

MIRA INFORM REPORT

Report No. :	527495
Report Date :	31.08.2018

IDENTIFICATION DETAILS

Name :	INSULATION SOLUTIONS, INC.
Registered Office :	300 Hamilton Blvd Pob 6199 Peoria, IL 61601
Country :	United States
Financials (as on) :	2017 (Summarized)
Date of Incorporation :	1997
Legal Form :	Corporation
Line of Business :	Subject dedicated to the wholesale of insulation, building products and accessories for a variety of industries.
No. of Employees :	17

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	--

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	INSULATION SOLUTIONS, INC.
Trade Name	ISI BUILDING PRODUCTS
ID	ID
ID Details	60710368
Creation Date	1997
Incorporation Date	October 5, 1999
Legal Address	300 Hamilton Blvd Pob 6199 Peoria, IL 61601, USA
Operative Address	401 Truck Haven Rd East Peoria, IL 61611, USA
Telephone	(309) 698-0062 / 866.698.6562
Fax	-
Legal Form	CORPORATION
E-Mail	info@isibp.com
Registered In	ILLINOIS
Website	www.isibp.com
Contact	DONALD L MEYER - President
Staff	17
Activity	SIC Code: 3357, Drawing and Insulating of Nonferrous Wire NAICS Code: 335929, Other Communication and Energy Wire Manufacturing

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA	

HISTORY

History	INSULATION SOLUTIONS, INC. started operating in 1997.
Key Developments	NA
Parent Company	NA

PRINCIPAL ACTIVITY

General Description	INSULATION SOLUTIONS, INC. is dedicated to the wholesale of insulation, building products and accessories for a variety of industries.
Service/Product Description	<p>-Insulation & Accessories: Insul-Tarp Under-Slab Insulation Insul-Tarp 1745 Insulation Insul-Barrier Insulated Vapor Barrier Space Age Reflective Insulation Radiant Panel Pro Plus Radiant Barrier R-Wall Continuous Insulation Insullite Recessed Light Covers Insullite Pro Plus Recessed Light Covers Bafflo Ventilation Baffle The Shoot Insulation Installation System Quip Radiant Heating Clips Insulation Accessories</p> <p>-Vapor Barriers & Accessories: Viper II Under-Slab Vapor Barriers Viper VaporCheck Vapor Barriers Viper CS Crawl Space Vapor Barrier Viper CS II Crawl Space Vapor Barrier Insul-Barrier Insulated Vapor Barrier Nu-Age Films Engineered Poly Sheeting Viper VaporScrim Viper VaporScrim II Reinforced Vapor Barriers Viper VaporCheck Mastic Viper Vapor Patch Viper Vapor Tape Viper Double Bond Tape Vapor Barrier Accessories Crawl Space Vapor Barrier Accessories</p> <p>-Waterproofing & Drainage Systems:</p>

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 info@mirainform.com
 Website : <http://www.mirainform.com>
<http://www.miraglobalcheck.com>
<http://www.miraglobalcollections.com>

Aquacheck DB Drainage Board
 Aquacheck DS Drainage System
 Aquacheck DS Green Drainage System
 Aquacheck LC-400 Liquid Waterproofing
 Aquacheck LAB Liquid Air Barrier

-Concrete Products & Accessories:
 Topper Pro Plus Curing Blanket
 Insul-Tarp ICF Form Cover
 Insul-Joint Expansion Joint Filler
 Insul-Joint Backer Rod

-Roofing Products & Accessories:
 Ensure Synthetic Roofing Underlayment
 RidgePro Roofing Ventilation Systems
 TruRidge Continuous Ridge Vent
 RidgeRoll Externally Baffled Roll Vent
 EasyFlo Mesh Roll Ridge Vent

-Radiant Barriers & Accessories:
 Radiant Shield Radiant Barrier
 Radiant Shield Pro Plus Radiant Barrier
 Radiant Panel Radiant Barrier
 Radiant Panel Pro Plus Radiant Barrier
 Foil Coated Tape
 White Poly Tape
 Radiant Barrier Accessories

-House Wrap & Accessories:
 Wraptor House Wrap
 Wraptor Plus Reflective House Wrap
 House Wrap Tape
 Window Flashing
 House Wrap Accessories
 Wholesale

Sales

Operations Area

Imports From

Export To

Employees

Payments with Suppliers

Brands

Brand

National

INDIA

No export records found.

