

## MIRA INFORM REPORT

<b>Report No. :</b>	543251
<b>Report Date :</b>	04.12.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	HANGZHOU TRANSTECNO POWER TRANSMISSIONS CO. LTD
<b>Registered Office :</b>	No. 4 Xiuyan Road Fengdu Industry Zone Pingyao Town Yuhang Dist. Hangzhou Zhejiang Province, Pr
<b>Country :</b>	China
<b>Financials (as on) :</b>	31.03.2017
<b>Date of Incorporation :</b>	07.03.2007
<b>Credibility Code :</b>	91330100796690296W
<b>Legal Form :</b>	Chinese-foreign equity joint venture enterprise
<b>Line of Business :</b>	Designing and manufacturing spiral gearbox, worm gearbox, automatic gearbox; selling self-made products; providing after-sale service; import and export business; wholesaling electromotors (with permit if needed)
<b>No. of Employees :</b>	117

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Clear

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**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
China	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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## CHINA - ECONOMIC OVERVIEW

Since the late 1970s, China has moved from a closed, centrally planned system to a more market-oriented one that plays a major global role. China has implemented reforms in a gradualist fashion, resulting in efficiency gains that have contributed to a more than tenfold increase in GDP since 1978. Reforms began with the phaseout of collectivized agriculture, and expanded to include the gradual liberalization of prices, fiscal decentralization, increased autonomy for state enterprises, growth of the private sector, development of stock markets and a modern banking system, and opening to foreign trade and investment. China continues to pursue an industrial policy, state support of key sectors, and a restrictive investment regime. From 2013 to 2017, China had one of the fastest growing economies in the world, averaging slightly more than 7% real growth per year. Measured on a purchasing power parity (PPP) basis that adjusts for price differences, China in 2017 stood as the largest economy in the world, surpassing the US in 2014 for the first time in modern history. China became the world's largest exporter in 2010, and the largest trading nation in 2013. Still, China's per capita income is below the world average.

In July 2005 moved to an exchange rate system that references a basket of currencies. From mid-2005 to late 2008, the renminbi (RMB) appreciated more than 20% against the US dollar, but the exchange rate remained virtually pegged to the dollar from the onset of the global financial crisis until June 2010, when Beijing announced it would resume a gradual appreciation. From 2013 until early 2015, the renminbi held steady against the dollar, but it depreciated 13% from mid-2015 until end-2016 amid strong capital outflows; in 2017 the RMB resumed appreciating against the dollar – roughly 7% from end-of-2016 to end-of-2017. In 2015, the People's Bank of China announced it would continue to carefully push for full convertibility of the renminbi, after the currency was accepted as part of the IMF's special drawing rights basket. However, since late 2015 the Chinese Government has strengthened capital controls and oversight of overseas investments to better manage the exchange rate and maintain financial stability.

The Chinese Government faces numerous economic challenges including: (a) reducing its high domestic savings rate and correspondingly low domestic household consumption; (b) managing its high corporate debt burden to maintain financial stability; (c) controlling off-balance sheet local government debt used to finance infrastructure stimulus; (d) facilitating higher-wage job opportunities for the aspiring middle class, including rural migrants and college graduates, while maintaining competitiveness; (e) dampening speculative investment in the real estate sector without sharply slowing the economy; (f) reducing industrial overcapacity; and (g) raising productivity growth rates through the more efficient allocation of capital and state-support for innovation. Economic development has progressed further in coastal provinces than in the interior, and by 2016 more than 169.3 million migrant workers and their dependents had relocated to urban areas to find work. One consequence of China's population control policy known as the "one-child policy" - which was relaxed in 2016 to permit all families to have two children - is that China is now one of the most rapidly aging countries in the world. Deterioration in the environment - notably air pollution, soil erosion, and the steady fall of the water table, especially in the North - is another long-term problem. China continues to lose arable land because of erosion and urbanization. The Chinese Government is seeking to add energy production capacity from sources other than coal and oil, focusing on natural gas, nuclear, and clean energy development. In 2016, China ratified the Paris Agreement, a multilateral agreement to combat climate change, and committed to peak its carbon dioxide emissions between 2025 and 2030.

