

MIRA INFORM REPORT

Report No. :	542347
Report Date :	04.12.2018

IDENTIFICATION DETAILS

Name :	LAL SWEETS PRIVATE LIMITED
Registered Office :	No. 29/2, Sena Pillai Complex, Hulimavu Gate, Bannerghatta Road, Bangalore – 560076, Karnataka
Tel. No.:	91-80-41464616
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	08.04.2010
CIN No.: [Company Identification No.]	U15400KA2010PTC053148
Capital Investment / Paid-up Capital :	INR 0.100 Million
PAN No.: [Permanent Account No.]	AABCL7705P
GSTN : [Goods & Service Tax Registration No.]	29AABCL7705P1ZX
Legal Form :	Private Limited Liability Company
Line of Business :	Manufacturer, Processors, Refiners, Retailers and Deal in all kinds of Sweets and Savor along with Canned, Tinned and Processed Foods, Protein, Health and Instant Foods of all kind. [Confirmed by Management and also Memorandum of Association]
No. of Employees :	100 (Approximately)

100

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

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MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD 21100
Status :	Satisfactory
Payment Behaviour :	Usually Correct
Litigation :	Clear
Comments :	<p>Subject was incorporated in the year 2010. It is engaged in manufacturing and marketing of premium category of packed Indian sweets and snacks.</p> <p>As per the financials of FY 2017, the company has achieved revenue growth of 53.59% as compared to the previous year along with an average profit margin of 3.13%.</p> <p>The satisfactory financial risk profile of the company is marked by sufficient net worth base along with negligible debt balance sheet profile.</p> <p>Rating takes into consideration the subject's healthy Earnings per share of INR 387.80 against the Face Value of INR 10.</p> <p>Payment seems to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 04.12.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY [GENERAL DETAILS]

Name :	Mr. Pratheesh
Designation :	Accounts Manager

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Contact No.:	91-80-41464616
Date :	29.11.2018

LOCATIONS

Registered Office/ Factory :	No. 29/2, Sena Pillai Complex, Hulimavu Gate, Bannerghatta Road, Bangalore – 560076, Karnataka, India
Tel. No.:	91-80-41464616
Fax No.:	Not Available
E-Mail :	info@lalsweets.com rkkumarassociates@gmail.com
Location:	Owned
Locality:	Commercial

DIRECTORS

AS ON: 31.03.2018

Name :	Mr. Prateek Mahesh Kumar Athwani
Designation :	Director
Address :	B9-402, L And T South City Apts, Bannarghatta Road, Arekere Mico Layout, Bangalore South, Bangalore-560076, Karnataka, India
Date of Birth/Age :	10.04.1984
Date of Appointment :	08.04.2010
DIN No.:	02988545
Name :	Mr. Gulab Athwani
Designation :	Director
Address :	B - 402, South City Apts, Bannerghatta Road, Arekere Mico Layout, Bangalore South Bangalore-560076, Karnataka, India
Date of Birth/Age :	31.12.1954
Date of Appointment :	08.04.2010
DIN No.:	02988547

KEY EXECUTIVES

Name :	Mr. Pratheesh
Designation :	Accounts Manager

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

AS ON: 31.03.2017

Names of Shareholders	No. of Shares	%age holding
Gulab Athwani	5000	50.00
Prateek Mahesh Kumar Athwani	5000	50.00
Total	10000	100.00

Share holding pattern

■ Gulab Athwani ■ Prateek Mahesh Kumar Athwani



AS ON: 30.09.2017

Equity Share Breakup	Percentage of Holding
Category	
Promoters – Individual/ Hindu Undivided Family – Indian	100.00

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Total	100.00
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BUSINESS DETAILS

Line of Business :	Manufacturer, Processors, Refiners, Retailers and Deal in all kinds of Sweets and Savor along with Canned, Tinned and Processed Foods, Protein, Health and Instant Foods of all kind. [Confirmed by Management and also Memorandum of Association]	
Products :	ITC Code No.	Product Descriptions
	99622250	Sugar confectionery and bakery products
Brand Names :	Not Available	
Agencies Held :	Not Available	
Exports :	Not Available	
Imports :	Not Available	
Terms :		
Selling :	Cheque and Others [NEFT]	
Purchasing :	Cheque and Others [NEFT]	

