

MIRA INFORM REPORT

Report No. :	523764
Report Date :	14.08.2018

IDENTIFICATION DETAILS

Name :	TATSUMI SHOKAI CO LTD
Registered Office :	4-1-1 Chikko Minatoku Osaka City 552-0021
Country :	Japan
Financials (as on) :	31.05.2017
Date of Incorporation :	April 1943
Com. Reg. No.:	1200-01-029347 (Osaka-Minatoku)
Legal Form :	Limited Company (Kabushiki Kaisha)
Line of Business :	Transportation business, such as marine transportation, harbor transportation, land transportation, airfreight forwarding, warehousing, supply of transportation machines & equipment, other (--100%)
No. of Employees :	799

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

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Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of

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GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME & ADDRESS

TATSUMI SHOKAI CO LTD

REGD NAME: KK Tatsumi Shokai
MAIN OFFICE: 4-1-1 Chikko Minatoku Osaka City 552-0021 JAPAN
Tel: 06-6576-1821 Fax: 06-6576-1846

URL: <http://www.tatsumi-cs.co.jp>
E-Mail address: (Thru the URL)

ACTIVITIES: Transportation business, air/sea/land transportation, warehousing, other
BRANCHES: Tokyo, other (Tot 67)
OVERSEAS: USA, Malaysia (--subsidiaries)

OFFICERS: TERUYOSHI MIZOE, PRES Tetsuo Tsuda, s/mgn dir
Toyoki Nishi, s/mgn dir Daisuke Kobayashi, s/mgn dir
Koichi Kitabata, mgn dir Kazutaka Hashimoto, mgn dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY

FINANCES	FAIR	A/SALES	Yen 54,187 M
PAYMENTS	REGULAR	CAPITAL	Yen 750 M
TREND	SLOW	WORTH	Yen 1,065 M
STARTED	1943	EMPLOYES	799

COMMENT: TRANSPORTATION BUSINESS, OTHER. FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

HIGHLIGHTS

The subject company is a specialized transportation company, such as marine transportation, harbor transportation, land transportation, warehousing, airfreight forwarding, other. Clients include trading firms, makers, wholesalers, other.

FINANCIAL INFORMATION

The sales volume for May/2017 fiscal term amounted to Yen 54,187 million, a 15% fall from Yen 63,683 million in the previous term. The recurring profit was posted at Yen 2,106 million and the net profit at Yen 1,061 million,

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respectively, compared with Yen 2,367 million recurring profit and Yen 1,065 million net profit, respectively, a year ago.

For the term that ended May 2018 the recurring profit was projected at Yen 2,200 million and net profit at Yen 1,100 million, respectively, on a 3% rise in turnover, to Yen 55,815 million. Final results are yet to be released.

The financial situation is considered FAIR and good for ORDINARY business engagements.

REGISTRATION

Date Registered: Apr 1943
Regd No.: 1200-01-029347 (Osaka-Minatoku)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 6 million shares
Issued: 1.5 million shares
Sum: Yen 750 million
Major shareholders (%): Tatsumi Koyukai (45), Kaneo Inc (10), Tonan Kosan (5), Masayuki Shinomiya (3), other
No. of shareholders: 28

Nothing detrimental is known as to the commercial morality of executives.

OPERATION

Activities: Transportation business, such as marine transportation, harbor transportation, land transportation, airfreight forwarding, warehousing, supply of transportation machines & equipment, other (--100%)

Clients: [Mfrs, wholesalers] Nikki, Mitsui & Co, Sankyu, Mitsubishi Material, AG Logistics, Ube Mitsubishi Cement, Central Glass, Sino Trans Japan, other
No. of accounts: 350
Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] Daiyu Kaiun, Trancar Projects Ltd, Goei Kisen, Sanyo Shipping, Nippon Koun, Osaka City Office, Tamai Shosen, Daichi Kogyo, Pantos Logistics, other

Payment record: Regular

Location: Business area in Osaka. Office premises at the caption address are owned and maintained satisfactory.

Bank References:
MUFG (Osaka)
SMBC (Osaka)
Relations: Satisfactory

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FINANCES

(In Million Yen)

Terms Ending:	31/05/2018	31/05/2017	31/05/2016	31/05/2015
Annual Sales	55,815	54,187	63,683	64,022
Recur. Profit	2,200	2,106	2,367	..
Net Profit	1,100	1,061	1,065	990
Total Assets		78,266	77,584	78,065
Net Worth		29,999	27,729	28,251
Capital, Paid-Up		750	750	750
Div.Ttl in Million(¥)		88,2	88,2	88,2
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	3.00	-14.91	-0.53	19.27
Current Ratio	
N.Worth Ratio		38.33	35.74	36.19
N.Profit/Sales	1.97	1.96	1.67	1.55

Notes: Forecast (or estimated) figures for the 31/05/2018 fiscal term.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 69.47
UK Pound	1	INR 88.63
Euro	1	INR 79.19
YEN	1	INR 0.63

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	TPT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)