

RATAN PROJECTS AND ENGINEERING COMPANY PRIVATE LIMITED - 524406
(SUPPLEMENTARY REPORT) PAGE NO. : 1

MIRA INFORM REPORT

| | |
|---------------|------------|
| Report No. : | 524406.2 |
| Report Date : | 10.08.2018 |

IDENTIFICATION DETAILS

| | |
|--|--|
| Name : | RATAN PROJECTS AND ENGINEERING COMPANY PRIVATE LIMITED (w.e.f. 05.01.2009) |
| Formerly Known As : | RATAN ENGINEERING COMPANY PRIVATE LIMITED |
| Registered Office : | 26, Prasanna Kumar Tagore Street, Main Building Backside, Kolkata-700006, West Bengal |
| Tel. No.: | 91-33-25307676 |
| Country : | India |
| Financials (as on) : | 31.03.2018 (Estimated) |
| Date of Incorporation : | 09.01.2008 |
| CIN No.: [Company Identification No.] | U74210WB2008PTC121557 |
| Capital Investment / Paid-up Capital : | INR 7.495 Million |
| IEC No.: [Import-Export Code No.] | 0293020396 |
| PAN No.: [Permanent Account No.] | AADCR8426M |
| GSTN : [Goods & Service Tax Registration No.] | 19AADCR8426M1ZS |
| Legal Form : | Private Limited Liability Company |
| Line of Business : | Manufacturer and Exporter of Cable Trays, Cable Lugs, Cable Glands and Structure for Power Plant and also Importer of Raw Materials. (Confirmed by Management) |

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| | |
|---------------------------|---|
| | Manufacturing and Trading of Electrical Earthing and Transmission Materials with Accessories. (Registered Activity) |
| No. of Employees : | 150 (Approximately) |

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

| Credit Rating | Explanation | Rating Comments |
|---------------|-----------------|---|
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |

| | |
|----------------------------|--|
| Status : | Satisfactory |
| Payment Behaviour : | Slow but correct |
| Litigation : | Clear |
| Comments : | <p>Subject was incorporated in the year 2008. It is a manufacturer and exporter of Cable trays, cable lugs, cable glands, etc.</p> <p>For the financial year 2017, the company achieved revenue growth of 5.89% as compared to the previous year along with an average profit margin of 1.81%.</p> <p>The satisfactory financial profile of the company is marked by sufficient net worth base along with negligible debt balance sheet profile.</p> <p>Rating takes into consideration the subject's healthy Earnings per Share of INR 23.79 against the Face Value of INR 10.</p> <p>Further, as per the provisional financials of FY 2018, the company has achieved revenue of INR 1033.180 Million along with a profit of INR 19.233 Million.</p> <p>Payment seems to be slow but correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p> |

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

| Country Name | Previous Rating | Current Rating |
|--------------|-----------------|----------------|
|--------------|-----------------|----------------|

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| | | |
|-------|---------------------|---------------------|
| | (31.12.2017) | (01.04.2018) |
| India | A1 | A1 |

| Risk Category | ECGC Classification |
|----------------------|----------------------------|
| Insignificant | A1 |
| Low Risk | A2 |
| Moderately Low Risk | B1 |
| Moderate Risk | B2 |
| Moderately High Risk | C1 |
| High Risk | C2 |
| Very High Risk | D |

EXTERNAL AGENCY RATING

| | |
|---------------------------|---------------|
| Rating Agency Name | Not Available |
| Rating | Not Available |
| Rating Explanation | Not Available |
| Date | Not Available |

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 10.08.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

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INFORMATION PARTED BY

| | |
|----------------------|---------------|
| Name : | Mr. D. Nayak |
| Designation : | Accountant |
| Contact No.: | 91-9051436012 |
| Date : | 10.08.2018 |

LOCATIONS

| | |
|--------------------------------|--|
| Registered Office : | 26, Prasanna Kumar Tagore Street, Main Building Backside, Kolkata-700006, West Bengal, India |
| Tel. No.: | 91-33-25332533/6199/6234/25307676 |
| Mobile No.: | 91-9051436012 (Mr. D. Nayak) |
| Fax No.: | 91-33-25307676/ 25553928 |
| E-Mail : | info@ratans.com rattans@cal.vsnl.net.in rout@ratans.com rattans@cal.vsnl.net.in finance@ratans.com |
| Website : | http://www.ratans.com |
| Area : | 2000 Sq. Ft. |
| Location : | Owned |
| Locality : | Commercial |
| Communication Address : | 22 East Topsia Road, 9th Floor, Room No.9B, Tirumla Building, Kolkata – 700046, West Bengal, India |
| Factory 1: | 26, P.K. Tagore Street, Kolkata - 700006, West Bengal, India |
| Area : | 2000 Sq. Ft. |
| Location : | Owned |
| Locality : | Commercial |
| Factory 2: | Sankrail Industrial Park, Bhagwatipur, Mouza, Chaturbhujkati, Andul Mouri, Howrah - 711302, West Bengal, India |
| Area : | 103418 Sq. Ft. |
| Location : | Owned |
| Locality : | Industrial |
| Factory 3: | Y Road, Belgachia, Howrah - 711108, West Bengal, India |
| Area : | 22490 Sq. Ft. |
| Location : | Owned |
| Locality : | Industrial |

