

## MIRA INFORM REPORT

Report No. :	523974
Report Date :	08.08.2018

### INQUIRY DETAILS

Given Name :	TRADECHEM INTERNATIONAL FZE
Given Address :	PO Box 185887 Jebel Ali, UAE, United Arab Emirates
Tel. No.:	9714 8876371
Fax No.:	9714 8876373

### IDENTIFICATION DETAILS

Name :	TRADECHEM INTERNATIONAL FZE
Registered Office :	LOB No. 15, Office No. 410 Jebel Ali Free Zone PO Box 18587 Dubai
Country :	United Arab Emirates
Financials (as on) :	31.03.2018
Date of Incorporation :	25.02.2004
Legal Form :	Free Zone Establishment - FZE
Line of Business :	Subject is engaged in the import and distribution of bulk chemicals for the soap industry and petrochemicals
No. of Employees :	4

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints

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<b>Litigation :</b>	Clear
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**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United Arab Emirates	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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**UNITED ARAB EMIRATES - ECONOMIC OVERVIEW**

The UAE has an open economy with a high per capita income and a sizable annual trade surplus. Successful efforts at economic diversification have reduced the portion of GDP from the oil and gas sector to 30%.

Since the discovery of oil in the UAE nearly 60 years ago, the country has undergone a profound transformation from an impoverished region of small desert principalities to a modern state with a high standard of living. The government has increased spending on job creation and infrastructure expansion and is opening up utilities to greater private sector involvement. The country's free trade zones - offering 100% foreign ownership and zero taxes - are helping to attract foreign investors.

The global financial crisis of 2008-09, tight international credit, and deflated asset prices constricted the economy in 2009. UAE authorities tried to blunt the crisis by increasing spending and boosting liquidity in the banking sector. The crisis hit Dubai hardest, as it was heavily exposed to depressed real estate prices. Dubai lacked sufficient cash to meet its debt obligations, prompting global concern about its solvency and ultimately a \$20 billion bailout from the UAE Central Bank and Abu Dhabi Government that was refinanced in March 2014.

The UAE's dependence on oil is a significant long-term challenge, although the UAE is one of the most diversified countries in the Gulf Cooperation Council. Low oil prices have prompted the UAE to cut expenditures, including on some social programs, but the UAE has sufficient assets in its sovereign investment funds to cover its deficits. The government reduced fuel subsidies in August 2015, and introduced excise taxes (50% on sweetened carbonated beverages and 100% on energy drinks and tobacco) in October 2017. A five-percent value-added tax (VAT) was introduced in January 2018. The UAE's strategic plan for the next few years focuses on economic diversification, promoting the UAE as a global trade and tourism hub, developing industry, and creating more job opportunities for nationals through improved education and increased private sector employment.

Source : CIA

## **SUMMARY**

Company Name	: TRADECHEM INTERNATIONAL FZE
Country of Origin	: Dubai, United Arab Emirates
Legal Form	: Free Zone Establishment - FZE
Registration Date	: 25 <sup>th</sup> February 2004
Trade Licence Number	: 4524
Chamber Membership Number	: 83151
Issued Capital	: UAE Dh 1,000,000
Paid up Capital	: UAE Dh 1,000,000
Total Workforce	: 4
Activities	: Distributors of chemicals
Financial Condition	: Fair
Payments	: Nothing detrimental uncovered
Operating Trend	: Steady
Person Interviewed	: Jayant Motiwala, General Manager

## **COMPANY NAME**

TRADECHEM INTERNATIONAL FZE

## **ADDRESS**

### **REGISTERED & PHYSICAL ADDRESS**

Building : LOB No. 15, Office No. 410  
Area : Jebel Ali Free Zone  
  
PO Box : 18587  
  
Town : Dubai  
Country : United Arab Emirates  
  
Telephone : (971-4) 8876371 / 8876372 / 8873151 / 8873240  
Facsimile : (971-4) 8876373 / 8873241  
Mobile : (971-50) 5523148  
Email : [admin@tradechem.ae](mailto:admin@tradechem.ae)

Please note that subject's previous address was, LOB No. 3, Office No. AG11, Ground Floor, Sheikh Zayed Street, 5<sup>th</sup> Roundabout, Jebel Ali Free Zone, Dubai. The correct PO Box number is 18587 and not 185887.

### **Premises**

Subject operates from a small suite of offices that are rented and located in the Jebel Ali Free Zone Area of Dubai.

## **KEY PRINCIPALS**

<u>Name</u>	<u>Nationality</u>	<u>Position</u>
• Aayush Rajesh Kapouriya	Indian	Managing Director
• Jayant Motiwala	-	General Manager
• Seema Khan	-	Administrative Secretary

## **LEGAL FORM & OWNERS**

**Date of Establishment** : 25<sup>th</sup> February 2004

**Legal Form** : Free Zone Establishment - FZE

**Trade Licence No.** : 4524 (Expires 24/02/2019)

**Chamber Member No.** : 83151

**Issued Capital** : UAE Dh 1,000,000

**Paid up Capital** : UAE Dh 1,000,000

<i>Name of Shareholder (s)</i>	<i>Percentage</i>
• Chemcorp Ltd Jebel Ali Free Zone Dubai	100%

## **OPERATIONS**

**Activities:** Engaged in the import and distribution of bulk chemicals for the soap industry and petrochemicals.

**Import Countries:** Europe, India, Thailand, Singapore and South Korea

### **International Suppliers:**

• Shell	Singapore
• Asia Chemicals	Singapore
• Huntsman	France
• Total	France
• Daewoo Chemical Europe	Belgium
• Top Solvent	Ireland
• PTT Co Ltd	Thailand
• Kumho PNB Chemicals	South Korea

Subject has a workforce of 4 employees.

## **FINANCIAL DATA**

Financial highlights provided by local sources are given below:

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Currency: United States Dollars (US\$)

Year Ending 31/03/18:

Total Sales US\$ 52,633,000

Local sources consider subject's financial condition to be Fair.

The above figures were provided by Mr Vishwanathan Ayer, Managing Director

## ***BANKERS***

- Habib Bank AG Zurich  
Trade Service Centre  
Murshid Bazaar  
PO Box: 888  
Dubai  
Tel: (971-4) 2221281  
Fax: (971-4) 2284631
- National Bank of Fujairah  
PO Box: 2979  
Dubai  
Tel: (971-4) 3971700 / 5078300  
Fax: (971-4) 3979100 / 3973922

## ***PAYMENT HISTORY***

No complaints regarding subject's payments have been reported.

## ***GENERAL COMMENTS***

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.80
UK Pound	1	INR 89.14
Euro	1	INR 79.56
UAE DH	1	INR 18.69

**Note** : Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	DIV
Report Prepared by :	TRU

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)