

## MIRA INFORM REPORT

<b>Report No. :</b>	545645
<b>Report Date :</b>	19.12.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	MONDELEZ INDIA FOODS PRIVATE LIMITED (w.e.f. 30.12.2014)
<b>Formerly Known As :</b>	MONDELEZ INDIA FOODS LIMITED (w.e.f. 07.04.2014) CADBURY INDIA LIMITED CADBURY-FRY (INDIA) PRIVATE LIMITED
<b>Registered Office :</b>	Unit No. 2001, 20th Floor, Tower-3 (Wing C), Indiabulls Finance Centre, Parel, Mumbai – 400013, Maharashtra
<b>Tel. No.:</b>	91-22-33963100
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2018
<b>Date of Incorporation :</b>	19.07.1948
<b>CIN No.:</b> [Company Identification No.]	U15430MH1948PTC006457
<b>Capital Investment / Paid-up Capital :</b>	INR 303.184 million
<b>IEC No.:</b> [Import-Export Code No.]	0388024976
<b>PAN No.:</b> [Permanent Account No.]	AAACC0460H
<b>GSTN :</b> [Goods & Service Tax Registration No.]	06AAACC0460H1Z6 (Haryana) 04AAACC0460H1ZA (Chandigarh) 27AAACC0460H1Z2 (Maharashtra) 29AAACC0460H1ZY (Karnataka) 07AAACC0460H2Z3 (Delhi) 33AAACC0460H1Z9 (Tamilnadu) 32AAACC0460H1ZB (Kerala) 36AAACC0460H1Z3 (Telangana) 03AAACC0460H1ZC (Punjab)

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	23AAACC0460H1ZA (Madhya Pradesh) 37AAACC0460H1Z1 (Andhra Pradesh) 18AAACC0460H1Z1 (Assam) 24AAACC0460H1Z8 (Gujarat) 09AAACC0460H1Z0 (Uttar Pradesh) 20AAACC0460H1ZG (Jharkhand) 19AAACC0460H1ZZ (West Bengal) 27AAACC0460H2Z1 (Maharashtra) 02AAACC0460H1ZE (Himachal Pradesh) 21AAACC0460H1ZE (Odisha) 08AAACC0460H1Z2 (Rajasthan)
<b>Legal Form :</b>	Private Limited Liability Company
<b>Line of Business :</b>	The Company manufactures and sells food products (Registered Activity)
<b>No. of Employees :</b>	Not Divulged

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** A++

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default

<b>Maximum Credit Limit :</b>	USD 67000000
<b>Status :</b>	Excellent
<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Exist
<b>Comments :</b>	<p>Subject was incorporated in the year 1948 and is a part of the "Mondelez International Inc. Group". Mondelez is the third-largest food company in the world (behind Nestlé and PepsiCo).</p> <p>The company operates in five categories– chocolate, beverages, biscuits, gums &amp; candy. Its brand includes Oreo, LU biscuits, Cadbury Fuse, Bournvita biscuits, 5 Star, Bournville, Cadbury Bournvita, Cadbury Celebration, Cadbury Dairy Milk, Cadbury Dairy Milk Silk, Chocolaurs, Gems, Halls, Perk, Tang, Trident, Glow, Toblerone.</p> <p>The ratings are supported by its large scale and leading global market positions in the attractive global snacks category.</p>

	<p>As per the financial of 2018, the company has achieved 6.37% growth in its revenue as compared to the previous year's revenue and has earned an average net profit margin of 5.33%.</p> <p>The rating also takes into consideration, company's well-built brand image, superior market position, and strong financial risk profile marked by a robust capital structure and above average debt protection metrics.</p> <p>"Mondelez International Inc." ranks at 117th in fortune 500 company's list of 2018.</p> <p>Business is active. Payment seems to be regular.</p> <p>The company can be considered good for normal business dealings at usual trade terms and condition.</p>
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**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

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**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 19.12.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION DENIED BY**

<b>Name :</b>	Mr. Nilanjan Choudhary
<b>Designation :</b>	Not Divulged
<b>Contact No.:</b>	91-9004744286
<b>Date :</b>	17.12.2018

**Management non-cooperative (Tel No.: 91-22-33963100)**

**LOCATIONS**

<b>Registered Office :</b>	Unit No. 2001, 20th Floor, Tower-3 (Wing C), Indiabulls Finance Centre, Parel, Mumbai – 400013, Maharashtra, India
<b>Tel. No.:</b>	91-22-33963100
<b>Mobile No.:</b>	91-9004744286 (Mr. Nilanjan Choudhary)
<b>Fax No.:</b>	Not Available
<b>E-Mail :</b>	<a href="mailto:prashant.joshi@mdlz.com">prashant.joshi@mdlz.com</a> <a href="mailto:cop-mtmodelezsupport.in@mdlz.com">cop-mtmodelezsupport.in@mdlz.com</a>
<b>Website :</b>	<a href="https://in.mondelezinternational.com">https://in.mondelezinternational.com</a>