The government's 13th Five-Year Plan, unveiled in March 2016, emphasizes the need to increase innovation and boost domestic consumption to make the economy less dependent on government investment, exports, and heavy industry. However, China has made more progress on subsidizing innovation than rebalancing the economy. Beijing has committed to giving the market a more decisive role in allocating resources, but the Chinese Government's policies continue to favor state-owned enterprises and emphasize stability. Chinese leaders in 2010 pledged to double China's GDP by 2020, and the 13th Five Year Plan includes annual economic growth targets of at least 6.5% through 2020 to achieve that goal. In recent years, China has renewed its support

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for state-owned enterprises in sectors considered important to "economic security," explicitly looking to foster globally competitive industries. Chinese leaders also have undermined some market-oriented reforms by reaffirming the "dominant" role of the state in the economy, a stance that threatens to discourage private initiative and make the economy less efficient over time. The slight acceleration in economic growth in 2017—the first such uptick since 2010—gives Beijing more latitude to pursue its economic reforms, focusing on financial sector deleveraging and its Supply-Side Structural Reform agenda, first announced in late 2015.

Source : CIA

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## **COMPANY NAME AND ADDRESS**

**Company Name** : Hangzhou Transtecno Power Transmissions Co. Ltd  
**Address** : NO. 4 XIUYAN ROAD FENGDU INDUSTRY ZONE PINGYAO TOWN YUHANG  
DIST. HANGZHOU ZHEJIANG PROVINCE, PR CHINA  
**Telephone** : 0086- 571-86920260  
**Facsimile** : 0086- 571-86921810  
**Website** : <http://www.transtecno.com.cn/>  
**Email** : [info-china@transtecno.com](mailto:info-china@transtecno.com)

Note: The correct address should be the heading one.

## **REGISTRATION INFORMATION**

**Established Date** : 2007-03-07  
**Credibility Code** : 91330100796690296W  
**Legal Form** : Chinese-foreign equity joint venture enterprise  
**Registration Authority** : Market Supervision Bureau – Yuhang Dist. Hangzhou  
**Status** : Active

**Registered Capital** : RMB 4,500,000  
**Paid Up Capital** : RMB 4,500,000  
**Turnover** : RMB 140,194,000 (as of Dec. 31, 2017)  
**Equities** : RMB 41,453,000 (as of Dec. 31, 2017)

**Chief Executive** : Lorenzoni Claudio  
**Business Line** : Manufacturer  
**Manpower** : 117

**Tax Registration**  
**Certificate No.** : 91330100796690296W  
**Organization Code** : 79669029-6

**HS code** : 3301230135/ 33019392A1  
**Import & Export code: --**

**Financial Condition** : Fairly Stable  
**Business Size** : Medium Enterprise  
**Payment** : Regular

### **Registered Address**

no. 4 xiuyan road fengdu village pingyao town yuhang dist. hangzhou zhejiang PROVINCE, PR CHINA

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**Company Status: Chinese-foreign equity joint venture enterprise**

This form of business in PR China is defined as a legal person. It is a limited co. jointly invested by one or more foreign companies and one or more PR China controlled companies within the territories of PR China according to a certain proportion of capital investment. The investing parties exercise business management, share profits and bear all risks and liabilities of the co. together. The equity joint venture law requires that foreign party contribute not less than 25% of the registered capital, with no maximum. The investing parties are free to agree on method of profit distribution and liabilities bearing according to the proportion of capital investment. Each investing parties contributes funds, tangible assets, technology & etc. The board of directors excises the high authority. The joint venture usually has a limited duration of 10 to 50 years. Enterprise with large investment, long construction periods, low investment returns, introducing of advanced technology & advanced technology products that have good competition position in international market may extend beyond the 50 years limit.

**Premise**

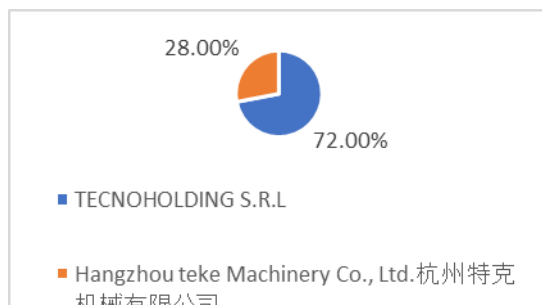
The subject operates from premises located at the heading address, and this address houses its operating office and factory in Hangzhou. Our checks reveal that the subject rents the total premise, but the square meters are unknown.

**MANAGEMENT**

Position	Name	Nationality
Legal representative, Chairman	Lorenzoni Claudio	--
Vice Chairman	Shou Bingyan	Chinese
General Manager	Shou Bingyan	Chinese
Directors	Sabattini Stefano	--
Supervisors	Mao Renkang	Chinese

**MAJOR SHAREHOLDERS**

Name	% Shareholding
Tecnoholding S.R.L (Italy)	72.00%
Hangzhou Teke Machinery Co., Ltd	28.00%



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## **KEY EVENTS**

No Significant Changes.

