

MIRA INFORM REPORT

Report No. :	524848
Report Date :	11.08.2018

IDENTIFICATION DETAILS

Name :	HAMILTON HOUSEWARES PRIVATE LIMITED (w.e.f. 05.12.2003)
Formerly Known As :	D.J. GLASS PRIVATE LIMITED
Registered Office :	Plot No. 49/50, Danudyog Industrial Estate, Amlī, Piparia, Silvassa – 396230, Dadra and Nagar Haveli
Tel. No.:	91-22-61817474
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	26.06.2000
CIN No.: [Company Identification No.]	U26101DN2000PTC000180
Capital Investment / Paid-up Capital :	INR 111.715 Million
IEC No.: [Import-Export Code No.]	0300025114
PAN No.: [Permanent Account No.]	AABCD1683Q
GSTN : [Goods & Service Tax Registration No.]	26AABCD1683Q1Z8
Legal Form :	Private Limited Liability Company
Line of Business :	Manufacturers, Wholesale, Suppliers, Distributors and Exporters of Houseware Products. (Registered Activity)
No. of Employees :	Not Divulged

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

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MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Maximum Credit Limit :	USD 10060000
Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear
Comments :	<p>Subject was incorporated in the year 2000. It is a manufacturer, wholesale supplier, distributor and exporter of houseware products.</p> <p>For the financial year 2017, the company has achieved revenue growth of 16.34% as compared to the previous year along with a fair profit margin of 11.68%.</p> <p>The sound financial risk profile of the company is compared to the previous year along with negligible debt balance sheet profile.</p> <p>The ratings continue to reflect subject's strong market position, backed by well-known brands in the household plastic ware, thermoware, and glassware segments.</p> <p>These strengths are partially offset by vulnerability of profitability to volatility in raw material prices, and exposure to intense competition in the household products segment.</p> <p>Payment seems to be regular.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
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Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	CRISIL
Rating	Long Term Borrowing = AA-
Rating Explanation	High degree of safety and very low credit risk.
Date	05.04.2018
Rating Agency Name	CRISIL
Rating	Short Term Borrowing = A1+
Rating Explanation	Very strong degree of safety and carry lowest credit risk.
Date	05.04.2018

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 11.08.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED BY

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Name :	Ms. Nishita
Designation :	Accounts Department
Contact No.:	91-22-61280505
Date :	10.08.2018
Name :	Ms. Aishwarya Sahu
Contact No.:	91-22-61817474
Date :	10.08.2018

LOCATIONS

Registered Office / Factory 1:	Plot No. 49/50, Danudyog Industrial Estate, Amli, Piparia, Silvassa – 396230, Dadra and Nagar Haveli, India
Tel. No.:	91-260-2632618
Fax No.:	Not Available
E-Mail :	info@hamiltonindia.in dipankar.raai@hamiltonindia.in
Website :	www.hamiltonindia.in
Corporate Office:	One Forbes, 2nd Floor, No.1, Dr. V. B. Gandhi Marg, Fort, Mumbai – 400 001, Maharashtra, India
Head Office 1 :	Kaiser-I-Hind Building, 3rd Floor, Currimbhoy Road, Ballard Estate, Mumbai - 400 001, Maharashtra, India
Tel. No.:	91-22-22624444/ 22611162
Fax No.:	91-22-22679568/ 22616428
E-Mail :	info@hamiltonindia.in info@milton.co.in
Head Office 2 :	Asian Building, 4th Floor, R. Kamani Marg, Ballard Estate, Mumbai – 400001, Maharashtra, India
Tel. No.:	91-22-61294100
Fax No.:	91-22-22620967
Factory 2:	Plot No.-142-143, Sector-II DC Haridwar-249403, Uttarakhand, India
Tel. No.:	91- 1334-650249
Factory 3 :	AIIDC, Industrial Growth Centre, Chhaygaon, Phase 1, Plot No 19 B, Kamrup-781123, Assam, India
Factory 4 :	C.T.S. No. 55/1/1, Opposite Welspun, Rakholi -Sayeli Road, Sayeli – 396235, (U.T. of Dadra and Nagar Haveli), India
Tel. No.:	91-260-6622000
Sales Office 1:	7J, Gopala Tower, 25, Rajendra Place, Delhi - 110008, India
Tel. No.:	91-11-25862922
E-Mail :	anum@hamiltonindia.in

