

## MIRA INFORM REPORT

Report No. :	544644
Report Date :	17.12.2018

### IDENTIFICATION DETAILS

Name :	SIRONA DENTAL SYSTEMS PRIVATE LIMITED
Registered Office :	Unit No. G-A-10 and 11, Ground Floor, A Wing, Art Guild House, Phoenix Market City, LBS Marg, Kurla [West], Mumbai-400070, Maharashtra
Tel. No.:	91-22-42448000/ 009
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	16.02.2012
CIN No.: [Company Identification No.]	U85120MH2012FTC227019
Capital Investment / Paid-up Capital :	INR 67.027 Million
TIN No.:	27695248481
PAN No.: [Permanent Account No.]	AARCS1760K
GSTN : [Goods & Service Tax Registration No.]	27AARCS1760K1ZT [Mumbai] 07AARCS1760K1ZV [Delhi] 33AARCS1760K1Z0 [Tamilnadu]
Legal Form :	Private Limited Liability Company
Line of Business :	Trading and Distribution of Dental Equipments and Providing Marketing Services. [Registered Activity]
No. of Employees :	Not Divulged

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

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<b>MIRA's Rating :</b>	<b>B</b>
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

<b>Status :</b>	Moderate
<b>Payment Behaviour :</b>	Slow but correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject is a subsidiary of "Sirona Dental GmbH, Austria ". It was incorporated in the year 2012 and having moderate track.</p> <p>For the financials year 2017, the company has increased its revenue from operation as compared to previous year and maintained average profit margin of 2.43%.</p> <p>Further, the company also derives strength from its holding company support and improvement in the revenue as well as profitability during the year.</p> <p>However, rating remains constrained on account of huge accumulated losses registered by the company which resulted into erosion of its entire network, low earning per share, unfavorable gap between trade payable and receivables and intense competition from industry.</p> <p>Trade relations are reported as fair. Payments terms are slow but correct.</p> <p>In view of the aforesaid, the company can be considered for business dealings with some caution.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1

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Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

**NOT AVAILABLE**

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 17.12.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION DECLINED BY**

<b>Name :</b>	Mr. Rakesh Singh
<b>Designation :</b>	Director
<b>Contact No.:</b>	91-9811854582
<b>Date :</b>	13.12.2018

<b>Name :</b>	Mr. Ankur Gupta
<b>Designation :</b>	Finance Manager
<b>Contact No.:</b>	91-9619553739
<b>Date :</b>	13.12.2018

**LOCATIONS**

**Registered Office :** Unit No. G-A-10 and 11, Ground Floor, A Wing, Art Guild House, Phoenix

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	Market City, LBS Marg, Kurla [West], Mumbai-400070, Maharashtra, India
<b>Tel. No.:</b>	91-22-42448000/ 009
	91-9619553739 [Mr. Ankur Gupta] 91-9811854582 [Mr. Rakesh Singh]
<b>Fax No.:</b>	91-22-42448011
<b>E-Mail :</b>	<a href="mailto:cs@skptricor.com">cs@skptricor.com</a>
<b>Website :</b>	<a href="https://www.dentsplysirona.com">https://www.dentsplysirona.com</a>

**DIRECTORS**

**AS ON: 31.03.2018**

<b>Name :</b>	Mr. Naveen Sudarshankumar Bali		
<b>Designation :</b>	Managing Director		
<b>Address :</b>	House No-317-P Near Rotary Public School Sector-22A Molahera (65), Near Palam Road, Gurugram – 122015, Haryana, India		
<b>Date of Appointment :</b>	01.08.2017		
<b>DIN No.:</b>	07049445		
<b>Other Directorship :</b>	<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>
	U74899DL1995PTC073183	DENTSPLY INDIA PRIVATE LIMITED	22/09/2015
<b>Name :</b>	Mr. Rakesh Singh		
<b>Designation :</b>	Additional Director		
<b>Address :</b>	B-187, Ramprastha Colony, P.O. Chandra Nagar, Ghaziabad-201011, Uttar Pradesh, India		
<b>Date of Appointment :</b>	27.03.2018		
<b>DIN No.:</b>	00030813		
<b>Other Directorship :</b>	<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>
	U74899DL1995PTC073183	DENTSPLY INDIA PRIVATE LIMITED	22/05/2018
<b>Name :</b>	Volker Vellguth		
<b>Designation :</b>	Additional Director		
<b>Address :</b>	Gordian-Guckhstr, 11 Laufen 83410 DE		
<b>Date of Appointment :</b>	29.03.2018		
<b>DIN No.:</b>	08005993		
<b>Other Directorship :</b>	<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>
	U74899DL1995PTC073183	DENTSPLY INDIA PRIVATE LIMITED	15/12/2017

