

MIRA INFORM REPORT

Report No. :	540801
Report Date :	01.12.2018

IDENTIFICATION DETAILS

Name :	ALLIANCE ORGANICS LLP
Registered Office :	Gala No.16/17, 3 rd Floor, Shree Kamdhenu Estate, Cross Link Road, Chincholi Bunder, Malad (West), Mumbai - 400064, Maharashtra
Tel. No.:	91-22-28725721 /31 / 28826803
Country :	India
Financials (as on) :	31.03.2018
Date of Incorporation :	08.12.2010
Total Obligation of Contribution:	INR 0.100 Million
LLLP No.:	AAA-3045
IEC No.: [Import-Export Code No.]	Not Divulged
PAN No.: [Permanent Account No.]	Not Divulged
GSTN : [Goods & Service Tax Registration No.]	Not Divulged
Legal Form :	Limited Liability Partnership
Line of Business :	Manufacturer and Dealer in Chemicals, Chemical Compounds (Organic and Inorganic) in all forms, of Chemical Products. (Registered activity)
No. of Employees :	Not Divulged

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

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MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD 140000
Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Subject is a limited liability partnership firm established in the year 2010 and it is a manufacturer and exporter of dyestuff pigments and food colours.</p> <p>As per financials of March 2018, the subject has registered a growth of 21.71% in its revenue as compared to its previous year's revenue and has reported a good profit margin of 5.77%.</p> <p>Rating takes into consideration the subject's satisfactory track record of business operations marked by sound capital base along with debt free balance sheet and decent liquidity position.</p> <p>Payment seems to be usually correct.</p> <p>In view of aforesaid, the subject can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1

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High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 01.12.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED BY

Name :	Mr. Kunal Bharat Mehta
Designation :	Designated Partner
Contact No.:	91-9867606489
Name :	Mr. Rahul
Designation :	Accounts Department
Contact No.:	91-22-28725721
Date :	23.11.2018

LOCATIONS

Registered Office/ Factory : Gala No.16/17, 3rd Floor, Shree Kamdhenu Estate, Cross Link Road, Chincholi

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	Bunder, Malad (West), Mumbai-400064, Maharashtra, India
Tel. No.:	91-22-28725721 /31 / 28826803
Mobile No.:	91-9867606489 (Mr. Kunal Mehta)
Fax No.:	91-22-28725721
E-Mail :	kunal.mehta@allianceorganics.com Mr_kunalmehta@hotmail.com sales@allianceorganics.com
Website :	www.allianceorganics.com
Location :	Owned

PARTNERS

As on 31.03.2018

Name :	Mr. Kunal Bharat Mehta
Designation :	Designated Partner
Address :	B-1206, Whispering Heights Mind Space, Chincholi Bunder Road, Malad, Mumbai-400064, Maharashtra, India
Date of Birth/Age :	11.07.1980
Date of Appointment :	08.12.2010
PAN No.:	AEEPM46024A
DPIN No.:	01479060
Name :	Ms. Ratna Kunal Mehta
Designation :	Designated Partner
Address :	B-1206, Whispering Heights Mind Space, Chincholi Bunder Road, Malad, Mumbai-400064, Maharashtra, India
Date of Birth/Age :	07.12.1977
Date of Appointment :	08.12.2010
PAN No.:	AAYPES9934R
DPIN No.:	05011488

KEY EXECUTIVES

Name :	Mr. Rahul
Designation :	Accounts Department

CONTRIBUTION DETAILS

As on 31.03.2018

Names of Person	Capital Contribution (INR in Million)
Kunal Bharat Mehta	0.099

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Ratna Kunal Mehta		0.001
Total		0.100

BUSINESS DETAILS

Line of Business :	Manufacturer and Dealer in Chemicals, Chemical Compounds (Organic and Inorganic) in all forms, of Chemical Products. (Registered activity)
Products :	<ul style="list-style-type: none"> • Chemicals • Chemical Compounds
Brand Names :	Not Available
Agencies Held :	Not Available
Exports :	Not Divulged
Imports :	Not Divulged
Terms :	Not Divulged

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	Not Divulged	
Bankers :	Banker Name :	Not Divulged
	Branch :	--
	Person Name (With	

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	Designation) :	
	Contact Number :	
	Name of Account Holder :	
	Account Number :	
	Account Since (Date/Year of Account Opening) :	
	Average Balance Maintained :	
	Credit Facilities Enjoyed (CC/OD/Term Loan) :	
	Account Operation :	
	Remark :	