PRODUCTION STATUS: NOT AVAILABLE

GENERAL INFORMATION

Suppliers :	Reference:	Not Divulged
	Name of the Person (Designation):	--
	Contact Number:	--
	Since how long known:	--
	Maximum limit dealt:	--
	Experience:	--
	Remark	--
Customers :	Wholesaler	
	Reference:	Not Divulged

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	Name of the Person (Designation):	--																																													
	Contact Number:	--																																													
	Since how long known:	--																																													
	Maximum limit dealt:	--																																													
	Experience:	--																																													
	Remark	--																																													
No. of Employees :	100 (Approximately)																																														
Bankers :	<table border="1"> <tr> <td>Bank Name:</td> <td colspan="3">ICICI Bank Limited</td> </tr> <tr> <td>Branch:</td> <td colspan="3">Bannerghatta Road Branch, Bangalore, Karnataka, India</td> </tr> <tr> <td>Person Name (with Designation):</td> <td colspan="3">--</td> </tr> <tr> <td>Contact Number:</td> <td colspan="3">91-80-33667777/ 44455000 [Numbers are not working]</td> </tr> <tr> <td>Name of Account Holder:</td> <td colspan="3">--</td> </tr> <tr> <td>Account Number:</td> <td colspan="3">--</td> </tr> <tr> <td>Account Since (Date/ Year of A/c Opening):</td> <td colspan="3">--</td> </tr> <tr> <td>Average Balance Maintained (Optional):</td> <td colspan="3">--</td> </tr> <tr> <td>Credit Facilities Enjoyed (CC/OD/Term Loan):</td> <td colspan="3">--</td> </tr> <tr> <td>Account Operation:</td> <td colspan="3">--</td> </tr> <tr> <td>Remarks:</td> <td colspan="3">--</td> </tr> </table>			Bank Name:	ICICI Bank Limited			Branch:	Bannerghatta Road Branch, Bangalore, Karnataka, India			Person Name (with Designation):	--			Contact Number:	91-80-33667777/ 44455000 [Numbers are not working]			Name of Account Holder:	--			Account Number:	--			Account Since (Date/ Year of A/c Opening):	--			Average Balance Maintained (Optional):	--			Credit Facilities Enjoyed (CC/OD/Term Loan):	--			Account Operation:	--			Remarks:	--		
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Average Balance Maintained (Optional):	--																																														
Credit Facilities Enjoyed (CC/OD/Term Loan):	--																																														
Account Operation:	--																																														
Remarks:	--																																														
Facilities :	SECURED LOANS	31.03.2017 (INR In Million)	31.03.2016 (INR In Million)																																												
	SHORT TERM BORROWINGS																																														
	ICICI Car Loan	0.025	0.373																																												
	Dost (Ashok Leyland) loan-EMI	0.000	0.317																																												
	Total	0.025	0.690																																												

Auditors :	
Name :	R K Kumar and Associates Chartered Accountants
Address :	B 76. Soumya, Sameerapura Main Road Chamrajpet, Bangalore – 560018, Karnataka, India
Tel. No.:	91-80-26678055
Fax No.:	91-80-26678563
E-Mail :	rkumarassociates@gmail.com
PAN No.:	AAJFR3602G

Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	Not Available

CAPITAL STRUCTURE

AS ON: 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
100000	Equity Shares	INR 10/- each	INR 1.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
10000	Equity Shares	INR 10/- each	INR 0.100 Million