**KEY EXECUTIVES**

<b>Name :</b>	Mr. Ankur Gupta
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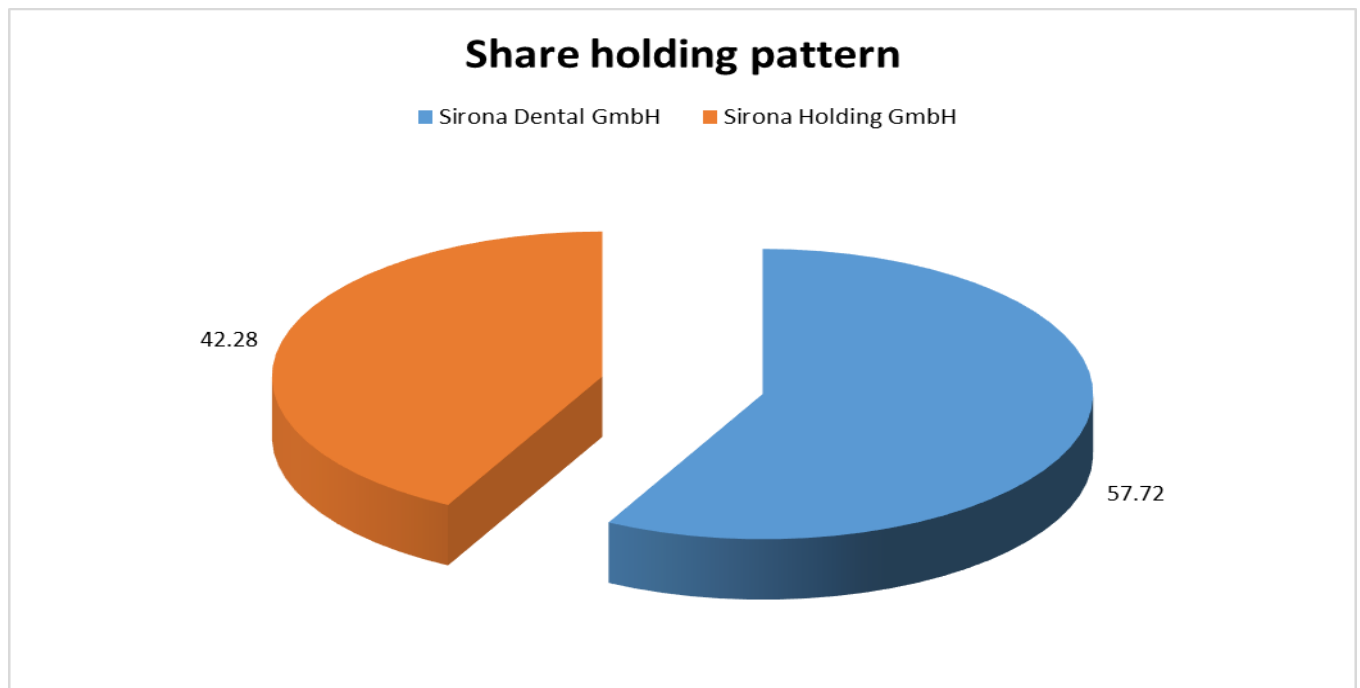
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<b>Designation :</b>	Finance Manager
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**MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN**

**AS ON: 31.03.2017**

Names of Shareholders	No. of Shares	Percentage of Holding
Sirona Dental GmbH	3868751	57.72
Sirona Holding GmbH	2833951	42.28
<b>Total</b>	<b>6702702</b>	<b>100.00</b>



**AS ON: 29.09.2017**

Equity Share Breakup	Percentage of Holding
<b>Category</b>	
Promoters – Body Corporate	100.00
<b>Total</b>	<b>100.00</b>

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**BUSINESS DETAILS**

<b>Line of Business :</b>	Trading and Distribution of Dental Equipments and Providing Marketing Services. [Registered Activity]	
<b>Products :</b>	<b>ITC Code No.</b>	<b>Product Descriptions</b>
	94019000	Imaging System
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Divulged	
<b>Imports :</b>	Not Divulged	
<b>Terms :</b>		
<b>Selling :</b>	Not Divulged	
<b>Purchasing :</b>	Not Divulged	

