

MIRA INFORM REPORT

Report No. :	526382
Report Date :	24.08.2018

IDENTIFICATION DETAILS

Name :	BUHLER WUXI COMMERCIAL CO. LTD.
Registered Office :	No. 71 Xuedian North Road New Dist. Wuxi Jiangsu Province Pr
Country :	China
Financials (as on) :	31.12.2017
Date of Incorporation :	16.07.2007
Credibility Code :	913202146613136530
Legal Form :	Wholly foreign-owned enterprise
Line of Business :	The subject's registered business scope includes wholesaling food processing machinery, grain processing and processing machinery, feed machinery, port machinery, heat treatment, grinding and separation machinery, chemical machinery, casting machinery and metal cutting machine tool, and the control software and spare parts; commission agent; import and export business; providing installation, commissioning, maintenance and technical services for the above machinery & equipment; research, development and design of mechanical engineering, transportation and loading and unloading engineering technology, automatic control technology and food & feed & beverage science and technology; providing technical service. (with permit if needed)
No. of Employees :	490

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
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Payment Behaviour :	Slow but Correct
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
China	A2	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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CHINA - ECONOMIC OVERVIEW

Since the late 1970s, China has moved from a closed, centrally planned system to a more market-oriented one that plays a major global role. China has implemented reforms in a gradualist fashion, resulting in efficiency gains that have contributed to a more than tenfold increase in GDP since 1978. Reforms began with the phaseout of collectivized agriculture, and expanded to include the gradual liberalization of prices, fiscal decentralization, increased autonomy for state enterprises, growth of the private sector, development of stock markets and a modern banking system, and opening to foreign trade and investment. China continues to pursue an industrial policy, state support of key sectors, and a restrictive investment regime. Measured on a purchasing power parity (PPP) basis that adjusts for price differences, China in 2016 stood as the largest economy in the world, surpassing the US in 2014 for the first time in modern history. China became the world's largest exporter in 2010, and the largest trading nation in 2013. Still, China's per capita income is below the world average.

After keeping its currency tightly linked to the US dollar for years, China in July 2005 moved to an exchange rate system that references a basket of currencies. From mid-2005 to late 2008, the renminbi appreciated more than 20% against the US dollar, but the exchange rate remained virtually pegged to the dollar from the onset of the global financial crisis until June 2010, when Beijing announced it would allow a resumption of gradual liberalization. From 2013 until early 2015, the renminbi (RMB) appreciated roughly 2% against the dollar, but the exchange rate fell 13% from mid-2015 until end-2016 amid strong capital outflows in part stemming from the August 2015 official devaluation; in 2017 the RMB resumed appreciating against the dollar – roughly 7% from end-of-2016 to end-of-2017. From 2013 to 2017, China had one of the fastest growing economies in the world, averaging slightly more than 7% real growth per year. In 2015, the People's Bank of China announced it would continue to carefully push for full convertibility of the renminbi, after the currency was accepted as part of the IMF's special drawing rights basket. However, since late 2015 the Chinese Government has strengthened capital controls and oversight of overseas investments to better manage the exchange rate and maintain financial stability.

The Chinese Government faces numerous economic challenges including: (a) reducing its high domestic savings rate and correspondingly low domestic household consumption; (b) managing its high corporate debt burden to maintain financial stability; (c) controlling off-balance sheet local government debt used to finance infrastructure stimulus; (d) facilitating higher-wage job opportunities for the aspiring middle class, including rural migrants and college graduates, while maintaining competitiveness; (e) dampening speculative investment in the real estate sector without sharply slowing the economy; (f) reducing industrial overcapacity; and (g) raising productivity growth rates through the more efficient allocation of capital and state-support for innovation. Economic development has progressed further in coastal provinces than in the interior, and by 2016 more than 169.3 million migrant workers and their dependents had relocated to urban areas to find work. One consequence of China's population control policy known as the "one-child policy" - which was relaxed in 2016 to permit all families to have two children - is that China is now one of the most rapidly aging countries in the world. Deterioration in the environment - notably air pollution, soil erosion, and the steady fall of the water table, especially in the North - is another long-term problem. China continues to lose arable land because of erosion and urbanization. The Chinese Government is seeking to add energy production capacity from sources other than coal and oil, focusing on natural gas, nuclear, and clean energy development. In 2016, China ratified the Paris Agreement, a multilateral agreement to combat climate change, and committed to peak its carbon dioxide emissions between 2025 and 2030.

