

## MIRA INFORM REPORT

Report No. :	526048
Report Date :	22.08.2018

### IDENTIFICATION DETAILS

Name :	VIC INDUSTRIES
Registered Office :	Plot No. 78, Pissurlem Industrial Estate, Pissurlem, Sattari-403506, Goa
Tel No.:	91-832-2362257
Country :	India
Financials (as on) :	31.03.2018
Date of Establishment :	15.12.1999
Capital Investment / Paid-up Capital :	Not Divulged
IEC No.: [Import-Export Code No.]	1702000257
PAN No.: [Permanent Account No.]	AACFV8626M
GSTN : [Goods & Service Tax Registration No.]	30AACFV8626M1ZX
TIN No.:	30540400745
Legal Form :	Partnership Concern with an Unlimited Liability of the Partners
Line of Business :	Manufacturer and Exporter of Intermediate Chemicals such as Leather Chemicals. [Confirmed by Management]
No. of Employees :	150 [Approximately]

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Maximum Credit Limit :</b>	USD 171428
<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	Usually correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject is a partnership firm established in the year 1999.</p> <p>It is a manufacturer and exporter of Intermediate Chemicals such as Leather Chemicals.</p> <p>Mr. Uttam Parab (Accounts Manager) has claimed that firm has achieved sales turnover of INR 480.000 Million for the FY 2016 and INR 540.000 Million for the FY 2017 and INR 600.000 Million (Approximately) for the FY 2018 (which could not be verified).</p> <p>The rating takes into consideration long established track record of the firm.</p> <p>Business is active. Payments seems to be slow but correct.</p> <p>In view of aforesaid, the firm can be considered for business dealings at usual trade terms and conditions.</p>

**NOTES :** Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1

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High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

**NOT AVAILABLE**

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 22.08.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY**

<b>Name :</b>	Mr. Uttam Parab
<b>Designation :</b>	Accounts Manager
<b>Contact No.:</b>	91-9822125358
<b>Date :</b>	21.08.2018

**LOCATIONS**

<b>Registered Office/ Factory :</b>	Plot No. 78, Pissurlem Industrial Estate, Pissurlem, Sattari-403506, Goa, India
<b>Tel. No.:</b>	91-832-2362257
<b>Mobile No.:</b>	91-9822125358 (Mr. Uttam Parab)
<b>Fax No.:</b>	91-832-2362257
<b>E-Mail :</b>	<a href="mailto:venus@venus-go.com">venus@venus-go.com</a>

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	<a href="mailto:venus.goa@sma.sril.in">venus.goa@sma.sril.in</a>
<b>Website :</b>	<a href="http://vicindustries.in">http://vicindustries.in</a>
<b>Location :</b>	Owned
<b>Locality :</b>	Industrial

**PARTNERS**

<b>Name :</b>	Mr. Zubin K. Gandhi
<b>Designation :</b>	Partner
<b>Address :</b>	Hari Niwas, 1 <sup>st</sup> Floor, 19, Mathew Road, Mumbai – 400004, Maharashtra, India
<b>Date of Birth/Age :</b>	30.11.1968
<b>Qualification :</b>	Bachelor of Arts
<b>Name :</b>	Mrs. Anjali A. Walke
<b>Designation :</b>	Partner
<b>Address :</b>	Sushil, Mapusa Housing Board Colony, Mapusa – 403507, Goa, India
<b>Date of Birth/Age :</b>	30.09.1952
<b>Qualification :</b>	Law Graduate

**KEY EXECUTIVES**

<b>Name :</b>	Mr. Uttam Parab
<b>Designation :</b>	Accounts Manager

**BUSINESS DETAILS**

<b>Line of Business :</b>	Manufacturer and Exporter of Intermediate Chemicals such as Leather Chemicals. [Confirmed by Management]
<b>Products :</b>	Leather Chemicals
<b>Brand Names :</b>	Not Available
<b>Agencies Held :</b>	Not Available
<b>Exports :</b>	
<b>Products :</b>	Intermediate Chemicals
<b>Countries :</b>	<ul style="list-style-type: none"> <li>• Singapore</li> <li>• Korea</li> <li>• China</li> </ul>
<b>Imports :</b>	Not Available
<b>Terms :</b>	

<b>Selling :</b>	L/C, Cheque, Credit [30 Days] and Others [NEFT, RTGS]
<b>Purchasing :</b>	L/C, Cheque, Credit [30 Days] and Others [NEFT, RTGS]

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference:</b>	Sumitomo Corporation (Singapore)
	<b>Name of the Person (Designation):</b>	--
	<b>Contact Number:</b>	--
	<b>Since how long known:</b>	--
	<b>Maximum limit dealt:</b>	--
	<b>Experience:</b>	--
	<b>Remark</b>	--
	<ul style="list-style-type: none"> <li>• Sinochem Jiangsu Corporation, China</li> <li>• Sumitomo Corporation Asia Private Limited</li> <li>• Huei Ho International Company Limited</li> <li>• China Resources (Boxing)</li> </ul>	
<b>Customers :</b>	Manufacturers	
	<b>Reference:</b>	Buckman Laboratories (Asia) Private Limited
	<b>Name of the Person (Designation):</b>	--
	<b>Contact Number:</b>	--
	<b>Since how long known:</b>	--
	<b>Maximum limit dealt:</b>	--
	<b>Experience:</b>	--
<b>Remark</b>	--	
	<ul style="list-style-type: none"> <li>• Dystar Thai Limited</li> <li>• Brainsmart Limited</li> <li>• Shanghai Freetech Chemical Company Limited</li> <li>• Sogo Enterprises Company Limited</li> </ul>	
<b>No. of Employees :</b>	150 [Approximately]	
<b>Bankers :</b>	<b>Bank Name:</b>	Canara Bank
	<b>Branch:</b>	SME Branch, Sakinaka, Andheri (East), Mumbai - 400072, Maharashtra, India
	<b>Person Name (with Designation):</b>	--
	<b>Contact Number:</b>	91-22-28511839 (Continuously)

