

**MIRA INFORM REPORT**

<b>Report No. :</b>	525638
<b>Report Date :</b>	20.08.2018

**IDENTIFICATION DETAILS**

<b>Name :</b>	EXTREME NETWORKS, INC
<b>Registered Office :</b>	Corporation Trust Center 1209 Orange St, Wilmington, New Castle, De, 19801
<b>Country :</b>	United States
<b>Financials (as on) :</b>	30.06.2017
<b>Date of Incorporation :</b>	01.07.1999
<b>Legal Form :</b>	Corporation
<b>Line of Business :</b>	Company Provides Software-Driven Networking Solutions for Enterprise Customers Worldwide.
<b>No. of Employees :</b>	1628

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	C
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Credit Rating	Explanation	Rating Comments
C	Medium High Risk	Business dealings permissible preferably on secured basis

<b>Status :</b>	Moderate
<b>Payment Behaviour :</b>	Slow
<b>Litigation :</b>	Exist

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

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Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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**UNITED STATES - ECONOMIC OVERVIEW**

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

## **STATUTORY INFORMATION**

<b>Address in the order</b>	145 RIO ROBLES SAN JOSE CA 95134
<b>Comments on Address in the order:</b>	The address provided in the order is a branch location.
<b>Legal Name</b>	EXTREME NETWORKS, INC.
<b>Trade Name</b>	EXTREME NETWORKS, INC.
<b>ID</b>	ID
<b>ID Details</b>	2990153
<b>Creation Date</b>	1996
<b>Incorporation Date</b>	1/7/1999
<b>Legal Address</b>	CORPORATION TRUST CENTER 1209 ORANGE ST, WILMINGTON, NEW CASTLE, DE, 19801, USA
<b>Operative Address</b>	6480 Via del Oro San Jose, CA 95119 United States
<b>Telephone</b>	408-579-2800
<b>Fax</b>	408-904-7002
<b>Legal Form</b>	CORPORATION
<b>E-Mail</b>	-
<b>Registered In</b>	DELAWARE
<b>Website</b>	www.extremenetworks.com
<b>Contact</b>	Mr. Edward B. Meyercord III - President, CEO & Executive Director
<b>Staff</b>	1,628
<b>Activity</b>	SIC Code 3661, Telephone and Telegraph Apparatus NAICS Code 334210, Telephone Apparatus Manufacturing

## **BANKS**

<b>Name of Bank</b>	<b>Reported Amount</b>
BANK OF AMERICA	
Silicon Valley Bank	
PNC Bank, National Association	
<b>Description</b>	-Credit Agreement, dated as of October 31, 2013, among Extreme Networks Inc., as borrower, Silicon Valley Bank, as administrative agent and collateral agent, Bank of America, N.A. and PNC Bank, National Association as co-syndication agents and the lenders party thereto.
	-Second Amendment to the Credit Agreement dated November 18, 2014, among Extreme Networks, Inc., a Delaware Corporation, the Lenders party thereto and Silicon Valley Bank, as the Issuing Lender and Swingline Lender and Administrative Agent.

-Third Amendment to the Credit Agreement and First Amendment to Guarantee and Collateral Agreement dated June 26, 2015, among Extreme Networks, Inc., a Delaware Corporation, the Lenders party thereto and Silicon Valley Bank, as the Issuing Lender and Swingline Lender and Administrative Agent.

-Debt Commitment Letter, dated as of September 13, 2016, by and between Extreme Networks, Inc. and Silicon Valley Bank.

-Amended and Restated Credit Agreement, dated as of October 28, 2016, by and among the Company, as borrower, the several banks and other financial institutions or entities party thereto as lenders, and Silicon Valley Bank, as administrative agent and collateral agent.

-First Amendment to the Amended and Restated Credit Agreement, dated as of March 2, 2017, by and among the Company, as borrower, the several banks and other financial institutions or entities party thereto as lenders, and Silicon Valley Bank, as administrative agent and collateral agent.

-Second Amendment to the Amended and Restated Credit Agreement, dated as of July 14, 2017, by and among the Company, as borrower, the several banks and other financial institutions or entities party thereto as lenders, and Silicon Valley Bank, as administrative agent and collateral agent.

