

## MIRA INFORM REPORT

<b>Report No. :</b>	523877
<b>Report Date :</b>	11.08.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	AK ALROSA (PAO)
<b>Formerly Known As :</b>	<ul style="list-style-type: none"> <li>• NPO YAKUTALMAZ</li> <li>• ALMAZY ROSSII-SAKHA JOINT STOCK COMPANY</li> <li>• ZAO ALROSA</li> <li>• ZAO AK ALROSA</li> <li>• OAO AK ALROSA</li> </ul>
<b>Registered Office :</b>	Lenina Street 6, Ulus Mirninskiy, The Sakha (Yakutia) Republic, 678175 Mirny
<b>Country :</b>	Russia
<b>Financials (as on) :</b>	31.12.2017 [Summarized]
<b>Date of Incorporation :</b>	13.08.1992
<b>Com. Reg. No.:</b>	OGRN 1021400967092
<b>Legal Form :</b>	Public Joint Stock Company
<b>Line of Business :</b>	<ul style="list-style-type: none"> <li>• Other mining and quarrying n.e.c</li> <li>• Wholesale of other intermediate products</li> <li>• Engineering activities and related technical consultancy</li> </ul>
<b>No. of Employees :</b>	26,543

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A+
------------------------	----

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Regular

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

<b>Litigation :</b>	Clear
---------------------	-------

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Russia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

### RUSSIA - ECONOMIC OVERVIEW

Russia has undergone significant changes since the collapse of the Soviet Union, moving from a centrally planned economy towards a more market-based system. Both economic growth and reform have stalled in recent years, however, and Russia remains a predominantly statist economy with a high concentration of wealth in officials' hands. Economic reforms in the 1990s privatized most industry, with notable exceptions in the energy, transportation, banking, and defense-related sectors. The protection of property rights is still weak, and the state continues to interfere in the free operation of the private sector.

Russia is one of the world's leading producers of oil and natural gas, and is also a top exporter of metals such as steel and primary aluminum. Russia is heavily dependent on the movement of world commodity prices as reliance on commodity exports makes it vulnerable to boom and bust cycles that follow the volatile swings in global prices. The economy, which had averaged 7% growth during the 1998-2008 period as oil prices rose rapidly, has seen diminishing growth rates since then due to the exhaustion of Russia's commodity-based growth model.

A combination of falling oil prices, international sanctions, and structural limitations pushed Russia into a deep recession in 2015, with GDP falling by close to 2.8%. The downturn continued through 2016, with GDP contracting another 0.2%, but was reversed in 2017 as world demand picked up. Government support for import substitution has increased recently in an effort to diversify the economy away from extractive industries.

Source : CIA

## SUMMARY

<b>COMPANY NAME</b>	AK ALROSA (PAO)			
<b>ADDRESS</b>	Building ALROSA Building	Street Lenina Street 6	Area Ulus Mirninskiy, The Sakha (Yakutia) Republic, Russia	PO Box 678175 Mirny
<b>TEL/FAX</b>	Verified Phones: (+7 41136) 30030 / (+7 41136) 30180 / Fax: (+7 41136) 30451			
<b>EMAIL/WEBSITE</b>	Email: info@alrosa.ru / Website: www.alrosa.ru			
<b>ACTIVITY</b>	NACE 0899 - Other mining and quarrying n.e.c.; NACE 4676 -Wholesale of other intermediate products; NACE 7112 - Engineering activities and related technical consultancy;			
<b>PRINCIPAL</b>	Sergey Sergeevich Ivanov Chairman		Workforce 26,543	
<b>LEGAL INFO</b>	Date Of Est. 13/08/1992	Reg. No. OGRN 1021400967092	Legal Form Public Joint Company	Status Stock Active
<b>CAPITAL</b>	<b>CURRENCY</b> RUBLE (RUB)	<b>AMOUNT</b> 12,473,000,000		

