

## MIRA INFORM REPORT

Report No. :	526247
Report Date :	23.08.2018

### IDENTIFICATION DETAILS

Name :	CITISOLUTIONS HOSPITALITY PRODUCTS PRIVATE LIMITED
Registered Office :	No. 427, Rain Tree, 4th Cross, OMBR Layout, Banaswadi, Bangalore-560043, Karnataka
Tel. No.:	91-80-25451999
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	06.06.2014
CIN No.: [Company Identification No.]	U52390KA2014PTC074773
Capital Investment / Paid-up Capital :	INR 0.100 Million
IEC No.: [Import-Export Code No.]	0714016713
PAN No.: [Permanent Account No.]	AAFCC6804J
GSTN : [Goods & Service Tax Registration No.]	29AAFCC6804J1ZG
Legal Form :	Private Limited Liability Company
Line of Business :	Subject is an Authorized Distributor for Be-Tech Electronic Safes, Cabinet Locks, Energy Saving Switches (Key Tags) and Andasys Electronic Hotel Locking Systems. [Registered Activity]
No. of Employees :	Not Divulged

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

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<b>MIRA's Rating :</b>	<b>B</b>
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

<b>Maximum Credit Limit :</b>	USD 5800
<b>Status :</b>	Moderate
<b>Payment Behaviour :</b>	Slow but correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject was incorporated in the year 2014 and it is having a moderate track record.</p> <p>For the financial year 2017, the company has achieved decent growth in its revenue as compared to its previous year along with average profit margin during the year.</p> <p>The company possesses moderate financial risk profile marked by modest net worth base and low liquidity position.</p> <p>Rating further gets constrained on account of its limited track record of its business operation and it's present in highly competitive industry.</p> <p>Payment seems to be slow but correct.</p> <p>In view of aforesaid, the company can be considered for business dealing with some causation.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1

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Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

**NOT AVAILABLE**

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 23.08.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION DECLINED**

**MANAGEMENT NON-COOPERATIVE [TEL. NO.: 91-80-25452777/ 25451999]**

**LOCATIONS**

<b>Registered Office :</b>	No. 427, Rain Tree, 4th Cross, OMBR Layout, Banaswadi, Bangalore-560043, Karnataka, India
<b>Tel. No.:</b>	91-80-25451999/ 25452777
<b>Fax No.:</b>	Not Available
<b>E-Mail :</b>	<a href="mailto:ernestfelix@citisolutions.co.in">ernestfelix@citisolutions.co.in</a>

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	<a href="mailto:citisolutions2003@gmail.com">citisolutions2003@gmail.com</a>
<b>Website :</b>	<a href="http://www.citisolutionshospitality.com">http://www.citisolutionshospitality.com</a>
<b>Corporate Office:</b>	517, 5th C Cross, HRBR Layout, 2nd Block, Kalyan Nagar, Banaswadi, Bangalore – 560043, Karnataka, India

**DIRECTORS**

**AS ON: 31.03.2018**

<b>Name :</b>	Mr. Ernest Felix
<b>Designation :</b>	Director
<b>Address :</b>	B-2, Raja Building, Ramaswamy Palya, Bangalore - 560033, Karnataka, India
<b>Date of Appointment :</b>	06.06.2014
<b>DIN No.:</b>	05266553
<b>Name :</b>	Mrs. Monica Ernest Felix
<b>Designation :</b>	Director
<b>Address :</b>	B-2, Raja Building, Balaji Road, R S Palya, Bangalore - 560033, Karnataka, India
<b>Date of Appointment :</b>	28.03.2016
<b>DIN No.:</b>	05266560

**MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN**

**AS ON: 31.03.2017**

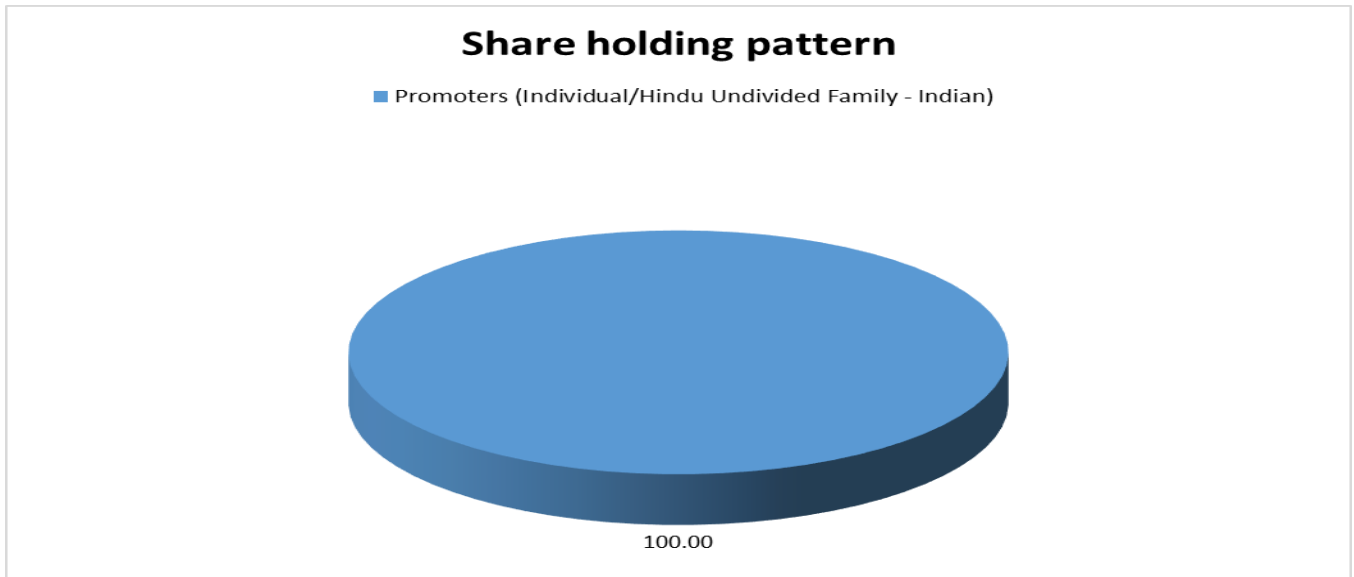
Names of Shareholders	No. of Shares	% age holding
Ernest Felix	7500	75.00
Monica Ernest Felix	2500	25.00
<b>Total</b>	<b>10000</b>	<b>100.00</b>

**AS ON: 30.09.2017**

Equity Share Breakup	Percentage of Holding
<b>Category</b>	
Promoters (Individual/Hindu Undivided Family - Indian)	100.00
<b>Total</b>	<b>100.00</b>

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**BUSINESS DETAILS**

<b>Line of Business :</b>	Subject is an Authorized Distributor for Be-Tech Electronic Safes, Cabinet Locks, Energy Saving Switches (Key Tags) and Andasys Electronic Hotel Locking systems. [Registered Activity]	
<b>Products :</b>	<b>ITC Code No.</b>	<b>Product Descriptions</b>
	99622850	Electronic and telecommunications equipment and parts
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Divulged	
<b>Exports :</b>	Not Divulged	
<b>Imports :</b>	Not Divulged	
<b>Terms :</b>		
<b>Selling :</b>	Not Divulged	
<b>Purchasing :</b>	Not Divulged	

