.</li> </ul>	
	(Registered Activity)	
<b>Products / Services :</b>	<b>Item Code No.</b>	<b>Products/Services Description</b>
	99672900	Warehousing & Custom Clearance
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Divulged	
<b>Imports :</b>	Not Divulged	
<b>Terms :</b>	Not Divulged	

**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>Customers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>No. of Employees :</b>	Information denied by the management	
<b>Bankers :</b>	<b>Banker Name :</b>	HDFC Bank Limited
	<b>Branch :</b>	HDFC Bank Housesenapati Bapat Marg, Lower Parel (West), Mumbai – 400013, Maharashtra, India
	<b>Person Name (With Designation) :</b>	--

	<b>Contact Number :</b>	--	
	<b>Name of Account Holder :</b>	--	
	<b>Account Number :</b>	--	
	<b>Account Since (Date/Year of Account Opening) :</b>	--	
	<b>Average Balance Maintained :</b>	--	
	<b>Credit Facilities Enjoyed (CC/OD/Term Loan) :</b>	--	
	<b>Account Operation :</b>	--	
	<b>Remark :</b>	--	
	<ul style="list-style-type: none"> <li>State Bank of India, Vashi Turbhe Branch, Devgiri Complex, Phase II, sector 19, Vashinavi Mumbai-400703, Maharashtra, India</li> <li>New India Co-Operative Bank Limited, Gunbow Street, Fort, Mumbai-400001, Maharashtra, India</li> </ul>		
<b>Facilities :</b>	<b>Secured Loan</b>	<b>31.03.2017 (INR in Million)</b>	<b>31.03.2016 (INR in Million)</b>
	<b>Long-term Borrowings</b>		
	<b>From Banks Loan</b>		
	HDFC Car Loan Account No.38947474 (Car loan against hypothecation of vehicles)	0.289	0.506
	P and M Loan against hypothecation of equipments HDFC Crane Loan Account No.82002912	0.476	0.000
	<b>Short-term borrowings</b>		
	HDFC Cash Credit Loan repayable on demand (from Banks, secured) (Secured against hypothecation of Book Debts and Properties of group companies and personal guarantee of the Directors)	30.769	22.586
	<b>Total</b>	<b>31.534</b>	<b>23.092</b>

<b>Auditors :</b>	
<b>Name :</b>	JKJS and Company Chartered Accountants
<b>Address :</b>	A-Wing, 410, 4th Floor, Express Zone, Western Express Highway, Diagonally Opposite Oberoi Mall, Goregaon (East), Mumbai – 400063, Maharashtra, India
<b>Tel. No.:</b>	91-22-28783180/ 81/ 82
<b>Fax No.:</b>	91-22-28783181
<b>E-Mail :</b>	<a href="mailto:cajks@gmail.com">cajks@gmail.com</a>
<b>Income-tax PAN of</b>	AACFJ9014B

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<b>auditor or auditor's firm :</b>	
<b>Website:</b>	<a href="http://www.jkjs.co.in">http://www.jkjs.co.in</a>
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Associates :</b>	<ul style="list-style-type: none"> <li>• Sehore Agri Services Private Limited (U01403MH2014PTC255411)</li> <li>• Jind Agri Services Private Limited (U01100DL2017PTC321713)</li> <li>• Total Agri Services Ahmedabad Private Limited (U01110DL2017PTC321714)</li> </ul>
<b>Enterprises over which person covered under category (II above are able to excise significant control):</b>	<ul style="list-style-type: none"> <li>• A.V. Capital Holdings Private Limited</li> <li>• Apta Technology Private Limited</li> <li>• Excellent Transport Private Limited</li> <li>• Interfreight Forwarders Private Limited</li> <li>• Jagraon Agri Services Private Limited</li> <li>• Khanna Agri Services Private Limited</li> <li>• Lanmine Developers Private Limited</li> <li>• Sahara Properties Private Limited</li> <li>• Surat Goods Transport Private Limited</li> <li>• Surat Goods Transport Service</li> <li>• Total Agri Services Private Limited</li> <li>• Total Aviation Services Private Limited</li> <li>• Total Distrikpark Private Limited</li> <li>• Totak Freight Solution Private Limited</li> <li>• Total Logistics HK Limited</li> <li>• Veda Properties Private Limited</li> <li>• Vedant Impex Private Limited</li> </ul>

