

MIRA INFORM REPORT

Report No. :	525227
Report Date :	22.08.2018

IDENTIFICATION DETAILS

Name :	HIS CO LTD ⁽¹⁾
Formerly Known As :	HIS HIDE INTL SERVICE CO LTD
Registered Office :	28-29Fl Sumitomo Fudosan Shinjyuku Oak Tower 6-8-1 Nishi-Shinjuku, Shinjuku-Ku, Tokyo 1636029
Country :	Japan
Financials (as on) :	October 2017
Date of Incorporation :	19.12.1980
Com. Reg. No.:	0111-01-002696
Legal Form :	Public Listed Company
Line of Business :	Providing Professional Services.
No. of Employees :	14,007

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD \$72,000,000
Status :	Good
Payment Behaviour :	Regular

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Litigation :	Clear
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NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending

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deflation, but demographic decline – a low birthrate and an aging, shrinking population – poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY DETAILS

Country : Japan
Business Entity : HIS CO LTD (1)
Name
Operating Address : 28-29FI Sumitomo Fudosan Shinjuku Oak Tower 6-8-1 Nishi-shinjuku,
Shinjuku-ku, Tokyo 1636029
Tel : [+81] 3-59082071
: [+81] 3-59082082
: [+81] 3-59082394
: [+81] 3-59082070
Website : http://www.his.co.jp
Primary Business : Service
Activity
Primary Industry : Professional Services

KEY FACTS

Registered Legal : 28-29FI Sumitomo Fudosan Shinjuku Oak Tower 6-8-1 Nishi-shinjuku,
Address Shinjuku-ku, Tokyo 1636029
Trading Name / DBA : EICHI AI ESU
Name History : **Business Entity Name** **Effective Date**
HIS HIDE INTL SERVICE CO LTD n/a
INTERNATIONAL TOURS CO LTD 19 Dec, 1980
HIS CO LTD Apr, 1990
Reg. Number : 0111-01-002696
Date of Registration : 19 Dec, 1980
Issuing Authority : LEGAL AFFAIRS BUREAU, MINISTRY OF JUSTICE
Legal Form - Category : Public Listed Company
Legal Form - Full Name : Company Limited
Legal Form - : CO LTD (2)
Abbreviation
License Status : License exists - Normal.
Operational Status of Business : Normal
Employees : 14,007
Capital : n/a (3)

Note:

(1) Legal status of the English corporate name

The English name of the Subject Business Entity (SBE) is a randomly selected translation / transliteration made by the owners of the SBE. It is not a registered English corporate name, but simply a translation / transliteration of the local language name.

(2) The abbreviation appearing at the end of the SBE's name above, is an abbreviation of the Legal Form "COMPANY LIMITED".

(3) Not applicable.

Based on the current corporate laws of Japan there is no longer a requirement for Authorized Capital.

Adverse Data

Results : Total of 0 record found.

Financials - Summary (Currency: USD - US Dollar)

Year	Turnover	Assets	Net Income
2016 Annual	4,469,235,364	2,836,533,538	11,136,713
2017 Annual	2,399,585,099	3,732,424,082	57,618,291
2018 2nd Qtr	3,114,988,590	4,241,058,877	42,692,834

Sales Trend - Analysis

2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
↑	↑	↑	↑	↓	-	↓	↑	↓	-
4.62%	14.54%	19.52%	1.71%	8.47%	-	3.34%	0.28%	46.31%	-

Related Party Summary Financials supplied FOR REFERENCE

In addition to the detailed annual financials supplied, HIS CO LTD has a subsidiary (below) which also has disclosed financials. Therefore the following financial summary for the subsidiary is provided for reference.

