

**OPTIVAL HEALTH SOLUTIONS PRIVATE LIMITED - 540852.2-SUPPLEMENTARY REPORT PAGE**

**NO. : 1**

**MIRA INFORM REPORT**

<b>Report No. :</b>	540852.2
<b>Report Date :</b>	03.12.2018

**IDENTIFICATION DETAILS**

<b>Name :</b>	OPTIVAL HEALTH SOLUTIONS PRIVATE LIMITED
<b>Registered Office :</b>	H. No. 11-6-56, Survey No.: 257 and 258/1, Opposite IDPL, Railway Siding Road, (Moosapet), Kukatpally, Hyderabad – 500037, Telangana
<b>Tel. No.:</b>	91-40-67246724
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2017 31.03.2018 (Only Profit and Loss A/c)
<b>Date of Incorporation :</b>	11.07.2005
<b>CIN No.:</b> [Company Identification No.]	U85110TG2005PTC046821
<b>Capital Investment / Paid-up Capital :</b>	INR 1415.447 Million
<b>IEC No.:</b> [Import-Export Code No.]	0906007810
<b>TIN No.:</b>	33421483136
<b>PAN No.:</b> [Permanent Account No.]	AAACO7727M
<b>GSTN :</b> [Goods & Service Tax Registration No.]	36AAACO7727M1Z0 (Telangana) 33AAACO7727M1Z6 (Tamil Nadu) 27AAACO7727M1ZZ (Maharashtra) 07AAACO7727M1Z1 (Delhi) 06AAACO7727M1Z3 (Haryana) 19AAACO7727M1ZW (West Bengal) 37AAACO7727M1ZY (Andhra Pradesh) 29AAACO7727M2ZU (Karnataka) 09AAACO7727M1ZX (Uttar Pradesh) 24AAACO7727M1Z5 (Gujarat)

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**NO. : 2**

	21AAACO7727M1ZB (Odisha)
<b>Legal Form :</b>	Private Limited Liability Company
<b>Line of Business :</b>	<ul style="list-style-type: none"> <li>• Retail Trading of Pharmaceutical products.</li> <li>• Trading of Medicines and General Items. (Registered activity)</li>   <li>• Distributor and Retailer of Pharma Product and FMCG Products. (Confirmed by management)</li> </ul>
<b>No. of Employees :</b>	10000 (Approximately)

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :**

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Maximum Credit Limit :</b>	USD 4300000
<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	Slow but correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Optival Health Solutions Private Limited is a wholly-owned subsidiary of "Medplus Health Services Private Limited" and was incorporated in the year 2005. It is a distributor and retailer of pharma products.</p> <p>As per the financial of 2017, the company has achieved revenue growth of 14.96% as compared to the previous year along with a low profit margin of 0.95%.</p> <p>The moderate financial risk profile of the company is marked by low reserve base as compared to its capital.</p> <p>As per the financial of FY 2018, the company has achieved revenue of INR 21080.140 million along with a profit of INR 121.920.</p> <p>However, rating takes into consideration the improving net worth base of the company due to healthy operational revenue along with low debt balance sheet profile.</p>

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	<p>The rating also factors in experienced and resourceful promoters, geographically diversified stores and revenue stream, majority of the outlets being profit-generating units, and favourable industry prospects.</p> <p>Payments seems to be slow but correct.</p> <p>In view of aforesaid, Optival Health Solutions Private Limited can be considered for business dealings at usual trade terms and conditions. .</p> <p><b>Note:</b> Site visit was conducted at the address which you have provided. Our executive has successfully traced the subject on the given address.</p> <p>At the premises, our executive met Mr. Jayaprakash (Store Manager) who confirmed subject's existence on the given address.</p> <p>Further, our executive enquired with neighbour companies- Mathangi Electrical and M L Driving School who claimed that the subject is situated on the given address.</p> <p>As per our executive's observation, it is a 3 storey building and the entire building belongs to the subject. Area of the premises seems to be 26000 sq. ft. and number of employees sighted at the premises were 300. Locality seems to be commercial and area appears to be neutral. Location was easy to find. We have not sighted subject's name board.</p>
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**NOTES:**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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**EXTERNAL AGENCY RATING**

<b>Rating Agency Name</b>	CARE
<b>Rating</b>	Long Term Rating= BBB+
<b>Rating Explanation</b>	Moderate degree of safety and moderate credit risk
<b>Date</b>	28.03.2018

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 03.12.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY (GENERAL DETAILS)**