The government's 13th Five-Year Plan, unveiled in March 2016, emphasizes the need to increase innovation and boost domestic consumption to make the economy less dependent on government investment, exports, and heavy industry. However, China has made more progress on subsidizing innovation than rebalancing the economy. Beijing has committed to giving the market a more decisive role in allocating resources, but the Chinese Government's policies continue to favor state-owned enterprises and emphasize stability. Chinese leaders in 2010 pledged to double China's GDP by 2020, and the 13th Five Year Plan includes annual economic

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MIRA INFORM PRIVATE LIMITED
605, Palmspring, Near D'Mart, Link Road,
Malad (West), Mumbai - 400 064. INDIA
Tel : 91-22-40448000 (44 lines)
Fax : 91-22-40448045 / 40448046
E-mail : mira@mirainform.com
info@mirainform.com
Website : <http://www.mirainform.com>
<http://www.miraglobalcheck.com>
<http://www.miraglobalcollections.com>

growth targets of at least 6.5% through 2020 to achieve that goal. In recent years, China has renewed its support for state-owned enterprises in sectors considered important to "economic security," explicitly looking to foster globally competitive industries. Chinese leaders also have undermined some market-oriented reforms by reaffirming the "dominant" role of the state in the economy, a stance that threatens to discourage private initiative and make the economy less efficient over time. The slight acceleration in economic growth in 2017—the first such uptick since 2010—gives Beijing more latitude to pursue its economic reforms, focusing on financial sector deleveraging and its Supply-Side Structural Reform agenda, first announced in late 2015.

Source : CIA

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COMPANY NAME

Company Name : BUHLER (WUXI) COMMERCIAL CO., LTD.
Address : NO. 71 XUEDIAN NORTH ROAD NEW DIST. WUXI
JIANGSU PROVINCE PR CHINA
Telephone : 0086 510 8528 2888
Facsimile : 0086 510 8528 2889
Website : --
Email : buhler.china@buhlergroup.com

REGISTRATION INFORMATION

Established Date : 2007-07-16
Credibility Code : 913202146613136530
Legal Form : Wholly foreign-owned enterprise
Registration Authority : Market Supervision Bureau – Xinwu Dist. Wuxi
Status : Active

Registered Capital : USD 5,500,000
Paid Up Capital : USD 5,500,000
Turnover : RMB 1,169,250,000 (as of Dec. 31, 2017)
Equities : RMB 80,140,000 (as of Dec. 31, 2017)

Chief Executive : Dieter Hanspeter Voegtli
Business Line : Trade & service
Manpower : 490

Tax Registration
Certificate No. : 913202146613136530
Organization Code : 661313653

HS code : 3202341506
Import & Export code : 3200661313653

Financial Condition : Fairly Stable
Business Size : Medium Enterprise
Payment : Slow but correct

Registered Address

No. 71 Xuedian North Road New Dist. Wuxi Jiangsu Province Pr China

Company Status: Wholly foreign-owned enterprise

This form of business in PR China is defined as a legal person. It is a limited co. established within the territories of PR China with capital provided totally by the foreign investors. More than one foreign investor may jointly invest

in a wholly foreign-owned enterprise. The investing party/parties solely exercise management, reap profit and bear risks and liabilities by themselves. This form of companies usually have a limited duration is extendible upon approval of Examination and Approval Authorities.

Premise

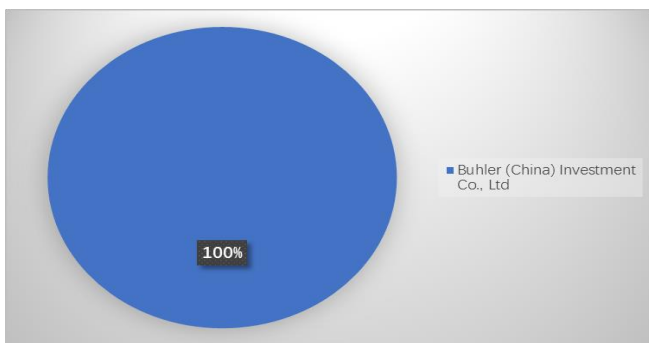
The subject operates from premises located at the heading address, and this address houses its operating office in Wuxi. Our checks reveal that the subject owns the total premise, but the square meters are unknown.

MANAGEMENT

Position	Name	Nationality
Legal representative, General Manager Directors	Dieter Hanspeter Voegtli Herzog Andreas Erwin Schurtenberger	-- --
Supervisors	Zhou Xiaobing	Chinese

MAJOR SHAREHOLDERS

Name	% Shareholding
Buhler (China) Investment Co., Ltd	100



Credibility Code: 91320213572621582R
Legal representative: Voegtli Dieter Hanspeter
Registered Capital: USD 123,600,000
Established Date: 2011-04-27

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KEY EVENTS

No Significant Changes.

