

MIRA INFORM REPORT

Report No. :	544419
Report Date :	15.12.2018

IDENTIFICATION DETAILS

Name :	VAISHALI ENGINEERING WORKS
Registered Office :	Veraval Main Road, Opposite Honest Complex, Near Telephone Exchange, Veraval, Sapar Veraval, Rajkot – 360024, Gujarat
Mobile No.:	91-9726245965 [Mr. Bhupatlal Vrujlal Mavani]
Country :	India
Financials (as on) :	31.03.2018
Year of Establishment:	2016
Capital Investment / Paid-up Capital :	INR 2.130 Million
PAN No.: [Permanent Account No.]	AJZPM3915A
GSTN : [Goods & Service Tax Registration No.]	24AJZPM3915A1Z7
Legal Form :	Sole Proprietary Concern
Line of Business :	Manufacturer and Supplier of Plastic Machinery. [Confirmed by management]
No. of Employees :	7 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	B
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

Status :	Moderate
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Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Subject is a proprietorship concern established in the year 2016 and it is engaged as manufacturer and supplier of plastic machinery.</p> <p>As per the available financials of 2018, the concern has achieved decent growth in its sales turnover but has reported thin profit margin during the year.</p> <p>The company possesses moderate financial risk profile marked by modest capital base along with low liquidity position.</p> <p>Rating further gest constrained on account of highly fragmented industry with presence of other large players and unorganized sector marked by profit margins exposed to fluctuations in the input prices.</p> <p>However, business is active. Payment are seems to be slow but correct.</p> <p>In view of aforesaid, the concern can be considered for business dealings with some caution.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

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Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 15.12.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Rohit Mavani
Designation :	Manager
Contact No.:	91-9979036036
Date :	13.12.2018

LOCATIONS

Registered Office/Factory :	Veraval Main Road, Opposite Honest Complex, Near Telephone Exchange, Veraval, Sapar Veraval, Rajkot – 360024, Gujarat, India
Tel. No.:	Not Available
Mobile No.:	91-9726245965 [Mr. Bhupatlal Vrujlal Mavani] 91-9979036036 [Mr. Rohit Mavani]
Fax No.:	Not Available
E-Mail :	vaishaliengineering@yahoo.com
Area :	400 sq. ft.
Location :	Rented
Locality :	Commercial

SOLE PROPRIETOR

Name :	Mr. Bhupatlal Vrujlal Mavani
Designation :	Proprietor
Date of Birth/Age :	58 Years
Qualification :	10 th
Experience :	25 Years
PAN No.:	AJZPM3915A

KEY EXECUTIVES

Name :	Mr. Rohit Mavani
Designation :	Manager

BUSINESS DETAILS

Line of Business :	Manufacturer and Supplier of Plastic Machinery. [Confirmed by management]
Products :	Plastic Machinery
Brand Names :	Not Available

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Agencies Held :	Not Available
Exports :	Not Available
Imports :	Not Available
Terms :	
Selling :	Cheque and RTGS
Purchasing :	Cheque and RTGS

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Manufacturer	
	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
Remark:	--	
No. of Employees :	7 (Approximately)	
Bankers :	Bank Name	Union Bank of India
	Branch	Rajkot, Gujarat, India
	Person Name (With Designation)	--
	Contact Number	--
	Name of Account Holder	--
	Account Number	--
	Account Since (Date/Year of Account Opening)	--
	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--

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	Account Operation	--
	Remarks (If any)	--

Auditors :	
Name :	Keval Associates Chartered Accountants
Memberships :	Not Available
Collaborators :	Not Available
Sister Concern:	Not Available

