

## MIRA INFORM REPORT

<b>Report No. :</b>	543795
<b>Report Date :</b>	14.12.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	COFFEE DAY GLOBAL LIMITED (w.e.f 20.03.2015)
<b>Formerly Known As :</b>	AMALGAMATED BEAN COFFEE TRADING COMPANY LIMITED (w.e.f 03.02.1997) AMALGAMATED BEAN COFFEE TRADING COMPANY PRIVATE LIMITED
<b>Registered Office :</b>	K.M. Road, Chikmagalur -577101, Karnataka
<b>Tel. No.:</b>	91-80-40012345
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2017
<b>Date of Incorporation :</b>	06.12.1993
<b>CIN No.:</b> [Company Identification No.]	U85110KA1993PLC015001
<b>Capital Investment / Paid-up Capital :</b>	INR 169.910 Million
<b>PAN No.:</b> [Permanent Account No.]	AABCA5291P
<b>GSTN :</b> [Goods & Service Tax Registration No.]	Gujarat- 24AABCA5291P1ZD Karnataka- 29AABCA5291P1Z3 Delhi- 07AABCA5291P1Z9 Tamil Nadu- 33AABCA5291P2ZD Kerala- 32AABCA5291P1ZG Telangana- 36AABCA5291P1Z8 Punjab- 03AABCA5291P1ZH Madhya Pradesh- 23AABCA5291P1ZF Chandigarh- 04AABCA5291P1ZF West Bengal- 19AABCA5291P1Z4 Andhra Pradesh- 37AABCA5291P1Z6 Assam- 18AABCA5291P1Z6 Uttar Pradesh- 09AABCA5291P1Z5 Jharkhand- 20AABCA5291P2ZK

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	Maharashtra- 27AABCA5291P1Z7 Dadra and Nagar Haveli- 26AABCA5291P1Z9 Himachal Pradesh- 02AABCA5291P1ZJ Rajasthan- 08AABCA5291P1Z7 Meghalaya- 17AABCA5291P1Z8 Haryana- 06AABCA5291P1ZB
<b>Legal Form :</b>	A Closely Held Public Limited Liability Company
<b>Line of Business :</b>	Subject engaged in the business of retailing of coffee and other products through its chain of outlets under the Cafe and Xpress kiosks formats and The Company also derives its revenue from retail operations from the sale of coffee beans and other related products and services in respect of coffee vending machines. It is also engaged in selling coffee to domestic and overseas customers. (Registered Activity)
<b>No. of Employees :</b>	Information denied by the management

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** A++

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default

<b>Maximum Credit Limit :</b>	USD 38000000
<b>Status :</b>	Excellent
<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Exists
<b>Comments :</b>	<p>Subject is a subsidiary of "Coffee Day Enterprises Limited" and it was incorporated in the year 1993.</p> <p>For the financial year 2017, the company has increased its revenue as compared to its previous year along with average profit margin during the year.</p> <p>Rating takes into consideration, the robust financial risk profile marked by healthy net worth base and strong debt protection metrics.</p> <p>Rating continues to derive strength from its established track record of its business operations backed by strong financial and managerial support from holding entity.</p> <p>Rating also derives strength due to consistent improvement in financial</p>

	<p>performance, strong brand image as well as favorable outlook for café chains in India.</p> <p>However, these ratings strength gets partially offset due to exposure of operation margins to volatile coffee prices and due to its presence in highly competitive industry.</p> <p>Payment seems to be regular.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>
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**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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**EXTERNAL AGENCY RATING**

Rating Agency Name	CARE
Rating	Long term bank facilities = AA-
Rating Explanation	High degree of safety and very low credit risk
Date	17.10.2018

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 14.12.2018.

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION DENIED BY**

Name :	Mr. Rohit
Designation :	Accounts Department
Contact No.:	91-80-40012345
Date :	08.12.2018

**LOCATIONS**

Registered Office :	K.M. Road, Chikmagalur -577101, Karnataka, India
Tel. No.:	91-80-40012345
Fax No.:	Not Available
E-Mail :	<a href="mailto:sadananda@abccoffeday.com">sadananda@abccoffeday.com</a> <a href="mailto:customer.care@coffeday.com">customer.care@coffeday.com</a> <a href="mailto:bidisha.n@coffeday.com">bidisha.n@coffeday.com</a>
Website :	<a href="http://www.coffeday.com">http://www.coffeday.com</a>
Corporate Office 1:	No 9, 2nd Floor, 7th cross, NS Palya, Near PM Kalyana Mantapa, Off Bannerghatta Road, Bangalore, Karnataka, India

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<b>Corporate Office 2:</b>	Coffee Day Square, Vittal Mallya Road, Bangalore - 560 001, Karnataka, India
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**DIRECTORS**