<b>Name :</b>	Mr. Balasundaram
<b>Designation :</b>	Manager
<b>Contact No.:</b>	91-9324854690
<b>Date :</b>	22.11.2018

**Mobile No. – 91-8754440823 (Ringng)**

**LOCATIONS**

<b>Registered Office :</b>	H. No. 11-6-56, Survey No.: 257 and 258/1, Opposite IDPL, Railway Siding Road, (Moosapet), Kukatpally, Hyderabad – 500037, Telangana, India
<b>Tel. No.:</b>	91-40-67246724
<b>Mobile No.:</b>	91-9324854690 / 8754440823 (Mr. Balasundaram )

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<b>Fax No.:</b>	Not Available
<b>E-Mail :</b>	<a href="mailto:kandasamy@medplusindia.com">kandasamy@medplusindia.com</a> <a href="mailto:paragjain@medplusindia.com">paragjain@medplusindia.com</a> <a href="mailto:optival@optivalhealth.com">optival@optivalhealth.com</a> <a href="mailto:gmadhukar@yahoo.com">gmadhukar@yahoo.com</a>
<b>Website :</b>	<a href="http://www.medplusindia.com">http://www.medplusindia.com</a>
<b>Area :</b>	10000 sq. ft.
<b>Location :</b>	Leased
<b>Locality :</b>	Industrial cum Residential
<b>Branch 1:</b>	1,258/1A, Ground Floor (LPG Complex) 200 Feet Road, Mettukuppam Vanzagaram, Chennai -600095, Tamilnadu, India
<b>Godown Address:</b>	No. 2/452A, Kundrathur Main Road, Ground Floor, 1 <sup>st</sup> and 2 <sup>nd</sup> Floor, Protion B, Kovor, Kancheepuram, Chennai, Tamilnadu, India
<b>Area :</b>	26000 (sq. ft.)
<b>Locality :</b>	Commercial

**DIRECTORS**

**As on 31.03.2017**

<b>Name :</b>	Mr. Madhukar Reddy Gangadi		
<b>Designation :</b>	Director		
<b>Address :</b>	Flat No 1508, Phoenix Block Meenakshi Sky Lounge, Kondapur Kv Rangareddy - 500084 Telangana, India		
<b>Date of Birth/Age :</b>	20.09.1967		
<b>Qualification :</b>	MBBS from Kurnool Medical College and a MBA from the Wharton School of Business.		
<b>Date of Appointment :</b>	11.07.2005		
<b>DIN No.:</b>	00098097		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U24232TG2008PTC058385	RITECURE PHARMA PRIVATE LIMITED	27/03/2008	-
U36101TG2013PTC090086	HINSHITSU MANUFACTURING PRIVATE LIMITED	19/09/2013	-
U74999TG2017PTC120246	GANGADI INVESTMENTS PRIVATE LIMITED	25/10/2017	-
U85110TG2006PTC051845	MEDPLUS HEALTH SERVICES PRIVATE LIMITED	30/11/2006	-

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<b>Name :</b>	Mr. Satya Murali Krishna Kammila
<b>Designation :</b>	Whole-time Director
<b>Address :</b>	H. No 4-7-51/21, Nacharam, Bapuji Nagar, Hyderabad – 500076, Telangana, India
<b>Date of Birth/Age :</b>	10.06.1974
<b>Qualification :</b>	MA in Political Science
<b>Date of Appointment :</b>	30.01.2007
<b>PAN No.:</b>	ANMPK8836F
<b>DIN No.:</b>	01499290

**KEY EXECUTIVES**

<b>Name :</b>	Mr. Parag Jain
<b>Designation :</b>	Company Secretary
<b>Address :</b>	102, BHADRUKA APARTMENTS, LANE NO. 9 BEGUMPET RAILWAY STATION, BRAHMANWADI HYDERABAD 500016 TG IN
<b>Date of Appointment :</b>	01.05.2006
<b>PAN No.:</b>	AIPPJ9648E
<b>Name :</b>	Mr. Balasundaram
<b>Designation :</b>	Manager

**MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN**

As on 31.03.2016

Names of Shareholders	No. of Shares
Medplus Health Services Private Limited	141526753
Gangadi Madhukar Reddy	1
Ajay Kumar Bannai	17984
Srinivas Koppolu	1
A Raghava Reddy	1
<b>Total</b>	<b>141544740</b>