Currency : USD - US Dollar

Country	#	Name of Business Entity	% of shareholding	Year	Turnover (Annual)	Net Income
Australia	1	HIS AUSTRALIA HOLDINGS PTY LTD	100.00	2015	\$25,904,312	n/a

TOTAL: **\$25,904,312** **n/a**

Recommended Credit Limit - Trade Finance

Maximum Recommended Credit : USD \$72,000,000 based on 30 days

Key Person

Legal Title : Chairman

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Name : Mr. Hideo Sawada
Nationality : Japanese

Primary Products

Products / Materials / Services Description	Activity
Hotel operation	Service
Theme park operations	Service
Travel agency	Service

FULLCHECK REPORT DETAILS

Country : Japan
Business Entity : HIS CO LTD
Name
Primary Business : Service
Activity
Primary Industry : Professional Services

Office Contact Details

Operating Address : 28-29FI Sumitomo Fudosan Shinjyuku Oak Tower 6-8-1 Nishi-shinjuku,
Shinjuku-ku, Tokyo 1636029
Tel : [+81] 3-59082071
: [+81] 3-59082082
: [+81] 3-59082394
: [+81] 3-59082070

Website Details

Website : http://www.his.co.jp
Status : Normal - operational
Country of : Japan
Registration
Ownership Type : Registered ownership by Subject Business Entity

Tax / VAT Details

Tax Issuing Authority : NATIONAL TAX AGENCY (NTA)
Tax Number : 6011101002696
Date of Issuance : 5 Oct, 2015

SIC PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Hotels & Motels	7011	Service

Hotels & Other Lodging Places	7000	Service
Travel Agencies	4724	Service

HARMONIZED PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Hotels and motels	9942	Service
Travel agencies	9850	Service
Travel consultants	9972	Service

CORE BUSINESS DESCRIPTION

Core Business

The primary business focus of HIS CO LTD is Specialized professional services, including:
Travel agency

Key services include :
Theme park operations
Hotel operation

STOCK EXCHANGE LISTING DETAILS

Country	: Japan		
Name of Stock Exchange	: Name	TOKYO STOCK EXCHANGE	Acronym TSE
Stock Symbol / No.	: 9603		
Date of listing	: Mar, 1995		

COMPANY MANAGEMENT

Management Listings

	Name	Nationality	Job Description	Dept. / Division
1	Mr. Shohei Akao	Japanese	Officer	-
2	Mr. Kozo Arita	Japanese	Officer	-
3	Mr. Ken Fukushima	Japanese	Officer	-
4	Mr. Mutsumi Gomi	Japanese	Senior Executive Officer	-
5	Mr. Hideo Hatano	Japanese	Officer	-
6	Mr. Masahiko Hirata	Japanese	Director	Administration
7	Mr. Yuji Iwama	Japanese	Officer	-

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8	Mr. Yuka Kataoka	Japanese	Officer	-
9	Mr. Tasuya Nakamori	Japanese	Director	Business Line
10	Mr. Shigeru Nakatani	Japanese	Director	Finance
11	Mr. Konosuke Oda	Japanese	Officer	-
12	Mr. Masayuki Oda	Japanese	Managing Executive Officer	-
13	Mr. Katsuhiko Sakaguchi	Japanese	Senior Executive Officer	-
14	Mr. Hideo Sawada	Japanese	Chairman	-
15	Mr. Sonoko Sekita	Japanese	Auditor	-
16	Mr. Shintaro Sudo	Japanese	Officer	-
17	Mr. Kiyoshi Takano	Japanese	Officer	-
18	Mr. Tsunekazu Umeda	Japanese	Auditor	-
19	Mr. Hikaru Wada	Japanese	Director	Corporate Services
20	Mr. Atsushi Yamanobe	Japanese	Senior Executive Officer	-

