

MIRA INFORM REPORT

Report No. :	524933
Report Date :	17.08.2018

IDENTIFICATION DETAILS

Name :	OOO KOMPANIA SPECPRICEP
Registered Office :	Proezd Melioratorov 3B, 170017 Tver
Country :	Russia
Financials (as on) :	31.12.2016
Date of Incorporation :	09.12.1999
Com. Reg. No.:	OGRN 1026900540083
Legal Form :	Limited Liability Company
Line of Business :	<ul style="list-style-type: none"> • Manufacture of bodies (coachwork) for motor vehicles • Manufacture of trailers and semi-trailers
No. of Employees :	150 [2018]

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Russia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

RUSSIA - ECONOMIC OVERVIEW

Russia has undergone significant changes since the collapse of the Soviet Union, moving from a centrally planned economy towards a more market-based system. Both economic growth and reform have stalled in recent years, however, and Russia remains a predominantly statist economy with a high concentration of wealth in officials' hands. Economic reforms in the 1990s privatized most industry, with notable exceptions in the energy, transportation, banking, and defense-related sectors. The protection of property rights is still weak, and the state continues to interfere in the free operation of the private sector.

Russia is one of the world's leading producers of oil and natural gas, and is also a top exporter of metals such as steel and primary aluminum. Russia is heavily dependent on the movement of world commodity prices as reliance on commodity exports makes it vulnerable to boom and bust cycles that follow the volatile swings in global prices. The economy, which had averaged 7% growth during the 1998-2008 period as oil prices rose rapidly, has seen diminishing growth rates since then due to the exhaustion of Russia's commodity-based growth model.

A combination of falling oil prices, international sanctions, and structural limitations pushed Russia into a deep recession in 2015, with GDP falling by close to 2.8%. The downturn continued through 2016, with GDP contracting another 0.2%, but was reversed in 2017 as world demand picked up. Government support for import substitution has increased recently in an effort to diversify the economy away from extractive industries.

Source : CIA

SUMMARY

COMPANY NAME	OOO KOMPANIA SPECPRICEP			
ADDRESS	Street	Area	Town	PO Box
	Golovinskoe	Golovinskiy District	Moscow	127018
	Highway 5			Moscow
PHONE	Verified Phones: (+7 495) 722 5544 / (+7 4822) 744 430			
EMAIL/WEBSITE	Email: info@specpricep.ru / Website: www.specpricep.ru			
ACTIVITY	NACE 2920 - Manufacture of bodies (coachwork) for motor vehicles; manufacture of trailers and semi-trailers;			
PRINCIPAL	Mikhail Valerievich Bitelev		Workforce	
	Managing Director		150	
LEGAL INFO	Date Of Est.	Reg. No.	Legal Form	Status
	09/12/1999	OGRN	LLC	Active
		1026900540083		
CAPITAL	CURRENCY	AMOUNT		
	RUBLE (RUB)	1,000,000		

IDENTIFICATION

CO. NAME	OOO KOMPANIA SPECPRICEP		
TRADEMARK	SPECPRICEP		
ALSO KNOWN NAME (S)	LLC KOMPANIA SPECPRICEP		
STREET	Golovinskoe Highway 5		
AREA	Golovinskiy District		
POSTAL ADDRESS	127018 Moscow		
TOWN	Moscow		
COUNTRY	Russia		
PHONE	(+7 495) 722 5544 / (+7 4822) 744 430 / Mobiles (+7 903) 275 2381 / (+7 905) 701 6719		
VERIFIED EMAIL	info@specpricep.ru / davydova@specpricep.ru / grudnev@specpricep.ru		
WEBSITE	www.specpricep.ru		
BUSINESS HOURS	DAYS	OFFICE HOURS	BREAK TIME
	Mon-Fri	09:00-18:00	13:00-14:00
REGISTERED ADDRESS	proezd Melioratorov 3B 170017 Tver Russia		
FORMER ADDRESS	40 Maryina Roshcha 3rd Proyezd 127018 Moscow Russia		
FACTORY ADDRESS	proezd Melioratorov 3B		

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170017 Tver
Russia

SENIOR PERSONNEL

MANAGEMENT	NAME	POSITION
	Mikhail Valerievich Bitelev Nationality: Russian Tax Code: INN 691504277342	Managing Director
	Gennadiy Ivanovich Aleshkin	Head of Sales Department
	Svetlana Viktorovna Davydova	Sales Manager
	Roman Sergeevich Grudnev	Sales Executive
WORKFORCE	NO. OF EMPLOYEES	PERIOD
	150	08.2018

FINANCIAL SUMMARY

TURNOVER	31/12/2017 RUBLE 700,000,000	31/12/2016 RUBLE 714,508,000
NET PROFIT / (LOSS)	31/12/2016 RUBLE 39,561,000	31/12/2015 RUBLE 10,621,000
PROFIT BEFORE TAX	RUBLE 47,709,000 as of 31/12/2016	
STOCK/INVENTORIES	RUBLE 218,546,000 as of 31/12/2016	
FISCAL YEAR-END	31 December.	

