

MIRA INFORM REPORT

Report No. :	524630
Report Date :	10.08.2018

IDENTIFICATION DETAILS

Name :	BIOFER S.P.A.
Registered Office :	Via Canina 2, 41036 Medolla
Country :	Italy
Financials (as on) :	31.12.2016
Date of Incorporation :	24.04.1985
Com. Reg. No.:	MO0246245
Legal Form :	Joint Stock Company - SPA
Line of Business :	Manufacture of Basic Pharmaceutical Products.
No. of Employees :	63 (2016)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
-----------------	---

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Italy	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

ITALY - ECONOMIC OVERVIEW

Italy's economy comprises a developed industrial north, dominated by private companies, and a less-developed, highly subsidized, agricultural south, with a legacy of unemployment and underdevelopment. The Italian economy is driven in large part by the manufacture of high-quality consumer goods produced by small and medium-sized enterprises, many of them family-owned. Italy also has a sizable underground economy, which by some estimates accounts for as much as 17% of GDP. These activities are most common within the agriculture, construction, and service sectors.

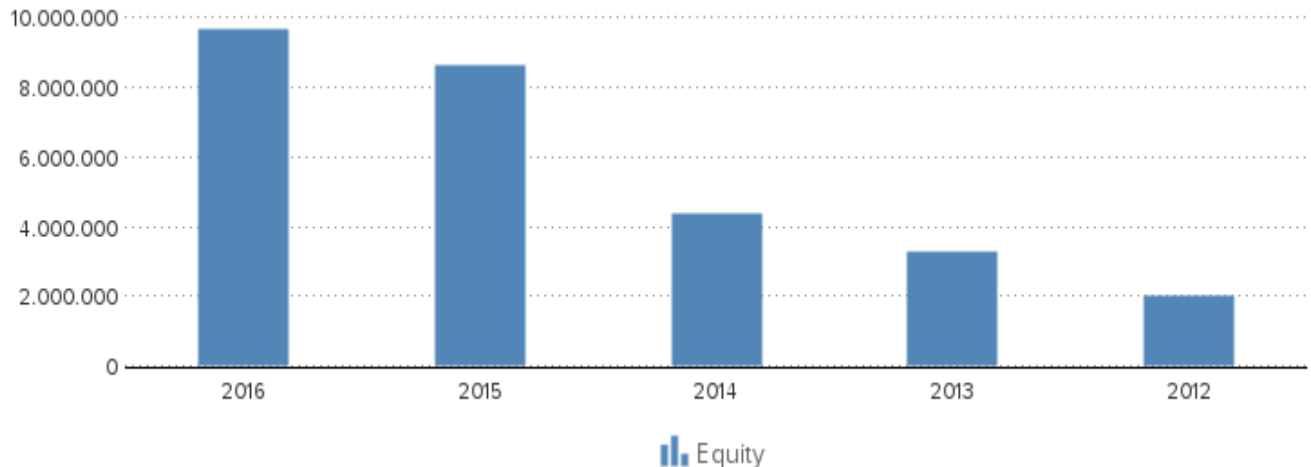
Italy is the third-largest economy in the euro zone, but its exceptionally high public debt and structural impediments to growth have rendered it vulnerable to scrutiny by financial markets. Public debt has increased steadily since 2007, reaching 131% of GDP in 2017. Investor concerns about Italy and the broader euro-zone crisis eased in 2013, bringing down Italy's borrowing costs on sovereign government debt from euro-era records. The government still faces pressure from investors and European partners to sustain its efforts to address Italy's longstanding structural economic problems, including labor market inefficiencies, a sluggish judicial system, and a weak banking sector. Italy's economy returned to modest growth in late 2014 for the first time since 2011. In 2015-16, Italy's economy grew at about 1% each year, and in 2017 growth accelerated to 1.5% of GDP. In 2017, overall unemployment was 11.4%, but youth unemployment remained high at 37.1%. GDP growth is projected to slow slightly in 2018.

