

MIRA INFORM REPORT

Report No. :	523982
Report Date :	11.08.2018

IDENTIFICATION DETAILS

Name :	SALEM TUBE, INC.
Formerly Known As :	SALEM STAINLESS, INC.
Registered Office :	Corporation Trust Center 1209 Orange St, Wilmington, New Castle, De, 19801
Country :	United States
Financials (as on) :	2017 (Summarized)
Year of Establishment :	1963
Legal Form :	Corporation
Line of Business :	Manufactures of stainless steel and nickel alloy tubing products.
No. of Employees :	110

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name: SALEM TUBE, INC.
Trade Name: SALEM TUBE, INC.
ID: 2255964
Date Created: 1963
Date Incorporated: 2/28/1991
Legal Address: CORPORATION TRUST CENTER 1209 ORANGE ST,
WILMINGTON, NEW CASTLE, DE, 19801
Operative Address: 951 4th St
Greenville, PA, 16125 United States
Telephone: 724-646-4301
Fax: 724-646-4316
Legal Form: CORPORATION
Email: -
Registered in: DELAWARE
Website: www.salemtube.com
Contact: Cathy Brindza
Staff: 110
Activity: Steel Production Industry
Primary Metals Manufacturing Industry

BANKS

The company does not make its banking data public

HISTORY

The company was founded in 1963.

Key Developments: Salem Tube, Inc. was formerly known as Salem Stainless, Inc.

Parent Company: Salem Tube, Inc. operates as a subsidiary of:
Tubacex, S.A.
Tres Cruces 8

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Llodio, 01400
Spain

PRINCIPAL ACTIVITY

Salem Tube, Inc. manufactures stainless steel and nickel alloy tubing products.

Products/Services description:

The company offers seamless products used for hydraulic systems, fuel and oil lines, air conditioning, and pressurizing applications, as well as other non-critical service applications in the aerospace/military industry; seamless, welded, and drawn products for use in heat exchangers to the chemical and petrochemical, power generation, and pulp and paper industries; and instrumentation tubing that are used by manufacturers of chemical injection lines, process and control instrumentation, and analytical and temperature measuring equipment. It also provides mechanical tubing products; miscellaneous cold drawn products used in chemical and petrochemical, food processing, sanitary, mechanical, heater elements, heating coils, steam tracer lines, and marine applications; small diameter pipes, which are used as transportation lines for the food and beverage industry, chemical processing, and petrochemical industry, as well as for ornamental or mechanical applications; and various pipe and bar components.

Brands:

The company does not have any brands.

Sales are:

Wholesale

Clients:

Melter Sa De Cv
Industria De Tuberias Aeronauticas Mexico S.A De C.V
MONITORING VENTURE AND FITTING LLC
L T HYDROCARBON ENGINEERING LIMITED
Special Metals Wiggin Ltd.

Suppliers:

National and International

Operations area:

UNITED KINGDOM

The company imports from

MEXICO

The company exports to

RUSSIA

INDIA

The subject employs

110 employees

Payments:

No Complaint

LOCATION

Headquarters : 951 4th St
Greenville, PA, 16125 United States
Comments on Address: --
Branches: No other branches were found.
Related Companies: No related companies were found.

GROUP STRUCTURE AND SUBSIDIARY COMPANIES

Listed at the stock exchange: NO
Capital: NA
Shareholders: Salem Tube, Inc. operates as a subsidiary of:
Tubacex, S.A.
Tres Cruces 8
Llodio, 01400
Spain
Management: Cathy Brindza - President
Rufino Orce - Chief Executive Officer
Charlie Redzinak – Vice President

FINANCIAL INFORMATION

The company does not make its financial statements public. The following information has been provided by private sources:

USD 2017
Estimated Net Assets 5.620.000
Cash flow Normal

LEGAL FILINGS

CASES Jeffrey Burns v. Salem Tube Inc, et al
Plaintiff - Appellant: JEFFREY BURNS
Defendant - Appellee: SALEM TUBE INC and UNITED
STEEL, PAPER AND FORESTRY, RUBBER, MFG,
ENERGY, ALLIED IND AND SER WORKERS INTL UNION,

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AFL-CIO-CLC, LOCAL 3713-05
Case Number: 09-3382
Filed: August 20, 2009
Court: U.S. Court of Appeals, Third Circuit
Nature of Suit: Fair Labor Standards Act

BURNS v. SALEM TUBE, INCORPORATED et al, No. 2:2008cv00289 - Document 56 (W.D. Pa. 2009)
Court Description: MEMORANDUM OPINION AND ORDER granting 33 Salem's Motion for Summary Judgment; denying 25 Plaintiff's Motion for Summary Judgment; granting 29 Union's Motion for Summary Judgment, as explained therein. Signed by Judge Terrence F. McVerry on 8/7/09. (mh,)

UCC

No records found.

OFAC
Sanctions List Search

The company is not listed in the OFAC list.

SUMMARY

Founded in 1963, Salem Tube, Inc. is a mid-sized organization in the steel pipe and tube companies industry located in Greenville, PA.

It has 110 full time employees and generates an estimated \$5.6 million in annual estimated net assets.

The company mainly imports from United Kingdom. It operates nationally and internationally.

It is ACTIVE in business with no negative records.

RISK INFORMATION

DEBTS	Controlled
PAYMENTS	No Complaints
CASH FLOW	Normal
STATUS	Active



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E-mail : mira@mirainform.com
info@mirainform.com
Website : <http://www.mirainform.com>
<http://www.miraglobalcheck.com>
<http://www.miraglobalcollections.com>

INTERVIEW

NAME	-
POSITION	-
COMMENTS	The person contacted was reluctant to provide information.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.95
UK Pound	1	INR 88.19
Euro	1	INR 79.00
USD	1	INR 69.09

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIS
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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