

BEIJING HANJIANG AUTOMATIC GLASS MACHINE EQUIPMENTS CO., LTD. - 524311

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MIRA INFORM REPORT

Report No. :	524311
Report Date :	11.08.2018

IDENTIFICATION DETAILS

Name :	BEIJING HANJIANG AUTOMATIC GLASS MACHINE EQUIPMENTS CO., LTD.
Registered Office :	No. 7 Tengren Road, Niulanshan Industrial Zone, Shunyi District, Beijing 101300 PR
Country :	China
Financials (as on) :	30.06.2017
Date of Incorporation :	24.09.2002
Unified Social Credit Code :	911101137426191959
Legal Form :	Limited Liabilities Company
Line of Business :	Subject registered business scope includes manufacturing and selling automatic glass processing mechanical equipment; selling hardware, chemicals (excluding the hazardous chemicals), building materials and vehicle parts; technology development, transfer, consulting and services; import and export of technology, goods and import, export agent; entrusted labor services
No. of Employees :	117

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular

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Litigation :	Clear
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NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
China	A2	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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CHINA - ECONOMIC OVERVIEW

Since the late 1970s, China has moved from a closed, centrally planned system to a more market-oriented one that plays a major global role. China has implemented reforms in a gradualist fashion, resulting in efficiency gains that have contributed to a more than tenfold increase in GDP since 1978. Reforms began with the phaseout of collectivized agriculture, and expanded to include the gradual liberalization of prices, fiscal decentralization, increased autonomy for state enterprises, growth of the private sector, development of stock markets and a modern banking system, and opening to foreign trade and investment. China continues to pursue an industrial policy, state support of key sectors, and a restrictive investment regime. Measured on a purchasing power parity (PPP) basis that adjusts for price differences, China in 2016 stood as the largest economy in the world, surpassing the US in 2014 for the first time in modern history. China became the world's largest exporter in 2010, and the largest trading nation in 2013. Still, China's per capita income is below the world average.

After keeping its currency tightly linked to the US dollar for years, China in July 2005 moved to an exchange rate system that references a basket of currencies. From mid-2005 to late 2008, the renminbi appreciated more than 20% against the US dollar, but the exchange rate remained virtually pegged to the dollar from the onset of the global financial crisis until June 2010, when Beijing announced it would allow a resumption of gradual liberalization. From 2013 until early 2015, the renminbi (RMB) appreciated roughly 2% against the dollar, but the exchange rate fell 13% from mid-2015 until end-2016 amid strong capital outflows in part stemming from the August 2015 official devaluation; in 2017 the RMB resumed appreciating against the dollar – roughly 7% from end-of-2016 to end-of-2017. From 2013 to 2017, China had one of the fastest growing economies in the world, averaging slightly more than 7% real growth per year. In 2015, the People's Bank of China announced it would continue to carefully push for full convertibility of the renminbi, after the currency was accepted as part of the IMF's special drawing rights basket. However, since late 2015 the Chinese Government has strengthened capital controls and oversight of overseas investments to better manage the exchange rate and maintain financial stability.

The Chinese Government faces numerous economic challenges including: (a) reducing its high domestic savings rate and correspondingly low domestic household consumption; (b) managing its high corporate debt burden to maintain financial stability; (c) controlling off-balance sheet local government debt used to finance infrastructure stimulus; (d) facilitating higher-wage job opportunities for the aspiring middle class, including rural migrants and college graduates, while maintaining competitiveness; (e) dampening speculative investment in the real estate sector without sharply slowing the economy; (f) reducing industrial overcapacity; and (g) raising productivity growth rates through the more efficient allocation of capital and state-support for innovation. Economic development has progressed further in coastal provinces than in the interior, and by 2016 more than 169.3 million migrant workers and their dependents had relocated to urban areas to find work. One consequence of China's population control policy known as the "one-child policy" - which was relaxed in 2016 to permit all families to have two children - is that China is now one of the most rapidly aging countries in the world. Deterioration in the environment - notably air pollution, soil erosion, and the steady fall of the water table, especially in the North - is another long-term problem. China continues to lose arable land because of erosion and urbanization. The Chinese Government is seeking to add energy production capacity from sources other than coal and oil, focusing on natural gas, nuclear, and clean energy development. In 2016, China ratified the Paris Agreement, a multilateral agreement to combat climate change, and committed to peak its carbon dioxide emissions between 2025 and 2030.