Source : CIA

COMPANY SUMMARY

Company name	Biofer S.P.A.
Operative address	Via Canina 2 41036 Medolla Italy
Status	Active
Legal form	Joint stock company - SPA
Registration number	Trade register number: MO0246245
VAT-number	IT01848610364

Year	2016	Mutation	2015	Mutation	2014
Fixed assets	25.660.064	14,19	22.472.144	26,47	17.768.873
Total receivables	4.919.788	-12,91	5.649.064	52,11	3.713.708
Total equity	9.663.503	11,68	8.652.853	97,52	4.380.751
Short term liabilities	32.992.812	-11,04	37.088.076	106,33	17.975.279
Net result	1.010.652	-76,34	4.272.103	286,09	1.106.508
Working capital	-5.942.699	-112,33	-2.798.741	-192,52	-956.779
Quick ratio	0,69	-12,66	0,79	2,60	0,77



CONTACT INFORMATION

Company name	Biofer S.P.A.
Operative address	Via Canina 2 41036 Medolla Italy
Correspondence address	Via Canina 2 41036 Medolla Italy

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Telephone number +39 053551323
Website www.bioferspa.com

REGISTRATION

Registration number Trade register number: MO0246245
VAT-number IT01848610364
Status Active
Establishment date 1985-04-24
Legal form Joint stock company - SPA
Subscribed share capital EUR 802.516

ACTIVITIES

NACE 2110: Manufacture of basic pharmaceutical products
Goal Engaged in the production of active ingredients of biological origin

RELATIONS

Shareholders

ULTIMATE GLOBAL SHAREHOLDER
Name: MR SACCHETTI ALESSANDRO LAPINI
Country: IT
Type: One or more named individuals or families
Share direct: 70.96%

SHAREHOLDERS
Name: MR SACCHETTI ALESSANDRO LAPINI
Country: IT
Type: One or more named individuals or families
Share direct: 70.96%

Name: MRS ANNA BITOSSI
Country: IT
Type: One or more named individuals or families
Share direct: 19.87%

Name: SELF OWNED
Type: Self ownership
Share direct: 7.06%

Name: MR GIAN MARIA RISTORI
Address: AVENUE DE IENA 41

Structure

City: PARIGI
Country: IT
Type: One or more named individuals or families
Share direct: 2.11%
SUBSIDIARIES
Name: CARBONERA S.R.L.
National id number: MO0374870
Address: VIA ANTONIO MORANDI 34
City: MODENA
Country: IT
Type: Corporate
Share direct: 100.00%
Turnover: 0 mil. EUR
Total assets: 2.68490048 mil. EUR
Profit loss before tax: -0.37774715 mil. EUR
Profit loss after tax net income: -0.37774715 mil. EUR
Shareholders funds: 2.28408319 mil. EUR

