

MIRA INFORM REPORT

Report No. :	544128
Report Date :	15.12.2018

IDENTIFICATION DETAILS

Name :	PROTOTYPA-ZM, S.R.O.
Registered Office :	Hudcova 533/78c, 612 00 Brno, Medlanky
Country :	Czech Republic
Financials (as on) :	31.12.2017
Date of Incorporation :	29.11.1993
Com. Reg. No.:	C 12970
Legal Form :	Private Limited Company
Line of Business :	<ul style="list-style-type: none"> • Manufacture of weapons and ammunition • Other specialized wholesale • Other research and experimental development on natural sciences and engineering • Research and development, manufacture and sale of weapons and \ ballistic measuring systems.
No. of Employees :	33

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	No Complaints

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Litigation :	Clear
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NOTES:

Any query related to this report can be made on e-mail: while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Czech Republic	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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COMPANY NAME

PROTOTYPA-ZM, S.R.O.

COMPANY IDENTIFICATION

Prototypa-ZM, s.r.o.
Hudcova 533/78c
612 00 Brno, Medlanky
Czech Republic

Telephone
Telefax
E-mail
Web

00420/ 544 501 800
00420/ 541 513 681
pzm@prototypa.cz
www.prototypa.cz

Statistical Nr. 49453653
Tax Nr. CZ49453653

Registration:
Registration Nr.
Status

Krajsky soud v Brne
C 12970
Activ

ECONOMIC SITUATION

Business connection
Terms of payment

Business connections appear permissible
No Complaints

BASIC INFORMATION

Legal form

Private Limited Company

Founded

29/11/1993 as Private Limited Company

Registration

29/11/1993, Krajský soud v Brně, C 12970
Statistical Nr.: 49453653
Tax Nr.: CZ49453653

Registered names

Valid from	Former name(s)	Valid until
29/11/1993	PROTOTYPA-ZM, s.r.o.	12/10/1994

Valid from	Trade name(s)	Valid until
12/10/1994	Prototypa-ZM, s.r.o.	

Owners and Capital

Shareholders	Name / Address / Status	From	Share
	PROTOTYPA a.s. Statistical Nr.: 60698250 Hudcova 533/78c, 612 00 Brno Czech Republic Phone Nr.: 00420/544 501 700 Fax: 00420/541 513 662 E-mail: prototypa@brn.inecnet.cz WWW: www.prototypa.cz	29/12/2015	140,000 CZK
	Ing. Vft Nezval (birth date 13/12/1964) Ruzova 41, 664 59 Telnice Czech Republic	29/12/2015	35,000 CZK
	Ing. Martin Olsovsky (birth date 08/06/1966) Bayerova 589/18, 602 00 Brno, Veven Czech Republic	29/12/2015	35,000 CZK
	Ing. Zdenek Horak (birth date 25/06/1957) Osvobozenl 246, Ostrovacice Czech Republic	29/12/2015	35,000 CZK
Total capital			245,000 CZK

Registered Capital

Date	Currency	Value
29/11/1993	CZK	280,000

Management

Management

Name / Address / Status	Since	Power of Attorney
Ales Kral (birth date 14/04/1973) Executive Manager Cernohorska 294/30, 621 00 Brno Czech Republic	10/12/2011	
Ing. Zdenek Horak (birth date 25/06/1957) Executive Manager Osvobozen 246, OstrovaCice Czech Republic	27/11/1995	

Company addresses

Valid from	Address	Valid until
29/12/2015	Hudcova 533/78c, 612 00 Brno, Medlanky, Czech Republic	
29/11/1993	Hudcova 78, 612 00 Brno, Czech Republic	19/09/2002
19/09/2002	Hudcova 533/78c, 612 00 Brno, Czech Republic	29/12/2015

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BUSINESS ACTIVITIES

Main activity	Nace
Manufacture of weapons and ammunition	25.40
Additional activities	Nace
Other specialized wholesale	46.70
Other research and experimental development on natural sciences and engineering	72.19

Research and development, manufacture and sale of weapons and \ ballistic measuring systems.

