

## MIRA INFORM REPORT

<b>Report No. :</b>	525017
<b>Report Date :</b>	13.08.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	RAJ PETRO SPECIALITIES PRIVATE LIMITED (w.e.f.14.05.2007)
<b>Formerly Known As :</b>	SURYODAY BLENDING PRIVATE LIMITED
<b>Registered Office :</b>	B-1-101, Boomerang, Chandivali Farm Road, Chandivali, Andheri (East), Mumbai-400072, Maharashtra
<b>Tel. No.:</b>	91-22-61993300
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2017
<b>Date of Incorporation :</b>	06.05.1997
<b>Capital Investment / Paid-up Capital :</b>	INR 183.876 Million
<b>CIN No.:</b> [Company Identification No.]	U23201MH1997PTC107800
<b>IEC No.:</b> [Import-Export Code No.]	0301069123
<b>GSTN :</b> [Goods & Service Tax Registration No.]	<ul style="list-style-type: none"> <li>• 33AACCS4923P2Z1 (Chennai)</li> <li>• 27AACCS4923P2ZU (Mumbai)</li> </ul>
<b>TIN No.:</b>	33421200090
<b>PAN No.:</b> [Permanent Account No.]	AACCS4923P
<b>Legal Form :</b>	Private Limited Liability Company
<b>Line of Business :</b>	Manufacturer, Supplier and Exporter of various Specialty Petroleum Products, Industrial Oils and Lubricants. [Registered activity and also confirmed by management]
<b>No. of Employees :</b>	500 (Approximately)

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**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

<b>Maximum Credit Limit :</b>	USD 7100000
<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject was incorporated in the year 1997. It is a manufacturer, supplier and exporter of various specialty petroleum products, industrial oils and lubricants.</p> <p>As per the financial records of 2017, the company has reported a decline in its revenue as compared to the previous year's revenue but has managed to maintain an average net profit margin of 1.59%.</p> <p>Rating takes into consideration the company's long established track record and sound financial position backed by healthy net worth base along with low debt balance sheet profile and comfortable liquidity parameter.</p> <p>Rating also takes into consideration the company's favourable Earnings Per Share (EPS) of INR 30.96 as against its Face Value (FV) of INR 10.</p> <p>Business is active. Payment seems to be regular.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1

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Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

<b>Rating Agency Name</b>	CRISIL
<b>Rating</b>	Long Term Loans = BBB+
<b>Rating Explanation</b>	Moderate degree of safety and moderate credit risk
<b>Date</b>	18.06.2018
<b>Rating Agency Name</b>	CRISIL
<b>Rating</b>	Short Term Loans = A2
<b>Rating Explanation</b>	Strong degree of safety and low credit risk
<b>Date</b>	18.06.2018

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 13.08.2018.

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY (GENERAL DETAILS)**

<b>Name :</b>	Mr. Dhimant Bhatt
<b>Designation :</b>	Assistant Manager
<b>Contact No.:</b>	91-9825473054

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Tel. No.: 91-22-61993300 (Number is continuously ringing)

**LOCATIONS**

<b>Registered/ Office 1 :</b>	<b>Corporate</b>	B-1-101, Boomerang, Chandivali Farm Road, Chandivali, Andheri (East), Mumbai-400072, Maharashtra, India
<b>Tel. No.:</b>		91-22-61993300/ 61993333
<b>Mobile No.:</b>		91-9825473054 [Mr. Dhimant Bhatt] 91-9346731734 [Mr. Srinivasa Rao]
<b>Fax No.:</b>		91-22-61994444
<b>E-Mail :</b>		<a href="mailto:ram.prasad@rajgrp.com">ram.prasad@rajgrp.com</a> <a href="mailto:abhay@rajgrp.com">abhay@rajgrp.com</a> <a href="mailto:sameer.desai@rajgrp.com">sameer.desai@rajgrp.com</a>
<b>Website :</b>		<a href="http://www.rajgrp.com">http://www.rajgrp.com</a>
	<b>Location :</b>	Owned
	<b>Locality :</b>	Commercial
<b>Corporate Office 2:</b>		2A-D, Doshi Towers, 156, Poonamallee High Road, Kilpauk, Chennai - 600010, Tamilnadu, India
<b>Tel. No.:</b>		91-44-42288900
<b>Fax No.:</b>		91-44-42288912
<b>Factory 1 :</b>		S.N. 146/2/3, Madhuban Dam Road, Village Karad, Silvassa-396230, Dadra and Nagar Haveli (U.T), India
<b>Tel. No.:</b>		91-260-3091881
<b>Factory 2 :</b>		73/ 1B, Vaikkadu Village Manali, Chennai-600103, Tamilnadu, India
<b>Other Factories :</b>	<b>Located at:</b>	<ul style="list-style-type: none"> <li>• Panoli</li> </ul>
<b>Branch Office 1/ Depot :</b>		B-124, 3 <sup>rd</sup> Cross, 1st Stage, Peenya Industrial Estate, Bangalore-560058, Karnataka, India
<b>E-Mail :</b>		<a href="mailto:marketing_blr@rajgrp.com">marketing_blr@rajgrp.com</a>
<b>Branch Offices/ Depot :</b>	<b>Also Located at</b>	<ul style="list-style-type: none"> <li>• Hyderabad</li> <li>• Pune</li> <li>• Gurugram</li> <li>• New Delhi</li> <li>• Kolkata</li> <li>• Aurangabad</li> <li>• Nagpur</li> <li>• Vadodara</li> </ul>