MANAGEMENT

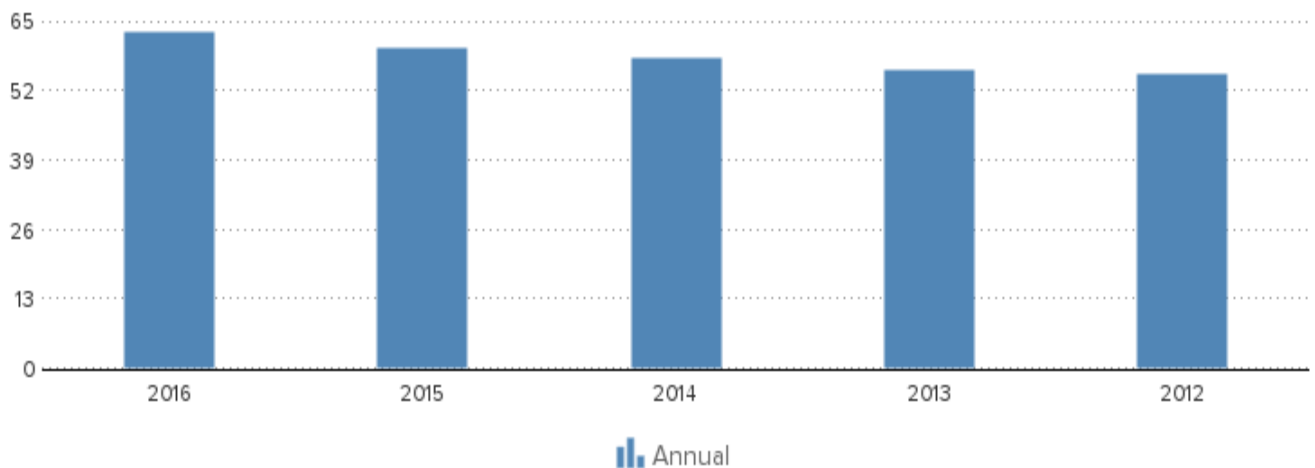
Management

Fullname: Mr Gian Maria Ristori
Type: Individual
Gender: Male
date of birth: 1971/09/14
Age: 46
Number of involvements: 2
Function: Director
Level of responsibility: Member
Appointment date: 2016/07/26
Resignation date: 2018/12/31

Fullname: Mr Luigi Palmieri
Type: Individual
Gender: Male
date of birth: 1970/12/07
Age: 47
Country: Italy
Number of involvements: 1
Function: Chairman of the Board of Statutory Auditors
Level of responsibility: President / Chairman; Auditor
Appointment date: 2017/05/31
Resignation date: 2019/12/31

EMPLOYEES

Year	2016	2015	2014	2013	2012
Annual	63	60	58	56	55



FINANCIAL ANALYSIS

Trend	Declining
Profitability	More than sufficient
Solvability	Limited
Liquidity	Negative
Show amount in	Euro

KEY FIGURES

Year	2016	2015	2014	2013	2012
Quick ratio	0,69	0,79	0,77	0,64	0,54
Current ratio	0,82	0,92	0,95	0,80	0,67
Working capital/ balance total	-0,11	-0,05	-0,03	-0,11	-0,23
Equity / balance total	0,18	0,15	0,13	0,09	0,05
Equity / Fixed assets	0,38	0,39	0,25	0,16	0,09
Working capital	-5.942.699	-2.798.741	-956.779	-4.113.195	-9.182.347
Equity	9.663.503	8.652.853	4.380.751	3.274.241	1.995.566
Mutation equity	11,68	97,52	33,79	64,08	
Mutation short term liabilities	-11,04	106,33	-10,48	-27,74	
Return on total assets (ROA)	2,02	11,08	4,30	5,93	2,04

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Return on equity (ROE)	11,00	72,71	34,15	65,96	41,39
Gross profit margin	8,33	29,69	13,23	11,74	5,80
Net profit margin	4,59	15,61	5,50	5,80	2,43
Average collection ratio	0,67	0,74	1,12	1,10	0,74
Average payment ratio	4,47	4,84	5,42	5,08	4,00
Equity turnover ratio	2,28	3,16	4,59	6,73	10,34
Total assets turnover ratio	0,42	0,48	0,58	0,60	0,51
Fixed assets turnover ratio	0,86	1,22	1,13	1,08	0,94
Inventory conversion ratio	5,14	5,51	6,33	7,26	5,95
Turnover	22.012.116	27.361.319	20.123.013	22.040.732	20.640.838
Operating result	1.833.665	8.124.077	2.662.690	2.588.189	1.198.126
Net result after taxes	1.010.652	4.272.103	1.106.508	1.278.676	502.426
Cashflow	3.018.969	6.661.631	3.117.204	3.286.915	2.490.071
Gross profit	6.931.596	12.465.762	7.505.047	7.409.632	5.925.143
EBITDA	3.841.982	10.513.605	4.673.386	4.596.428	3.185.771
Summary					

The 2016 financial result structure is a negative working capital of - 5.942.699 euro, which is in agreement with -11 % of the total assets of the company.

