

## MIRA INFORM REPORT

<b>Report No. :</b>	524509
<b>Report Date :</b>	14.08.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	OOO BUREAU COUEBON
<b>Registered Office :</b>	4 <sup>th</sup> km Of Ilinskogo Highway, Building 8, Pochtovoye Otdelenie Arhangelskoe 143420 Krasnogorsky District ,Moscow Region
<b>Country :</b>	Russia
<b>Financials (as on) :</b>	31.12.2014
<b>Date of Incorporation :</b>	12.04.2013
<b>Com. Reg. No.:</b>	OGRN 1135024002530
<b>Legal Form :</b>	Limited Liability Company
<b>Line of Business :</b>	Wholesale of beverages
<b>No. of Employees :</b>	10

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	C
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Credit Rating	Explanation	Rating Comments
C	Medium High Risk	Business dealings permissible preferably on secured basis

<b>Status :</b>	Moderate
<b>Payment Behaviour :</b>	Slow
<b>Litigation :</b>	Clear

#### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Russia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

### **RUSSIA - ECONOMIC OVERVIEW**

Russia has undergone significant changes since the collapse of the Soviet Union, moving from a centrally planned economy towards a more market-based system. Both economic growth and reform have stalled in recent years, however, and Russia remains a predominantly statist economy with a high concentration of wealth in officials' hands. Economic reforms in the 1990s privatized most industry, with notable exceptions in the energy, transportation, banking, and defense-related sectors. The protection of property rights is still weak, and the state continues to interfere in the free operation of the private sector.

Russia is one of the world's leading producers of oil and natural gas, and is also a top exporter of metals such as steel and primary aluminum. Russia is heavily dependent on the movement of world commodity prices as reliance on commodity exports makes it vulnerable to boom and bust cycles that follow the volatile swings in global prices. The economy, which had averaged 7% growth during the 1998-2008 period as oil prices rose rapidly, has seen diminishing growth rates since then due to the exhaustion of Russia's commodity-based growth model.

A combination of falling oil prices, international sanctions, and structural limitations pushed Russia into a deep recession in 2015, with GDP falling by close to 2.8%. The downturn continued through 2016, with GDP contracting another 0.2%, but was reversed in 2017 as world demand picked up. Government support for import substitution has increased recently in an effort to diversify the economy away from extractive industries.

Source : CIA

## **COMPANY SUMMARY**

<u>COMPANY NAME</u>	000 BUREAU COUEBON			
<u>ADDRESS</u>	Street	Area	Town	PO Box
	4 <sup>th</sup> km Of Ilinskogo Highway, Building 8	Pochtovoye Otdelenie Arhangelskoe, Moscow Region	Krasnogorsky District	143420 Krasnogorsky District
<u>PHONE</u>	Verified Phone: (+7 495) 995 0687			
<u>EMAIL/WEBSITE</u>	Email: info@kvibon.com / Website: www.kvibon.com (currently not active)			
<u>ACTIVITY</u>	NACE 4634 - Wholesale of beverages;			
<u>PRINCIPAL</u>	Yuriy Vladimirovich Sakharov Managing Director		Workforce 10	
<u>LEGAL INFO</u>	Date Of Est.	Reg. No.	Legal Form	Status
	12/04/2013	OGRN 1135024002530	LLC	Active
<u>CAPITAL</u>	<b>CURRENCY</b>	<b>AMOUNT</b>		
	RUBLE (RUB)	10,000		