## **HISTORY**

### **History**

### **Key Developments**

Extreme Networks, Inc. was founded in 1996 and is headquartered in San Jose, California.

### **Extreme Networks, Inc. to Report Q4, 2018 Results on Aug 08, 2018**

**Jul 18 18**

Extreme Networks, Inc. announced that they will report Q4, 2018 results at 8:30 AM, Eastern Standard Time on Aug 08, 2018

### **Extreme Networks, Inc., Q4 2018 Earnings Call, Aug 08, 2018**

**Jul 18 18**

Extreme Networks, Inc., Q4 2018 Earnings Call, Aug 08, 2018

## **PRINCIPAL ACTIVITY**

### **General Description**

Extreme Networks, Inc. provides software-driven networking solutions for enterprise customers worldwide.

### **Service/Product Description**

The company designs, develops, and manufactures wired and wireless network infrastructure equipment; and develops the software for network management, policy, analytics, security, and access controls. It offers edge/access Ethernet switching systems that delivers Ethernet connectivity for edge of the network; aggregation/core Ethernet switching systems for aggregation, top-of-rack, and campus core environments; data center switching systems for enterprises and cloud data centers; and wireless access point products, as well as distributed Wi-Fi networks. The company also provides ExtremeControl, a network access control solution that allows the enterprises to unify the security of their wired and wireless networks with visibility and control over users, devices, and applications; and ExtremeAnalytics, a network-powered application analytics and optimization solution, which captures, aggregates, analyzes, correlates, and reports network data that enables in decision making and enhancing business performance. In addition, it offers ExtremeCloud, a wired and wireless cloud network management solution, which offers advanced visibility and control over users and applications. The company sells and markets its products through distributors, resellers, and field sales organizations.

### **Sales**

Wholesale

### **Operations Area**

National and International

### **Imports From**

MALAYSIA, CHINA, TAIWAN

### **Export To**

MEXICO

### **Employees**

1,628 employees

### **Payments with Suppliers**

Slow

### **BRANDS**

### **Brand**

EXTREME NETWORKS

### **Comments**

-

### **CLIENTS**

### **Name of Client**

Scansource De Mexico S De RI

### **Country**

MEXICO

### **Comments**

-

De Cv			
Westcon Mexico SA De Cv	MEXICO	-	
Enterasys Networks Mexico SA De Cv	MEXICO	-	

**Comments**

It serves enterprises and organizations in education, healthcare, manufacturing, hospitality, transportation, and logistics, as well as government agencies.

**SUPPLIERS**

<b>Supplier Name</b>	<b>Country</b>	<b>Comments</b>
Flextronics Tech (Pg) S/D	MALAYSIA	-
Alpha Networks Inc.	TAIWAN	-
WISTRON NEWEB (KUNSHAN) CORPORATION	CHINA	-

**Comments**

-

## **LOCATION**

**Headquarters  
Branches**

6480 Via del Oro San Jose, CA 95119 United States  
Extreme Networks, Inc.  
145 RIO ROBLES SAN JOSE CA 95134, USA

Extreme Networks, Inc.  
9 NORTHEASTERN BLVD SALEM, NH, 03079-1996  
United States

Extreme Networks, Inc.  
1 SPRINGFIELD AVE STE 3 SUMMIT, NJ, 07901-4055  
United States

Extreme Networks, Inc.  
1240 DON HASKINS DR STE C EL PASO, TX,  
79936-7887 United States

Extreme Networks, Inc.  
220 SPRING ST STE 100 HERNDON, VA, 20170-6202  
United States

## **GROUP STRUCTURE AND SUBDIARY COMPANIES**

**Listed at the stock exchange**  
**Capital**  
**Shareholders (%)**  
**Direct Holders**  
**Name**

YES: Extreme Networks, Inc. (EXTR)  
725.49M

**Shares**

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**EXTREME NETWORKS, INC - 525638**