The working capital has diminished with -112.33 % compared to previous year. The ratio, with respect to the total assets of the company has however, declined.

The deterioration between 2015 and 2016 has mainly been caused by a change of the current liabilities.

The current ratio of the company in 2016 was 0.82. When the current ratio is below 1.5, the company may have problems meeting its short-term obligations.

The quick ratio in 2016 of the company was 0.69. A company with a Quick Ratio of less than 1 cannot currently pay back its current liabilities.

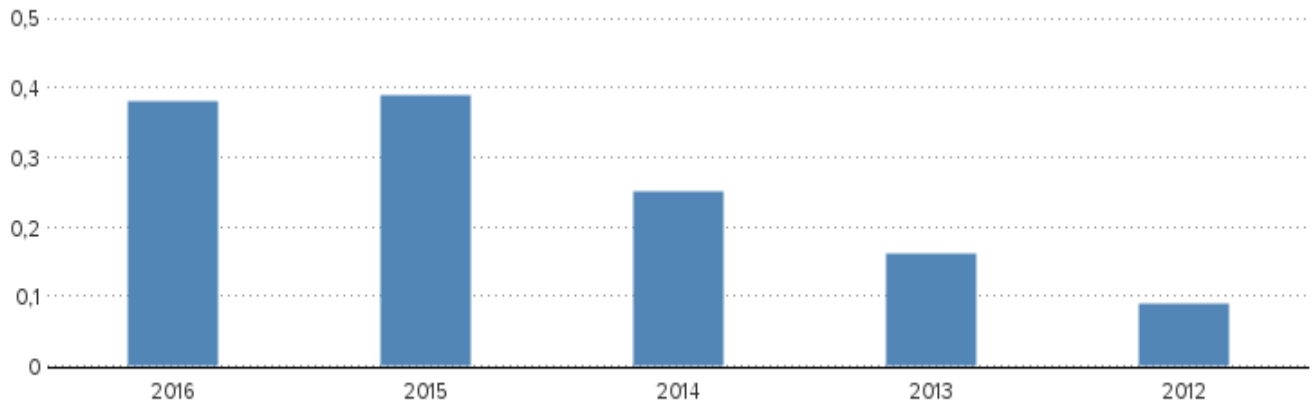
The 2015 financial result structure is a negative working capital of - 2.798.741 euro, which is in agreement with -5 % of the total assets of the company.

The working capital has diminished with -192.52 % compared to previous year. The ratio, with respect to the total assets of the company has however, declined.

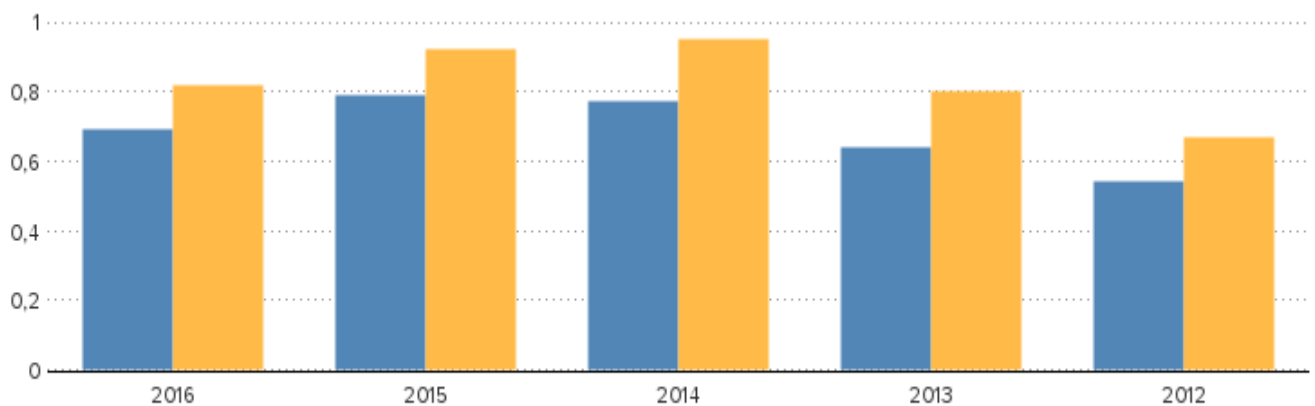
The deterioration between 2014 and 2015 has mainly been caused by a change of the current liabilities.