Auditors :	
Name :	JMR and Associates Chartered Accountants
Address :	Boman House, Office No. 4, 2, Homji Street, P. M Road, Fort, Mumbai- 400001, Maharashtra, India
Membership No.:	146080
E-Mail :	kintan@jmrassociates.com
Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	Not Available

CAPITAL STRUCTURE

AS ON 31.03.2018

Total Obligation Fund	INR 0.100 Million
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FINANCIAL DATA
[all figures are INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2018	31.03.2017	31.03.2016
EQUITY AND LIABILITIES			
1] Contribution received	0.100	0.100	0.100
2] Reserves & Surplus	47.600	61.185	0.000
3] (Accumulated Losses)	0.000	0.000	0.000
NETWORTH	47.700	61.285	0.100
LOAN FUNDS			
1] Secured Loans	0.000	0.000	0.000
2] Unsecured Loans	6.963	6.500	67.308
TOTAL BORROWING	6.963	6.500	67.308
DEFERRED TAX LIABILITIES	0.000	0.000	0.000
TOTAL	54.663	67.785	67.408
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]	7.906	8.493	15.006
Capital work-in-progress	0.000	0.000	0.000
INVESTMENT	0.000	0.000	0.000
DEFERRED TAX ASSETS	0.000	0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories	5.023	16.094	20.252
Sundry Debtors	47.350	65.264	31.189
Cash & Bank Balances	26.187	28.686	34.682
Other Current Assets	0.000	0.000	0.000
Loans & Advances	21.105	10.081	3.573
Total Current Assets	99.665	120.125	89.696
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors	49.912	52.056	30.778
Other Current Liabilities	0.842	8.461	0.745
Provisions	2.154	0.316	5.771
Total Current Liabilities	52.908	60.833	37.294
Net Current Assets	46.757	59.292	52.402
MISCELLANEOUS EXPENSES	0.000	0.000	0.000
TOTAL	54.663	67.785	67.408

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PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2018	31.03.2017	31.03.2016
	SALES			
	Income	498.955	409.963	495.877
	Other Income	13.530	12.372	18.129
	TOTAL	512.485	422.335	514.006
Less	EXPENSES			
	Purchases made for re-sale	414.626	352.671	425.157
	Increase/(decrease) in stocks [including for raw materials, work in progress and finished goods]	11.070	4.158	7.268
	Employees benefits expense	0.000	0.000	0.000
	Consumption of stores and spare parts	0.316	0.254	0.394
	Power and fuel	0.254	0.225	0.218
	Personnel Expenses	2.968	2.877	2.942
	Administrative expenses	1.621	1.468	2.587
	Payment to auditors	0.121	0.121	0.080
	Selling expenses	26.730	25.121	25.309
	Insurance expenses	0.987	1.193	1.061
	Other expenses	1.841	0.672	0.672
	TOTAL	460.534	388.760	465.688
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	51.951	33.575	48.318
Less	FINANCIAL EXPENSES	6.465	6.982	6.883
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	45.486	26.593	41.435
Less/ Add	DEPRECIATION/ AMORTISATION	1.039	1.123	1.280
	PROFIT/ (LOSS) BEFORE TAX	44.447	25.470	40.155
Less	TAX	15.649	8.828	14.030
	PROFIT/ (LOSS) AFTER TAX	28.798	16.642	26.125

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
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Average Collection Days (Sundry Debtors / Income * 365 Days)	34.64	58.11	22.96
Account Receivables Turnover (Income / Sundry Debtors)	10.54	6.28	15.90
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	43.94	53.88	26.42
Inventory Turnover (Operating Income / Inventories)	10.34	2.09	2.39
Asset Turnover (Operating Income / Net Fixed Assets)	6.57	3.95	3.22

LEVERAGE RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.56	0.52	1.00
Debt Equity Ratio (Total Liability / Networth)	0.15	0.11	673.08
Current Liabilities to Networth (Current Liabilities / Net Worth)	1.26	1.10	1046.02
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.17	0.14	150.06
Interest Coverage Ratio (PBIT / Financial Charges)	8.04	4.81	7.02

PROFITABILITY RATIOS

PARTICULARS		31.03.2018	31.03.2017	31.03.2016
Net Profit Margin ((PAT / Sales) * 100)	%	5.77	4.06	5.27
Return on Total Assets ((PAT / Total Assets) * 100)	%	26.77	12.94	24.95
Return on Investment (ROI) ((PAT / Networth) * 100)	%	60.37	27.16	26125.00