**DIRECTORS**

**As on 31.03.2018**

<b>Name :</b>	Mr. Deepak Iyer
<b>Designation :</b>	Managing Director
<b>Address :</b>	B-111, The Summit Golf Course Road, DLF Phase-5, Sector-54, Gurugram-

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	122011, Haryana, India		
<b>Date of Birth/Age :</b>	01.11.1967		
<b>Date of Appointment :</b>	09.08.2016		
<b>DIN No.:</b>	06474773		
<b>Name :</b>	Mr. Sree Kirat Patel		
<b>Designation :</b>	Whole-Time Director		
<b>Address :</b>	W/O Kirat Patel, Flat No.12, Apurva Apartments 5, Napeansea Road, Near Saint Stephen's Church, Mumbai-400036, Maharashtra, India		
<b>Date of Birth/Age :</b>	12.06.1958		
<b>Date of Appointment :</b>	23.05.2011		
<b>DIN No.:</b>	03554790		
<b>Other Directorship:</b>			
	<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>
	L99999MH1922PLC0009 87	GREAVES COTTON LIMITED	03/08/2017
<b>Name :</b>	Mrs. Madhuwanti Atul Kale		
<b>Designation :</b>	Whole-Time Director		
<b>Address :</b>	A-16, Bhakti Sudha Society Datta Mandir Road, Vakola Pipeline, Santacruz (East), Mumbai-400055, Maharashtra, India		
<b>Date of Appointment :</b>	27.08.2018		
<b>DIN No.:</b>	07335284		
<b>Name :</b>	Mr. Nandkumar Vasant Kulkarni		
<b>Designation :</b>	Whole-Time Director		
<b>Address :</b>	Flat No. 101/102, Building, Brookhill, Hiranandani Estate, G B Road, Thane (West), Mumbai-400607, Maharashtra, India		
<b>Date of Birth/Age :</b>	22.01.1976		
<b>Date of Appointment :</b>	09.08.2018		
<b>DIN No.:</b>	07577189		

**KEY EXECUTIVES**

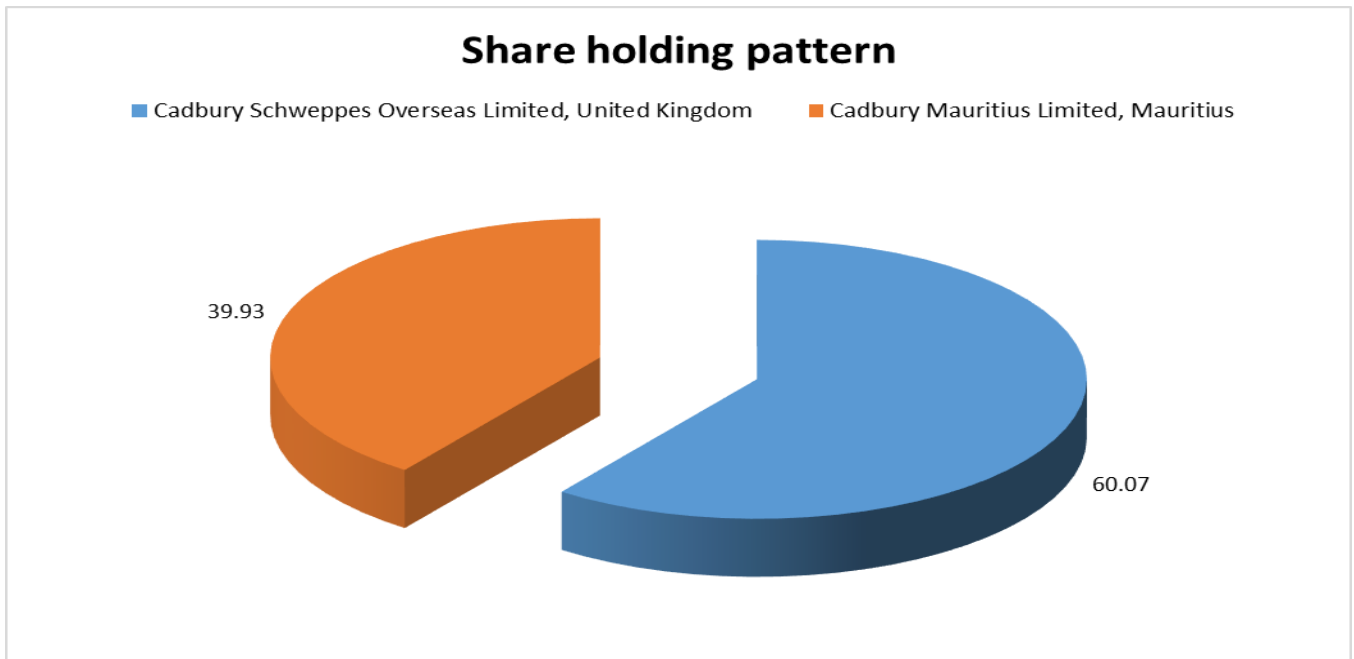
<b>Name :</b>	Mr. Vivek Mishra
<b>Designation :</b>	Company Secretary
<b>Address :</b>	103, B-Block, Suyog CHS Tilak Nagar, Chembur (East), Mumbai-400089, Maharashtra, India
<b>Date of Appointment :</b>	01.05.2017
<b>PAN No.:</b>	ATBPM3993L