Export: Worldwide

ECONOMIC DATA

Turnover and Employees

Date	Turnover	Employees
2008	Actual sales 45,407,000 CZK	
2009	Actual sales 38,329,000 CZK	
2010	Actual sales 58,050,000 CZK	
2011	actual sales 47,325,000 CZK	
2012	actual sales 37,538,000 CZK	
2014	actual sales 66,352,000 CZK	
2015	actual sales 101,627,000 CZK	28 employees
2016	actual sales 87,384,000 CZK	30 employees
2017	actual sales 101,583,000 CZK	30 employees
2018		33 employees

Import / Export

	Import	Export
Percentage	Unknown	Unknown
Countries	European Union, USA	Unknown

Properties

Name	Detail	Currency	Value
	Property of the shareholder Hudcova 533/78c, Brno, Medlanky 612 00, Czech Republic PROTOTYPA a.s.		Unknown

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verified in the real estate registry

Contractual right of lien

SUPPLEMENTARY DATA

Remarks

All the sources of negative data accessible to public (insolvency registers, databases of debtors of health insurance institutions, commercial bulletin, collection database of Crefoport and others) are currently monitored. The majority shareholder PROTOTYPA a.s. has the share capital CZK

45.471.000,-, and its revenues from sales (2017) amounted CZK 18.314 tsd.

Banks

Code	Bank name / Address	Account Nr.
0300	Ceskoslovenska obchodni banka, a. s.	CZ1003000000000277864071
0300	Ceskoslovenska obchodni banka, a. s.	277865525/0300
0100	KomerCnl banka, a.s.	372348403/0300
0100	KomerCnl banka, a.s.	27-9345730237/0100
		27-9345780277/0100

MAIN INDICES

Payment experience and credit opinion

Terms of payment	No Complaints
Business connection	Business connections appear permissible

Business Development

Company development	Positive company development
Order situation	Satisfactory order situation

Events

No negative events registered.
Per 10/12/2018 the company was examined in a Central register of executions and no were found.

BALANCE

Dec 31, 2017 The enclosed balance of 2017 company's own data.

Dec 31, 2016 The enclosed balance of 2016 from business register, it is authenticated by the auditor.

Dec 31, 2015 The enclosed of 2015 from business register.

Dec 31, 2014 The enclosed balance of 2014 from business register.

Name	Ref.	31/12/2017	31/12/2016	31/12/2015	31/12/2014
		1000 CZK balance	1000 CZK balance	1000 CZK balance	1000 CZK balance
TOTAL ASSETS		87,270	83,779	69,801	59,277
Receivables for subscriptions		0	0	0	0
Fixed assets		8,761	4,143	2,904	3,556
Intangible fixed assets		791	10	68	127
Incorporation expenses				0	0
Research and development				0	0
Valuable rights			10		
Software			10	68	127
Other valuable rights					0
Goodwill				0	0
Other intangible fixed assets				0	0
Other intangible fixed assets					
Advance payments for intangible fixed assets and intangible fixed assets under construction	791				
Advance payments for intangible fixed assets				0	0
Intangible fixed assets under construction	791			0	0
Tangible fixed assets		7,970	4,133	2,836	3,429
Lands and Constructions		0			
Lands				0	0
Constructions				0	0
Equipment	7,970		4,133	2,836	3,429
Adjustment to acquired assets				0	0
Other tangible fixed assets					
Perennial corps				0	0
Breeding and draught animals				0	0
Other tangible fixed assets				0	0
Advance payments for tangible fixed assets and tangible fixed assets under construction					
Advance payments for tangible fixed assets				0	0
Tangible fixed assets under construction				0	0
Long-term financial assets	0	0		0	0
Shares - controlled organizations				0	0
Shares in accounting units with substantial influence				0	0