**As on 31.03.2018**

<b>Name :</b>	Mr. Siddartha Veerappa Hegde Gangaiah Hegde
<b>Designation :</b>	Managing Director
<b>Address :</b>	Amalgamated Bean Coffee Trading Co Ltd 23/2, Vittal Mallya Road, Bangalore 560001, Karnataka, India
<b>Date of Birth/Age :</b>	23.08.1959
<b>Date of Appointment :</b>	06.12.1993
<b>PAN No.:</b>	ABXPS1891D
<b>DIN No.:</b>	00063987
<b>Name :</b>	Mr. Jayaraj Channappa Hubli
<b>Designation :</b>	Whole Time Director
<b>Address :</b>	1029, 7th Main, 2nd Cross Bemi 3rd Stage Rajarajeshwari Nagar, Bangalore - 560098, Karnataka, India
<b>Date of Birth/Age :</b>	01.03.1956
<b>Date of Appointment :</b>	06.07.2011
<b>PAN No.:</b>	AACPH2089Q
<b>DIN No.:</b>	00073670
<b>Name :</b>	Mr. Venu Amara Madhav
<b>Designation :</b>	Whole Time Director
<b>Address :</b>	Mantri Espana B 301, Kariyamana Agrahara, Bellandur, Bangalore- 560103, Karnataka, India
<b>Date of Birth/Age :</b>	23.07.1968
<b>Date of Appointment :</b>	10.01.2013
<b>PAN No.:</b>	ABXPM9095M
<b>DIN No.:</b>	00195073
<b>Name :</b>	Mr. Sakalespur Visweswaraiya Ranganath
<b>Designation :</b>	Director
<b>Address :</b>	No. 25, 8th Cross 2nd Block, Jayanagar, Bangalore 560011, Karnataka, India
<b>Date of Birth/Age :</b>	25.04.1953
<b>Date of Appointment :</b>	05.05.2015
<b>PAN No.:</b>	AAPPR8156D
<b>DIN No.:</b>	00323799
<b>Name :</b>	Mr. Sanjay Omprakash Nayar
<b>Designation :</b>	Director
<b>Address :</b>	Flat No. 9, 17/C, The Rushilla Co-Operative Housing Society Limited,

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	Carmichael Road, Mumbai- 400026, Maharashtra, India
<b>Date of Birth/Age :</b>	13.10.1960
<b>Date of Appointment :</b>	07.06.2010
<b>PAN No.:</b>	ACMPN4670P
<b>DIN No.:</b>	00002615
<b>Name :</b>	Mr. Malavika Siddhartha Hegde
<b>Designation :</b>	Director
<b>Address :</b>	No.143, 5th Cross, Rmv Extension, Sadashiva Nagar Bangalore- 560080, Karnataka, India
<b>Date of Birth/Age :</b>	12.06.1967
<b>Date of Appointment :</b>	06.12.1993
<b>PAN No.:</b>	ABFPH9207C
<b>DIN No.:</b>	00136524
<b>Name :</b>	Mr. Kanarath Payattiyath Balaraj
<b>Designation :</b>	Director
<b>Address :</b>	304, Embassy Eros, No.7, Ulsoor Road Opposite Hdfc Bank, Ulsoor, Bangalore North, Sivan Chet, Bangalore -560042, Karnataka, India
<b>Date of Birth/Age :</b>	18.01.1971
<b>Date of Appointment :</b>	17.08.2015
<b>PAN No.:</b>	AESPB9968A
<b>DIN No.:</b>	00163632

**KEY EXECUTIVES**

<b>Name :</b>	Mr. Jayaraj Channappa Hubli
<b>Designation :</b>	Chief Finance Officer
<b>Address :</b>	1029, 7th Main, 2nd Cross Beml 3rd Stage, Rajarajeshwari Nagar, Bangalore - 560098, Karnataka, India
<b>Date of Appointment :</b>	07.07.2014
<b>PAN No.:</b>	AACPH2089Q

**MAJOR SHAREHOLDERS**

**As on 31.03.2017**

<b>Names of Shareholders</b>	<b>No. of Shares</b>
Coffee Day Enterprises Limited	147192442
V. G. Siddhartha	8308461
Devadarshini Info Technologies Private Limited	8205742
Coffee Day Overseas Private Limited	6178900
Nederlandse Financierings-Maatschappij Voor Ontwikkelingslanden N.V. ("FMO")	10

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Malavika Hegde		1
Sivan Securities Private Limited		1
Jayraj Hubli		2500
Venu Madhav A		2500
Sadananda Poojary		1000
Rajeev Gupta		1300
Shwetha shetty		1200
Sankaranarayan D		1000
Shyamala Deshpande		1200
Jayanth C		1000
Venkatesh M		1000
Naveen Nath		900
Vinay H A		900
Leena Betkal		900
H M Nanjunda		900
Philip Athyal		1000
Sathyananda B S		1000
Sunil Nair		1000
Kreeti Sawan		900
Javeed Oervees		900
<b>Total</b>		<b>169906657</b>

**As on 05.05.2017**

<b>Names of Allottee</b>		<b>No. of Shares</b>
V. G. Siddhartha		615455
<b>Total</b>		<b>615455</b>

**As on 19.02.2018**

<b>Names of Allottee</b>		<b>No. of Shares</b>
V. G. Siddhartha		615455
<b>Total</b>		<b>615455</b>

**As on 11.06.2018**

<b>Names of Allottee</b>		<b>No. of Shares</b>
Coffee Day Enterprises Limited		19755822
<b>Total</b>		<b>19755822</b>

**Equity Share Break up (Percentage of Total Equity)**

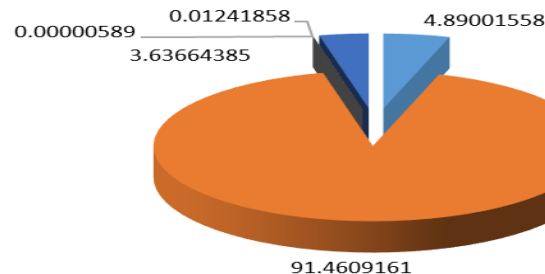
**As on 13.09.2017**

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Category	Percentage
Promoters (Individual/Hindu Undivided Family – Indian)	4.89001558
Promoters (Body corporate)	91.4609161
Public/Other than promoters (Individual/Hindu Undivided Family – Indian)	0.01241858
Public/Other than promoters (Financial institutions)	0.00000589
Public/Other than promoters (Body corporate)	3.63664385
<b>Total</b>	<b>100.00</b>