**PAGE NO. : 9**

MEYERCORD EDWARD	482,709
CARINALLI CHARLES	371,353
SHOEMAKER JOHN C	317,006
KENNEDY EDWARD H	215,506
AROLA KENNETH	187,813
KISPERT JOHN H	143,083
DAVIES BENJAMIN DREW	117,309
GAULT ROBERT J	112,670
KHANNA RAJ	99,523
HOLMGREN KATHLEEN M	62,920

**Top Institutional Holders  
Holder**

Holder	Shares
Vanguard Group, Inc. (The)	9,917,162
Blackrock Inc.	7,530,223
Paradigm Capital Management	5,324,300
Renaissance Technologies, LLC	4,649,961
TIAA-CREF Investment Management, LLC	3,809,162
Dimensional Fund Advisors LP	2,620,354
State Street Corporation	2,443,355
JP Morgan Chase & Company	2,403,517
Ameriprise Financial, Inc.	2,170,521
Copper Rock Capital Partners LLC	1,938,528

**Top Mutual Fund Holders  
Holder**

Holder	Shares
iShares Core S&P Smallcap ETF	2,654,467
Vanguard Total Stock Market Index Fund	2,510,793
iShares Russell 2000 ETF	2,207,071
Columbia Fds Ser Tr II-Columbia Select Smaller Cap Value Fd	2,077,903
Vanguard Extended Market Index Fund	1,376,885
Vanguard Explorer Fund, Inc.	1,307,725
College Retirement Equities Fund-Stock Account	1,054,687
Goldman Sachs Small Cap Value Fund	1,024,526
iShares Russell 2000 Growth ETF	925,410
DFA U.S. Small Cap Series	890,846

**Management**

Mr. Edward B. Meyercord III - President, CEO & Executive Director  
Mr. Benjamin Drew Davies - Executive VP of Finance & CFO  
Mr. Robert J. Gault - Chief Revenue & Services Officer  
Ms. Katayoun Motiey - Chief Administrative Officer  
Mr. Norman J. Rice III - Chief Marketing, Development & Product Operations Officer  
Extreme Networks, Inc. Delaware  
Extreme Networks IHC, Inc. Delaware  
Extreme Networks Delaware LLC Delaware  
Extreme Networks Canada Inc. Canada  
Extreme Networks International Cayman

**Subsidiary Companies**

Extreme Networks EMEA Cayman  
Extreme Networks Australia Pty Ltd. Australia  
Extreme Networks Singapore Pte. Ltd. Singapore  
Extreme Networks Korea Ltd. Korea  
Extreme Networks India Private Limited India  
Extreme Networks Hong Kong Limited Hong Kong  
Extreme Networks China Limited Hong Kong  
Extreme Networks Technology (Beijing) Co. Ltd China  
Extreme Networks Mauritius Mauritius  
Extreme Networks K.K. Japan  
Extreme Networks Do Brasil, Ltda Brazil  
Extreme Networks Mexico, S. De R.L. de C.V. Mexico  
Extreme Networks Chile Ltda. Chile  
Enterasys Networks Argentina SA Argentina  
Extreme Networks SARL France  
Extreme Networks Spain, S.L. Spain  
Extreme Networks Srl Italy  
Extreme Networks GmbH Germany  
Extreme Networks Switzerland GmbH Switzerland  
Extreme Networks UK Technology Limited United Kingdom  
Extreme Networks B.V. Netherlands  
Extreme Networks Rus LLC Russia  
Summit CV Netherlands  
IHC Networks AB Sweden  
Extreme Networks Ireland Limited Ireland  
Enterasys Networks SARL France  
Extreme Networks UK Limited United Kingdom  
Enterasys Networks, Inc. Delaware  
No related companies were found.

**Related Companies**

## ***FINANCIAL INFORMATION***

**General Description**

We attach the company's last financial statements.