The current ratio of the company in 2015 was 0.92. When the current ratio is below 1.5, the company may have problems meeting its short-term obligations.

The quick ratio in 2015 of the company was 0.79. A company with a Quick Ratio of less than 1 cannot currently pay back its current liabilities.



Equity / Fixed assets



Quick ratio Current ratio

FINANCIAL STATEMENT

Auditor

Name: Baraldi Massimiliano
date: 2017-05-31

Name: Cremaschi Alfonso
date: 2017-05-31

Name: Gallo Alessandro
date: 2017-05-31

Name: Lucchi Giovanni
date: 2017-05-31

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Last annual account	2016
Remark annual account	The company is obliged to file its financial statements.
Type of annual account	Corporate
Annual account	Biofer S.P.A. Via Canina 2 41036 Medolla Italy

FINANCIALS

Balance

Year	2016	2015	2014	2013	2012
End date	2016-12-31	2015-12-31	2014-12-31	2013-12-31	2012-12-31
Type of annual account	Corporate	Corporate	Corporate	Corporate	Corporate
Intangible fixed assets	430.081	1.112.359	1.933.988	2.631.256	3.335.003
Tangible fixed assets	15.040.298	13.231.641	6.868.210	7.053.808	7.135.479
Other fixed assets	10.189.685	8.128.144	8.966.675	10.796.126	11.510.193
Fixed assets	25.660.064	22.472.144	17.768.873	20.481.190	21.980.675
Total stock	4.284.084	4.969.199	3.176.646	3.034.405	3.468.025
Total receivables	4.919.788	5.649.064	3.713.708	4.334.550	5.156.186
Liquid funds	14.144.798	20.796.137	3.058.962	1.278.257	1.738.150
Other current assets	3.701.443	2.874.935	7.069.184	7.318.337	8.243.166
Current assets	27.050.113	34.289.335	17.018.500	15.965.549	18.605.527
Total assets	52.710.177	56.761.479	34.787.373	36.446.739	40.586.202
Total equity	9.663.503	8.652.853	4.380.751	3.274.241	1.995.566
Provisions	89.500	70.110	331.894	639.398	422.034
Long term liabilities	9.964.362	10.950.440	12.099.449	12.454.356	10.380.728
Accounts payable	6.094.426	5.905.236	2.983.035	3.999.313	5.192.661
Liabilities towards credit institutes	7.187.915	8.051.934	4.976.299	4.966.991	5.989.933
Other short term liabilities	19.710.471	23.130.906	10.015.945	11.112.440	16.605.280
Short term liabilities	32.992.812	37.088.076	17.975.279	20.078.744	27.787.874
Total liabilities	52.710.177	56.761.479	34.787.373	36.446.739	40.586.202

Summary
The total assets of the company decreased with -7.14 % between 2015 and 2016.

Despite the total assets decrease, non current assets grew with 14.19 %.