**MAJOR SHAREHOLDERS**

**As on 31.03.2017**

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Names of Shareholders	No. of Shares	% of Holding
Cadbury Schweppes Overseas Limited, United Kingdom	18213120	60.07
Cadbury Mauritius Limited, Mauritius	12105313	39.93
<b>Total</b>	<b>30318433</b>	<b>100.00</b>



**Equity Share Break up (Percentage of Total Equity)**

As on 28.09.2017

Category	Percentage
Promoters (Body corporate)	100.00
<b>Total</b>	<b>100.00</b>

**BUSINESS DETAILS**

<b>Line of Business :</b>	The Company manufactures and sells food products (Registered Activity)	
<b>Products / Services :</b>	<b>Item Code No.</b>	<b>Products/Services Description</b>
	18069010	Chocolate
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Divulged	

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<b>Imports :</b>	Not Divulged
<b>Terms :</b>	Not Divulged

**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>Customers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>No. of Employees :</b>	Not Divulged	
<b>Bankers :</b>	<b>Banker Name :</b>	Not Divulged
	<b>Branch :</b>	--
	<b>Person Name (With Designation) :</b>	--
	<b>Contact Number :</b>	--
	<b>Name of Account Holder :</b>	--
	<b>Account Number :</b>	--
	<b>Account Since (Date/Year of Account Opening) :</b>	--
	<b>Average Balance Maintained :</b>	--
	<b>Credit Facilities Enjoyed (CC/OD/Term Loan) :</b>	--
	<b>Account Operation :</b>	--
<b>Remark :</b>	--	
<b>Auditors :</b>		
<b>Name :</b>	Lovelock and Lewes	

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	Chartered Accountants
<b>Address :</b>	President Plaza, 1st Floor, Plot No 36, Opposite Muktidham Derasar, S G Highway Thaltej Cross Road, Ahmedabad – 380054, Gujarat, India
<b>Membership No.:</b>	045668
<b>Income-tax PAN of auditor or auditor's firm :</b>	AABFL5878L
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Holding company :</b>	Cadbury Schweppes Overseas Limited, UK
<b>Subsidiary Company</b>	Induri Farm Private Limited (U92410MH1946PTC004878)
<b>Associate Com</b>	Cadbury Mauritius Limited, Mauritius
<b>Fellow Subsidiary</b>	<ul style="list-style-type: none"> <li>• Cadbury Adams (Thailand) Limited, Thailand (formerly Mondelz International (Thailand) Company Limited, Thailand)</li> <li>• Cadbury Confectionery Malaysia Sdn. Bhd., Malaysia</li> <li>• Cadbury Confectionery Sales Malaysia, Malaysia</li> <li>• Cadbury Schweppes Finance Limited, UK</li> <li>• Cadbury UK Limited, UK</li> <li>• CS Business Services (India) Private Limited</li> <li>• Kent Gida Maddeleri Sanayii ve Ticaret Anonim Sirketi, Turkey</li> <li>• KJS INDIA PRIVATE LIMITED</li> <li>• Mondelez UK Service Company, UK</li> <li>• Generale Biscuit, France</li> <li>• Mondelez Asia Pacific Pte. Limited, Singapore</li> <li>• Mondelez Australia Pty Limited, Australia (formerly Kraft Foods Australia Pty. Limited)</li> <li>• Mondelez International AMEA PTE Limited (formerly known as Cadbury Enterprises Pte. Limited)</li> <li>• Mondelez Australia(Foods) Limited, Australia</li> <li>• Mondelez Bahrain WII, Bahrain</li> <li>• Mondelez Deutschland Services GmbH &amp; Co. KG, Germany</li> <li>• Mondelez Eastern Europe, Middle East &amp; Africa FZE, Dubai</li> <li>• Mondelez Europe GmbH, Switzerland</li> <li>• Mondelez Europe Services GmbH, Switzerland</li> <li>• Mondelz Global LLC, USA</li> <li>• Intercontinental Great Brands LLC, USA</li> <li>• Mondelez International Holdings LLC, USA</li> <li>• Mondelez Japan Limited, Japan</li> <li>• Mondelez Malaysia Sales Sdn. Bhd., Malaysia (formerly Kraft Malaysia Sdn. Bhd.)</li> <li>• Mondelez Philippines, Inc., Philippines</li> <li>• Kraft Foods Schweiz Hold. GmbH, Switzerland</li> </ul>