**Extreme Networks, Inc. Reports Unaudited Consolidated Financial Results for the Fourth Quarter and Year Ended June 30, 2018; Provides Earnings Guidance for the First Quarter Ending September 30, 2018 and Full Year of Fiscal Year 2019**

**Aug 8 18**

Extreme Networks Inc. reported unaudited consolidated financial results for the fourth quarter and year ended June 30, 2018. For the quarter, the company reported total net revenues of \$278,300,000 against \$178,907,000 a year ago. Operating loss was

\$3,371,000 against income of \$15,661,000 a year ago. Loss before loss taxes was \$7,274,000 against income of \$14,292,000 a year ago. Net loss was \$5,632,000 or \$0.05 per basic and diluted share against net income of \$13,204,000 or \$0.12 per basic and diluted share a year ago. Non-GAAP revenue was \$278,300,000 against \$178,907,000 a year ago. Non-GAAP operating income was 27,386,000 against \$22,898,000 a year ago. Non-GAAP net income was \$24,024,000 against \$20,441,000 a year ago. Non-GAAP diluted net income per share was \$0.20 against \$0.18 a year ago. Cash flow provided by operations was \$20,773,000 against \$15,322,000 a year ago. Capital expenditures was \$18,412,000 against \$2,593,000 a year ago. For the year, the company reported total net revenues of \$983,142,000 against \$607,084,000 a year ago. Operating loss was \$38,210,000 against income \$6,040,000 a year ago. Loss before income taxes was \$46,647,000 against income \$2,596,000 a year ago. Net loss was \$46,792,000 or \$0.41 per basic and diluted share against \$1,744,000 or \$0.02 per basic and diluted share a year ago. Non-GAAP revenue was \$983,142,000 against \$607,217,000 a year ago. Non-GAAP operating income was \$94,570,000 against \$65,377,000 a year ago. Non-GAAP net income was \$78,028,000 against \$57,593,000 a year ago. Non-GAAP diluted net income per share was \$0.65 against \$0.52 a year ago. Capital expenditures was \$40,411,000 against \$10,425,000 a year ago. Net cash flow provided by operations was \$19,043,000 against \$59,283,000 a year ago. For its first quarter of fiscal 2019, ending September 30, 2018, the company is targeting revenue in a range of \$230.0 million to \$240.0 million. GAAP gross margin is targeted between 56.6% and 58.7% and non-GAAP gross margin is targeted between 58.5% and 60.5%. Operating expenses are targeted to be between \$140.8 million and \$143.8 million on a GAAP basis and \$130.0 million to \$133.0 million on a non-GAAP basis. GAAP earnings are targeted to be between net loss of \$14.6 million to \$6.9 million or loss of \$0.12 to \$0.06 per basic share. Non-GAAP earnings are targeted in a range of net income of \$0.6 million to \$8.3 million, or \$0.00 to \$0.07 per diluted share. The GAAP and non-GAAP per share targets are based on 117.8 and 122.7 million average outstanding shares, respectively. The company is now undertaking an initiative over the next six months to bring its portfolio

together and consolidate distribution to improve channel efficiency. The company expects this change to impact its revenues for the first two quarters of fiscal 2019 by approximately \$30-40 million as compared with prior full-year outlook. The company believes these actions will materially improve its operating efficiency and working capital. While the company expects the combination of lower anticipated revenue in its data center business and its initiative to consolidate distribution to result in a challenging fiscal first quarter 2019, the company expects sequential revenue improvements throughout the fiscal year, and the company continue to target a 60% gross margin after fiscal first quarter.

## **LEGAL FILINGS**

### **Lawsuits**

Be Labs, Inc. v. Extreme Networks, Inc.  
Filed: April 25, 2018 as 1:2018cv00626  
Plaintiff: Be Labs, Inc.  
Defendant: Extreme Networks, Inc.  
Cause Of Action: Patent Infringement  
Court: Third Circuit › Delaware › Delaware District Court  
Type: Intellectual Property › Patent

DIFF Scale Operation Research, LLC v. Extreme Networks, Inc.  
Filed: March 15, 2018 as 1:2018cv02324  
Plaintiff: DIFF Scale Operation Research, LLC  
Defendant: Extreme Networks, Inc.  
Cause Of Action: Patent Infringement  
Court: Second Circuit › New York › New York Southern District Court  
Type: Intellectual Property › Patent

XR Communications, LLC v. Extreme Networks, Inc.  
Filed: April 19, 2017 as 2:2017cv02953  
Defendant: Extreme Networks, Inc.  
Plaintiff: XR Communications, LLC  
Court: Ninth Circuit › California › California Central District Court  
Type: Intellectual Property › Patent

### **Trademarks**

**EXTREME NETWORKS**  
computer hardware and computer software for high speed networking  
Owned by: **EXTREME NETWORKS, INC.**

Serial Number: 75213635

**SERVICEWATCH**

computer software and accompanying manuals sold together as a unit for use in computer network management

Owned by: EXTREME NETWORKS, INC.