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	0.100	0.100	0.100
(b) Reserves & Surplus	7.292	3.414	2.289
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	7.392	3.514	2.389
(3) Non-Current Liabilities			
(a) Long-term borrowings	0.000	0.000	0.000
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	0.000	0.000	0.000
Total Non-current Liabilities (3)	0.000	0.000	0.000
(4) Current Liabilities			
(a) Short term borrowings	0.025	0.690	0.687
(b) Trade payables	10.892	13.859	7.035
(c) Other current liabilities	0.515	1.390	0.218
(d) Short-term provisions	4.656	1.221	1.223
Total Current Liabilities (4)	16.088	17.160	9.163
TOTAL	23.480	20.674	11.552
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	3.758	3.307	2.563
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	0.200	0.133	0.073
(d) Long-term Loan and Advances	0.000	0.000	0.000
(e) Other Non-current assets	0.000	0.000	0.000
Total Non-Current Assets	3.958	3.440	2.636

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	1.575	4.661	3.696
(c) Trade receivables	7.424	9.151	3.632
(d) Cash and cash equivalents	7.703	1.445	0.610
(e) Short-term loans and advances	1.771	0.693	0.173
(f) Other current assets	1.049	1.284	0.805
Total Current Assets	19.522	17.234	8.916
TOTAL	23.480	20.674	11.552

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Revenue from Operations	123.901	80.670	41.626
	Other Income	0.152	0.115	0.173
	TOTAL	124.053	80.785	41.799
Less	EXPENSES			
	Cost of Materials Consumed	79.290	53.457	28.783
	Employees benefits expense	16.715	7.210	4.579
	Other expenses	21.387	17.544	7.299
	TOTAL	117.392	78.211	40.661
	PROFIT BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	6.661	2.574	1.138
Less	FINANCIAL EXPENSES	0.064	0.003	0.004
	PROFIT/ (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	6.597	2.571	1.134
Less/ Add	DEPRECIATION/ AMORTISATION	0.931	0.829	0.716
	PROFIT/ (LOSS) BEFORE TAX	5.666	1.742	0.418
Less	TAX	1.788	0.573	0.131
	PROFIT/ (LOSS) AFTER TAX	3.878	1.169	0.287
	Earnings/ (Loss) Per Share (INR)	387.80	116.91	28.67

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	10.105	NA	NA
Net Cash flow from operating activities	8.250	NA	NA

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	21.87	41.40	31.85
Account Receivables Turnover (Income / Sundry Debtors)	16.69	8.82	11.46
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	50.14	94.63	89.21
Inventory Turnover (Operating Income / Inventories)	4.23	0.55	0.31
Asset Turnover (Operating Income / Net Fixed Assets)	1.77	0.78	0.44

LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.69	0.83	0.79
Debt Equity Ratio (Total Liability / Networth)	0.00	0.20	0.29
Current Liabilities to Networth (Current Liabilities / Net Worth)	2.18	4.88	3.84
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.51	0.94	1.07
Interest Coverage Ratio	104.08	858.00	284.50

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(PBIT / Financial Charges)			
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PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin (PAT / Sales) * 100	%	3.13	1.45	0.69
Return on Total Assets (PAT / Total Assets) * 100	%	16.52	5.65	2.48
Return on Investment (ROI) (PAT / Networth) * 100	%	52.46	33.27	12.01

SOLVENCY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		1.21	1.00	0.97
Quick Ratio (Current Assets – Inventories) / Current Liabilities)		1.12	0.73	0.57
G-Score Ratio Financial (Networth / Total Assets)		0.31	0.17	0.21
G-Score Ratio Debt (Debts / Equity Capital)		0.25	6.90	6.87
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.21	1.00	0.97