DIRECTORS

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As on 31.03.2018

| | |
|------------------------------|--|
| Name : | Mr. Mahesh Kumar Singhee |
| Designation : | Director |
| Address : | 26, 2nd Floor, Main Building, Prasanna Kumar Tagore Street, Kolkata – 700006, West Bengal, India |
| Date of Appointment : | 01.04.2016 |
| DIN No.: | 00755818 |
| Name : | Mr. Gordhan Das Singhee |
| Designation : | Director |
| Address : | 26, 2nd Floor, Main Building, Prasanna Kumar Tagore Street, Kolkata – 700006, West Bengal, India |
| Date of Birth/Age : | 28.08.1959 |
| Date of Appointment : | 09.01.2008 |
| DIN No.: | 01437864 |
| Name : | Ms. Meeta Singhee |
| Designation : | Director |
| Address : | 6, Chappel Road, 1st Floor, Flat 2D, Kolkata – 700022, West Bengal, India |
| Date of Birth/Age : | 26.10.1978 |
| Date of Appointment : | 01.07.2009 |
| DIN No.: | 02683490 |

KEY EXECUTIVES

| | |
|----------------------|--------------|
| Name : | Mr. D. Nayak |
| Designation : | Accountant |

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

As on 31.03.2017

| Names of Shareholders | No. of Shares |
|---|----------------------|
| D M P Projects Private Limited | 358552 |
| Gordhan Das Singhee | 51448 |
| Mahesh Kumar Singhee | 250000 |
| Ratan Lal Singhee | 10000 |
| Ultraplus Reality Private Limited | 7500 |
| Jibanjyoti Vanijya Private Limited | 7000 |
| Premier Infraproperties Private Limited | 6000 |

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| | | |
|--|--|---------------|
| Anandi Singhee | | 5000 |
| Shanti Singhee | | 5000 |
| Meeta Singhee | | 5000 |
| Vivek Kumar Soni | | 5000 |
| Rexnox Trexim Private Limited | | 5000 |
| Nextgen Tradecom Private Limited | | 5000 |
| Muralidhar Infraproperties Private Limited | | 4500 |
| Decent Stockist Private Limited | | 4000 |
| Vijaypath Retail Private Limited | | 4000 |
| Vaishnodevi Stockist Private Limited | | 3000 |
| Divyprakash Suppliers Private Limited | | 3000 |
| Mangalmurti Nirman Private Limited | | 3000 |
| Starshine Suppliers Private Limited | | 2500 |
| Perfection Merchants Private Limited | | 2500 |
| Rajlaxmi Dealcom Private Limited | | 2500 |
| Total | | 749500 |

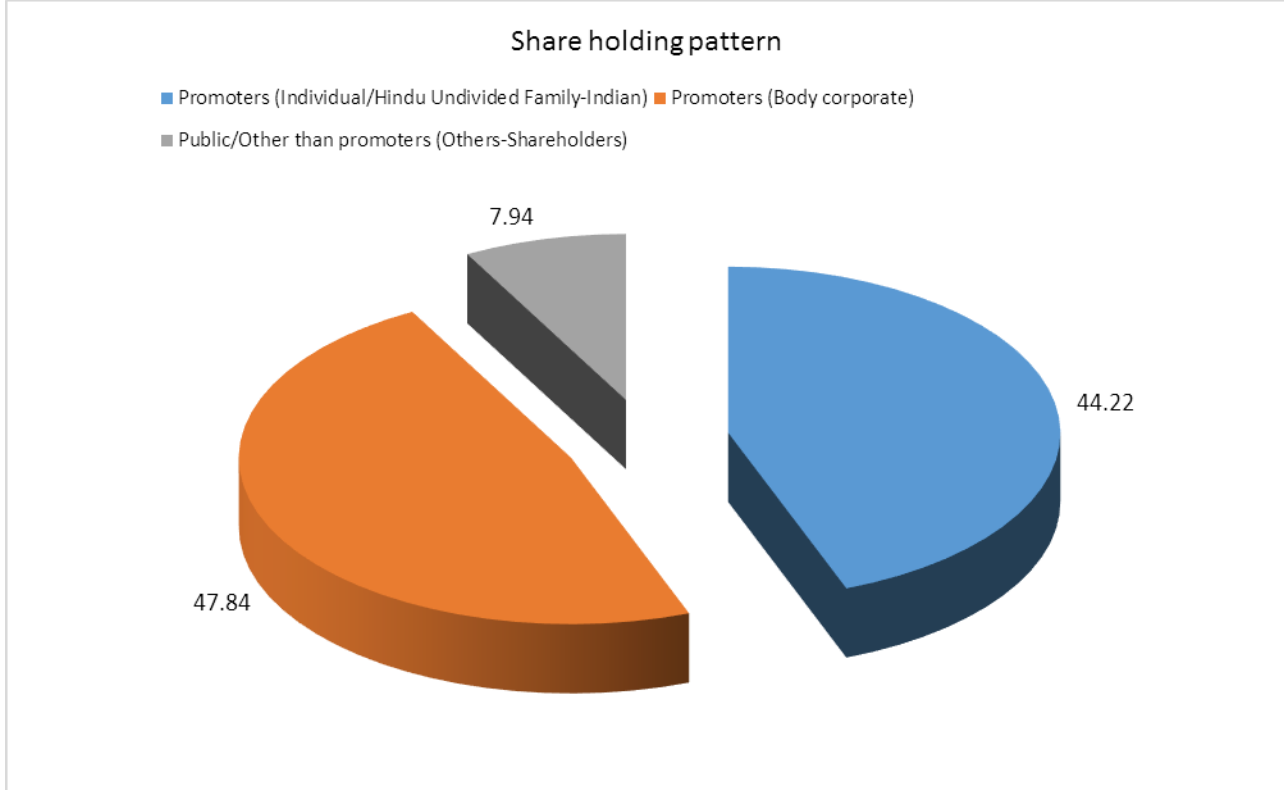
Equity Share Break up (Percentage of Total Equity)