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Sales Office 2:	4, Chowringhee Lane, Block IV, Unit - 8 B, 8th Floor, Diamond Chamber, Kolkata – 700 016, West Bengal, India
Tel. No.:	91-33-22521852/ 53
E-Mail :	kolkata@hamiltonindia.in
Sales Office 3:	Linga Reddy Gardens, D. No- 10-1, Beside Bharath Petrol Bunk, Ramanthapur, Hyderabad - 500013, Telangana, India
Support Office:	Hamilton House,134 AB, Charkop Kandivali West, Mumbai – 400067, Maharashtra, India
Warehouses 1:	Plot No.98/1/1, Opposite Old K L J, Village- Silli, Silvassa-396230, (U.T. of Dadra and Nagar Haveli), India
Tel. No.:	91-260-6549745
Warehouses 2:	41 A Sector 11, Haridwar, Uttarakhand, India

DIRECTORS

AS ON 31.03.2018

Name :	Mr. Ajay Dinesh Vaghani		
Designation :	Managing Director		
Address :	203, Panorama, 3 rd Floor, Walkeshwar, Mumbai - 400 006, Maharashtra, India		
Date of Birth/Age :	08.08.1966		
Date of Appointment :	26.06.2000		
Qualification:	B.Com		
PAN No.:	AAAPV6324J		
DIN No.:	00186764		
Other Directorship:			
CIN/FCRN	COMPANY NAME	BEGIN DATE	END DATE
U25209GJ1989PTC012939	ISHWAR ASHISH PLASTICS PRIVATE LIMITED	30/09/2014	-
U25209MH1981PTC024744	RISING STAR PLASTICS PVT LTD	30/09/2014	-
U67120MH1992PTC067448	D J HOLDINGS PRIVATE LIMITED	22/11/2006	-
U67190MH1994PTC080557	HAMILTON CONSULTANTS PRIVATE LIMITED	02/07/2007	-
U51900MH1994PTC080383	EUROLINE DOMESTIC APPLIANCES PRIVATE LIMITED	30/09/1995	-
U25206MH1998PTC116295	TAO PLASTICS PRIVATE LIMITED	20/08/1998	-
U99999MH2000PLC126835	MILTON GLOBAL LIMITED	01/04/2002	-
U74999DL2005PTC135966	ADROIT BUSINESS SOLUTIONS (INDIA) PRIVATE LIMITED	09/08/2011	-
U70109MH2008PTC182921	ANNANDITA REALTY PRIVATE LIMITED	30/05/2008	-
U74130MH2005PTC157829	HAMILTON WRITING INSTRUMENTS PRIVATE LIMITED.	06/12/2005	-

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AAF-3277	AJMIN CONSULTANTS LLP	14/12/2015	-
AAG-1046	MINAJ CONSULTANTS LLP	31/03/2016	-
AAG-6359	MINAJ ANANYA REALTY LLP	11/06/2016	-
AAG-6360	ADV RISING REALTY LLP	12/06/2016	-
AAG-6588	DBV ADVISORS LLP	14/06/2016	-
AAG-9279	I IPL ESTATES LLP	16/07/2016	-
AAH-0891	ANNANDITA REALTY LLP	04/08/2016	-
AAM-1405	ANANYA REALTY LLP	01/03/2018	-
AAM-2767	RISING STAR REALTY LLP	21/03/2018	-

Name :	Mrs. Manisha Ajay Vaghani
Designation :	Director
Address :	203, Panorama, 3 rd Floor, Walkeshwar, Mumbai - 400 006, Maharashtra, India
Date of Birth/Age :	19.04.1967
Date of Appointment :	26.06.2000
PAN No.:	ABYPV2293D
Qualification:	B.Com
DIN No.:	00202603

Other Directorship:

CIN/FCRN	COMPANY NAME	BEGIN DATE	END DATE
U25209GJ1989PTC012939	ISHWAR ASHISH PLASTICS PRIVATE LIMITED	30/09/2014	-
U25209MH1981PTC024744	RISING STAR PLASTICS PVT LTD	30/09/2014	-
U25206MH1998PTC116295	TAO PLASTICS PRIVATE LIMITED	01/10/2000	-
U99999MH2000PLC126835	MILTON GLOBAL LIMITED	21/04/2003	-
U74999DL2005PTC135966	ADROIT BUSINESS SOLUTIONS (INDIA) PRIVATE LIMITED	09/08/2011	-
U70109MH2008PTC182921	ANNANDITA REALTY PRIVATE LIMITED	30/05/2008	-
U74130MH2005PTC157829	HAMILTON WRITING INSTRUMENTS PRIVATE LIMITED.	06/12/2005	-
AAF-3277	AJMIN CONSULTANTS LLP	14/12/2015	-
AAG-1046	MINAJ CONSULTANTS LLP	31/03/2016	-
AAG-6359	MINAJ ANANYA REALTY LLP	11/06/2016	-
AAG-6360	ADV RISING REALTY LLP	12/06/2016	-
AAG-9279	I IPL ESTATES LLP	16/07/2016	-
AAH-0891	ANNANDITA REALTY LLP	04/08/2016	-
AAM-2767	RISING STAR REALTY LLP	21/03/2018	-

