

MIRA INFORM REPORT

Report No. :	542125
Report Date :	05.12.2018

IDENTIFICATION DETAILS

Name :	P.T. SENTOSA LAJU ENERGY
Registered Office :	Jl. Ruko Bukit Darmo Boulevard No. 2F, Surabaya, East Java
Country :	Indonesia
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	27.03.2009
Com. Reg. No.:	AHU-0020831.AH.01.02.TH.2018
Legal Form :	Limited Liability Company
Line of Business :	Trading and Export of Coal
No. of Employees :	18

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
------------------------	----------

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Indonesia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

INDONESIA - ECONOMIC OVERVIEW

Indonesia, the largest economy in Southeast Asia, has seen a slowdown in growth since 2012, mostly due to the end of the commodities export boom. During the global financial crisis, Indonesia outperformed its regional neighbors and joined China and India as the only G20 members posting growth. Indonesia's annual budget deficit is capped at 3% of GDP, and the Government of Indonesia lowered its debt-to-GDP ratio from a peak of 100% shortly after the Asian financial crisis in 1999 to 34% today. In May 2017 Standard & Poor's became the last major ratings agency to upgrade Indonesia's sovereign credit rating to investment grade.

Poverty and unemployment, inadequate infrastructure, corruption, a complex regulatory environment, and unequal resource distribution among its regions are still part of Indonesia's economic landscape. President Joko WIDODO - elected in July 2014 – seeks to develop Indonesia's maritime resources and pursue other infrastructure development, including significantly increasing its electrical power generation capacity. Fuel subsidies were significantly reduced in early 2015, a move which has helped the government redirect its spending to development priorities. Indonesia, with the nine other ASEAN members, will continue to move towards participation in the ASEAN Economic Community, though full implementation of economic integration has not yet materialized.

Source : CIA

BASIC SEARCH

Name of Company :

P.T. SENTOSA LAJU ENERGY

Address :

Head Office

Jl. Ruko Bukit Darmo Boulevard No. 2F
Surabaya, East Java
Indonesia

Phones - (62-31) 7382825, 70588199
Fax - (62-31) 7348861
Building Area - 4 storey
Office Space - 110 sq. meters
Region - Commercial
Status - Owned

Date of Incorporation :

27 March 2009

Legal Form :

P.T. (Perseroan Terbatas) or Limited Liability Company

Company Reg. No. :

The Ministry of Law and Human Rights

- a. No. AHU-20385.AH.01.01.TH.2009
Dated 13 May 2009
b. No. AHU-0020831.AH.01.02.TH.2018
Dated 08 October 2018

Company Status :

National Private Company

Permit by the Government Department :

The Department of Finance

NPWP No. 02.776.925.6-618.000

Affiliated/Associated Companies :

PD. VERONA BEDDING (Trading of Bed Linen, Curtain, Furniture and Wallpaper)

CAPITAL AND OWNERSHIP

Capital Structure :

Authorized Capital - Rp. 10,000,000,000.-

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Issued Capital - Rp. 7,725,000,000.-
Paid up Capital - Rp. 7,725,000,000.-

Shareholders/Owners :

a. Mrs. Tan Paulin - Rp. 2,575,000,000.- (33.3334%)

Address : Jl. Raya Dharmahusada Indah 18/A-16
Surabaya, East Java
Indonesia

b. Mr. Irwanto Sentosa - Rp. 2,575,000,000.- (33.3333%)

Address : Jl. Raya Dharmahusada Indah 18/A-16
Surabaya, East Java
Indonesia

c. Mr. Denny Iryanto - Rp. 2,575,000,000.- (33.3333%)

Address : Jl. Raya Serongga Km. 5,5
Kabupaten Tanah Bumbu
South Kalimantan
Indonesia

BUSINESS ACTIVITIES

Lines of Business :

Trading and Export of Coal

Production Capacity :

None

Total Investment :

None

Started Operation :

June 2009

Brand Name :

None

Technical Assistance :

None

Number of Employee :

18 persons

Marketing Area :

Local - 30%

Export - 70%

Main Customer :

a. Overseas buyer in Asia Pacific Countries

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

b. Cement Industries, etc.