	<ul style="list-style-type: none"> <li>• Taloca GmbH, Switzerland</li> <li>• Mondelez Singapore Pte Limited, Singapore</li> <li>• Mondelez UK Holding and Service Limited, UK</li> <li>• Mondelez UK Limited, UK</li> <li>• Mondelez UK R&amp;D Limited, UK</li> <li>• Mondelez UK Confectionery Production Limited., UK</li> <li>• PT Mondelez Indonesia Manufacturing, Indonesia</li> <li>• PT Mondelez Indonesia Trading, Indonesia</li> <li>• PT Cadbury Indonesia, Indonesia</li> <li>• Cadbury Trading Hong Kong Limited, Hong Kong</li> <li>• Mondelez New Zealand, New Zealand</li> <li>• Mondelez Costa Rica Limited</li> <li>• Chapelat Swaziland (Pty) Limited</li> <li>• Cadbury Nigeria</li> <li>• Mondelz Business Services Ap Pte.</li> <li>• Cong Ty Co Phan Mondelez Kinh Do</li> </ul>
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**CAPITAL STRUCTURE**

As on 31.03.2018

**Authorised Capital :**

No. of Shares	Type	Value	Amount
3750000	Equity Shares	INR 10/- each	INR 375.000 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
30318433	Equity Shares	INR 10/- each	INR 303.184 Million

**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET (STANDALONE)**

SOURCES OF FUNDS	31.03.2018	31.03.2017	31.03.2016
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	303.184	303.184	303.200
(b) Reserves & Surplus	23037.116	19712.516	17670.300
(c) Money received against share warrants	0.000	0.000	0.000

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(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>23340.300</b>	<b>20015.700</b>	<b>17973.500</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	4081.100	5869.200	6768.800
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	1504.900	2043.500	3137.100
<b>Total Non-current Liabilities (3)</b>	<b>5586.000</b>	<b>7912.700</b>	<b>9905.900</b>
(4) Current Liabilities			
(a) Short term borrowings	1687.700	1523.300	1439.200
(b) Trade payables	14480.500	12430.400	11338.900
(c) Other current liabilities	4622.900	3347.000	2991.700
(d) Short-term provisions	73.700	78.700	94.200
<b>Total Current Liabilities (4)</b>	<b>20864.800</b>	<b>17379.400</b>	<b>15864.000</b>
<b>TOTAL</b>	<b>49791.100</b>	<b>45307.800</b>	<b>43743.400</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	22964.300	23020.300	13000.300
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	3497.000	4321.900	13454.800
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.200	0.200	0.200
(c) Deferred tax assets (net)	210.500	495.100	1020.200
(d) Long-term Loan and Advances	538.500	246.500	232.400
(e) Other Non-current assets	2573.600	2268.700	2022.800
<b>Total Non-Current Assets</b>	<b>29784.100</b>	<b>30352.700</b>	<b>29730.700</b>
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	6992.200	7386.600	6589.400
(c) Trade receivables	914.500	675.900	1001.200
(d) Cash and cash equivalents	10644.500	4796.200	3497.600
(e) Short-term loans and advances	8.600	5.900	7.600
(f) Other current assets	1267.900	2037.700	2854.400
(g) Non-current assets classified as held for sale	179.300	52.800	62.500
<b>Total Current Assets</b>	<b>20007.000</b>	<b>14955.100</b>	<b>14012.700</b>
<b>TOTAL</b>	<b>49791.100</b>	<b>45307.800</b>	<b>43743.400</b>

**PROFIT & LOSS ACCOUNT (STANDALONE)**

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	<b>PARTICULARS</b>	<b>31.03.2018</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
	<b>SALES</b>			
	Income	61154.300	57489.400	56852.400
	Other Income	959.300	317.700	134.200
	<b>TOTAL</b>	<b>62113.600</b>	<b>57807.100</b>	<b>56986.600</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	25057.700	22338.700	23390.500
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(34.000)	(542.700)	(674.100)
	Employees benefits expense	5347.800	4896.900	5057.100
	Other expenses	21629.900	25148.700	20330.800
	Exceptional Items	1283.500	(882.900)	1203.400
	Excise Duty	0.000	0.000	4226.600
	<b>TOTAL</b>	<b>53284.900</b>	<b>50958.700</b>	<b>53534.300</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>8828.700</b>	<b>6848.400</b>	<b>3452.300</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	702.100	899.900	255.500
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>8126.600</b>	<b>5948.500</b>	<b>3196.800</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	3586.200	2908.500	2531.000
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>4540.400</b>	<b>3040.000</b>	<b>665.800</b>
<b>Less</b>	<b>TAX</b>	1278.900	820.000	287.800
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>3261.500</b>	<b>2220.000</b>	<b>378.000</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>107.57</b>	<b>73.22</b>	<b>12.47</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

