

## MIRA INFORM REPORT

<b>Report No. :</b>	526631
<b>Report Date :</b>	29.08.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	ENTRANCE PHARMACEUTICALS AND RESEARCH CENTRE
<b>Registered Office :</b>	No. 16 Okpo 1 Gonno Spintex Road, P. O. Box CT 10805, Accra
<b>Country :</b>	Ghana
<b>Financials (as on) :</b>	2017 [Summarized]
<b>Date of Incorporation :</b>	20.05.2006
<b>Legal Form :</b>	Limited Corporation
<b>Line of Business :</b>	Registered to operate as manufacture and distribution of pharmaceuticals and medicinal drugs
<b>No. of Employees :</b>	165

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	<b>A</b>
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	No Complaints
<b>Litigation :</b>	Clear

#### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Ghana	B2	B1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**GHANA - ECONOMIC OVERVIEW**

Ghana has a market-based economy with relatively few policy barriers to trade and investment in comparison with other countries in the region, and Ghana is well-endowed with natural resources. Ghana's economy was strengthened by a quarter century of relatively sound management, a competitive business environment, and sustained reductions in poverty levels, but in recent years has suffered the consequences of loose fiscal policy, high budget and current account deficits, and a depreciating currency.

Agriculture accounts for about 20% of GDP and employs more than half of the workforce, mainly small landholders. Gold, oil, and cocoa exports, and individual remittances, are major sources of foreign exchange. Expansion of Ghana's nascent oil industry has boosted economic growth, but the fall in oil prices since 2015 reduced by half Ghana's oil revenue. Production at Jubilee, Ghana's first commercial offshore oilfield, began in mid-December 2010. Production from two more fields, TEN and Sankofa, started in 2016 and 2017 respectively. The country's first gas processing plant at Atuabo is also producing natural gas from the Jubilee field, providing power to several of Ghana's thermal power plants.

As of 2018, key economic concerns facing the government include the lack of affordable electricity, lack of a solid domestic revenue base, and the high debt burden. The AKUFO-ADDO administration has made some progress by committing to fiscal consolidation, but much work is still to be done. Ghana signed a \$920 million extended credit facility with the IMF in April 2015 to help it address its growing economic crisis. The IMF fiscal targets require Ghana to reduce the deficit by cutting subsidies, decreasing the bloated public sector wage bill, strengthening revenue administration, boosting tax revenues, and improving the health of Ghana's banking sector. Priorities for the new administration include rescheduling some of Ghana's \$31 billion debt, stimulating economic growth, reducing inflation, and stabilizing the currency. Prospects for new oil and gas production and follow through on tighter fiscal management are likely to help Ghana's economy in 2018.

Source : CIA

## **COMPANY NAME**

Registered Name: **ENTRANCE PHARMACEUTICALS AND RESEARCH CENTRE**  
Requested Name: **ENTRANCE PHARMACEUTICALS AND RESEARCH CENTRE**  
Other Names: **ENTRANCE PHARMACEUTICALS & RESEARCH CENTRE**  
Initials: **EPRC**

## **ADDRESS AND TELECOMMUNICATION**

Physical Address: No. 16 Okpo 1 Gonno Spintex Road,  
Postal Address: P. O. Box CT 10805  
Accra,  
Country: Ghana  
Phone: 233-507067750/302234375  
Fax: 233-302257485/232667  
Email: info@entrancepharmaceuticals.com  
Website: www.entrancepharmaceuticals.com

## **CREDIT OPINION**

Financial Index as of December 2017 shows subject firm with a medium risk of credit. However, bank and credit information obtained reveal a history of prompt payments.

## **LEGAL**

Legal Form: Limited Corporation  
Date Incorporated: 20-May-2006  
Nominal Capital: GHS. 100,000  
Subscribed Capital: GHS. 100,000  
Subscribed Capital is Subscribed in the following form:

	<b>Position</b>	<b>Shares</b>
Mr. Samuel Amo Tobbin	Group Chairman	
Mrs. Mercy Tobbin	Director	
Pharm. Asare Twerefour	GM	
Mr. Michael Amponsah	Manager	

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**ENTRANCE PHARMACEUTICALS AND RESEARCH CENTRE - 526631**

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Pharm. Benard Owusu Boateng	Manager	
Pharm. Emmanuel Agyeman	Manager	
Pharm. Philippine Sam Nyarko	Manager	
Mrs. Freeda Adomaa Yeboah	Manager	
Mr. Solomon Opoku	Manager	
Mr. Michael Amponsah	Manager	
Mr. Michael Arthur	Manager	
Mr. Amos Adiekor	Manager	
Pharm. Evelyn Offei	Manager	
Tobinco Group	Holding Co.	100%

**RELATED COMPANIES**

Tobinco Group	Parent company.
None	Subsidiary company.
ENTRANCE INDUSTRIES GHANA LTD, ATINKA MEDIA VILLAGE, ABII NATIONAL BANK, PRIORITY INSURANCE, DOR EVENTS, TOBINCO PHARMACEUTICALS LTD, TOBLUES PROPERTIES.	Affiliated company.
None	Shareholder of subject firm.
None	Branches of the firm

**OPERATIONS**

Registered to operate as manufacture and distribution of pharmaceuticals and medicinal drugs

Imports:	Asia
Exports:	None
Trademarks:	None
Terms of sale:	Cash (50%) and 25-90 days (50%), invoices.

Main Customers:	Local agencies, firms and organizations
Employees:	165 employees.
Vehicles:	Several motor vehicles.
Territory of sales:	Ghana
Location:	Leased premises, 100,000 square feet,

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## **AUDITORS AND INSURANCE**

Auditors: Information not available.  
Insurance Brokers: Information not available.

## **FINANCE**

Currency Reported: Ghanaian Cedi (GHS.)  
Fiscal Year End: December 31, 2017  
Inflation: According to information given by independent sources, the inflation at December 31st, 2017 was of 13%.

Financial Information not Submitted

Profit and Loss (expressed in GHS.)

Sales	<b>2017</b> 45,500,000
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## **BANK**

Bank Name: Ghana Commercial Bank  
Branch: Ghana  
Comments: None

## **TRADE REFERENCES**

Experiences: Good

## **NOTARIAL BONDS**

None

## **COMMENTS / ADDITIONAL INFORMATION**

This information was obtained from outside sources other than the subject company itself and confirmed the above subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.17
UK Pound	1	INR 90.33
Euro	1	INR 81.93
GHS	1	INR 14.92

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	PRI
<b>Report Prepared by :</b>	TPT

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)