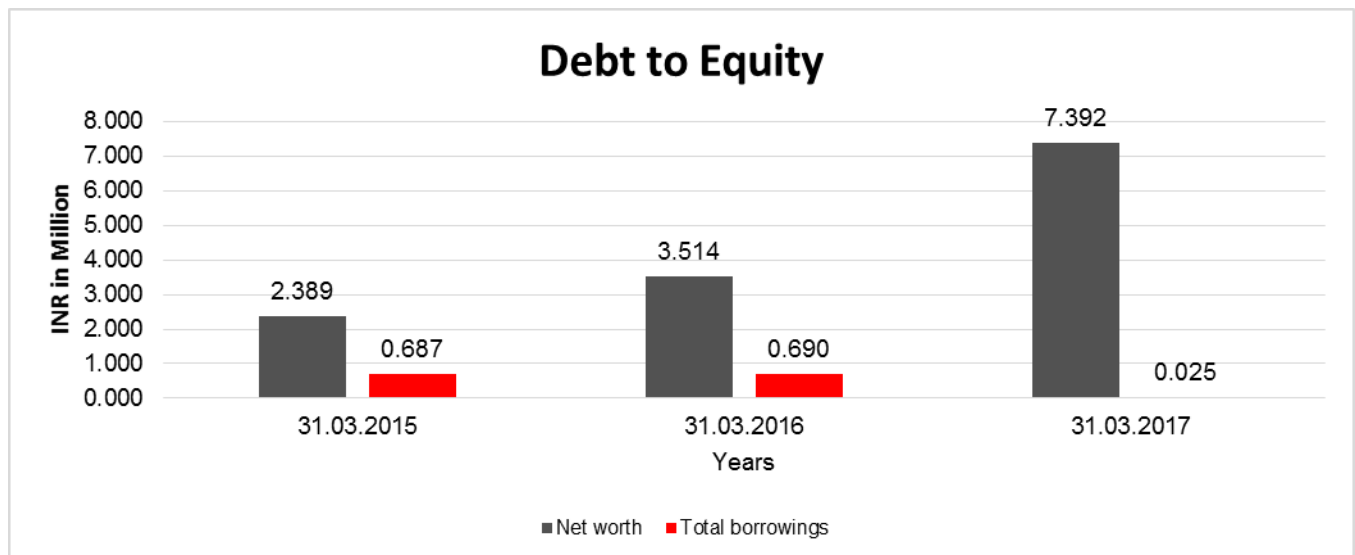
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

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FINANCIAL ANALYSIS
[all figures are in INR Million]

