

MIRA INFORM REPORT

Report No. :	524607
Report Date :	10.08.2018

IDENTIFICATION DETAILS

Name :	ARAB AND INDIA SPICES LLC
Registered Office :	New Industrial Area, PO Box 17799, Ajman
Country :	United Arab Emirates
Financials (as on) :	31.12.2017
Date of Incorporation :	04.10.1986
Com. Reg. No.:	15196
Legal Form :	Limited Liability Company - LLC
Line of Business :	Subject Is Engaged in the manufacture and processing of lentils, pulses and spices, chilli, turmeric, cumin and coriande
No. of Employees :	225

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United Arab Emirates	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED ARAB EMIRATES - ECONOMIC OVERVIEW

The UAE has an open economy with a high per capita income and a sizable annual trade surplus. Successful efforts at economic diversification have reduced the portion of GDP from the oil and gas sector to 30%.

Since the discovery of oil in the UAE nearly 60 years ago, the country has undergone a profound transformation from an impoverished region of small desert principalities to a modern state with a high standard of living. The government has increased spending on job creation and infrastructure expansion and is opening up utilities to greater private sector involvement. The country's free trade zones - offering 100% foreign ownership and zero taxes - are helping to attract foreign investors.

The global financial crisis of 2008-09, tight international credit, and deflated asset prices constricted the economy in 2009. UAE authorities tried to blunt the crisis by increasing spending and boosting liquidity in the banking sector. The crisis hit Dubai hardest, as it was heavily exposed to depressed real estate prices. Dubai lacked sufficient cash to meet its debt obligations, prompting global concern about its solvency and ultimately a \$20 billion bailout from the UAE Central Bank and Abu Dhabi Government that was refinanced in March 2014.

The UAE's dependence on oil is a significant long-term challenge, although the UAE is one of the most diversified countries in the Gulf Cooperation Council. Low oil prices have prompted the UAE to cut expenditures, including on some social programs, but the UAE has sufficient assets in its sovereign investment funds to cover its deficits. The government reduced fuel subsidies in August 2015, and has announced plans to introduce excise and value-added taxes by January 1, 2018. The UAE's strategic plan for the next few years focuses on economic diversification, promoting the UAE as a global trade and tourism hub, developing industry, and creating more job opportunities for nationals through improved education and increased private sector employment

Source : CIA

SUMMARY

Company Name	: ARAB AND INDIA SPICES LLC
Country of Origin	: Ajman, United Arab Emirates
Legal Form	: Limited Liability Company - LLC
Registration Date	: 4 th October 1986
Commercial Registration Number	: 15196, Sharjah
Trade Licence Number	: 26908
Chamber Membership Number	: 16209
Issued Capital	: UAE Dh 1,500,000
Paid up Capital	: UAE Dh 1,500,000
Total Workforce	: 225
Activities	: Manufacture and processing of lentils, pulses and spices
Financial Condition	: Good
Payments	: Regular
Operating Trend	: Steady

COMPANY NAME

ARAB AND INDIA SPICES LLC

ADDRESS

Registered & Physical Address

Location : New Industrial Area

PO Box : 17799

Town : Ajman

Country : United Arab Emirates

Telephone : (971-6) 7438111

Facsimile : (971-6) 7438997

Mobile : (971-50) 4817657

Email : arabinds@emirates.net.ae / admin@arabindiaspices.com

Premises

Subject operates from a large suite of offices, a warehouse and a factory that are owned and located in the Industrial Area of Ajman.

Branch Office (s)

<u>Location</u>	<u>Description</u>
Al Hawaii Building, Shop No. 7 Al Ras Area PO Box: 28203 Dubai Tel: (971-4) 2251390 Fax: (971-4) 2258092	Sales Office

KEY PRINCIPALS

<u>Name</u>	<u>Nationality</u>	<u>Position</u>
Kumar Lala Megaraj Tagalani	Indian	Managing Director

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Harish Kumar Lala Tagalani	Indian	Director
Saif Sayed Homaid Al Nuaimi	Emirati	Director
Sagar Paleeka	-	General Manager
K P Ramesh	-	Accounts Manager
Vijay Nair	-	Sales Manager
Mohan Menon	-	Marketing Manager
Pardeep Kumar	-	Sales Officer

LEGAL FORM & OWNERS

Date of Establishment : 4th October 1986

Legal Form : Limited Liability Company - LLC

Commercial Reg. No. : 15196, Sharjah

Trade Licence No. : 26908

Chamber Member No. : 16209

Issued Capital : UAE Dh 1,500,000

Paid up Capital : UAE Dh 1,500,000

Name of Shareholder (s)	Percentage
Saif Sayed Homaid Al Nuaimi	51%
Kumar Lala Megaraj Tagalani]	49%
Harish Kumar Lala Tagalani]	

OPERATIONS

Activities: Engaged in the manufacture and processing of lentils, pulses and spices, chilli, turmeric, cumin and coriander.

Subject is ISO 9001 & 2001 and HACAP accredited.

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Import Countries: Far East and India

International Supplies:

Adani Vellmer India
Asian Food Industries India
Arvilla Season India

Export Countries: United Kingdom and the United States of America

Brand Names: AMEERA, 777, TASTY and KASHMERI

Operating Trend: Steady

Subject has a workforce of approximately 225 employees.

FINANCIAL DATA

Financial highlights provided by local sources are given below:

Currency: United Arab Emirates Dirham (UAE Dh)

	Year Ending 31/12/16:	Year Ending 31/12/17:
Total SALES	UAE Dh 468,000,000	UAE Dh 471,200,000

Local sources consider subject's financial condition to be Good.

The above financial figures are based on estimations by our local sources.

BANKERS

United Arab Bank
Deira Branch
Dubai
Tel: (971-4) 2220181

HSBC Bank Middle East
Main Branch
Ajman
Tel: (971-6) 5537222
Fax: (971-6) 5537880

Mashreq Bank Plc

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Foreign Trade Centre
Al Boorj Avenue
PO Box: 9271
Sharjah
Tel: (971-6) 5351366 / 5354873
Fax: (971-6) 5372903

PAYMENT HISTORY

Regular

GENERAL COMMENTS

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.62
UK Pound	1	INR 88.35
Euro	1	INR 79.63
UAE DH	1	INR 18.77

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRA
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)