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Other securities and shares			0	0
Loans - controlled and controlling organizations, substantial influence			0	0
Other financial investments			0	0
Financial investments acquired			0	0
Shares - controlled and controlling organizations				
Loans - controlled and controlling organizations				
Shares - substantial influence				
Loans - substantial influence				
Other securities and shares				
Other loans				
Other financial investments				
Advance payments for long-term financial assets			0	0
Current assets	78,232	79,334	66,611	55,470
Inventory	13,979	9,393	7,843	9,135
Materials			0	0
Work in progress and semi-products	13,979	9,393	7,843	9,135
Finished products and merchandise				
Finished products			0	0
Merchandise			0	0
Animals			0	0
Advance payments for inventory			0	0
Receivables	14,820	20,929		
Long-term receivables	0	0	0	0
Trade receivables			0	0
Receivables - controlled and controlling organizations			0	0
Receivables from accounting units with substantial influence			0	0
Deferred tax receivable			0	0
Other receivables				
Receivables from partners			0	0
Long-term deposits given			0	0
Estimated receivable			0	0
Other receivables			0	0
Short-term receivables	14,820	20,929	17,589	12,763
Trade receivables	12,643	16,165	13,971	11,987
Receivables - controlled and controlling organizations			0	0
Receivables from accounting units with substantial influence			0	0
Other receivables	2,177	4,764		
Short-term financial assets			41,179	33,572
Receivables from partners			0	0
Receivables from social security and health insurance			0	0
Due from state - tax receivable	1,978	2,457	2,781	684
Short-term deposits given	199	2,299	837	90
Estimated receivable			0	0

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Other receivables		8	0	2
Short-term financial assets	0			
Shares - controlled and controlling organizations				
Other short-term financial assets				
Cash and bank accounts	49,433	49,012		
Cash	218	177	297	114
Bank accounts	49,215	48,835	40,882	33,458
Short-term securities and ownership interests			0	0
Short-term financial assets acquired			0	0
Accruals	277	302	286	251
Deferred expenses	277	302	286	251
Complex deferred costs			0	0
Deferred income			0	0
TOTAL LIABILITIES	87,270	83,779	69,801	59,277
Equity	54,887	53,580	48,281	35,670
Registered capital	280	280	280	280
Registered capital	280	280	280	280
Ownership interests (-)			0	0
Changes of registered capital (+/-)			0	0
Share premium and capital funds	0	0	0	0
Share premium			0	0
Capital funds				
Other capital funds			0	0
Differences from revaluation of assets and liabilities (+/-)			0	0
Differences from revaluation in transformation of companies (+/-)			0	0
Differences from transformation of companies (+/-)				
The differences from valuation on transformation of business corporations				
Funds from earnings	28	28	28	28
Other reserve funds	28	28	28	28
Statutory and other funds			0	0
Profit / loss - previous years (+/-)	46,272	42,975	35,361	29,473
Retained earnings from previous years	46,272	42,975	35,361	29,473
Accumulated losses from previous years (-)			0	0
Other profit / loss - previous years (+/-)				
Profit / loss - current year (+/-)	8,307	10,297	12,612	5,889
Decided on advance for payment of a profit share (-)				
Liabilities	32,290	30,117	21,447	23,541
Reserves	0	0	0	0
Reserves for pension and similar payables			0	0
Income tax reserves			0	0
Reserves under special statutory regulations			0	0
Other reserves			0	0
Payables	32,290	30,117		
Long-term payables	112	172	0	0
Issues bonds			0	0