## IDENTIFICATION

<b>CO. NAME</b>	AK ALROSA (PAO)		
<b>TRADEMARK</b>	ALROSA		
<b>ALSO KNOWN NAME (S)</b>	Public Joint Stock Company AK ALROSA / Aktsionernaya Kompaniya ALROSA (Publichnoye Aktsionernoye Obshestvo)		
<b>FORMER NAME</b>	NPO Yakutalmaz / Almazy Rossii-Sakha Joint Stock Company / ZAO ALROSA / ZAO AK ALROSA / OAO AK ALROSA		
<b>BUILDING</b>	ALROSA Building		
<b>STREET</b>	Lenina Street 6		
<b>AREA</b>	Ulus Mirninskiy, The Sakha (Yakutia) Republic		
<b>POSTAL ADDRESS</b>	678175 Mirny		
<b>CITY</b>	Mirny		
<b>COUNTRY</b>	Russian Federation		
<b>TELEPHONE</b>	(+7 41136) 30030 / (+7 41136) 30180		
<b>FAX</b>	(+7 41136) 30451		
<b>VERIFIED EMAIL</b>	info@alrosa.ru / ir@alrosa.ru		
<b>WEBSITE</b>	www.alrosa.ru		
<b>BUSINESS HOURS</b>	<b>DAYS</b> Mon-Fri	<b>OFFICE HOURS</b> 09:00-18:00	<b>BREAK TIME</b> 13:00-14:00
<b>REGISTERED ADDRESS</b>	Lenina Street 6, Ulus Mirninskiy, The Sakha (Yakutia) Republic,		

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

678175 Mirny, Russian Federation

## **SENIOR PERSONNEL**

### **MANAGEMENT**

### **NAME**

### **POSITION**

Sergey Sergeevich Ivanov  
Nationality: Russian  
Tax Code:  
INN 770307468762  
(son of Sergey Borisovich  
Ivanov)  
Supervisory Board

Chairman

Anton Germanovich Siluanov

Chairman of the Board

Egor Afanasievich Borisov

First Deputy Chairman of the  
Board

Aleksandr Sergeevich Galushka

Sergey Vladimirovich Barsukov

Deputy Chairman of the Board

Georgiy Karlovich Basharin

Member of the Board

Maria Vladimirovna Gordon

Member of the Board

Evgenia Vasilevna Grigorieva

Galina Innokentievna Danchikova

Member of the Board

Kirill Aleksandrovich Dmitriev

Member of the Board

Dmitriy Vladimirovich  
Konov

Member of the Board

Valentina Ivanovna Lemesheva

Sergey Vasilevich Mestnikov

Member of the Board

Oleg Romanovich Fedorov

Member of the Board

Aleksey Olegovich Chekunkov

Management

Member of the Board

Igor Vitalievich Sobolev

Member of the Board

Sergey Vladimirovich Barsukov	
Vladislav Leonidovich Zhdanov	Member of the Board
Vladimir Vladimirovich Kozlov	Member of the Board
Vladimir Vladimirovich Marchenko	
Yuriy Konstantinovich Okoyomov	First Deputy Director / Executive Director
Aleksandr Terentiev	Deputy Director
Aleksey Nikolaevich Filippovskiy	
Konstantin Viktorovich Garanin	Deputy Director
Svetlana Vladimirovna Linnik	Deputy Director
Andrey Nikolaevich Cherepov	
Andrey Lekarev	Deputy Director
	Deputy Director
Sergei Mezhokh	
	Deputy Director
	Deputy Director
	Chief Geologist
	Chief Accountant
	Chief Engineer
	Corporate Secretary – Head of Corporate Governance Department
	Head of Corporate Finance
<b>WORKFORCE</b>	<b>NO. OF EMPLOYEES</b>
	27,000
	<b>PERIOD</b>
	08.2018

40,000 (Group)

