

**MIRA INFORM REPORT**

Report No. :	527124
Report Date :	28.08.2018

**IDENTIFICATION DETAILS**

Name :	PCI PEST CONTROL PRIVATE LIMITED (w.e.f. 13.12.2016)
Formerly Known As :	JACKSON TOURISM PRIVATE LIMITED
Registered Office :	Villa No.3 Crescent villa Candolim Goa – 403515
Tel. No.:	91-22-40865600
Country :	India
Financials (as on) :	31.03.2016
Date of Incorporation :	17.11.2006
CIN No.: [Company Identification No.]	U93000GA2006PTC004886
Capital Investment / Paid-up Capital :	INR 20.119 Million
PAN No.: [Permanent Account No.]	ABOPN0979N
GSTN : [Goods & Service Tax Registration No.]	Not Divulged
Legal Form :	Private Limited Liability Company
Line of Business :	Subject is engaged in the business of Providing Pest Control Services. [Registered Activity]
No. of Employees :	1000 (Approximately)

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :**

**C**

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Credit Rating	Explanation	Rating Comments
C	Medium High Risk	Business dealings permissible preferably on secured basis

<b>Status :</b>	Moderate
<b>Payment Behaviour :</b>	Unknown
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject was incorporated in the year 2006 and it is engaged in providing pest control services.</p> <p>Management has not filed its financials with Corporate Registry for the financial year 2017 and profit and loss account for financial year 2016 was not available to us.</p> <p>As per available balance sheet for financial year ended 2016, the company moderate financial profile marked by negative reserve base along with comfortable debt coverage indicators.</p> <p>Rating gets constrained on account of non-availability of latest financials.</p> <p>No payment terms are known.</p> <p>In view of aforesaid, the company can be considered for business dealings at fully safe and secured terms and conditions.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**EXTERNAL AGENCY RATING**

**NOT AVAILABLE**

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2016.

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**INFORMATION PARTED BY**

<b>Name :</b>	Ms. Sreekala Mallapur
<b>Designation :</b>	General Manager
<b>Contact No.:</b>	91-9324802061
<b>Date :</b>	27.08.2018

**Management Non-Cooperative (Tel. No.: 91-22-40865600)**

**LOCATIONS**

<b>Registered Office :</b>	Villa No.3 Crescent villa Candolim Goa – 403515, India
<b>Tel. No.:</b>	91-22-40865600
<b>Fax No.:</b>	Not Available
<b>E-Mail :</b>	<a href="mailto:dharmaraj.bhonsle@gmail.com">dharmaraj.bhonsle@gmail.com</a>
<b>Corporate Office :</b>	Narayani, Ambabai Temple Compound, Aarey Road, Goregaon, Mumbai – 400062, Maharashtra, India

**DIRECTORS**

**AS ON 31.03.2017**

<b>Name :</b>	Mr. Anil Sripad Rao
<b>Designation :</b>	Managing Director
<b>Address :</b>	Flat No. 601, Ben-O-LIL Haven Chs Limited, Waroda Road, Plot No.14, Behind Stanislus School, Bandra West, Mumbai – 400050, Maharashtra, India
<b>Date of Birth/Age :</b>	03.01.1951
<b>Date of Appointment :</b>	14.09.2010
<b>DIN No.:</b>	00151328
<b>Name :</b>	Mr. Samuel Easaw Kuttikattu
<b>Designation :</b>	Director
<b>Address :</b>	180 Kapaleeswarar Nagar, Neelankarai Thiruvanmiyur, Chennai – 600041, Tamilnadu, India
<b>Date of Appointment :</b>	09.03.2017
<b>DIN No.:</b>	01959833
<b>Name :</b>	Mr. Manoj Gupta
<b>Designation :</b>	Director
<b>Address :</b>	Flat 1, 5th Floor T.A Enclave 43A Velachery Main Road, Chennai – 600042, Tamilnadu, India
<b>Date of Appointment :</b>	09.03.2017
<b>DIN No.:</b>	02484251

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<b>Name :</b>	Mr. Joshua Anil Rao
<b>Designation :</b>	Director
<b>Address :</b>	Palmyra 6th Floor, 21st Khar Pali Road, Bandra West, Mumbai – 400050, Maharashtra, India
<b>Date of Appointment :</b>	03.01.2017
<b>DIN No.:</b>	03519154
<b>Name :</b>	Mr. Tony Wisler Poulsen
<b>Designation :</b>	Director
<b>Address :</b>	10 Margate Road # 17-03 Singapore 438051 SG
<b>Date of Appointment :</b>	09.03.2017
<b>DIN No.:</b>	03591270