<b>Particulars</b>	<b>31.03.2018</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
Current Maturities of Long term debt	1777.800	888.900	NA
Cash generated from operations	NA	NA	6595.700
Net cash flows from (used in) operations	9665.100	7543.400	6139.900
Net cash flows from (used in) operating activity	10045.200	6818.700	NA

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**KEY RATIOS**

**EFFICIENCY RATIOS**

<b>PARTICULARS</b>	<b>31.03.2018</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
Average Collection Days (Sundry Debtors / Income * 365 Days)	5.46	4.29	6.43
Account Receivables Turnover (Income / Sundry Debtors)	66.87	85.06	56.78
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	210.93	203.10	176.94
Inventory Turnover (Operating Income / Inventories)	1.26	0.93	0.52
Asset Turnover (Operating Income / Net Fixed Assets)	0.33	0.25	0.13

**LEVERAGE RATIOS**

<b>PARTICULARS</b>	<b>31.03.2018</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.54	0.53	0.52
Debt Equity Ratio (Total Liability / Networth)	0.32	0.41	0.46
Current Liabilities to Networth (Current Liabilities / Net Worth)	0.89	0.87	0.88
Fixed Assets to Networth (Net Fixed Assets / Networth)	1.13	1.37	1.47
Interest Coverage Ratio (PBIT / Financial Charges)	12.57	7.61	13.51

**PROFITABILITY RATIOS**

<b>PARTICULARS</b>		<b>31.03.2018</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
Net Profit Margin ((PAT / Sales) * 100)	%	5.33	3.86	0.66

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Return on Total Assets ((PAT / Total Assets) * 100)	%	6.55	4.90	0.86
Return on Investment (ROI) ((PAT / Networth) * 100)	%	13.97	11.09	2.10

**SOLVENCY RATIOS**

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Current Ratio (Current Assets / Current Liabilities)	0.96	0.86	0.88
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	0.62	0.44	0.47
G-Score Ratio Financial (Networth / Total Assets)	0.47	0.44	0.41
G-Score Ratio Debt (Debts / Equity Capital)	24.89	27.31	27.07
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	0.96	0.86	0.88

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

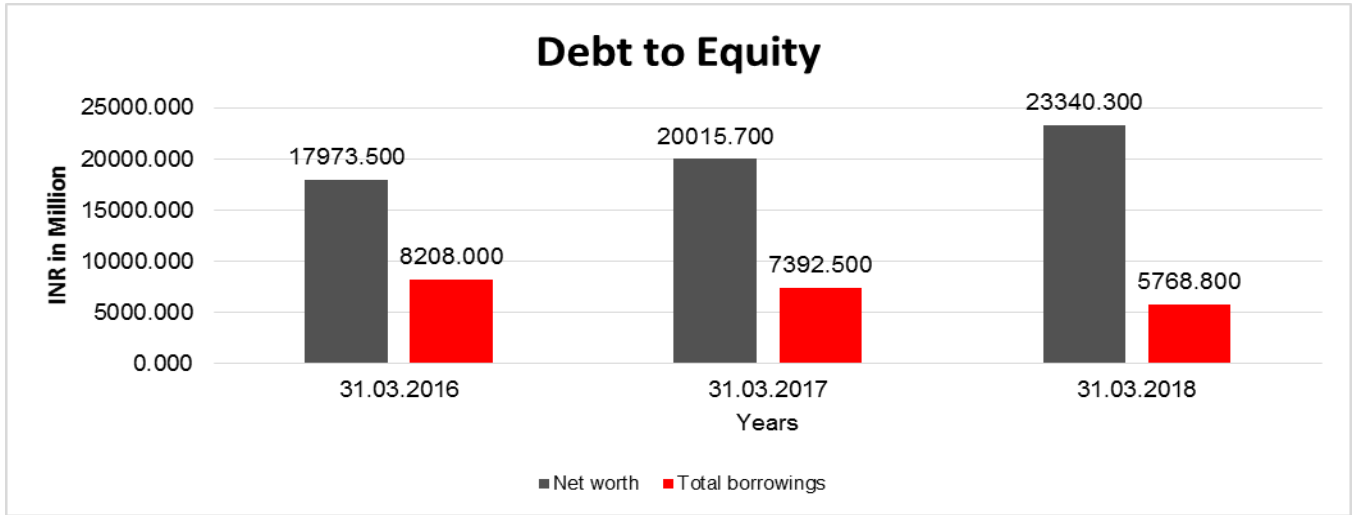
**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