		Ringing)
	<b>Name of Account Holder:</b>	--
	<b>Account Number:</b>	--
	<b>Account Since (Date/ Year of A/c Opening):</b>	--
	<b>Average Balance Maintained (Optional):</b>	--
	<b>Credit Facilities Enjoyed (CC/OD/Term Loan):</b>	--
	<b>Account Operation:</b>	--
	<b>Remarks:</b>	--

<b>Auditors :</b>					
<b>Name :</b>	B Y and Associates Chartered Accountants				
<b>Collaborators :</b>	Not Available				
<b>Membership :</b>	Not Available				
<b>Sister Concern :</b>	<table border="1"> <tr> <td><b>Name :</b></td> <td>Venus Ethoxyethers Private Limited</td> </tr> <tr> <td><b>Address :</b></td> <td>109-111, Bicholim Industrial Estate, Bicholim, Goa 403529, India</td> </tr> </table>	<b>Name :</b>	Venus Ethoxyethers Private Limited	<b>Address :</b>	109-111, Bicholim Industrial Estate, Bicholim, Goa 403529, India
<b>Name :</b>	Venus Ethoxyethers Private Limited				
<b>Address :</b>	109-111, Bicholim Industrial Estate, Bicholim, Goa 403529, India				

**CAPITAL STRUCTURE**

<b>Capital Investment :</b>	
<b>Owned :</b>	Not Divulged
<b>Borrowed :</b>	Not Divulged
<b>Total :</b>	<b>Not Divulged</b>

**FINANCIAL DATA**  
*[all figures are INR Million]*

Particulars	31.03.2018	31.03.2017	31.03.2016
Sales Turnover (Approximately)	600.000	540.000	480.000
	(Due to business growth)		

Expected Sales (2018-2019): INR 550.000 Million (Due to less order of Leather Chemicals)

The above information has been part by Mr. Uttam Parab (Accounts Manager)

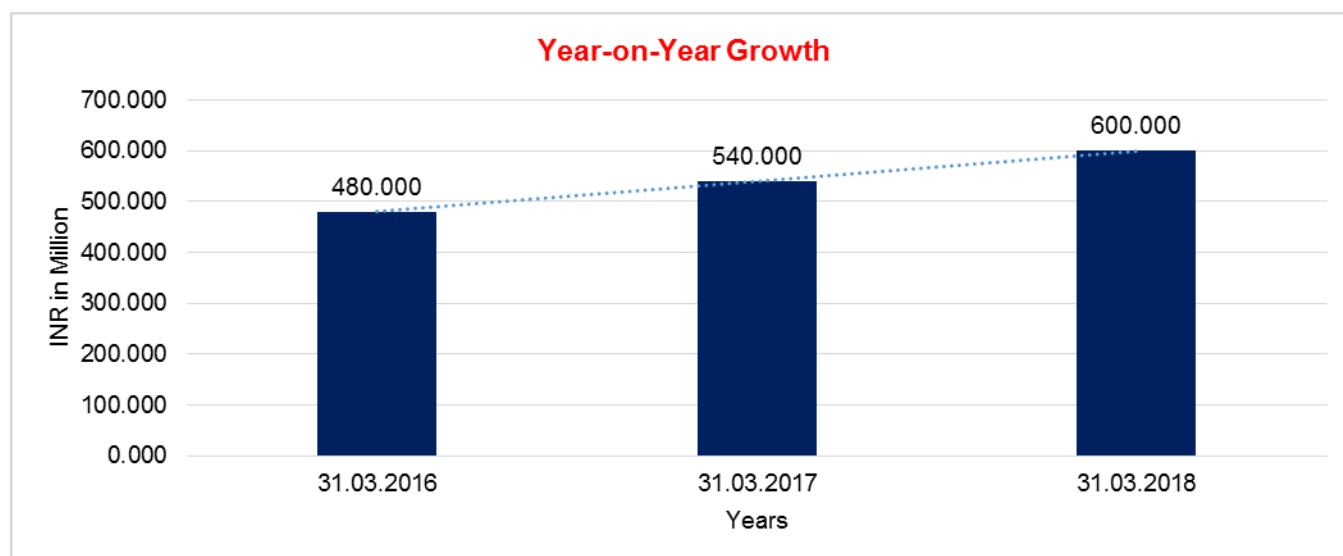
**Note:** Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

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**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

**YEAR-ON-YEAR GROWTH**

Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	(INR In Million)	(INR In Million)	(INR In Million)
Sales Turnover (Approximately)	480.000	540.000	600.000
		<b>12.500</b>	<b>11.111</b>



**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	Yes
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	Yes
23	Financials, if provided	Yes
24	Capital in the business	No
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	Yes
28	Estimation for coming financial year	Yes
29	Profitability for last three years	No
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

**CMT REPORT (Corruption, Money Laundering & Terrorism)**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.14
UK Pound	1	INR 89.23
Euro	1	INR 79.81

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	NAG
<b>Analysis Done by :</b>	VAR
<b>Report Prepared by :</b>	RNA

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	YES
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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