Market Situation :

Very Competitive

Main Competitors :

- a. PT. Baramulti Sugih Sentosa
- b. PT. Bintang Jaya Makmur
- c. PT. Bumit Asam Prima
- d. PT. Jaya Shakti Batutama
- e. PT. Kasih Industri Indonesia
- f. PT. Manggala Wahana energitama
- g. Etc.

Business Trend :

Growing

BANKER, AUDITOR & LITIGATION

Bankers :

- a. P.T. Bank CENTRAL ASIA Tbk
Surabaya Branch
Jl. Raya Darmo No. 5
Surabaya, East Java
Indonesia
- b. P.T. Bank MANDIRI Tbk
Surabaya Branch
Jl. Veteran No. 42-44
Surabaya, East Java
Indonesia

Auditor :

Internal Auditor

Litigation :

No litigation record in our database

FINANCIAL FIGURE

Annual Sales (estimated) :

2013 – Rp. 55.0 billion
2014 – Rp. 58.0 billion
2015 – Rp. 63.0 billion
2016 – Rp. 71.0 billion

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

2017 – Rp. 76.0 billion

Net Profit (estimated) :

2013 – Rp. 4.3 billion

2014 – Rp. 4.6 billion

2015 – Rp. 5.1 billion

2016 – Rp. 5.8 billion

2017 – Rp. 6.2 billion

Payment Manner :

No Complaints

Financial Comments :

Fairly

KEY EXECUTIVES

Board of Management :

President Director

- Mr. Denny Iryanto

Director

- Mrs. Tan Paulin

Board of Commissioners :

Commissioner

- Mr. Irwanto Sentosa

Signatories :

President Director (Mr. Denny Iryanto) or the Director (Mrs. Tan Paulin) which must be approved by Board of Commissioner (Mr. Irwanto Sentosa)

CAPABILITIES

Management Capability :

Good

Business Morality :

Good

OVERALL PERFORMANCE

P.T. SENTOSA LAJU ENERGY (P.T. SLE) was established in Surabaya, East Java based on Notary Deed of Ninik Sutjiati, SH., No. 28 dated March 27, 2009 with the authorized capital of Rp. 900,000,000 of which Rp. 225,000,000 was issued and fully paid up. The founding shareholders of the company are Mrs. Tan Paulin (33.3334%), his husband Mr. Irwanto Sentosa (33.3333%) and Mr. Denny Iryanto (33.3333%). They are

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Indonesian woman and businessmen of Chinese extraction. The Articles of Association was made by Ninik Sutjiati, SH., a public notary in Surabaya based on notary deed No. 28 and it was approved by the Ministry of Law and Human Right in its Decision Letter No. AHU-20385.AH.01.01.TH.2009 dated May 13, 2009.

In September 2018, based on Notary Deed of Wahyudi, SH., No. 161 dated September 28, 2018, the authorized capital was raised to Rp. 10,000,000,000.- of which Rp. 7,725,000,000.- was issued and paid up. Shareholders of the company are still held by Mrs. Tan Paulin (33.333%), Mr. Denny Iryanto (33.333%) and Mr. Irwanto Sentosa (33.333%). This amendment to Deed has been approved by the Minister of Law and Human Rights of the Republic of Indonesia through its Decree No. AHU-0020831.AH.01.02.Tahun 2018 dated October 08, 2018. No changes have been effected in term of its shareholding composition and capital structures to date.

P.T. SLE is in affiliation with PD. VERONA BEDDING (a sole proprietary company) is engaged in trading and distribution of Bed Linen, Curtain, Furniture and Wallpaper.