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SOLVENCY RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Current Ratio (Current Assets / Current Liabilities)	1.66	1.78	0.86
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	1.58	1.55	0.66
G-Score Ratio Financial (Networth / Total Assets)	0.44	0.48	0.00
G-Score Ratio Debt (Debts / Equity Capital)	69.63	65.00	673.08
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	1.66	1.78	0.86

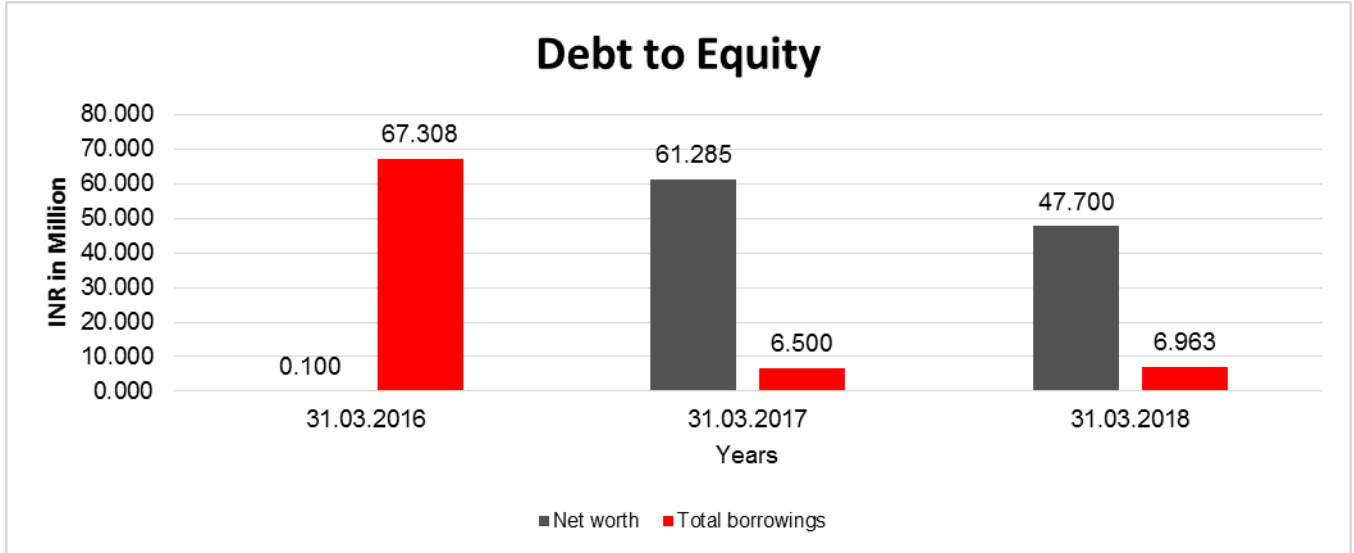
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

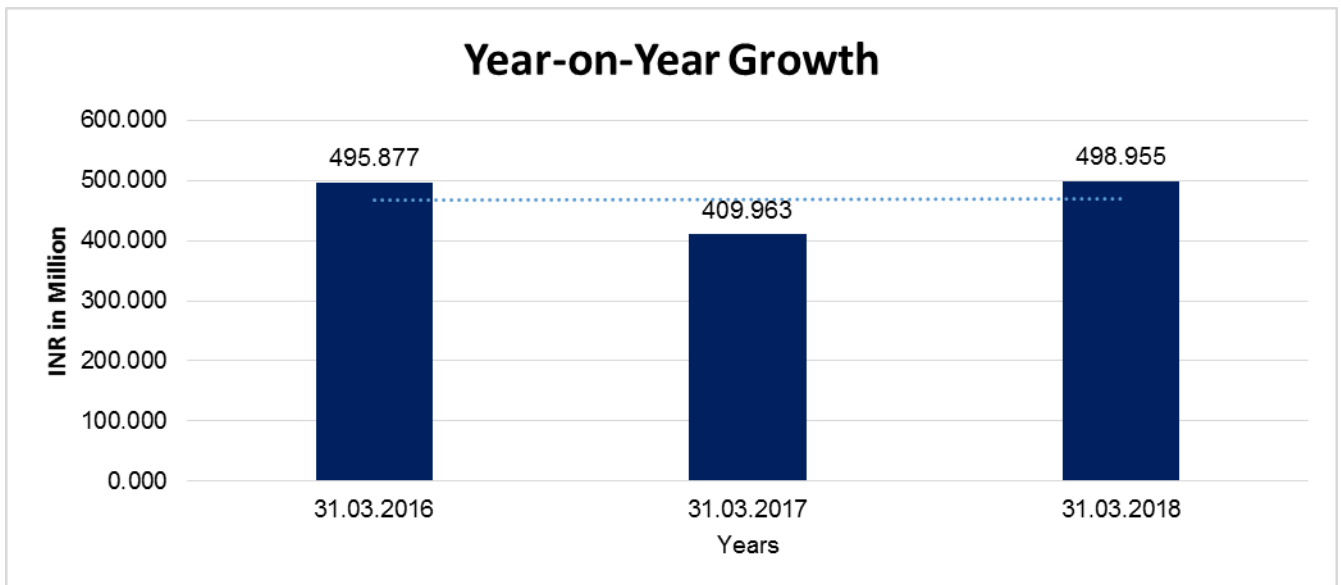
Particular	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Contribution received	0.100	0.100	0.100
Reserves & Surplus	0.000	61.185	47.600
Net worth	0.100	61.285	47.700
Secured Loans	0.000	0.000	0.000
Unsecured Loans	67.308	6.500	6.963
Total borrowings	67.308	6.500	6.963
Debt/Equity ratio	673.080	0.106	0.146