Name :	Mrs. Jyoti Dinesh Vaghani
Designation :	Director
Address :	203, Panorama, 3 rd Floor, Walkeshwar, Mumbai - 400 006, Maharashtra, India
Date of Birth/Age :	06.06.1947
Qualification:	S.S.C.
PAN No.:	AACPV8119K
Date of Appointment :	01.10.2006
DIN No.:	02179495

Name :	Mr. Rajesh Surajmal Gandhi
Designation :	Additional Director
Address :	A-63, Shridhar Smruti, 6th Floor, Devki Nagar, Eksar Road, Borivali (West) , Mumbai-400092, Maharashtra, India
Date of Appointment :	04.07.2018
DIN No.:	06604970

KEY EXECUTIVES

Name :	Mr. Dipankar Rai
Designation :	Company Secretary
Address :	503, Mhada Colony, Sai Dham Cooperative Society, Andheri (East), Mumbai – 400099, Maharashtra, India
Date of Birth/Age :	19.04.1967
Date of Appointment :	12.12.2011
PAN No.:	AFNPR7894H
Name :	Ms. Nishita
Designation :	Accounts Department

MAJOR SHAREHOLDERS

AS ON 31.03.2017

Names of Shareholders	No. of Shares
Ajay Dinesh Vaghani	3798034
Ajay D Vaghani (HUF)	2118500
Hamilton Consultants Private Limited, India	3422916
Indira B. Vaghani	208300
Jyoti D. Vaghani	208300
Manisha A. Vaghani	1375500
Stead Fast Holdings Private Limited, India	40000
Total	11171550

Equity Share Break up (Percentage of Total Equity)

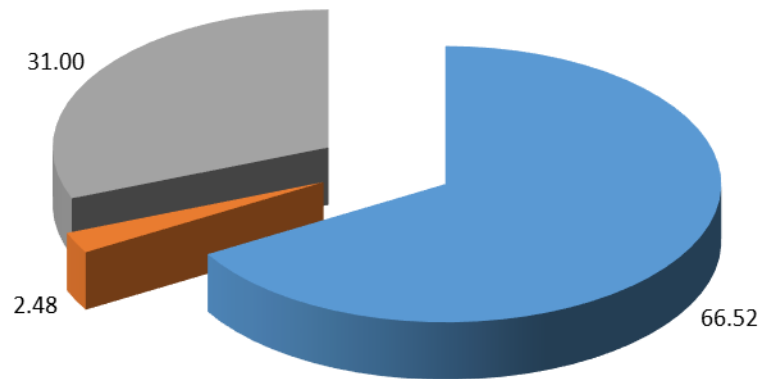
AS ON 27.09.2017

Category	Percentage
Promoters- Individual/Hindu Undivided Family- Indian	66.52
Public/Other than promoters- Individual/Hindu Undivided Family- Indian	2.48
Public/Other than promoters - Body corporate	31.00
Total	100.00

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Share holding pattern

- Promoters- Individual/Hindu Undivided Family- Indian
- Public/Other than promoters- Individual/Hindu Undivided Family- Indian
- Public/Other than promoters - Body corporate



BUSINESS DETAILS

Line of Business:	Manufacturers, Wholesale, Suppliers, Distributors and Exporters of Houseware Products. (Registered Activity)	
Products / Services :	Item Code No.	Products/Services Description
	99611459	Houseware Products
	NIC Code of the Product/service	Products/Services Description
	22202	Thermoware/ Thermosteel
Brand Names :	Not Available	
Agencies Held :	Not Available	
Exports :	Not Divulged	
Imports :	Not Divulged	
Terms :	Not Divulged	

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PRODUCTION STATUS – (NOT AVAILABLE)