As on 30.09.2017

| Category | Percentage |
|--|-------------------|
| Promoters (Individual/Hindu Undivided Family-Indian) | 44.22 |
| Promoters (Body corporate) | 47.84 |
| Public/Other than promoters (Others-Shareholders) | 7.94 |
| Total | 100.00 |

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BUSINESS DETAILS

| | | |
|-----------------------------|--|--------------------------------------|
| Line of Business : | Manufacturer and Exporter of Cable Trays, Cable Lugs, Cable Glands and Structure for Power Plant and also Importer of Raw Materials. (Confirmed by Management) | |
| | Manufacturing and Trading of Electrical Earthing and Transmission Materials with Accessories. (Registered Activity) | |
| Products/ Services : | NIC Code No. | Product/ Services Description |
| | 85389000 | G.I. Cable Tray |
| | 73144190 | G.I. Grating |
| | 73082019 | G.I. Structure |
| Brand Names : | Not Available | |
| Agencies Held : | Not Available | |
| Exports : | | |
| Products : | <ul style="list-style-type: none"> • Cable Trays | |

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| | |
|---------------------|---|
| | <ul style="list-style-type: none"> • Cable Lugs • Cable Glands • Structure for Power Plant |
| Countries : | <ul style="list-style-type: none"> • Indonesia • Bangladesh • Nepal • Bhutan |
| Imports : | |
| Products : | <ul style="list-style-type: none"> • Raw Material |
| Countries : | <ul style="list-style-type: none"> • Switzerland • United States of America |
| Terms : | |
| Selling : | Cash, L/C, Cheque and Credit (30/ 60 Days) |
| Purchasing : | Cash, L/C, Cheque and Credit (30/ 60 Days) |

PRODUCTION STATUS NOT AVAILABLE

GENERAL INFORMATION

| | | |
|---------------------------|-------------------------------|---|
| Suppliers : | Reference : | Not Divulged |
| | Name of the Person : | -- |
| | Contact No.: | -- |
| | Since How Long Known : | -- |
| | Maximum Limit Dealt : | -- |
| | Experience : | -- |
| | Remark: | -- |
| Customers : | Retailers, End Users and OEMs | |
| | Reference : | Not Divulged |
| | Name of the Person : | -- |
| | Contact No.: | -- |
| | Since How Long Known : | -- |
| | Maximum Limit Dealt : | -- |
| | Experience : | -- |
| Remark: | -- | |
| No. of Employees : | 150 (Approximately) | |
| Bankers : | Bank Name | The Hongkong and Shanghai Banking Corporation Limited |
| | Branch | 31 B B D Bagh, Credit Services, Hongkong House, Kolkata – 700001, |

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| | |
|---|---------------------------------------|
| | West Bengal, India |
| Person Name (With Designation) | -- |
| Contact Number | 91-33-22542011 (Continuously Ringing) |
| Name of Account Holder | -- |
| Account Number | -- |
| Account Since (Date/Year of Account Opening) | -- |
| Average Balance Maintained (If Possible) | -- |
| Credit Facilities Enjoyed (If any) | -- |
| Account Operation | -- |
| Remarks (If any) | -- |

| Facilities : | Secured Loan | 31.03.2018 (INR in Million) | 31.03.2017 (INR in Million) |
|---------------------|--|--|--|
| | Long-term Borrowings | | |
| | From Bank | | |
| | Buyer Credit | NA | 10.566 |
| | Less: Current maturities of long term borrowings | NA | 10.566 |
| | Short-term Borrowings | | |
| | From bank | | |
| | Cash credit and overdraft | NA | 100.740 |
| | Buyers credit and letter of credit | NA | 20.470 |
| | Total | NA | 121.210 |

| | |
|---|--|
| Auditors : | |
| Name : | Karnani and Associates Chartered Accountants |
| Address : | 125, Netaji Subhas Road, Kolkata-700001, West Bengal, India |
| Tel. No.: | 91-33-22685668/ 22700158 |
| Income-tax PAN of auditor or auditor's firm : | AGFPK0201Q |
| Memberships : | Not Available |
| Collaborators : | Not Available |
| Associates : (As on 31.03.2017) | <ul style="list-style-type: none"> D M P Projects Private Limited (CIN No.: U27109WB2006PTC107513) Premier Engineering Works |
| Other Related Parties : (As on 31.03.2017) | <ul style="list-style-type: none"> Gordhan Das Singhee (HUF) Ujwal Singhee (HUF) Mahesh Kr. Singhee (HUF) |

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CAPITAL STRUCTURE

As on 31.03.2018 (Estimated)

Authorised Capital : Not Available

Issued, Subscribed & Paid-up Capital : INR 7.495 Million

As on 30.09.2017

Authorised Capital :

| No. of Shares | Type | Value | Amount |
|---------------|-------------------|---------------|---------------------------|
| 6700000 | Equity Shares | INR 10/- each | INR 67.000 Million |
| 350000 | Preference Shares | INR 10/- each | INR 3.500 Million |
| | Total | | INR 70.500 Million |

Issued, Subscribed & Paid-up Capital :

| No. of Shares | Type | Value | Amount |
|---------------|---------------|---------------|-------------------|
| 749500 | Equity Shares | INR 10/- each | INR 7.495 Million |