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**DIRECTORS**

AS ON 31.03.2018

<b>Name :</b>	Mr. Ajay Jaysinh Anjaria		
<b>Designation :</b>	Whole-time Director		
<b>Address :</b>	Flat No.401, Odyssey 1, Orchard Avenue, Hiranandani Garden, Powai, Mumbai – 400076, Maharashtra, India		
<b>Date of Birth/Age :</b>	19.08.1965		
<b>Qualification :</b>	Graduate		
<b>Date of Appointment :</b>	27.01.2003		
<b>PAN No.:</b>	AABPA2335D		
<b>DIN No.:</b>	00208385		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U51496TN2004PTC053597	ONEWORLD IMPEX PRIVATE LIMITED	30/09/2016	-
<b>Name :</b>	Mr. Amit Bipin Nanavati		
<b>Designation :</b>	Director		
<b>Address :</b>	Old No.13, New No.10, Ormes Road, 3rd Cross Street, Kilpauk, Chennai – 600010, Tamilnadu, India		
<b>Date of Birth/Age :</b>	16.08.1968		
<b>Qualification :</b>	Graduate		
<b>Date of Appointment :</b>	30.09.2010		
<b>PAN No.:</b>	AAFPA5821N		
<b>DIN No.:</b>	00208446		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U23200TN2014PTC095751	PRODIGY LUBRICANTS PRIVATE LIMITED	28/03/2014	-
U51496TN2004PTC053597	ONEWORLD IMPEX PRIVATE LIMITED	01/04/2008	-
<b>Name :</b>	Mr. Viren Bipin Nanavati		
<b>Designation :</b>	Director		
<b>Address :</b>	8, Letangs Road, Vepery, Chennai – 600007, Tamilnadu, India		
<b>Date of Birth/Age :</b>	08.10.1971		
<b>Qualification :</b>	Graduate		
<b>Date of Appointment :</b>	29.09.2007		
<b>PAN No.:</b>	AACPN6854B		
<b>DIN No.:</b>	00209110		
<b>Other Directorship:</b>			

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CIN/FCRN	Company Name	Begin Date	End Date
U23200MH1996PLC098745	PROWIS PRODUCTS LIMITED	01/12/1997	-
U23200TN2014PTC095750	PROWESS LUBRICANTS PRIVATE LIMITED	28/03/2014	-
U23201MH1997PTC107800	RAJ PETRO SPECIALITIES PRIVATE LIMITED	29/09/2007	-
<b>Name :</b> Mr. Axel Paix			
<b>Designation :</b> Director			
<b>Address :</b> 271, Greenwood Ave #01-57,Greenwood Mews Singapore 286623			
<b>Date of Appointment :</b> 04.05.2018			
<b>DIN No.:</b> 02341120			
<b>Other Directorship:</b>			
CIN/FCRN	Company Name	Begin Date	End Date
U24117MH2005PTC215980	BRENNTAG INGREDIENTS (INDIA) PRIVATE LIMITED	02/11/2017	-
<b>Name :</b> Mr. Henri Nejade			
<b>Designation :</b> Director			
<b>Address :</b> No 56A, Belmont Road Singapore 269888			
<b>Date of Appointment :</b> 04.05.2018			
<b>DIN No.:</b> 02819022			
<b>Name :</b> Mr. Bernhard Hackl			
<b>Designation :</b> Director			
<b>Address :</b> 114A, Wishart Road, Singapore 098754			
<b>Date of Appointment :</b> 04.05.2018			
<b>DIN No.:</b> 08057051			
<b>Name :</b> Pierre Colignon			
<b>Designation :</b> Director			
<b>Address :</b> 11F Mount Sinai Lane #03-25 Singapore 277055			
<b>Date of Appointment :</b> 04.05.2018			
<b>DIN No.:</b> 08057069			

**KEY EXECUTIVES**

<b>Name :</b>	Mr. Sameer Jashwant Desai
<b>Designation :</b>	Company Secretary
<b>Address :</b>	B3, Flat Number 403, Poonam Nagar, Shanti Park Near Dena Bank, Phase 3, Mumbai-401107, Maharashtra, India
<b>Date of Appointment :</b>	21.02.2018
<b>PAN No.:</b>	AMLPD4405H
<b>Name :</b>	Mr. Harish Methil