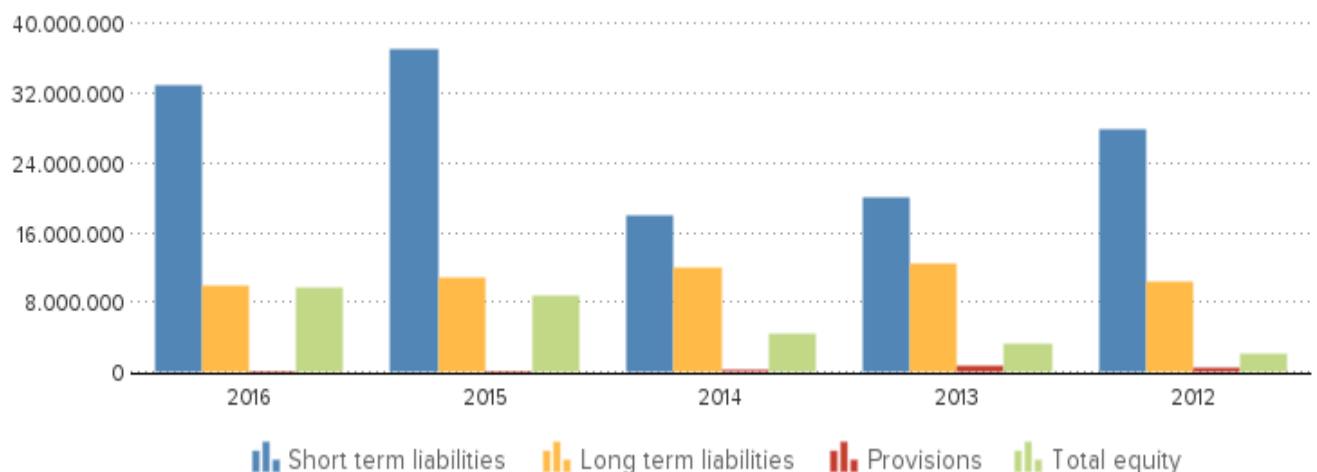
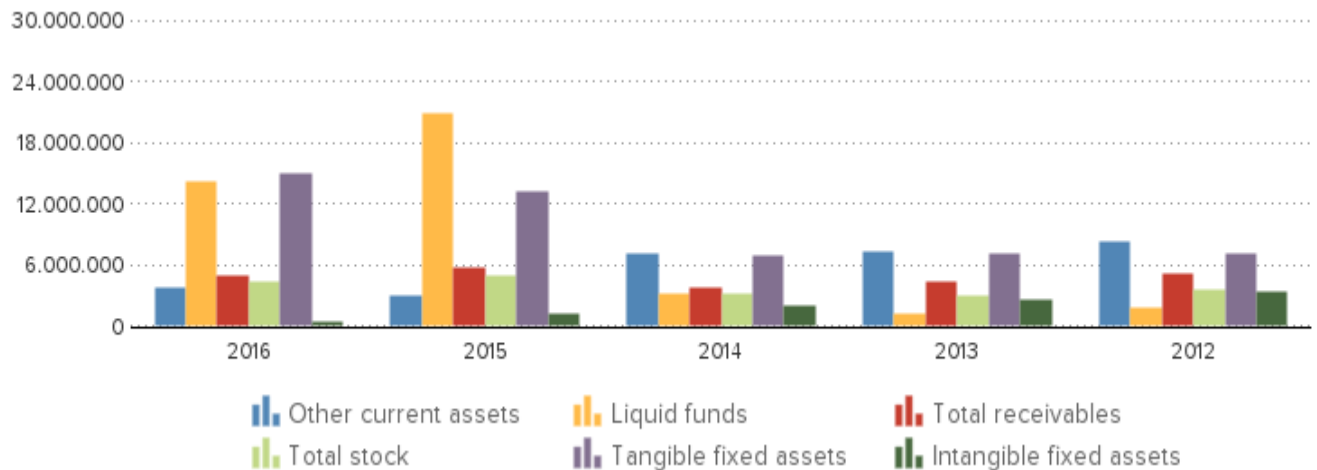
In 2016 the assets of the company were 48.68 % composed of fixed assets and 51.32 % by current assets. The assets are being financed by an equity of 18.33 %, and total debt of 81.67 %.

The total assets of the company increased with 63.17 % between 2014 and 2015.

The fixed asset growth of 26.47 % is lower than the total asset growth.

