

MIRA INFORM REPORT

Report No. :	526537
Report Date :	25.08.2018

IDENTIFICATION DETAILS

Name :	REPOSE MATTRESS PRIVATE LIMITED
Registered Office :	40 Sasthri Street, Ramnagar, Coimbatore – 641009, Tamilnadu
Mob.. No.:	91-9894526810 [Mr. Velayutham Vimalanand]
Country :	India
Financials (as on) :	31.03.2016
Date of Incorporation :	02.05.2013
CIN No.: [Company Identification No.]	U36104TZ2013PTC019447
Capital Investment / Paid-up Capital :	INR 5.000 Million
PAN No.: [Permanent Account No.]	AAGCR3967G
GSTN : [Goods & Service Tax Registration No.]	Not Divulged
Legal Form :	Private Limited Liability Company
Line of Business :	Manufacturer of Mattresses. [Registered Activity]
No. of Employees :	Not Divulged

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

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Maximum Credit Limit :	USD 31000
Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Subject was incorporated in the year 2013 and it a manufacturer of mattresses.</p> <p>As per Registrar of Companies, the date of filling its financials is shown as 31.03.2017 but documents related to the FY 2017 are not available from any other sources.</p> <p>As per financials of March 2016, the company has registered a growth of 57.53% in its revenue as compared to its previous year's revenue and has reported average profit margin of 1.37%.</p> <p>Rating takes into consideration the company's sound net worth base along with average debt coverage indicators and decent liquidity position.</p> <p>Further, the company has reported a fair. Earnings per share of INR 9.71 against its face value of INR 10.</p> <p>Payment seems to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

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Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 25.08.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DECLINED BY

Name :	Mr. Velayutham Vimalanand
Designation :	Directors
Contact No.:	91-9894526810
Date :	23.08.2018

LOCATIONS

Registered Office :	40 Sasthri Street, Ramnagar, Coimbatore – 641009, Tamilnadu, India
Tel. No.:	Not Available
Mobile No.:	91-9894526810 [Mr. Velayutham Vimalanand]
Fax No.:	Not Available
E-Mail :	sbalamurali74@yahoo.com
Factory:	No 3/19, Selambarayan Palayam, Chennappa, Chettyputur Post, Padhunampalli Village, Coimbatore - 641659, Tamilnadu

DIRECTORS

AS ON: 31.03.2018

Name :	Mr. Sivagurunathan Balamurali
Designation :	Director
Address :	No 10/1, 1st Street, Sellamuthu Gounder, Thottam Sasthiri Nagar, Erode - 638002, Tamilnadu, India
Date of Birth/Age :	20.12.1974
Date of Appointment :	02.05.2013
DIN No.:	06480335

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Name :	Mr. Velayutham Vimalanand		
Designation :	Director		
Address :	7/114, Uthupalayam, Arasur, Coimbatore-641407, Tamilnadu, India		
Date of Birth/Age :	13.05.1982		
Date of Appointment :	02.05.2013		
DIN No.:	06515735		
Name :	Mr. Ramanath Narayan Bhat		
Designation :	Director		
Address :	12, Srusti, Beside Impact College God Win School Road, Sahakaranagar, Bangalore - 560092, Karnataka, India		
Date of Birth/Age :	22.07.1968		
Date of Appointment :	19.02.2014		
DIN No.:	06605927		
Other Directorship :			
CIN/FCRN	Company Name	Begin Date	End Date
U52609TN2017PTC119593	APPEND LIFESTYLE INNOVATIONS PRODUCTS PRIVATE LIMITED	17/11/2017	
Name :	Mr. Sivagurunathan Balachandar		
Designation :	Director		
Address :	198/1, Thanigai Nagar, 4th Street, Sastri Nagar, Erode - 638002, Tamilnadu, India		
Date of Birth/Age :	13.05.1982		
Date of Appointment :	19.02.2014		
DIN No.:	06737166		
Other Directorship :			
CIN/FCRN	Company Name	Begin Date	End Date
U52609TN2017PTC119593	APPEND LIFESTYLE INNOVATIONS PRODUCTS PRIVATE LIMITED	17/11/2017	-