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<b>Designation :</b>	Chief Executive Officer
<b>Address :</b>	Sankalp, D 2, Fourth Floor 22, Seethamma Road, Alwarpet, Chennai-600018, Tamilnadu, India
<b>Date of Appointment :</b>	04.05.2018
<b>PAN No.:</b>	ABGPM3442F
<b>Name :</b>	Mr. Srinivasa Rao
<b>Designation :</b>	91-9346731734

**MAJOR SHAREHOLDERS**

**AS ON 31.03.2017**

**NOTE: SHAREHOLDING DETAILS FILE ATTACHED**

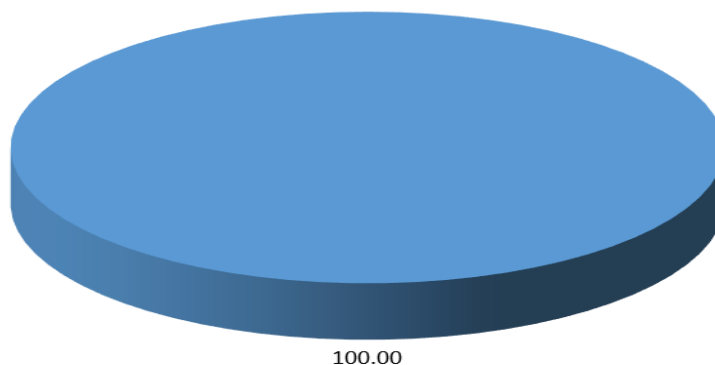
**AS ON 30.09.2017**

**Equity Share Break up (Percentage of Total Equity)**

Category	Percentage
Promoters - Individual/Hindu Undivided Family – Indian	100.00
<b>Total</b>	<b>100.00</b>

**SHARE HOLDING PATTERN**

■ Promoters - Individual/Hindu Undivided Family – Indian



**BUSINESS DETAILS**

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<b>Line of Business :</b>	Manufacturer, Supplier and Exporter of various Speciality Petroleum Products, Industrial Oils and Lubricants. [Registered activity and also confirmed by management]	
<b>Products / Services :</b>	<b>Item Code No. (ITC Code)</b>	<b>Product Description</b>
	99884120	Refined petroleum products and Manufacturing services
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>		
<b>Products :</b>	Finished Goods	
<b>Countries :</b>	<ul style="list-style-type: none"> <li>• United States of America</li> <li>• United Kingdom</li> <li>• European Countries</li> </ul>	
<b>Imports :</b>		
<b>Products :</b>	Raw Material	
<b>Countries :</b>	<ul style="list-style-type: none"> <li>• United States of America</li> <li>• Korea</li> </ul>	
<b>Terms :</b>		
<b>Selling :</b>	L/C and Others (RTGS)	
<b>Purchasing :</b>	L/C and Others (RTGS)	

**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark :</b>	--
<b>Customers :</b>	End Users and OEM's	
	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--

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	<b>Maximum Limit Dealt :</b>	--																						
	<b>Experience :</b>	--																						
	<b>Remark :</b>	--																						
<b>No. of Employees :</b>	500 (Approximately)																							
<b>Bankers :</b>	<table border="1"> <tr> <td><b>Bank Name</b></td> <td>State Bank of India</td> </tr> <tr> <td><b>Branch</b></td> <td>Industrial Finance Branch, 1<sup>st</sup> Floor, Marble Arch, Race Course, Vadodara, Gujarat, India</td> </tr> <tr> <td><b>Person Name (With Designation)</b></td> <td>--</td> </tr> <tr> <td><b>Contact Number</b></td> <td>--</td> </tr> <tr> <td><b>Name of Account Holder</b></td> <td>--</td> </tr> <tr> <td><b>Account Number</b></td> <td>--</td> </tr> <tr> <td><b>Account Since (Date/Year of Account Opening)</b></td> <td>--</td> </tr> <tr> <td><b>Average Balance Maintained (If Possible)</b></td> <td>--</td> </tr> <tr> <td><b>Credit Facilities Enjoyed (If any)</b></td> <td>--</td> </tr> <tr> <td><b>Account Operation</b></td> <td>--</td> </tr> <tr> <td><b>Remarks (If any)</b></td> <td>--</td> </tr> </table> <ul style="list-style-type: none"> <li>IDFC Bank Limited, KRM Tower, 7th Floor, No. 1, Harrington Road, Chetpet, Chennai-600031, Tamilnadu, India</li> </ul>		<b>Bank Name</b>	State Bank of India	<b>Branch</b>	Industrial Finance Branch, 1 <sup>st</sup> Floor, Marble Arch, Race Course, Vadodara, Gujarat, India	<b>Person Name (With Designation)</b>	--	<b>Contact Number</b>	--	<b>Name of Account Holder</b>	--	<b>Account Number</b>	--	<b>Account Since (Date/Year of Account Opening)</b>	--	<b>Average Balance Maintained (If Possible)</b>	--	<b>Credit Facilities Enjoyed (If any)</b>	--	<b>Account Operation</b>	--	<b>Remarks (If any)</b>	--
<b>Bank Name</b>	State Bank of India																							
<b>Branch</b>	Industrial Finance Branch, 1 <sup>st</sup> Floor, Marble Arch, Race Course, Vadodara, Gujarat, India																							
<b>Person Name (With Designation)</b>	--																							
<b>Contact Number</b>	--																							
<b>Name of Account Holder</b>	--																							
<b>Account Number</b>	--																							
<b>Account Since (Date/Year of Account Opening)</b>	--																							
<b>Average Balance Maintained (If Possible)</b>	--																							
<b>Credit Facilities Enjoyed (If any)</b>	--																							
<b>Account Operation</b>	--																							
<b>Remarks (If any)</b>	--																							
<b>Facilities :</b>	<b>SECURED LOANS</b>	<b>31.03.2017 INR In Million</b>	<b>31.03.2016 INR In Million</b>																					
	<b>SHORT TERM BORROWINGS</b>																							
	Loans repayable on demand from banks	801.835	799.100																					
	Other loans and advances, others	194.953	183.658																					
	<b>Total</b>	<b>996.788</b>	<b>982.758</b>																					