Pursuant to the company's notary deed, P.T. SLE engaged to operate in mining, general trading, contractor, agency, service, transportation, printing, agricultural and industry. The Company's registered office located in Surabaya (East Java) and the company can open branch offices or representative offices at home and abroad. Ms. Mirnawati, one of marketing staffs of PT SLE when contacted by phone explained that her company had started to conduct in trading and exporting of coal since mid-2009. The coal products (5500 cal/kg to 6200 cal/kg) were bought from a number of coal mining companies in South and East Kalimantan. Then, the coals are exported to Asia Pacific countries such as Japan, Korea, Taiwan, Hong Kong, Malaysia and others. Beside, the company sells coals to local companies such as Cement Portland industries, power plant and textile industries. We observe that P.T. SLE is classified as a small sized company of its kind in the country of which the operation has been growing in the last five years.

Since 2005, Indonesia has become one of the largest coal producers and exporters in the world. Data from BP Statistical Review of World Energy report (June 2014) put Indonesia as the fourth largest coal producer after China, the United States and Australia (as of 2013). Most of the exported thermal coal is of medium quality (between 5,100 and 6,100 ca/gram) and low quality (under 5,100 ca/gram), largely absorbed by Chinese and Indian markets. In 2014, the coal industry did not indicate any improvement, as the coal market did not move from its oversupply and declining demand positions since 2011, China, which has been the world's largest coal importer, began to reduce the use of low ranked coal and has developed an environmentally friendly power plan as pollution levels in China's large cities has become very high. India, the largest coal importer after China, was hit by uncertainty due to a weakened economy and political problems.

In 2015, the coal market conditions are not expected to undergo significant changes as compared to 2014. As reported in BP World Statistical Review of World Energy 2014, coal consumption would continue to grow by 3%. Although this figure is still below the average growth in the last 10 years of 3.9%, nevertheless coal is a fossil fuel with the most rapid growth. According to the International Energy Agency (IEA), world energy demand will rise by 45% by 2030, or equivalent to an average of 1.6% growth per annum. Around 80% of world's energy needs will be fulfilled by fossil fuel. Only around 20% will be covered by renewable energy. Pursuant to Indonesian Coal Mining Association (APBI) & Ministry of Energy and Mineral Resources, the export volume of coal in 2012 reached 345 million tons, increased to 402 million tons in 2013 and declined to 382 million tons in 2014 to 366 million tons in 2015 and to 333 million tons in 2016.

The Production, Export and Domestic Sales of Coal Products 2009 – 2016 (in million Tons)

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

P.T. SENTOSA LAJU ENERGY - 542125

PAGE NO. : 9

Year	2009	2010	2011	2012	2013	2014	2015	2016
Production	254	275	353	412	474	458	461	419
Export	198	210	287	345	402	382	366	333
Domestic	56	65	66	67	72	76	87	86

Until this time P.T. SLE has not been registered with Indonesian Stock Exchange, so that they shall not oblige to announce their financial statement. Therefore, the company has no obligation to publish financial statement publicly. We have checked to Department of Trade and Industry and found that no financial statement has been reported. P.T. SLE's management is very reclusive to outsider and rejecting to disclose its financial condition but we estimated the total sales turnover of the company in 2015 amounted to Rp. 63.0 billion increased to Rp. 71.0 billion in 2016 and rose again to Rp. 76.0 billion in 2017. The operation in 2017 yielded a net profit at least Rp. 6.2 billion and the company has a total net worth of Rp. 12.0 billion. It is projected that total sales turnover of the company will increase at least 8% in 2018. So far we did not hear that P.T. SLE has been black listed by Bank Indonesia (Central Bank) or having detrimental cases being settled in local district court.

P.T. SLE's management headed by Mr. Denny Iryanto (33), as president director with more than 9 years-experience in coal trading and export. In daily activities, he is assisted by Mrs. Tan Paulin (40) as director. The management is having maintained a wide business relation with private businessmen at home and abroad as well as with government sector. So far, we did not hear that the company's management involved in the business malpractices or detrimental cases that settled in the country. The company's litigation record is clean and it has not registered with the black list of Bank of Indonesia.

P.T. SENTOSA LAJU ENERGY is appraised to be good for business transaction. However, in view of the economic condition is still unstable and political situation in the country is warming, we recommend to treat prudently in extending any new loan to the company.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.35
UK Pound	1	INR 89.65
Euro	1	INR 80.07
IDR	1	INR 0.0049

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	TPT

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)