01.2018

## **FINANCIAL SUMMARY**

<b>REVENUE</b>	<b>31/12/2017</b>	<b>31/03/2018 (Quarterly Results)</b>
	USD 4,628,000,000	RUBLE 94,894,000,000
<b>NET PROFIT / (LOSS)</b>	<b>31/12/2017</b>	<b>31/03/2018 (Quarterly Results)</b>
	USD 1,349,000,000	RUBLE 33,181,000,000
<b>PROFIT BEFORE TAX</b>	RUBLE 42,183,000,000 as of 31/03/2018	
<b>STOCK/INVENTORIES</b>	RUBLE 73,867,000,000 as of 31/03/2018	
<b>FISCAL YEAR-END</b>	31 December.	

## **LEGAL STATUS**

<b>INCORPORATION</b>	13/08/1992	
<b>REGISTRATION NO.</b>	<b>C.R. NUMBER</b>	<b>ISSUED BY</b>
	OGRN 1021400967092 (issued on: 17/07/2002)	Federal Tax Service
<b>OTHER REGISTRATION NO.</b>	INN 1433000147 (Tax Code) / KPP 143301001 / OKPO 23308410 (Statistics Code) / OKTMO 98631101001	
<b>AUTHORISED CAPITAL</b>	<b>AMOUNT</b>	<b>CURRENCY</b>
	12,473,000,000	RUBLE
<b>PAID-UP CAPITAL</b>	<b>AMOUNT</b>	<b>CURRENCY</b>
	12,473,000,000	RUBLE
<b>LEGAL FORM</b>	Public Joint Stock Company	
<b>BUSINESS HISTORY</b>	<p>The Company was incorporated in Russian Federation on 13 August 1992 as a state owned company under the name ZAO ALROSA. The history of Alrosa dates back to 1954, when the first primary deposit of diamonds in the Soviet Union, the kimberlite pipe Zarnitsa, was found. In 1955 the Mir kimberlite pipe and the Udachnaya pipe were discovered. A total of fifteen primary diamond sources were found in 1955.</p>	

In 1957, a decision was made to begin mining and production operations on alluvial and ore deposits in Yakutia. To manage the facilities construction and subsequent operations, the Yakutalmaz group of companies was established with headquarters in Mirny. The first commercial-grade diamonds were recovered the same year. Two years later, the Soviet Union sold the first shipment of diamonds on the world market.

For the most part during the Soviet period, the diamond mining industry developed on the basis of the Mir open-pit mine and adjacent alluvial

deposits. In those years its main open-pit mines, processing plants and related energy generating facilities were put into operation. In 1960, the Djomolungma and Chimyan was discovered, and in 1969, the International kimberlite pipe.

In 1963, the first sales contracts between the USSR and De Beers group were signed. In 2009 this cooperation was brought to an end as contrary to European Union competition laws in compliance with a decision of the European Commission. Now Alrosa independently distributes its rough diamond production on the world market.

Through 1980, rapid development of primary deposits continued in Aikhal township on the basis of the Jubilee pipe and in Udachny town. Today the Udachny open-pit mine is one of the largest open-pit mines in the world.

Alrosa closed joint stock company was set up according to Presidential Decree №158C of the President of Russia "On the Establishment of the Almazy Rossii-Sakha Joint Stock Company" signed on 19 February 1992, based on NPO Yakutalmaz, a former USSR state-owned diamond mining company.

In 2011, Alrosa was reorganized as an open joint-stock company with free float of Alrosa's shares on financial markets.

In July 2007, Verkhne-Munskoye diamond field in Yakutia was discovered with estimated value of about \$3.5 billion.

In August 2009, during the recent financial crisis, Prime Minister of Russian Federation announced the Russian government, via Gokhran, would buy \$1 billion in uncut diamonds from Alrosa. This was to support the Russian diamond mining industry while avoiding saturation in the global diamond market and thus further depression of diamond prices. The diamond mining industry is critical to the Yakutia economy.