<b>Auditors :</b>	
<b>Name :</b>	N P Redij and Company Chartered Accountants
<b>Address :</b>	Satnam Mansion, No. 1, Ground Floor, 190, Dr. Ambedkar Road, Dadar (E), Mumbai, Maharashtra, India
<b>Income-tax PAN of auditor or auditor's firm :</b>	AAAFN1783D
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Subsidiary Companies:</b>	<ul style="list-style-type: none"> <li>Raj Petro Specialities DMCC, United Arab Emirates</li> <li>Raj Petro Specialities (Europe) BV, Netherlands</li> </ul>

<b>Associate Companies:</b>	<ul style="list-style-type: none"> <li>• Crumbs and Cakes Gourmet Private Limited, India CIN No.:U15549TN2013PTC090302</li> <li>• One World Impex Private Limited, India CIN No.: U51496TN2004PTC053597</li> </ul>
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**CAPITAL STRUCTURE**

**AS ON 30.09.2017**

**Authorised Capital:**

No. of Shares	Type	Value	Amount
5600000	Equity Shares	INR 10/- each	INR 56.000 Million
225000	Equity Shares (Class A)	INR 10/- each	INR 2.250 Million
1312500	Preference Shares	INR 100/- each	INR 131.250 Million
	<b>Total</b>		<b>INR 189.500 Million</b>

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**Issued, Subscribed & Paid-up Capital:**

No. of Shares	Type	Value	Amount
5520080	Equity Shares	INR 10/- each	INR 55.201 Million
1286750	Preference Shares	INR 100/- each	INR 128.675 Million
	<b>Total</b>		<b>INR 183.876 Million</b>

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**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET (STANDALONE)**

<b>SOURCES OF FUNDS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	183.876	183.876	183.876
(b) Reserves and Surplus	2329.816	2231.072	2197.326
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>2513.692</b>	<b>2414.948</b>	<b>2381.202</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	273.930	315.250	309.925
(b) Deferred tax liabilities (Net)	49.817	44.961	40.153
(c) Other long-term liabilities	3.350	2.900	2.700
(d) long-term provisions	0.000	0.000	0.000
<b>Total Non-current Liabilities (3)</b>	<b>327.097</b>	<b>363.111</b>	<b>352.778</b>
(4) Current Liabilities			
(a) Short-term borrowings	996.788	982.758	992.406
(b) Trade payables	2725.006	2659.872	3496.195
(c) Other current liabilities	447.634	357.582	212.813
(d) Short-term provisions	1706.005	1042.953	277.164
<b>Total Current Liabilities (4)</b>	<b>5875.433</b>	<b>5043.165</b>	<b>4978.578</b>
<b>TOTAL</b>	<b>8716.222</b>	<b>7821.224</b>	<b>7712.558</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	857.405	861.512	837.454
(ii) Intangible Assets	61.912	5.759	7.422
(iii) Tangible assets capital work-in-progress	130.451	41.530	21.236
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	4.443	4.443	4.443
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term loans and advances	197.871	179.198	155.268
(e) Other Non-current assets	0.000	0.000	0.041
<b>Total Non-Current Assets</b>	<b>1252.082</b>	<b>1092.442</b>	<b>1025.864</b>

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	1782.277	1886.164	1735.652
(c) Trade receivables	3152.980	2945.754	3688.834
(d) Cash and bank balances	363.959	389.438	501.527
(e) Short-term loans and advances	420.462	406.895	512.523
(f) Other current assets	1744.462	1100.531	248.158
<b>Total Current Assets</b>	<b>7464.140</b>	<b>6728.782</b>	<b>6686.694</b>
<b>TOTAL</b>	<b>8716.222</b>	<b>7821.224</b>	<b>7712.558</b>