**MAJOR SHAREHOLDERS**

**AS ON 31.03.2016**

<b>Names of Shareholders</b>	<b>No. of Shares</b>
Anil Shripad Rao	201085
Mariannee Anil Rao	101
<b>Total</b>	<b>201186</b>

**AS ON 09.03.2017**

<b>Names of Allottee</b>	<b>No. of Shares</b>
Rentokil Initial Asia Pacific Management Pte. Limited, Singapore	42045

**Equity Share Break up (Percentage of Total Equity)**

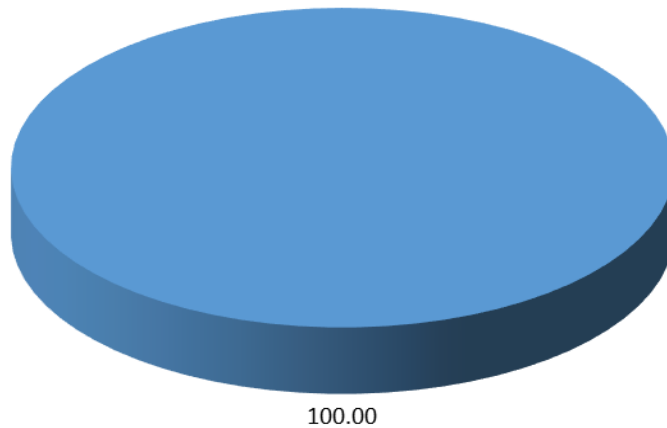
**AS ON 29.09.2016**

<b>Category</b>	<b>Percentage</b>
Promoters- Individual/Hindu Undivided Family- Indian	100.00
<b>Total</b>	<b>100.00</b>

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### Share holding pattern

■ Promoters- Individual/Hindu Undivided Family- Indian



### BUSINESS DETAILS

<b>Line of Business :</b>	Subject is engaged in the business of Providing Pest Control Services. [Registered Activity]
<b>Brand Names :</b>	Not Available
<b>Agencies Held :</b>	Not Available
<b>Exports :</b>	
<b>Countries :</b>	Middle East Countries
<b>Imports :</b>	Not Divulged
<b>Terms :</b>	
<b>Selling :</b>	Cash, L/C and Cheque
<b>Purchasing :</b>	Cash, L/C and Cheque

### PRODUCTION STATUS – (NOT AVAILABLE)

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**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>Customers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>No. of Employees :</b>	1000 (Approximately)	
<b>Bankers :</b>	<b>Banker Name :</b>	Not Divulged
	<b>Branch :</b>	--
	<b>Person Name (With Designation) :</b>	--
	<b>Contact Number :</b>	--
	<b>Name of Account Holder :</b>	--
	<b>Account Number :</b>	--
	<b>Account Since (Date/Year of Account Opening) :</b>	--
	<b>Average Balance Maintained :</b>	--
	<b>Credit Facilities Enjoyed (CC/OD/Term Loan) :</b>	--
	<b>Account Operation :</b>	--
<b>Remark :</b>	--	

<b>Auditors :</b>	
<b>Name :</b>	N.N. Lotlikar and Associates Chartered Accountants
<b>Address :</b>	SO-29, B-Block (Rear), Baboy Commerce Centre, Malbhat, Margao, Goa – 403601, India
<b>Tel. No.:</b>	91-832-2733862
<b>Mobile No.:</b>	91-9823224980
<b>E-Mail :</b>	<a href="mailto:narsinva@hotmail.com">narsinva@hotmail.com</a>
<b>PAN N Income-tax PAN of</b>	ABOPN0979N

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auditor or auditor's firm :	
Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	Not Available

**CAPITAL STRUCTURE**

**AFTER 31.03.2016**

**Authorised Capital : INR 25.000 Million**

**Issued, Subscribed & Paid-up Capital : INR 24.323 Million**

**AS ON 31.03.2016**

**Authorised Capital :**

No. of Shares	Type	Value	Amount
250000	Equity Shares	INR 100/- each	INR 25.000 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
201186	Equity Shares	INR 100/- each	INR 20.119 Million

