

MIRA INFORM REPORT

| | |
|---------------|------------|
| Report No. : | 525901 |
| Report Date : | 20.08.2018 |

IDENTIFICATION DETAILS

| | |
|-------------------------|--|
| Name : | UNIVERSAL METALS, INC. |
| Registered Office : | 98 Cutter Mill Road Suite 428 Great Neck, New York, 11021 |
| Country : | United States |
| Financials (as on) : | 2017 |
| Date of Incorporation : | 1991 |
| Legal Form : | Corporation |
| Line of Business : | Subject is dedicated to the distribution of Non-Ferrous and Ferrous Scrap. |
| No. of Employees : | 5 |

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

| | |
|-----------------|---|
| MIRA's Rating : | A |
|-----------------|---|

| Credit Rating | Explanation | Rating Comments |
|---------------|-----------------|---|
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |

| | |
|---------------------|---------------|
| Status : | Satisfactory |
| Payment Behaviour : | No Complaints |
| Litigation : | Clear |

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

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| Country Name | Previous Rating (31.12.2017) | Current Rating (01.04.2018) |
|---------------|---------------------------------|--------------------------------|
| United States | A1 | A1 |

| Risk Category | ECGC Classification |
|----------------------|---------------------|
| Insignificant | A1 |
| Low Risk | A2 |
| Moderately Low Risk | B1 |
| Moderate Risk | B2 |
| Moderately High Risk | C1 |
| High Risk | C2 |
| Very High Risk | D |

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program (TARP) in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

In December 2012, the Federal Reserve Board (Fed) announced plans to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

| | |
|--------------------|---|
| Legal Name | UNIVERSAL METALS, INC. |
| Trade Name | UNIVERSAL METALS, INC. |
| ID | ID |
| ID Details | 2115526 |
| Creation Date | 1991 |
| Incorporation Date | FEBRUARY 21, 1997 |
| Legal Address | 98 CUTTER MILL ROAD SUITE 428 GREAT NECK, NEW YORK, 11021, USA |
| Operative Address | 98 CUTTER MILL ROAD SUITE 428 GREAT NECK, NEW YORK, 11021, USA |
| Telephone | 516 829 0896 |
| Fax | 516 829 0955 |
| Legal Form | CORPORATION |
| E-Mail | info@univmetals.com |
| Registered In | NEW YORK |
| Website | www.universalmetals.us |
| Contact | PUSHPA KOCHAR - Chief Executive Officer |
| Staff | 5 |
| Activity | SIC Code 3399, Primary Metal Products, NEC NAICS Code 332618, Other Fabricated Wire Product Manufacturing |

BANKS

| Name of Bank | Reported Amount |
|-------------------------|-----------------|
| BANK OF AMERICA | |
| BANK OF INDIA | |
| JPMORGAN CHASE BANK, NA | |

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CAPITAL ONE BANK

HISTORY

| | |
|------------------|----------------------------------|
| History | The company was founded in 1991. |
| Key Developments | NA |
| Parent Company | NA |

PRINCIPAL ACTIVITY

| | | |
|-------------------------------|--|----------|
| General Description | Universal Metals, Inc. is dedicated to the distribution of Non-Ferrous and Ferrous Scrap. | |
| Service/Product Description | The company offers Usable Stainless Steel – Dormant Surplus / Excess / Secondary Stainless Steel Flat Products – Full Sized Coils, Pup Coils, Slit Coils, Sheets, Heads and Tails; Usable Stainless Steel – Dormant Surplus / Excess / Secondary Stainless Steel Round Products – Round Bars, Hex Bars, Pipes and Tubes; Stainless Steel Scrap; Aluminum Scrap; Lead Scrap; Zinc Scrap; Copper Bearing Items; and Brass Scrap. | |
| Sales | Wholesale | |
| Operations Area | National and International | |
| Imports From | SOUTH KOREA AND INDIA | |
| Employees | 5 employees | |
| Payments With Suppliers | No complaints | |
| Brands | | |
| Brand | Comments | |
| There are not informed brands | | |
| Clients | | |
| Name of Client | Country | Comments |

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There are not informed clients

Comments

The company's consumers are end users, and non-ferrous / ferrous smelters all over the world.

Suppliers

Supplier Name

Country

Comments

Gravita India Limited

INDIA

-

Gee Ho Metal Inc.

SOUTH KOREA

-

Comments

-

LOCATION

Headquarters

98 CUTTER MILL ROAD SUITE 428 GREAT NECK,
NEW YORK, 11021, USA

Branches

No branches found.

GROUP STRUCTURE AND SUBSIDIARY COMPANIES

Listed at the stock exchange

NO

Capital

NA

Shareholders (%)

The company does not disclose information on shareholders. We were not able to confirm major holders.