Management Details - 1

Personal Unique Identifier : MI04480739
Name : Mr. Shohei Akao

Management Details - 2

Personal Unique Identifier : MI04480737
Name : Mr. Kozo Arita

Management Details - 3

Personal Unique Identifier : MI04480731
Name : Mr. Ken Fukushima

Management Details - 4

Personal Unique Identifier : MI04480673
Name : Mr. Mutsumi Gomi

Management Details - 5

Personal Unique Identifier : MI04480735
Name : Mr. Hideo Hatano

Management Details - 6

Personal Unique Identifier : MI01965031

Name : Mr. Masahiko Hirata

Management Details - 7

Personal Unique Identifier : MI04480736

Name : Mr. Yuji Iwama

Management Details - 8

Personal Unique Identifier : MI04480738

Name : Mr. Yuka Kataoka

Management Details - 9

Personal Unique Identifier : MI03464819

Name : Mr. Tasuya Nakamori

Management Details - 10

Personal Unique Identifier : MI03464821

Name : Mr. Shigeru Nakatani

Management Details - 11

Personal Unique Identifier : MI04480740

Name : Mr. Konosuke Oda

Management Details - 12

Personal Unique Identifier : MI04448420

Name : Mr. Masayuki Oda

Management Details - 13

Personal Unique Identifier : MI04448421

Name : Mr. Katsuhiko Sakaguchi

Management Details - 14

Personal Unique Identifier : MI01568991

Name : Mr. Hideo Sawada

Languages spoken : Language Level
English n/a

Other Positions

Country	Company name	Position
Mongolia	KHAN BANK LLC	Director
Japan	SAWADA HOLDINGS CO LTD	President

Management Details - 15

Personal Identifier Name Unique : MI04448422
: Mr. Sonoko Sekita

Management Details - 16

Personal Identifier Name Unique : MI04480741
: Mr. Shintaro Sudo

Management Details - 17

Personal Identifier Name Unique : MI04480729
: Mr. Kiyoshi Takano

Management Details - 18

Personal Identifier Name Unique : MI02855368
: Mr. Tsunekazu Umeda

Management Details - 19

Personal Identifier Name Unique : MI02855358
: Mr. Hikaru Wada

Management Details - 20

Personal Identifier Name Unique : MI04480714
: Mr. Atsushi Yamanobe

FINANCIALS - SUMMARY (Currency: USD - US Dollar)

Year	Turnover	Assets	Net Income
2003 Annual	1,853,947,030	n/a	12,822,491
2004 Annual	2,400,917,431	n/a	25,238,532
2005 Annual	2,833,118,846	789,012,382	61,811,446
2006 Annual	2,783,719,750	782,873,583	41,182,941
2007 Annual	3,146,914,653	877,733,357	39,292,543

2008 Annual	3,458,355,238	973,957,942	23,347,728
2009 Annual	3,618,096,828	1,075,125,209	37,518,086
2010 Annual	4,144,124,301	1,435,349,446	40,290,511
2011 Annual	4,953,238,814	1,808,246,618	107,960,458
2012 Annual	5,037,746,643	2,025,650,905	108,943,374
2013 Annual	4,610,808,732	2,076,286,181	85,614,001
2015 Annual	4,456,886,972	2,556,140,642	116,303,176

CAPITAL (Currency: JPY - Japanese Yen)

No. of Authorized Shares : 88,551,450
Paid-up Capital : ¥ 11,000,000,000.00

Date Paid-up Capital - History
11 Sep, 2000 6,882,373,359
1 Feb, 2015 11,000,000,000

FINANCIAL STATEMENT - DETAILED

Type: Consolidated

Balance Sheet

Currency : JPY
Denomination : 1
Financial Year Ending : October

Financial Highlights	2016 Annual	2017 Annual	2018 2nd Qtr
Share Capital(*)	11,000,000,000	11,000,000,000	11,000,000,000
Total Liabilities(*)	237,246,000,000	311,562,000,000	355,867,000,000
Assets			
Current Assets(*)	233,531,000,000	283,485,000,000	302,452,000,000
Total Assets(*)	332,385,000,000	422,809,000,000	464,608,000,000
Non Current Assets(*)	98,854,000,000	139,324,000,000	162,156,000,000
Liabilities			
Non Current Liabilities(*)	134,441,000,000	179,696,000,000	204,294,000,000
Current Liabilities(*)	102,805,000,000	131,866,000,000	151,573,000,000
Shareholders Funds(*)	95,139,000,000	111,247,000,000	108,741,000,000

Assets

Current assets

Cash and deposits	159,011,000,000	193,039,000,000	201,387,000,000
Notes and accounts receivable - trade	24,063,000,000	34,801,000,000	36,340,000,000

