

MIRA INFORM REPORT

Report No. :	511182.3
Report Date :	24.08.2018

IDENTIFICATION DETAILS

Name :	MADHAV DISTRIBUTORS
Registered Office :	461-B Block, Transport Nagar, Balicha Goverdhan Villas, Udaipur – 313001, Rajasthan
Mobile No.:	91-9024333103 (Mr. Mukul Agarwal) 91-8094426667 (Mr. Ashu Agarwal)
Country :	India
Financials (as on) :	31.03.2018
Year of Establishment :	December 2016
Capital Investment / Paid-up Capital :	Not Divulged
IEC No.: [Import-Export Code No.]	Not Applicable (As informed by the management that firm does not have export and import)
GSTN : [Goods & Service Tax Registration No.]	08ABBBFM4616J1Z8
PAN No.: [Permanent Account No.]	ABBBFM4616J
Legal Form :	Partnership Concern with an unlimited liability of the partners
Line of Business :	Trader of Home Appliances like Air Cooler and Electrical Fan etc. (Confirmed by management)
No. of Employees :	06 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD 8500 (In INR 577107)
Status :	Satisfactory
Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Subject was established as a proprietorship concern during April 2012 and then converted into partnership firm during December 2016 and it is a trader of Home Appliance, Air Cooler and Electrical Fan etc.</p> <p>Mr. Ashu Agarwal (Partner) has provided information and he claimed that the subject has achieved a sales turnover of INR 30 million in the FY 2018 but the figure is not verified.</p> <p>Rating takes into consideration the subject's acceptable sales turnover profile.</p> <p>Payments seems to be slow but correct.</p> <p>In view of aforesaid, the subject can be considered for business dealings at usual trade terms and conditions.</p> <p>NOTE 1:</p> <p>Due to no trace of the subject at the given address, site visit was reconducted on the given address.</p> <p>NOTE 2:</p> <p>Site visit was conducted on given address which you have provided. Our executive has successfully traced the given address.</p> <p>At the premises, our executive met Mr. Mukul Agarwal (Partner) and he claimed that the subject exists on the given address.</p> <p>As per our executive's observation, it is an office type premises and whole premises is occupied by the subject. Area of the premises is 250 Sq. Ft. and 3 employees were sighted at the premises. Location was easy to find and locality seems to be commercial cum industrial. Area seems to be upmarket.</p> <p>Name board of the subject was sighted at the premises.</p>

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 24.08.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

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INFORMATION PARTED BY

Name :	Mr. Ashu Agarwal
Designation :	Partner
Contact No.:	91-8094426667
Date :	26.05.2018

LOCATIONS

Registered Office :	461-B Block, Transport Nagar, Balicha Goverdhan Villas, Udaipur – 313001, Rajasthan, India
Tel. No.:	Not Available
Mobile No.:	91-9024333103 (Mr. Mukul Agarwal) 91-8094426667 (Mr. Ashu Agarwal)
Fax No.:	Madhavdistributors@gmail.com
Area :	250 Sq. Ft. (As per site visit)
Location :	Owned
Locality :	Commercial cum Industrial

PARTNERS

Name :	Mr. Ashu Agarwal
Designation :	Partner
Age :	36 Years
Qualification :	B.com
Name :	Mr. Mukul Agarwal
Designation :	Partner
Age :	31 Years
Qualification :	Post Graduate

BUSINESS DETAILS

Line of Business :	Trader of Home Appliances like Air Cooler and Electrical Fan etc. (Confirmed by management)
Products:	<ul style="list-style-type: none"> • Home Appliances • Air Cooler • Electrical Fan
Brand Names :	Not Available
Agencies Held :	Genus Innovation Limited
Exports :	Not Available

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Imports :	Not Available
Terms :	
Selling :	Advance Payment and Cheque (RTGS)
Purchasing :	Advance Payment and Cheque (RTGS)

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Wholesalers, Retailers and End Users	
	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	06 (Approximately)	
Bankers :	Banker Name :	State Bank of India
	Branch :	Goverdhan Vilas, Udaipur - 311002, Rajasthan, India
	Person Name (With Designation) :	--
	Contact Number :	--
	Name of Account Holder :	--
	Account Number :	--
	Account Since (Date/Year of Account Opening) :	--
	Average Balance Maintained :	--
	Credit Facilities Enjoyed (CC/OD/Term Loan) :	--
	Account Operation :	--
	Remark :	--
Auditors :		