**PRODUCTION STATUS: NOT AVAILABLE**

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**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference:</b>	Not Divulged
	<b>Name of the Person (Designation):</b>	--
	<b>Contact Number:</b>	--
	<b>Since how long known:</b>	--
	<b>Maximum limit dealt:</b>	--
	<b>Experience:</b>	--
	<b>Remark</b>	--
<b>Customers :</b>	<b>Reference:</b>	Not Divulged
	<b>Name of the Person (Designation):</b>	--
	<b>Contact Number:</b>	--
	<b>Since how long known:</b>	--
	<b>Maximum limit dealt:</b>	--
	<b>Experience:</b>	--
	<b>Remark</b>	--
<b>No. of Employees :</b>	Not Divulged	
<b>Bankers :</b>	<b>Bank Name:</b>	Not Divulged
	<b>Branch:</b>	Not Divulged
	<b>Person Name (with Designation):</b>	--
	<b>Contact Number:</b>	--
	<b>Name of Account Holder:</b>	--
	<b>Account Number:</b>	--
	<b>Account Since (Date/ Year of A/c Opening):</b>	--
	<b>Average Balance Maintained (Optional):</b>	--
	<b>Credit Facilities Enjoyed (CC/OD/Term Loan):</b>	--
	<b>Account Operation:</b>	--
	<b>Remarks:</b>	--

<b>Auditors :</b>	
<b>Name :</b>	S. Hariharasudan and Associates Chartered Accountants
<b>Address :</b>	10-854, Seshapeeran Street, Opposite Indian Bank, Chitoor – 517001, Andhra Pradesh
<b>E-Mail :</b>	<a href="mailto:ca.hariharasudan@gmail.com">ca.hariharasudan@gmail.com</a>

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	<a href="mailto:shariharasudanassociates@gmail.com">shariharasudanassociates@gmail.com</a>
<b>Income-tax PAN of auditor or auditor's firm :</b>	ACTFS1336A
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Associates/Subsidiaries :</b>	Not Available

**CAPITAL STRUCTURE**

**AS ON: 31.03.2017**

**Authorised Capital :**

No. of Shares	Type	Value	Amount
10000	Equity Shares	INR 10/- each	INR 0.100 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
10000	Equity Shares	INR 10/- each	INR 0.100 Million

**FINANCIAL DATA**  
*[all figures are in INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
<b>(1) Shareholders' Funds</b>			
(a) Share Capital	0.100	0.100	0.100
(b) Reserves & Surplus	1.945	1.575	0.490
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>2.045</b>	<b>1.675</b>	<b>0.590</b>
<b>(3) Non-Current Liabilities</b>			
(a) Long-term borrowings	4.934	3.170	2.542
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	0.308	0.000	0.000
<b>Total Non-current Liabilities (3)</b>	<b>5.242</b>	<b>3.170</b>	<b>2.542</b>
<b>(4) Current Liabilities</b>			
(a) Short term borrowings	0.054	0.046	0.023
(b) Trade payables	1.411	0.167	0.297
(c) Other current liabilities	1.091	1.608	0.824
(d) Short-term provisions	0.000	0.000	0.211
<b>Total Current Liabilities (4)</b>	<b>2.556</b>	<b>1.821</b>	<b>1.355</b>
<b>TOTAL</b>	<b>9.843</b>	<b>6.666</b>	<b>4.487</b>
<b>II. ASSETS</b>			
<b>(1) Non-current assets</b>			
(a) Fixed Assets			
(i) Tangible assets	1.121	0.989	1.037
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term Loan and Advances	0.000	0.000	0.000
(e) Other Non-current assets	0.018	0.000	0.022
<b>Total Non-Current Assets</b>	<b>1.139</b>	<b>0.989</b>	<b>1.059</b>

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<b>(2) Current assets</b>			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	3.795	3.014	1.389
(c) Trade receivables	1.796	0.593	0.962
(d) Cash and cash equivalents	1.313	1.681	0.634
(e) Short-term loans and advances	1.800	0.389	0.443
(f) Other current assets	0.000	0.000	0.000
<b>Total Current Assets</b>	<b>8.704</b>	<b>5.677</b>	<b>3.428</b>
<b>TOTAL</b>	<b>9.843</b>	<b>6.666</b>	<b>4.487</b>