### Share holding pattern

- Promoters (Individual/Hindu Undivided Family – Indian)
- Promoters (Body corporate)
- Public/Other than promoters (Individual/Hindu Undivided Family – Indian)
- Public/Other than promoters (Financial institutions)
- Public/Other than promoters (Body corporate)



### BUSINESS DETAILS

<b>Line of Business :</b>	Subject engaged in the business of retailing of coffee and other products through its chain of outlets under the Cafe and Xpress kiosks formats and The Company also derives its revenue from retail operations from the sale of coffee beans and other related products and services in respect of coffee vending machines. It is also engaged in selling coffee to domestic and overseas customers. (Registered Activity)	
<b>Products / Services :</b>	<b>Item Code No.</b>	<b>Products/Services Description</b>
	09012110	Sale of Coffee Beans
	22060000	Sale of food, beverages and other items
<b>Brand Names :</b>	"COFFEE DAY"	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Divulged	

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<b>Imports :</b>	Not Divulged
<b>Terms :</b>	Not Divulged

**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged	
	<b>Name of the Person :</b>	--	
	<b>Contact No.:</b>	--	
	<b>Since How Long Known :</b>	--	
	<b>Maximum Limit Dealt :</b>	--	
	<b>Experience :</b>	--	
	<b>Remark:</b>	--	
<b>Customers :</b>	<b>Reference :</b>	Not Divulged	
	<b>Name of the Person :</b>	--	
	<b>Contact No.:</b>	--	
	<b>Since How Long Known :</b>	--	
	<b>Maximum Limit Dealt :</b>	--	
	<b>Experience :</b>	--	
	<b>Remark:</b>	--	
<b>No. of Employees :</b>	Information denied by the management		
<b>Bankers :</b>	<ul style="list-style-type: none"> <li>RBL Bank Limited, Shahupuri, Kolhapur-416001, Maharashtra, India</li> <li>IndusInd Bank Limited, 2401 Gen Thimmayya Road, Contonment, Pune-411001, Maharashtra, India</li> <li>Yes Bank Limited, Nehru Center, 9th Floor, Discovery Of India, Dr. A.B. Road, Worli, Mumbai-400018, Maharashtra, India</li> </ul>		
<b>Facilities :</b>	<b>Secured Loan</b>	<b>31.03.2017 (INR in Million)</b>	<b>31.03.2016 (INR in Million)</b>
	<b>Long-term Borrowings</b>		
	Rupee term loans from banks	900.200	194.560
	Foreign currency term loans from banks	0.000	1183.720
	<b>Short-term borrowings</b>		
	Loans repayable on demand	1002.220	954.530

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	<b>Total</b>	<b>1902.420</b>	<b>2332.810</b>
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<b>Auditors :</b>	
<b>Name :</b>	BSR and Company LLP Chartered Accountants
<b>Address :</b>	Maruthi Info Tech Centre, 11-12/1, Inner Ring Road, Koramangala, Bangalore-560071, Karnataka, India
<b>Income-tax PAN of auditor or auditor's firm :</b>	AAAFB9852F
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Holding Company :</b>	Coffee Day Enterprises Limited
<b>Subsidiaries:</b>	<ul style="list-style-type: none"> <li>• Amalgamated Holdings Limited</li> <li>• Ganga Coffee Curing Works Limited</li> <li>• A.N Coffeeday International Limited</li> <li>• Coffee Day Properties (India) Private Limited</li> <li>• Coffee Day Gastronomie Und Kaffeehandles GmbH</li> <li>• Coffee Day CZ a.s.</li> <li>• Coffeelab Limited</li> <li>• Classic Coffee Curing Worksc</li> </ul>
<b>Joint Venture:</b>	<ul style="list-style-type: none"> <li>• Coffee Day Schaerer Technologies Private Limited</li> </ul>
<b>Entities under common control, and associates of holding company with whom transactions have taken place:</b>	<ul style="list-style-type: none"> <li>• Tanglin Developments Limited</li> <li>• Mysore Amalgamated Coffee Estates Limited</li> <li>• Kesar Marbles and Granites Limited</li> <li>• Dark Forest Furniture Company Private Limited</li> <li>• Mindtree Limited</li> <li>• SICAL Logistics Limited</li> <li>• Tanglin Retail Reality Developments Private Limited</li> <li>• Coffee Day Hotels and Resorts Private Limited</li> <li>• Wilderness Resorts Private Limited</li> <li>• Karnataka Wildlife Resorts Private Limited</li> </ul>

**CAPITAL STRUCTURE**

**After 13.09.2017**

**Authorised Capital :**

No. of Shares	Type	Value	Amount
2354860635	Equity Shares	INR 1/- each	INR 2354.861

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			Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
190893389	Equity Shares	INR 1/- each	INR 190.893 Million

As on 13.09.2017

**Authorised Capital :**

No. of Shares	Type	Value	Amount
2354860635	Equity Shares	INR 1/- each	INR 2354.861 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
169906657	Equity Shares	INR 1/- each	INR 169.907 Million