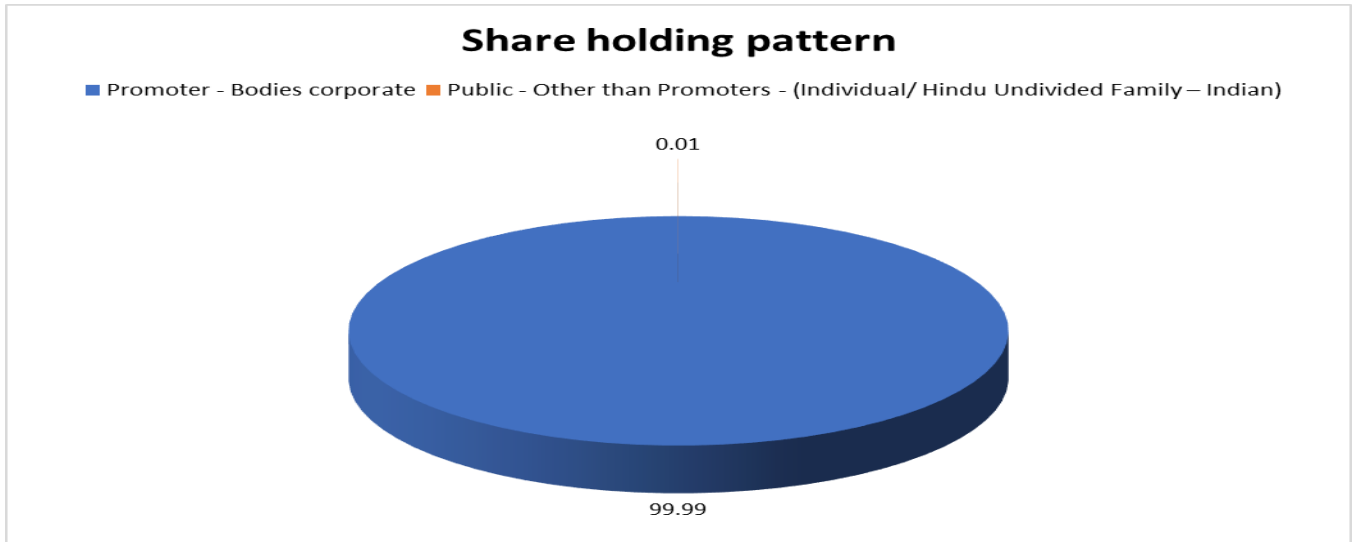
**Equity Share Break up (Percentage of Total Equity)**

As on 30.09.2016

Category	Percentage
Promoter - Bodies corporate	98.99
Public - Other than Promoters - (Individual/ Hindu Undivided Family – Indian)	0.01
<b>Total</b>	<b>100.00</b>

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**BUSINESS DETAILS**

<b>Line of Business :</b>	<ul style="list-style-type: none"> <li>Retail Trading of Pharmaceutical products.</li> <li>Trading of Medicines and General Items. (Registered activity)</li> <li>Distributor and Retailer of Pharma Product and FMCG Products. (Confirmed by management)</li> </ul>								
<b>Products :</b>	<table border="1"> <thead> <tr> <th>Item Code No.</th> <th>Product Description</th> </tr> </thead> <tbody> <tr> <td>99622730</td> <td>Retail Trading of Pharmaceutical products</td> </tr> <tr> <th>NIC Code No.</th> <th>Product Description</th> </tr> <tr> <td>47721 and 47722</td> <td>Trading of medicines and general items</td> </tr> </tbody> </table>	Item Code No.	Product Description	99622730	Retail Trading of Pharmaceutical products	NIC Code No.	Product Description	47721 and 47722	Trading of medicines and general items
Item Code No.	Product Description								
99622730	Retail Trading of Pharmaceutical products								
NIC Code No.	Product Description								
47721 and 47722	Trading of medicines and general items								
<b>Brand Names :</b>	Not Divulged								
<b>Agencies Held :</b>	Not Available								
<b>Exports :</b>	Not Available								

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<b>Imports :</b>	Not Available
<b>Terms :</b>	
<b>Selling :</b>	Cheque and Others (RTGS)
<b>Purchasing :</b>	Cheque and Others (RTGS)

**PRODUCTION STATUS NOT AVAILABLE**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>Customers :</b>	Retailers	
	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
<b>Remark:</b>	--	
<b>No. of Employees :</b>	10000 (Approximately)	

