

MIRA INFORM REPORT

Report No. :	523929
Report Date :	11.08.2018

IDENTIFICATION DETAILS

Name :	FLINTHILLS TRADING COMPANY
Registered Office :	Exit 49 G.L. Huyett Expressway, Minneapolis, KS 67467
Country :	United States
Financials (as on) :	2017 (Summarized)
Date of Incorporation :	1906
Legal Form :	Corporation
Line of Business :	Subject manufactures and distributes hardware products.
No. of Employees :	130

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

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Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016, through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	FLINTHILLS TRADING COMPANY
Trade Name	G.L. Huyett
ID	ID
ID Details	2026144
Creation Date	1906
Incorporation Date	11/06/1992
Legal Address	EXIT 49 G.L. HUYETT EXPRESSWAY, MINNEAPOLIS, KS 67467, USA
Operative Address	1215 E 8th, Minneapolis, KS 6746, USA
Telephone	(785) 392-3017
Fax	(785) 392-2845
Legal Form	CORPORATION
E-Mail	NA
Registered In	KANSAS
Website	www.huyett.com
Contact	Timothy O'Keefe - Owner
Staff	130
Activity	SIC Code: 5331, Variety Stores NAICS Code: 452319, All Other General Merchandise Stores

BANKS

Name of Bank	Reported Amount
Bank of America	
Description	-

HISTORY

History	Flinthills Trading Company was founded in 1906.
Key Developments	NA
Parent Company	NA

PRINCIPAL ACTIVITY

General Description	Flinthills Trading Company, doing business as G.L. Huyett, manufactures and distributes hardware products.
Service/Product Description	The Company offers fastener, hydraulic, pneumatic, power transmission, grease fitting, and lubrication products.
Sales	Retail and Wholesale
Operations Area	National and International
Imports From	Taiwan, China, India
Export To	Mexico
Employees	130 employees
Payments With Suppliers	Regular
Brands	
Brand	Comments
There are not informed brands	

Clients	Country	Comments
Name of Client		
Motoreductores US SA De Cv	Mexico	-
TRANSMISIONES DE POTENCIA EMERSON SA DE CV	Mexico	-
Comments		-

Suppliers	Country	Comments
Supplier Name		
Chite Enterprises Co Ltd	Taiwan	-
Jinlin Industrial Co., Ltd.	China	-
GROZ NET INDUSTRIES	India	-
Comments		-

LOCATION

Headquarters	1215 E 8th, Minneapolis, KS 6746, USA
Branches	435 Washington Street. Ste. 103 Collierville, TN 38017, USA 7150 W Roosevelt Street Suite C-101 Phoenix, AZ 85043, USA

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GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange	No
Capital	NA
Shareholders (%)	The company does not disclose information on shareholders. The following information has been provided by private sources and could not be confirmed: The major holders of this company are Timothy and Carol O'Keefe.
Management	Timothy O'Keefe - Owner Carol O'Keefe - Owner
Subsidiary Companies	No subsidiary companies were found.
Related Companies	No related companies were found.

FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	2017 USD
Sales	72.800.000
Money Flow	Normal

LEGAL FILINGS

Description	Government Contractor Name & Address: FLINTHILLS TRADING/ DBA G. L. HUYETT EXIT 49 G L HUYETT EXPY MINNEAPOLIS, KS 67467-0232 Number of Defense Contracts Awarded: 2 Dollar Amount of Defense Contracts Awarded: \$160 No records were found.
Lawsuits	No records were found.
Trademarks	MAK-A-KEY Metal fasteners, namely, key stock, keystack, oversize keystack, oversize key stock, oversized keystack, oversized key stock... Owned by: Flinthills Trading Company Serial Number: 87270134

MAK-A-PIN

Metal fasteners, namely, key stock, round keystock, undersize round keystock, undersize round key stock, oversize round...

Owned by: Flinthills Trading Company

Serial Number: 87387245

MOLTRUP PRECISION MACHINE KEYS

Metal fasteners, namely, machine keys, oversize machine keys, undersize machine keys, bilateral machine keys, form A machine...

Owned by: Flinthills Trading Company

Serial Number: 87631818

MOLTRIP PRECISION MACHINE KEYS

Metal fasteners, namely, machine keys, oversize machine keys, undersize machine keys, bilateral machine keys, form A machine...

Owned by: Flinthills Trading Company

Serial Number: 87631828

HANDI-CHEK

Metal fasteners, namely, Grease Fittings; Cotter Pins; Retaining Rings; Stove Bolts; Metric Nuts; Bolts; Washers; Hitch...

Owned by: Flinthills Trading Company

Serial Number: 87822404

HERITAGE INDUSTRIAL

Metal fasteners, namely, grease fittings, cotter pins, bridge pins, hair pins, slotted pins, retaining rings, hose clamps...

Owned by: Flinthills Trading Company

Serial Number: 87925086

AZTEC LIFTING HARDWARE

Metal fasteners, namely, Eye Bolts, Swivel Hoist Rings, Turnbuckles, Yoke Ends, Clevis Pins, Clevises, Rod Ends, Anchor...

Owned by: Flinthills Trading Company

Serial Number: 87960074

No records were found.

Patents Registered

Renewals

Date	Document Type
12/2017	ANNUAL REPORT
12/2016	ANNUAL REPORT
12/2015	ANNUAL REPORT
12/2014	ANNUAL REPORT
12/2013	ANNUAL REPORT

UCC (Uniform Commercial Code)
OFAC Sanctions List Search

12/2012 ANNUAL REPORT

No records found.

The company is not listed in the OFAC list.

SUMMARY

Summary

Founded in 1906, Flinthills Trading Company is an organization in the Variety Store Industry headquartered in Minneapolis, KS. The company has 130 regular employees and generates an estimated \$72.8 million USD in annual revenue. It operates nationally and internationally, mainly exporting to Mexico. It is ACTIVE in business with no negative records.

RISK INFORMATION

Debts
Payments
Cash Flow
State

Controlled
Regular
Normal
Active

INTERVIEW

First Name
Position
Comments

Amanda
Sales

She confirmed the name of the company, the address of the headquarters and location. However, she was reluctant to provide any further information.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.95
UK Pound	1	INR 88.19
Euro	1	INR 78.99
US Dollar	1	INR 69.10

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	TRU

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)