**DEBT EQUITY RATIO**

Particular	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Share Capital	303.200	303.184	303.184
Reserves & Surplus	17670.300	19712.516	23037.116
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>17973.500</b>	<b>20015.700</b>	<b>23340.300</b>
long-term borrowings	6768.800	5869.200	4081.100
Short term borrowings	1439.200	1523.300	1687.700
<b>Total borrowings</b>	<b>8208.000</b>	<b>7392.500</b>	<b>5768.800</b>

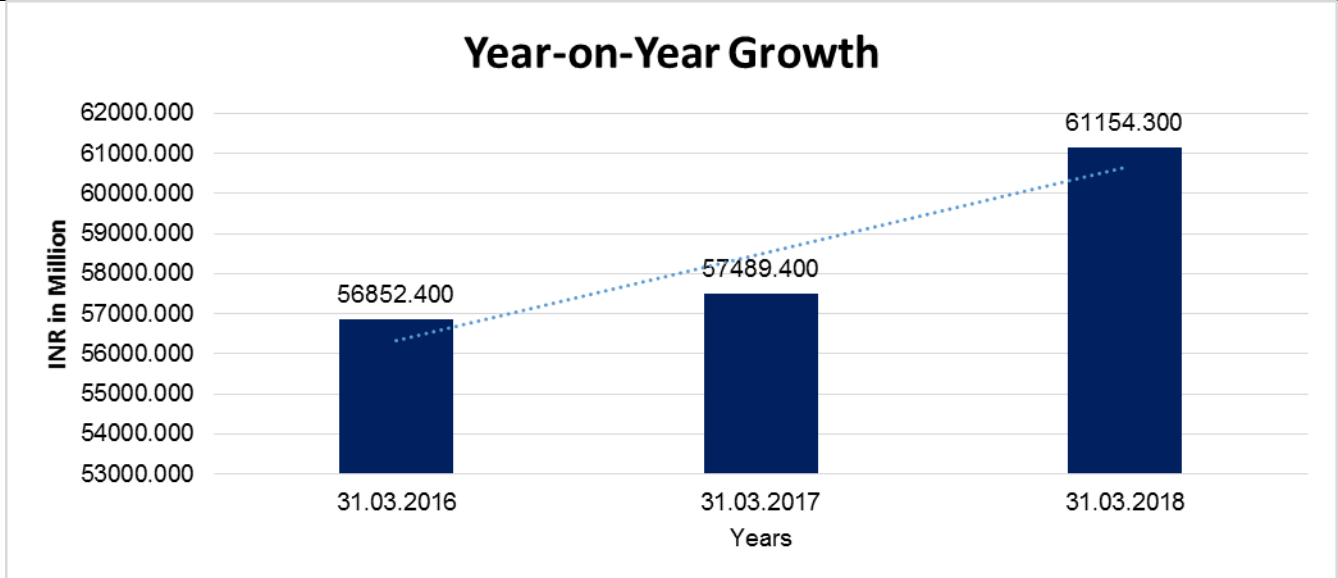
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Debt/Equity ratio	0.457	0.369	0.247
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**YEAR-ON-YEAR GROWTH**

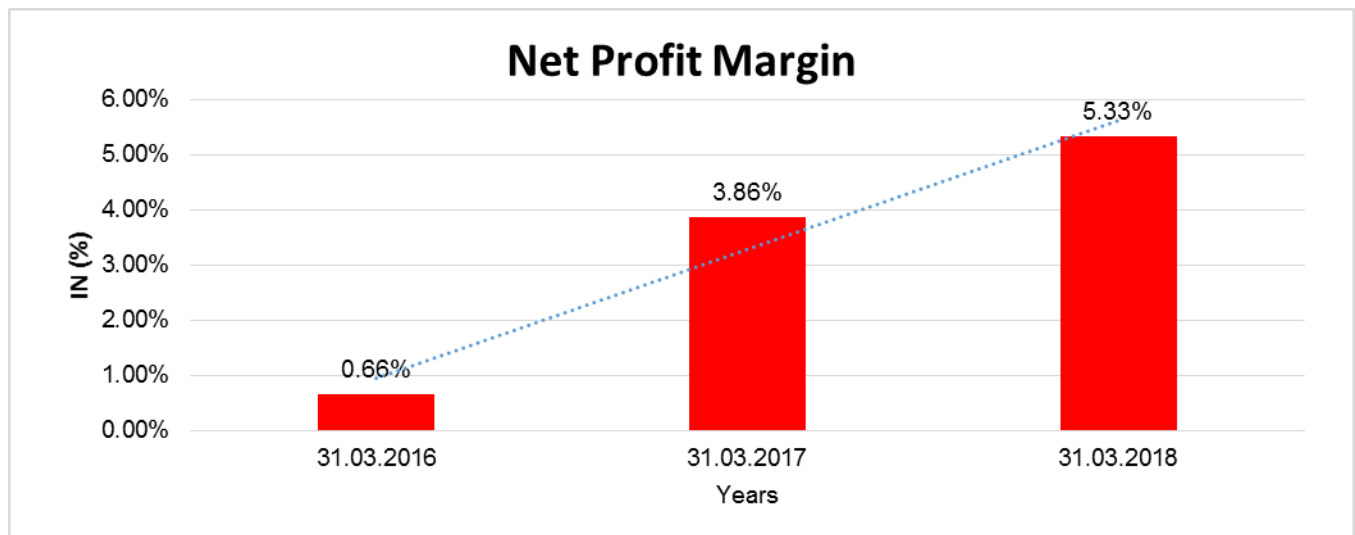
Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales	56852.400	57489.400	61154.300
		<b>1.120</b>	<b>6.375</b>