**PROFIT & LOSS ACCOUNT (STANDALONE)**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
	<b>SALES</b>			
	Revenue from operations	11696.984	12105.527	15651.794
	Other Income	40.722	144.254	55.059
	<b>TOTAL</b>	<b>11737.706</b>	<b>12249.781</b>	<b>15706.853</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	9030.962	9546.818	13299.820
	Purchases of Stock-in-Trade	136.589	215.542	272.721
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	14.879	(82.317)	29.203
	Employee benefit expense	497.792	499.930	351.364
	CSR expenditure	3.300	0.000	0.000
	Exceptional items	0.075	0.033	(2.870)
	Other expenses	1388.568	1427.876	1229.720
	<b>TOTAL</b>	<b>11072.165</b>	<b>11607.882</b>	<b>15179.958</b>
	<b>PROFIT/(LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>665.541</b>	<b>641.899</b>	<b>526.895</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	<b>277.877</b>	<b>272.981</b>	<b>308.920</b>
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>387.664</b>	<b>368.918</b>	<b>217.975</b>
<b>Less</b>	<b>DEPRECIATION/ AMORTISATION</b>	<b>113.414</b>	<b>111.127</b>	<b>114.496</b>
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>274.250</b>	<b>257.791</b>	<b>103.479</b>
<b>Less</b>	<b>TAX</b>	<b>87.856</b>	<b>67.808</b>	<b>26.450</b>
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>186.394</b>	<b>189.983</b>	<b>77.029</b>

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	<b>Earnings / (Loss) Per Share (INR)</b>	<b>30.96</b>	<b>31.61</b>	<b>11.15</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Net cash flows from (used in) operations	(151.013)	149.953	516.509
Net cash flows from (used in) operating activities	(151.013)	149.953	426.822

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365)	98.39	88.82	86.02
Account Receivables Turnover (Income / Sunday Debtors)	3.71	4.11	4.24
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	108.49	99.45	94.02
Inventory Turnover (Operating Income / Inventories)	0.37	0.34	0.30
Asset Turnover (Operating Income / Net Fixed Assets)	0.63	0.71	0.61

**LEVERAGE RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.71	0.69	0.69
Debt Equity Ratio (Total Liability / Networth)	0.51	0.54	0.55
Current Liabilities to Networth (Current Liabilities / Net Worth)	2.34	2.09	2.09
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.42	0.38	0.36

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Interest Coverage Ratio ( <i>PBIT / Financial Charges</i> )	2.40	2.35	1.71
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**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ( <i>(PAT / Sales) * 100</i> )	%	1.59	1.57	0.49
Return on Total Assets ( <i>(PAT / Total Assets) * 100</i> )	%	2.14	2.43	1.00
Return on Investment (ROI) ( <i>(PAT / Networth) * 100</i> )	%	7.42	7.87	3.23

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio ( <i>Current Assets / Current Liabilities</i> )		1.27	1.33	1.34
Quick Ratio ( <i>(Current Assets – Inventories) / Current Liabilities</i> )		0.97	0.96	0.99
G-Score Ratio Financial ( <i>Networth / Total Assets</i> )		0.29	0.31	0.31
G-Score Ratio Debt ( <i>Debts / Equity Capital</i> )		6.91	7.06	7.08
G-Score Ratio Liquidity ( <i>Total Current Assets / Total Current Liabilities</i> )		1.27	1.33	1.34

*Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts*

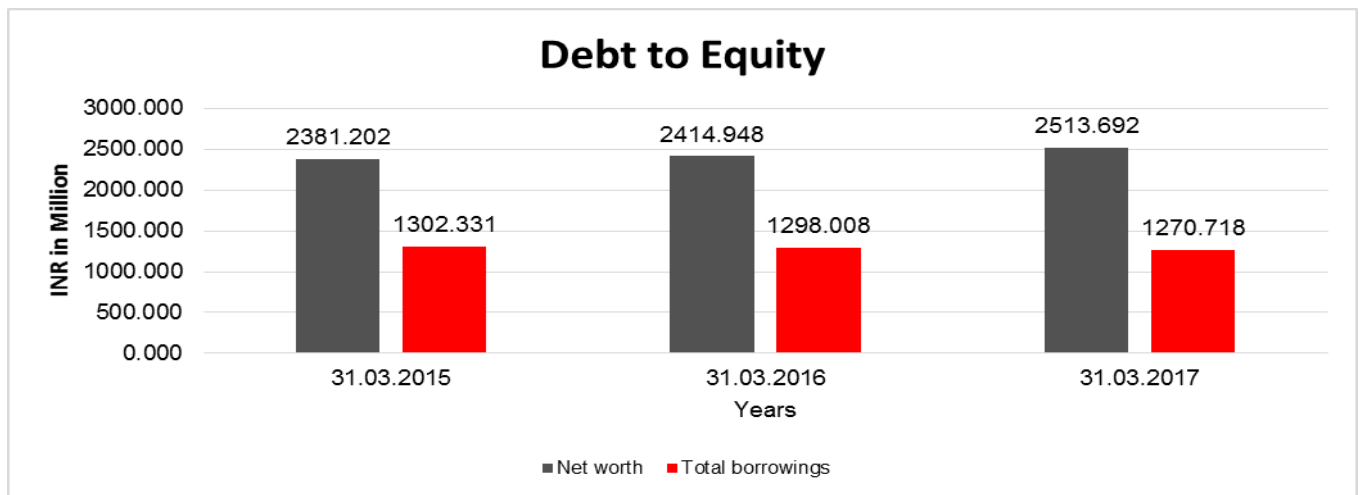
**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