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged	
	Name of the Person :	--	
	Contact No.:	--	
	Since How Long Known :	--	
	Maximum Limit Dealt :	--	
	Experience :	--	
	Remark:	--	
Customers :	Reference :	Not Divulged	
	Name of the Person :	--	
	Contact No.:	--	
	Since How Long Known :	--	
	Maximum Limit Dealt :	--	
	Experience :	--	
	Remark:	--	
No. of Employees :	Not Divulged		
Bankers :	Banker Name :	HDFC Bank Limited	
	Branch :	HDFC Bank Housesenapati Bapat Marg, Lower Parel (West), Mumbai-400013, Maharashtra, India	
	Person Name (With Designation) :	--	
	Contact Number :	--	
	Name of Account Holder :	--	
	Account Number :	--	
	Account Since (Date/Year of Account Opening) :	--	
	Average Balance Maintained :	--	
	Credit Facilities Enjoyed (CC/OD/Term Loan) :	--	
	Account Operation :	--	
	Remark :	--	
Facilities :	(INR In Million)		
	SECURED LOAN	As on 31.03.2017	As on 31.03.2016
	LONG TERM BORROWING		
	Term Loans		

	Term loans from banks	46.875	200.206
	SHORT TERM BORROWING		
	Rupee term loans from banks (Working Capital Loans are secured by hypothecation of present and future Stocks, Books Debts and other movable current assets further collaterally secured by way of equitable mortgage of all immovable properties of the company and personal guarantee of two directors)	554.067	143.090
	Total	600.942	343.296

Auditors :	
Name :	Mehta Chokshi and Shah Chartered Accountants
Address :	Maker Bhavan, 3,214, 2nd Floor, New Marine Lines, Mumbai-400020, Maharashtra, India
PAN N Income-tax PAN of auditor or auditor's firm :	AAAFM5817F
Membership Number:	046088
Memberships :	Not Available
Collaborators :	Not Available
Subsidiary	<ul style="list-style-type: none"> Hamilton Writing Instruments Private Limited [U74130MH2005PTC157829] Adroit Business Solution India Private Limited [U74999DL2005PTC135966]
Associate	<ul style="list-style-type: none"> Milton Global Limited [U99999MH2000PLC126835]
Enterprises which are owned, have significant influence are partners with Key management personnel and their relatives Enterprises which are owned, have significant influence of or are partners with Key management personnel:	<ul style="list-style-type: none"> Annandita Realty Private Limited [U70109MH2008PTC182921] Ananya Realty Private Limited [U70102MH2008PTC179586] Tao Plastics Private Limited Rising Star Plastics Private Limited D.J. Holding Private Limited [U67120MH1992PTC067448] Hamilton Consultant Private Limited (U67190MH1994PTC080557) I IPL Estates LLP

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	<ul style="list-style-type: none"> • Intelligent Homeware • Gennext • Spot Clean
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CAPITAL STRUCTURE

AS ON 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
12000000	Equity Shares	INR 10/- each	INR 120.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
11171550	Equity Shares	INR 10/- each	INR 111.715 Million

FINANCIAL DATA
[all figures are in Rupees Million]

ABRIDGED BALANCE SHEET (STANDALONE)

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	111.716	111.716	111.716
(b) Reserves and Surplus	3409.779	2263.044	1850.221
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	3521.495	2374.760	1961.937
(3) Non-Current Liabilities			
(a) long-term borrowings	850.928	977.382	662.676
(b) Deferred tax liabilities (Net)	168.208	121.216	61.244
(c) Other long-term liabilities	0.000	0.000	0.000
(d) long-term provisions	14.021	13.142	0.000
Total Non-current Liabilities (3)	1033.157	1111.740	723.920
(4) Current Liabilities			
(a) Short-term borrowings	554.067	143.090	420.746
(b) Trade payables	1005.231	700.644	828.393
(c) Other current liabilities	254.973	212.462	207.545
(d) Short-term provisions	78.897	132.163	93.603
Total Current Liabilities (4)	1893.168	1188.359	1550.287
TOTAL	6447.820	4674.859	4236.144
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	2300.276	1975.141	1530.940
(ii) Intangible Assets	31.498	14.599	4.165
(iii) Tangible assets capital work-in-progress	219.365	0.397	74.609
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	161.610	161.610	129.039
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term loans and advances	156.800	73.608	85.025
(e) Other Non-current assets	0.000	0.000	0.000
Total Non-Current Assets	2869.549	2225.355	1823.778

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	1772.498	1178.881	1107.917
(c) Trade receivables	1437.692	1055.774	1070.442
(d) Cash and bank balances	27.292	40.463	85.378
(e) Short-term loans and advances	340.513	173.644	147.948
(f) Other current assets	0.276	0.742	0.682
Total Current Assets	3578.271	2449.504	2412.366
TOTAL	6447.820	4674.859	4236.144

ABRIDGED BALANCE SHEET (STANDALONE)