Management

PUSHPA KOCHAR - Chief Executive Officer

Subsidiary Companies

No subsidiary companies were found.

Related Companies

No related companies were found.

FINANCIAL INFORMATION

General Description

The company does not make its financial statements public. The following information has been provided by private sources:

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| | |
|--|---|
| Year/Currency | USD 2017 |
| Sales | 1.960.000 |
| Money Flow | Normal |
| Imports | The company imports from India and South Korea. |
| Import Fob Dollar | |
| Year | Amount |
| There are not Import Fob Dollar informed | |
| Export Fob Dollar | |
| Year | Amount |
| There are not Export Fob Dollar informed | |

LEGAL FILINGS

| | |
|-------------------------------|---|
| Lawsuits | No records found. |
| Trademarks | No records found. |
| Patents Registered | No records found. |
| Renewals | Filing Date Name Type Entity Name FEB 21, 1997 Actual UNIVERSAL METALS, INC. |
| UCC (Uniform Commercial Code) | Debtor Names: UNIVERSAL METALS, INC. 98 CUTTER MILL ROAD, GREAT NECK, NY 11021, USA Secured Party Names: BANK OF INDIA 277 PARK AVENUE, NEW YORK, NY 10172, USA File no. File Date Lapse Date Filing Type 200403010211714 03/01/2004 03/01/2009 Financing Statement 200812020796759 12/02/2008 03/01/2014 Continuation 201103165268966 03/16/2011 03/01/2014 Termination Debtor Names: UNIVERSAL METALS, INC. 98 CUTTERMILL RD STE 428, GREAT NECK, NY |

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11021, USA
Secured Party Names: JPMORGAN CHASE BANK,
NA COLLATERAL MGMT SMALL BUSINESS,
P.O. BOX 33035, LOUISVILLE, KY 40232-9891, USA
File no. File Date Lapse Date Filing Type
201003245265941 03/24/2010 03/24/2015 Financing
Statement
201406265675671 06/26/2014 03/24/2015 Termination

Debtor Names: UNIVERSAL METALS, INC
98 CUTTERMILL ROAD STE 428N, GREAT NECK,
NY 11021, USA
Secured Party Names: CAPITAL ONE BANK
7933 PRESTON ROAD, PLANO, TX 75024, USA
File no. File Date Lapse Date Filing Type
201407295804383 07/29/2014 07/29/2019 Financing
Statement
201608165981843 08/16/2016 07/29/2019 Termination
The company is not listed in the OFAC list.

OFAC Sanctions List Search

SUMMARY

Summary

Founded in 1991, Universal Metals, Inc. is an organization in the Other Fabricated Wire Product Manufacturing Industry headquartered in Great Neck, NY. The company has 5 regular employees and generates an estimated \$1.9 million USD in annual revenue. It operates nationally and internationally, mainly importing from India and South Korea. It is ACTIVE in business with no negative records.

RISK INFORMATION

| | |
|-----------|---------------|
| Debts | Controlled |
| Payments | No complaints |
| Cash Flow | Normal |
| State | Active |



MIRA INFORM PRIVATE LIMITED
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Malad (West), Mumbai - 400 064. INDIA
Tel : 91-22-40448000 (44 lines)
Fax : 91-22-40448045 / 40448046
E-mail : mira@mirainform.com
info@mirainform.com
Website : <http://www.mirainform.com>
<http://www.miraglobalcheck.com>
<http://www.miraglobalcollections.com>

INTERVIEW

| | |
|------------|--|
| First Name | - |
| Position | - |
| Comments | The person contacted was reluctant to provide any information. |

FOREIGN EXCHANGE RATES

| Currency | Unit | Indian Rupees |
|-----------|------|---------------|
| US Dollar | 1 | INR 70.23 |
| UK Pound | 1 | INR 89.37 |
| Euro | 1 | INR 79.97 |
| USD | 1 | INR 69.80 |

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

| | |
|-----------------------------|-----|
| Analysis Done by : | VAR |
| Report Prepared by : | SYL |

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RATING EXPLANATIONS

| Credit Rating | Explanation | Rating Comments |
|---------------|------------------|--|
| A++ | Minimum Risk | Business dealings permissible with minimum risk of default |
| A+ | Low Risk | Business dealings permissible with low risk of default |
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |
| B | Medium Risk | Business dealings permissible on a regular monitoring basis |
| C | Medium High Risk | Business dealings permissible preferably on secured basis |
| D | High Risk | Business dealing not recommended or on secured terms only |
| NB | New Business | No recommendation can be done due to business in infancy stage |
| NT | No Trace | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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