Serial Number: 75297972

**EXTREMEWARE**

computer software for computer network management and user manuals sold therewith as a unit

Owned by: EXTREME NETWORKS, INC.

Serial Number: 75340385

**SUMMIT**

COMPUTER SOFTWARE AND COMPUTER HARDWARE THAT PROVIDE SWITCHING AND ROUTING FOR HIGH SPEED NETWORKING AND LINKING COMPUTERS...

Owned by: EXTREME NETWORKS, INC.

Serial Number: 75509222

**BLACKDIAMOND**

Computer hardware and embedded computer software for networking and instruction manuals sold therewith as a unit

Owned by: EXTREME NETWORKS, INC.

Serial Number: 75525761

**NETWORK CONVERGENCE IN RESPONSE TO A TOPOLOGY CHANGE**

Publication number: 20100246387

Abstract: In response to a network topology change, packets are initially flooded on ports of a network device. In addition, a bit array is cleared in response to the topology change. Each bit in the bit array is associated with a particular forwarding entry on the network device. In connection with the clearing of the bit array, the flooding of packets on ports of the network device is made conditional, reducing failover time of the network.

Type: Application

Filed: March 31, 2009

Publication date: September 30, 2010

Applicant: EXTREME NETWORKS, INC.

Inventors: Ram Krishnan, Prakash Kashyap

Method and apparatus for management of

**Patents Registered**

configuration in a network

Patent number: 6930985

Abstract: A method for configuring and managing network elements comprising receiving a request at a network element to monitor at least one object on the network element; logging information by the network element in response to a change in value of the object; transmitting an indication from the network element of the change in value of the object; and receiving a request at the network element to read the information logged on the network element in response to the transmitted indication.

Type: Grant

Filed: October 26, 2000

Date of Patent: August 16, 2005

Assignee: Extreme Networks, Inc.

Inventors: Manish Rathi, Tim Aiken

Network convergence in response to a topology change

Patent number: 8159936

Abstract: In response to a network topology change, packets are initially flooded on ports of a network device. In addition, a bit array is cleared in response to the topology change. Each bit in the bit array is associated with a particular forwarding entry on the network device. In connection with the clearing of the bit array, the flooding of packets on ports of the network device is made conditional, reducing failover time of the network.

Type: Grant

Filed: March 31, 2009

Date of Patent: April 17, 2012

Assignee: Extreme Networks, Inc.

Inventors: Ram Krishnan, Prakash Kashyap

No records found.

**Renewals**

**UCC (Uniform Commercial Code)**

No records found.

**OFAC Sanctions List Search**

The company is not listed in the OFAC Sanctions List.

## **SUMMARY**

**Summary**

Extreme Networks, Inc. provides software-driven networking solutions for enterprise customers worldwide.

The company designs, develops, and manufactures wired and wireless network infrastructure equipment; and develops the software for network management, policy, analytics, security, and access controls.

It has 1,628 regular employees.

Extreme Networks, Inc. operates nationally and internationally, mainly exporting to Mexico.

It shows negative profitability in its last financial figures.

## ***RISK INFORMATION***

Debts	Medium
Payments	Slow
Cash Flow	Low
State	Active

## ***INTERVIEW***

First Name	Donna
Position	Receptionist
Comments	She confirmed the name of the company, the address of the headquarters and location, the date of creation of the company, the number of employees, the company's website and the name of the Chief Executive Officer.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.80
UK Pound	1	INR 90.58
Euro	1	INR 80.45
USD	1	INR 69.80

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	PRA
<b>Report Prepared by :</b>	PRN

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)