**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET**

<b>SOURCES OF FUNDS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	169.910	168.680	256.570
(b) Reserves & Surplus	13284.730	12780.250	8002.750
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>13454.640</b>	<b>12948.930</b>	<b>8259.320</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	1190.660	1876.340	2844.080
(b) Deferred tax liabilities (Net)	0.000	0.000	79.840
(c) Other long term liabilities	431.880	326.810	502.480
(d) long-term provisions	15.230	15.560	3.580
<b>Total Non-current Liabilities (3)</b>	<b>1637.770</b>	<b>2218.710</b>	<b>3429.980</b>
(4) Current Liabilities			
(a) Short term borrowings	1002.220	954.530	1342.130
(b) Trade payables	276.750	368.570	515.530
(c) Other current liabilities	2024.470	2765.370	1988.580
(d) Short-term provisions	13.180	8.460	20.610
<b>Total Current Liabilities (4)</b>	<b>3316.620</b>	<b>4096.930</b>	<b>3866.850</b>
<b>TOTAL</b>	<b>18409.030</b>	<b>19264.570</b>	<b>15556.150</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	9197.880	9035.750	8521.700
(ii) Intangible Assets	85.250	6.290	1.320
(iii) Capital work-in-progress	535.150	366.580	364.280
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	970.360	912.420	859.700
(c) Deferred tax assets (net)	91.290	49.680	0.000
(d) Long-term Loan and Advances	870.410	656.190	1210.950
(e) Other Non-current assets	866.060	995.820	113.030
<b>Total Non-Current Assets</b>	<b>12616.400</b>	<b>12022.730</b>	<b>11070.980</b>

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	1132.310	1051.810	1047.570
(c) Trade receivables	1540.950	1293.760	1306.150
(d) Cash and cash equivalents	2174.620	4239.140	1577.700
(e) Short-term loans and advances	65.530	38.330	505.180
(f) Other current assets	879.220	618.800	48.570
<b>Total Current Assets</b>	<b>5792.630</b>	<b>7241.840</b>	<b>4485.170</b>
<b>TOTAL</b>	<b>18409.030</b>	<b>19264.570</b>	<b>15556.150</b>

**PROFIT & LOSS ACCOUNT**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
	<b>SALES</b>			
	Income	14603.340	12994.590	12166.100
	Other Income	272.350	222.920	89.500
	<b>TOTAL</b>	<b>14875.690</b>	<b>13217.510</b>	<b>12255.600</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	6902.170	6183.260	5947.190
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	65.420	(94.370)	266.700
	Employees benefits expense	1902.740	1561.590	1199.720
	Other expenses	3404.420	3212.880	2714.180
	CSR Expenditure	0.000	0.000	4.510
	<b>TOTAL</b>	<b>12274.750</b>	<b>10863.360</b>	<b>10132.300</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>2600.940</b>	<b>2354.150</b>	<b>2123.300</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	468.960	487.260	551.060
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>2131.980</b>	<b>1866.890</b>	<b>1572.240</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	1593.520	1484.730	1460.840
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>538.460</b>	<b>382.160</b>	<b>111.400</b>
<b>Less</b>	<b>TAX</b>	216.360	136.770	69.280
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>322.100</b>	<b>245.390</b>	<b>42.120</b>

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	<b>EARNINGS IN FOREIGN CURRENCY</b>	2662.690	2292.380	2798.630
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>1.73</b>	<b>1.36</b>	<b>0.26</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	624.140	1629.690	1045.790
Cash generated from operations	NA	NA	NA
Net cash flows from (used in) operations	2005.840	2124.690	2733.350
Net cash flows from (used in) operating activity	1827.300	2083.170	2708.350

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	38.51	36.34	39.19
Account Receivables Turnover (Income / Sundry Debtors)	9.48	10.04	9.31
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	14.64	21.76	31.64
Inventory Turnover (Operating Income / Inventories)	2.30	2.24	2.03
Asset Turnover (Operating Income / Net Fixed Assets)	0.26	0.25	0.24

**LEVERAGE RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.28	0.39	0.50
Debt Equity Ratio (Total Liability / Networth)	0.21	0.34	0.63

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Current Liabilities to Networth (Current Liabilities / Net Worth)	0.25	0.32	0.47
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.73	0.73	1.08
Interest Coverage Ratio (PBIT / Financial Charges)	5.55	4.83	3.85

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	2.21	1.89	0.35
Return on Total Assets ((PAT / Total Assets) * 100)	%	1.75	1.27	0.27
Return on Investment (ROI) ((PAT / Networth) * 100)	%	2.39	1.90	0.51

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		1.75	1.77	1.16
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		1.41	1.51	0.89
G-Score Ratio Financial (Networth / Total Assets)		0.73	0.67	0.53
G-Score Ratio Debt (Debts / Equity Capital)		16.58	26.44	20.39
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.75	1.77	1.16