**DEBT EQUITY RATIO**

Particular	31.03.2015 (INR In Million)	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Share Capital	183.876	183.876	183.876
Reserves & Surplus	2197.326	2231.072	2329.816
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>2381.202</b>	<b>2414.948</b>	<b>2513.692</b>

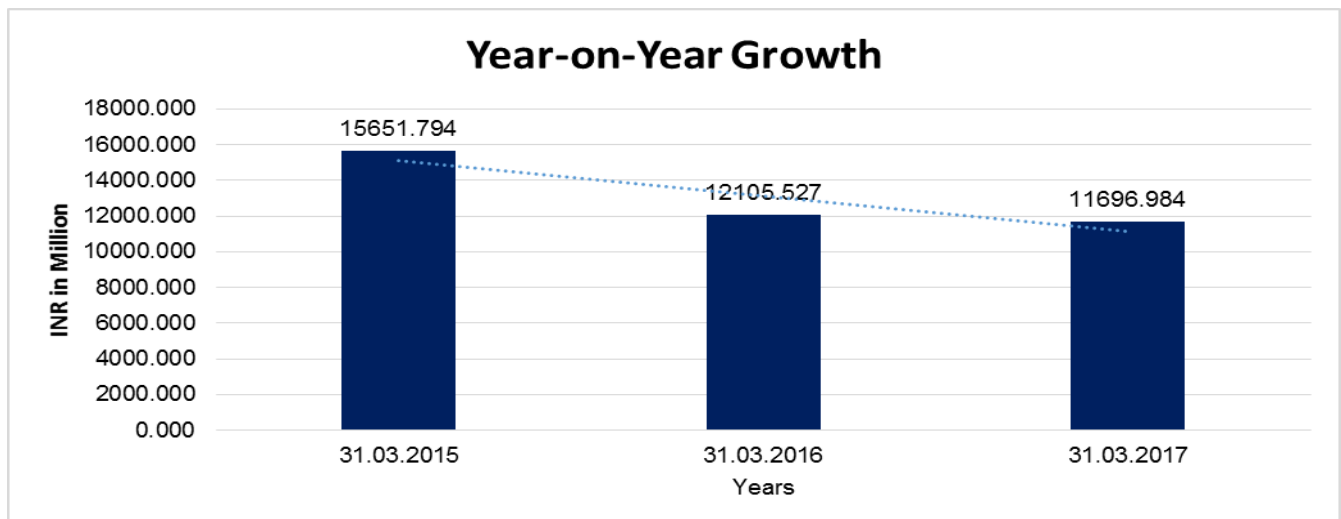
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Long-term borrowings	309.925	315.250	273.930
Short term borrowings	992.406	982.758	996.788
<b>Total borrowings</b>	<b>1302.331</b>	<b>1298.008</b>	<b>1270.718</b>
<b>Debt/Equity ratio</b>	<b>0.547</b>	<b>0.537</b>	<b>0.506</b>



### YEAR-ON-YEAR GROWTH

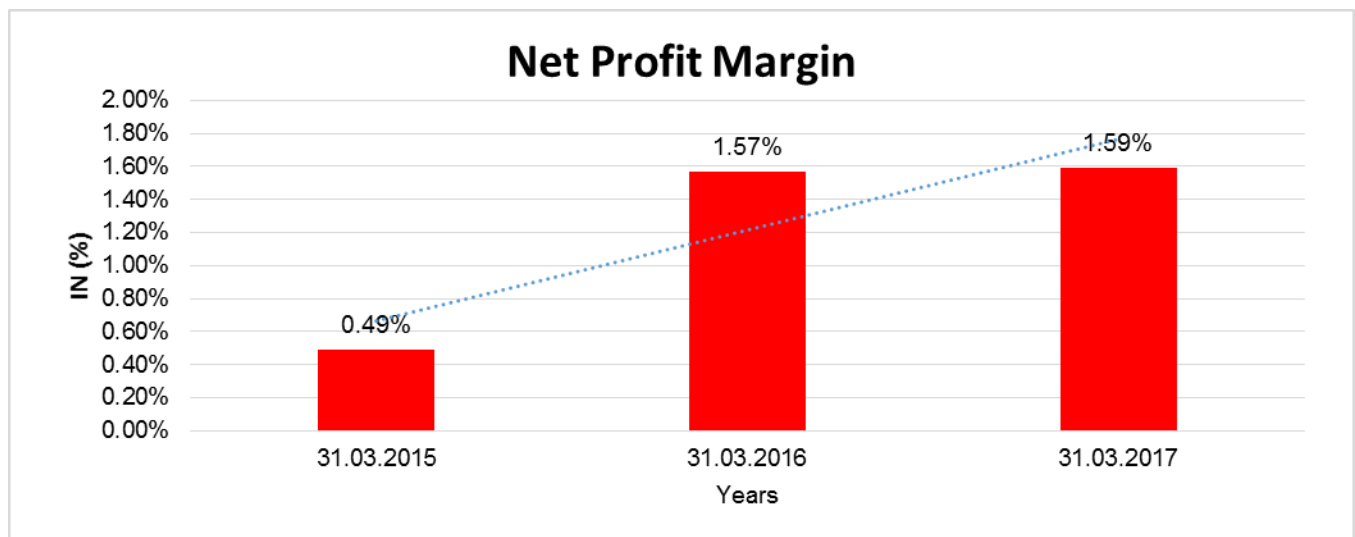
Year on Year Growth	31.03.2015 (INR In Million)	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Sales	15651.794	12105.527	11696.984
		<b>(22.657)</b>	<b>(3.375)</b>