**CAPITAL STRUCTURE**

AS ON: 31.03.2017

**Authorised Capital :**

No. of Shares	Type	Value	Amount
100000	Equity Shares	INR 100/- each	INR 10.000 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
100000	Equity Shares	INR 100/- each	INR 10.000 Million

**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET (STANDALONE)**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	10.000	10.000	10.000
(b) Reserves & Surplus	133.726	118.311	107.368
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>143.726</b>	<b>128.311</b>	<b>117.368</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	0.765	0.506	0.000
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	0.000	0.000	0.000
<b>Total Non-current Liabilities (3)</b>	<b>0.765</b>	<b>0.506</b>	<b>0.000</b>
(4) Current Liabilities			
(a) Short term borrowings	85.906	87.872	111.157
(b) Trade payables	60.354	52.306	51.587
(c) Other current liabilities	8.508	4.978	12.834
(d) Short-term provisions	55.244	67.548	59.346
<b>Total Current Liabilities (4)</b>	<b>210.012</b>	<b>212.704</b>	<b>234.924</b>
<b>TOTAL</b>	<b>354.503</b>	<b>341.521</b>	<b>352.292</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	11.174	12.960	14.240
(ii) Intangible Assets	2.200	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	39.920	39.400	29.026
(c) Deferred tax assets (net)	0.621	0.777	0.517
(d) Long-term Loan and Advances	19.019	18.585	15.985
(e) Other Non-current assets	0.000	0.000	0.000
<b>Total Non-Current Assets</b>	<b>72.934</b>	<b>71.722</b>	<b>59.768</b>

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	0.000	0.000	0.000
(c) Trade receivables	204.508	168.886	205.602
(d) Cash and cash equivalents	15.788	17.274	9.782
(e) Short-term loans and advances	61.273	83.639	77.140
(f) Other current assets	0.000	0.000	0.000
<b>Total Current Assets</b>	<b>281.569</b>	<b>269.799</b>	<b>292.524</b>
<b>TOTAL</b>	<b>354.503</b>	<b>341.521</b>	<b>352.292</b>

**PROFIT & LOSS ACCOUNT (STANDALONE)**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
	<b>SALES</b>			
	Income	387.256	358.258	415.992
	Other Income	3.380	0.979	2.498
	<b>TOTAL</b>	<b>390.636</b>	<b>359.237</b>	<b>418.490</b>
<b>Less</b>	<b>EXPENSES</b>			
	Operating Expenses	226.678	208.269	247.339
	Employees benefits expense	83.268	76.967	74.471
	Other expenses	41.846	41.461	48.870
	<b>TOTAL</b>	<b>351.792</b>	<b>326.697</b>	<b>370.680</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>38.844</b>	<b>32.540</b>	<b>47.810</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	<b>11.673</b>	<b>12.874</b>	<b>11.978</b>
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>27.171</b>	<b>19.666</b>	<b>35.832</b>
<b>Less</b>	<b>DEPRECIATION/ AMORTISATION</b>	<b>3.667</b>	<b>3.371</b>	<b>4.536</b>
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>23.504</b>	<b>16.295</b>	<b>31.296</b>
<b>Less</b>	<b>TAX</b>	<b>7.769</b>	<b>5.352</b>	<b>10.186</b>
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>15.735</b>	<b>10.943</b>	<b>21.110</b>
<b>Less:</b>	<b>Short Provision of Tax for earlier years</b>	<b>0.320</b>	<b>0.000</b>	<b>0.382</b>