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Operating accounts receivable	8,084,000,000	6,194,000,000	5,351,000,000
Securities	2,998,000,000	39,000,000	41,000,000
Travel advance payments	24,387,000,000	28,062,000,000	31,820,000,000
Prepaid expenses	2,583,000,000	2,909,000,000	2,881,000,000
I. Deferred tax assets	2,628,000,000	2,328,000,000	2,421,000,000
Short-term loans receivable	65,000,000	5,634,000,000	5,993,000,000
Short-term loans receivable from subsidiaries and associates	78,000,000	373,000,000	353,000,000
Accounts receivable - other	3,001,000,000	2,381,000,000	1,725,000,000
Other current assets	6,705,000,000	7,954,000,000	14,448,000,000
I. Allowance for doubtful accounts	(77,000,000)	(234,000,000)	(313,000,000)
Total current assets	233,531,000,000	283,485,000,000	302,452,000,000
Non-current assets			
Property, plant and equipment			
Buildings, net	14,349,000,000	22,015,000,000	22,208,000,000
Tools, furniture and fixtures, net	4,360,000,000	5,442,000,000	6,324,000,000
Vessels, net	971,000,000	62,000,000	54,000,000
Land	23,441,000,000	28,744,000,000	31,157,000,000
Leased assets, net	2,804,000,000	2,701,000,000	3,063,000,000
Construction in progress	11,083,000,000	18,086,000,000	29,430,000,000
Other, net	5,280,000,000	5,949,000,000	5,974,000,000
Total property, plant and equipment	62,291,000,000	83,001,000,000	98,213,000,000
Goodwill	268,000,000	6,237,000,000	8,967,000,000
Other non-current assets	5,288,000,000	11,428,000,000	11,316,000,000
Total intangible assets	5,556,000,000	17,666,000,000	20,284,000,000
Investments and other assets			
Investment securities	1,704,000,000	10,957,000,000	13,230,000,000
Shares of subsidiaries and associates	6,681,000,000	1,681,000,000	1,783,000,000
Investments in capital of subsidiaries and associates	74,000,000	632,000,000	632,000,000
Long-term loans receivable	6,557,000,000	1,371,000,000	1,109,000,000
Long-term loans receivable from subsidiaries and associates	85,000,000	128,000,000	1,150,000,000
Net defined benefit asset	318,000,000	622,000,000	572,000,000
II. Deferred tax assets	3,355,000,000	4,362,000,000	3,988,000,000
Guarantee deposits	6,758,000,000	7,643,000,000	8,303,000,000
Other	5,492,000,000	11,210,000,000	12,784,000,000
II. Allowance for doubtful accounts	(206,000,000)	(181,000,000)	(183,000,000)
Total investments and other assets	30,822,000,000	38,427,000,000	43,370,000,000
Total non-current assets	98,670,000,000	139,095,000,000	161,868,000,000

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Deferred assets	183,000,000	227,000,000	286,000,000
Total assets	332,385,000,000	422,809,000,000	464,608,000,000
Liabilities			
Current liabilities			
Operating accounts payable	18,744,000,000	23,590,000,000	32,900,000,000
Short-term loans payable	8,915,000,000	7,474,000,000	13,116,000,000
Current portion of long-term loans payable	583,000,000	1,847,000,000	855,000,000
Accounts payable - other	2,487,000,000	3,199,000,000	3,327,000,000
Accrued expenses	3,004,000,000	10,049,000,000	3,285,000,000
Income taxes payable	829,000,000	3,929,000,000	3,441,000,000
Accrued consumption taxes	595,000,000	724,000,000	745,000,000
Travel advance received	53,293,000,000	58,437,000,000	64,985,000,000
I. Lease obligations	925,000,000	864,000,000	986,000,000
Provision for bonuses	2,951,000,000	4,077,000,000	3,800,000,000
Provision for directors' bonuses	106,000,000	162,000,000	81,000,000
Other current liabilities	10,368,000,000	17,509,000,000	24,046,000,000
Total current liabilities	102,805,000,000	131,866,000,000	151,573,000,000
Non-current liabilities			
Bonds payable	20,000,000,000	40,000,000,000	40,000,000,000
Convertible bond-type bonds with subscription rights to shares	20,113,000,000	20,073,000,000	45,170,000,000
Long-term loans payable	77,042,000,000	101,603,000,000	101,368,000,000
Deferred tax liabilities	4,754,000,000	4,786,000,000	4,820,000,000
Net defined benefit liability	6,886,000,000	7,588,000,000	6,849,000,000
Provision for directors' retirement benefits	788,000,000	861,000,000	302,000,000
Provision for repairs	761,000,000	159,000,000	62,000,000
II. Lease obligations	2,283,000,000	2,211,000,000	2,415,000,000
Other non-current liabilities	1,808,000,000	2,410,000,000	3,303,000,000
Total non-current liabilities	134,440,000,000	179,694,000,000	204,293,000,000
Total liabilities	237,245,000,000	311,561,000,000	355,866,000,000
Net assets			
Shareholders' equity			
Capital stock	11,000,000,000	11,000,000,000	11,000,000,000
Capital surplus	3,665,000,000	3,581,000,000	3,599,000,000
Retained earnings	80,988,000,000	92,731,000,000	94,572,000,000
Treasury shares	(14,162,000,000)	(23,875,000,000)	(28,750,000,000)
Total shareholders' equity	81,491,000,000	83,437,000,000	80,421,000,000
Accumulated other comprehensive income			
Valuation difference on available-for-sale securities	(152,000,000)	283,000,000	435,000,000
Deferred gains or losses on hedges	(546,000,000)	265,000,000	(53,000,000)
Foreign currency translation adjustment	(744,000,000)	1,716,000,000	1,640,000,000