CAPITAL STRUCTURE

As on 31.03.2018

CAPITAL ACCOUNT

Particulars	INR In Million
Mavani Bhupatbhai Vrujlal	2.130
Total	2.130

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FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS		31.03.2018	31.03.2017
SHAREHOLDERS FUNDS			
1] Capital Account		2.130	1.627
2] Reserves & Surplus		0.000	0.000
3] (Accumulated Losses)		0.000	0.000
NETWORTH		2.130	1.627
LOAN FUNDS			
1] Secured Loans		0.000	0.000
2] Unsecured Loans		0.936	0.000
TOTAL BORROWING		0.936	0.000
DEFERRED TAX LIABILITIES		0.000	0.000
TOTAL		3.066	1.627
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]			
Capital work-in-progress		0.271	0.243
		0.000	0.000
INVESTMENT			
DEFERREX TAX ASSETS		0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories		1.984	0.597
Sundry Debtors		0.188	0.206
Cash & Bank Balances		0.266	0.234
Other Current Assets		0.000	0.000
Loans & Advances		0.590	0.300
Total Current Assets		3.028	1.337
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors		0.277	(0.015)
Other Current Liabilities		(0.044)	(0.032)
Provisions		0.000	0.000
Total Current Liabilities		0.233	(0.047)
Net Current Assets		2.795	1.384
MISCELLANEOUS EXPENSES			
		0.000	0.000
TOTAL		3.066	1.627

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PROFIT & LOSS ACCOUNT

	PARTICULARS		31.03.2018	31.03.2017
	SALES			
	Income		4.826	1.398
	Other Income		0.235	0.538
	TOTAL		5.061	1.936
Less	EXPENSES			
	Cost of Materials Consumed		3.943	1.047
	Consumable Expenses		0.070	0.065
	Electric Power Expenses		0.017	0.015
	Repair to Maintenance Expenses		0.048	0.036
	Transportation Charges		0.025	0.020
	Wages Expenses		0.192	0.185
	Accounting Fee Expenses		0.006	0.007
	Jobwork Expenses		0.249	0.115
	Kasar Vatav		0.001	0.000
	Late Fees Paid Expenses		0.002	0.005
	Printing and Stationary Expenses		0.008	0.005
	Round Off		0.000	0.000
	Telephone Bill Expenses		0.016	0.015
	Vat TIC Expenses		0.007	0.000
	Vehicle Expenses		0.033	0.029
	TOTAL		4.617	1.544
	PROFIT/ (LOSS) BEFORE INTEREST, DEPRECIATION AND AMORTISATION		0.444	0.392
Less	FINANCIAL EXPENSES		0.002	0.002
	PROFIT / (LOSS) BEFORE DEPRECIATION AND AMORTISATION		0.442	0.390
Less	DEPRECIATION/ AMORTISATION		0.037	0.036
	NET PROFIT		0.405	0.354

Expected Sales (2018-19) : INR 30.000 Million

The above information has been parted by Mr. Rohit Mavani (Manager)

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Note : Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry.

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS		31.03.2018	31.03.2017
Average Collection Days (Sundry Debtors / Income * 365 Days)		14.22	53.78
Account Receivables Turnover (Income / Sundry Debtors)		25.67	6.79
Average Payment Days (Sundry Creditors / Purchases * 365 Days)		25.64	-5.23
Inventory Turnover (Operating Income / Inventories)		0.22	0.66
Asset Turnover (Operating Income / Net Fixed Assets)		1.64	1.61

LEVERAGE RATIOS

PARTICULARS		31.03.2018	31.03.2017
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)		0.35	(0.03)
Debt Equity Ratio (Total Liability / Networth)		0.44	0.00
Current Liabilities to Networth (Current Liabilities / Net Worth)		0.55	-0.03
Fixed Assets to Networth (Net Fixed Assets / Networth)		0.13	0.15
Interest Coverage Ratio (PBIT / Financial Charges)		222.00	196.00

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PROFITABILITY RATIOS

PARTICULARS			31.03.2018	31.03.2017
Net Profit Margin ((PAT / Sales) * 100)	%		8.39	25.32
Return on Total Assets ((PAT / Total Assets) * 100)	%		12.28	22.41
Return on Investment (ROI) ((PAT / Networth) * 100)	%		19.01	21.76