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Total Revenue from operations	10220.996	8785.128	7639.165
	Other Income	64.916	21.889	25.310
	TOTAL	10285.912	8807.017	7664.475
Less	EXPENSES			
	Cost of Materials Consumed	3163.536	2846.542	2529.392
	Purchases of Stock-in-Trade	3175.905	2437.524	2403.985
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(461.051)	(87.994)	(213.336)
	Employee benefit expense	541.477	445.697	397.278
	Other expenses	1862.109	1600.013	1500.675
	TOTAL	8281.976	7241.782	6617.994
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	2003.936	1565.235	1046.481
Less	FINANCIAL EXPENSES	135.366	116.571	133.008
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	1868.570	1448.664	913.473
Less/ Add	DEPRECIATION/ AMORTISATION	283.705	248.450	235.084
	PROFIT/ (LOSS) BEFORE TAX	1584.865	1200.214	678.389
Less	TAX	391.070	316.786	142.559
	PROFIT/ (LOSS) AFTER TAX	1193.795	883.428	535.830

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EARNINGS IN FOREIGN CURRENCY	376.425	380.472	440.849
Earnings / (Loss) Per Share (INR)	106.86	79.08	47.17

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	63.331	73.514	114.145
Net cash flows from (used in) operations	1381.329	1377.886	910.954
Net cash flows from (used in) operating activities	1028.096	1121.999	753.255

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days [Sundry Debtors / Income * 365]	51.34	43.86	51.15
Account Receivables Turnover [Income / Sundry Debtors]	7.11	8.32	7.14
Average Payment Days [Sundry Creditors / Purchases * 365]	57.88	48.40	61.29
Inventory Turnover [Operating Income / Inventories]	1.13	1.33	0.94
Asset Turnover [Operating Income / Net Fixed Assets]	0.79	0.79	0.65

LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio [(Borrowing + Current Liabilities) / Total Assets]	0.44	0.48	0.55
Debt Equity Ratio (Borrowings / NetWorth)	0.42	0.50	0.61
Current Liabilities to Networth (Current Liabilities / NetWorth)	0.54	0.50	0.79

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Fixed Assets to NetWorth (Net Fixed Assets / NetWorth)		0.72	0.84	0.82
Interest Coverage Ratio [PBIT / Financial Charges]		14.80	13.43	7.87

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin [(PAT / Sales) * 100]	(%)	11.68	10.06	7.01
Return on Total Assets [(PAT / Total Assets) * 100]	(%)	18.51	18.90	12.65
Return on Investment (ROI) [(PAT / NetWorth) * 100]	(%)	33.90	37.20	27.31

SOLVENCY RATIO

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio [Current Assets / Current Liabilities]		1.89	2.06	1.56
Quick Ratio [(Current Assets - Inventories) / Current Liabilities]		0.95	1.07	0.84
G-Score Ratio Financial [NetWorth / Total Assets]		0.55	0.51	0.46
G-Score Ratio Debt [Debts / Equity Capital]		13.14	10.69	10.72
G-Score Ratio Liquidity [Total Current Assets / Total Current Liabilities]		1.89	2.06	1.56

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

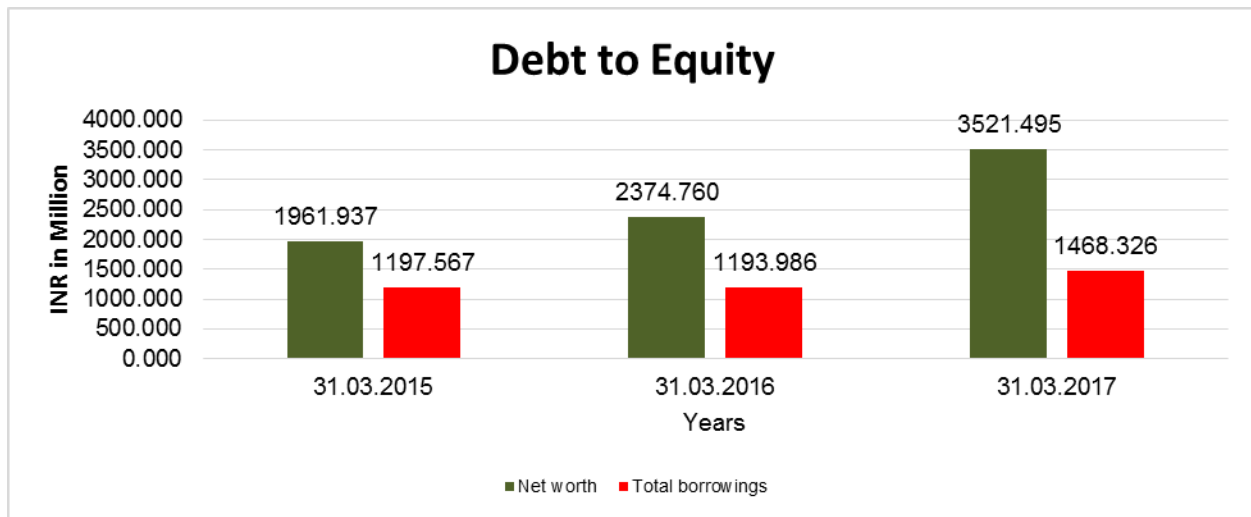
FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	(INR In Million)	(INR In Million)
Share Capital	111.716	111.716	111.716
Reserves & Surplus	1850.221	2263.044	3409.779
Net worth	1961.937	2374.760	3521.495
Long-term borrowings	662.676	977.382	850.928