On 28 October 2013, the Company carried out the IPO. Alrosa raised \$1.3 billion in share sales.

**STATUS**

**SHAREHOLDERS**

Active

**NAME**

**PERCENTAGE**

1. Russian Federation represented by the Federal Agency for State Property Management
2. Ministry of Property and Land Relations of the Republic of Sakha (Yakutia)
3. Administration of the municipality "Vilyui Ulus

33.0256%

25.0002%

1.0006%

(District)"	
4. Administration of the Municipality of Mirninsky District	1.0003%
5. Administration of the municipal entity "Anabar National (Debt-Evenki) ulus"	0.9999%
6. Administration of the municipal formation "Verkhnevilyui Ulus (area)"	0.9999%
7. Administration of the municipal entity "Nyurbinsky district"	0.9999%
8. Administration of the municipal entity "Lensky district"	0.9999%
9. Administration of the municipal formation "Olenek Evenki national area"	0.9999%
10. Administration of the municipal formation "Suntarsky ulus (district)"	0.9999%
11. Free Float	32.3429%
12. Other legal entities	0.0044%
13. Other physical individuals	1.5955%
14. Joint owners	0.0311%

## **OPERATION**

### **BANKERS**

1. PAO VTB Bank  
Leninskaya Sloboda Street 26  
Moscow  
Russia  
Telephone: +(7 800) 200 2326
2. PAO Rosbank  
34, Mashi Poryvaevoy street

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Moscow, 107078  
Russia

3. JSC Alfa-Bank  
Moskovskiy Avenue 74, Liter A, Apartment 2H  
Frunzenskiy District  
Saint Petersburg  
Telephone: (+7 495) 755 5858  
Fax : (+7 495) 755 5858

4. PAO Sberbank  
Vavilova Street 19  
117997 Moscow  
Russia  
Telephone: (+7 495) 957 5731  
Fax : (+7 495) 747 4758

5. AO Raiffeisenbank  
Troitskaya Street 17/1  
Moscow 129090  
Russia  
Tel: +(7 495) 721 9900  
Fax: +(7 495) 721 9901

**AUDITORS**

AO PricewaterhouseCoopers Audit  
White Square Business Centre  
10 Butyrsky Val  
Moscow, 125047  
Russia  
Telephone: (+7 495) 967 6000

**ACTIVITY CODE (NACE)**

0899 - Other mining and quarrying n.e.c.; 4676 -Wholesale of other intermediate products; 7112 - Engineering activities and related technical consultancy;

**LINE OF BUSINESS**

Subject is engaged in the exploration, mining, manufacture and sale of diamonds.

Subject's processing facilities includes:

- Five processing plants;
- Three dredges;
- Two stationary processing plants at alluvial mine sites;
- Additional mobile processing plants.

As of the end of 2014, ALROSA's mineral processing capacity totals 35.9 million tons of ore per year. Plants 12 (Udachny MPD) and 14 (Aikhal MPD), with capacities of 12 and 10 million tons of ore per year, respectively, are the largest of their kind in ALROSA and worldwide.

ALROSA's 2016 diamond production totalled 37.4 million carats, down by 2% year-on-year as a result of a downward revision in production plans for the alluvial deposits in Q2 and Q3 2016, which is in line with

**IMPORT FROM  
EXPORT TO**

**FACILITIES**

the diamond market environment after 2015.

worldwide

worldwide, mainly China, India, UAE, South Africa, Belgium, Hong Kong, USA, UK, Canada, Israel and Singapore.

Owned premises comprising administrative offices located at the heading address as well as Group enterprises operate in seven countries, and across ten regions of Russia.

ALROSA carries out prospecting and exploration in dozens of sites in six diamondiferous areas of the Republic of Sakha (Yakutia):

- Sredniaya Markha basin;
- Muna-Tyung basin;
- Daldyn-Alakit
- Malaya Botuobia basin;
- Lena basin;
- Anabar;
- as well as in the Russian North-West and in the Republic of Angola.