Name :	Mr. Rajesh Parikh Chartered Accountant
Collaborators :	Not Available
Membership :	Not Available
Sister Concern :	Madhav Marketing

CAPITAL STRUCTURE

Capital Investment :	
Owned :	Not Divulged
Borrowed :	--
Total :	Not Divulged

FINANCIAL DATA
[all figures are INR Million]

Particulars	31.03.2018	31.03.2017	31.03.2016
Sales Turnover (Approximately)	30.000	25.000	30.000
	(Market Fluctuation)		

Expected Sales (2018-2019): INR 28.000 Million

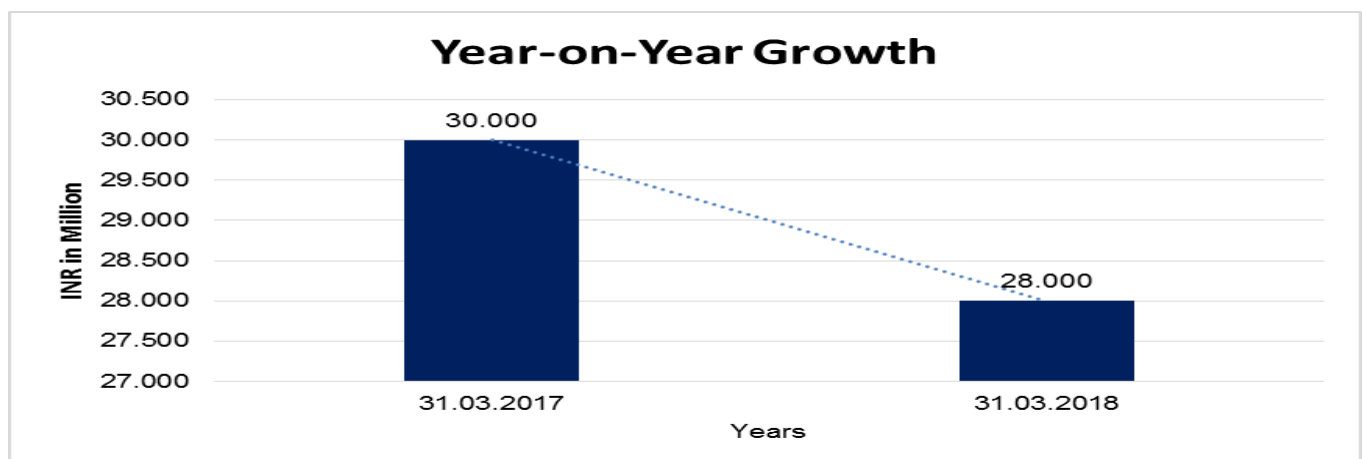
The above information has been parted by Mr. Ashu Agarwal (Partner)

Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

FINANCIAL ANALYSIS
[All figures are INR Million]

YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales Turnover (Approximately)	30.000	25.000	30.000
		(16.667)	20.000



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity –Legal Form	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	No
10	Date of Birth of Proprietor / Partners / Directors	No
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	No
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	Yes
28	Estimation for coming financial year	Yes
29	Profitability for last three years	No
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

OBSERVATION POINTS

Name of Company :	MADHAV DISTRIBUTORS
Address :	461-B Block, Transport Nagar, Balicha Goverdhan Villas, Udaipur – 313001, Rajasthan, India
Mobile No.:	91-9024333103
Person to whom we met:	Mr. Mukul Agarwal Designation : Partner
Name Board :	Sighted
Location:	Easy
Landmark :	Hotel Sheenath
Total Floors of the building:	Office Type Premises
Locality:	Industrial cum Industrial
Area of premises :	250 Sq. Ft.
Area :	Upmarket
No. of employees seen at premises:	03 (Approximately)
Visibility of Items:	<ul style="list-style-type: none"> • Telephone • Computers • Air Conditioner • Office Equipment
Furniture items sighted :	Yes
Proof of visit:	Photograph and Visiting Card

CMT REPORT (Corruption, Money Laundering & Terrorism)

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 70.07
UK Pound	1	INR 90.26
Euro	1	INR 81.05

INFORMATION DETAILS

Information Gathered by :	AKS
Analysis Done by :	VVK
Report Prepared by :	MTN

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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