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FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET (STANDALONE)

| SOURCES OF FUNDS | 31.03.2018 (Estimated) | 31.03.2017 | 31.03.2016 |
|---|---------------------------|----------------|----------------|
| I. EQUITY AND LIABILITIES | | | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | 7.495 | 7.495 | 7.495 |
| (b) Reserves & Surplus | 226.477 | 207.244 | 189.413 |
| (c) Money received against share warrants | 0.000 | 0.000 | 0.000 |
| (2) Share Application money pending allotment | 0.000 | 0.000 | 0.000 |
| Shree Ganeshji Laxmiji | 0.014 | 0.000 | 0.000 |
| Total Shareholders' Funds (1) + (2) | 233.986 | 214.739 | 196.908 |
| (3) Non-Current Liabilities | | | |
| (a) long-term borrowings | 186.030 | 56.363 | 82.718 |
| (b) Deferred tax liabilities (Net) | 0.000 | 0.000 | 0.070 |
| (c) Other long term liabilities | 120.323 | 86.565 | 40.000 |
| (d) long-term provisions | 0.000 | 0.000 | 0.000 |
| Total Non-current Liabilities (3) | 306.353 | 142.928 | 122.788 |
| (4) Current Liabilities | | | |
| (a) Short term borrowings | 43.659 | 260.401 | 235.955 |
| (b) Trade payables | 140.222 | 175.747 | 159.923 |
| (c) Other current liabilities | 211.676 | 70.217 | 80.214 |
| (d) Short-term provisions | 9.776 | 0.302 | 1.575 |
| Total Current Liabilities (4) | 405.333 | 506.667 | 477.667 |
| TOTAL | | 864.334 | 797.363 |
| II. ASSETS | | | |
| (1) Non-current assets | | | |
| (a) Fixed Assets | | | |
| (i) Tangible assets | 109.436 | 140.563 | 118.227 |
| (ii) Intangible Assets | 0.125 | 0.125 | 0.000 |
| (iii) Capital work-in-progress | 0.110 | 0.000 | 20.135 |
| (iv) Intangible assets under development | 0.000 | 0.000 | 0.000 |
| (b) Non-current Investments | 6.003 | 5.209 | 4.038 |
| (c) Deferred tax assets (net) | 0.000 | 0.000 | 0.000 |
| (d) Long-term Loan and Advances | 0.000 | 4.207 | 4.064 |
| (e) Other Non-current assets | 6.535 | 2.187 | 0.000 |
| Total Non-Current Assets | 122.209 | 152.291 | 146.464 |

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| | | | |
|-----------------------------------|----------------|----------------|----------------|
| (2) Current assets | | | |
| (a) Current investments | 0.000 | 0.000 | 0.000 |
| (b) Inventories | 134.428 | 94.806 | 52.837 |
| (c) Trade receivables | 396.622 | 421.268 | 416.820 |
| (d) Cash and cash equivalents | 281.664 | 81.766 | 82.726 |
| (e) Short-term loans and advances | 9.071 | 113.617 | 98.202 |
| (f) Other current assets | 1.678 | 0.586 | 0.314 |
| Total Current Assets | 823.463 | 712.043 | 650.899 |
| | | | |
| TOTAL | 945.672 | 864.334 | 797.363 |

PROFIT & LOSS ACCOUNT (STANDALONE)

| | PARTICULARS | 31.03.2018 (Estimated) | 31.03.2017 | 31.03.2016 |
|------------------|---|-----------------------------------|-------------------|-------------------|
| | SALES | | | |
| | Income | 1033.180 | 985.130 | 930.366 |
| | Other Income | 15.550 | 17.188 | 5.439 |
| | TOTAL | 1048.730 | 1002.318 | 935.805 |
| | | | | |
| Less | EXPENSES | | | |
| | Cost of Raw Materials and Components Consumed | 855.473 | 760.226 | 675.046 |
| | Purchases of traded goods | 2.335 | 16.628 | 9.064 |
| | Changes in inventories of finished goods, work-in-progress and Stock-in-Trade | (29.271) | (33.835) | 1.967 |
| | Employees benefits expense | 16.940 | 18.053 | 11.192 |
| | Other expenses | 130.442 | 160.971 | 161.318 |
| | Profit on sale of fixed asset | 0.000 | (0.079) | 0.000 |
| | TOTAL | 975.919 | 921.964 | 858.587 |
| | | | | |
| | PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION | 72.811 | 80.354 | 77.218 |
| | | | | |
| Less | FINANCIAL EXPENSES | 25.088 | 31.182 | 34.110 |
| | | | | |
| | PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION | 47.723 | 49.172 | 43.108 |
| | | | | |
| Less/ Add | DEPRECIATION/ AMORTISATION | 19.017 | 20.944 | 21.578 |
| | | | | |
| | PROFIT/ (LOSS) BEFORE TAX | 28.706 | 28.228 | 21.530 |
| | | | | |
| Less | TAX | 9.473 | 10.397 | 7.372 |

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| | | | | |
|--|--|---------------|----------------|---------------|
| | PROFIT/ (LOSS) AFTER TAX | 19.233 | 17.831 | 14.158 |
| | EARNINGS IN FOREIGN CURRENCY | | | |
| | F.O.B. Value of Exports | NA | 1.728 | 24.188 |
| | TOTAL EARNINGS | NA | 1.728 | 24.188 |
| | IMPORTS | | | |
| | Raw Materials | NA | 107.506 | 69.647 |
| | Machinery spare parts | NA | 0.313 | 0.000 |
| | Capital Goods | NA | 0.000 | 0.000 |
| | TOTAL IMPORTS | NA | 107.819 | 69.647 |
| | Earnings / (Loss) Per Share (INR) | -- | 23.79 | 18.89 |

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

| Particulars | 31.03.2018 (Estimated) | 31.03.2017 | 31.03.2016 |
|--|---------------------------|------------|------------|
| Current Maturities of Long term debt | NA | 0.000 | 22.634 |
| Cash generated from operations | NA | 20.795 | 33.224 |
| Net cash flows from (used in) operations | NA | NA | NA |
| Net cash flows from (used in) operating activities | NA | 8.444 | 24.169 |