SOLVENCY RATIOS

PARTICULARS			31.03.2018	31.03.2017
Current Ratio (Current Assets / Current Liabilities)			2.59	(28.45)
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)			0.89	(15.74)
G-Score Ratio Financial (Networth / Total Assets)			0.65	1.03
G-Score Ratio Debt (Debts / Equity Capital)			0.44	0.00
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)			2.59	(28.45)

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

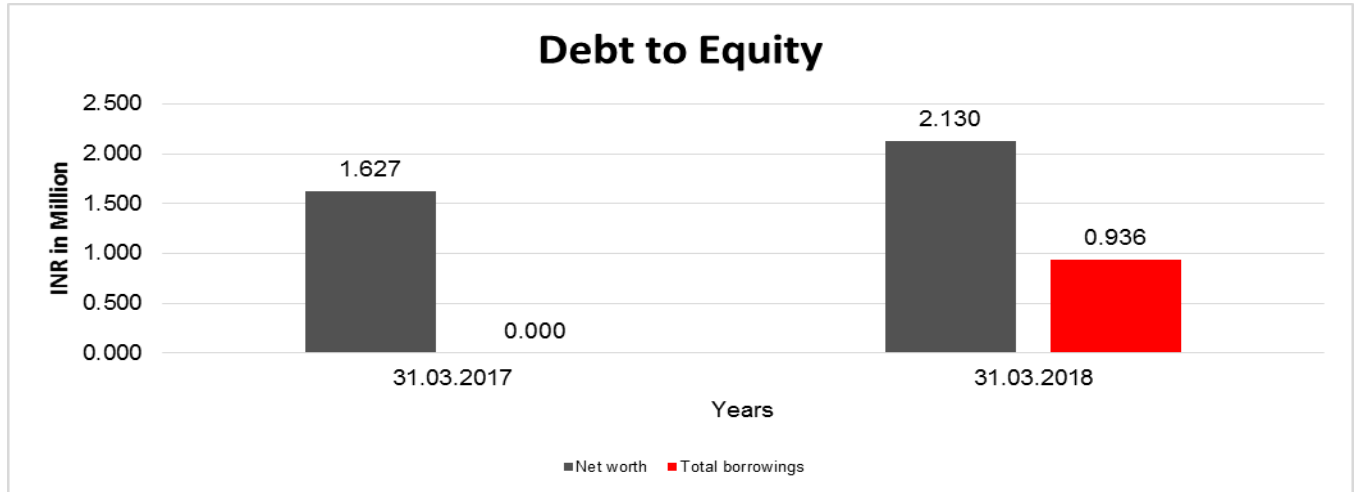
FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

Particular	31.03.2017	31.03.2018
	INR In Million	INR In Million
Capital Account	1.627	2.130
Reserves & Surplus	0.000	0.000
Net worth	1.627	2.130
Secured loan	0.000	0.000