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<b>Bankers :</b>	<b>Bank Name</b>	State Bank of India		
	<b>Branch</b>	SME Branch, Chirag Ali Lane, Abids, Hyderabad - 500001, Telangana, India		
	<b>Person Name (With Designation)</b>	--		
	<b>Contact Number</b>	91-9849460222 (Does not exist)		
	<b>Name of Account Holder</b>	--		
	<b>Account Number</b>	--		
	<b>Account Since (Date/Year of Account Opening)</b>	--		
	<b>Average Balance Maintained (If Possible)</b>	--		
	<b>Credit Facilities Enjoyed (If any)</b>	Credit Limit = INR 550.000 Million		
	<b>Account Operation</b>	--		
	<b>Remarks (If any)</b>	--		
		<b>Bank Name</b>	State Bank of India	
		<b>Branch</b>	#5-9-14/1, Opposite Secretarial Saifabad, Hyderabad - 500063, Telangana, India	
		<b>Person Name (With Designation)</b>	--	
		<b>Contact Number</b>	91-40-232349360	
		<b>Name of Account Holder</b>	--	
		<b>Account Number</b>	--	
		<b>Account Since (Date/Year of Account Opening)</b>	--	
		<b>Average Balance Maintained (If Possible)</b>	--	
		<b>Credit Facilities Enjoyed (If any)</b>	--	
	<b>Account Operation</b>	--		
	<b>Remarks (If any)</b>	Management Non Co- Operative		
<b>Facilities :</b>	<b>Secured Loan</b>	<b>31.03.2017 (INR in Million)</b>	<b>31.03.2016 (INR in Million)</b>	
	<b>Short-term Borrowings</b>			
	Loans repayable on demand (Cash credit from bank)	1001.740	1011.653	
	<b>Total</b>	<b>1001.740</b>	<b>1011.653</b>	

<b>Auditors :</b>	
<b>Name :</b>	S R Batliboi and Associates LLP Chartered Accountants
<b>Address :</b>	The Oval Office, Plot No. 18, Office ILABS Centre, Software Units Layout Hitec

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**NO. : 10**

	City, Madhapur, Hyderabad – 500081, India
<b>Tel. No.:</b>	91-40-67362000 / 67362337
<b>Fax No.:</b>	91-40-67362200
<b>E-Mail :</b>	<a href="mailto:sailsh.patel@in.ey.com">sailsh.patel@in.ey.com</a>
<b>Income-tax PAN of auditor or auditor's firm :</b>	ACHFS9118A
<b>FRN:</b>	101049W
<b>MRN:</b>	102328 ( Mr. Navneetrai Gopalrai Kabra)
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Holding Company :</b>	<ul style="list-style-type: none"> <li>Medplus Health Services Private Limited U85110TG2006PTC051845</li> </ul>
<b>Fellow Subsidiary Companies:</b>	<ul style="list-style-type: none"> <li>Medsupply Distributors Private Limited, India U24239TG2007PTC052676</li> <li>MHS Pharmaceuticals Private Limited, India U24233TG2008PTC059624</li> <li>Sai Sridhar Pharma Private Limited, india – Subsidiary of PnaIndia Pharma Distributors Private Limited U24232TG2007PTC055902</li> <li>Venkata Krishna Enterpriss Private Limited, India - Subsidiary of PnaIndia Pharma Distributors Private Limited U51909TG2010PTC071012</li> <li>Ritemed Pharma Retail Private Limited</li> <li>Deccan Medisales Private Limited, India - Subsidiary of PnaIndia Pharma Distributors Private Limited U51397KA2011PTC059204</li> <li>Shri Banashankari Pharma Private Limited, India – Subsidiary of PnaIndia Pharma Distributors Private Limited U74900KA2014PTC074302</li> <li>Sidson Pharma Distributors Private Limited - Subsidiary of PnaIndia Pharma Distributors Private Limited w.e.f. March 1, 2016)</li> </ul>
<b>Enterprises over which shareholders, key management personal exercise control or</b>	<ul style="list-style-type: none"> <li>MaxRange Retail Private Limited, India U52190TG2011PTC073981</li> <li>Hinshitsu Manufacturing Private Limited, India</li> </ul>

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**NO. : 11**

significant influence :	U36101TG2013PTC090086
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**CAPITAL STRUCTURE**

As on 31.03.2016

**Authorised Capital :**

No. of Shares	Type	Value	Amount
144000000	Equity Shares	INR 10/- each	INR 1440.000 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
141544740	Equity Shares	INR 10/- each	INR 1415.447 Million

**FINANCIAL DATA**

*[all figures are in INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS		31.03.2017	31.03.2016
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			