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	<b>PROFIT FOR THE YEAR</b>	<b>15.415</b>	<b>10.943</b>	<b>20.728</b>
<b>Add</b>	<b>PREVIOUS YEARS' BALANCE BROUGHT FORWARD</b>	<b>118.184</b>	<b>107.241</b>	<b>86.513</b>
	<b>Balance Carried to the B/S</b>	<b>133.599</b>	<b>118.184</b>	<b>107.241</b>
	<b>EARNINGS IN FOREIGN CURRENCY</b>	<b>0.462</b>	<b>15.126</b>	<b>12.502</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>154.15</b>	<b>109.43</b>	<b>207.27</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

<b>Particulars</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	NA	NA
Net cash flows from (used in) operations	NA	NA	NA
Net cash flows from (used in) operating activity	NA	NA	NA

**KEY RATIOS**

**EFFICIENCY RATIOS**

<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Average Collection Days (Sundry Debtors / Income * 365 Days)	192.75	172.06	180.40
Account Receivables Turnover (Income / Sundry Debtors)	1.89	2.12	2.02
Asset Turnover (Operating Income / Net Fixed Assets)	2.90	2.51	3.36

**LEVERAGE RATIOS**

<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.59	0.62	0.67
Debt Equity Ratio (Total Liability / Networth)	0.60	0.69	0.95

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Current Liabilities to Networth (Current Liabilities / Net Worth)	1.46	1.66	2.00
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.09	0.10	0.12
Interest Coverage Ratio (PBIT / Financial Charges)	3.33	2.53	3.99

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	3.98	3.05	4.98
Return on Total Assets ((PAT / Total Assets) * 100)	%	4.35	3.20	5.88
Return on Investment (ROI) ((PAT / Networth) * 100)	%	10.73	8.53	17.66

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		1.34	1.27	1.25
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		1.34	1.27	1.25
G-Score Ratio Financial (Networth / Total Assets)		0.41	0.38	0.33
G-Score Ratio Debt (Debts / Equity Capital)		8.67	8.84	11.12
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.34	1.27	1.25

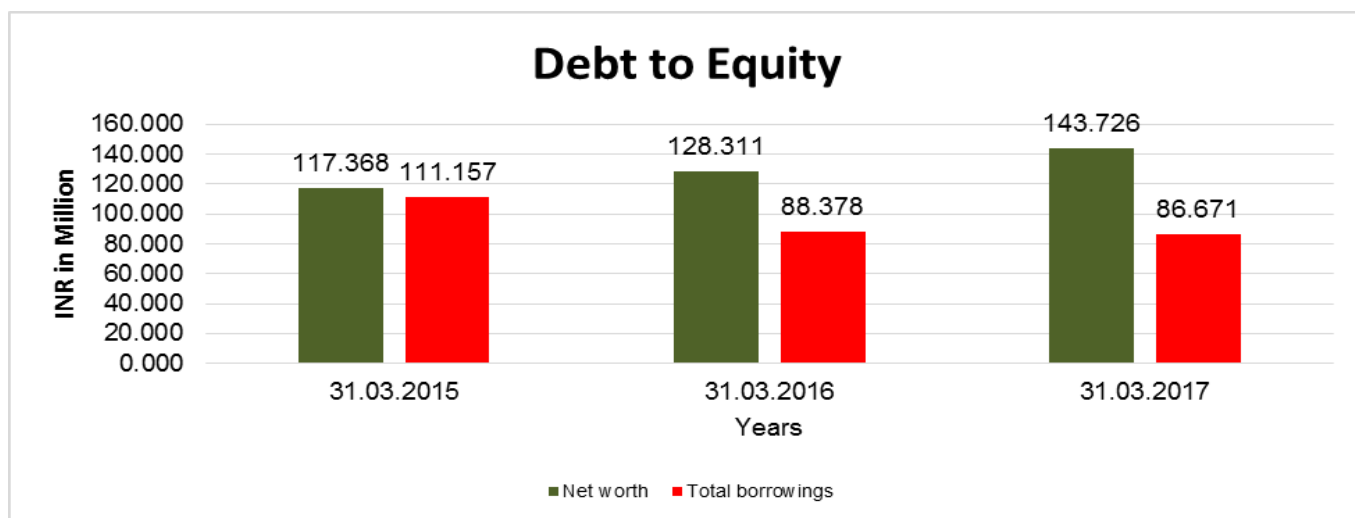
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