17 employees

No Complaints

Comments

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ISI BUILDING PRODUCTS -

Clients

Name of Client	Country	Comments
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There are no informed clients

Comments	The company serves Colleges and Universities, Civic Centers, Airports, Zoos, Hospitals, Commercial and Residential Builders.
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Suppliers

Supplier Name	Country	Comments
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VEER PLASTICS PRIVATE LIMITED	INDIA	-
SUPREME PETROCHEM LTD.	INDIA	-

Comments -

LOCATION

Headquarters 401 Truck Haven Rd East Peoria, IL 61611, USA

Branches No branches found.

GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange NO

Capital NA

Shareholders (%) The company does not disclose information on shareholders. We were not able to confirm major holders.

Management DONALD L MEYER - President
Dane Malmberg - Business Development Manager
David Mooney - Sales Associate
Cara Paul - Product Manager, Building Materials Division

Subsidiary Companies No subsidiary companies were found.

Related Companies No related companies were found.

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FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	USD 2017
Sales	5.000.000
Money Flow	Normal
Import Fob Dollar Year	Amount
There are not Import Fob Dollar informed	
Export Fob Dollar Year	Amount
There are not Export Fob Dollar informed	

LEGAL FILINGS

Lawsuits	Promethean Insulation Technology LLC v. Insulation Solutions, Inc. Filed: December 23, 2013 as 2:2013cv01128 Defendant: Insulation Solutions, Inc. Plaintiff: Promethean Insulation Technology LLC Cause Of Action: Patent Infringement Court: Fifth Circuit › Texas › Texas Eastern District Court Type: Intellectual Property › Patent
Trademarks	REFLECTO-WRAP NON-WOVEN BARRIER MATERIAL SOLD IN SHEETING ROLLS FOR USED IN THE RESIDENTIAL AND COMMERCIAL BUILDING CONSTRUCTION INDUSTRY... Owned by: Insulation Solutions, Inc. Serial Number: 76507581 AQUALIZER DEHUMIDIFIERS Owned by: Insulation Solutions, Inc. Serial Number: 77175653

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<p>Patents Registered</p> <p>Renewals</p> <p>UCC (Uniform Commercial Code)</p> <p>OFAC Sanctions List Search</p>	<p>FORM CLIP metal clips for fastening curing blanket for use in construction Owned by: Insulation Solutions, Inc. Serial Number: 77357737</p> <p>VAPORCHECK Laminated vapor barrier Owned by: Insulation Solutions, Inc. Serial Number: 77529067</p> <p>AQUACHECK Waterproofing membranes in liquid chemical form for use in construction Owned by: Insulation Solutions, Inc. Serial Number: 77538061 No records found.</p> <p>No records found.</p> <p>No records found.</p> <p>The company is not listed in the OFAC Sanctions List.</p>
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SUMMARY

<p>Summary</p>	<p>Founded in 1997, INSULATION SOLUTIONS, INC. is an organization in the Other Communication and Energy Wire Manufacturing Industry headquartered in East Peoria, IL. The company has 17 regular employees and generates an estimated \$5 million USD in annual revenue. It operates nationally, mainly importing from India. It is ACTIVE in business with no negative records.</p>
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RISK INFORMATION

<p>Debts</p> <p>Payments</p> <p>Cash Flow</p>	<p>Controlled</p> <p>No Complaints</p> <p>Normal</p>
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State Active

INTERVIEW

First Name JAMIE

Position -

Comments She confirmed the name of the company, the address of the headquarters and location, the date of creation of the company, the company's website and email and the name of the President.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.73
UK Pound	1	INR 92.15
Euro	1	INR 82.72
USD	1	INR 70.98

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)