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Re-measurements of defined benefit plans	(455,000,000)	70,000,000	10,000,000
Total accumulated other comprehensive income	(1,899,000,000)	2,336,000,000	2,033,000,000
Subscription rights to shares	77,000,000	252,000,000	340,000,000
Non-controlling interests	15,470,000,000	25,221,000,000	25,946,000,000
Total net assets	95,139,000,000	111,247,000,000	108,741,000,000
Total liabilities and net assets	332,385,000,000	422,809,000,000	464,608,000,000

Note: (*)

Financial Highlights

Income Statement

Currency : JPY

Denomination : 1

Financial Year Ending : October

Financial Highlights	2016 Annual	2017 Annual	2018 2nd Qtr
Turnover(*)	523,705,000,000	271,825,000,000	341,247,000,000
Profit (Loss) Before Tax(*)	5,107,000,000	9,894,000,000	8,713,000,000
Profit After Tax attributable to Shareholders(*)	1,305,000,000	6,527,000,000	4,677,000,000
Net sales	523,705,000,000	271,825,000,000	341,247,000,000
Cost of sales	418,661,000,000	219,284,000,000	277,809,000,000
Gross profit	105,044,000,000	52,541,000,000	63,438,000,000
Selling, general and administrative expenses	90,769,000,000	46,298,000,000	55,814,000,000
Operating profit	14,274,000,000	6,242,000,000	7,623,000,000
Non-operating income			
Interest income	1,693,000,000	867,000,000	794,000,000
Foreign exchange gains	-	2,741,000,000	-
Share of profit of entities accounted for using equity method	-	99,000,000	-
Other non-operating income	954,000,000	1,069,000,000	1,382,000,000
Total non-operating income	2,998,000,000	4,777,000,000	2,177,000,000
Non-operating expenses			
Interest expenses	337,000,000	202,000,000	276,000,000
Foreign exchange losses	6,798,000,000	-	1,308,000,000
Other non-operating expenses	737,000,000	285,000,000	401,000,000
Total non-operating expenses	8,624,000,000	487,000,000	1,986,000,000
Ordinary profit	8,648,000,000	10,531,000,000	7,814,000,000
Extraordinary income			
Gain on sales of non-current assets	-	-	2,632,000,000
Gain on revision of retirement benefit plan	-	-	284,000,000

Total extraordinary income	-	-	2,916,000,000
Extraordinary losses			
Loss on sales of non-current assets	-	637,000,000	-
Loss on valuation of investment securities	-	-	330,000,000
Affiliated company debt waiver	-	-	1,687,000,000
Total extraordinary losses	-	637,000,000	2,018,000,000
Profit before income taxes	5,107,000,000	9,894,000,000	8,713,000,000
Income taxes	(3,801,000,000)	(3,366,000,000)	(4,035,000,000)
Profit	1,305,000,000	6,527,000,000	4,677,000,000
Profit attributable to non-controlling interests	1,038,000,000	1,354,000,000	1,122,000,000
Profit attributable to owners of parent	267,000,000	5,172,000,000	3,555,000,000