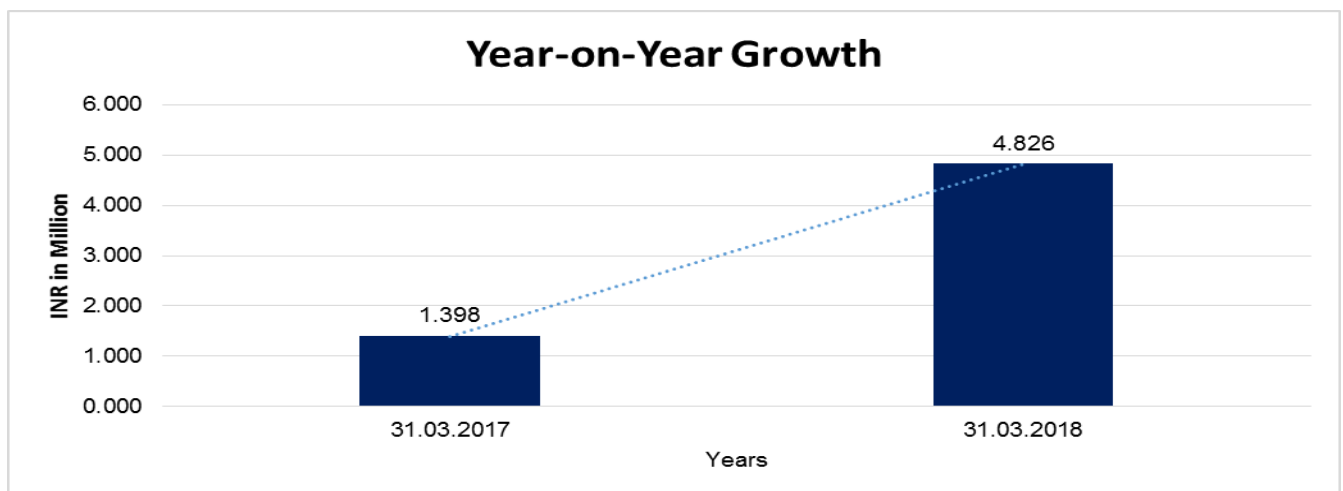
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Unsecured loan	0.000	0.936
Total borrowings	0.000	0.936
Debt/Equity ratio	0.000	0.439



YEAR-ON-YEAR GROWTH

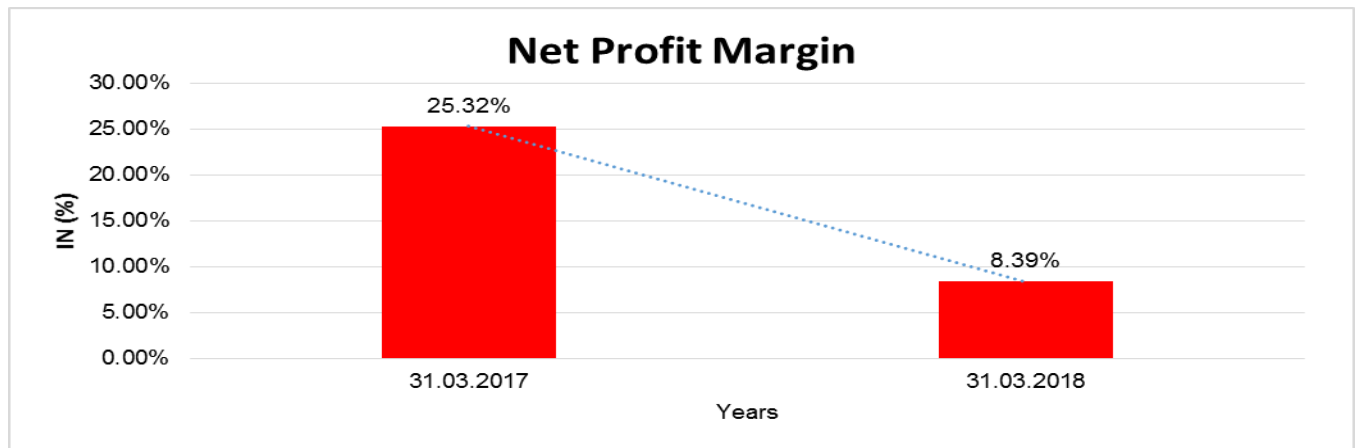
Year on Year Growth	31.03.2017	31.03.2018
	INR In Million	INR In Million
Sales	1.398	4.826
		245.207



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NET PROFIT MARGIN

Net Profit Margin	31.03.2017	31.03.2018
	INR In Million	INR In Million
Sales	1.398	4.826
Profit	0.354	0.405
	25.32%	8.39%



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes

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VAISHALI ENGINEERING WORKS - 544419

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17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last two years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	Yes
29	Profitability for last two years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 71.92
UK Pound	1	INR 90.53
Euro	1	INR 81.34

INFORMATION DETAILS

Information Gathered by :	AKS
Analysis Done by :	NIS
Report Prepared by :	JYO

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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