**PROFIT & LOSS ACCOUNT**

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	<b>SALES</b>			
	Revenue from Operations	20.083	13.686	8.429
	Other Income	0.000	0.129	0.187
	<b>TOTAL</b>	<b>20.083</b>	<b>13.815</b>	<b>8.616</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	12.873	6.659	4.692
	Employees benefits expense	3.230	3.039	1.882
	Other expenses	2.245	2.797	1.251
	<b>TOTAL</b>	<b>18.348</b>	<b>12.495</b>	<b>7.825</b>
	<b>PROFIT BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	1.735	1.320	0.791
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	0.548	0.078	0.000
	<b>PROFIT BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	1.187	1.242	0.791
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	0.163	0.156	0.090
	<b>PROFIT BEFORE TAX</b>	<b>1.024</b>	<b>1.086</b>	<b>0.701</b>
<b>Less</b>	<b>TAX</b>	0.308	0.216	0.211
	<b>PROFIT AFTER TAX</b>	<b>0.716</b>	<b>0.870</b>	<b>0.490</b>
	<b>Earnings Per Share (INR)</b>	<b>71.58</b>	<b>87.00</b>	<b>48.97</b>

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**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	NA	NA
Net Cash flow from (used in) Operations	NA	NA	NA

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	32.64	15.82	41.66
Account Receivables Turnover (Income / Sundry Debtors)	11.18	23.08	8.76
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	40.01	9.15	23.10
Inventory Turnover (Operating Income / Inventories)	0.46	0.44	0.57
Asset Turnover (Operating Income / Net Fixed Assets)	1.55	1.33	0.76

**LEVERAGE RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.76	0.75	0.87
Debt Equity Ratio (Total Liability / Networth)	2.44	1.92	4.35
Current Liabilities to Networth (Current Liabilities / Net Worth)	1.25	1.09	2.30
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.55	0.59	1.76

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Interest Coverage Ratio (PBIT / Financial Charges)	3.17	16.92	0.00
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**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin (PAT / Sales) * 100	%	3.57	6.36	5.81
Return on Total Assets (PAT / Total Assets) * 100	%	7.27	13.05	10.92
Return on Investment (ROI) (PAT / Networth) * 100	%	35.01	51.94	83.05

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		3.41	3.12	2.53
Quick Ratio (Current Assets – Inventories) / Current Liabilities)		1.92	1.46	1.50
G-Score Ratio Financial (Networth / Total Assets)		0.21	0.25	0.13
G-Score Ratio Debt (Debts / Equity Capital)		49.88	32.16	25.65
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		3.41	3.12	2.53

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

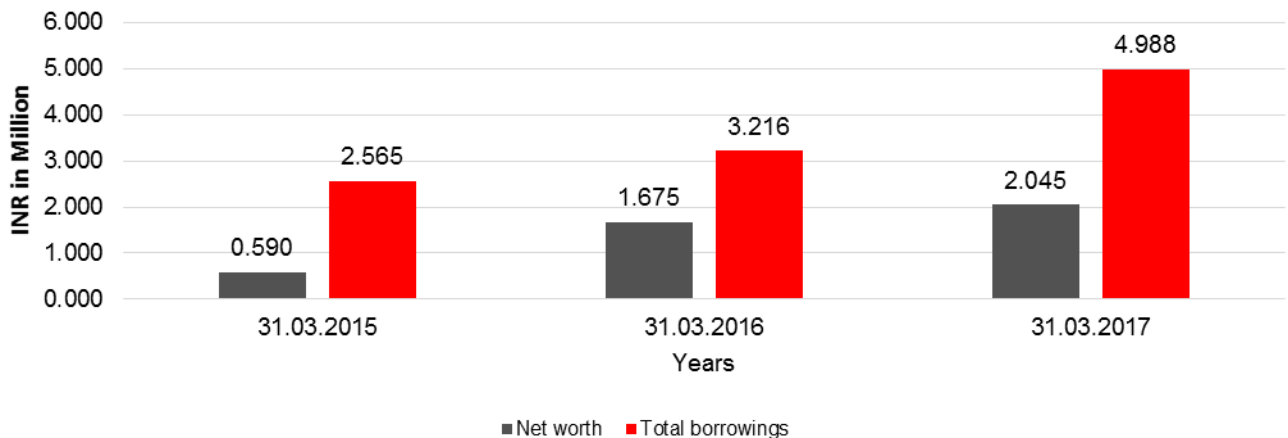
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**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