## **BUSINESS OPERATIONS**

The subject's registered business scope includes designing and manufacturing spiral gearbox, worm gearbox, automatic gearbox; selling self-made products; providing after-sale service; import and export business; wholesaling electromotors (with permit if needed)

The subject is mainly engaged in manufacturing and selling reduction box.

Products:

Worm gear reducer  
Gear reducer  
Front gear combined reducer  
Worm gear reducer combination  
Planetary gear reducer combination  
Worm wheel and worm planetary gear reducer  
Stepless transmission

The subject sources its materials 70% from domestic market, and 30% from overseas market. the subject sells 50% of its products in domestic market, and 50% to overseas market, mainly Vietnam, Russia, etc.

The buying terms of the subject include Check, T/T, L/C and Credit of 30-60 days. The payment terms of the subject include Check, T/T, L/C and Credit of 30-60 days.

## **SUPPLIER & CUSTOMER**

No record.

## **RELATED COMPANIES**

No Subsidiary

## **NEGATIVE INFORMATION**

### **Lawsuit Record:**

<b>Date</b>	<b>Case No.</b>	<b>Petitioner</b>	<b>Defendant</b>	<b>Executive court</b>	<b>Status</b>
2016-09-14	2016-0110	Xiang Jianping	The subject company.	People's Court of Yuhang District, Hangzhou	Concluded

**Trade payment experience:** The subject did not provide any name of trade/service suppliers and we have no other sources to conduct the enquiry at present.

**Delinquent payment record:** None in our database.

**Debt collection record:** No overdue amount owed by the subject was placed to us for collection within the last 6 years.

**Customs administrative penalty:** No record.

**Equity freeze information:** No record.

**Administrative Penalty:** No record.

## **MORTGAGE**

There is no record of mortgage information at present.

## **TRADEMARK**

<b>Registration No.</b>	<b>Registration Date</b>	<b>Trademark Design</b>
7111151	2010-7-14	詮世
7111150	2010-7-14	詮世传动

Etc.

## **PATENT**

Patent name	Published Application Number	Application number	Date of publication
A multifunctional worm gear meshing instrument	CN206787435U	CN201720684408.4	2017-12-22
Daylight tracking reducer	CN304386945S	CN201730267338.8	2017-12-05
Etc.			

## **BANKING**

Bank of Hangzhou Xihu Sub-Branch

Account No.: 77088100208246

## **ABBREVIATED FINANCIAL STATEMENT**

### **Financial Summary**

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Unit: RMB'000

	As of Dec. 31, 2016	As of Dec. 31, 2017
Total assets	69,499	84,657
	=====	=====
Total liabilities	33,137	43,204
Equities	36,362	41,453
	-----	-----
Total liabilities & equities	69,499	84,657
	=====	=====
Turnover	116,033	140,194
Profits before tax	13,749	16,516
Less: tax	3,033	4,129
Profits	10,716	12,387

### **Important Ratios**

=====

	As of Dec. 31, 2016	As of Dec. 31, 2017
*Liabilities to assets	0.48	0.51
*Net profit margin (%)	9.24	8.84
*Return on total assets (%)	15.42	14.63
*Turnover/Total assets	1.67	1.66

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**PROFITABILITY: FAIRLY GOOD**

The turnover of the subject appears fairly good in its line.  
the subject's net profit margin is fairly good.  
the subject's return on total assets is fairly good.

the subject's turnover is average, comparing with the size of its total assets.

**LEVERAGE: AVERAGE**

The debt ratio of the subject is average.  
The risk for the subject to go bankrupt is average.

**TREND ANALYSIS**

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	2015	2016	2017
Sales Trend	--	--	↑
Profit margin	--	--	↓
Debt to assets ratio	--	--	↑
Overall Financial	<input type="checkbox"/> Good	<input type="checkbox"/> Fairly Good	<input type="checkbox"/> Stable
Condition	<input checked="" type="checkbox"/> Fairly Stable	<input type="checkbox"/> Fair	<input type="checkbox"/> Poor

**COMMENT**

The subject was registered as a Chinese-foreign equity joint venture enterprise at local Administration for Industry & Commerce (AIC - The official body of issuing and renewing business license).

The subject is considered medium-sized in its line with fairly stable financial conditions.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.03
UK Pound	1	INR 89.50
Euro	1	INR 79.59
CNY	1	INR 10.32

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	VIVR
Report Prepared by :	TRU

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)