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(a) Share Capital		1415.447	1415.447
(b) Reserves & Surplus		93.462	(88.123)
(c) Money received against share warrants		0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>		<b>1508.909</b>	<b>1327.324</b>
(3) Non-Current Liabilities			
(a) long-term borrowings		100.000	200.000
(b) Deferred tax liabilities (Net)		0.000	0.000
(c) Other long term liabilities		19.263	10.619
(d) long-term provisions		37.280	41.256
<b>Total Non-current Liabilities (3)</b>		<b>156.543</b>	<b>251.875</b>
(4) Current Liabilities			
(a) Short term borrowings		1201.740	1211.653
(b) Trade payables		1068.077	1074.249
(c) Other current liabilities		49.434	40.032
(d) Short-term provisions		104.260	60.304
<b>Total Current Liabilities (4)</b>		<b>2423.511</b>	<b>2386.238</b>
<b>TOTAL</b>		<b>4088.963</b>	<b>3965.437</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets		298.397	270.515
(ii) Intangible Assets		17.872	15.436
(iii) Capital work-in-progress		15.852	18.754
(iv) Intangible assets under development		0.295	1.835
(b) Non-current Investments		0.000	0.000
(c) Deferred tax assets (net)		80.803	65.331
(d) Long-term Loan and Advances		320.139	293.143
(e) Other Non-current assets		0.325	0.325
<b>Total Non-Current Assets</b>		<b>733.683</b>	<b>665.339</b>
(2) Current assets			
(a) Current investments		0.000	0.000
(b) Inventories		2833.234	2589.698
(c) Trade receivables		92.924	217.936
(d) Cash and cash equivalents		323.776	387.135
(e) Short-term loans and advances		100.687	100.093
(f) Other current assets		4.659	5.236

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Total Current Assets		<b>3355.280</b>	<b>3300.098</b>
<b>TOTAL</b>		<b>4088.963</b>	<b>3965.437</b>

Note: 31.03.2018 Balance Sheet is Not Available

**PROFIT & LOSS ACCOUNT**

	<b>PARTICULARS</b>	<b>31.03.2018</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
	<b>SALES</b>			
	Income	21080.140	19794.89	16602.684
	Other Income	74.510	79.070	67.735
	<b>TOTAL</b>	<b>21154.650</b>	<b>19873.960</b>	<b>16670.419</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	17275.230	16118.01	13893.483
	Employees benefits expense	1801.190	1755.12	1283.711
	CSR expenditure	0.000	0.000	1.547
	Other expenses	1448.640	1271.340	1167.094
	<b>TOTAL</b>	<b>20525.060</b>	<b>19144.470</b>	<b>16345.835</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>629.590</b>	<b>729.490</b>	<b>324.584</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	149.690	176.440	135.705
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>479.900</b>	<b>553.050</b>	<b>188.879</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	285.850	274.250	80.333
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>194.050</b>	<b>278.800</b>	<b>108.546</b>
<b>Less</b>	<b>TAX</b>	69.430	92.460	49.451
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>124.620</b>	<b>186.340</b>	<b>59.095</b>
	<b>Other Comprehensive Income (OCI)</b>			
	Items Not be reclassified to profit or loss			
	Re-measurement gain/ (loss) on employee defined benefit plans	<b>(4.150)</b>	<b>3.870</b>	<b>0.000</b>

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	Income Tax effect	(1.450)	1.340	0.000
	<b>Other Comprehensive Income for the year, net of tax</b>	<b>(2.700)</b>	<b>2.530</b>	<b>0.000</b>
	<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>	<b>121.920</b>	<b>188.870</b>	<b>0.000</b>
	<b>IMPORTS</b>			
	Purchase of Traded goods	0.000	4.690	0.000
	Capital Goods	0.000	3.612	0.000
	<b>TOTAL IMPORTS</b>	<b>0.000</b>	<b>8.302</b>	<b>0.000</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>0.88</b>	<b>1.32</b>	<b>0.61</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars		31.03.2017	31.03.2016
Current Maturities of Long term debt		NA	NA
Net cash flows from (used in) operations		250.688	(230.168)
Net cash flows from (used in) operating activities		300.481	(163.368)

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Average Collection Days (Sundry Debtors / Income * 365 Days)	NA	1.71	4.79
Account Receivables Turnover (Income / Sundry Debtors)	NA	213.02	76.18
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	NA	21.81	25.83
Inventory Turnover (Operating Income / Inventories)	NA	0.26	0.13
Asset Turnover (Operating Income / Net Fixed Assets)	NA	2.19	1.06