The government's 13th Five-Year Plan, unveiled in March 2016, emphasizes the need to increase innovation and boost domestic consumption to make the economy less dependent on government investment, exports, and



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heavy industry. However, China has made more progress on subsidizing innovation than rebalancing the economy. Beijing has committed to giving the market a more decisive role in allocating resources, but the Chinese Government's policies continue to favor state-owned enterprises and emphasize stability. Chinese leaders in 2010 pledged to double China's GDP by 2020, and the 13th Five Year Plan includes annual economic growth targets of at least 6.5% through 2020 to achieve that goal. In recent years, China has renewed its support for state-owned enterprises in sectors considered important to "economic security," explicitly looking to foster globally competitive industries. Chinese leaders also have undermined some market-oriented reforms by reaffirming the "dominant" role of the state in the economy, a stance that threatens to discourage private initiative and make the economy less efficient over time. The slight acceleration in economic growth in 2017—the first such uptick since 2010—gives Beijing more latitude to pursue its economic reforms, focusing on financial sector deleveraging and its Supply-Side Structural Reform agenda, first announced in late 2015.

Source : CIA

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COMPANY NAME AND ADDRESS

COMPANY NAME Beijing Hanjiang Automatic Glass Machine Equipments Co., Ltd.
**CURRENT ADDRESS/
REGISTERED ADDRESS** No. 7 Tengren Road, Niulanshan Industrial Zone, Shunyi District, Beijing
101300 PR China
TEL. NO. 86 (0) 13810073939/10-89411982/89411971
FAX NO. 86 (0) 10-89411980

EXECUTIVE SUMMARY

DATE OF REGISTRATION : SEPTEMBER 24, 2002
UNIFIED SOCIAL CREDIT CODE : 911101137426191959
LEGAL FORM : LIMITED LIABILITIES COMPANY
CHIEF EXECUTIVE : QUAN YONGJI (LEGAL REPRESENTATIVE)
REGISTERED CAPITAL : CNY 10,000,000
STAFF : 117
BUSINESS CATEGORY : MANUFACTURING & TRADING
REVENUE : CNY 26,812,000 (FROM JAN. 1, 2017 TO JUN. 30, 2017)
EQUITIES : CNY 48,546,000 (AS OF JUN. 30, 2017)
WEBSITE : www.hjglass.com.cn
E-MAIL : hj@hjglass.com.cn
PAYMENT : REGULAR
MARKET CONDITION : AVERAGE
FINANCIAL CONDITION : FAIRLY STABLE
OPERATIONAL TREND : FAIRLY STEADY
GENERAL REPUTATION : AVERAGE

Adopted abbreviations (as follows)

SC - Subject Company (the company inquired by you)

N/A – Not available

CNY – China Yuan Ren Min Bi

OPERATIONAL TREND & GENERAL REPUTATION

This section aims at indicating the relative positions of SC in respect of its operational trend & general reputation

Operational Trend:-
Upward
Steady

General Reputation:-
Excellent
Good

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Fairly Steady	Fairly Good
Ordinary	Average
Fair	Fair
Stagnant	Detrimental
Downward	Not known
Not known	Not yet be determined
Not yet be determined	

LEGAL STATUS & HISTORY

SC was established as a limited liabilities company of PRC with State Administration of Industry & Commerce (SAIC) under Unified Social Credit Code: 911101137426191959.

SC's Import and Export Enterprise Code: 1100742619195

SC's registered capital: CNY 10,000,000

SC's paid-in capital: CNY 10,000,000

Registration Change Record:-

Date	Change of Contents	Before the change	After the change
2007-6-13	Registered Capital Shareholder (s) (% of Shareholding)	CNY 500,000 Ren Changye 65% Han Haojun 25% Jin Cheng10%	CNY 10,000,000 Quan Yongji 66% Quan Huaxiong 29% Ren Changye 5%
2010-1-6	Legal Representative Shareholder (s) (% of Shareholding)	Ren Changye Quan Yongji 66% Quan Huaxiong 29% Ren Changye 5%	Quan Yongji Quan Yongji 71% Quan Huaxiong 29%
2017-1-23	Registration No./ Unified Social Credit Code	110113004775005	911101137426191959

Current Co search indicates SC's shareholders & chief executives are as follows:-

Name of Shareholder (s)	% of Shareholding
Quan Yongji	71
Quan Huaxiong	29

SC's Chief Executives:-

Position	Name
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Legal Representative, Chairman and General Manager
Supervisor

Quan Yongji
Quan Huaxiong

RECENT DEVELOPMENT

No recent development was found during our checks at present.