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YEAR-ON-YEAR GROWTH

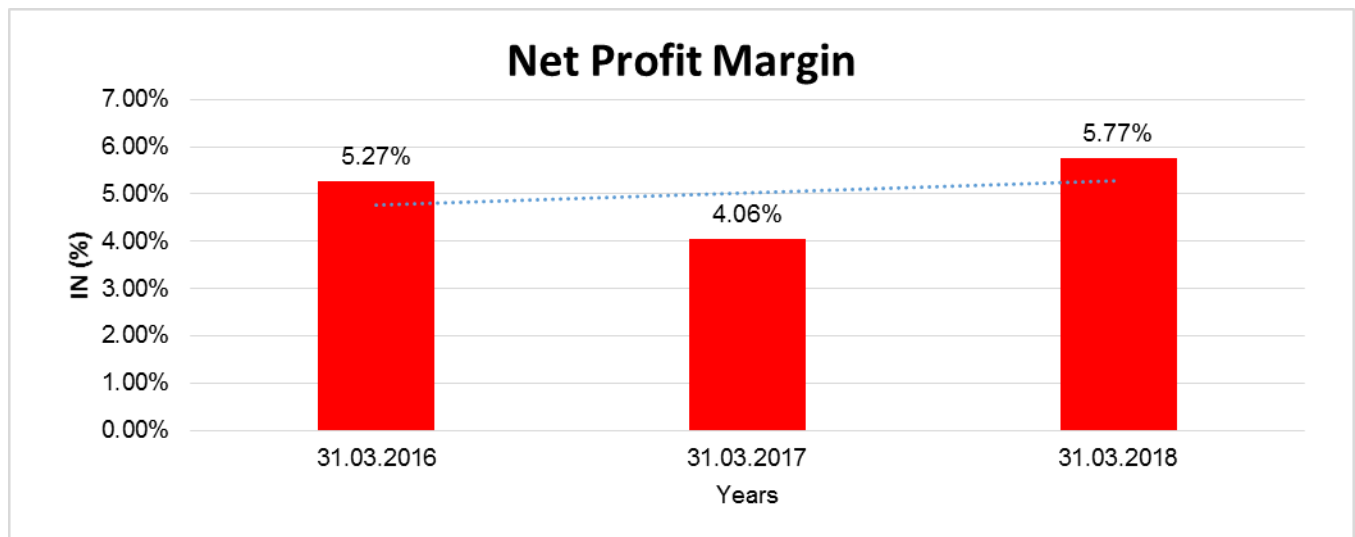
Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales	495.877	409.963	498.955
		(17.326)	21.707



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NET PROFIT MARGIN

Net Profit Margin	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales	495.877	409.963	498.955
Profit	26.125	16.642	28.798
	5.27%	4.06%	5.77%



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes

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15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last two years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	Yes
29	Profitability for last two years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

INDEX OF CHARGES: NO CHARGES EXISTS FOR COMPANY LLP

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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 69.66
UK Pound	1	INR 89.08
Euro	1	INR 79.36

INFORMATION DETAILS

Information Gathered by :	SHA
Analysis Done by :	VIV
Report Prepared by :	JYTK

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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