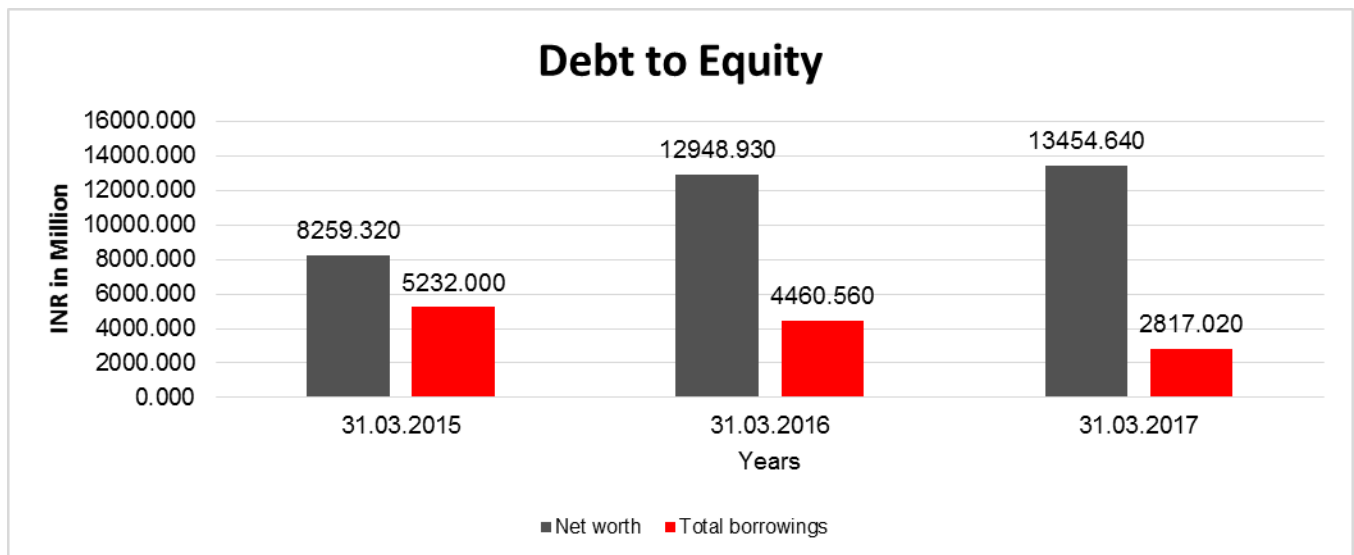
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

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**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

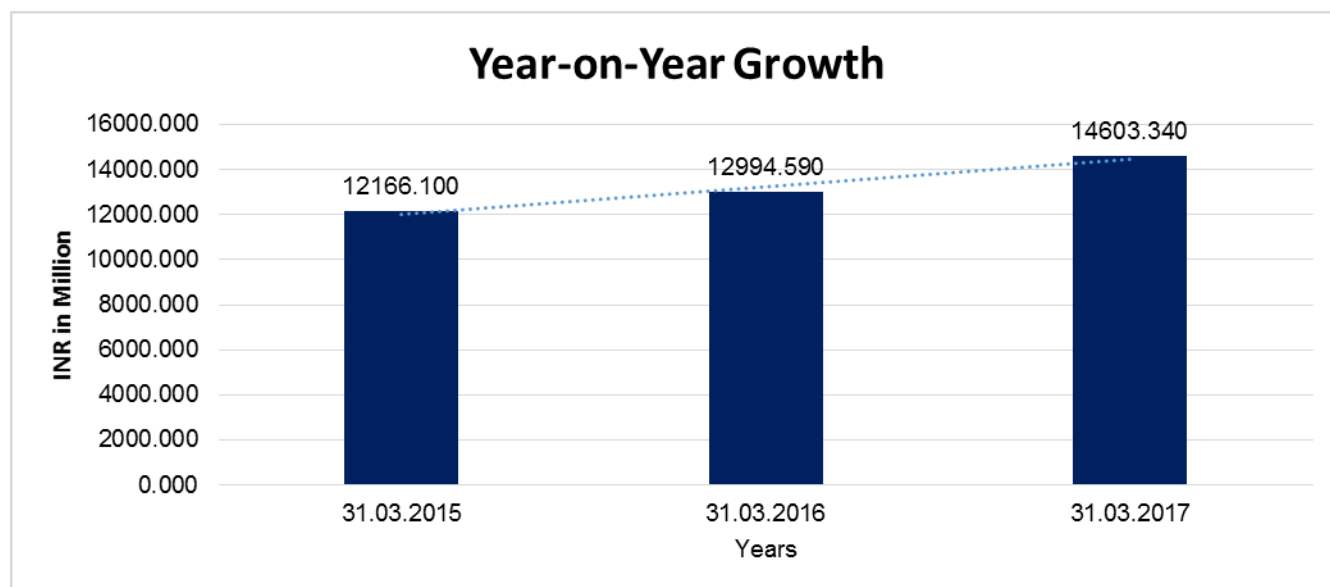
**DEBT EQUITY RATIO**

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	256.570	168.680	169.910
Reserves & Surplus	8002.750	12780.250	13284.730
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>8259.320</b>	<b>12948.930</b>	<b>13454.640</b>
long-term borrowings	2844.080	1876.340	1190.660
Short term borrowings	1342.130	954.530	1002.220
Current maturities of long-term debts	1045.790	1629.690	624.140
<b>Total borrowings</b>	<b>5232.000</b>	<b>4460.560</b>	<b>2817.020</b>
<b>Debt/Equity ratio</b>	<b>0.633</b>	<b>0.344</b>	<b>0.209</b>