**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2016	31.03.2015	31.03.2014
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	20.119	20.119	20.119
(b) Reserves & Surplus	(9.032)	0.000	0.000
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>11.087</b>	<b>20.119</b>	<b>20.119</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	13.110	10.160	7.160
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	0.000	0.000	0.000
<b>Total Non-current Liabilities (3)</b>	<b>13.110</b>	<b>10.160</b>	<b>7.160</b>
(4) Current Liabilities			
(a) Short term borrowings	0.000	0.000	0.000
(b) Trade payables	0.000	0.000	0.000
(c) Other current liabilities	0.098	0.049	0.043
(d) Short-term provisions	0.000	0.000	0.000
<b>Total Current Liabilities (4)</b>	<b>0.098</b>	<b>0.049</b>	<b>0.043</b>
<b>TOTAL</b>	<b>24.295</b>	<b>30.328</b>	<b>27.322</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	24.098	24.098	23.210
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term Loan and Advances	0.000	0.000	0.000

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(e) Other Non-current assets	0.000	6.013	3.572
<b>Total Non-Current Assets</b>	<b>24.098</b>	<b>30.111</b>	<b>26.782</b>
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	0.000	0.000	0.000
(c) Trade receivables	0.000	0.000	0.000
(d) Cash and cash equivalents	0.197	0.217	0.519
(e) Short-term loans and advances	0.000	0.000	0.000
(f) Other current assets	0.000	0.000	0.021
<b>Total Current Assets</b>	<b>0.197</b>	<b>0.217</b>	<b>0.540</b>
<b>TOTAL</b>	<b>24.295</b>	<b>30.328</b>	<b>27.322</b>

**PROFIT & LOSS ACCOUNT**

**NOT AVAILABLE**

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2016	31.03.2015	31.03.2014
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	NA	NA
Net cash flows from (used in) operations	NA	NA	NA

**KEY RATIOS**

**LEVERAGE RATIOS**

PARTICULARS	31.03.2016	31.03.2015	31.03.2014
Debt Ratio ( <i>Borrowing + Current Liabilities</i> ) / <i>Total Assets</i> )	0.54	0.34	0.26
Debt Equity Ratio ( <i>Total Liability</i> / <i>Networth</i> )	1.18	0.50	0.36
Current Liabilities to Networth ( <i>Current Liabilities</i> / <i>Net Worth</i> )	0.01	0.00	0.00
Fixed Assets to Networth ( <i>Net Fixed Assets</i> / <i>Networth</i> )	2.17	1.20	1.15

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**SOLVENCY RATIOS**

PARTICULARS	31.03.2016	31.03.2015	31.03.2014
Current Ratio (Current Assets / Current Liabilities)	2.01	4.43	12.56
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	2.01	4.43	12.56
G-Score Ratio Financial (Networth / Total Assets)	0.46	0.66	0.74
G-Score Ratio Debt (Debts / Equity Capital)	0.65	0.50	0.36
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	2.01	4.43	12.56

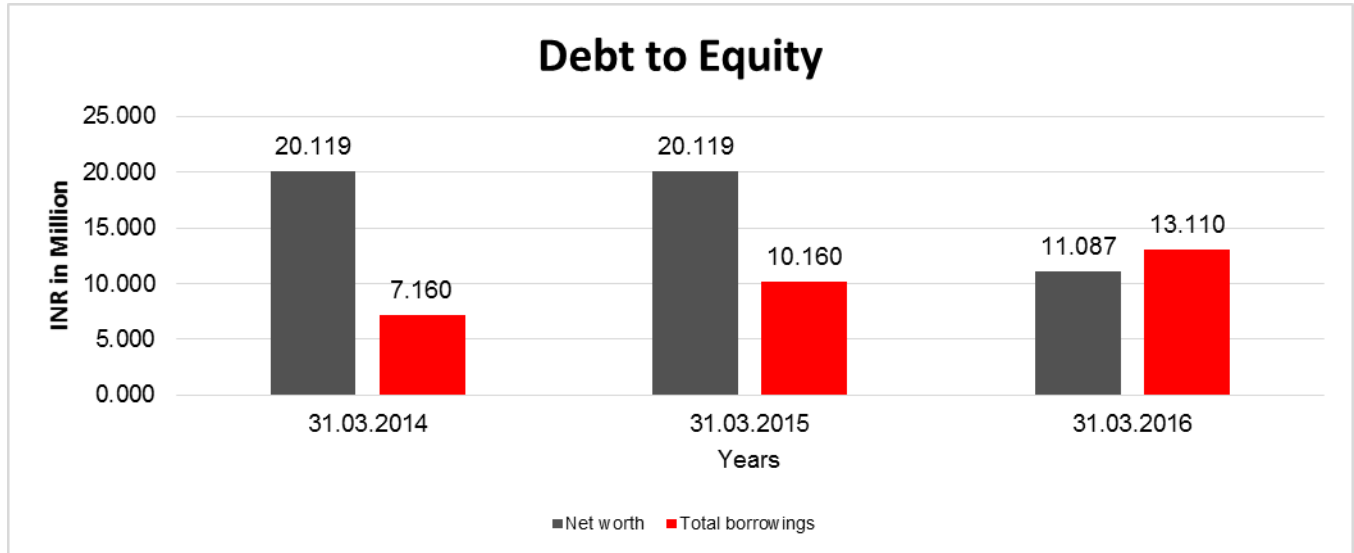
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