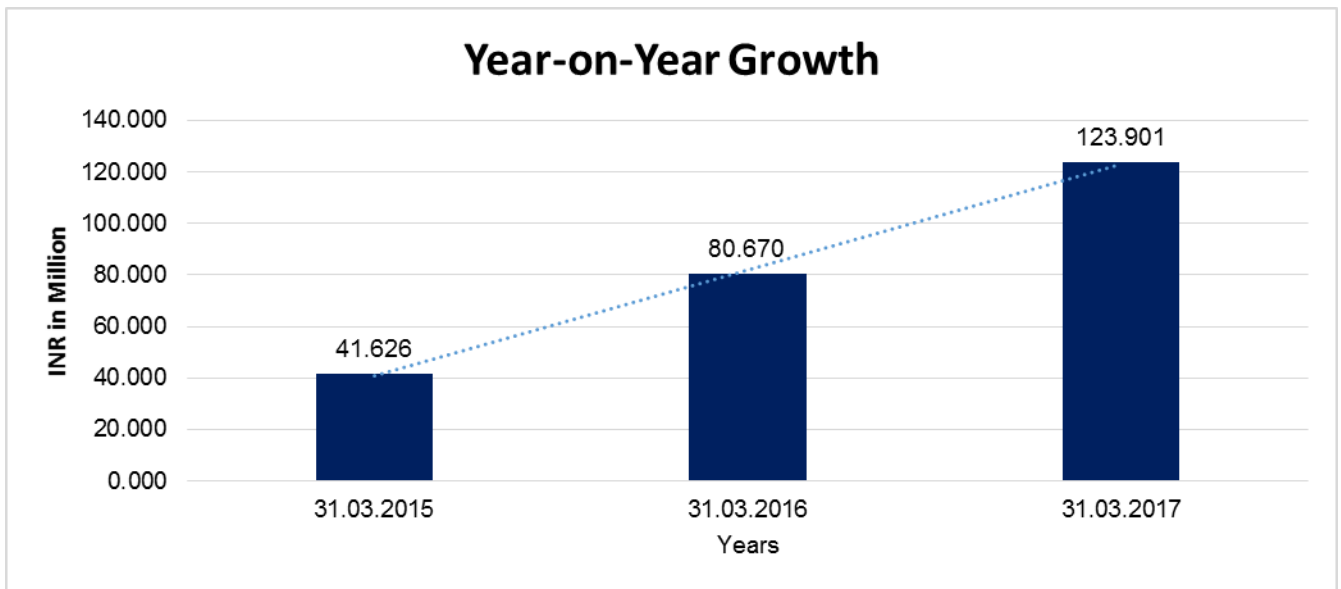
DEBT EQUITY RATIO

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	0.100	0.100	0.100
Reserves & Surplus	2.289	3.414	7.292
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
Net worth	2.389	3.514	7.392
long-term borrowings	0.000	0.000	0.000
Short term borrowings	0.687	0.690	0.025
Total borrowings	0.687	0.690	0.025
Debt/Equity ratio	0.288	0.196	0.003



YEAR-ON-YEAR GROWTH

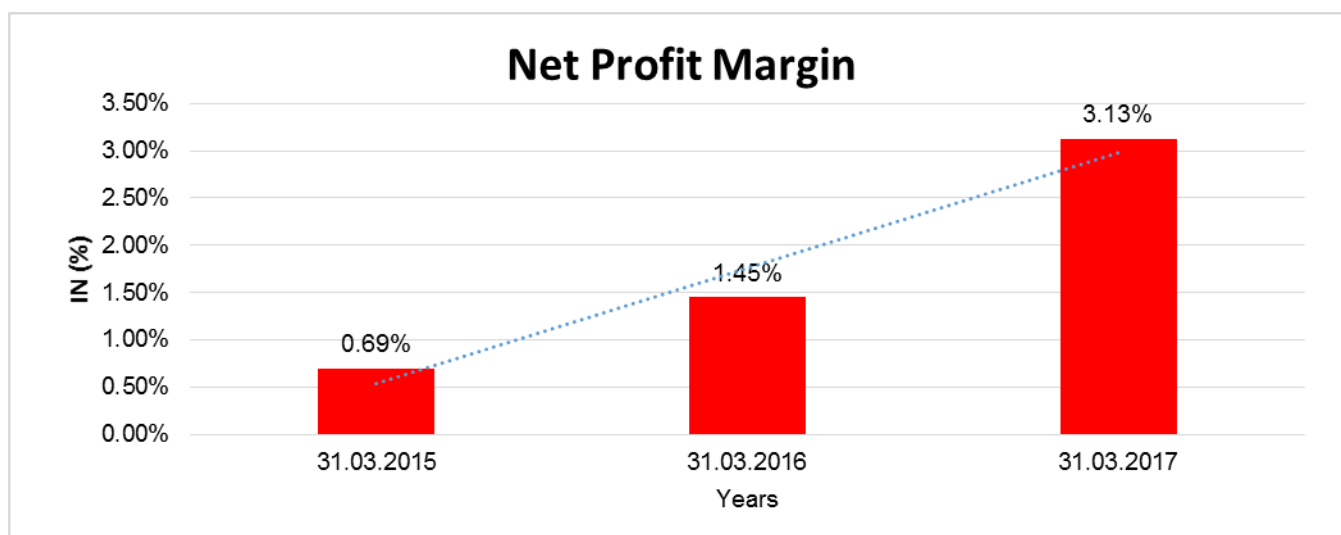
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	41.626	80.670	123.901
		93.797	53.590



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NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	41.626	80.670	123.901
Profit/ (Loss)	0.287	1.169	3.878
	0.69%	1.45%	3.13%



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

INDEX OF CHARGES: NO CHARGES EXISTS FOR COMPANY

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HIGHLIGHTS OF PERFORMANCE

During the year, company achieved income from revenue from operation of INR 123.901 Million. The company has earned profit of INR 3.878 million during the year.

FIXED ASSETS:

- Air Conditioner
- Computer Systems
- Furniture and Fixture
- Generator
- Printer
- UPS

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 70.03
UK Pound	1	INR 89.50
Euro	1	INR 79.59

INFORMATION DETAILS

Information Gathered by :	PRTK
Analysis Done by :	PRY
Report Prepared by :	RUP

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SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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