In 2015 the assets of the company were 39.59 % composed of

fixed assets and 60.41 % by current assets. The assets are being financed by an equity of 15.24 %, and total debt of 84.76 %.



Profit and loss

Year	2016	2015	2014	2013	2012
Revenues	21.363.764	25.385.236	19.604.865	20.631.046	20.467.201
Net turnover	22.012.116	27.361.319	20.123.013	22.040.732	20.640.838
Wages and salaries	3.204.998	2.919.403	2.993.428	2.732.030	2.433.213
Amorization and depreciation	2.008.317	2.389.528	2.010.696	2.008.239	1.987.645
Production costs	8.898.686	8.045.577	7.363.317	8.794.175	8.841.085
Operating result	1.833.665	8.124.077	2.662.690	2.588.189	1.198.126
Financial income	35.738	23.448	74.663	128.033	483.441
Financial expenses	806.756	1.856.227	1.241.506	556.487	855.618
Financial result	-771.018	-1.832.779	-1.166.843	-428.454	-372.177

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Result on ordinary operations before taxes	1.062.647	6.291.298	1.495.847	2.159.735	825.949
Taxation on the result of ordinary activities	51.995	2.203.260	621.245	695.677	409.025
Result of ordinary activities after taxes	1.010.652	4.088.038	874.602	1.464.058	416.924
Extraordinary income		196.589	359.614	414.725	131.904
Extraordinary expense		12.524	127.708	600.107	46.402
Extraordinary result before taxation		184.065	231.906	-185.382	85.502
Net result	1.010.652	4.272.103	1.106.508	1.278.676	502.426
Summary					

The turnover of the company decreased by -19.55 % between 2015 and 2016.

The operating result of the company declined with -77.43 % between 2015 and 2016. This evolution implies an decrease of the company's economic profitability.

The result of these changes is a reduction of the company's Economic Profitability of -81.77 % of the analysed period, being equal to 2.02 in the year 2016.

This fall has contributed to a asset turnover decrease, whose index evolved from -12.5 to a level of 0.42.

The Net Result of the company decreased by -76.34 % between 2015 and 2016.

The company's Financial Profitability has been positively affected by the financial activities in comparison to the EBITs behaviour.

The result of these variations is a profitability increase of -84.87 % of the analysed period, being 11 in the year 2016.

The company's financial profitability has been positively affected by its financial structure.

The turnover of the company grew with 35.97 % between 2014 and 2015.

The operating result of the company grew with 205.11 % between 2014 and 2015. This evolution implies an increase of the company's economic profitability.

The result of these changes is an increase of the company's Economic Profitability of 157.67 % of the analysed period, being equal to 11.08 in the year 2015.