Republic of Angola

ALROSA is a co-founder of Catoca Ltd. Mining Co. with the 32.8% share in the authorized capital. Catoca mines rough diamonds in the Lunda Sul province with high potential of new discoveries of primary diamond deposits.

In 2014, ALROSA and the Angolan national diamond company ENDIAMA E.P. (also owns 32.8% share in Catoca) signed an agreement establishing an exploration joint venture in Angola.

ALROSA's geologists continue working at Catoca kimberlite pipe, one of the largest primary diamond deposits and forth largest by size. As of today, Catoca produces more than 6 million carats of rough diamonds; reserves of the pipe are estimated at 60 million carats.

Catoca Ltd. Mining Co. is also a majority founder of Luemba company (Angola), with the Tchiuzo pipe, another large primary diamond deposit, located on its concession territory. ALROSA's Yakutniroalmaz institute developed technical design for the development of this pipe and feasibility study for investments.  
Republic of Botswana

The second priority area for ALROSA is the Republic of Botswana.

Sunland Minerals, a joint venture between ALROSA and British company Botswana Diamonds Plc, operates in this region. Botswana Diamonds has solid years of experience in the country. Currently the companies jointly investigate four areas in order to discover primary diamond deposits and get licenses for their development.

Republic of Zimbabwe

The Republic of Zimbabwe is also of interest for the geological exploration and, possibly, for the establishment of joint diamond-mining enterprises.

In 2012, ALROSA's geological service and Zimbabwean DTZ-OZGEO entered into an agreement on technical cooperation aiming to choose promising areas and assess their resource potential. Today, ALROSA considers the establishment of joint venture with DTZ-OZGEO and cooperation with the state Zimbabwean company ZMDC.

Branches

**BRANCH OFFICES**

1. Filial AK ALROSA ESO ALROSA  
Russia
2. Filial AK ALROSA YAPTA AK ALROSA  
Russia
3. Filial AK ALROSA Diamonds ALROSA  
Smolnaya Street 12  
Moscow 125493  
Russia
4. Filial AK ALROSA OK Prometey  
Russia
5. Filial AK ALROSA in Vladivostok  
Russia
6. Filial Edinaya Sbytovaya Organisatsia ALROSA  
1812 Goda Street 14  
Moscow  
Phone: (+7 499) 148 4672 / 780 0670  
Branch Director: Evgeniy Agureev

Representative Offices in Russia

1. Ozerkovskaya nab. 24  
Moscow 115184  
Tel: (+7 495) 620 9250  
Fax: (+7 495) 411 7515
2. Okeansky Prospekt 17  
Vladivostok 690091  
Russia  
Tel: (+7 423) 249 1870

**RELATED COMPANIES**

3. Representative Office in Orel  
ul. Gorkogo Street 24  
Orel 302028  
Russia  
Tel: (+7 4862) 437 113  
Fax: (+7 4862) 437 113

4. Representative Office in Yakutsk  
ul. Ammosova, 8  
677018, Republic of Sakha (Yakutia)  
Russia  
Tel: (+7 4112) 423 328  
Fax: (+7 4112) 421 815

5. Representative Office in Mumbai  
Mumbai, India  
Director: Jim Vimadalal  
Subsidiaries

1. Alrosa Finance B.V.  
Russia

2. ALROSA BELGIUM (frmly Arcos Belgium N.V.)  
Belgium

3. ALROSA EAST DMCC (frmly ARCOS EAST DMCC)  
UAE

4. ALROSA Hong Kong Limited (frmly Arcos Hong  
Kong Ltd)  
Hong Kong

5. ALROSA USA INC. (frmly ARCOS USA INC.)  
USA

6. ALROSA OVERSEAS S.A. (frmly Sunland Holding  
S.A.)  
Switzerland

7. HIDROCHICAPA S.A.  
Angola

8. Maretiom Investments Ltd.  
Cyprus

9. Velarion Investments Ltd.  
Cyprus

10.AO «Aviakompaniya ALROSA»