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**LEVERAGE RATIOS**

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	NA	0.62	0.65
Debt Equity Ratio (Total Liability / Networth)	NA	0.86	1.06
Current Liabilities to Networth (Current Liabilities / Net Worth)	NA	1.61	1.80
Fixed Assets to Networth (Net Fixed Assets / Networth)	NA	0.22	0.23
Interest Coverage Ratio (PBIT / Financial Charges)	4.21	4.13	2.39

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2018	31.03.2017	31.03.2016
Net Profit Margin ((PAT / Sales) * 100)	%	0.59	0.94	0.36
Return on Total Assets ((PAT / Total Assets) * 100)	%	NA	4.56	1.49
Return on Investment (ROI) ((PAT / Networth) * 100)	%	NA	12.35	4.45

**SOLVENCY RATIOS**

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Current Ratio (Current Assets / Current Liabilities)	NA	1.38	1.38
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	NA	0.22	0.30

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G-Score Ratio Financial (Networth / Total Assets)	NA	0.37	0.33
G-Score Ratio Debt (Debts / Equity Capital)	NA	0.92	1.00
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	NA	1.38	1.38

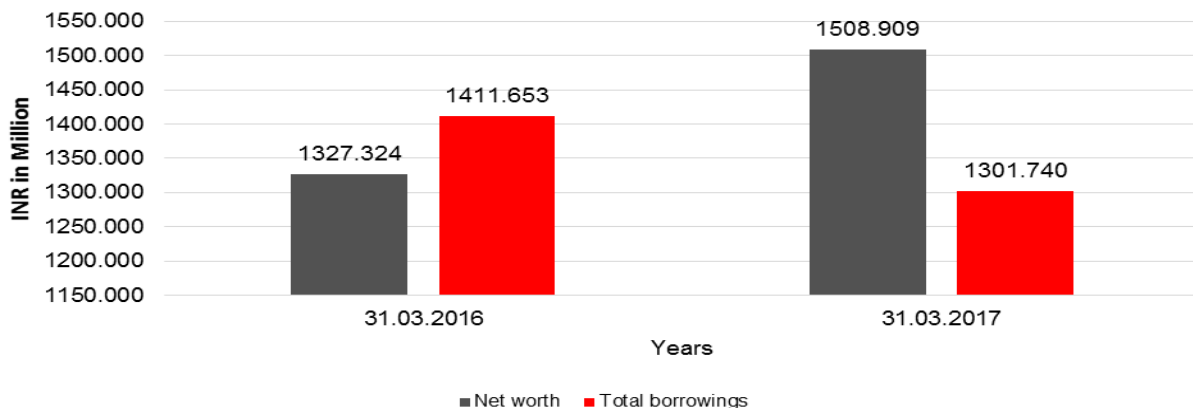
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

**DEBT EQUITY RATIO**

Particular	31.03.2016	31.03.2017
	INR In Million	INR In Million
Share Capital	1415.447	1415.447
Reserves & Surplus	(88.123)	93.462
<b>Net worth</b>	<b>1327.324</b>	<b>1508.909</b>
long-term borrowings	200.000	100.000
Short term borrowings	1211.653	1201.740
<b>Total borrowings</b>	<b>1411.653</b>	<b>1301.740</b>
<b>Debt/Equity ratio</b>	<b>1.064</b>	<b>0.863</b>

