

MIRA INFORM REPORT

Report No. :	526054
Report Date :	23.08.2018

IDENTIFICATION DETAILS

Name :	COPPEL CORPORATION
Registered Office :	503 Scaroni Ave Calexico CA 92231, USA
Country :	United States
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	04.06.1991
Legal Form :	Corporation
Line of Business :	Subject through its subsidiaries, operates retail stores to sell home appliances, electronics, furniture, apparel, and footwear in Latin America. It also manages retirement funds; and banking services.
No. of Employees :	80

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	COPPEL CORPORATION
Trade Name	COPPEL
ID	ID
ID Details	C1688068
Creation Date	1991
Incorporation Date	06/04/1991
Legal Address	503 Scaroni Ave Calexico CA 92231, USA
Operative Address	503 Scaroni Ave Calexico CA 92231, USA
Telephone	760-357-3707
Fax	-
Legal Form	Corporation
E-Mail	-
Registered In	CALIFORNIA
Website	www.coppel.com
Contact	DAVID COPPEL CALVO - CHIEF EXECUTIVE OFFICER
Staff	80
Activity	SIC Code: 9999, Nonclassifiable establishments

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA	

HISTORY

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History

The company was incorporated in 1991 and is based in Calexico, California. It was formerly registered under the legal name HERCO INC.

Key Developments

Mexican Billionaires Said Exploring Strategic Options for Coppel

19 June 2017

Grupo Coppel, the conglomerate controlled by the billionaire Coppel family that operates stores, banks and a pension fund in Mexico, has met with potential advisers to explore strategic options including a public share offering of the company in Mexico, according to people with knowledge of the matter.

Mexico's Coppel Brothers Compile \$16 Billion Fortune November 19, 2012

Culiacan, Mexico - In 1970, Enrique Coppel Tamayo introduced a credit card that allowed his working-class customers to buy clothing and furniture at a handful of small retail stores he owned in Culiacan, Mexico.

Four decades later, his five billionaire sons have leveraged that idea into a countrywide network of 1,000 emporiums, where low-income shoppers buy goods such as smartphones, washing machines, and Lacoste perfumes on credit. They often opt to pay interest rates of as high as 60 percent - more than 13 times the central bank's benchmark - to stretch their purchases over multiple instalments.

Closely held Coppel SA generates \$4.6 billion in annual sales and has the widest profit margin of any major Latin American retailer. Through their holding company, Grupo Coppel, the brothers - Agustin, Enrique, Ruben, Alberto, and Jose Coppel Luken - also have interests in a bank, a retirement-fund manager, and real estate. Together, they control a combined fortune worth \$15.9 billion, according to the Bloomberg Billionaires Index.

Parent Company

The company operates as a subsidiary of:

Grupo Coppel, S.A. de C.V.
Calle República No. 2855 Pte.
Colonia Recursos Hidráulicos
Culiacan, SI 80105
Mexico

PRINCIPAL ACTIVITY

General Description

Coppel Corporation, through its subsidiaries, operates retail stores to sell home appliances, electronics,



MIRA INFORM PRIVATE LIMITED
 605, Palmspring, Near D'Mart, Link Road,
 Malad (West), Mumbai - 400 064. INDIA
 Tel : 91-22-40448000 (44 lines)
 Fax : 91-22-40448045 / 40448046
 E-mail : mira@mirainform.com
 info@mirainform.com
 Website : http://www.mirainform.com
 http://www.miraglobalcheck.com
 http://www.miraglobalcollections.com

Service/Product Description	furniture, apparel, and footwear in Latin America. It also manages retirement funds; and banking services. The company offers home appliances, electronics, furniture, apparel, and footwear.
Sales	Wholesale
Operations Area	National and International
Imports From	CHINA
Export To	MEXICO
Employees	80 EMPLOYEES
Payments with Suppliers	Regular
Brands Brand	Comments
COPPEL	-

Clients Name of Client	Country	Comments
IMPORTACOP S.A. DE C.V.	MEXICO	-
De Nulce Shoe, Llc	UNITED STATES	-

Comments -

Suppliers Supplier Name	Country	Comments
JOY PLUS TRADING LTD.	CHINA	-
PARDES B. H. LTD.	CHINA	-

Comments -

LOCATION

Headquarters	503 SCARONI AVE CALEXICO CA 92231, USA
Branches	No branches found.

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GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange	NO
Capital	NA
Shareholders (%)	The company does not disclose information on shareholders. The following information has been provided by private sources and could not be confirmed: The company operates as a subsidiary of: Grupo Coppel, S.A. de C.V. Calle República No. 2855 Pte. Colonia Recursos Hidráulicos Culiacan, SI 80105 Mexico
Management	DAVID COPPEL CALVO - CHIEF EXECUTIVE OFFICER OLEGARIO GOMEZ - CHIEF FINANCIAL OFFICER FRANCISCO AGUSTIN COPPEL - DIRECTOR EUGENIO RUBEN COPPEL - DIRECTOR DIEGO ALBERTO COPPEL SULLIVAN - DIRECTOR
Subsidiary Companies	No subsidiary companies were found.
Related Companies	Coppel Capital, S.A. de C.V. Calle República No. 2855 Pte Recursos Hidráulicos Culiacan, SI 80200 Mexico Coppel S.A. De C.V. Calle República No. 2855 Pte. Colonia Recursos Hidráulicos Culiacán, SI 80105 Mexico

FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	USD 2017
Sales	330.000.000
Income	2.500.000

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Money Flow	Normal
Import Fob Dollar Year	Amount
There are not Import Fob Dollar informed	
Export Fob Dollar Year	Amount
There are not Export Fob Dollar informed	

LEGAL FILINGS

Lawsuits	No records found.
Trademarks	No records found.
Patents Registered	No records found.
Renewals	Document Type File Date SI-NO CHANGE 06/26/2018 SI-COMPLETE 02/02/2016 AMENDMENT 09/03/1993 RESTATED REGISTRATION 05/12/1993 AMENDMENT 08/05/1992 REGISTRATION 06/04/1991
UCC (Uniform Commercial Code)	No records found.
OFAC Sanctions List Search	The company is not listed in the OFAC Sanctions List.

SUMMARY

Summary	Founded in 1991, COPPEL CORPORATION is an organization in the Nonclassifiable establishments Industry headquartered in CALEXICO, CA. The company has 80 regular employees and generates an estimated \$329.5 million USD in annual revenue. It operates nationally and internationally, mainly exporting to Mexico. It is ACTIVE in business with no negative records.
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RISK INFORMATION

Debts	Controlled
Payments	Regular
Cash Flow	Normal
State	Active

INTERVIEW

First Name	-
Position	-
Comments	We called number 760-357-3707 several times and received no answer.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 69.66
UK Pound	1	INR 89.40
Euro	1	INR 80.25
US Dollar	1	INR 70.10

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	TPT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)