Note: (*)

Financial Highlights

Financial Ratios

Financial Highlights	2016 Annual	2017 Annual	2018 2nd Qtr
Growth %			
Year-on-Year Growth	(2.56)	(48.10)	-
Profitability			
Profit Margin (%)	0.25	2.40	1.37
Return on Equity (%)	1.37	5.87	4.30
Return on Assets (%)	0.39	1.54	1.01
Leverage			
Total Debt Equity (Times)	2.49	2.80	3.27
Current Debt Equity (Times)	1.08	1.19	1.39
Long Term Debt to Equity	1.41	1.62	1.88
Total Asset To Total Equity	3.49	3.80	4.27
Asset Management			
Total Assets Turnover (Times)	1.58	0.64	0.73
Fixed Assets Turnover (Times)	5.30	1.95	2.10
Liquidity			
Current Ratio	2.27	2.15	2.00

OTHER LICENSES

Issuing Authority	: MINISTRY OF LAND, INFRASTRUCTURE & TRANSPORT (MLIT)
License Name	: Real Estate Agency Permit
License Number	: 3034
Date of	: 1981

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Issuance

Issuing Authority : **MINISTRY OF LAND, INFRASTRUCTURE & TRANSPORT (MLIT)**
License Name : Travel Agency Permit
License Number : 724
Date of Issuance : 1986

REPUTATION

Reference checking for the purpose of establishing HIS CO LTD's reputation within the respective industry failed to reveal any adverse information.

NEGA-SCAN - ADVERSE DATA MONITORING

DISHONORED CHECKS	No Record Found
DEBT	No Record Found
CIVIL LITIGATION	No Record Found
PERFORMANCE DEFAULTS	No Record Found
ADVERSE LOCAL MEDIA COVERAGE / ADVERSE FILING HISTORY	No Record Found

BANK DETAILS

Bank Name : **MIZUHO BANK LTD , THE**
Branch : MUFG BANK LTD - CHIYODA-KU, TOKYO
SWIFT Code : MHCBJPJT

Bank Name : **MUFG BANK LTD**
Branch : MUFG BANK LTD - CHIYODA-KU, TOKYO
Branch Address : Chiyoda-ku, Tokyo 1000011
SWIFT Code : BOTKJPJT

Bank Name : **SUMITOMO MITSUI BANKING CORP**

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Branch : SUMITOMO MITSUI BANKING CORP - CHIYODA-KU, TOKYO
Branch Address : Chiyoda-ku, Tokyo 0100045
SWIFT Code : SMBCJPJT

RELATED PARTIES (Subsidiaries , Joint-ventures & Affiliates)

The following provides a summary of the number of businesses that are related to HIS CO LTD:

TYPE	DOMESTIC TOTAL	INTERNATIONAL						TOTAL
		Africa	Asia / Pacific	Europe	Middle- East	North America	South America	
Subsidiaries	2	-	2	1	-	1	-	4
Joint-Ventures	-	-	-	-	-	-	-	-
Minority shareholdings	-	-	1	-	-	-	-	1
Affiliates	4	-	-	-	-	-	-	-
Liaison Representative Offices	-	-	-	-	-	-	-	-

Domestic

Business Entity Name : **ATB LTD**
Country : Japan
Relationship : Affiliate
Operational Address : 6Fl Wanami Bldg 1-4-5 Nihombashi Kayaba-cho, Chuo-ku, Tokyo
1030025
Primary Business : Service
Activity :
Industry : Professional Services

Business Entity Name : **BELLPORT JAPAN CO LTD**
Country : Japan
Relationship : Affiliate
Operational Address : 11-1 Kaiyocho, Ashiya-shi, Hyogo 6590035
Primary Business : Service
Activity :
Industry : Marine Products, Ships & Boats

Business Entity Name : **CRUISE PLANNET CO LTD**
Country : Japan
Relationship : Affiliate
Primary Business : Service
Activity :
Industry : Professional Services