**PRODUCTION STATUS: NOT AVAILABLE**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference:</b>	Not Divulged
	<b>Name of the Person (Designation):</b>	--
	<b>Contact Number:</b>	--
	<b>Since how long known:</b>	--
	<b>Maximum limit dealt:</b>	--
	<b>Experience:</b>	--
	<b>Remark</b>	--
<b>Customers :</b>	<b>Reference:</b>	Not Divulged
	<b>Name of the Person (Designation):</b>	--
	<b>Contact Number:</b>	--
	<b>Since how long known:</b>	--
	<b>Maximum limit dealt:</b>	--
	<b>Experience:</b>	--

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	<b>Remark</b>	--																						
<b>No. of Employees :</b>	Not Divulged																							
<b>Bankers :</b>	<table border="1"> <tr> <td><b>Bank Name:</b></td> <td>Not Divulged</td> </tr> <tr> <td><b>Branch:</b></td> <td>Not Divulged</td> </tr> <tr> <td><b>Person Name (with Designation):</b></td> <td>--</td> </tr> <tr> <td><b>Contact Number:</b></td> <td>--</td> </tr> <tr> <td><b>Name of Account Holder:</b></td> <td>--</td> </tr> <tr> <td><b>Account Number:</b></td> <td>--</td> </tr> <tr> <td><b>Account Since (Date/ Year of A/c Opening):</b></td> <td>--</td> </tr> <tr> <td><b>Average Balance Maintained (Optional):</b></td> <td>--</td> </tr> <tr> <td><b>Credit Facilities Enjoyed (CC/OD/Term Loan):</b></td> <td>--</td> </tr> <tr> <td><b>Account Operation:</b></td> <td>--</td> </tr> <tr> <td><b>Remarks:</b></td> <td>--</td> </tr> </table>		<b>Bank Name:</b>	Not Divulged	<b>Branch:</b>	Not Divulged	<b>Person Name (with Designation):</b>	--	<b>Contact Number:</b>	--	<b>Name of Account Holder:</b>	--	<b>Account Number:</b>	--	<b>Account Since (Date/ Year of A/c Opening):</b>	--	<b>Average Balance Maintained (Optional):</b>	--	<b>Credit Facilities Enjoyed (CC/OD/Term Loan):</b>	--	<b>Account Operation:</b>	--	<b>Remarks:</b>	--
<b>Bank Name:</b>	Not Divulged																							
<b>Branch:</b>	Not Divulged																							
<b>Person Name (with Designation):</b>	--																							
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<b>Credit Facilities Enjoyed (CC/OD/Term Loan):</b>	--																							
<b>Account Operation:</b>	--																							
<b>Remarks:</b>	--																							

<b>Auditors :</b>	
<b>Name :</b>	B S R and Company LLP Chartered Accountants
<b>Address :</b>	Pune, Maharashtra, India
<b>PAN No.:</b>	AAAFB9852F
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Holding Company</b>	Sirona Dental GmbH, Austria
<b>Fellow Subsidiary companies :</b>	<ul style="list-style-type: none"> <li>• Sirona Dental Systems Pte Limited - Singapore</li> <li>• Dentsply India Private Limited</li> <li>• Sirona Dental GMBH Salzburg</li> <li>• Sirona Dental Systems GmbH</li> </ul>

**CAPITAL STRUCTURE**

**AS ON: 31.03.2017**

**Authorised Capital :**

No. of Shares	Type	Value	Amount
9000000	Equity Shares	INR 10/- each	INR 90.000 Million

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**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
6702702	Equity Shares	INR 10/- each	INR 67.027 Million

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**FINANCIAL DATA**  
*[all figures are in INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
<b>(1) Shareholders' Funds</b>			
(a) Share Capital	67.027	67.027	67.027
(b) Reserves & Surplus	(79.836)	(86.394)	(91.972)
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>(12.809)</b>	<b>(19.367)</b>	<b>(24.945)</b>
<b>(3) Non-Current Liabilities</b>			
(a) Long-term borrowings	0.000	0.000	0.000
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	4.111	0.936	0.000
<b>Total Non-current Liabilities (3)</b>	<b>4.111</b>	<b>0.936</b>	<b>0.000</b>
<b>(4) Current Liabilities</b>			
(a) Short term borrowings	0.000	0.000	0.000
(b) Trade payables	323.055	259.867	217.578
(c) Other current liabilities	14.010	7.326	4.584
(d) Short-term provisions	3.113	4.589	1.779
<b>Total Current Liabilities (4)</b>	<b>340.178</b>	<b>271.782</b>	<b>223.941</b>
<b>TOTAL</b>	<b>331.480</b>	<b>253.351</b>	<b>198.996</b>
<b>II. ASSETS</b>			
<b>(1) Non-current assets</b>			
(a) Fixed Assets			
(i) Tangible assets	3.427	7.312	8.464
(ii) Intangible Assets	0.168	0.275	0.051
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term Loan and Advances	0.267	5.274	4.859
(e) Other Non-current assets	0.000	0.000	0.000
<b>Total Non-Current Assets</b>	<b>3.862</b>	<b>12.861</b>	<b>13.374</b>