LEGAL STATUS

INCORPORATION	09/12/1999	ISSUED BY Federal Tax Service
REGISTRATION NO.	C.R. NUMBER OGRN 1026900540083	
OTHER REGISTRATION NO.	INN 6904031892 (Tax Code) / KPP 695001001 / OKPO 50362530 (Statistics Code) / OKTMO 28701000001	
AUTHORISED CAPITAL	AMOUNT 1,000,000	CURRENCY RUBLE

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PAID-UP CAPITAL	AMOUNT	CURRENCY
	1,000,000	RUBLE
BUSINESS HISTORY	The Company was incorporated in Russia on 9 December 1999.	
LEGAL FORM	Limited Liability Company	
STATUS	Active	
SHAREHOLDERS	NAME	PERCENTAGE
	1. Aleksandra Valerievna Astapenko	50.00%
	Nationality: Russian	
	Tax Code: INN 771525498825	
	2. Andrey Valentinovich Astapenko	50.00%
	Nationality: Russian	
	Tax Code: INN 771525498751	

OPERATION

BANKERS

1. AO Alfa-Bank
Kalanchevskaya Street 27
Moscow 107078
Russia
Telephone: (+7 495) 620 9191
SWIFT: ALFARUMM
2. PAO Sberbank
Vavilova Street 19
117997 Moscow
Russia
Telephone: (+7 495) 957 5731
Fax : (+7 495) 747 4758

Subject previously had an account with:

OOO KB MEZHTRUSTBANK
Moscow
Russia
Acc. No.: 40702810700000001187
BIK: 044579879

ACTIVITY CODE (NACE)

2920 - Manufacture of bodies (coachwork) for motor vehicles;
manufacture of trailers and semi-trailers;

LINE OF BUSINESS

Engineering and manufacturing of semi-trailers.

Subject also provides after sales and repair services.

Subject's range of products include:

- Beam and Pipe trailers;

- Detachable Gooseneck;
- Extendable Semi-Trailers;
- Heavy duty semi-trailers;
- Low bed semi-trailers;
- Module trailers.

Semi-trailers by tons:

- Semi-Trailers 25-30 Tons;
- Semi-Trailers 30-45 Tons;
- Semi-Trailers 45-60 Tons;
- Semi-Trailers 60-70 Tons;
- Semi-Trailers 70-80 Tons;
- Semi-Trailers 80-95 Tons.

Certification in accordance with GOST R ISO 9001-2001 (quality management system).

Subject's clients include: OAO AK Transneft, PAO Gazprom, GK Rosatom and PAO FSK EES.
Europe, Italy, Germany, the Netherlands, France and China.

IMPORT FROM

**EXPORT TO
FACILITIES**

mainly to CIS countries, Belarus and Kazakhstan.

Premises comprising administrative offices located at the heading address as well as manufacturing unit located at proezd Melioratorov 3B, 170017 Tver. Subject also has representative offices in Saint Petersburg, Yekaterinburg, Rostov-Na-Donu, Novosibirsk and Kazan. Associates

RELATED COMPANIES

1. OOO Proizvodstvennaya Kompaniya SPECPRICEP
proezd Melioratorov 3B
170017 Tver
Russia
Est.: 22/05/2007
Tax Code: INN 6950060680

2. OOO SoyuzSpetsTrans
proezd Melioratorov 3B
170017 Tver
Russia
Est.: 02/10/2003
Tax Code: INN 6901039212

FINANCIAL INFORMATION

CURRENCY

RUBLE

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PERIOD	31/12/2016	31/12/2015
CURRENT ASSETS	366,008,000	196,138,000
STOCK/INVENTORIES	218,546,000	140,590,000
NON-CURRENT ASSETS	25,996,000	31,331,000
CURRENT LIABILITIES	233,990,000	88,526,000
NON-CURRENT LIABILITIES	678,000	1,567,000
EQUITY	157,336,000	137,376,000
BALANCE TOTAL	392,004,000	227,469,000
REVENUE	714,508,000	501,277,000
NET PROFIT / LOSS	39,561,000	10,621,000
NOTES	Balance sheets as at 31 December 2016 showed :	

	31/12/2016	31/12/2015
	(in RUBLE)	
ASSETS		
Non-current assets		
Intangible assets	33,000	41,000
Fixed assets	25,184,000	31,031,000
Other non-current assets	779,000	259,000
Total non-current assets	25,996,000	31,331,000
Current assets		
Stock	218,546,000	140,590,000
Value added tax on purchased valuables	22,000	213,000
Trade receivables	99,584,000	22,116,000
Financial investments	5,333,000	0
Cash equivalents	42,523,000	33,219,000
Total current assets	366,008,000	196,138,000
TOTAL ASSETS	392,004,000	227,469,000
EQUITY & LIABILITIES		
Total equity	157,336,000	137,376,000
Total long-term liabilities	678,000	1,567,000
Short-term Liabilities		
Accounts payable	233,990,000	88,526,000
Total Short-term liabilities	233,990,000	88,526,000
TOTAL EQUITY & LIABILITIES	392,004,000	227,469,000

INCOME STATEMENT

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Revenue	714,508,000	501,277,000
Cost of Sales	(534,057,000)	(480,389,000)
Gross Profit	180,451,000	20,888,000
Commercial expenses	(10,844,000)	(7,203,000)
Administrative expenses	(121,333,000)	0
Profit(loss) from sales	48,274,000	13,685,000
Other income and expenses		
Other income	32,573,000	13,028,000
Other expenses	(33,138,000)	(13,437,000)
Profit(loss) before taxation	47,709,000	13,276,000
Changes in deferred tax assets	2,849,000	0
Current income tax	(9,542,000)	(2,655,000)
Net Profit(loss)	39,561,000	10,621,000

PAYMENT RECORDS

CREDIT OPINION

We consider it is acceptable to deal with subject.

SPECIAL REMARKS

INTERVIEWED

Roman Sergeevich Grudnev (Sales Executive).

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.23
UK Pound	1	INR 89.37
Euro	1	INR 79.97
RUB	1	INR 1.04

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)