**YEAR-ON-YEAR GROWTH**

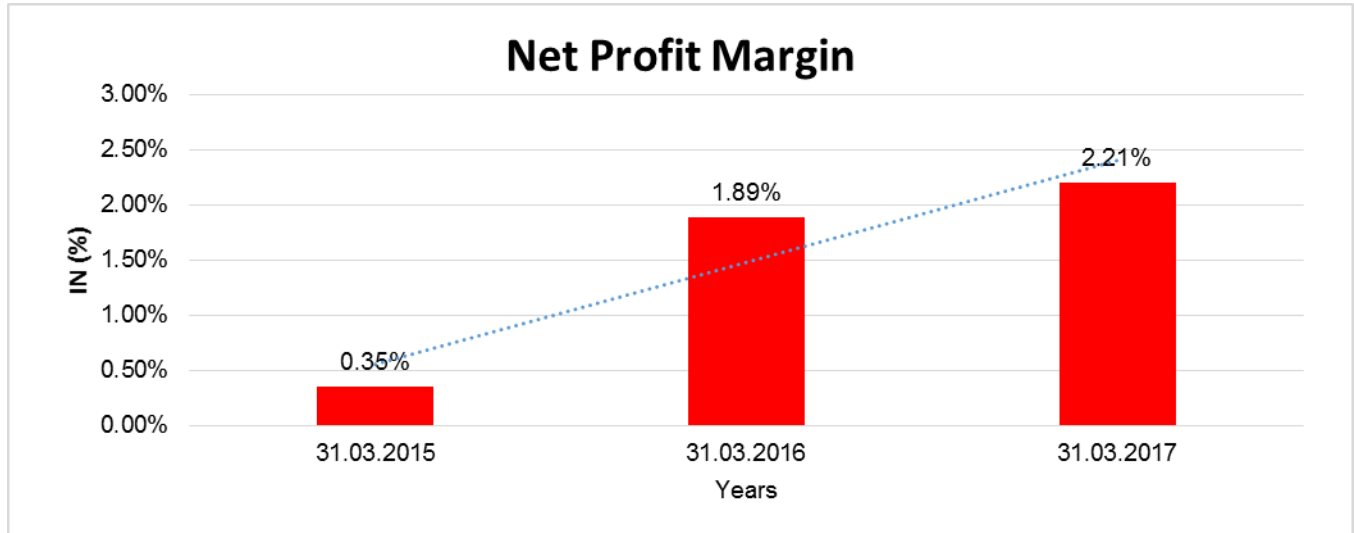
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	12166.100	12994.590	14603.340
		<b>6.810</b>	<b>12.380</b>



**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	12166.100	12994.590	14603.340
Profit	42.120	245.390	322.100
	<b>0.35%</b>	<b>1.89%</b>	<b>2.21%</b>

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#### ABRIDGED BALANCE SHEET – (CONSOLIDATED)

SOURCES OF FUNDS	31.03.2017	31.03.2016
<b>I. EQUITY AND LIABILITIES</b>		
(1) Shareholders' Funds		
(a) Share Capital	169.910	168.680
(b) Reserves & Surplus	12636.630	12182.480
(c) Money received against share warrants	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>12806.540</b>	<b>12351.160</b>
(3) Non-Current Liabilities		
(a) long-term borrowings	1190.660	1876.340
(b) Deferred tax liabilities (Net)	0.000	0.000
(c) Other long term liabilities	445.720	327.760
(d) long-term provisions	16.620	16.100
<b>Total Non-current Liabilities (3)</b>	<b>1653.000</b>	<b>2220.200</b>
(4) Current Liabilities		
(a) Short term borrowings	1002.220	1095.970
(b) Trade payables	286.220	408.820
(c) Other current liabilities	2111.660	2820.560
(d) Short-term provisions	22.470	22.270
<b>Total Current Liabilities (4)</b>	<b>3422.570</b>	<b>4347.620</b>

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<b>TOTAL</b>		<b>17882.110</b>	<b>18918.980</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets		9388.170	9253.990
(ii) Intangible Assets		244.650	181.850
(iii) Capital work-in-progress		535.150	368.740
(iv) Intangible assets under development		0.000	0.000
(b) Non-current Investments		1.720	0.350
(c) Deferred tax assets (net)		91.270	49.690
(d) Long-term Loan and Advances		780.540	698.120
(e) Other Non-current assets		903.030	1010.240
<b>Total Non-Current Assets</b>		<b>11944.530</b>	<b>11562.980</b>
(2) Current assets			
(a) Current investments		0.000	0.000
(b) Inventories		1186.800	1116.230
(c) Trade receivables		1545.830	1279.850
(d) Cash and cash equivalents		2219.520	4276.330
(e) Short-term loans and advances		50.180	38.760
(f) Other current assets		935.250	644.830
<b>Total Current Assets</b>		<b>5937.580</b>	<b>7356.000</b>
<b>TOTAL</b>		<b>17882.110</b>	<b>18918.980</b>

**PROFIT & LOSS ACCOUNT- (CONSOLIDATED)**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
	<b>SALES</b>		
	Income	15354.660	13699.720
	Other Income	283.650	251.870
	<b>TOTAL</b>	<b>15638.310</b>	<b>13951.590</b>
	<b>Less EXPENSES</b>		
	Cost of Materials Consumed	7205.850	6441.800
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	64.050	(96.490)
	Employees benefits expense	2082.340	1736.230
	Other expenses	3676.810	3456.770
	<b>TOTAL</b>	<b>13029.050</b>	<b>11538.310</b>