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

AS ON: 31.03.2017

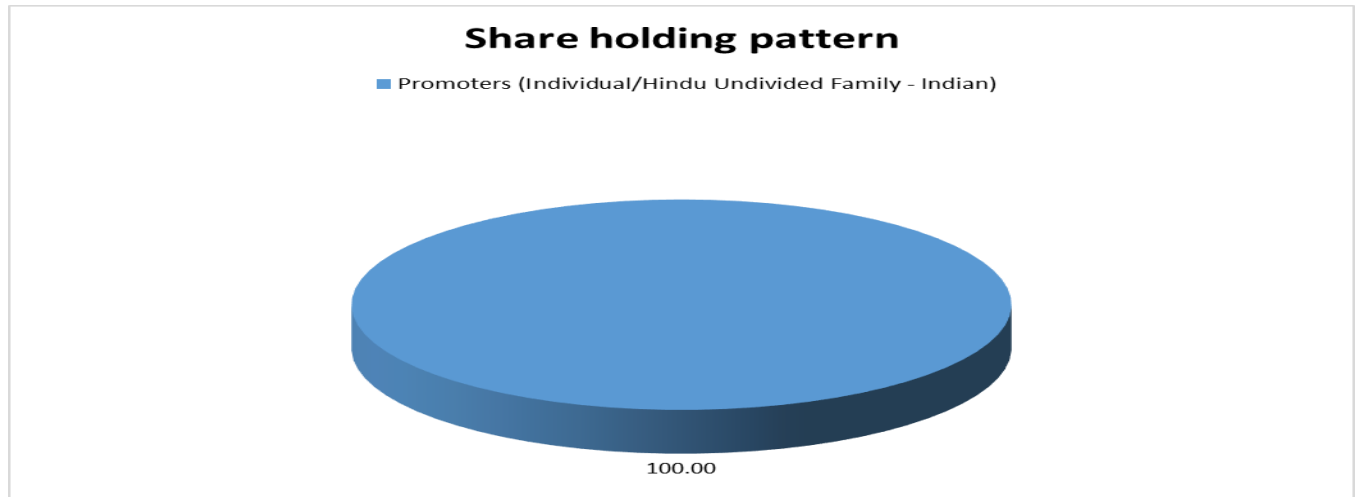
Names of Shareholders	No. of Shares	% age holding
S Balamurali	375000	25.00
V Vimalanand	375000	25.00
S Balachander	375000	25.00
Ramanath Narayanan Bhat	375000	25.00
Total	1500000	100.00

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AS ON: 30.09.2017

Equity Share Breakup	Percentage of Holding
Category	
Promoters (Individual/Hindu Undivided Family - Indian)	50.00
Public/Other than promoters (Individual/Hindu Undivided Family - Indian)	50.00
Public/Other than promoters (Body corporate)	
Total	100.00



BUSINESS DETAILS

Line of Business :	Manufacturer of Mattresses. [Registered Activity]	
Products :	ITC Code No.	Product Descriptions
	36	Manufacture of Matters
Brand Names :	Not Available	
Agencies Held :	Not Available	
Exports :	Not Divulged	

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Imports :	Not Divulged
Terms :	
Selling :	Not Divulged
Purchasing :	Not Divulged

PRODUCTION STATUS: NOT AVAILABLE

GENERAL INFORMATION

Suppliers :	Reference:	Not Divulged	
	Name of the Person (Designation):	--	
	Contact Number:	--	
	Since how long known:	--	
	Maximum limit dealt:	--	
	Experience:	--	
	Remark	--	
Customers :	Reference:	Not Divulged	
	Name of the Person (Designation):	--	
	Contact Number:	--	
	Since how long known:	--	
	Maximum limit dealt:	--	
	Experience:	--	
	Remark	--	
No. of Employees :	Not Divulged		
Bankers :	<ul style="list-style-type: none"> Indian Overseas Bank Axis Bank Limited 		
Facilities :	SECURED LOANS	31.03.2016	31.03.2015
		(INR In Million)	(INR In Million)
	LONG-TERM BORROWINGS		
	Term loan – From Banks	0.268	0.509
	Others – Other than above	16.957	13.100
	SHORT TERM BORROWINGS		
	From banks		
Indian overseas bank od	24.838	12.375	

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	Total	42.063	25.984
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Auditors :	
Name :	SSRR and Company Chartered Accountants
Address :	No. 16/1, 2nd Floor, Ngr Street, Papanaiickenpalayam, Coimbatore – 641037, Tamilnadu, India
Income-tax PAN of auditor or auditor's firm :	ABHFS4224N
Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	Not Available

CAPITAL STRUCTURE

AFTER 30.09.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
3000000	Equity Shares	INR 10/- each	INR 30.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
1500000	Equity Shares	INR 10/- each	INR 15.000 Million

AS ON: 31.03.2016

Authorised Capital :

No. of Shares	Type	Value	Amount
3000000	Equity Shares	INR 10/- each	INR 30.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
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500000	Equity Shares	INR 10/- each	INR 5.000 Million