**DEBT EQUITY RATIO**

Particular	31.03.2014	31.03.2015	31.03.2016
	INR In Million	INR In Million	INR In Million
Share Capital	20.119	20.119	20.119
Reserves & Surplus	0.000	0.000	(9.032)
<b>Net worth</b>	<b>20.119</b>	<b>20.119</b>	<b>11.087</b>
long-term borrowings	7.160	10.160	13.110
Short term borrowings	0.000	0.000	0.000
<b>Total borrowings</b>	<b>7.160</b>	<b>10.160</b>	<b>13.110</b>
<b>Debt/Equity ratio</b>	<b>0.356</b>	<b>0.505</b>	<b>1.182</b>

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#### LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--

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23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	No
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	No
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

**INDEX OF CHARGE:**

**NO CHARGES EXISTS FOR COMPANY**

**PRESS RELEASE**

**RENTOKIL PARTNERS WITH PCI TO CONSOLIDATE LEADERSHIP POSITION IN INDIAN PEST CONTROL MARKET**

**Rentokil India on Monday announced that it has entered into an agreement to form a joint venture with Pest Control India and to acquire a 57 per cent stake in the new joint venture**

Rentokil India Private Limited — a subsidiary of UK-based Rentokil — on Monday (February 28) announced that it has entered into an agreement to form a joint venture with Pest Control India (PCI) and to acquire a 57 per cent stake in the new joint venture. As part of the transaction, the company will merge its Indian business into the joint venture.

The combined entity will be the largest provider of pest control services and products in India with combined annual revenues of Rs 450 crore, operate from 250 locations and employ 6,900 people.

Rentokil Initial estimates that the professional pest control services market in India is worth approximately Rs 1,800 crore and growing at 15 per cent per annum. No figures are , however, available for the size of the products or semi-professional markets.

The joint venture will bring together two highly recognised forces in the professional pest control services market — the global leader and India's leader.

"PCI is an outstanding business and by combining its national scale in India with our global expertise, we will create a market leader that is strongly positioned to take advantage of the increasing demand for commercial and residential pest control services over the coming years. Both companies operate similar business models with a

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strong commitment to colleagues and delivering outstanding customer service," said Andy Ransom, Chief Executive of Rentokil Initial.

"The joint venture is the most strategic combination of the acknowledged managerial and technical skills represented by Rentokil Initial and PCI's premier position, broad-spectrum customer base and vast experience operating on the Indian subcontinent. It is perfectly suited and timed to capitalise on the surging demand for high quality, world-class pest management services. PCI is the only company in this service industry with in-house manufacturing capabilities and the unique ability to create sustainable products, better suited to a business driven increasingly by a global search for ecologically sensible solutions. This would certainly provide a great opportunity to accelerate growth and performance in India and across the region," said Anil Rao, Chief Executive, PCI and Chairman of the JV.

Sam Easaw, Managing Director of Rentokil Initial in India, said: "The joint venture will combine our global expertise in areas such as innovation, digital technologies and international standards, with the national scale and heritage of PCI. Together, we will increase the standard of pest control and hygiene in India leading to enhanced standards for food and medicine safety, and more hygienic places to live and work. This is a great day for our colleagues and customers."

Rentokil is the world's leading pest control company and it is operating in over 65 countries and market leader in almost 50 countries. The company has a strong presence in Southern India and is currently the third largest provider of pest control services in India.

PCI, a privately owned company, is the largest provider of pest control services in the Indian market. It operates in locations across India, including 47 cities.

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 70.04
UK Pound	1	INR 89.95
Euro	1	INR 81.30

**INFORMATION DETAILS**

Information Gathered by :	SWA
Analysis Done by :	VIVR
Report Prepared by :	JYO

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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