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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales	56852.400	57489.400	61154.300
Profit	378.000	2220.000	3261.500
	<b>0.66%</b>	<b>3.86%</b>	<b>5.33%</b>



**ABRIDGED BALANCE SHEET (CONSOLIDATED)**

SOURCES OF FUNDS	31.03.2018	31.03.2017
<b>I. EQUITY AND LIABILITIES</b>		
(1) Shareholders' Funds		
(a) Share Capital	303.184	303.184
(b) Reserves & Surplus	23032.716	19710.216
(c) Money received against share warrants	0.000	0.000
(d) Non controlling interest	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>23335.900</b>	<b>20013.400</b>
(3) Non-Current Liabilities		
(a) long-term borrowings	4081.100	5869.200
(b) Deferred tax liabilities (Net)	0.000	0.000
(c) Other long term liabilities	0.000	0.000
(d) long-term provisions	1511.300	2050.500
<b>Total Non-current Liabilities (3)</b>	<b>5592.400</b>	<b>7919.700</b>

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(4) Current Liabilities			
(a) Short term borrowings		1687.700	1523.300
(b) Trade payables		14485.200	12431.600
(c) Other current liabilities		4624.000	3347.800
(d) Short-term provisions		74.400	78.800
<b>Total Current Liabilities (4)</b>		<b>20871.300</b>	<b>17381.500</b>
<b>TOTAL</b>		<b>49799.600</b>	<b>45314.600</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets		23058.300	23114.300
(ii) Intangible Assets		0.600	0.600
(iii) Capital work-in-progress		3497.000	4321.900
(iv) Intangible assets under development		0.000	0.000
(b) Non-current Investments		0.000	0.000
(c) Deferred tax assets (net)		210.500	495.100
(d) Long-term Loan and Advances		446.400	154.400
(e) Other Non-current assets		2586.200	2277.600
<b>Total Non-Current Assets</b>		<b>29799.000</b>	<b>30363.900</b>
(2) Current assets			
(a) Current investments		0.000	0.000
(b) Inventories		6992.700	7387.100
(c) Trade receivables		914.500	676.800
(d) Cash and cash equivalents		10653.400	4818.900
(e) Short-term loans and advances		8.600	5.900
(f) Other current assets		1252.100	2009.200
(g) Non-current assets classified as held for sale		179.300	52.800
<b>Total Current Assets</b>		<b>20000.600</b>	<b>14950.700</b>
<b>TOTAL</b>		<b>49799.600</b>	<b>45314.600</b>

**PROFIT & LOSS ACCOUNT (CONSOLIDATED)**

	<b>PARTICULARS</b>	<b>31.03.2018</b>	<b>31.03.2017</b>
	<b>SALES</b>		
	Income	61155.000	57489.900
	Other Income	949.400	307.700
	<b>TOTAL</b>	<b>62104.400</b>	<b>57797.600</b>
<b>Less</b>	<b>EXPENSES</b>		
	Cost of Materials Consumed	25058.900	22340.800
	Changes in inventories of finished goods, work-in-	(34.000)	(542.700)

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	progress and Stock-in-Trade			
	Employees benefits expense		5353.400	4902.200
	Other expenses		21616.400	25133.600
	Exceptional Items		1283.500	(882.900)
	<b>TOTAL</b>		<b>53278.200</b>	<b>50951.000</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>		<b>8826.200</b>	<b>6846.600</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>		702.100	899.900
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>		<b>8124.100</b>	<b>5946.700</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>		3586.200	2908.500
	<b>PROFIT/ (LOSS) BEFORE TAX</b>		<b>4537.900</b>	<b>3038.200</b>
<b>Less</b>	<b>TAX</b>		1278.900	820.100
	<b>PROFIT/ (LOSS) AFTER TAX</b>		<b>3259.000</b>	<b>2218.100</b>
	<b>Earnings / (Loss) Per Share (INR)</b>		<b>107.49</b>	<b>73.16</b>