## **BUSINESS INFORMATION**

### **IDENTIFICATION**

<u>CO. NAME</u>	000 BUREAU COUEBON		
<u>ALSO KNOWN NAME (S)</u>	000 BYURO KVIBON / LLC BUREAU COUEBON		
<u>STREET</u>	4 <sup>th</sup> km Of Ilinskogo Highway, Building 8		
<u>AREA</u>	Pochtovoye Otdelenie Arhangelskoe, Moscow Region		
<u>POSTAL ADDRESS</u>	143420 Krasnogorsky District		
<u>TOWN</u>	Krasnogorsky District		
<u>COUNTRY</u>	Russia		
<u>TELEPHONE</u>	(+7 495) 995 0687		
<u>VERIFIED EMAIL</u>	info@kvibon.com / sakharov@kvibon.com		
<u>WEBSITE</u>	www.kvibon.com (currently not active)		
<u>BUSINESS HOURS</u>	<b>DAYS</b>	<b>OFFICE HOURS</b>	<b>BREAK TIME</b>
	Mon-Fri	09:00-18:00	13:00-14:00
<u>REGISTERED ADDRESS</u>	4 <sup>th</sup> km Of Ilinskogo Highway, Building 8 Pochtovoye Otdelenie Arhangelskoe 143420 Krasnogorsky District Moscow Region		

## **SENIOR PERSONNEL**

### MANAGEMENT

NAME	POSITION
Yuriy Vladimirovich Sakharov	Managing Director

### WORKFORCE

Ms. Marina	Sales Manager
<b>NO. OF EMPLOYEES</b>	<b>PERIOD</b>
10	08.2018

## **FINANCIAL SUMMARY**

### NOTES

Private companies in Russia are not required to publish or disclose balance sheets. Balance sheets are not available from other sources, and the subject interviewed declined to give any financial information, which the company regards as strictly confidential.

Balance sheets as at 31 December 2014 showed :

	31/12/2014	31/12/2013
	(in RUBLE)	
<b>ASSETS</b>		
Total non-current assets	938,000	0
Current assets		
Stock	11,038,000	8,627,000
Value added tax on purchased valuables	0	104,000
Trade receivables	192,841,000	103,189,000
Cash equivalents	8,216,000	4,163,000
Other current assets	24,000	108,000
Total current assets	212,119,000	116,191,000
<b>TOTAL ASSETS</b>	<b>213,057,000</b>	<b>116,191,000</b>

### **EQUITY & LIABILITIES**

<b>Equity</b>		
Share capital	10,000	10,000
Retained earnings	(2,010,000)	(1,092,000)
Total equity	(2,000,000)	(1,082,000)
Total long-term liabilities		
	0	360,000
Short-term Liabilities		
Accounts payable	215,057,000	116,914,000

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Total Short-term liabilities	215,057,000	116,914,000
TOTAL EQUITY & LIABILITIES	213,057,000	116,191,000

**INCOME STATEMENT**

Revenue	327,405,000	145,739,000
Cost of Sales	(282,331,000)	(140,305,000)
Gross Profit	45,074,000	5,434,000
Commercial expenses	(33,974,000)	(4,990,000)
Administrative expenses	(1,579,000)	(492,000)
Profit(loss) from sales	9,521,000	(48,000)
Other income and expenses		
Interest income	25,000	0
Other income	68,524,000	4,720,000
Other expenses	(77,852,000)	(5,720,000)
Profit(loss) before taxation	218,000	(1,048,000)
Current income tax	(1,160,000)	(42,000)
Net Profit(loss)	(942,000)	(1,095,000)

31 December.

FISCAL YEAR-END

## **LEGAL STATUS**

INCORPORATION  
REGISTRATION NO.

12/04/2013  
**C.R. NUMBER**  
OGRN 1135024002530

**ISSUED BY**  
Federal Tax  
Service

OTHER REGISTRATION NO.

INN 5024135743 (Tax Code) / KPP 502401001 / OKPO 29044871  
(Statistics Code) / OKTMO 46623404111

AUTHORISED CAPITAL

**AMOUNT**

**CURRENCY**

10,000

RUBLE

PAID-UP CAPITAL

**AMOUNT**

**CURRENCY**

10,000

RUBLE

BUSINESS HISTORY

The Company was incorporated in Russia on 12 April 2013.