KEY RATIOS

EFFICIENCY RATIOS

| PARTICULARS | 31.03.2018 (Estimated) | 31.03.2017 | 31.03.2016 |
|---|---------------------------|------------|------------|
| Average Collection Days (Sundry Debtors / Income * 365 Days) | 140.12 | 156.08 | 163.53 |
| Account Receivables Turnover (Income / Sundry Debtors) | 2.60 | 2.34 | 2.23 |
| Average Payment Days (Sundry Creditors / Purchases * 365 Days) | 59.66 | 82.57 | 85.33 |
| Inventory Turnover (Operating Income / Inventories) | 0.54 | 0.85 | 1.46 |
| Asset Turnover (Operating Income / Net Fixed Assets) | 0.66 | 0.57 | 0.56 |

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LEVERAGE RATIOS

| PARTICULARS | 31.03.2018 (Estimated) | 31.03.2017 | 31.03.2016 |
|--|---------------------------|------------|------------|
| Debt Ratio ((Borrowing + Current Liabilities) / Total Assets) | 0.63 | 0.65 | 0.73 |
| Debt Equity Ratio (Total Liability / Networth) | 0.98 | 1.48 | 1.73 |
| Current Liabilities to Networth (Current Liabilities / Net Worth) | 1.73 | 2.36 | 2.43 |
| Fixed Assets to Networth (Net Fixed Assets / Networth) | 0.47 | 0.66 | 0.70 |
| Interest Coverage Ratio (PBIT / Financial Charges) | 2.90 | 2.58 | 2.26 |

PROFITABILITY RATIOS

| PARTICULARS | | 31.03.2018 (Estimated) | 31.03.2017 | 31.03.2016 |
|--|---|---------------------------|------------|------------|
| Net Profit Margin ((PAT / Sales) * 100) | % | 1.86 | 1.81 | 1.52 |
| Return on Total Assets ((PAT / Total Assets) * 100) | % | 2.03 | 2.06 | 1.78 |
| Return on Investment (ROI) ((PAT / Networth) * 100) | % | 8.22 | 8.30 | 7.19 |

SOLVENCY RATIOS

| PARTICULARS | 31.03.2018 (Estimated) | 31.03.2017 | 31.03.2016 |
|---|---------------------------|------------|------------|
| Current Ratio (Current Assets / Current Liabilities) | 2.03 | 1.41 | 1.36 |
| Quick Ratio ((Current Assets – Inventories) / Current Liabilities) | 1.70 | 1.22 | 1.25 |
| G-Score Ratio Financial (Networth / Total Assets) | 0.25 | 0.25 | 0.25 |
| G-Score Ratio Debt | 30.65 | 42.26 | 45.54 |

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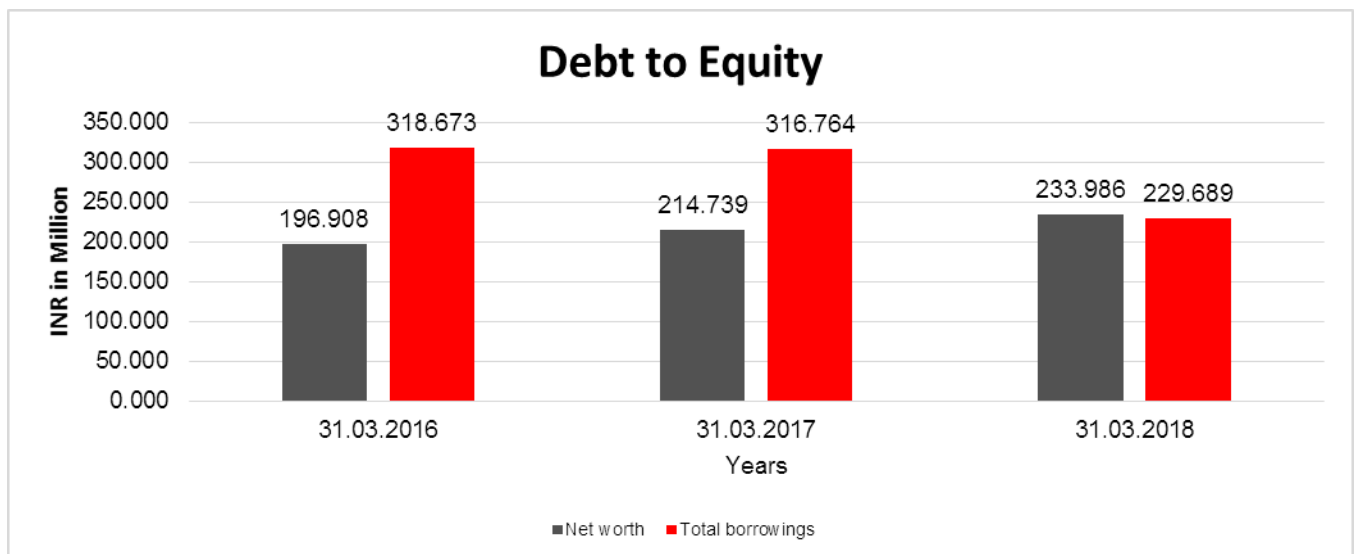
| | | | |
|---|------|------|------|
| (Debts / Equity Capital) | | | |
| G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities) | 2.03 | 1.41 | 1.36 |