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<b>(2) Current assets</b>			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	170.048	114.819	118.115
(c) Trade receivables	37.005	35.448	1.801
(d) Cash and cash equivalents	37.198	5.113	16.626
(e) Short-term loans and advances	19.748	11.680	19.301
(f) Other current assets	63.619	73.430	29.779
<b>Total Current Assets</b>	<b>327.618</b>	<b>240.490</b>	<b>185.622</b>
<b>TOTAL</b>	<b>331.480</b>	<b>253.351</b>	<b>198.996</b>

**PROFIT & LOSS ACCOUNT**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
	<b>SALES</b>			
	Revenue from Operations	269.465	226.754	115.065
	Other Income	0.063	0.152	30.534
	<b>TOTAL</b>	<b>269.528</b>	<b>226.906</b>	<b>145.599</b>
<b>Less</b>	<b>EXPENSES</b>			
	Purchases of Stock-in-Trade	203.281	129.033	85.622
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(55.229)	3.296	(15.387)
	Employees benefits expense	31.863	28.026	20.709
	Other expenses	76.298	53.981	47.589
	<b>TOTAL</b>	<b>256.213</b>	<b>214.336</b>	<b>138.533</b>
	<b>PROFIT BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>13.315</b>	<b>12.570</b>	<b>7.066</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>
	<b>PROFIT/ (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>13.315</b>	<b>12.570</b>	<b>7.066</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	<b>4.018</b>	<b>4.167</b>	<b>3.336</b>
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>9.297</b>	<b>8.403</b>	<b>3.730</b>
<b>Less</b>	<b>TAX</b>	<b>2.739</b>	<b>2.824</b>	<b>0.000</b>
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>6.558</b>	<b>5.579</b>	<b>3.730</b>

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	<b>IMPORTS</b>			
	components and spare parts	230.089	160.992	NA
	Capital Goods	0.000	0.180	NA
	<b>TOTAL IMPORTS</b>	<b>230.089</b>	<b>161.172</b>	<b>NA</b>
	<b>Earnings/ (Loss) Per Share (INR)</b>	<b>0.98</b>	<b>0.83</b>	<b>0.56</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	NA	NA
Net Cash flow from (used in) Operations	36.569	(6.909)	7.027
Net cash flows from (used in) operating activities	32.111	(8.238)	7.071

**KEY RATIOS**

**EFFICIENCY RATIOS**

<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Average Collection Days (Sundry Debtors / Income * 365 Days)	50.12	57.06	5.71
Account Receivables Turnover (Income / Sundry Debtors)	7.28	6.40	63.89
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	580.06	735.09	927.52
Inventory Turnover (Operating Income / Inventories)	0.08	0.11	0.06
Asset Turnover (Operating Income / Net Fixed Assets)	3.70	1.66	0.83

**LEVERAGE RATIOS**

<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	1.03	1.07	1.13

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Debt Equity Ratio (Total Liability / Networth)	0.00	0.00	0.00
Current Liabilities to Networth (Current Liabilities / Net Worth)	(26.56)	(14.03)	(8.98)
Fixed Assets to Networth (Net Fixed Assets / Networth)	(0.28)	(0.39)	(0.34)
Interest Coverage Ratio (PBIT / Financial Charges)	0.00	0.00	0.00

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	2.43	2.46	3.24
Return on Total Assets ((PAT / Total Assets) * 100)	%	1.98	2.20	1.87
Return on Investment (ROI) ((PAT / Networth) * 100)	%	(51.20)	(28.81)	(14.95)

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		0.96	0.88	0.83
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		0.46	0.46	0.30
G-Score Ratio Financial (Networth / Total Assets)		(0.04)	(0.08)	(0.13)
G-Score Ratio Debt (Debts / Equity Capital)		0.00	0.00	0.00
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		0.96	0.88	0.83