- Russia
- 11.AO Almazy Anabara  
Russia
- 12.AO ALROSA-torg  
Russia
- 13.AO Vilyuskaya GES-3  
Russia
- 14.AO NPP Burevestnik  
Russia
- 15.AO NPF Almaznaya Osen  
Russia
- 16.AO Sanatoriy Golubaya Volna  
Russia
- 17.AO Sudokhodnaya Kompaniya ALROSA-Lena  
Russia
- 18.AO ALROSA-Gaz  
Russia
- 19.OAO ALROSA-Yakutia  
Russia
- 20.OOO ALROSA-Okhrana (Security)  
Russia
- 21.OOO ALROSA-Spetsburenie  
Russia
- 22.OOO Brillianty ALROSA (frmly Barnaulskiy  
Zavod Kristall  
Russia
- 23.OOO Lenskoe Predpryatie Teplovyh I  
Elektricheskikh Setei  
Russia
- 24.OOO Orel-ALROSA  
Russia
- 25.OOO Predpryatie Teplovodosnabzhenia  
Russia

- 26.PAO ALROSA-Nyurba  
Russia
- 27.PAO Severalmaz  
Russia
- Associates
- 28.Sociedade Mineira de Catoca Limitada  
Angola
- 29.ZAO GMK Timir  
Russia
- 30.OAO Almazniy Mir  
Russia

## **FINANCIAL INFORMATION**

CURRENCY	USD	
PERIOD	31/12/2017	31/12/2016
CURRENT ASSETS	2,926,000,000	2,849,000,000
STOCK/INVENTORIES	1,597,000,000	1,625,000,000
NON-CURRENT ASSETS	4,501,000,000	4,943,000,000
CURRENT LIABILITIES	1,314,000,000	600,000,000
NON-CURRENT LIABILITIES	1,487,000,000	2,957,000,000
EQUITY	4,626,000,000	4,235,000,000
BALANCE TOTAL	7,427,000,000	7,792,000,000
REVENUE	4,628,000,000	4,645,000,000
NET PROFIT / LOSS	1,349,000,000	1,954,000,000
NOTES	The following IFRS consolidated financial statements as at 31 December 2017 showed:	

31/12/2017 31/12/2016  
(in millions of USD)

ASSETS		
Non-current assets		
Goodwill	25	24
Property, plant and equipment	4,107	4,762
Investments in associates and joint ventures	75	67
Deferred tax assets	67	32
Available-for-sale investments	51	23

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Long-term accounts receivable	176	35
Total Non-current assets	4,501	4,943
Current assets		
Inventories	1,597	1,625
Prepaid income tax	1	2
Trade and other receivables	515	250
Bank deposits	-	471
Cash and cash equivalents	128	501
Non-current assets held for sale	685	-
Total current assets	2,926	2,849
<b>TOTAL ASSETS</b>	<b>7,427</b>	<b>7,792</b>
<b>EQUITY &amp; LIABILITIES</b>		
<b>Equity</b>		
Share capital	398	398
Share premium	433	433
Retained earnings and other reserves	3,803	3,410
Equity attributable to owners of PJSC ALROSA	4,634	4,241
Non-controlling interest	(8)	(6)
Total Equity	4,626	4,235
<b>Liabilities</b>		
<b>Non-Current liabilities</b>		
Long-term debt	1,019	2,336
Provision for pension obligations	278	329
Other provisions	95	110
Deferred tax liabilities	95	182
Total Non-current Liabilities	1,487	2,957
<b>Current Liabilities</b>		
Short-term loans	603	11
Trade and other payables	386	420
Income tax payable	50	39
Other taxes payable	113	129
Dividends payable	3	1
Liabilities of disposal group classified as held for sale	159	-
Total current liabilities	1,314	600
Total liabilities	2,801	3,557
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>7,427</b>	<b>7,792</b>
<b>INCOME STATEMENT</b>		
Revenue	4,628	4,645