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

| Particular | 31.03.2016 | 31.03.2017 | 31.03.2018 |
|---|----------------|----------------|----------------|
| | INR In Million | INR In Million | INR In Million |
| Share Capital | 7.495 | 7.495 | 7.495 |
| Reserves & Surplus | 189.413 | 207.244 | 226.477 |
| Money received against share warrants | 0.000 | 0.000 | 0.000 |
| Share Application money pending allotment | 0.000 | 0.000 | 0.000 |
| Shree Ganeshji Laxmiji | 0.000 | 0.000 | 0.014 |
| Net worth | 196.908 | 214.739 | 233.986 |
| long-term borrowings | 82.718 | 56.363 | 186.030 |
| Short term borrowings | 235.955 | 260.401 | 43.659 |
| Total borrowings | 318.673 | 316.764 | 229.689 |
| Debt/Equity ratio | 1.618 | 1.475 | 0.982 |

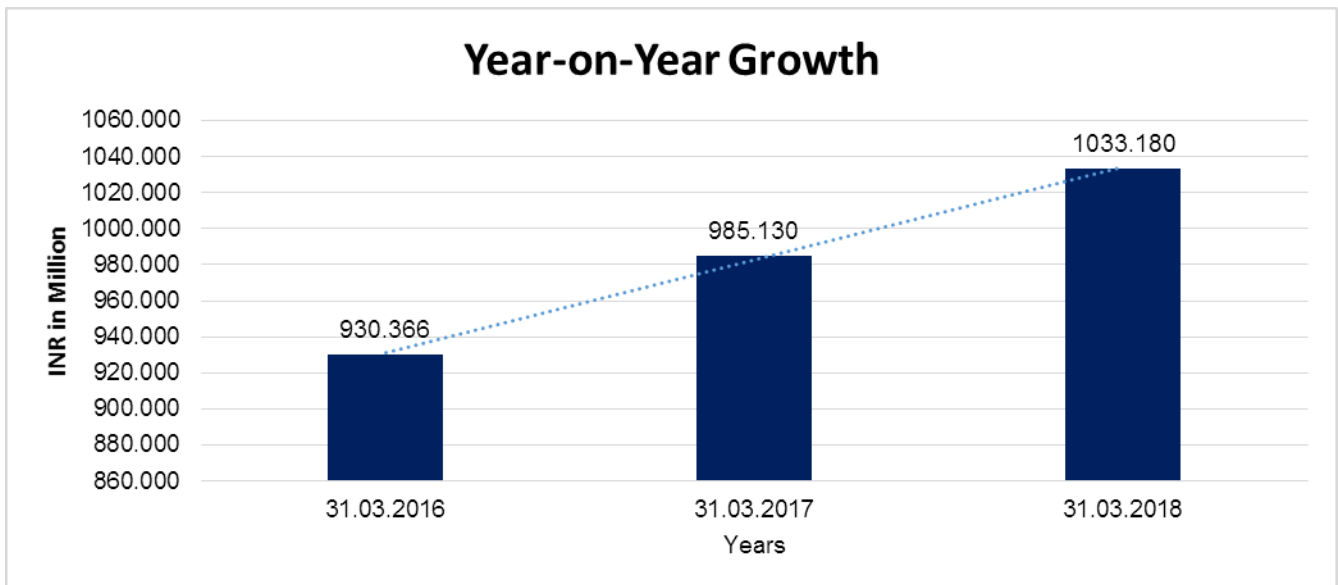


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YEAR-ON-YEAR GROWTH

| Year on Year Growth | 31.03.2016 | 31.03.2017 | 31.03.2018 |
|---------------------|----------------|----------------|----------------|
| | INR In Million | INR In Million | INR In Million |
| Sales | 930.366 | 985.130 | 1033.180 |
| | | 5.886 | 4.878 |

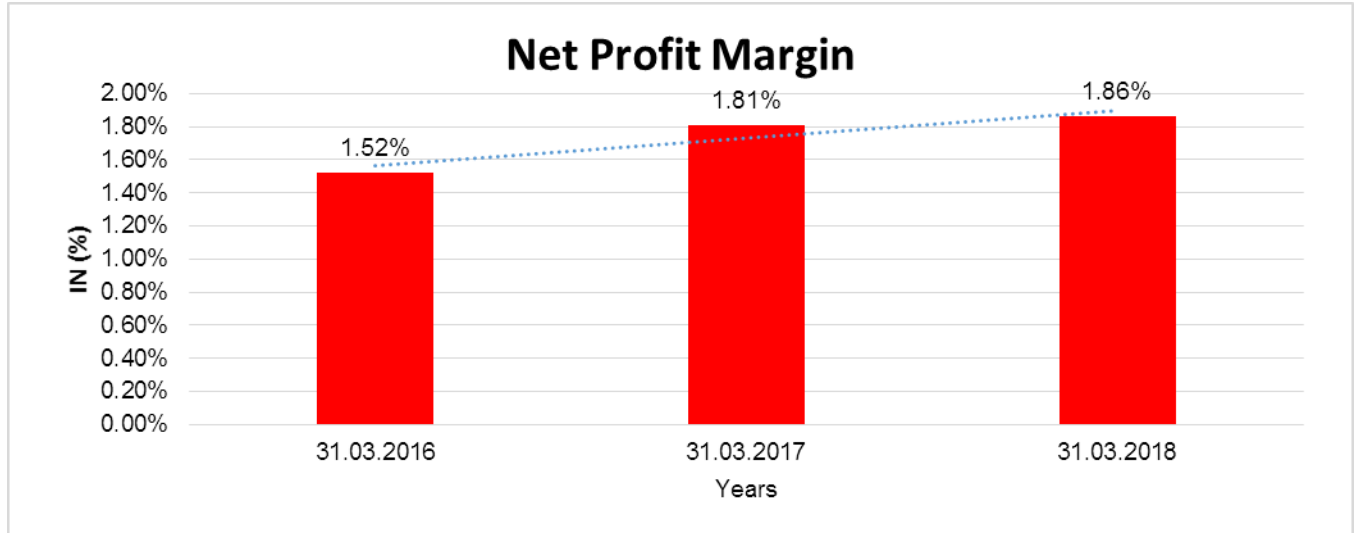


NET PROFIT MARGIN

| Net Profit Margin | 31.03.2016 | 31.03.2017 | 31.03.2018 |
|-------------------|----------------|----------------|----------------|
| | INR In Million | INR In Million | INR In Million |
| Sales | 930.366 | 985.130 | 1033.180 |
| Profit | 14.158 | 17.831 | 19.233 |
| | 1.52% | 1.81% | 1.86% |