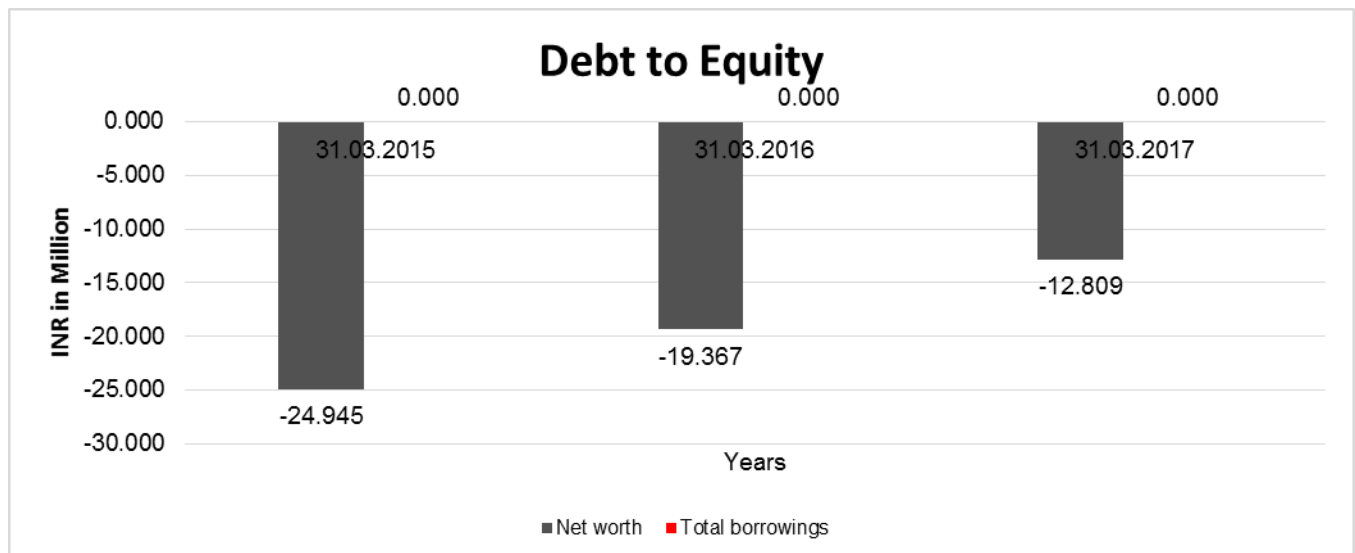
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

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**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