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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015 (INR In Million)	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Sales	15651.794	12105.527	11696.984
Profit/ (Loss)	77.029	189.983	186.394
	<b>0.49%</b>	<b>1.57%</b>	<b>1.59%</b>



**ABRIDGED BALANCE SHEET (CONSOLIDATED)**

SOURCES OF FUNDS	31.03.2017	31.03.2016
<b>I. EQUITY AND LIABILITIES</b>		
(1) Shareholders' Funds		
(a) Share Capital	183.876	183.876
(b) Reserves and Surplus	2332.976	2231.710
(c) Money received against share warrants	0.000	0.000
(d) Minority interest	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>2516.852</b>	<b>2415.586</b>
(3) Non-Current Liabilities		
(a) long-term borrowings	273.930	315.250
(b) Deferred tax liabilities (Net)	49.818	44.961
(c) Other long-term liabilities	3.350	2.900
(d) long-term provisions	0.000	0.000
<b>Total Non-current Liabilities (3)</b>	<b>336.765</b>	<b>372.891</b>

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(4) Current Liabilities			
(a) Short-term borrowings		1047.139	1027.607
(b) Trade payables		2772.103	2688.405
(c) Other current liabilities		453.701	364.718
(d) Short-term provisions		1709.262	1045.524
<b>Total Current Liabilities (4)</b>		<b>5982.205</b>	<b>5126.254</b>
<b>TOTAL</b>		<b>8835.822</b>	<b>7914.731</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets		863.406	868.815
(ii) Intangible Assets		61.912	5.759
(iii) Tangible assets capital work-in-progress		130.451	41.530
(iv) Intangible assets under development		0.000	0.000
(b) Non-current Investments		0.716	0.716
(c) Deferred tax assets (net)		0.000	0.000
(d) Long-term loans and advances		197.871	179.198
(e) Other Non-current assets		0.000	0.000
<b>Total Non-Current Assets</b>		<b>1254.356</b>	<b>1096.018</b>
(2) Current assets			
(a) Current investments		0.000	0.000
(b) Inventories		1782.277	1918.782
(c) Trade receivables		3255.913	2990.597
(d) Cash and bank balances		378.576	401.677
(e) Short-term loans and advances		420.590	406.999
(f) Other current assets		1744.110	1100.658
<b>Total Current Assets</b>		<b>7581.466</b>	<b>6818.713</b>
<b>TOTAL</b>		<b>8835.822</b>	<b>7914.731</b>

**PROFIT & LOSS ACCOUNT (CONSOLIDATED)**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
	<b>SALES</b>		
	Total Revenue from operations	12017.904	12425.638
	Other Income	29.378	45.620
	<b>TOTAL</b>	<b>12047.282</b>	<b>12471.258</b>
<b>Less</b>	<b>EXPENSES</b>		
	Cost of Materials Consumed	9326.292	9831.037
	Purchases of Stock-in-Trade	136.589	215.542
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	14.879	(82.317)

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	Employee benefit expense		507.916	509.509
	Other expenses		1391.190	1426.693
	Prior period items		0.076	0.032
	<b>TOTAL</b>		<b>11376.942</b>	<b>11900.496</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>		<b>670.340</b>	<b>570.762</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>		278.952	274.371
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>		<b>391.388</b>	<b>296.391</b>
<b>Less</b>	<b>DEPRECIATION/ AMORTISATION</b>		114.589	112.287
	<b>PROFIT/ (LOSS) BEFORE TAX</b>		<b>276.799</b>	<b>184.104</b>
<b>Less</b>	<b>TAX</b>		87.883	67.808
	<b>PROFIT/ (LOSS) AFTER TAX</b>		<b>188.916</b>	<b>116.296</b>
	<b>Earnings / (Loss) Per Share (INR)</b>		<b>31.42</b>	<b>18.26</b>

**LOCAL AGENCY FURTHER INFORMATION**

<b>Sr. No.</b>	<b>Check list by info agents</b>	<b>Available in Report (Yes/No)</b>
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	Yes

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18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

**NOTE:** Registered office of the company has been shifted from 1<sup>st</sup> Floor, 124, G.D. Ambekar Marg, Ambawadi Cotton Green (West), Mumbai-400033, Maharashtra, India to the present address w.e.f. 13.08.2016.