Business Entity Name : **KYUSHU SANKO HIS HOLDINGS CO LTD**
Country : Japan
Relationship : Affiliate
Primary Business : Service
Activity
Industry : Financial Services - General

Business Entity Name : **ORION TOUR CO LTD**
Country : Japan
Relationship : Subsidiary
Primary Business : Service
Activity
Industry : Transportation

Business Entity Name : **WATER MARK HOTEL JAPAN CO LTD**
Country : Japan
Relationship : Subsidiary
Primary Business : Service
Activity
Industry : Hotel, Entertainment & Recreation

International

Business Entity Name : **ASIA ATLANTIC AIRLINES CO LTD**
Country : Thailand
Relationship : Minority shareholding
Operational Address : 11Fl Times Square Bldg 246 Sukhumvit Rd, Klongtoey, Bangkok
10110
Primary Business : Service
Activity
Industry : Transportation

Business Entity Name : **HIS (HONGKONG) CO LTD**
Country : Hong Kong
Relationship : Subsidiary

Business Entity Name : **HIS AUSTRALIA HOLDINGS PTY LTD**
Country : Australia
Relationship : Subsidiary

Operational Address : 3032 Surfers Paradise Blvd, Surfers Paradise, QLD 4217
Primary Business : Service
Activity
Industry : Hotel, Entertainment & Recreation

Business Entity : HIS EUROPE LTD
Name
Country : United Kingdom
Relationship : Subsidiary

Business Entity : HIS USA INC
Name
Country : USA
Relationship : Subsidiary

SHAREHOLDERS

Total number of : 8,219
shareholders
Total number of shares : 68,522,936

Currency : JPY - Japanese Yen

No.	Shareholders	Country	Shares		
			Number	Amount (JPY)	%
1	Public shareholding traded via Stock Exchange	n/a	20,138,936	3,232,907,242.00	29.39
2	Mr. Hideo Sawada	Japan	19,138,000	3,072,226,794.00	27.93
3	HIS CO LTD - TREASURY STOCK	n/a	10,949,000	1,757,645,061.00	15.98
4	JAPAN TRUSTEE SERVICES BANK LTD , THE	Japan	5,211,000	836,522,825.00	7.60
5	SHU INTER CO LTD	Japan	3,458,000	555,113,400.00	5.05
6	BANK OF NEW YORK SA , THE	Belgium	2,243,000	360,069,218.00	3.27
7	MASTER TRUST BANK OF JAPAN LTD	Japan	1,902,000	305,328,423.00	2.78
8	STATE STREET BANK AND TRUST CO	USA	1,483,000	238,066,273.00	2.16
9	KINGDOM OF NORWAY	Norway	1,439,000	231,002,945.00	2.10
10	JA (JAPAN AGRICULTURAL	n/a	1,334,000	214,147,275.00	1.95

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	COOPERATIVES ASSOCIATION)					
11	JP MORGAN CHASE BANK NA	United Kingdom	1,227,000	196,970,544.00	1.79	
	Total		68,522,936	11,000,000,000.00	100.00	

COMPANY DIRECTORS

1

Personal Identifier Name Unique : MI01965029
: Mr. Akira Hirabayashi

2

Personal Identifier Name Unique : MI04480714
: Mr. Atsushi Yamanobe

3

Personal Identifier Name Unique : MI01568991
: Mr. Hideo Sawada
Languages spoken : Language Level
English n/a

Other Positions

Country	Company name	Position
Mongolia	KHAN BANK LLC	Director
Japan	SAWADA HOLDINGS CO LTD	President

4

Personal Identifier Name Unique : MI02855358
: Mr. Hikaru Wada

5

Personal Identifier Name Unique : MI04480675
: Mr. Jun Yamanobe

6

Personal Identifier Name Unique : MI04448421
: Mr. Katsuhiko Sakaguchi

Name in local language : 克彦 坂口

7

Personal Identifier Name : Unique : MI01703146
: Mr. Kazumasa Namekata

8

Personal Identifier Name : Unique : MI01965030
: Mr. Kiyoshi Takagi

9

Personal Identifier Name : Unique : MI01965031
: Mr. Masahiko Hirata

10

Personal Identifier Name : Unique : MI04448420
: Mr. Masayuki Oda
Name in local language : 正幸 織田