**DEBT EQUITY RATIO**

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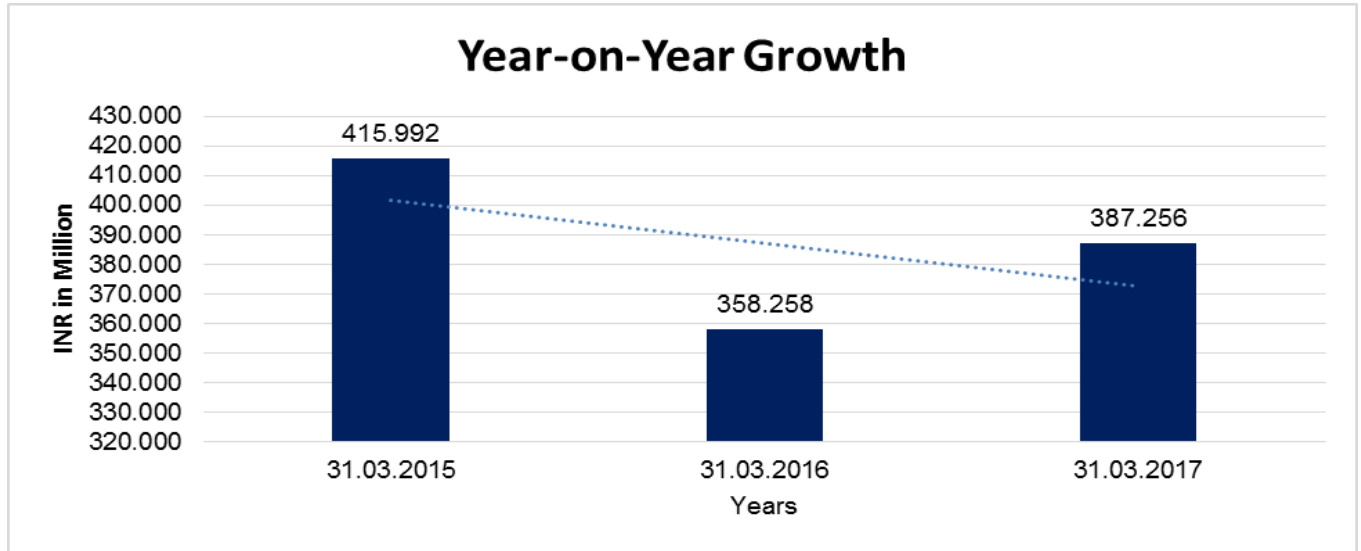
Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	10.000	10.000	10.000
Reserves & Surplus	107.368	118.311	133.726
<b>Net worth</b>	<b>117.368</b>	<b>128.311</b>	<b>143.726</b>
long-term borrowings	0.000	0.506	0.765
Short term borrowings	111.157	87.872	85.906
<b>Total borrowings</b>	<b>111.157</b>	<b>88.378</b>	<b>86.671</b>
<b>Debt/Equity ratio</b>	<b>0.947</b>	<b>0.689</b>	<b>0.603</b>