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Income from grants	97	43
Cost of sales	(2,295)	(1,929)
Royalty	(21)	(18)
Gross profit	2,409	2,741
General and administrative expenses	(199)	(186)
Selling and marketing expenses	(52)	(50)
Other operating income	265	48
Other operating expenses	(720)	(456)
Operating profit	1,703	2,097
Finance (costs)/income, net	(25)	348
Share of net profit of associates and joint ventures	42	40
Profit before income tax	1,730	2,485
Income tax	(381)	(531)
Profit for the year	1,349	1,954

Consolidated Statement of Financial Position as at 31 December 2016, showed:

	31/12/2016	31/12/2015
	(in millions of RUBLE)	
<b>Assets</b>		
Non-current Assets		
Goodwill	1,439	1,439
Property, plant and equipment	288,874	283,963
Investments in associates and joint ventures	4,061	6,891
Deferred tax assets	1,967	1,919
Available-for-sale investments	1,424	711
Long-term accounts receivable	2,093	3,453
Total Non-current Assets	299,858	298,376
Current assets		
Inventories	98,576	94,296
Prepaid income tax and other receivables	121	6,258
Bank deposits	15,179	15,632
Cash and cash equivalents	28,570	-
Total Current Assets	30,410	20,503
Total Assets	472,714	435,065
<b>Equity &amp; liabilities</b>		
Equity		
Share capital	12,473	12,473
Treasury premium	10,431	10,431

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

shares	-	(15) Retained
earnings and other reserves	234,298	128,853
Equity attributable to owners of PJSC ALROSA	257,202	151,742 Non-
Controlling Interest in Subsidiaries	(232)	(257)
Total Equity	256,970	151,485
Liabilities		
Non-current Liabilities		
Long-term debt	141,669	197,467
Provision for pension obligations	19,954	10,556 Other
provisions	6,691	5,841 Deferred
tax liabilities	11,018	13,966 Total Non-
current Liabilities	179,332	227,830
Current Liabilities		
Short-term loans and current portion of long-term debt	666	25,692 Trade
and other payables	25,488	23,047 Income tax
payable	2,368	921 Other taxes
payable	7,804	6,001 Dividends payable
86	89	Total Current Liabilities
55,750		36,412
Total Liabilities	215,744	
283,580 Total Equity and Liabilities	472,714	435,065

Consolidated Statement of Profit and Loss

Revenue	317,090	224,524
Cost of sales	(129,751)	(93,240)
(1,209)	(1,209)	Royalty
186,130	130,075	Gross profit
expenses	(12,436)	(10,243)
Selling and marketing expenses	(3,346)	(2,768)
Other operating income	3,090	3,101
operating expenses	(30,473)	(22,996)
profit	142,965	97,169
/		Finance income
(costs), net	24,124	(58,481)
Share of net profit of associates and joint ventures	2,650	2,628
Profit before income tax	169,739	41,316
Income tax	(36,268)	(9,124)
Profit for the year	133,471	32,192

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

## **PAYMENT RECORDS**

### **CREDIT OPINION**

We consider it is acceptable to deal with subject for LARGE amounts.

## **SPECIAL REMARKS**

### **INTERVIEWED COMMENTS**

Subject's employees.

You enquired on: PJSC ALROSA. Please note that this name applies to an English translation of the subject's name. Subject's correct registered name is as per heading.

The city name which you provided: 14 812 OF YER ST 121170 MOSCOW applies to subject's branch office (export/sales department) in Moscow. Please note that subject's administrative office address is as per heading.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.95
UK Pound	1	INR 88.19
Euro	1	INR 79.00
RUB	1	INR 1.02

**Note** : Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	PRI
<b>Report Prepared by :</b>	SYL

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)