

MIRA INFORM REPORT

Report No. :	526661
Report Date :	24.08.2018

IDENTIFICATION DETAILS

Name :	MARUZEN CHEMICAL TRADING CO LTD
Registered Office :	Sumitomo Irifune Bldg 6F, 2-1-1 Irifune Chuoku Tokyo 104-0042 JAPAN
Country :	Japan
Financials (as on) :	31.03.2018
Date of Incorporation :	Mar 1969
Com. Reg. No.:	0100-01-057411
Legal Form :	Limited Company
Line of Business :	Trading house for import, export and wholesale of petrochemicals, resins, petroleum products
No. of Employees :	32

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
-----------------	---

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND ADDRESS

MARUZEN CHEMICAL TRADING CO LTD

REGD NAME: Maruzen Yuka Shoji KK

MAIN OFFICE: Sumitomo Irifune Bldg 6F, 2-1-1 Irifune Chuoku Tokyo 104-0042 JAPAN

Tel: 03-3551-1450 Fax: 03-3551-1426

URL: <http://www.maruzenyuka.co.jp>

E-Mail address: info@maruzenyuka.co.jp

ACTIVITIES: Import, export, wholesale of petrochemicals

BRANCHES: Osaka

OVERSEAS: USA

OFFICER(S): HIROFUMI SATO, PRES

Katsuyuki Funabashi, dir

Keisuke Kurachi, dir

Masahiro Yokomizo, dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY:	FINANCES	FAIR	A/SALES	Yen 19,502 M
	PAYMENTS	REGULAR	CAPITAL	Yen 200 M
	TREND	STEADY	WORTH	Yen 4,372 M
	STARTED	1969	EMPLOYEES	32

COMMENT

TRADING HOUSE SPECIALIZING IN PETROCHEMICALS, WHOLLY OWNED BY MARUZEN PETROCHEMICAL CO LTD.

FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

HIGHLIGHTS

The subject company was established originally as Maruka Kogyo KK primarily for non-life insurance sales agency operations. In Apr 1976, advanced into sales of petrochemicals, the products of the parent and its group firms. In Nov 1985 renamed as captioned. In Jul 1987, launched coastal transport operations. This is a trading house specializing in petrochemicals, with marine and land transportation business operations, primarily serving for the Maruzen Petrochemical group firms. In Apr 2005, transferred from the parent the functional chemical business and started selling ethylene/propylene oxide derivatives. Clients include petrochemical mfrs, traders, etc, nationwide.

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

FINANCIAL INFORMATION

The sales volume for Mar/2018 fiscal term amounted to Yen 19,502 million, a 27% up from Yen 15,359 million in the previous term. The net profit was posted at Yen 392 million, compared with Yen 470 million recurring profit and Yen 321 million net profit, respectively, a year ago.

For the current term ending Mar 2019 the recurring profit is projected at Yen 500 million and the net profit at Yen 420 million, respectively, on a 5% rise in turnover, to Yen 20,480 million.

The financial situation is considered FAIR and good for ORDINARY business engagements. Max credit limit is estimated at Yen 641.4 million, on 30 days normal terms.

REGISTRATION

Date Registered: Mar 1969
Regd No.: 0100-01-057411 (Tokyo-Chuoku)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 1.6 million shares
Issued: 400,000 shares
Sum: Yen 200 million
Major shareholders (%): Maruzen Petrochemical Co Ltd (100)

Nothing detrimental is known as to the commercial morality of executives.

OPERATION

Activities: Trading house for import, export and wholesale of petrochemicals, resins, petroleum products (--100%):

(Handling products):

Chemicals: aliphatic hydrocarbons, alicyclic hydrocarbons, aromatic hydrocarbons, alcohols, ethers, aldehydes, ketones, esters, phenols, carboxylic acids (acid anhydride), amines, special monomers, aerosols, refrigerants, blowing agents;

Resins: commodity plastics (related products), petroleum resins, other synthetic resins, rosins, natural resins;

Other products: lubricants, antioxidants, fungicides, refrigerants, plasticizers, food additives, helides, other chemicals, containers, packaging, industrial materials, aerosol products;

Marine (coastal) & overland transport of petrochemical products;

Non-life insurance sales agency, others.

Clients: [Petrochemical mfrs, wholesalers] Daishin Chemical (10%, Hanwa Total Petrochemical (8.2%), other.

No. of accounts: 350

Domestic areas of activities: Nationwide

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

MARUZEN CHEMICAL TRADING CO LTD - 526661

PAGE NO. : 6

Suppliers: [Mfrs, wholesalers] Maruzen Petrochemical Co (62.6%), Prime Polymer (8.3%), Keiyo Polyethylene (5.4%), Konan Chemical (1.7%), other

Payment record: Regular

Location: Business area in Tokyo. Office premises at the caption address are leased and maintained satisfactorily.

Bank References:
MFUG (Tokyo & Shintomicho)
Relations: Satisfactory

FINANCES

(In Million Yen)	31/03/2019	31/03/2018	31/03/2017	31/03/2016
Terms Ending:				
Annual Sales	20,480	19,502	15,359	16,068
Recur. Profit	500	..	470	419
Net Profit	420	392	321	279
Total Assets		8,143	N/A	N/A
Net Worth		4,372	3,987	3,649
Capital, Paid-Up		200	200	200
Div.P.Share(¥)		0.00	0.00	0.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	5.01	26.97	-4.41	-0.04
Current Ratio	
N.Worth Ratio		53.69
N.Profit/Sales	2.05	2.01	2.09	1.74

Notes: Forecast (or estimated) figures for the 31/03/2019 fiscal term.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.07
UK Pound	1	INR 90.26
Euro	1	INR 80.05
YEN	1	INR 0.63

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIV
Report Prepared by :	KET

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)