**PERFORMANCE REVIEW:**

The Turnover of the Company for the year ended 31st March, 2017 was INR 11737.706 as Compared to Previous Year Turnover of INR 12249.781 Million. The Board of Directors expects better performance in the forthcoming year.

The Performance of the Company during the Financial Year 2016-2017 was not satisfactory. The Board of directors are hopeful and confident of exploring further possibilities to enhance the performance of the company at a steady pace. They are looking out for viable avenues to explore company's business opportunities.

**UNSECURED LOANS:**

PARTICULAR	31.03.2017 INR In Million	31.03.2016 INR In Million
<b>Long-term Borrowings</b>		
Loans and advances from related parties	258.520	290.275
Loans and advances from directors	15.410	24.975
<b>Total</b>	<b>273.930</b>	<b>315.250</b>

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**INDEX OF CHARGE:**

SN o	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modificati on	Amount	Address
1	G7410308 6	10014816 5	HDFC BANK LIMITE D	21/12/201 7	-	1248000.0	HDFC Bank House, Senapati Bapat Marg, Mumbai-400013, Maharashtra, India
2	G7390636 4	10014756 3	HDFC BANK LIMITE D	12/07/201 7	-	2000000.0	HDFC Bank House, Senapati Bapat Marg, Mumbai-400013, Maharashtra, India
3	G7687680 4	10015496 4	ICICI BANK LIMITE D	11/07/201 7	-	2959000.0	ICICI Bank Tower, Near Chakli Circle, Old Padra Road, Vadodara-390007, Gujarat, India
4	G8973809 0	10014724 3	IDFC BANK LIMITE D	22/05/201 7	21/03/2018	1000000000.0	KRM Tower, 7th Floor, No. 1, Harrington Road, Chetpet, Chennai- 600031, Tamilnadu, India
5	G6841196 6	10013700 8	HDFC BANK LIMITE D	31/03/201 7	-	620000.0	HDFC Bank House, Senapati Bapat Marg, Mumbai-400013, Maharashtra, India
6	G0229787 7	10002275 6	HDFC BANK LIMITE D	30/01/201 6	-	2925000.0	HDFC Bank House, Senapati Bapat Marg, Mumbai-400013, Maharashtra, India
7	G7672374 1	10018297 3	ICICI BANK LIMITE D	05/09/201 5	-	1119000.0	ICICI Bank Tower, Near Chakli Circle, Old Padra Road, Vadodara-390007, Gujarat, India
8	C7962111 6	10621279	HDFC BANK LIMITE D	09/07/201 5	-	3950000.0	HDFC Bank House, Senapati Bapat Marg, Mumbai-400013, Maharashtra, India
9	C5342523 7	10568960	HDFC BANK LIMITE D	14/05/201 5	-	12000000.0	HDFC Bank House, Senapati Bapat Marg, Mumbai-400013, Maharashtra, India
10	C4115221 6	10544760	HDFC BANK LIMITE D	10/10/201 4	-	700000.0	Loan Department, Retail Asset Division, 56.G.N. Chetty Road, T Nagar, Chennai-600017, Tamilnadu, India

**FIXED ASSETS:**

**Tangible Asset:**

- Land
- Building
- Plant and equipment
- Furniture and Fixture
- Office equipment
- Computer
- Vehicles

**Intangible Asset:**

- Brands and trade marks
- Computer software

**PRESS RELEASE / WEBSITE DETAILS**

**CCI NOD FOR BRENNTAG-RAJ PETRO DEAL**

New Delhi, Mar 18

The Competition Commission has given its nod to the acquisition of Raj Petro Specialities by Germany-based chemical distribution company Brenntag AG.

According to a notice submitted with CCI, the proposed transaction involves the acquisition of 100 per cent of the total issued, paid-up and subscribed equity share capital of Raj Petro by Brenntag in two tranches.

In first tranche, Brenntag AG, through its indirect subsidiary Brenntag (Holding) BV, will acquire equity shares, representing 65 per cent of the total issued, paid-up and subscribed equity share capital of Raj Petro.

The remaining 35 per cent will be picked up in the second tranche.

In a tweet on Friday, the Competition Commission of India (CCI) said it has approved "acquisition of Raj Petro by Brenntag".

Brenntag (Holding) BV is part of the Brenntag Group, which is active in distribution of industrial and speciality chemicals.

Raj Petro Specialities is a manufacturer, distributor and exporter of a range of petroleum speciality products and lubricants, among others.

Deals beyond a certain threshold require approval from CCI, which keeps a tab on unfair business practices across sectors.

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 68.64
UK Pound	1	INR 88.81
Euro	1	INR 79.71

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	NGL
<b>Analysis Done by :</b>	NYT
<b>Report Prepared by :</b>	RKI

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	YES
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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