**YEAR-ON-YEAR GROWTH**

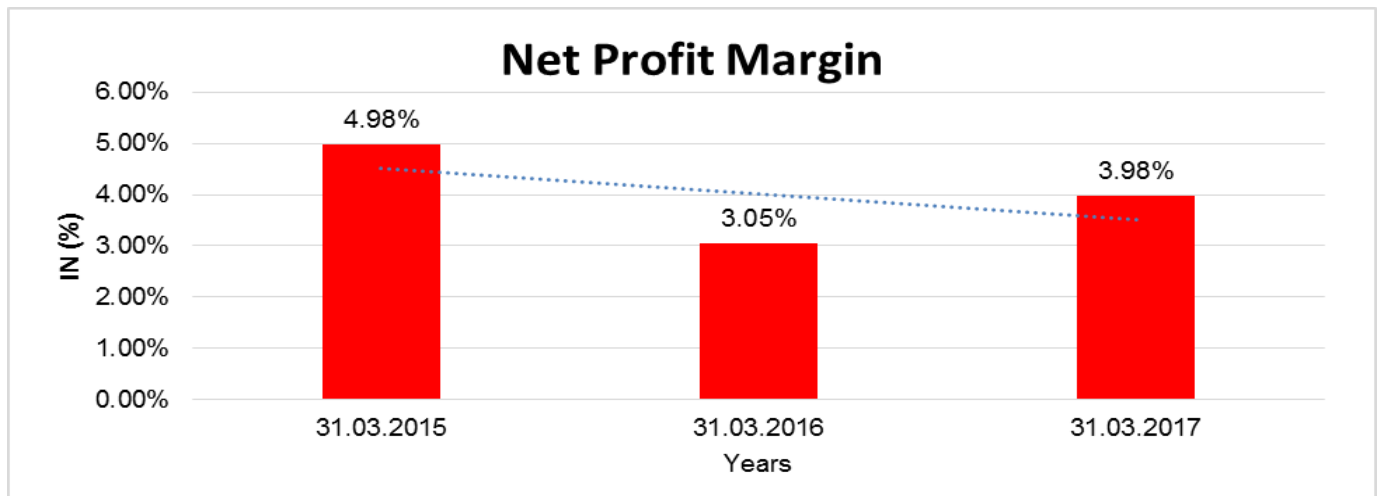
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	415.992	358.258	387.256
		<b>(13.879)</b>	<b>8.094</b>

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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	415.992	358.258	387.256
Profit /(Loss)	20.728	10.943	15.415
	<b>4.98%</b>	<b>3.05%</b>	<b>3.98%</b>



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**ABRIDGED BALANCE SHEET (CONSOLIDATED)**

SOURCES OF FUNDS	31.03.2017	31.03.2016
<b>I. EQUITY AND LIABILITIES</b>		
(1) Shareholders' Funds		
(a) Share Capital	10.000	10.000
(b) Reserves & Surplus	172.193	164.673
(c) Money received against share warrants	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>182.193</b>	<b>174.673</b>
(3) Non-Current Liabilities		
(a) long-term borrowings	0.765	0.506
(b) Deferred tax liabilities (Net)	0.000	0.000
(c) Other long term liabilities	0.000	0.000
(d) long-term provisions	0.000	0.000
<b>Total Non-current Liabilities (3)</b>	<b>0.765</b>	<b>0.506</b>
(4) Current Liabilities		
(a) Short term borrowings	85.906	87.872
(b) Trade payables	60.354	52.306
(c) Other current liabilities	8.508	4.978
(d) Short-term provisions	55.244	67.548
<b>Total Current Liabilities (4)</b>	<b>210.012</b>	<b>212.704</b>
<b>TOTAL</b>	<b>392.970</b>	<b>387.883</b>
<b>II. ASSETS</b>		
(1) Non-current assets		
(a) Fixed Assets		
(i) Tangible assets	11.174	12.960
(ii) Intangible Assets	2.200	0.000
(iii) Capital work-in-progress	0.000	0.000
(iv) Intangible assets under development	0.000	0.000
(b) Non-current Investments	78.387	85.762
(c) Deferred tax assets (net)	0.621	0.777
(d) Long-term Loan and Advances	19.019	18.585
(e) Other Non-current assets	0.000	0.000
<b>Total Non-Current Assets</b>	<b>111.401</b>	<b>118.084</b>
(2) Current assets		
(a) Current investments	0.000	0.000
(b) Inventories	0.000	0.000
(c) Trade receivables	204.508	168.886

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(d) Cash and cash equivalents		15.788	17.274
(e) Short-term loans and advances		61.273	83.639
(f) Other current assets		0.000	0.000
<b>Total Current Assets</b>		<b>281.569</b>	<b>269.799</b>
<b>TOTAL</b>		<b>392.970</b>	<b>387.883</b>