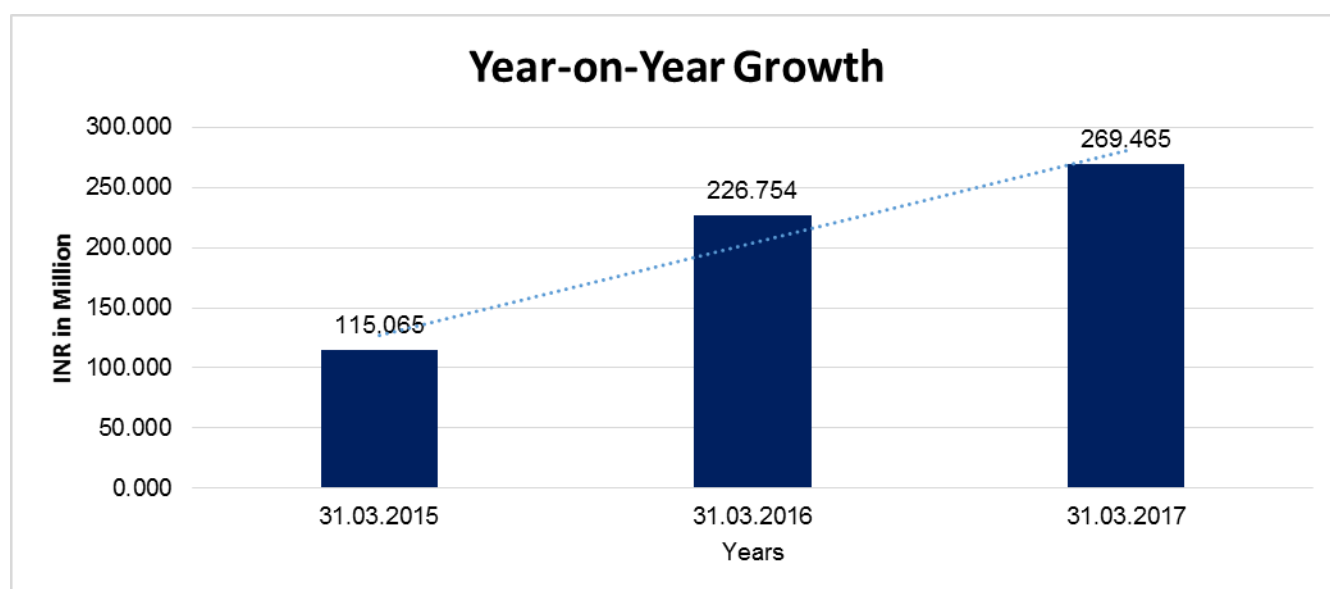
**DEBT EQUITY RATIO**

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	67.027	67.027	67.027
Reserves & Surplus	(91.972)	(86.394)	(79.836)
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>(24.945)</b>	<b>(19.367)</b>	<b>(12.809)</b>
long-term borrowings	0.000	0.000	0.000
Short term borrowings	0.000	0.000	0.000
<b>Total borrowings</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>
<b>Debt/Equity ratio</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>



**YEAR-ON-YEAR GROWTH**

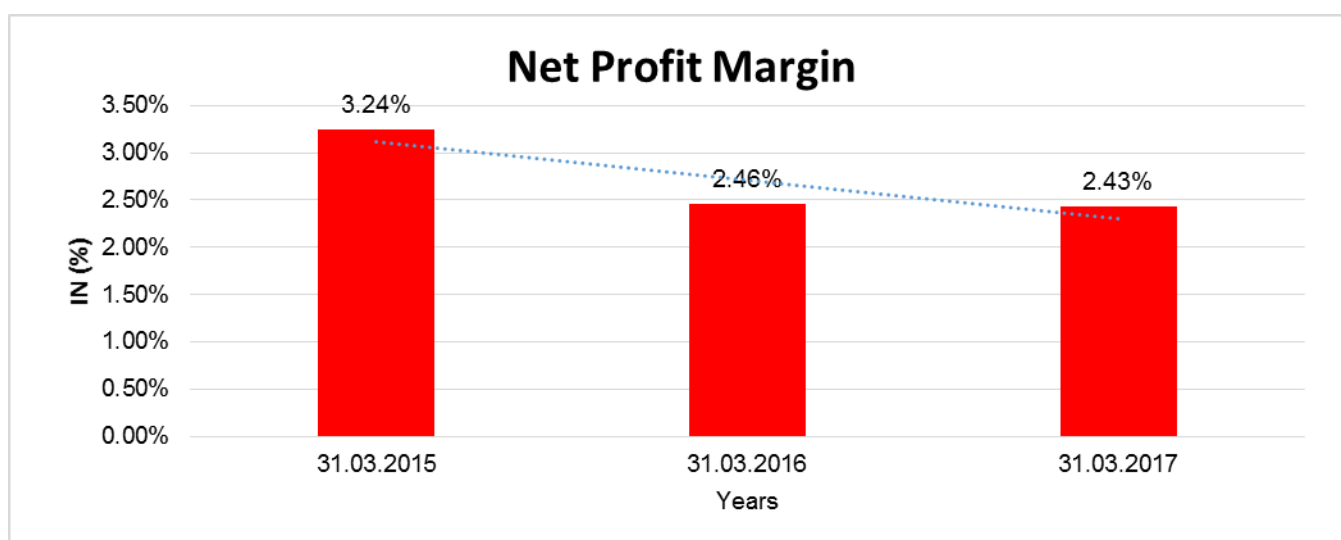
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	115.065	226.754	269.465
		<b>97.066</b>	<b>18.836</b>



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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	115.065	226.754	269.465
Profit/ (Loss)	3.730	5.579	6.558
	<b>3.24%</b>	<b>2.46%</b>	<b>2.43%</b>



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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

**INDEX OF CHARGES: NO CHARGES EXISTS FOR COMPANY**

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**FIXED ASSETS:**

- Land
- Building
- Plant and Machinery
- Furniture and Fixture
- Office Equipment
- Computer
- Vehicles

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 71.74
UK Pound	1	INR 90.58
Euro	1	INR 81.46

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	GYT
<b>Analysis Done by :</b>	NSG
<b>Report Prepared by :</b>	RUP

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**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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