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Exchangeable obligations				
Other bonds				
Liabilities to credit institutions			0	0
Long-term advances received			0	0
Trade payables			0	0
Long-term notes payables			0	0
Payables - controlled and controlling organizations			0	0
Payables to accounting units with substantial influence			0	0
Deferred tax liability	112	172	0	0
Other payables				
Payables to partners			0	0
Estimated payables			0	0
Other payables			0	0
Short-term payables	32,178	29,945	21,447	23,541
Issues bonds			0	0
Exchangeable obligations				
Other bonds				
Payables to banks			0	0
Short-term deposits received	21,720	15,049	11,743	15,473
Trade payables	2,561	9,912	6,219	5,085
Short-term notes payables				
Payables - controlled and controlling organizations			0	0
Payables to accounting units with substantial influence			0	0
Other payables	7,897	4,984		
Bank loans and financial accommodations			0	0
Payables to partners			0	0
Short-term accommodations			0	0
Payroll	2,168	1,793	1,768	1,529
Payables to social securities and health insurance	1,402	1,139	1,105	960
Due from state - tax liabilities and subsidies	568	1,300	443	376
Estimated payables	3,671	596	96	49
Other payables	88	156	73	69
Accruals	93	82	73	66
Accrued expenses	93	82	73	66
Deferred revenues			0	0

PROFIT AND LOSS ACCOUNTS

Dec 31, 2017 The enclosed profit/loss account of 2017 company's own data.

Dec 31, 2016 The enclosed profit/loss account of 2016 from business register, it is authenticated by the auditor.

Dec 31, 2015 The enclosed of 2015 from business register.

Dec 31, 2014 The enclosed profit/loss account of 2014 from business register.

Name	Ref.	31/12/2017	31/12/2016	31/12/2015	31/12/2014
		1000 CZK profit/loss account	1000 CZK profit/loss account	1000 CZK	1000 CZK profit/loss account
Turnover		101,583	87,384	101,627	66,352
Revenues from own products and services		101,583	87,384	101,627	66,352
Revenues from sold goods		0		0	0
Production consumption		72,269	57,270		
Expenses on sold goods		0		0	0
Sale margin				0	0
Production				100,335	66,571
Consumption of material and energy	55,334	37,629	47,954	30,389	
Services	16,935	19,641	17,968	12,913	
Added value			34,413	23,269	
Change in inventory of own products (+/-)	-4,587	-1,550	-1,292	219	
Capitalization (-)	0		0	0	
Production consumption			65,922	43,302	
Personnel expenses	19,699	18,209	16,214	14,886	
Wages and salaries			11,631	10,600	
Wages and salaries	14,065	13,072			
Remuneration of board members			0	0	
Social security, health insurance and other expenses	5,634	5,137			
Social security expenses and health insurance	4,737	4,286	3,798	3,528	
Other expenses	897	851	785	758	
Value adjustments in the operational area	1,798	-1,280			
Value adjustments of intangible and tangible fixed assets	1,798	-1,264			
Value adjustments of intangible and tangible fixed assets - permanent	1,776	1,877	1,765	1,724	
Value adjustments of intangible and tangible fixed assets - temporary	22	-3,141			
Stock value adjustments					
Receivable value adjustments		-16			
Revenues from disposals of fixed assets and materials			111	6	
Other operating revenues	2,649	2,398			
Other operating expenses			404	1,323	
Revenues from disposals of fixed assets	1	1	111	6	
Revenues from disposals of materials			0	0	
Net book value of disposed fixed assets and materials			0	0	
Other operating revenues	2,648	2,397			
Other operating expenses	637	3,754			
Transfer of operating revenues			0	0	
Transfer of operating expenses			0	0	
Net book value of sold fixed assets			0	0	
Net book value of sold material			0	0	