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2016	31.03.2015	31.03.2014
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	5.000	5.000	5.000
(b) Reserves & Surplus	5.779	0.924	1.065
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	10.779	5.924	6.065
(3) Non-Current Liabilities			
(a) Long-term borrowings	17.225	13.609	4.848
(b) Deferred tax liabilities (Net)	0.000	0.685	0.064
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	0.000	0.000	0.000
Total Non-current Liabilities (3)	17.225	14.294	4.912
(4) Current Liabilities			
(a) Short term borrowings	24.838	12.375	8.137
(b) Trade payables	35.428	21.534	20.690
(c) Other current liabilities	5.714	3.598	7.700
(d) Short-term provisions	3.221	4.702	0.466
Total Current Liabilities (4)	69.201	42.209	36.993
TOTAL	97.205	62.427	47.970
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	21.698	11.642	10.092
(ii) Intangible Assets	0.241	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	1.527	0.000	0.000
(d) Long-term Loan and Advances	0.000	0.000	0.000
(e) Other Non-current assets	0.049	0.073	0.097
Total Non-Current Assets	23.515	11.715	10.189

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	26.962	21.081	12.873
(c) Trade receivables	36.569	20.899	19.328
(d) Cash and cash equivalents	5.072	0.648	2.170
(e) Short-term loans and advances	5.087	8.084	3.410
(f) Other current assets	0.000	0.000	0.000
Total Current Assets	73.690	50.712	37.781
TOTAL	97.205	62.427	47.970

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2016	31.03.2015	31.03.2014
	SALES			
	Revenue from Operations	353.770	224.568	124.724
	Other Income	2.275	0.755	1.095
	TOTAL	356.045	225.323	125.819
Less	EXPENSES			
	Purchases of Stock-in-Trade	223.678	153.291	105.780
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(5.882)	(8.208)	(12.873)
	Employees benefits expense	22.598	14.790	7.535
	Extraordinary items	0.000	0.198	0.000
	Other expenses	101.865	57.610	21.567
	TOTAL	342.259	217.681	122.009
	PROFIT/(LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	13.786	7.642	3.810
Less	FINANCIAL EXPENSES	2.307	1.004	0.795
	PROFIT/(LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	11.479	6.638	3.015
Less/ Add	DEPRECIATION/ AMORTISATION	6.489	4.583	1.419
	PROFIT/(LOSS) BEFORE TAX	4.990	2.055	1.596
Less	TAX	0.135	2.196	0.531
	PROFIT/(LOSS) AFTER TAX	4.855	(0.141)	1.065

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	Earnings Per Share (INR)	9.71	(0.28)	2.13

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

PARTICULARS	31.03.2016	31.03.2015	31.03.2014
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	18.256	(4.795)	3.865
Net Cash flow from (used in) Operations	NA	NA	NA

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2016	31.03.2015	31.03.2014
Average Collection Days (Sundry Debtors / Income * 365 Days)	37.73	33.97	56.56
Account Receivables Turnover (Income / Sundry Debtors)	9.67	10.75	6.45
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	57.81	51.27	71.39
Inventory Turnover (Operating Income / Inventories)	0.51	0.36	0.30
Asset Turnover (Operating Income / Net Fixed Assets)	0.63	0.66	0.38

LEVERAGE RATIOS

PARTICULARS	31.03.2016	31.03.2015	31.03.2014
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.89	0.89	0.87
Debt Equity Ratio (Total Liability / Networth)	3.90	4.39	2.14
Current Liabilities to Networth (Current Liabilities / Net Worth)	6.42	7.13	6.10

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Fixed Assets to Networth (Net Fixed Assets / Networth)	2.04	1.97	1.66
Interest Coverage Ratio (PBIT / Financial Charges)	5.98	7.61	4.79

PROFITABILITY RATIOS

PARTICULARS		31.03.2016	31.03.2015	31.03.2014
Net Profit Margin ((PAT / Sales) * 100)	%	1.37	(0.06)	0.85
Return on Total Assets ((PAT / Total Assets) * 100)	%	4.99	(0.23)	2.22
Return on Investment (ROI) ((PAT / Networth) * 100)	%	45.04	(2.38)	17.56

SOLVENCY RATIOS

PARTICULARS		31.03.2016	31.03.2015	31.03.2014
Current Ratio (Current Assets / Current Liabilities)		1.06	1.20	1.02
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		0.68	0.70	0.67
G-Score Ratio Financial (Networth / Total Assets)		0.11	0.09	0.13
G-Score Ratio Debt (Debts / Equity Capital)		8.41	5.20	2.60
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.06	1.20	1.02