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	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>		<b>2609.260</b>	<b>2413.280</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>		478.950	493.060
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>		<b>2130.310</b>	<b>1920.220</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>		1632.650	1526.290
	<b>PROFIT/ (LOSS) BEFORE TAX</b>		<b>497.660</b>	<b>393.930</b>
<b>Less</b>	<b>TAX</b>		230.490	150.000
	<b>PROFIT/ (LOSS) AFTER TAX</b>		<b>267.170</b>	<b>243.930</b>
	<b>Earnings / (Loss) Per Share (INR)</b>		<b>1.64</b>	<b>1.50</b>

**LEGAL CASE**

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**District and Sessions Judge, North-West, RHC**

**Case Details**

Case Type	: CS DJ - CIVIL SUIT FOR DJ and ADJ		
Filing Number	: 1852/2017	Filing Date:	18-04-2017
Registration Number	: 346/2017	Registration Date:	19-04-2017
CNR Number	: DLNW01-003796-2017		

**Case Status**

First Hearing Date	: 19th April 2017
Next Hearing Date	: 08th December 2017
Stage of Case	: Misc. cases/purpose
Court Number and Judge	: 505-Additional District Judge

**Petitioner and Advocate**

1) SUNNY ENTERPRISES Address - DELHI
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**Respondent and Advocate**

1) COFFEE DAY GLOBAL LTD Address - DELHI
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**Acts**

Under Act(s)	Under Section(s)
Recovery of Money	74

**History of Case Hearing**

Registration Number	Judge	Business On Date	Hearing Date	Purpose of hearing
346/2017	ADJ(N/W)	19-04-2017	08-12-2017	Misc. cases/purpose

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**Metropolitan Magistrate, Vile Parle, Mumbai**  
 Case Details

<b>Case Type</b>	: Ss cases	
<b>Filing Number</b>	: 1523786/2016	<b>Filing Date</b> : 16-11-2016
<b>Registration Number</b>	: 3923076/2016	<b>Registration Date</b>
: 21-12-2016		
<b>CNR Number</b>	: MHMM25-014235-2016	

Case Status

<b>First Hearing Date</b>	: 18th January 2017
<b>Next Hearing Date</b>	: 18th January 2017
<b>Stage of Case</b>	: NOT HEARD CASES
<b>Court Number and Judge</b>	: 1-Metropolitan Magistrate, 39th Court

Petitioner and Advocate

1) MUNICIPAL CORPORATION K / EAST WARD, MUMBAI Address - MUMBAI
--

Respondent and Advocate

1) V G SIDDHARTH AND 2 ORS Address - HSHOP NO 1,1A, GR FLOOR, VIRESHWAR JYOT TEJPAL RD
2) MALVIKA HEGDE HSHOP NO 1,1A, GR FLOOR, VIRESHWAR JYOT TEJPAL RD
3) M/S COFFEE DAY GLOBAL LTD HSHOP NO 1,1A, GR FLOOR, VIRESHWAR JYOT TEJPAL RD

Acts

<b>Under Act(s)</b>	<b>Under Section(s)</b>
THE BOMBAY SHOP AND ESTABLISHMENT ACT	8,51,20(2),B

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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes

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12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	Yes
32	Litigations that the firm/promoter involved in	Yes
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

## COMPANY BACKGROUND

The Company was originally incorporated as "Amalgamated Bean Coffee Trading Company Private Limited" on 6 December 1993 under the Companies Act, 1956. On 3 February 1997, the status of the Company was changed to a public company and the Company deleted the word "Private" from its name. Subsequently, the Company has changed its name to Coffee Day Global Limited with effect from 20 March 2015. The registered office of the Company is located in Chikmagalur, Karnataka. The Company is a subsidiary of Coffee Day Enterprises Limited. The Company is engaged in the business of retailing of coffee and other products through its chain of outlets under the Cafe and Xpress kiosks formats, under the brand name 'Coffee Day'. The Company also derives its revenue from retail operations from the sale of coffee beans and other related products and services in respect of coffee vending machines. It is also engaged in selling coffee to domestic and overseas customers. The financial statements are approved for issue by the Company's Board of Directors on 18 May 2017.

## UNSECURED LOAN

PARTICULAR	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
<b>Long-term Borrowings</b>		
Fully convertible debentures others	290.460	498.060

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<b>Total</b>	<b>290.460</b>	<b>498.060</b>
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**INDEX OF CHARGES:**

S No	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	H2813 5440	10021 5206	RBL BANK LIMITE D	15/11/ 2018	-	-	300000000.0	SHAHUPURI,KOLHA PUR,KOLHAPURMA4 16001IN
2	G9249 6504	10018 8135	VISTR A ITCL (INDIA) LIMITE D	02/07/ 2018	-	-	1622999750.0	IL & FS FINANCIAL CENTRE PLOT NO C22 G BLOCK BANDRAKURLA COMPLEX BANDRA EASTMUMBAIMA400 051IN
3	H0004 6334	10019 5672	INDUSI ND BANK LTD.	02/05/ 2018	-	-	712500000.0	2401 GEN THIMMAYYA ROADCONTONMENT PUNEMA411001IN
4	G8742 1210	10017 6903	YES BANK LIMITE D	19/04/ 2018	-	-	1400000000.0	NEHRU CENTER,9TH FLOOR,DISCOVERY OF INDIA,DR.A.B.ROAD, WORLI,MUMBAIMH4 00018IN
5	G4622 5397	10010 3695	VISTR A ITCL (INDIA) LIMITE D	14/06/ 2017	-	-	1253670000.0	IL & FS FINANCIAL CENTRE PLOT NO C22 G BLOCK BANDRAKURLA COMPLEX BANDRA EASTMUMBAIMA400 051IN
6	G4622 7351	10010 3696	VISTR A ITCL (INDIA) LIMITE D	14/06/ 2017	-	-	1253670000.0	IL & FS FINANCIAL CENTRE PLOT NO C22 G BLOCK BANDRAKURLA COMPLEX BANDRA EASTMUMBAIMH400 051IN
7	G2806 4681	10006 3345	KOTAK MAHIN DRA BANK LIMITE D	10/11/ 2016	-	-	149400000.0	27BKC, C 27, G BLOCKBANDRA KURLA COMPLEX, BANDRA (E),MUMBAIMA40005 1IN