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ABRIDGED BALANCE SHEET – (CONSOLIDATED)

| SOURCES OF FUNDS | 31.03.2017 | 31.03.2016 |
|---|----------------|----------------|
| I. EQUITY AND LIABILITIES | | |
| (1) Shareholders' Funds | | |
| (a) Share Capital | 7.495 | 7.495 |
| (b) Reserves & Surplus | 277.756 | 255.344 |
| (c) Money received against share warrants | 0.000 | 0.000 |
| (2) Share Application money pending allotment | 0.000 | 0.000 |
| Total Shareholders' Funds (1) + (2) | 285.251 | 262.839 |
| (3) Non-Current Liabilities | | |
| (a) long-term borrowings | 56.363 | 82.718 |
| (b) Deferred tax liabilities (Net) | 0.000 | 0.070 |
| (c) Other long term liabilities | 86.565 | 40.000 |
| (d) long-term provisions | 0.000 | 0.000 |
| Total Non-current Liabilities (3) | 142.928 | 122.788 |
| (4) Current Liabilities | | |
| (a) Short term borrowings | 260.401 | 235.955 |
| (b) Trade payables | 175.747 | 159.924 |
| (c) Other current liabilities | 70.216 | 80.213 |
| (d) Short-term provisions | 0.302 | 1.575 |

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| | | | |
|--|--|----------------|----------------|
| Total Current Liabilities (4) | | 506.666 | 477.667 |
| TOTAL | | 934.845 | 863.294 |
| II. ASSETS | | | |
| (1) Non-current assets | | | |
| (a) Fixed Assets | | | |
| (i) Tangible assets | | 140.563 | 118.227 |
| (ii) Intangible Assets | | 0.125 | 0.000 |
| (iii) Capital work-in-progress | | 0.000 | 20.135 |
| (iv) Intangible assets under development | | 0.000 | 0.000 |
| (b) Non-current Investments | | 75.720 | 69.969 |
| (c) Deferred tax assets (net) | | 2.187 | 0.000 |
| (d) Long-term Loan and Advances | | 4.207 | 4.064 |
| (e) Other Non-current assets | | 0.000 | 0.000 |
| Total Non-Current Assets | | 222.802 | 212.395 |
| (2) Current assets | | | |
| (a) Current investments | | 0.000 | 0.000 |
| (b) Inventories | | 94.806 | 52.837 |
| (c) Trade receivables | | 421.268 | 416.820 |
| (d) Cash and cash equivalents | | 81.766 | 82.726 |
| (e) Short-term loans and advances | | 113.617 | 98.202 |
| (f) Other current assets | | 0.586 | 0.314 |
| Total Current Assets | | 712.043 | 650.899 |
| TOTAL | | 934.845 | 863.294 |

PROFIT & LOSS ACCOUNT- (CONSOLIDATED)

| | PARTICULARS | 31.03.2017 | 31.03.2016 |
|-------------|---|-------------------|-------------------|
| | SALES | | |
| | Income | 985.130 | 930.366 |
| | Other Income | 17.188 | 5.439 |
| | TOTAL | 1002.318 | 935.805 |
| Less | EXPENSES | | |
| | Cost of Raw Materials and Components Consumed | 760.226 | 675.046 |
| | Purchases of traded goods | 16.628 | 9.064 |
| | Changes in inventories of finished goods, work-in-progress and Stock-in-Trade | (33.835) | 1.967 |
| | Employees benefits expense | 18.053 | 11.192 |

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| | | | | |
|----------------------|---|--|----------------|----------------|
| | Other expenses | | 160.971 | 161.318 |
| | Profit on sale of fixed asset | | (0.079) | 0.000 |
| | TOTAL | | 921.964 | 858.587 |
| | PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION | | 80.354 | 77.218 |
| Less | FINANCIAL EXPENSES | | 31.182 | 34.111 |
| | PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION | | 49.172 | 43.107 |
| Less/ Add | DEPRECIATION/ AMORTISATION | | 20.944 | 21.578 |
| | PROFIT/ (LOSS) BEFORE TAX | | 28.228 | 21.529 |
| Less | TAX | | 10.397 | 7.372 |
| | PROFIT/ (LOSS) AFTER TAX | | 17.831 | 14.157 |
| | SHARE OF PROFIT OF ASSOCIATES | | 4.212 | 2.341 |
| | NET PROFIT FOR THE YEAR | | 22.043 | 16.498 |
| | Earnings / (Loss) Per Share (INR) | | 29.40 | 22.01 |

LOCAL AGENCY FURTHER INFORMATION

| Sr. No. | Check list by info agents | Available in Report (Yes/No) |
|----------------|--|-------------------------------------|
| 1 | Year of establishment | Yes |
| 2 | Constitution of the entity -Incorporation details | Yes |
| 3 | Locality of the entity | Yes |
| 4 | Premises details | Yes |
| 5 | Buyer visit details | -- |
| 6 | Contact numbers | Yes |
| 7 | Name of the person contacted | Yes |
| 8 | Designation of contact person | Yes |
| 9 | Promoter's background | Yes |
| 10 | Date of Birth of Proprietor / Partners / Directors | Yes |
| 11 | Pan Card No. of Proprietor / Partners | No |