**Debt to Equity**



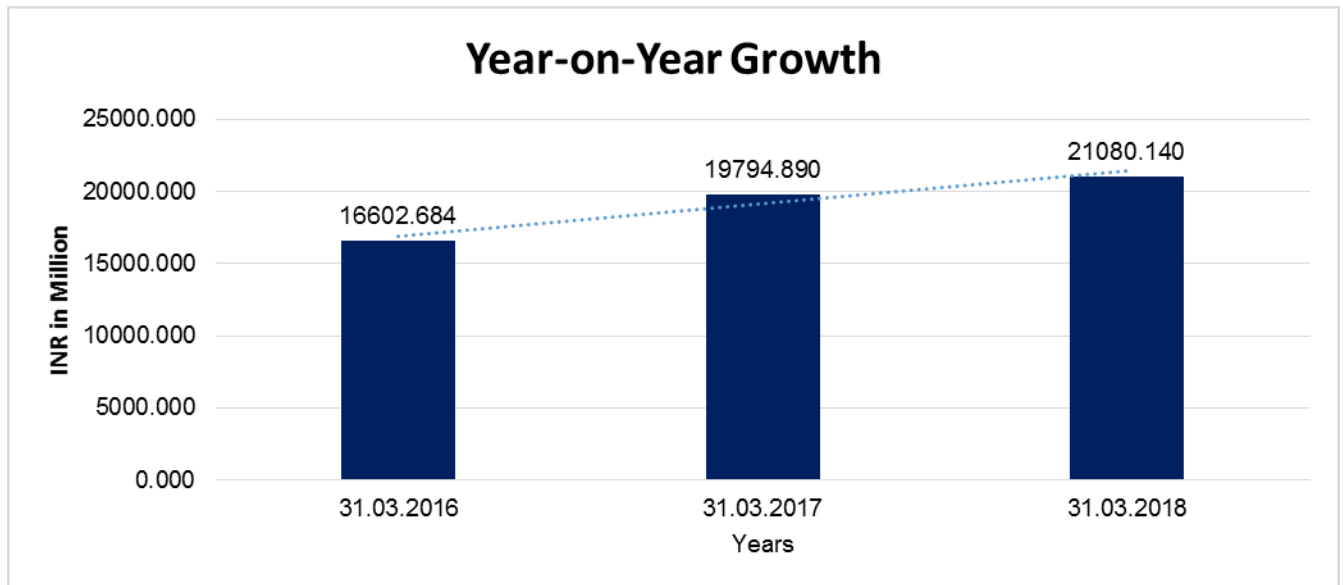
**YEAR-ON-YEAR GROWTH**

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Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales	16602.684	19794.890	21080.140
		<b>19.227</b>	<b>6.493</b>



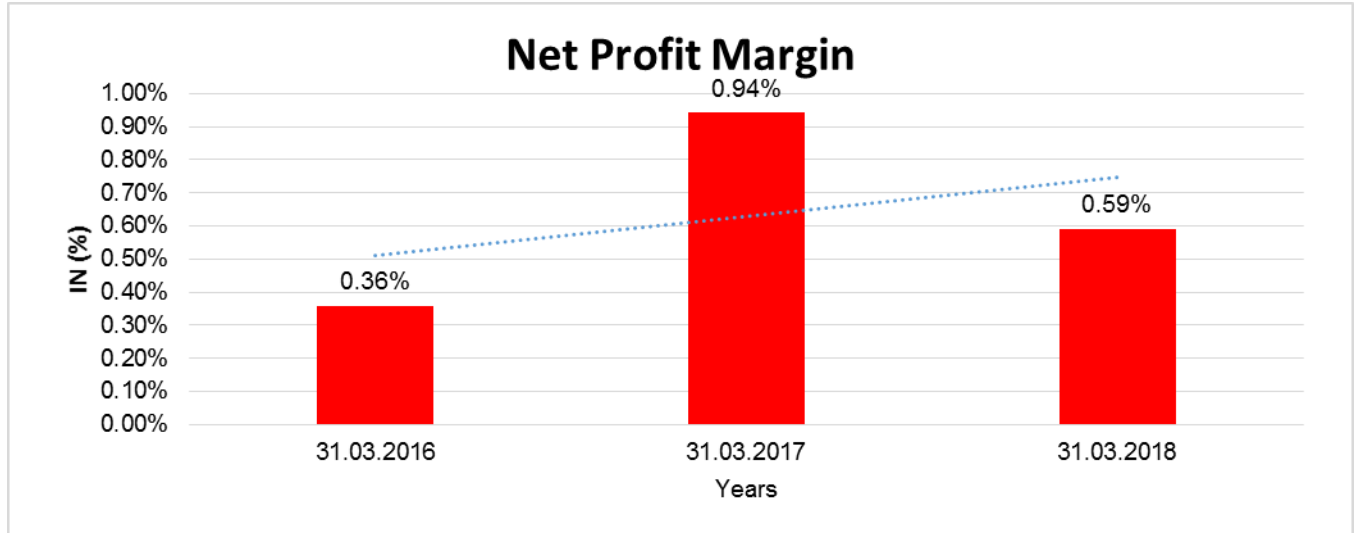
**NET PROFIT MARGIN**

Net Profit Margin	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales	16602.684	19794.890	21080.140
Profit	59.095	186.340	124.620
	<b>0.36%</b>	<b>0.94%</b>	<b>0.59%</b>

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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity	Yes

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3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	Yes
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

**OBSERVATION POINTS**

<b>Name of Company :</b>	OPTIVAL HEALTH SOLUTIONS PRIVATE LIMITED
<b>Address :</b>	No. 2/452A, Kundrathur Main Road, Ground Floor, 1 <sup>st</sup> and 2 <sup>nd</sup> Floor, Protion B, Kovor, Kancheepuram, Chennai, Tamilnadu, India