**LEGAL CASES**

LITIGATION DETAILS FILE ATTACHED

**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check List by Info Agents	Available in Report (Yes / No)
1]	Year of establishment	Yes
2]	Constitution of the entity Incorporation details	Yes
3]	Locality of the entity	Yes
4]	Premises details	No
5]	Buyer visit details	--
6]	Contact numbers	Yes
7]	Name of the person contacted	Yes
8]	Designation of contact person	No
9]	Promoter's background	Yes

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10]	Date of Birth of Proprietor / Partners / Directors	Yes
11]	Pan Card No. of Proprietor / Partners	No
12]	Voter Id Card No. of Proprietor / Partners	No
13]	Type of business	Yes
14]	Line of Business	Yes
15]	Export/import details (if applicable)	No
16]	No. of employees	No
17]	Details of sister concerns	Yes
18]	Major suppliers	No
19]	Major customers	No
20]	Banking Details	No
21]	Banking facility details	No
22]	Conduct of the banking account	--
23]	Financials, if provided	Yes
24]	Capital in the business	Yes
25]	Last accounts filed at ROC, if applicable	Yes
26]	Turnover of firm for last three years	Yes
27]	Reasons for variation <> 20%	--
28]	Estimation for coming financial year	No
29]	Profitability for last three years	Yes
30]	Major shareholders, if available	Yes
31]	External Agency Rating, if available	No
32]	Litigations that the firm/promoter involved in	Yes
33]	Market information	--
34]	Payments terms	No
35]	Negative Reporting by Auditors in the Annual Report	No

## BACKGROUND

The Company, is a limited liability Company registered in India. The Company manufactures and sells food products in India. The Company offers chocolates under the brand Cadbury Dairy milk, 5 Star, perk and gems. It also provides malted food drink under the Cadbury bournvita brand name; powdered beverage under the brand name of Tang; biscuits under the brand name of Oreo and candy under the brand name of Halls.

## UNSECURED LOAN

PARTICULAR	31.03.2018 (INR in Million)	31.03.2017 (INR in Million)
<b>Long-term Borrowings</b>		
Rupee term loans from banks	4081.100	5869.200

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<b>Short-term borrowings</b>		
Working capital loans from banks	1687.700	1523.300
<b>Total</b>	<b>5768.800</b>	<b>7392.500</b>

#### INDEX OF CHARGES

S No	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	B02661106	10008306	State Bank of India	22/05/2006	-	14/12/2010	750000000.0	Madame Cama Road Nariman Point MUMBAI MH4 00021IN

#### FIXED ASSETS

- Buildings
- Plant and Equipment
- Furniture and Fixtures
- Vehicles
- Office Equipment

#### WEBSITE DETAILS

#### NEWS/ PRESS RELEASES

#### MONDELEZ INDIA LAUNCHES OREO CADBURY DIPPED

#### Mondelez India strengthens its Premium Biscuit offering further with the favourite Oreo cookies coated in deliciously chocolaty Cadbury

Oreo, the biscuit brand by Mondelēz International, is taking forward the special ritual of 'Twist, Lick, Dunk' by expanding its trajectory in India with the launch of Oreo Cadbury Dipped, to premiumize the biscuit category further with the favourite Oreo cookies coated in deliciously chocolaty Cadbury. This is in line with the global vision of 'Snacking Made Right', where Mondelēz International promises to offer its consumers the right snack, for the right moment, made the right way.

The launch opens up a new segment for Mondelez India, after entering the Creams segment with Oreo and Cookies segment with Bournvita Biscuits.

Speaking on the launch of Oreo Cadbury Dipped, Sudhanshu Nagpal, Head – Biscuits Category, Mondelez India said, "The launch of Oreo Cadbury Dipped stems from our constant endeavour to expand the brand's narrative and consumption occasions. As Oreo has always stood for bringing people together, we bring to them a winning

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combination of the yummy crème filled chocolatey cookie layered with the iconic taste of chocolatey Cadbury. We believe that Oreo Cadbury Dipped will further strengthen our position in the fast emerging chocobakery segment, which is truly a cross pollination of our iconic Chocolate and Biscuit category, delivering a delightful and unique experience for the consumer. After Oreo and Bournvita Biscuits, the launch of Oreo Cadbury Dipped will certainly open up interesting avenues in the snacking domain.”

The launch of Oreo Cadbury Dipped will be supported by a 360-degree communication campaign, designed to demonstrate the unique multi-textural eat experience, combining the crunchy Oreo cookies with Cadbury, which will include a new TVC, innovative Outdoor & Digital campaigns and strong in-store visibility. The launch kicked-off with an exclusive preview tie-up with ABRL More Megastores and Flipkart and will be available in two SKUs – INR 20 and INR 60.

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 71.19
UK Pound	1	INR 89.88
Euro	1	INR 80.76

**INFORMATION DETAILS**

Information Gathered by :	SUP
Analysis Done by :	NIY
Report Prepared by :	JYTK

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	YES
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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