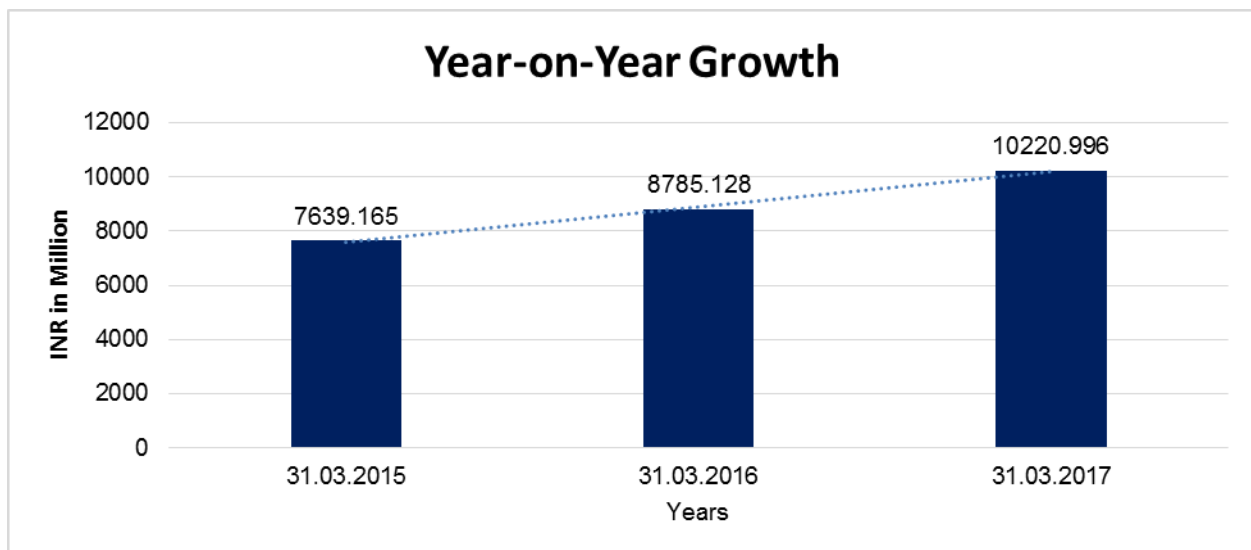
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Short term borrowings	420.746	143.090	554.067
Current maturities of long-term debts	114.145	73.514	63.331
Total borrowings	1197.567	1193.986	1468.326
Debt/Equity ratio	0.610	0.503	0.417



YEAR-ON-YEAR GROWTH

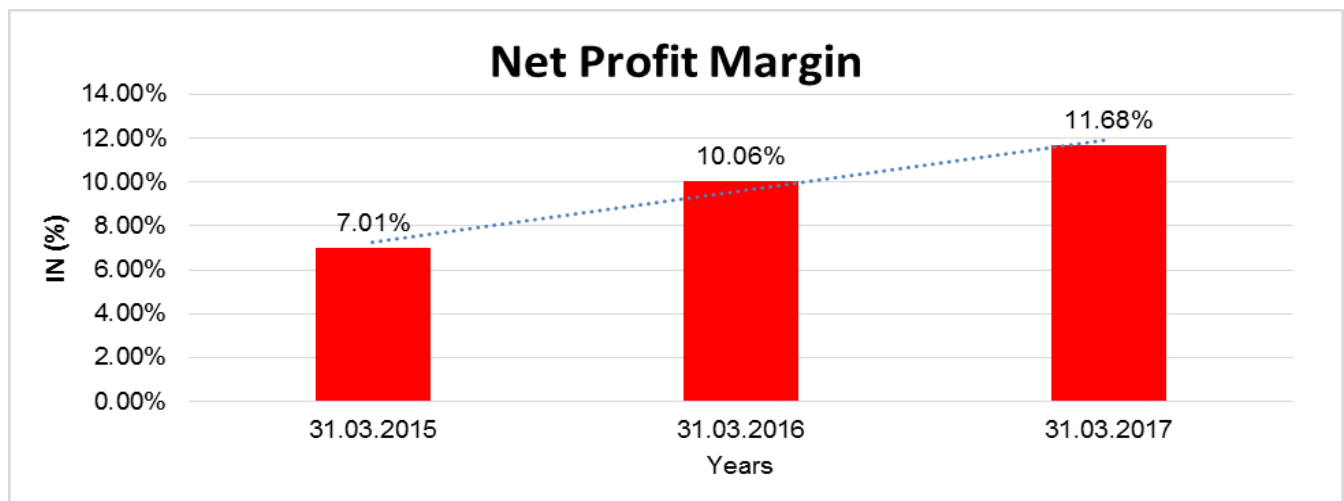
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	(INR In Million)
Sales	7639.165	8785.128	10220.996
		15.001	16.344