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8	H2806 9706	10005 6932	RBL BANK LIMITE D	21/10/ 2016	14/11/2 018	-	1000000000.0	SHAHUPURI,KOLHA PUR,KOLHAPURMA4 16001IN
9	G1026 0115	10004 6705	VISTR A ITCL (INDIA) LIMITE D	22/08/ 2016	-	-	1273692715.0	IL & FS FINANCIAL CENTRE PLOT NO C22 G BLOCK BANDRAKURLA COMPLEX BANDRA EASTMUMBAIMA400 051IN
10	G1026 1311	10004 6710	VISTR A ITCL (INDIA) LIMITE D	22/08/ 2016	-	-	1273692715.0	IL & FS FINANCIAL CENTRE PLOT NO C22 G BLOCK BANDRAKURLA COMPLEX BANDRA EASTMUMBAIMA400 051IN

**CONTINGENT LIABILITIES:**

PARTICULARS	(INR in million)	
	31.03.2017	31.03.2016
Claims against company not acknowledged as debt	655.300	317.560

**FIXED ASSETS**

- Freehold land
- Leasehold land
- Buildings
- Leasehold improvements
- Plant and equipment
- Office equipment
- Furniture and fixtures
- Computers
- Vehicles
- Coffee vending machine

**WEBSITE DETAILS:**

**NEWS / PRESS RELEASE**

**CAFE COFFEE DAY JOINS HANDS WITH UBER EATS FOR FOOD PRODUCTS DISTRIBUTION IN INDIA**

**Date: 11.07.2018**

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UberEATS was started in 2014 as a small delivery pilot in Los Angeles and was later launched as a separate mobile app in Toronto in December 2015.

NEW DELHI: Coffee Day Enterprises, which runs coffee chain under brand name Cafe Coffee Day, today said its subsidiary has entered into an agreement with Uber Portier B V for the distribution of food products in India. "Coffee Day Global Ltd (CDGL) has entered into an agreement with Uber Portier B V, wherein CDGL is partnering with UBER for obtaining technology services through the "UberEats" mobile application in order to enable distribution of food products,"

UberEATS was started in 2014 as a small delivery pilot in Los Angeles and was later launched as a separate mobile app in Toronto in December 2015.

Since then, it has been expanded to become a stand-alone app.

UberEATS has been expanded to over 25 countries in over 90 cities covering thousand of restaurants globally, including India.

#### **EXPANSION PLANS: CCD TO ADD 125 OUTLETS BY MARCH NEXT YEAR**

**Date: 17.08.2018**

The company shut down 10 cafes in the three months to June but will add between 125 and 135 outlets by March next year, the management has indicated

Coffee Day Global (CDGL), which owns and runs the Cafe Coffee Day chain of cafes, is rejigging its network of outlets. The company shut down 10 cafes in the three months to June but will add between 125 and 135 outlets by March next year, the management has indicated. In 2017-18 too, CDGL set up 135 cafes but it also shuttered many, leaving a net addition of 40 outlets. Analysts are disappointed with the pace of expansion of the network which they believe is muted. The management's objective is to have larger cafes with better facilities.

A Venu Madhav, Director, CDGL, pointed out recently many of the outlets were small covering around 500 to 600 sq ft and without washrooms. "We are looking at bigger outlets of between 1,000 and 1,200 sq ft in locations nearby," Madhav observed, adding some 200 older cafes would be renovated while some unprofitable ones would be shut. CDGL (coffee business) reported profitability as measured by the ebitda margin of 16.1% in 2017-18 which was lower than the 17.4% reported for 2016-17. In 2015-16, the ebitda margin was 13.2%. Analysts were somewhat disappointed with the company's performance in the three months to June, although the ebitda margin came in at 16.5% — significantly higher than the 14.8% in Q1FY18.

"The topline growth was disappointing," they wrote. Revenues rose by about 7% y-o-y to INR 4720.000 million. This was despite the company having taken a price hike of around 4.5% in May. Moreover, while the ebitda growth of 20% y-o-y was fine, "it was materially below what some of QSR peers like Jubilant and Westlife reported for the quarter", they pointed out. "The gap between CDGL's performance versus peers (on both sides) continues to be perplexing," analysts at Kotak Institutional Investors observed.

Sector experts point out there has been a proliferation of cafes in the last five years with several brands, including Costa Coffee, Starbucks, The Coffee Bean and Tea Leaf, Gloria Jean and Bru World Cafe, all wanting to grow market share. At the end of June 2018, there were 1,742 CCD outlets compared to 1,694 at the end of June 2017. As on June 30, 2018, Coffee Day Enterprises.

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**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 71.32
UK Pound	1	INR 90.91
Euro	1	INR 81.57

**INFORMATION DETAILS**

Information Gathered by :	SHA
Analysis Done by :	VIVR
Report Prepared by :	RKI

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	YES
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	YES
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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