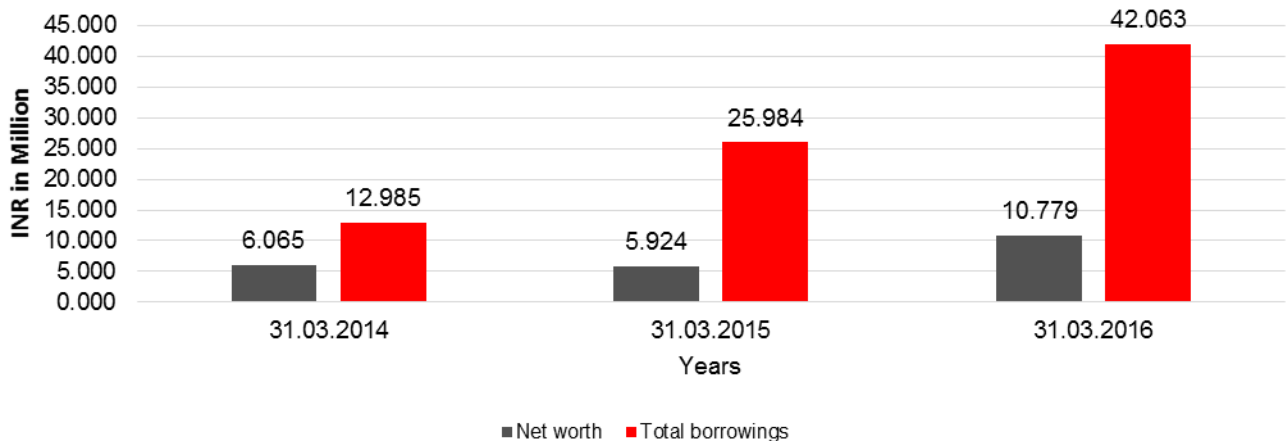
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

Particular	31.03.2014	31.03.2015	31.03.2016
	INR In Million	INR In Million	INR In Million
Share Capital	5.000	5.000	5.000
Reserves & Surplus	1.065	0.924	5.779
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
Net worth	6.065	5.924	10.779
long-term borrowings	4.848	13.609	17.225
Short term borrowings	8.137	12.375	24.838
Total borrowings	12.985	25.984	42.063
Debt/Equity ratio	2.141	4.386	3.902