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NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	(INR In Million)	(INR In Million)
Sales	7639.165	8785.128	10220.996
Profit/ (Loss)	535.830	883.428	1193.795
	7.01%	10.06 %	11.68 %



ABRIDGED BALANCE SHEET (CONSOLIDATED)

SOURCES OF FUNDS	31.03.2017	31.03.2016
I. EQUITY AND LIABILITIES		
(1) Shareholders' Funds		
(a) Share Capital	111.716	111.716
(b) Reserves and Surplus	3533.171	2356.636
(c) Money received against share warrants	0.000	0.000
(d) Minority interest	19.983	17.831
(2) Share Application money pending allotment	0.000	0.000
Total Shareholders' Funds (1) + (2)	3664.870	2486.183
(3) Non-Current Liabilities		
(a) long-term borrowings	949.960	1126.989
(b) Deferred tax liabilities (Net)	178.499	135.224
(c) Other long-term liabilities	0.000	0.000
(d) long-term provisions	14.021	13.142
Total Non-current Liabilities (3)	1142.480	1275.355

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(4) Current Liabilities		
(a) Short-term borrowings	679.149	151.656
(b) Trade payables	1108.572	785.294
(c) Other current liabilities	268.110	246.831
(d) Short-term provisions	86.558	137.102
Total Current Liabilities (4)	2142.389	1320.883
TOTAL	6949.739	5082.421
II. ASSETS		
(1) Non-current assets		
(a) Fixed Assets		
(i) Tangible assets	2514.330	2216.099
(ii) Intangible Assets	31.498	14.599
(iii) Tangible assets capital work-in-progress	221.618	0.397
(iv) Intangible assets under development	0.000	0.000
(b) Non-current Investments	0.012	0.012
(c) Deferred tax assets (net)	0.000	0.000
(d) Long-term loans and advances	166.641	76.535
(e) Other Non-current assets	0.000	0.000
Total Non-Current Assets	2934.099	2307.642
(2) Current assets		
(a) Current investments	0.000	0.000
(b) Inventories	2022.959	1401.722
(c) Trade receivables	1525.992	1097.691
(d) Cash and bank balances	40.366	52.171
(e) Short-term loans and advances	423.343	221.036
(f) Other current assets	2.980	2.159
Total Current Assets	4015.640	2774.779
TOTAL	6949.739	5082.421

PROFIT & LOSS ACCOUNT (CONSOLIDATED)

	PARTICULARS	31.03.2017	31.03.2016
	SALES		
	Total Revenue from operations	11222.900	9887.143
	Other Income	74.568	27.352
	TOTAL	11297.468	9914.495
Less	EXPENSES		
	Cost of Materials Consumed	3714.313	3436.110
	Purchases of Stock-in-Trade	3135.194	2415.881
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(445.793)	(63.710)

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	Employee benefit expense	636.086	533.476
	Other expenses	2128.809	1863.146
	TOTAL	9168.609	8184.903
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	2128.859	1729.592
Less	FINANCIAL EXPENSES	160.087	147.749
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	1968.772	1581.843
Less/ Add	DEPRECIATION/ AMORTISATION	336.972	306.978
	PROFIT/ (LOSS) BEFORE TAX	1631.800	1274.865
Less	TAX	406.053	338.609
	PROFIT/ (LOSS) AFTER TAX	1225.747	936.256
	Earnings / (Loss) Per Share (INR)	109.72	83.81

LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No

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19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	Yes
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

Note: The Registered Office of the company has been shifted from "Survey No. 288/1, Near Dadra Grampanchayat, Dadra Demini Road, Dadra (U.T. of Dadra and Nagar Haveli), Dadar Nagar Haveli-396230, India" to the present address w.e.f. 16.04.2009.