11

Personal Identifier Name : Unique : MI04480674
: Mr. Masayuki Orita

12

Personal Identifier Name : Unique : MI04448419
: Mr. Mitsumi Gomi

13

Personal Identifier Name : Unique : MI04480673
: Mr. Mutsumi Gomi

14

Personal Identifier : Unique : MI04448423

Name : Mr. Nabeatsu Yamano

15
Personal Identifier Name Unique : MI02855356
Name : Mr. Shigemoto Kusahara

16
Personal Identifier Name Unique : MI03464821
Name : Mr. Shigeru Nakatani

17
Personal Identifier Name Unique : MI04448422
Name : Mr. Sonoko Sekita

18
Personal Identifier Name Unique : MI03464819
Name : Mr. Tasuya Nakamori

19
Personal Identifier Name Unique : MI02855357
Name : Mr. Tatuya Nakamori

20
Personal Identifier Name Unique : MI02855368
Name : Mr. Tsunekazu Umeda

DOMESTIC SUPPLIERS

Business Entity Name
COX & KINGS JAPAN LTD
IBI INC
JAPAN AIRLINES CO LTD
JHC CO LTD
MOTHER HOUSE CO LTD
RICH MEDIA CO LTD

SKYMARK AIRLINES INC
SUNRISE CO LTD - ADVERTISING
VIKING INC

DOMESTIC CUSTOMERS

Business Entity Name
BESTONE.COM CO LTD
WORLD AIR PLAN INC

OFFICE & FACILITIES

The following information relates to the Business Entity's office as listed above:

Name : **HIS CO LTD - SHINJUKU-KU, TOKYO**
Primary Use : Office & Administration facilities
Address : 28-29Fl Sumitomo Fudosan Shinjyuku Oak Tower 6-8-1 Nishi-shinjuku,
Shinjuku-ku, Tokyo 1636029
Country : Japan
Status : Operational

COMPANY HISTORY

Date	Details
1981	Began selling other company branded package tours.
1993	Moved head office to Shinjuku.
1996 - Nov	Established SKY MARK AIRLINES CO LTD.
2002	Became listed on second section of the Tokyo Stock Exchange.
2004 - Apr	Upgraded to the 1st Section of the Tokyo Stock Exchange.
2005	Capital participation in KYUSHU SANGYO TRANSPORT CO LTD.
2006	Capital participation in Songhan Vietnam Tourist.
2006	Established WATER MARK HOTEL, HIS SWITZERLAND AG and HIS EXPERIENCE JAPAN.
2008 - Dec	Opened the first hotel in Sapporo city.

STRATEGIC PARTNER/S & ALLIANCES

Group / Alliance name : **HIS GROUP**

MERGER

Merger (1)

Date of Merger : **Sep, 2010**
Circumstances Involved : Amicable merger

Parties Involved

Business Entity Name	Country
HIS EXPERIENCE JAPAN CO LTD	Japan

ACQUISITION - SBE HAS PURCHASED A BUSINESS ENTITY

Acquisition (1)

Date of Acquisition : **Jul, 2012**
Circumstances Involved : Strategic acquisition

Parties Involved

Business Entity Name	Country
KYUSHU SANKOH HIS HOLDINGS CO LTD	Japan

PREVIOUS CONTACT DETAILS

Company : Shibuya Mark City West Bldg 1-12-1 Dogenzaka, Shibuya-ku, Tokyo
Address
Website : <http://www.his-j.com>
Date of Relocation : Apr, 2004

ASSOCIATIONS

HIS CO LTD are members of the following associations:

Domestic Associations

Association Name
INTERNATIONAL AIR TRANSPORT ASSOCIATION (IATA) - IATA

Regional Associations

Region	Association Name
Asia / Pacific	JAPAN ASSOCIATION OF TRAVEL AGENTS - JATA

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 69.66
UK Pound	1	INR 89.40
Euro	1	INR 80.25
YEN	1	INR 0.63

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRI
Report Prepared by :	TPT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)