BUSINESS OPERATIONS

The subject's registered business scope includes wholesaling food processing machinery, grain processing and processing machinery, feed machinery, port machinery, heat treatment, grinding and separation machinery, chemical machinery, casting machinery and metal cutting machine tool, and the control software and spare parts; commission agent; import and export business; providing installation, commissioning, maintenance and technical services for the above machinery & equipment; research, development and design of mechanical engineering, transportation and loading and unloading engineering technology, automatic control technology and food & feed & beverage science and technology; providing technical service. (with permit if needed)

The subject is mainly engaged in selling food processing machinery and providing technical service.

Products:

Food processing machinery
Grain processing machinery
Feed machinery
Port machinery

The subject sources its materials 60% from domestic market, and 40% from overseas market. the subject sells 30% of its products in domestic market, and 70% to overseas market, mainly U.S.A. and Europe.

The buying terms of the subject include Check, T/T, L/C and Credit of 30-60 days. The payment terms of the subject include Check, T/T, L/C and Credit of 30-60 days.

SUPPLIER & CUSTOMER

No record.

RELATED COMPANIES

Subsidiaries

Shenyang Buhler Machinery Services Co., Ltd.
=====

Credibility Code: 91210111079101911F

Legal representative: Lu Bangnian

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Registered Capital: RMB 3,000,000
Established Date: 2013-09-25

Weifang Buhler Machinery Co., Ltd.
=====

Credibility Code: 913707050744049720
Legal representative: Lu Bangnian
Registered Capital: RMB 3,800,000
Established Date: 2013-07-15

Branches

Buhler (Wuxi) Commercial Co., Ltd. Xi'An Branch
=====

Credibility Code: 91610000698402203M
Legal representative: Zhang Ping
Established Date: 2009-11-25

Buhler (Wuxi) Commercial Co., Ltd. Shenzhen Branch
=====

Credibility Code: 91440300699093641H
Legal representative: Zhou Xiaoping
Established Date: 2009-11-26

NEGATIVE INFORMATION

Lawsuit Record: No record.

Trade payment experience: The subject did not provide any name of trade/service suppliers and we have no other sources to conduct the enquiry at present.

Delinquent payment record: None in our database.

Debt collection record: No overdue amount owed by the subject was placed to us for collection within the last 6 years.

Customs administrative penalty: No record.


Equity freeze information: No record.

Administrative Penalty: No record.

MORTGAGE

There is no record of mortgage information at present.

TRADEMARK

Registration No.	7582587	7515297
Registration Date	2009-07-30	2009-07-02
Trademark Design		

PATENT

Patent name : Sieve plate of rice rough separator
Published Application Number : CN202021147U
Application number : CN201120071556.1
Date of publication : 2011-11-02

Patent name : Spiral blade feeder
Published Application Number : CN202464832U
Application number : CN201220044674.8
Date of publication : 2012-10-03

BANKING

China Merchants Bank Wuxi Branch New District Sub-Branch

Account No.: 510902425710301

ABBREVIATED FINANCIAL STATEMENT

Balance Sheet

Unit: RMB'000

As of Dec. 31, 2016

As of Dec. 31, 2017

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Total assets	1,291,693	1,506,410
	=====	=====
Total liabilities	1,037,847	1,426,270
Equities	253,846	80,140
	-----	-----
Total liabilities & equities	1,291,693	1,506,410
	=====	=====

Income Statement

Unit: RMB'000

	As of Dec. 31, 2016	As of Dec. 31, 2017
Turnover	1,284,182	1,169,250
Profit before tax	82,595	27,560
Less: profit tax	25,058	6,160
Profits	57,537	21,400

Important Ratios

	As of Dec. 31, 2016	As of Dec. 31, 2017
*Liabilities to assets	0.80	0.95
*Net profit margin (%)	4.48	1.83
*Return on total assets (%)	4.45	1.42
*Turnover/Total assets	0.99	0.78

PROFITABILITY: AVERAGE

The turnover of the subject appears good in its line.

The subject's net profit margin is average.

The subject's return on total assets is average.

The subject's turnover is in a fair level, comparing with the size of its total assets.

LEVERAGE: FAIR

The debt ratio of the subject is high.

The risk for the subject to go bankrupt is average.

TREND ANALYSIS

	2015	2016	2017
Sales Trend	--	--	↓
Profit margin	--	--	↓
Debt to assets ratio	--	--	↑
Overall	Financial <input type="checkbox"/> Good	<input type="checkbox"/> Fairly Good	<input type="checkbox"/> Stable
Condition	<input checked="" type="checkbox"/> Fairly Stable	<input type="checkbox"/> Fair	<input type="checkbox"/> Poor

COMMENT

The subject was registered as a Wholly foreign-owned enterprise at local Administration for Industry & Commerce (AIC - The official body of issuing and renewing business license).

The subject is considered medium-sized in its line with fairly stable financial conditions.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.07
UK Pound	1	INR 90.26
Euro	1	INR 81.05
CNY	1	INR 10.19

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRA
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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