

MIRA INFORM REPORT

Report No. :	525522
Report Date :	17.08.2018

IDENTIFICATION DETAILS

Name :	TERAOKA SEIKO CO LTD
Registered Office :	13-12 Kugahara Ohtaku Tokyo 146-8580
Country :	Japan
Financials (as on) :	31.12.2017
Date of Incorporation :	July 1947
Com. Reg. No.:	0108-01-007647
Legal Form :	Limited Company
Line of Business :	Manufactures electronic gauge meters, automatic packaging machines, POS systems, others. Supplying to: mfg industries distribution industries others Exports
No. of Employees :	1,169

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Good
Payment Behaviour :	Regular

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Litigation :	Clear
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NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND ADDRESS

TERAOKA SEIKO CO LTD

REGD NAME: KK Teraoka Seiko

MAIN OFFICE: 5-13-12 Kugahara Ohtaku Tokyo 146-8580 JAPAN

Tel: 03-3752-9427 Fax: 03-3752-3213

URL: http://www.teraokaseiko.com

E-mail: info@teraokaseiko.com

ACTIVITIES: Mfg of electronic gauge meters, automatic packaging machines

BRANCHES: Nationwide from Hokkaido to Kyushu (Tot 43)

OVERSEAS: Europe (5), Asia (6), North/South Americas (14), Mid East/Africa, other

FACTORIES: Iwate, Singapore, Shanghai (--subcontracted)

OFFICER(S): KAZUHARU TERAOKA, PRES Hirosuke Yamamoto, rep dir

Kunio Mori, mgn dir Kazuhiro Tanzawa, mgn dir

Yoshinobu Miyake, dir Naghiro Ito, dir, dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY:	FINANCES	FAIR	A/SALES	Yen 57,489 M
	PAYMENTS	REGULAR	CAPITAL	Yen 100 M
	TREND	SLOW	WORTH	Yen 33,922 M
	STARTED	1947	EMPLOYES	1,169

COMMENT

MFR OF ELECTRONIC GAUGE METERS, PACKAGING MACHINES, ETC.

FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS

HIGHLIGHTS

The subject company was established by Toyoharu Teraoka in order to make most of his experience in the subject line of business. Kazuharu is his grandson, who took the pres office in Dec 1984. This is a specialized mfr of electronic gauge meters, automatic packaging machines, POS systems, other. Has mfg base in Singapore and China. Noted for non-use of polystyrene foam trays. Exports to over 100 overseas markets. Distribution is carried out through the subsidiary agent dealers nationwide.

FINANCIAL INFORMATION

The sales volume for Dec/2017 fiscal term amounted to Yen 57,489 million, an 8% fall from Yen 62,176 million in the previous term. The recurring profit was posted at Yen 5,305 million and the net profit at Yen 4,221 million, respectively, compared with Yen 6,214 million recurring profit and Yen 4,457 million net profit, respectively, a year ago. .

For the current term ending Dec 2018 the recurring profit is projected at Yen 5,400 million and the net profit at Yen 4,400 million, respectively, on a 4% rise in turnover, to Yen 59,615 million. Business is seen expanding steadily.

The financial situation is considered FAIR and good for ORDINARY business engagements.

REGISTRATION

Date Registered: Jul 1947
Regd No.: 0108-01-007647 (Tokyo-Ohtaku)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 800,000 million shares
Issued: 200,000 shares
Sum: Yen 100 million
Major shareholders (%): Teraoka Enterprise (26.3), Employees' S/Holding Assn (17.7), Kazuharu Teraoka (5)
No. of shareholders: 45

Nothing detrimental is known as to the commercial morality of executives.

OPERATION

Activities: Manufactures electronic gauge meters, automatic packaging machines, POS systems, others (100%).
Supplying to: mfg industries (5%), distribution industries (80%), others (15%) Exports (18%).

Clients: [Mfrs, wholesalers, agent dealers] Teraoka Co, Teraoka System, Kyushu Teraoka, Chubu Teraoka, Aster Co, Ito-Yokado Co, Aeon group firms, Komeri Co, other

No. of accounts: 350

Domestic areas of activities: Nationwide

Suppliers: [Mfr, wholesalers] Digi I's Corp (60%), Osaka Sealing Printing (10%), Teraoka Weigh System (5%), Anritsu Industrial Solutions, Yashima Denki Co, Ricoh Co, Shindengen Electric Mfg Co, Shinko Shoji Co, Daisho Denshi Co, other

Payment record: Regular

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Location: Business area in Tokyo. Office premises at the caption address are owned and maintained satisfactorily.

Bank References:

Mizuho Bank (Omori)
MUFG (Kamata-Ekimae)
Relations: Satisfactory

FINANCES

(In Million Yen)

Terms Ending:	31/12/2018	31/12/2017	31/12/2016	31/12/2015
Annual Sales	59,615	57,489	62,176	53,722
Recur. Profit	5,400	5,305	6,214	7,255
Net Profit	4,400	4,221	4,457	5,472
Total Assets		58,287	53,892	49,092
Net Worth		33,922	30,463	26,600
Capital, Paid-Up		100	100	100
Div.Ttl in Million (¥)		871.00	0.00	500.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	3.70	-7.54	15.74	7.14
Current Ratio	
N.Worth Ratio		58.20	56.53	54.18
N.Profit/Sales	7.38	7.34	7.17	10.19

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.23
UK Pound	1	INR 89.37
Euro	1	INR 79.97
YEN	1	INR 0.63

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	TRU

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)