**PROFIT & LOSS ACCOUNT (CONSOLIDATED)**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
	<b>SALES</b>		
	Income	387.256	358.258
	Other Income	3.380	0.979
	<b>TOTAL</b>	<b>390.636</b>	<b>359.237</b>
<b>Less</b>	<b>EXPENSES</b>		
	Operating Expenses	226.678	208.269
	Employees benefits expense	83.268	76.967
	Other expenses	41.846	41.461
	<b>TOTAL</b>	<b>351.792</b>	<b>326.697</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>38.844</b>	<b>32.540</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	<b>11.673</b>	<b>12.874</b>
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>27.171</b>	<b>19.666</b>
<b>Less</b>	<b>DEPRECIATION/ AMORTISATION</b>	<b>3.667</b>	<b>3.371</b>
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>23.504</b>	<b>16.295</b>
<b>Less</b>	<b>TAX</b>	<b>8.089</b>	<b>5.352</b>
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>15.415</b>	<b>10.943</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>154.15</b>	<b>109.43</b>

**LOCAL AGENCY FURTHER INFORMATION**

<b>Sr.</b>	<b>Check list by info agents</b>	<b>Available in Report (Yes/No)</b>
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No.		
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	No
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

## STATE OF COMPANY'S AFFAIRS AND FUTURE OUTLOOK

The revenue from operations for the financial year 2016-17 at INR 387.256 million last INR 358.258 million in financial year 2015-16.

The earnings before Depreciation and Tax in financial year 2016-17 was INR 38.844 million

The Profit After Tax for the financial year 2016-17 is INR 15.415 million and INR 10.943 million in financial year 2015-16. Recording 40.87% increase in net profit and expecting same to be 33.33% in FY 2017-18 and onwards.

## BACKGROUND

The Company started its operations a decade back. With the total Group's experience in logistics domain and presence in pan presence in pan-India, it achieved significant growth in 3PL and allied activities. Today it manages more than one million square feet of warehouse and inventory of about INR 100.000 million across various locations. The company has CHA license operative at all major ports of India. Network of the freight forwarding agents in all continents has helped in at all major ports of India. Network of the freight forwarding agents in all continues has helped in freight forwarding business. The company's long term objective is to established itself in the top bracket of the logistics industry.

## UNSECURED LOAN

PARTICULARS	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
<b>Short-term borrowings</b>		
From related parties	44.137	59.286
From others	11.000	6.000
<b>Total</b>	<b>55.137</b>	<b>65.286</b>

## INDEX OF CHARGES

SNo	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	G68407 857	100138 352	HDFC BANK LIMITED	07/08/2017	-	-	377050.0	HDFC Bank House, Senapati Bapat Marg, Lower Parel West Mumbai MH400013IN
2	G68375 104	100138 263	HDFC BANK LIMITED	21/07/2017	-	-	2050000.0	HDFC Bank House, Senapati Bapat Marg, Lower Parel

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								WestMumbai MH400013IN
3	B85338 176	103544 12	HDFC BANK LIMITED	11/05/201 2	20/09/20 13	-	55000000.0	HDFC BANK HOUSESENA PATI BAPAT MARGLOWE R PAREL WMUMBAIMH 400013IN
4	A45881 406	101234 95	NEW INDIA CO-OP. BANK LTD.	02/09/200 8	-	-	514000.0	Gunbow Street, FortMU MBAIMH4000 01IN
5	G76597 541	102783 51	State Bank of India	15/03/201 1	-	02/02/2 018	40000000.0	Vashi Turbhe Branch, Davgiri Complex, Phase IISector 19, VashiNavi MumbaiMH40 0703IN
6	G76596 543	102783 44	State Bank of India	16/03/201 1	-	02/02/2 018	40000000.0	Vashi Turbhe Branch, Davgiri Complex, Phase IISector 19, VashiNavi MumbaiMH40 0703IN

**FIXED ASSETS**

- Office Premises
- Furniture and Fixture
- Plant and Machinery
- Office Equipment
- Motor Bikes
- Car
- Computer
- Software

**CMT REPORT (Corruption, Money Laundering & Terrorism)**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 68.05
UK Pound	1	INR 90.30
Euro	1	INR 80.54

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	SHNT
<b>Analysis Done by :</b>	NYT
<b>Report Prepared by :</b>	MTN

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)