REVIEW OF OPERATIONS

The company has performed exceedingly well looking at the present economic scenario. During the financial year 2016-17 the company's revenue increased by 16% as compared to the previous year. The net profit after tax for the same period was INR 1193.795 million an increase of 35% as compared to the previous year.

During the year, the company has expanded its own manufacturing capacity of Thermoware and other Household products which has helped it to increase its revenues and margins. These products have been well accepted in the market. The company has now a fully equipped R&D department. This has helped the company to introduce innovative and quality products for its customers on continuous basis. As a result of this the company has always been a market leader. The company is also making a lot of investment in strengthening its warehousing and distribution network to better service the market looking into the future growth prospects.

BACKGROUND OF THE COMPANY

The Company was incorporated on 26th June 2000. It carries on the business of manufacturers, wholesale suppliers, distributors and exporters of houseware products across the globe. Hamilton's flagship brands are Milton, Treo and Spotzero. The products are designed aesthetically with excellent combination of utility, quality and design. HHPL has its manufacturing plants at Salvasa, Haridwar and Chayagaon (Guwahati). Central trading units are also set up at Rakholi and Silli to execute efficient business.

UNSECURED LOANS:

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Particulars	31.03.2017 INR In Million	31.03.2016 INR In Million
LONG TERM BORROWINGS		
Deposits from others	137.920	125.500
Loans and advances from others	513.067	496.260
Other loans and advances, others	153.066	155.416
Total	804.053	777.176

INDEX OF CHARGES

SN o	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modifica tion	Date of Satisfa ction	Amount	Address
1	C003838 69	104845 64	HDFC BANK LIMITED	24/01/201 4	-	-	350000000.0	HDFC BANK HOUSESE NAPATI BAPAT MARGLO WER PAREL WMUMBAI MH400013 IN
2	G910148 78	103302 90	SBICAP TRUSTEE COMPANY LIMITED	26/12/201 1	11/04/20 18	-	2062800000.0	202, MAKER TOWER, E CUFFE PARADEC OLABAMU MBAIMH40 0005IN
3	G297060 41	103302 84	SBICAP TRUSTEE COMPANY LIMITED	26/12/201 1	09/12/20 16	-	1075000000.0	202, Maker Tower, E Cuffe ParadeCol abaMumba iMH400005 IN
4	B044948 78	102666 80	HDFC BANK LIMITED	15/12/201 0	-	-	255000000.0	HDFC BANK HOUSESE NAPATI BAPAT MARGLO WER PAREL WMUMBAI

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								MH400013 IN
5	A816136 48	101392 74	HDFC BANK LIMITED	03/12/200 8	29/01/20 10	-	180000000.0	HDFC BANK HOUSESE NAPATI BAPAT MARGLO WER PAREL WMUMBAI MH400013 IN
6	A029635 44	100114 09	HDFC BANK LTD.	19/07/200 6	-	-	80000000.0	4/8 MAIN ROAD, ROOP NAGAR, NR.SHAKT INAGAR CHOWKN EW DELHIDL1 10017IN
7	B127689 17	901010 24	STATE BANK OF INDIA	14/08/200 4	25/03/20 11	-	1537000000.0	OVERSEA S BRANCH, 2ND FLOOR, ARCADE, WORLD TRADE CENTRE, CUFFE PARADE, MUMBAIM H400005IN
8	G283584 55	105103 96	Commonwealth Bank of Australia	27/06/201 4	-	25/11/2 016	200000000.0	Level 2, Hoechst HouseNari man PointMumb aiMH40002 1IN
9	G086416 31	104708 38	Commonwealth Bank of Australia	22/11/201 3	-	27/07/2 016	155000000.0	Level 2, Hoechst HouseNari man PointMumb aiMH40002

								1IN
10	C779985 32	101560 57	HDFC BANK LIMITED	24/03/200 9	-	19/01/2 016	80000000.0	1-16, JAYPEE HOUSE, OPP. PATEL PETROL PUMPVAP I SILVASSA ROAD, U.T. OF DADRA AND NAGAR HAVELISIL VASSADN 396230IN

FIXED ASSETS:

- Land
- Building
- Plant and Machinery
- Computer
- Vehicles
- Furniture and Fixture
- Office Equipment
- Computer software

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.05
UK Pound	1	INR 90.30
Euro	1	INR 80.54

INFORMATION DETAILS

Information Gathered by :	SWT
Analysis Done by :	PYK
Report Prepared by :	MTN

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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