**DEBT EQUITY RATIO**

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	0.100	0.100	0.100
Reserves & Surplus	0.490	1.575	1.945
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>0.590</b>	<b>1.675</b>	<b>2.045</b>
long-term borrowings	2.542	3.170	4.934
Short term borrowings	0.023	0.046	0.054
<b>Total borrowings</b>	<b>2.565</b>	<b>3.216</b>	<b>4.988</b>
<b>Debt/Equity ratio</b>	<b>4.347</b>	<b>1.920</b>	<b>2.439</b>

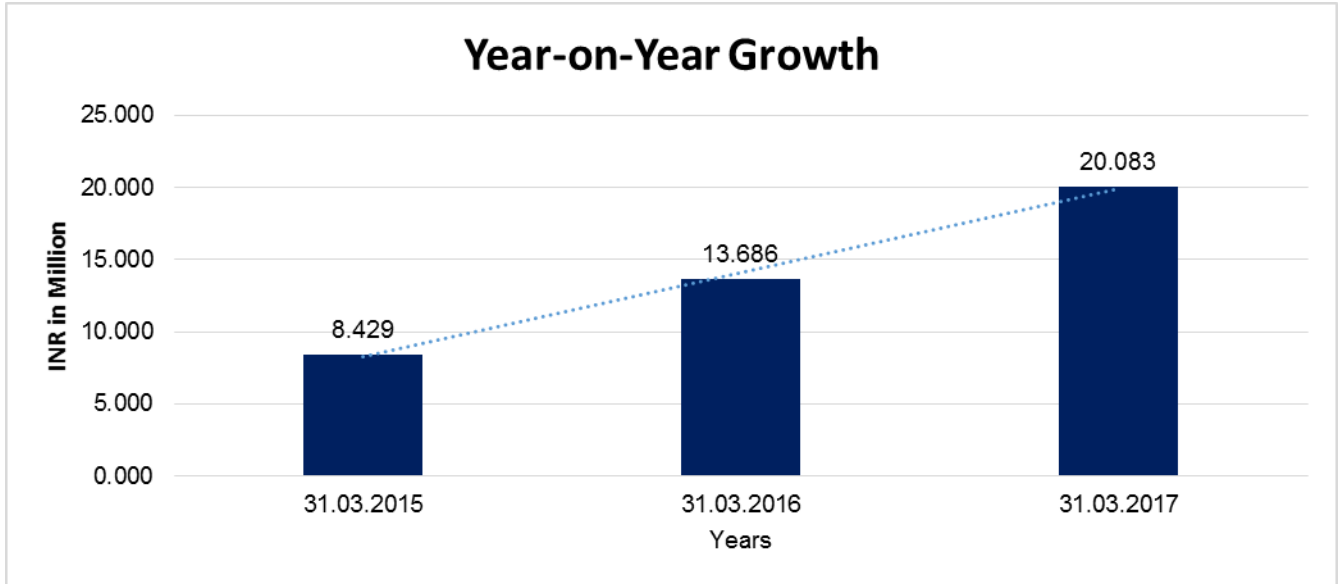
**Debt to Equity**



**YEAR-ON-YEAR GROWTH**

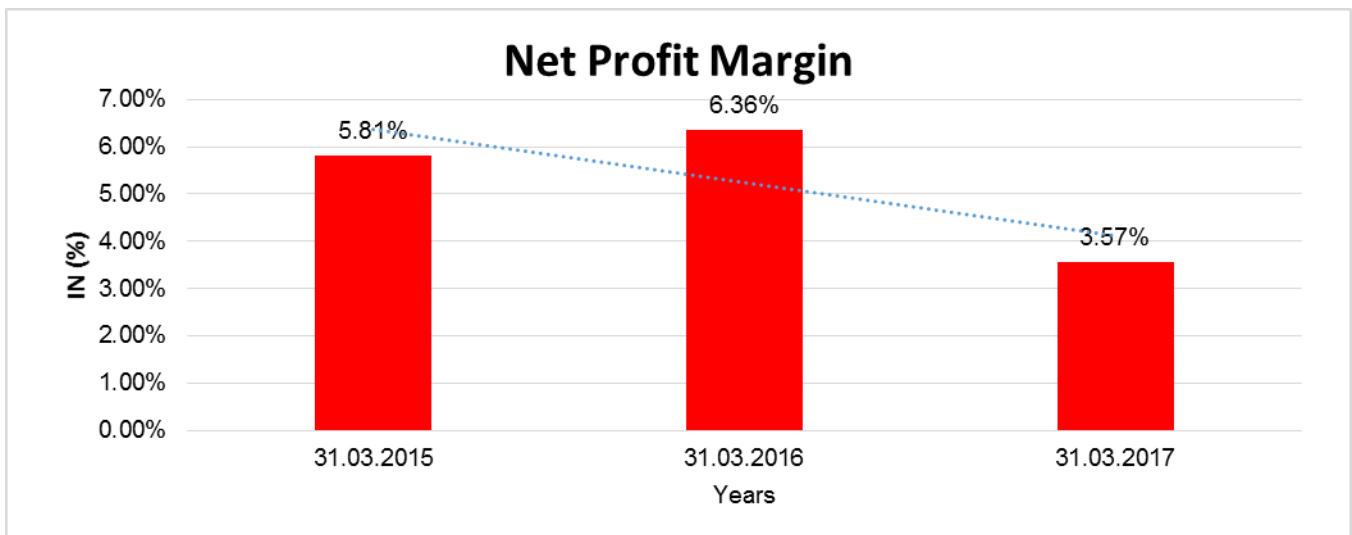
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	8.429	13.686	20.083
		<b>62.368</b>	<b>46.741</b>

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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	8.429	13.686	20.083
Profit	0.490	0.870	0.716
	<b>5.81%</b>	<b>6.36%</b>	<b>3.57%</b>



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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

**INDEX OF CHARGES: NO CHARGES EXISTS FOR COMPANY**

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***CITISOLUTIONS HOSPITALITY PRODUCTS PRIVATE LIMITED - 526247 PAGE NO. : 15***

**UNSECURED LOANS**

<b>PARTICULARS</b>	<b>31.03.2017 (INR In Million)</b>	<b>31.03.2016 (INR In Million)</b>
<b>LONG-TERM BORROWINGS</b>		
From directors and relatives	1.735	3.121
From other parties	3.199	0.049
<b>SHORT TERM BORROWINGS</b>		
From others	0.054	0.046
<b>Total</b>	<b>4.988</b>	<b>3.216</b>

**BRIEF BACKGROUND**

The directors i.e. Citi Solutions Hospitality Products Private Limited was founded in 2014. It is an is an Authorized Distributor for Be-Tech Electronic Safes, Cabinet Locks, Energy Saving Switches (Key Tags) and Andasys Electronic Hotel Locking systems for India.

The company has its strong network in all major cities of India including best Dealers carefully chosen by the company's Development team to attend to any sort of requirements at the shortest notice.

**FUTURE PROSPECTS**

The company plants to take the performance to the next level by research and development in major areas pertaining to the industry in which the company is engage.

**FIXED ASSETS:**

- Office Equipment
- Furniture and Fixture
- Motor Car
- Computer and Computer Accessories

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**CITISOLUTIONS HOSPITALITY PRODUCTS PRIVATE LIMITED - 526247 PAGE NO. : 17**

10] **Press Report :**  
No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 69.67
UK Pound	1	INR 89.40
Euro	1	INR 80.25

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	TEJ
<b>Analysis Done by :</b>	NIS
<b>Report Prepared by :</b>	ARC

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**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)