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<b>Mobile No.:</b>	91- 8754440823 (Mr. Balasundaram )
<b>Email:</b>	<a href="mailto:jayaprakashr@madeinsindia.com">jayaprakashr@madeinsindia.com</a>
<b>Person to whom we met:</b>	Mr. Jayaprakash (Store Manager)
<b>Name Board:</b>	Not Sighted
<b>Location:</b>	Easy
<b>Landmark (If Any):</b>	Opposite EB Office
<b>Total Floors of the building:</b>	3 Storey Building
<b>Subject situated on:</b>	Entire Building Belongs to Subject Company
<b>Locality:</b>	Commercial
<b>Area of Premises :</b>	26000 sq. ft.
<b>Area:</b>	Neutral
<b>No. of Employees seen at Premises :</b>	300 (Approximately)
<b>Visibility of Items:</b>	<ul style="list-style-type: none"> <li>• Telephone</li> <li>• Computer</li> <li>• Air Conditioner</li> <li>• Xerox Machine</li> <li>• Office Equipment</li> </ul>
<b>Furniture items sighted:</b>	Yes
<b>Neighbour's Interview:</b>	<b>Name of company : M L Driving School</b> <b>Contact person name :Mr. Logesh</b>  <b>Name of company : Mathangi Electrical</b> <b>Contact person name :Mr. Mohanlal</b>
<b>Neighbour's overview:</b>	<b>Existence Confirmed</b>
<b>Proof of visit:</b>	Photograph

**CORPORATE INFORMATION**

The company is a private company domiciled in India. The Company is in the business of trading of medicines and general items.

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**PERFORMANCE AND FINANCIAL HIGHLIGHTS**

During the financial year ended as on 31<sup>st</sup> March 2017 the Company recorded a total revenue of INR 19152.391 Million (Previous financial year INR 16670.419 Million) and recorded net profit (after considering an amount towards depreciation in accordance with provisions of Schedule II of the Companies Act 2013) of INR 181.584 Million (Previous Year profit of INR 59.095 Million).

**UNSECURED LOAN**

Unsecured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
<b>Long-term Borrowings</b>		
Other loans and advances, others	100.000	200.000
<b>Short-term Borrowings</b>		
Other loans and advances	200.000	200.000
<b>Total</b>	<b>300.000</b>	<b>400.000</b>

**INDEX OF CHARGES:**

SN O	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	G75768606	100151740	State Bank of India	04/12/2017	-	-	83000000.0	SME Branch (10104), Second Floor, Chirag Ali Lane, ABIDS, Hyderabad – 500001, Telangana, India
2	C70086665	10451532	State Bank of India	05/09/2013	05/11/2015	-	105000000.0	SME Branch, 2nd Floor, Chirag Ali Lane, ABIDS Hyderabad - 500001 Telangana, India
3	G93640696	10210303	State Bank of India	01/03/2010	26/06/2018	-	200000000.0	SME Branch (10104), 2nd Floor, Chirag Ali Lane, ABIDS, Hyderabad - 500001, Telangana, India

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4	G4884050 8	90260 368	SUNDAR AM FINANC E LTD.	07/12/2 005	-	18/07/2017	174750.0	No; 21; Patullos Road, Chennai, Arunachal Pradesh, India
5	C0533161 6	10308 390	State Bank of India	11/08/2 011	30/06/2 012	27/05/2014	400000000.0	SME Branch, 2nd Floor, Chirag Ali Lane, ABIDS, Hyderabad – 500001, Arunachal Pradesh, India
6	B0413637 0	10052 639	SYNDIC ATE BANK	30/04/2 007	-	01/01/2011	1200000.0	Ashok Nagar Branch, Main Road, Ashok Nagar, Hyderabad – 500020, Arunachal Pradesh, India
7	A6008621 2	90263 064	CANARA BANK	01/02/2 006	16/10/2 006	08/04/2009	35000000.0	Narayanaguda, Hyderabad – 500029, Arunachal Pradesh, India

**FIXED ASSETS**

**Tangible Assets**

- Buildings
- Plant and Equipment
- Furniture and Fixture
- Vehicle
- Leasehold Improvement
- Office building
- Motor vehicles

**Intangible Assets**

- Computer Software
- Goodwill

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial

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transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

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**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 69.66
UK Pound	1	INR 89.08
Euro	1	INR 79.36

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	NAG
<b>Analysis Done by :</b>	PRY
<b>Report Prepared by :</b>	SUPI

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO

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--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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