LEGAL FORM

Limited Liability Company

STATUS

Active

SOLE SHAREHOLDER

**NAME**

**PERCENTAGE**

Yuriy Vladimirovich Sakharov

100.00%

Nationality: Russian

## **OPERATION**

**BANKERS**

AO Raiffeisenbank  
Troitskaya Street 17/1  
Moscow 129090  
Russia  
Tel: (+7 495) 721 9900  
Fax: (+7 495) 721 9901  
Acc. No.: 40702810600000017971  
Corr. Acc. No.: 30101810200000000700

**ACTIVITY CODE (NACE)**

4634 - Wholesale of beverages;

**LINE OF BUSINESS**

Trading as importers and wholesalers of ingredients for juices and soft drinks.

**IMPORT FROM**

Brazil, Peru, Ecuador, South Africa, Greece, China, Spain, Poland, the Netherlands, Serbia, Mexico, Germany, Portugal, France, Italy, India, USA and Costa Rica.

**EXPORT TO**

Subject does not export, all sales are domestic.

**TRADE REFERENCES**

1. Owocowe Koncentraty Sp. z. o.o  
Ul. Gen. Chrusciela 37-200 Przeworsk  
Poland  
Date of trade activity: 23/03/2015
2. Kloosterboer Vlissingen v.o.f.  
Finlandweg 10, Port Nr. 4444 4455 TE  
Nieuwdorp P.O. Box 66, 4380 AB Vlissingen  
The Netherlands  
Date of trade activity: 30/05/2013
3. RAUCH Serbia d.o.o.  
Sesta Licka 2, 15220 Koceljeva  
Serbia  
Date of trade activity: 29/04/2014
4. Tropfruit Nordeste S.A.  
Av. Joao lima Da Silveira s/n, Estancia,  
Sergipe 49200000  
Brazil  
Date of trade activity: 28/11/2013
5. Citrofrut S.A. de C.V.  
Ave. Constitucion 405 Pte. Apdo.  
Postal 3054 Monterrey  
Mexico  
Date of trade activity: 27/11/2015
6. Ernteband Fruchtsaft GmbH  
Marbacher Str. 12, D-71364 Winnenden

- Germany  
Date of trade activity: 29/05/2015
7. Biofun – Produtos Biologicos do Fundao, Lda  
Estrada Nacional 346 - km 21, Quinta Ferreira  
de Baixo, 6230-610 Salgueiro-Fundao  
Portugal
8. Industrias Borja Inborja S.A.  
Hacienda Frutvictoria, Via Barbones – Sta.  
Cruz, El Guabo, El Oro  
Ecuador  
Date of trade activity: 30/01/2015
9. IPRA FRANCE  
Parc d'activites de l'Argile, 130 Impasse des  
Bruyeres, 06370 Mouans-Sartoux  
France  
Date of trade activity: 17/07/2015
10. Jadli Foods (India) Pvt.Ltd  
219, R. G. Complex-II, Plot No. 5, Sector-14,  
Rohini, Delhi-110085  
India  
Date of trade activity: 24/08/2016
11. Frutilight S/A  
Ruta 32 2km Al Norte De La Entrada, A Codela  
Germania Siquirres, Limon  
Costa Rica  
Date of trade activity: 02/07/2015
12. Agrumaria Corleone S.P.A.  
Via Salvatore Corleone 12, 90124 Palermo  
Italy  
Date of trade activity: 11/07/2016
13. Ocean Spray Cranberries, Inc.  
152 Bridge Street, Middleboro, Massachusetts  
02346  
USA  
Date of trade activity: 20/07/2015
- FACILITIES  
Premises comprising administrative offices located at the heading  
address.

## **PAYMENT RECORDS**

CREDIT OPINION

We consider it is acceptable to deal with subject for SMALL amounts.

## **SPECIAL REMARKS**

INTERVIEWED

Ms. Marina (Sales Manager).

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 69.47
UK Pound	1	INR 88.63
Euro	1	INR 79.19
RUB	1	INR 1.05

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	VIVR
<b>Report Prepared by :</b>	KET

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)