SHAREHOLDER CHART & BACKGROUND

Name	% of Shareholding
Quan Yongji	71
Quan Huaxiong	29

MANAGEMENT

Quan Yongji, Legal Representative, Chairman and General Manager

Gender: M
Nationality: China
Age: 58
ID# 23012519600313311X
Qualification: University
Working experience (s):

From 2010 to present, working in SC as legal representative, chairman and general manager, also working in Beijing Hanjiang Baichao Technology Development Co., Ltd. as legal representative

Quan Huaxiong, Supervisor

Gender: M
Nationality: China
Qualification: University
Working experience (s):

At present, as supervisor of SC

BUSINESS OPERATION

SC's registered business scope includes manufacturing and selling automatic glass processing mechanical equipment; selling hardware, chemicals (excluding the hazardous chemicals), building materials and vehicle parts; technology development, transfer, consulting and services; import and export of technology, goods and import, export agent; entrusted labor services (excluding those needed permit) (if needed with permit).

SC is mainly engaged in manufacturing and selling automatic glass mechanical equipment.

Brand: HANJIANG

SC's products mainly include: low-E glass film removing machine, vertical washing machine, open top washing machine, etc.

SC sources its materials 90% from domestic market, and 10% from overseas market. SC sells 70% of its products in domestic market, and 30% to overseas market, mainly U.S.A., etc.

The buying terms of SC include Check, T/T, L/C and Credit of 30-60 days. The payment terms of SC include Check, T/T, L/C and Credit of 30-60 days.

Major Customers

=====
Ige Glass Technologies Inc.
Templado, S.A.
Difer Trade, S.A. De C.V.

Staff & Office:

SC is known to have approx. 117 staff at present.

SC owns an area as its operating office and factory, but the detailed information is unknown.

RELATED COMPANY

SC is known to have a subsidiary at present.

Beijing Hanjiang Baichao Technology Development Co., Ltd.

Date of Registration: April 26, 2012
Unified Social Credit Code: 91110113596097615R
Chief Executive : Wang Hongri
Registered Capital: CNY 2,000,000

PAYMENT

Overall payment appraisal:

() Excellent () Good (X) Average () Fair () Poor () Not yet be determined

The appraisal serves as a reference to reveal SC's payments habits and ability to pay. It is based on the 3 weighed factors: Trade payment experience (through current enquiry with SC's suppliers), our delinquent payment records and our debt collection record concerning SC.

Trade payment experience: SC did not provide any name of trade/service suppliers and we have no other sources to conduct the enquiry at present.

Delinquent payment record: None in our database.

Debt collection record: No overdue amount owed by SC was placed to us for collection within the last 6 years.

BANKING

Basic Bank:

China Construction Bank Shunyi Sub-branch

AC#: 11001008700053013104

FINANCIALS

Financial Summary

Unit: CNY'000	As of Dec. 31, 2014	As of Dec. 31, 2015	As of Dec. 31, 2016	As of Jun. 30, 2017
Total assets	120,149	123,660	139,856	142,462
Total liabilities	84,548	84,800	93,599	93,916
Equities	35,601	38,860	46,257	48,546
Unit: CNY'000	As of Dec. 31, 2014	As of Dec. 31, 2015	As of Dec. 31, 2016	From Jan. 1, 2017 to Jun. 30, 2017
Revenue	83,802	60,080	60,236	26,812
Profit before tax	7,236	5,150	8,497	--
Less: profit tax	635	2,030	1,107	--
Profits	6,601	3,120	7,390	2,289

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Important Ratios

	As of Dec. 31, 2014	As of Dec. 31, 2015	As of Dec. 31, 2016	As of Jun. 30, 2017
*Liabilities to assets	0.70	0.69	0.67	0.66
*Net profit margin (%)	7.88	5.19	12.27	8.54
*Return on total assets (%)	5.49	2.52	5.28	1.61
*Revenue/Total assets	0.70	0.49	0.43	0.19

FINANCIAL COMMENTS

PROFITABILITY: AVERAGE

The revenue of SC appears average in its line.
SC's net profit margin is fairly good.
SC's return on total assets is average.

LIQUIDITY: FAIR

SC's revenue is in a fair level, comparing with the size of its total assets.

LEVERAGE: AVERAGE

The debt ratio of SC is average.
The risk for SC to go bankrupt is average.

Overall financial condition of the SC: Fairly Stable.

CONCLUSIONS

SC is considered medium-sized in its line with fairly stable financial conditions.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.95
UK Pound	1	INR 88.19
Euro	1	INR 78.99
CNY	1	INR 10.09

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	TRU

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)