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Taxes and fees	269	257	338	172
Change in operating reserves and adjustments and complex deferred costs (+ / -)			1,653	684
Reserves and complex deferred costs				
Other operating revenues			2,380	4,383
Other operating expenses	368	3,497		
Operating profit / loss	14,416	13,379	16,530	8,869
Revenues from sales of securities and ownership interests			0	0
Sold securities and ownership interests			0	0
Revenues from long-term financial assets			0	0
Revenues from long-term financial assets shares				
Revenues from shares in controlled and managed organizations and in accounting units with substantial influence			0	0
Revenues from shares - controlled and controlling organizations				
Revenues from others securities and ownership interests			0	0
Revenues from other long-term financial assets			0	0
Other revenues from shares				
Revenues from short-term financial assets			0	0
Expenses associated with financial assets			0	0
Costs spent for sold shares				
Revenues from other long-term financial assets				
Revenues from other long-term financial assets controlled and controlling organizations				
Revenues from other long-term financial assets				
Costs related to other fixed financial assets				
Revenues from revaluation of securities and derivatives			0	0
Cost of revaluation of securities and derivatives			0	0
Interest revenues				
Interest revenues - controlled and controlling organizations				
Other interest revenues				
Value adjustments and reserves in the financial area			0	0
Interest expenses			0	0
Interest revenues			5	28
Interest expenses - controlled and controlling organizations				
Other interest expenses				
Other financial revenues			58	452
Other financial revenues	58	269		
Other financial expenses			2,578	1,631
Other financial expenses	4,569	808		
Transfer of financial revenues			0	0

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Transfer of financial expenses			0	0
Profit / loss from financial operations (transactions) (+/-)	-4,511	-539	-2,515	-1,151
Income tax on ordinary income			1,403	1,829
Profit / loss before tax (+/-)	9,905	12,840	14,015	7,718
Income tax	1,598	2,543		
Due tax			1,403	1,829
Income tax - due tax	1,658	2,371		
Tax deferred			0	0
Income tax - tax deferred (+/-)	-60	172		
Operating profit / loss ordinary activity			12,612	5,889
Extraordinary revenues			0	0
Extraordinary expenses			0	0
Income tax on extraordinary income			0	0
Due tax			0	0
Tax deferred			0	0
Operating profit / loss extraordinary activity			0	0
Profit/Loss after tax (+/-)	8,307	10,297		
Transfer profit (loss) to partners (+/-)			0	0
Profit / loss of current accounting period (+/-)	8,307	10,297	12,612	5,889
Net turnover for the accounting period	104,290	90,051		
Operating cash flow				
Investment cash flow				
Financial cash flow				
Receivables after due date total				
Receivables more than 360 days after due date				
Receivables more than 180 days after due date				
Receivables more than 90 days after due date				
Receivables more than 60 days after due date				
Receivables more than 30 days after due date				
Receivables less than 30 days after due date				
Liabilities after due date total				
Liabilities more than 360 days after due date				
Liabilities more than 180 days after due date				
Liabilities more than 90 days after due date				
Liabilities more than 60 days after due date				
Liabilities more than 30 days after due date				
Liabilities less than 30 days after due date				

FINANCIAL RATIOS

Name	Ref.	31/12/2017	31/12/2016	31/12/2015	31/12/2014
Return on total assets ROA (in %)	1	11.35	15.33	20.08	13.02
Return on equity ROE (in %)	2	18.05	23.96	29.03	21.64
Return on sales ROS (in %)	3	9.75	14.69	13.79	11.63
Turnover of receivables (in days)	4	45.43	67.52	50.18	65.94

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Turnover of liabilities (in days)	5	9.20	41.40	22.34	27.97
Turnover of inventories (days)	6	50.23	39.23	28.17	50.25
Net working capital (in ths. CZK)	7	46054.00	49389.00	45164.00	31929.00
Ratio of accounts payable to accounts receivable (in %)	8	45.90	69.49	82.01	54.22
Ratio of profit/loss to tangible assets (in%)	9	8.62	4.74	2.86	5.36
Current ratio	10			3.11	2.36
Quick ratio	11			2.74	1.97
Cash ratio	12			1.92	1.43
Debt ratio I (in %)	13	37.11	36.05	30.83	39.82
Debt ratio II (in %)	14	37.00	35.95	30.73	39.71

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 71.74
UK Pound	1	INR 90.58
Euro	1	INR 81.46
CZK	1	INR 3.15

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRI
Report Prepared by :	NIT

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)