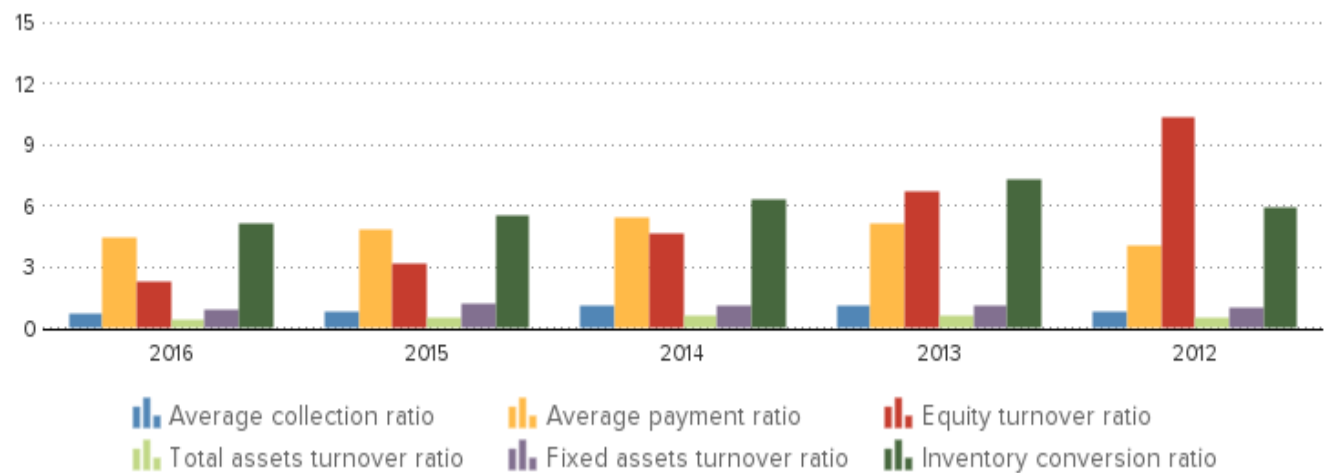
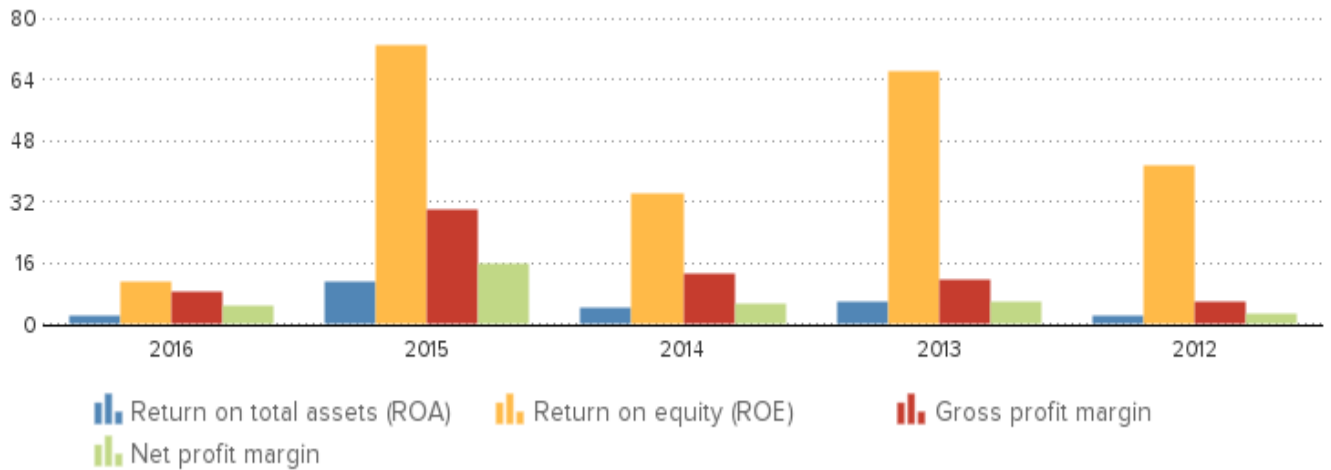
Despite the growth the assets turnover decreased, whose index evolved with -17.24 % to a level of 0.48.

The Net Result of the company increased by 286.09 % between 2014 and 2015.

The company's Financial Profitability has been positively affected by the financial activities in comparison to the EBITs behaviour.

The result of these variations is a profitability increase of 112.91 % of the analysed period, being 72.71 in the year 2015.

The company's financial structure has slowed down its financial profitability.



COUNTRY INFORMATION

Population	60.7 million
GDP per capita	30507 USD
Country risk	Below average
Company risk	Low

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

PUBLICATIONS

Remarks	Status: Active Category: Large company Last year: 2016 Turnover last year: 22.012.116 EUR Result last year: 1.010.652 EUR TOTAL assets last year: 52.710.177 EUR Number of employees: 63 Number of shareholders: 4 Number of subsidiaries: 1 Number of branches: 0
----------------	---

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.62
UK Pound	1	INR 88.35
Euro	1	INR 79.63
Euro	1	INR 79.00

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIV
Report Prepared by :	PRN

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)