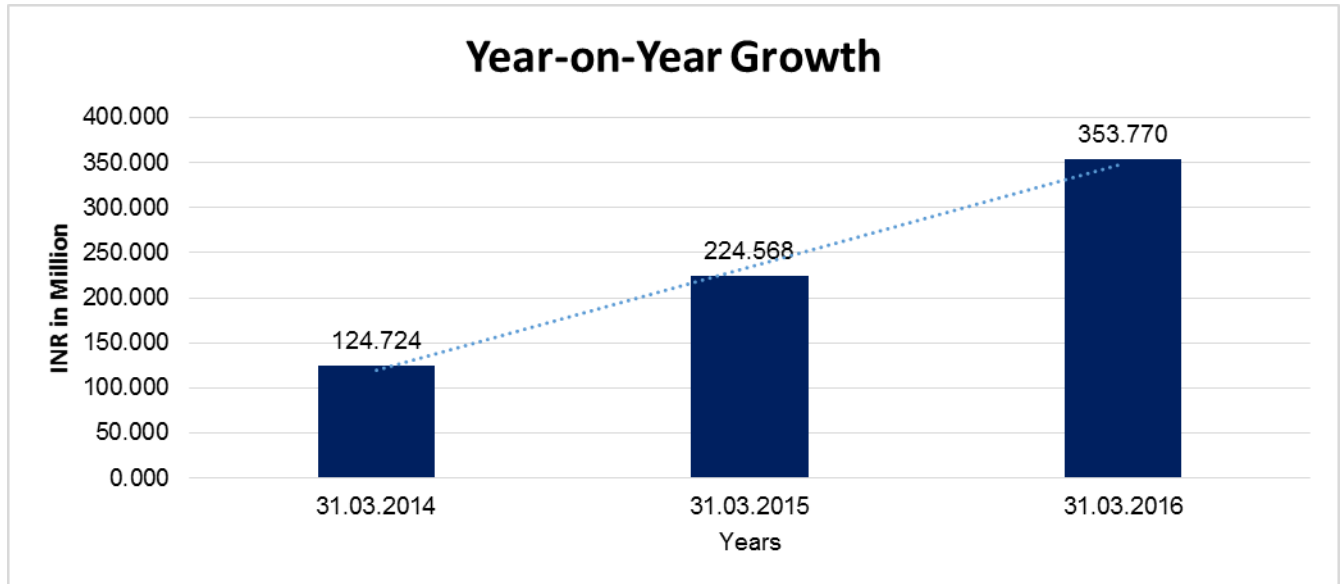
Debt to Equity



YEAR-ON-YEAR GROWTH

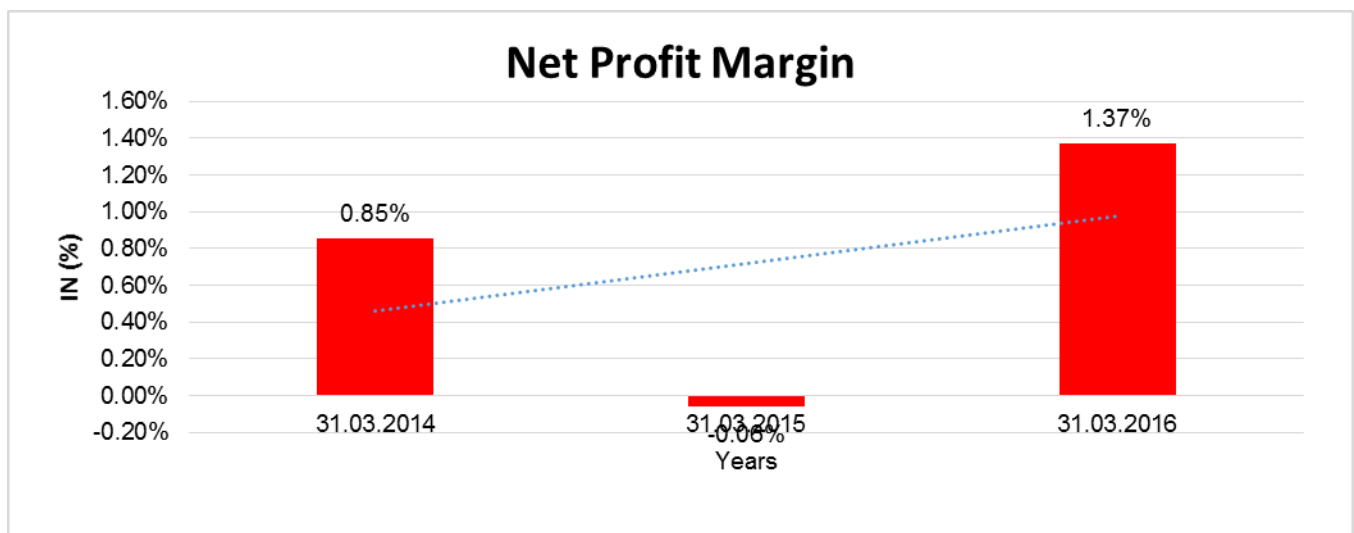
Year on Year Growth	31.03.2014	31.03.2015	31.03.2016
	INR In Million	INR In Million	INR In Million
Sales	124.724	224.568	353.770
		80.052	57.534

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NET PROFIT MARGIN

Net Profit Margin	31.03.2014	31.03.2015	31.03.2016
	INR In Million	INR In Million	INR In Million
Sales	124.724	224.568	353.770
Profit/(Loss)	1.065	(0.141)	4.855
	0.85%	(0.06%)	1.37%



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

INDEX OF CHARGES

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SN O	SRN	CHARGE ID	CHARGE HOLDER NAME	DATE OF CREATION	DATE OF MODIFICATION	DATE OF SATISFACTION	AMOUNT	ADDRESS
1	G60532611	10567686	AXIS BANK LIMITED	18/03/2015	24/08/2017	-	92600000.0	CCSU COIMBATORE1133, 1135-1136, AVINASHI ROAD,P N PALAYAMCOIMBAT ORETN641659IN
2	C79613931	10456160	INDIAN OVERSEAS BANK	07/10/2013	-	23/02/2016	10000000.0	THENNAMPALAYA MARASURCOIMBA TORETN641407IN

PERFORMANCE OF THE COMPANY:

Outing the. year, the Company has earned sales income of INR 353.770 million. (Previous year INR 224.568 million) and other income INR 2.275. (Previous year INR 0.755 million). After providing depreciation, finance charges and deferred tax the Company has earned Net Profit INR 4.890. (Previous year company earned Net Profit of INR 2.055 million),

FIXED ASSETS:

- Furniture and Fixture
- Electrical Installation
- Printer
- Software
- Plant and Machinery
- Mobile and Instrument
- Car

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

- 10] **Press Report :**
No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 70.14
UK Pound	1	INR 89.97
Euro	1	INR 81.17

INFORMATION DETAILS

Information Gathered by :	STW
Analysis Done by :	VIK
Report Prepared by :	ARC

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SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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