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| | | |
|----|---|-----|
| 12 | Voter Id Card No. of Proprietor / Partners | No |
| 13 | Type of business | Yes |
| 14 | Line of Business | Yes |
| 15 | Export/import details (if applicable) | Yes |
| 16 | No. of employees | Yes |
| 17 | Details of sister concerns | Yes |
| 18 | Major suppliers | No |
| 19 | Major customers | No |
| 20 | Banking Details | Yes |
| 21 | Banking facility details | Yes |
| 22 | Conduct of the banking account | -- |
| 23 | Financials, if provided | Yes |
| 24 | Capital in the business | Yes |
| 25 | Last accounts filed at ROC, if applicable | Yes |
| 26 | Turnover of firm for last four years | Yes |
| 27 | Reasons for variation <> 20% | -- |
| 28 | Estimation for coming financial year | No |
| 29 | Profitability for last three years | Yes |
| 30 | Major shareholders, if available | Yes |
| 31 | External Agency Rating, if available | No |
| 32 | Litigations that the firm/promoter involved in | -- |
| 33 | Market information | -- |
| 34 | Payments terms | Yes |
| 35 | Negative Reporting by Auditors in the Annual Report | No |

UNSECURED LOAN

(INR In Million)

| Unsecured Loan | 31.03.2018 (INR in Million) | 31.03.2017 (INR in Million) |
|---|--------------------------------|--------------------------------|
| Long-term Borrowings | | |
| Loans and advance from related parties and associates | NA | 56.363 |
| Short-term Borrowings | | |
| Loans and advance from related parties and associates | NA | 3.045 |
| From Others | | |
| Body corporate and other | NA | 136.146 |
| Total | NA | 195.554 |

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INDEX OF CHARGES

| Charges Registered | | | | | | | |
|--------------------|-----------|-----------|---|-------------------|-----------------------|-------------|---|
| SN o | SRN | Charge Id | Charge Holder Name | Date of Creatio n | Date of Modificati on | Amount | Address |
| 1 | C64633183 | 10591832 | The Hongkong and Shanghai Banking Corporation Limited | 13/08/2015 | - | 89900000.0 | 31 B B D Bagh, Credit ServicesHongkong HouseKolkataWB700001IN |
| 2 | C49534092 | 10542350 | The Hongkong and Shanghai Banking Corporation Limited | 13/01/2015 | 25/03/2015 | 58000000.0 | Hongkong House, Credit Services31 B B D BaghKolkataWB700001IN |
| 3 | C37745841 | 10538074 | The Hongkong and Shanghai Banking Corporation Limited | 27/11/2014 | - | 70000000.0 | Hongkong House, Credit Services31 B B D BaghKolkataWB700001IN |
| 4 | G29149192 | 10424478 | The Hongkong and Shanghai Banking Corporation Limited | 03/05/2013 | 25/11/2016 | 160000000.0 | 31 B B D Bagh, Credit ServicesHongkong HouseKolkataWB700001IN |

CONTINGENT LIABILITIES:

(INR in million)

| PARTICULARS | 31.03.2018 | 31.03.2017 |
|--|-------------------|-------------------|
| Demands/ Claims by various Government Authorities and others not | | |

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| | | |
|--|----|---------|
| acknowledge as debt: | | |
| -Sales Tax/ VAT | NA | 64.542 |
| Un-redeemed bank guarantees | | |
| -PNB | NA | 18.606 |
| -HSBC | NA | 13.506 |
| Custom Duty on import under EPCG Scheme against which Export obligation is to be fulfilled | NA | 127.911 |

FIXED ASSETS (As on 31.03.2017)

- Land
- Building
- Furniture and Fixture
- Computer
- Plant and Machinery
- Motor Car
- Air Conditioner
- Tools and Dies
- Fax Machine
- Generator

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: *The Courts, India Prisons Service, Interpol, etc.*

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

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No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

| Currency | Unit | INR |
|-----------|------|-----------|
| US Dollar | 1 | INR 69.00 |
| UK Pound | 1 | INR 88.28 |
| Euro | 1 | INR 79.05 |

INFORMATION DETAILS

| | |
|----------------------------------|-----|
| Information Gathered by : | RBY |
| Analysis Done by : | PRY |
| Report Prepared by : | SUD |

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SCORE FACTORS

| DEMERIT POINTS | | |
|-----------------------------|--------|-----|
| --BANK CHARGES | YES/NO | YES |
| --LITIGATION | YES/NO | NO |
| --OTHER ADVERSE INFORMATION | YES/NO | NO |
| MERIT POINTS | | |
| --SOLE DISTRIBUTORSHIP | YES/NO | NO |
| --EXPORT ACTIVITIES | YES/NO | YES |
| --AFFILIATION | YES/NO | YES |
| --LISTED | YES/NO | NO |
| --OTHER MERIT FACTORS | YES/NO | YES |

RATING EXPLANATIONS

| Credit Rating | Explanation | Rating Comments |
|---------------|------------------|--|
| A++ | Minimum Risk | Business dealings permissible with minimum risk of default |
| A+ | Low Risk | Business dealings permissible with low risk of default |
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |
| B | Medium Risk | Business dealings permissible on a regular monitoring basis |
| C | Medium High Risk | Business dealings permissible preferably on secured basis |
| D | High Risk | Business dealing not recommended or on secured terms only |
| NB | New Business | No recommendation can be done due to business in infancy stage |
| NT | No Trace | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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